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ABSTRACT

The data in this publication were reported in the Employees in Institutions of Higher Education surveys made in academic years 1971-72 and 1972-73. These surveys were included in the Higher Education General Information Surveys (HEGIS) conducted annually by the National Center for Education Statistics. Both the 1971-72 and the 1972-73 surveys gathered data on salaries of selected administrative positions and of full-time resident faculty, and on fringe benefits received by full-time resident faculty. The 1972-73 survey, in addition, gathered data on the numbers of full-time, part-time, and full-time-equivalent professional employees by occupational activity and program function. (Author)

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U.S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE / EDUCATION DIVISION

NCES 76-114x

Higher Education

Salaries and Fringe Benefits 1971-72 and 1972-73

by
Richard M. Beazley
and
George Toolan
National Center for
Education Statistics

U.S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE
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FOREWORD

The data in this publication were reported in the Employees in Institutions of Higher Education surveys made in academic years 1971-72 and 1972-73. These surveys were included in the Higher Education General Information Surveys (HEGIS) conducted annually by the National Center for Education Statistics.

Both the 1971-72 and the 1972-73 surveys gathered data on salaries of selected administrative positions and of full-time resident faculty, and on fringe benefits received by full-time resident faculty. The 1972-73 survey, in addition, gathered data on the numbers of full-time, part-time, and full-time-equivalent professional employees by occupational activity and program function. The numbers of full-time, part-time, and full-time-equivalent nonprofessional employees were also surveyed by program function. These data are reported in a separate publication entitled Numbers of Employees in Institutions of Higher Education, Fall 1972 (NCES 76-115).

The National Center for Education Statistics is grateful for the cooperation of officials in institutions of higher education.

Edith M. Huddleston, Acting Chief
Higher Education Surveys Branch

Theodore H. Drews, Acting Director
Division of Survey Planning and Analysis

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INTRODUCTION

The tables in this report are arranged in two parallel sections: Section I, tables 1-8, for 1971-72 data and Section II, tables 1-8, for 1972-73 data. Within each section, the tables are grouped by subject in the following order: (1) administrators' salaries, (2) faculty salaries, and (3) fringe benefits of faculty members. Each table in section I has a corresponding table in section II; tables in both sections are arranged in the same order. Tables which interrelate faculty salaries and fringe benefits to derive average compensation follow the fringe-benefit tables in each section.

Survey Procedures

Survey questionnaires were mailed to each of the institutions in the higher education universe in the 1971-72 and 1972-73 academic years.[1] The questionnaires are reproduced in the appendix.

The response to each part of each survey was as follows:

Survey subject and year	Number of institutions surveyed	Number of institutions responding	Percent responding
1971-72			
Administrators' salaries	2,598	2,323	89.4
Faculty salaries	2,598	2,328	89.6
Fringe benefits for faculty	2,598	2,234	86.0
1972-73			
Administrators' salaries	2,658	2,432	91.5
Faculty salaries	2,658	2,464	92.7
Fringe benefits for faculty	2,658	2,326	87.5

[1] The higher education universe for each survey year is defined and published by the U. S. Office of Education in the Education Directory, Higher Education, 1971-72, and 1972-73. In 1971-72, there were 2,616 institutions in the higher education universe; in 1972-73, 2,680. Since service schools and institutions in the outlying areas of the United States are excluded from the data in this report, the universe for 1971-72, in effect, consisted of 2,598 institutions, and, for 1972-73, 2,658 institutions.

The data in each of the tables in this publication were derived from the reports received from responding institutions. The tables do not include estimation for non-response.

Aggregation of Data

The data in the tables have been aggregated on the basis of various institutional characteristics which account for much of the variability in salaries and fringe benefits. The institutional characteristics are as follows:

- Control--legal control of the institution (i.e., public or private).

- Level of institution--institutions are categorized as universities, other 4-year institutions, or 2-year institutions, defined as follows:

  Universities--institutions that give considerable stress to graduate instruction, confer advanced degrees as well as bachelor's degrees in a variety of liberal arts fields, and have at least two professional schools that are not exclusively technological.

  Other 4-year institutions--all 4-year institutions not classified as universities. They include institutions that grant bachelor's or higher degrees or some other type of recognition equivalent to such degrees (e.g., ecclesiastical recognition in a theological institution) based on at least 4 academic years beyond high school.

  Two-year institutions--institutions offering at least 2 years, but less than 4 years, beyond high school.

- Enrollment size--data are aggregated by enrollment size on the basis of the total enrollment in institutions as reported in the Opening Fall Enrollment surveys conducted in the U. S. Office of Education in 1971 and 1972.

- Geographical region--the States within regions are as follows:

  North Atlantic--Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont.

  Great Lakes and Plains--Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.

  Southeast--Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia.

  West and Southwest--Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, Washington, and Wyoming.

Institutions in outlying areas of the United States and U. S. service schools are not included in the tables.

To maintain the confidentiality of an individual's salary, salaries are not shown when a table cell represents only one person. If an individual's salary is reported in one of several equal-order aggregates (e.g., one of four geographic regions) the data for each region have been removed, but the total for those regions is shown.

The mean salaries reported in the faculty salary tables are weighted means rather than averages of the mean salaries reported by institutions. For tabulation convenience, salaries and fringe benefit expenditures are shown to the nearest whole dollar. It should not be inferred, however, that these figures are accurate to the units digit.

TABLES

Section I, 1971-72

Section II, 1972-73

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN ALL INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PRESIDENT OR CHANCELLOR										
NUMBER OF INDIVIDUALS	1,059	206	258	265	330	1,241	417	388	261	175
SALARIED	1,059	206	258	265	330	1,046	323	322	247	154
CONTRIBUTED SERVICES						195	94	66	14	21
MEAN SALARY	$28,682	$31,338	$29,053	$26,160	$28,758	$25,651	$29,949	$24,667	$22,136	$24,329
MEDIAN SALARY	$28,090	$30,663	$28,000	$25,056	$27,895	$25,000	$30,000	$25,000	$21,500	$22,929
EXECUTIVE VICE PRESIDENT										
NUMBER OF INDIVIDUALS	199	40	50	43	66	228	89	64	36	39
SALARIED	199	40	50	43	66	192	77	55	30	30
CONTRIBUTED SERVICES						36	12	9	6	9
MEAN SALARY	$27,384	$28,766	$26,812	$28,346	$26,354	$22,774	$25,756	$19,945	$20,588	$22,493
MEDIAN SALARY	$25,680	$27,420	$25,000	$23,000	$25,890	$21,798	$25,000	$19,500	$18,850	$21,250
VICE PRESIDENT FOR ACADEMIC ADMIN.										
NUMBER OF INDIVIDUALS	425	69	113	108	135	411	133	137	74	67
SALARIED	424	69	113	108	134	365	117	121	66	61
CONTRIBUTED SERVICES	1				1	46	16	16	8	6
MEAN SALARY	$26,048	$26,920	$26,113	$24,926	$26,447	$21,542	$24,986	$20,736	$18,809	$19,490
MEDIAN SALARY	$25,488	$25,219	$26,001	$23,629	$26,200	$20,200	$23,000	$20,000	$18,000	$18,500
VICE PRESIDENT FOR BUSINESS ADMIN.										
NUMBER OF INDIVIDUALS	396	94	104	85	113	418	160	128	62	68
SALARIED	396	94	104	85	113	391	145	122	60	64
CONTRIBUTED SERVICES						27	15	6	2	4
MEAN SALARY	$25,657	$23,897	$25,483	$22,627	$26,074	$22,068	$25,316	$20,903	$18,663	$20,125
MEDIAN SALARY	$24,421	$23,465	$25,458	$21,000	$26,000	$21,500	$25,000	$21,000	$17,750	$20,000
VICE PRESIDENT FOR DEVELOPMENT										
NUMBER OF INDIVIDUALS	113	18	43	23	29	346	97	131	65	53
SALARIED	112	18	42	23	29	338	95	127	65	51
CONTRIBUTED SERVICES	1		1			8	2	4		2
MEAN SALARY	$25,417	$26,955	$26,043	$22,002	$26,264	$20,933	$24,928	$20,041	$17,251	$20,504
MEDIAN SALARY	$24,710	$25,750	$26,260	$22,575	$25,000	$20,000	$23,000	$20,000	$17,000	$21,050
VICE PRESIDENT FOR PLANNING										
NUMBER OF INDIVIDUALS	46	6	13	10	17	45	29	6	5	5
SALARIED	45	6	12	10	17	44	29	5	5	5
CONTRIBUTED SERVICES	1		1			1		1		
MEAN SALARY	$25,743	$24,912	$27,568	$23,187	$26,253	$24,751	$27,172	$23,700	$16,836	$19,674
MEDIAN SALARY	$24,792	$26,393	$27,250	$21,609	$24,792	$23,350	$27,400	$21,500	$16,000	$20,040
VICE PRESIDENT FOR STUDENT AFFAIRS										
NUMBER OF INDIVIDUALS	247	45	80	62	60	178	60	61	25	32
SALARIED	247	45	80	62	60	159	53	54	24	28
CONTRIBUTED SERVICES						19	7	7	1	4
MEAN SALARY	$22,780	$23,431	$23,589	$20,873	$23,185	$18,452	$20,740	$17,395	$16,364	$17,948
MEDIAN SALARY	$23,185	$23,400	$24,000	$21,000	$24,000	$18,000	$21,200	$17,500	$14,950	$18,000
PROVOST										
NUMBER OF INDIVIDUALS	63	13	23	15	12	81	46	19	9	7
SALARIED	62	13	22	15	12	78	45	17	9	7
CONTRIBUTED SERVICES	1		1			3	1	2		
MEAN SALARY	$29,441	$32,102	$28,531	$28,714	$29,139	$27,011	$27,338	$27,548	$21,977	$30,071
MEDIAN SALARY	$29,975	$30,256	$29,315	$30,000	$29,475	$27,500	$28,050	$27,500	$24,000	$25,000
DEAN OF ADMISSIONS										
NUMBER OF INDIVIDUALS	174	21	38	41	74	186	82	36	35	33
SALARIED	173	21	37	41	74	158	60	30	35	33
CONTRIBUTED SERVICES	1		1			28	22	6		
MEAN SALARY	$19,944	$20,712	$19,424	$19,298	$20,343	$15,193	$16,885	$16,100	$12,591	$14,051
MEDIAN SALARY	$20,000	$20,188	$19,870	$19,000	$20,733	$14,500	$16,283	$15,013	$12,200	$13,500
DEAN OF FACULTY										
NUMBER OF INDIVIDUALS	186	65	33	54	34	405	147	122	91	45
SALARIED	185	65	32	54	34	377	133	114	88	42
CONTRIBUTED SERVICES	1		1			28	14	8	3	3
MEAN SALARY	$22,005	$23,908	$22,630	$20,488	$20,191	$18,813	$21,068	$18,886	$16,269	$16,847
MEDIAN SALARY	$21,500	$22,037	$21,729	$20,850	$19,361	$18,000	$20,000	$17,950	$16,519	$16,250
DEAN OF GRADUATE SCHOOL										
NUMBER OF INDIVIDUALS	253	57	64	66	66	180	73	46	19	42
SALARIED	253	57	64	66	66	161	69	37	19	36
CONTRIBUTED SERVICES						19	4	9		6
MEAN SALARY	$25,687	$25,981	$26,525	$24,567	$25,739	$21,447	$24,169	$19,481	$20,227	$18,848
MEDIAN SALARY	$24,500	$24,396	$26,000	$23,880	$23,732	$21,000	$24,000	$18,000	$18,500	$18,350

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN OF INSTRUCTION										
NUMBER OF INDIVIDUALS	473	66	115	124	168	238	92	60	51	35
SALARIED	471	66	113	124	168	190	68	42	50	30
CONTRIBUTED SERVICES	2		2			48	24	18	1	5
MEAN SALARY	$20,031	$21,797	$19,741	$17,233	$21,597	$16,518	$18,437	$16,395	$14,057	$16,446
MEDIAN SALARY	$19,795	$21,652	$19,500	$17,146	$21,731	$16,500	$17,650	$16,500	$15,000	$16,611
DEAN OF MEN										
NUMBER OF INDIVIDUALS	201	33	35	75	58	290	75	91	80	44
SALARIED	201	33	35	75	58	256	61	80	77	38
CONTRIBUTED SERVICES						34	14	11	3	6
MEAN SALARY	$14,909	$15,792	$15,837	$13,768	$15,323	$11,497	$12,677	$12,186	$10,303	$10,572
MEDIAN SALARY	$14,600	$15,685	$15,456	$13,692	$14,982	$11,138	$12,850	$12,000	$9,800	$10,425
DEAN OF STUDENTS										
NUMBER OF INDIVIDUALS	785	158	165	207	255	797	267	242	176	112
SALARIED	783	158	163	207	255	727	233	217	171	106
CONTRIBUTED SERVICES	2		2			70	34	25	5	6
MEAN SALARY	$18,962	$20,454	$19,275	$16,064	$20,189	$14,097	$15,593	$13,917	$12,551	$13,669
MEDIAN SALARY	$18,700	$19,900	$19,000	$15,750	$20,596	$13,500	$15,500	$13,500	$12,000	$13,000
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	245	37	45	85	78	393	97	118	116	62
SALARIED	245	37	45	85	78	378	85	116	115	62
CONTRIBUTED SERVICES						15	12	2	1	
MEAN SALARY	$14,697	$16,926	$15,413	$13,162	$14,899	$10,247	$11,326	$10,732	$9,095	$9,999
MEDIAN SALARY	$14,061	$16,141	$15,060	$13,200	$14,200	$10,000	$11,300	$10,450	$8,900	$10,000
DIRECTOR OF ADMISSIONS										
NUMBER OF INDIVIDUALS	577	170	139	146	122	838	317	273	160	88
SALARIED	575	170	137	146	122	767	280	251	153	83
CONTRIBUTED SERVICES	2		2			71	37	22	7	5
MEAN SALARY	$15,866	$16,345	$16,830	$13,706	$16,702	$12,766	$13,886	$12,743	$11,062	$12,193
MEDIAN SALARY	$15,500	$16,146	$16,395	$13,318	$16,054	$12,500	$13,500	$12,500	$10,900	$12,500
DIRECTOR OF ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	224	50	58	78	38	532	201	166	103	62
SALARIED	223	50	58	78	37	494	183	154	99	58
CONTRIBUTED SERVICES	1				1	38	18	12	4	4
MEAN SALARY	$14,463	$13,753	$16,004	$13,660	$14,702	$11,385	$12,263	$11,415	$10,104	$10,721
MEDIAN SALARY	$13,800	$13,812	$14,555	$12,650	$14,625	$10,800	$11,500	$10,800	$10,000	$10,400
DIRECTOR OF ATHLETICS										
NUMBER OF INDIVIDUALS	451	100	112	120	119	483	157	144	116	66
SALARIED	450	100	111	120	119	476	154	143	115	64
CONTRIBUTED SERVICES	1		1			7	3	1	1	2
MEAN SALARY	$17,916	$17,289	$19,170	$17,279	$17,915	$13,860	$15,479	$13,668	$12,009	$13,717
MEDIAN SALARY	$17,118	$16,524	$18,372	$16,748	$17,225	$13,434	$15,325	$13,650	$11,703	$12,939
DIRECTOR OF BUDGET										
NUMBER OF INDIVIDUALS	161	42	43	39	37	94	49	20	15	10
SALARIED	160	42	42	39	37	81	44	16	14	7
CONTRIBUTED SERVICES	1		1			13	5	4	1	3
MEAN SALARY	$17,052	$15,977	$18,555	$15,359	$18,352	$16,834	$18,843	$15,547	$13,379	$14,057
MEDIAN SALARY	$16,265	$15,606	$17,834	$16,013	$16,500	$15,400	$17,000	$15,600	$12,520	$14,000
DIRECTOR OF CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	517	108	141	128	140	150	68	43	17	22
SALARIED	517	108	141	128	140	130	58	35	16	21
CONTRIBUTED SERVICES						20	10	8	1	1
MEAN SALARY	$18,255	$18,094	$18,533	$16,685	$19,536	$15,833	$17,441	$13,979	$15,702	$14,582
MEDIAN SALARY	$17,676	$17,375	$17,806	$15,300	$19,350	$14,875	$15,750	$13,500	$14,250	$14,750
DIRECTOR OF DATA PROCESSING										
NUMBER OF INDIVIDUALS	502	112	136	130	124	317	134	89	50	44
SALARIED	502	112	136	130	124	314	132	89	49	44
CONTRIBUTED SERVICES						3	2		1	
MEAN SALARY	$16,763	$17,302	$17,585	$15,358	$16,847	$14,415	$16,056	$13,909	$11,939	$13,272
MEDIAN SALARY	$16,182	$17,028	$17,217	$14,878	$16,258	$13,500	$15,000	$13,500	$11,200	$12,800
DIRECTOR OF DEVELOPMENT										
NUMBER OF INDIVIDUALS	207	41	49	71	46	576	213	156	120	87
SALARIED	206	41	48	71	46	559	205	154	117	83
CONTRIBUTED SERVICES	1		1			17	8	2	3	4
MEAN SALARY	$17,932	$18,368	$18,693	$17,116	$18,012	$16,102	$18,175	$15,470	$14,150	$14,904
MEDIAN SALARY	$17,500	$18,000	$18,425	$16,500	$17,667	$15,400	$17,000	$15,110	$14,000	$14,000

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DIRECTOR OF FOOD SERVICES										
NUMBER OF INDIVIDUALS	244	32	63	75	74	390	131	107	96	58
SALARIED	244	32	63	75	74	365	124	94	92	55
CONTRIBUTED SERVICES						25	7	13	2	3
MEAN SALARY	$13,260	$15,416	$14,319	$12,224	$12,476	$10,501	$11,839	$10,761	$8,699	$10,053
MEDIAN SALARY	$12,658	$15,525	$14,700	$12,480	$12,192	$10,000	$11,900	$10,076	$8,525	$9,600
DIRECTOR OF EVENING DIVISION										
NUMBER OF INDIVIDUALS	244	39	41	81	83	93	56	21	8	8
SALARIED	242	38	40	81	83	87	53	19	7	8
CONTRIBUTED SERVICES	2	1	1			6	3	2	1	
MEAN SALARY	$17,172	$20,368	$17,375	$13,734	$18,966	$15,203	$15,220	$16,155	$14,468	$13,477
MEDIAN SALARY	$16,240	$20,084	$16,503	$12,950	$18,570	$15,000	$14,500	$16,100	$14,100	$12,000
DIRECTOR OF INSTITUTIONAL RESEARCH										
NUMBER OF INDIVIDUALS	324	77	80	93	74	153	67	38	32	16
SALARIED	323	77	79	93	74	139	61	34	29	15
CONTRIBUTED SERVICES	1		1			14	6	4	3	1
MEAN SALARY	$18,540	$18,569	$19,411	$16,721	$19,868	$15,703	$17,029	$15,389	$13,624	$15,042
MEDIAN SALARY	$18,120	$18,725	$19,400	$16,590	$20,008	$15,500	$17,300	$15,044	$12,720	$15,000
DIRECTOR OF NON-ACADEMIC PERSONNEL										
NUMBER OF INDIVIDUALS	154	26	52	42	34	119	60	27	17	15
SALARIED	154	26	52	42	34	111	57	25	17	12
CONTRIBUTED SERVICES						8	3	2		3
MEAN SALARY	$15,971	$16,408	$17,089	$14,466	$15,783	$13,679	$14,797	$13,677	$10,377	$13,052
MEDIAN SALARY	$15,820	$15,763	$16,750	$13,196	$16,608	$12,350	$14,700	$12,500	$10,600	$12,500
DIRECTOR OF PLACEMENT SERVICES										
NUMBER OF INDIVIDUALS	394	96	105	91	102	368	172	96	56	44
SALARIED	393	96	104	91	102	349	163	89	54	43
CONTRIBUTED SERVICES	1		1			19	9	7	2	1
MEAN SALARY	$15,188	$16,088	$16,725	$12,750	$14,948	$11,273	$11,797	$11,513	$9,860	$10,569
MEDIAN SALARY	$14,578	$15,494	$15,909	$12,500	$14,000	$10,920	$11,597	$11,492	$9,595	$10,000
DIRECTOR OF PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	635	130	166	167	172	800	277	253	157	113
SALARIED	634	130	165	167	172	768	262	241	154	111
CONTRIBUTED SERVICES	1		1			32	15	12	3	2
MEAN SALARY	$15,017	$15,611	$16,026	$13,375	$15,195	$12,119	$13,774	$11,811	$10,240	$11,491
MEDIAN SALARY	$14,234	$15,299	$15,500	$12,528	$15,040	$11,392	$13,000	$11,000	$9,759	$10,500
DIRECTOR OF PLANNING										
NUMBER OF INDIVIDUALS	147	43	33	30	41	52	28	9	7	8
SALARIED	147	43	33	30	41	48	25	8	7	8
CONTRIBUTED SERVICES						4	3	1		
MEAN SALARY	$19,841	$20,001	$21,750	$17,946	$19,525	$18,380	$20,394	$19,097	$13,657	$15,501
MEDIAN SALARY	$19,188	$19,000	$20,375	$17,253	$20,004	$18,095	$20,000	$18,495	$12,000	$13,150
DIRECTOR OF PUBLIC RELATIONS										
NUMBER OF INDIVIDUALS	549	129	115	143	162	677	236	215	132	94
SALARIED	548	129	114	143	162	658	228	208	130	92
CONTRIBUTED SERVICES	1		1			19	8	7	2	2
MEAN SALARY	$15,544	$15,382	$17,282	$13,191	$16,528	$12,333	$14,074	$11,876	$10,826	$11,183
MEDIAN SALARY	$15,010	$14,998	$16,275	$12,100	$16,219	$11,500	$13,650	$11,595	$10,500	$10,140
DIRECTOR OF RESIDENCE HALLS										
NUMBER OF INDIVIDUALS	238	48	68	49	73	280	128	81	38	33
SALARIED	238	48	68	49	73	251	117	71	35	28
CONTRIBUTED SERVICES						29	11	10	3	5
MEAN SALARY	$14,456	$14,020	$15,859	$12,245	$14,921	$10,115	$10,901	$10,110	$8,622	$8,705
MEDIAN SALARY	$13,750	$13,466	$15,000	$11,700	$14,500	$9,600	$10,500	$9,540	$8,000	$8,414
DIRECTOR OF STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	610	124	142	153	191	397	149	112	87	49
SALARIED	609	124	141	153	191	357	130	98	82	47
CONTRIBUTED SERVICES	1		1			40	19	14	5	2
MEAN SALARY	$16,294	$16,517	$17,135	$14,358	$17,080	$12,724	$13,921	$12,865	$10,874	$12,350
MEDIAN SALARY	$16,000	$16,289	$16,750	$14,561	$16,666	$12,344	$13,500	$12,900	$10,500	$11,592
DIRECTOR OF STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	650	153	164	172	161	683	224	204	151	104
SALARIED	649	153	163	172	161	625	195	185	147	98
CONTRIBUTED SERVICES	1		1			58	29	19	4	6
MEAN SALARY	$13,279	$13,545	$14,419	$11,804	$13,451	$10,458	$11,543	$10,447	$8,933	$10,604
MEDIAN SALARY	$12,788	$13,061	$14,018	$11,750	$12,700	$10,143	$10,900	$10,200	$8,916	$10,500

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DIRECTOR OF STUDENT HEALTH										
NUMBER OF INDIVIDUALS	296	67	71	65	93	221	119	78	55	39
SALARIED	295	67	70	65	93	271	107	71	54	39
CONTRIBUTED SERVICES	1		1			20	12	7	1	
MEAN SALARY	$19,702	$18,479	$22,027	$18,831	$19,442	$11,954	$14,548	$10,892	$9,245	$10,520
MEDIAN SALARY	$22,236	$19,664	$24,575	$21,000	$22,700	$8,700	$11,500	$8,500	$7,395	$8,400
DIRECTOR OF STUDENT UNION										
NUMBER OF INDIVIDUALS	373	75	96	98	104	224	79	76	45	24
SALARIED	373	75	96	98	104	220	77	75	44	24
CONTRIBUTED SERVICES						4	2	1	1	
MEAN SALARY	$13,793	$13,673	$15,628	$12,461	$13,440	$10,910	$11,959	$10,594	$9,351	$11,389
MEDIAN SALARY	$13,700	$13,590	$15,020	$12,000	$13,038	$10,825	$11,500	$10,500	$9,000	$11,250
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	410	127	102	102	79	369	140	104	71	54
SALARIED	410	127	102	102	79	353	131	100	70	52
CONTRIBUTED SERVICES						16	9	4	1	2
MEAN SALARY	$17,910	$16,790	$19,695	$16,765	$18,886	$14,219	$15,237	$13,809	$12,525	$14,725
MEDIAN SALARY	$17,154	$16,200	$19,100	$15,608	$18,000	$13,444	$13,650	$13,570	$12,155	$14,002
BUSINESS MANAGER										
NUMBER OF INDIVIDUALS	760	152	174	193	241	767	246	246	176	99
SALARIED	758	152	173	193	240	698	212	216	173	97
CONTRIBUTED SERVICES	2		1		1	69	34	30	3	2
MEAN SALARY	$16,894	$17,713	$16,432	$15,106	$18,146	$14,414	$15,351	$14,602	$13,439	$13,691
MEDIAN SALARY	$16,381	$16,978	$16,250	$15,000	$18,050	$14,000	$15,000	$14,288	$13,300	$13,200
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	978	195	223	257	303	1,140	396	344	243	157
SALARIED	977	195	223	256	303	1,003	332	298	240	143
CONTRIBUTED SERVICES	1			1		137	64	46	13	14
MEAN SALARY	$16,537	$17,720	$17,277	$14,603	$16,865	$12,557	$14,145	$12,321	$10,856	$12,094
MEDIAN SALARY	$15,677	$17,030	$16,500	$13,708	$16,780	$11,820	$13,623	$11,900	$10,575	$10,970
CONTROLLER										
NUMBER OF INDIVIDUALS	342	73	86	95	88	539	225	153	100	61
SALARIED	340	72	85	95	88	508	206	147	98	57
CONTRIBUTED SERVICES	2	1	1			31	19	6	2	4
MEAN SALARY	$16,844	$16,771	$18,179	$15,976	$16,550	$14,882	$16,545	$14,023	$12,830	$14,616
MEDIAN SALARY	$16,634	$16,099	$17,952	$15,500	$16,805	$14,067	$16,000	$13,800	$12,090	$14,220
PERSONNEL MANAGER										
NUMBER OF INDIVIDUALS	211	71	31	50	59	98	48	21	12	17
SALARIED	211	71	31	50	59	93	44	20	12	17
CONTRIBUTED SERVICES						5	4	1		
MEAN SALARY	$14,651	$14,615	$16,556	$12,821	$15,244	$12,672	$13,493	$13,249	$11,298	$10,839
MEDIAN SALARY	$14,008	$14,420	$17,000	$12,360	$14,500	$12,000	$12,850	$12,750	$12,055	$11,472
PURCHASING OFFICER										
NUMBER OF INDIVIDUALS	423	100	91	117	115	281	112	84	43	42
SALARIED	423	100	91	117	115	264	102	80	42	40
CONTRIBUTED SERVICES						17	10	4	1	2
MEAN SALARY	$13,029	$12,175	$15,069	$12,071	$13,132	$11,702	$12,999	$11,631	$9,456	$10,892
MEDIAN SALARY	$12,500	$11,637	$14,650	$11,400	$12,610	$11,225	$12,500	$11,000	$9,000	$10,500
REGISTRAR										
NUMBER OF INDIVIDUALS	681	162	153	192	174	1,020	359	325	194	142
SALARIED	680	162	152	192	174	897	302	278	184	133
CONTRIBUTED SERVICES	1		1			123	57	47	10	9
MEAN SALARY	$14,471	$15,426	$15,176	$13,149	$14,423	$11,183	$12,243	$11,282	$9,878	$10,373
MEDIAN SALARY	$14,214	$15,407	$15,613	$12,908	$14,033	$11,000	$12,000	$11,400	$9,570	$10,000
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	530	80	106	162	182	693	225	215	152	101
SALARIED	530	80	106	162	182	637	199	194	148	96
CONTRIBUTED SERVICES						56	26	21	4	5
MEAN SALARY	$10,064	$10,415	$10,808	$9,322	$10,136	$8,089	$9,269	$8,060	$6,738	$7,785
MEDIAN SALARY	$9,655	$10,211	$10,575	$8,340	$10,308	$7,500	$8,600	$7,375	$6,250	$7,450

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PRESIDENT OR CHANCELLOR										
NUMBER OF INDIVIDUALS	90	11	33	20	26	54	29	10	5	10
SALARIED	90	11	33	20	26	50	27	8	5	10
CONTRIBUTED SERVICES						4	2	2		
MEAN SALARY	$39,231	$42,193	$39,557	$37,532	$38,870	$44,852	$46,863	$42,040	$43,400	$42,400
MEDIAN SALARY	$39,000	$40,000	$40,000	$37,485	$38,500	$45,000	$46,000	$42,500	$41,000	$43,000
EXECUTIVE VICE PRESIDENT										
NUMBER OF INDIVIDUALS	41	6	11	7	17	23	14	3	2	4
SALARIED	41	6	11	7	17	23	14	3	2	4
CONTRIBUTED SERVICES										
MEAN SALARY	$34,270	$34,022	$37,911	$30,212	$33,673	$34,015	$34,728	$35,055	$37,500	$29,000
MEDIAN SALARY	$36,000	$35,808	$37,500	$30,000	$32,500	$32,000	$31,900	$35,000	$37,500	$29,500
VICE PRESIDENT FOR ACADEMIC ADMIN.										
NUMBER OF INDIVIDUALS	83	10	29	18	26	34	19	7	1	7
SALARIED	83	10	29	18	26	33	19	6	1	7
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$31,253	$34,314	$29,590	$31,428	$31,811	$34,510				
MEDIAN SALARY	$31,020	$33,818	$30,500	$30,199	$31,600	$32,750				
VICE PRESIDENT FOR BUSINESS ADMIN.										
NUMBER OF INDIVIDUALS	79	11	24	18	25	45	24	9	4	8
SALARIED	78	11	24	18	25	45	24	9	4	8
CONTRIBUTED SERVICES										
MEAN SALARY	$30,591	$30,381	$32,273	$28,852	$30,321	$32,832	$33,981	$32,989	$33,125	$29,062
MEDIAN SALARY	$30,550	$30,900	$31,825	$29,420	$30,500	$31,200	$34,500	$29,925	$30,500	$30,000
VICE PRESIDENT FOR DEVELOPMENT										
NUMBER OF INDIVIDUALS	42	6	17	7	12	36	19	8	2	7
SALARIED	42	6	17	7	12	35	18	8	2	7
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$29,928	$32,872	$31,054	$24,537	$30,006	$32,138	$32,773	$31,550	$33,100	$28,329
MEDIAN SALARY	$29,800	$32,069	$30,500	$24,600	$31,150	$30,000	$35,000	$29,200	$33,100	$27,000
VICE PRESIDENT FOR PLANNING										
NUMBER OF INDIVIDUALS	16	1	6	5	4	12	9	2		1
SALARIED	16	1	6	5	4	11	9	1		1
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$31,542					$31,749				
MEDIAN SALARY	$31,479					$32,000				
VICE PRESIDENT FOR STUDENT AFFAIRS										
NUMBER OF INDIVIDUALS	62	9	20	14	19	33	17	8	2	6
SALARIED	62	9	20	14	19	32	17	7	2	6
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$26,961	$28,041	$28,385	$26,411	$25,356	$25,255	$26,107	$23,832	$28,350	$23,466
MEDIAN SALARY	$27,000	$30,100	$28,150	$28,106	$25,080	$25,750	$26,000	$24,000	$28,350	$23,600
PROVOST										
NUMBER OF INDIVIDUALS	28	4	10	8	6	17	8	4	3	2
SALARIED	28	4	10	8	6	17	8	4	3	2
CONTRIBUTED SERVICES										
MEAN SALARY	$33,954	$37,647	$33,012	$33,901	$33,133	$35,426	$32,306	$42,125	$30,266	$42,250
MEDIAN SALARY	$33,500	$35,553	$33,810	$35,500	$32,150	$36,000	$35,000	$44,000	$29,000	$42,250
DEAN OF ADMISSIONS										
NUMBER OF INDIVIDUALS	31	3	8	10	10	22	13	4	1	4
SALARIED	31	3	8	10	10	22	13	4	1	4
CONTRIBUTED SERVICES										
MEAN SALARY	$22,660	$24,503	$22,388	$23,116	$21,870	$21,181				
MEDIAN SALARY	$21,984	$25,333	$22,450	$22,117	$21,250	$21,850				
DEAN OF FACULTY										
NUMBER OF INDIVIDUALS	16		9	5	2	10	9	1		
SALARIED	16		9	5	2	10	9	1		
CONTRIBUTED SERVICES										
MEAN SALARY	$26,203		$26,948	$21,345	$35,400	$32,828				
MEDIAN SALARY	$25,793		$27,000	$18,300	$35,000	$33,500				
DEAN OF GRADUATE SCHOOL										
NUMBER OF INDIVIDUALS	83	11	28	19	25	46	24	10	4	8
SALARIED	83	11	28	19	25	45	24	9	4	8
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$29,679	$31,186	$30,323	$28,658	$29,071	$26,542	$27,481	$26,133	$25,312	$24,803
MEDIAN SALARY	$29,160	$29,500	$30,625	$28,800	$28,000	$27,300	$27,850	$26,700	$25,875	$23,800

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN UNIVERSITIES)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN OF INSTRUCTION										
NUMBER OF INDIVIDUALS	9	3	2	2	2	5	3			2
SALARIED	9	3	2	2	2	5	3			2
CONTRIBUTED SERVICES										
MEAN SALARY	$23,363	$24,100	$25,925	$24,606	$18,456	$27,359	$28,500			$25,648
MEDIAN SALARY	$23,500	$23,500	$25,925	$24,606	$18,456	$27,500	$27,500			$25,648
DEAN OF MEN										
NUMBER OF INDIVIDUALS	27	3	11	9	4	21	8	6	2	5
SALARIED	27	3	11	9	4	21	8	6	2	5
CONTRIBUTED SERVICES										
MEAN SALARY	$16,195	$15,416	$17,527	$15,215	$15,319	$15,948	$15,896	$18,246	$14,625	$13,804
MEDIAN SALARY	$15,504	$13,000	$16,480	$14,900	$15,180	$15,000	$15,825	$16,975	$14,625	$13,920
DEAN OF STUDENTS										
NUMBER OF INDIVIDUALS	60	8	18	16	18	33	20	4	3	6
SALARIED	60	8	18	16	18	33	20	4	3	6
CONTRIBUTED SERVICES										
MEAN SALARY	$21,297	$21,612	$21,256	$20,881	$21,566	$20,106	$20,103	$18,400	$22,566	$20 [illegible]
MEDIAN SALARY	$21,000	$21,649	$20,050	$20,693	$21,700	$20,406	$20,203	$18,500	$22,700	$21
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	39	5	14	11	9	25	10	7	2	6
SALARIED	39	5	14	11	9	25	10	7	2	6
CONTRIBUTED SERVICES										
MEAN SALARY	$15,767	$15,126	$16,720	$15,075	$15,486	$14,106	$14,074	$14,619	$14,150	$13,545
MEDIAN SALARY	$15,500	$14,061	$16,975	$13,762	$14,508	$13,860	$13,843	$15,600	$14,150	$13,430
DIRECTOR OF ADMISSIONS										
NUMBER OF INDIVIDUALS	78	10	30	17	21	45	24	10	4	7
SALARIED	78	10	30	17	21	44	24	9	4	7
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$18,612	$19,345	$19,117	$16,583	$19,184	$16,826	$16,252	$18,000	$19,425	$15,804
MEDIAN SALARY	$17,610	$19,113	$17,550	$17,000	$18,300	$16,600	$16,200	$16,700	$19,850	$15,750
DIRECTOR OF ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	72	12	25	18	17	48	26	10	4	8
SALARIED	72	12	25	18	17	48	26	10	4	8
CONTRIBUTED SERVICES										
MEAN SALARY	$18,034	$16,409	$19,450	$18,184	$16,940	$16,769	$16,743	$16,825	$15,975	$14,183
MEDIAN SALARY	$17,150	$15,816	$19,000	$16,746	$15,760	$16,000	$15,830	$16,500	$16,750	$14,250
DIRECTOR OF ATHLETICS										
NUMBER OF INDIVIDUALS	88	11	31	21	25	50	24	12	4	10
SALARIED	88	11	31	21	25	50	24	12	4	10
CONTRIBUTED SERVICES										
MEAN SALARY	$24,447	$23,469	$24,829	$25,399	$23,605	$20,371	$19,900	$19,558	$21,500	$22,025
MEDIAN SALARY	$24,114	$25,000	$25,000	$25,000	$23,700	$19,679	$19,800	$19,000	$22,500	$21,000
DIRECTOR OF BUDGET										
NUMBER OF INDIVIDUALS	52	8	16	10	18	29	18	6	2	3
SALARIED	52	8	16	10	18	29	18	6	2	3
CONTRIBUTED SERVICES										
MEAN SALARY	$19,481	$17,155	$20,456	$16,534	$21,286	$21,788	$24,405	$16,275	$21,500	$17,300
MEDIAN SALARY	$18,000	$17,402	$19,860	$16,098	$20,250	$20,000	$25,500	$16,275	$21,500	$14,400
DIRECTOR OF CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	67	8	23	18	18	26	12	6	2	6
SALARIED	67	8	23	18	18	26	12	6	2	6
CONTRIBUTED SERVICES										
MEAN SALARY	$22,037	$22,920	$22,024	$22,178	$21,523	$20,334	$21,604	$18,695	$21,375	$19,087
MEDIAN SALARY	$22,500	$23,335	$23,040	$22,450	$21,383	$19,638	$22,850	$19,200	$21,375	$18,338
DIRECTOR OF DATA PROCESSING										
NUMBER OF INDIVIDUALS	84	12	30	18	24	43	23	8	4	8
SALARIED	84	12	30	18	24	43	23	8	4	8
CONTRIBUTED SERVICES										
MEAN SALARY	$21,902	$23,901	$21,952	$21,046	$21,482	$21,302	$21,902	$21,549	$21,162	$19,401
MEDIAN SALARY	$20,340	$22,255	$22,550	$19,650	$20,141	$21,000	$21,000	$21,000	$22,450	$18,015
DIRECTOR OF DEVELOPMENT										
NUMBER OF INDIVIDUALS	49	3	13	16	17	40	23	6	4	7
SALARIED	49	3	13	16	17	40	23	6	4	7
CONTRIBUTED SERVICES										
MEAN SALARY	$20,785	$19,633	$21,890	$20,825	$20,104	$22,624	$23,492	$23,283	$21,787	$19,688
MEDIAN SALARY	$20,500	$21,200	$22,000	$20,250	$20,000	$22,450	$22,500	$22,400	$22,075	$20,000

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DIRECTOR OF FOOD SERVICES										
NUMBER OF INDIVIDUALS	57	10	17	13	17	21	12	3	1	5
SALARIED	57	10	17	13	17	21	12	3	1	5
CONTRIBUTED SERVICES										
MEAN SALARY	$16,710	$18,017	$16,562	$15,445	$17,056	$19,215				
MEDIAN SALARY	$16,900	$18,744	$17,000	$15,200	$16,900	$19,250				
DIRECTOR OF EVENING DIVISION										
NUMBER OF INDIVIDUALS	20	3	6	6	5	13	7	4		2
SALARIED	20	3	6	6	5	13	7	4		2
CONTRIBUTED SERVICES										
MEAN SALARY	$21,226	$25,632	$21,281	$18,558	$21,720	$17,660	$18,054	$18,825		$13,950
MEDIAN SALARY	$20,000	$27,500	$19,200	$18,050	$24,500	$16,680	$17,200	$19,575		$13,950
DIRECTOR OF INSTITUTIONAL RESEARCH										
NUMBER OF INDIVIDUALS	58	9	19	14	16	27	14	6	2	5
SALARIED	58	9	19	14	16	26	13	6	2	5
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$21,169	$20,817	$22,787	$19,972	$20,492	$19,035	$20,534	$19,155	$16,000	$16,210
MEDIAN SALARY	$21,563	$21,823	$24,400	$19,950	$20,382	$19,766	$20,500	$19,766	$16,000	$17,750
DIRECTOR OF NON-ACADEMIC PERSONNEL										
NUMBER OF INDIVIDUALS	73	7	28	14	24	30	19	6	3	2
SALARIED	73	7	28	14	24	30	19	6	3	2
CONTRIBUTED SERVICES										
MEAN SALARY	$18,095	$21,252	$18,447	$18,218	$16,693	$17,908	$18,468	$18,925	$14,266	$15,000
MEDIAN SALARY	$17,610	$21,500	$17,505	$17,230	$17,286	$17,500	$18,280	$19,150	$13,500	$15,000
DIRECTOR OF PLACEMENT SERVICES										
NUMBER OF INDIVIDUALS	80	12	25	19	24	45	26	10	2	7
SALARIED	80	12	25	19	24	45	26	10	2	7
CONTRIBUTED SERVICES										
MEAN SALARY	$16,272	$16,782	$18,529	$14,236	$15,280	$14,925	$15,514	$14,942	$12,175	$13,500
MEDIAN SALARY	$15,813	$16,987	$17,200	$14,590	$14,355	$15,000	$15,250	$15,250	$12,175	$11,800
DIRECTOR OF PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	90	13	30	21	26	53	26	12	5	10
SALARIED	90	13	30	21	26	52	26	11	5	10
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$21,126	$21,708	$22,221	$19,981	$20,456	$19,690	$20,997	$19,305	$17,949	$17,588
MEDIAN SALARY	$20,875	$22,700	$22,250	$19,992	$19,502	$18,960	$19,856	$18,920	$16,200	$17,210
DIRECTOR OF PLANNING										
NUMBER OF INDIVIDUALS	44	6	13	14	11	16	10	2	1	3
SALARIED	44	6	13	14	11	16	10	2	1	3
CONTRIBUTED SERVICES										
MEAN SALARY	$21,548	$22,206	$23,733	$19,057	$21,777	$22,044				
MEDIAN SALARY	$20,700	$21,064	$23,760	$17,376	$21,000	$20,450				
DIRECTOR OF PUBLIC RELATIONS										
NUMBER OF INDIVIDUALS	67	12	21	16	18	48	27	10	3	8
SALARIED	67	12	21	16	18	48	27	10	3	8
CONTRIBUTED SERVICES										
MEAN SALARY	$20,213	$19,103	$22,143	$19,201	$19,600	$19,637	$21,810	$18,010	$17,600	$15,102
MEDIAN SALARY	$19,400	$18,476	$22,000	$19,000	$19,800	$18,700	$21,000	$17,700	$17,500	$15,638
DIRECTOR OF RESIDENCE HALLS										
NUMBER OF INDIVIDUALS	81	11	28	18	24	39	23	8	4	4
SALARIED	81	11	28	18	24	38	23	7	4	4
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$17,149	$17,939	$18,936	$14,478	$16,707	$14,361	$14,851	$14,039	$15,020	$11,450
MEDIAN SALARY	$16,800	$16,686	$19,000	$14,450	$16,400	$14,125	$14,500	$12,476	$16,125	$11,775
DIRECTOR OF STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	79	10	25	19	25	37	18	10	3	6
SALARIED	79	10	25	19	25	36	18	9	3	6
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$19,379	$19,164	$20,532	$18,801	$18,750	$17,126	$17,414	$17,788	$17,337	$15,160
MEDIAN SALARY	$18,895	$19,911	$20,580	$18,800	$17,635	$16,788	$17,290	$17,850	$18,400	$15,420
DIRECTOR OF STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	88	12	30	21	25	52	27	12	4	9
SALARIED	88	12	30	21	25	52	27	12	4	9
CONTRIBUTED SERVICES										
MEAN SALARY	$15,458	$17,242	$16,244	$13,677	$14,802	$15,123	$15,280	$14,586	$13,450	$16,116
MEDIAN SALARY	$15,125	$17,480	$15,960	$13,400	$14,500	$14,359	$15,900	$14,150	$11,700	$16,000

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DIRECTOR OF STUDENT HEALTH										
NUMBER OF INDIVIDUALS	83	12	25	20	26	37	20	7	4	6
SALARIED	83	12	25	20	26	37	20	7	4	6
CONTRIBUTED SERVICES										
MEAN SALARY	$26,241	$26,257	$28,252	$25,385	$24,958	$22,313	$22,792	$22,721	$24,350	$18,885
MEDIAN SALARY	$26,150	$26,500	$28,020	$25,500	$25,125	$24,000	$24,792	$24,700	$24,500	$19,553
DIRECTOR OF STUDENT UNION										
NUMBER OF INDIVIDUALS	80	10	30	18	22	33	16	7	4	6
SALARIED	80	10	30	18	22	33	16	7	4	4
CONTRIBUTED SERVICES										
MEAN SALARY	$17,497	$15,605	$19,575	$15,535	$17,130	$14,702	$14,797	$14,487	$14,694	$14,706
MEDIAN SALARY	$16,600	$15,17[illegible]	$18,710	$15,374	$15,805	$13,600	$1[illegible],550	$15,000	$13,788	$1[illegible],500
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	73	12	25	18	18	37	19	6	5	7
SALARIED	73	12	25	18	18	37	19	6	5	7
CONTRIBUTED SERVICES										
MEAN SALARY	$22,208	$2[illegible],451	$2[illegible],982	$21,062	$20,063	$21,022	$22,044	$20,12[illegible]	$17,880	$21,264
MEDIAN SALARY	$22,003	$22,934	$23,040	$21,413	$19,075	$19,750	$20,000	$14,820	$17,000	$21,250
BUSINESS MANAGER										
NUMBER OF INDIVIDUALS	57	10	17	13	17	25	10	7	3	5
SALARIED	57	10	17	13	17	25	10	7	3	5
CONTRIBUTED SERVICES										
MEAN SALARY	$21,506	$22,505	$21,491	$20,678	$21,168	$22,373	$22,286	$24,282	$20,573	$20,957
MEDIAN SALARY	$21,000	$22,134	$23,100	$18,700	$20,500	$21,500	$21,6[illegible]	$2[illegible],000	$19,000	$19,250
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	90	12	30	21	27	55	28	12	5	10
SALARIED	90	12	30	21	27	5[illegible]	27	11	5	10
CONTRIBUTED SERVICES						[illegible]	1	1		
MEAN SALARY	$24,149	$24,978	$24,995	$22,626	$24,027	$22,499	$2[illegible],404	$22,522	$20,570	$20,995
MEDIAN SALARY	$24,340	$24,047	$25,150	$22,500	$23,200	$21,500	$22,050	$23,000	$21,000	$18,900
CONTROLLER										
NUMBER OF INDIVIDUALS	71	13	25	13	20	48	28	10	4	6
SALARIED	71	13	25	13	20	48	28	10	4	6
CONTRIBUTED SERVICES										
MEAN SALARY	$21,256	$22,660	$20,877	$19,759	$21,792	$23,133	$24,295	$19,991	$2[illegible],925	$22,416
MEDIAN SALARY	$21,000	$22,495	$20,000	$19,000	$21,475	$21,450	$23,500	$19,883	$24,850	$18,750
PERSONNEL MANAGER										
NUMBER OF INDIVIDUALS	25	7	5	9	4	19	9	5	2	3
SALARIED	25	7	5	9	4	19	9	5	2	3
CONTRIBUTED SERVICES										
MEAN SALARY	$17,721	$18,291	$16,395	$16,51[illegible]	$21,100	$14,35[illegible]	$16,066	$12,680	$14,305	$12,033
MEDIAN SALARY	$17,150	$18,000	$17,750	$16,600	$19,100	$13,000	$16,500	$13,000	$14,305	$11,600
PURCHASING OFFICER										
NUMBER OF INDIVIDUALS	86	12	28	21	25	48	26	11	4	7
SALARIED	86	12	28	21	25	48	26	11	4	7
CONTRIBUTED SERVICES										
MEAN SALARY	$16,646	$17,141	$17,748	$16,047	$15,676	$15,381	$15,649	$15,298	$14,245	$15,168
MEDIAN SALARY	$16,500	$16,693	$17,000	$15,500	$16,300	$14,540	$14,730	$14,500	$14,790	$14,400
REGISTRAR										
NUMBER OF INDIVIDUALS	72	9	26	18	19	53	27	11	5	10
SALARIED	72	9	26	18	19	53	27	11	5	10
CONTRIBUTED SERVICES										
MEAN SALARY	$17,483	$17,892	$17,413	$17,913	$16,978	$17,193	$18,096	$16,437	$14,850	$16,757
MEDIAN SALARY	$17,660	$18,059	$16,950	$18,085	$16,740	$16,500	$17,750	$16,600	$14,500	$16,000
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	72	10	23	20	19	45	22	10	5	8
SALARIED	72	10	23	20	19	45	22	10	5	8
CONTRIBUTED SERVICES										
MEAN SALARY	$14,472	$14,573	$14,890	$13,598	$14,835	$13,903	$14,572	$14,390	$13,860	$11,483
MEDIAN SALARY	$14,400	$13,702	$14,400	$14,508	$14,300	$13,500	$14,147	$15,000	$15,450	$11,450

TABLE 1-6.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PRESIDENT OR CHANCELLOR										
NUMBER OF INDIVIDUALS	315	82	61	92	80	994	313	[illegible]	198	147
SALARIED	315	82	61	92	80	840	241	284	188	127
CONTRIBUTED SERVICES						154	72	52	10	20
MEAN SALARY	$31,456	$32,918	$32,931	$29,971	$30,539	$25,713	$29,370	$24,963	$23,769	$24,069
MEDIAN SALARY	$30,345	$32,902	$32,500	$29,500	$30,000	$25,000	$30,000	$25,000	$22,600	$23,000
EXECUTIVE VICE PRESIDENT										
NUMBER OF INDIVIDUALS	69	20	17	17	15	174	64	51	28	31
SALARIED	69	20	17	17	15	142	53	43	23	23
CONTRIBUTED SERVICES						32	11	8	5	8
MEAN SALARY	$26,193	$29,545	$25,272	$24,568	$24,609	$21,931	$24,415	$19,567	$20,268	$22,287
MEDIAN SALARY	$25,500	$28,703	$25,700	$23,000	$25,000	$21,250	$23,700	$19,500	$19,500	$21,000
VICE PRESIDENT FOR ACADEMIC ADMIN.										
NUMBER OF INDIVIDUALS	202	42	42	63	55	350	101	124	67	59
SALARIED	201	42	42	63	54	307	85	109	60	53
CONTRIBUTED SERVICES	1				1	43	16	14	7	6
MEAN SALARY	$26,566	$26,893	$27,971	$25,628	$26,312	$20,444	$23,103	$20,390	$18,757	$18,201
MEDIAN SALARY	$25,750	$25,219	$27,738	$24,200	$26,200	$20,000	$22,500	$20,000	$18,200	$17,400
VICE PRESIDENT FOR BUSINESS ADMIN.										
NUMBER OF INDIVIDUALS	170	41	41	44	44	345	120	112	54	59
SALARIED	170	41	41	44	44	323	107	107	54	55
CONTRIBUTED SERVICES						22	13	5		4
MEAN SALARY	$24,770	$24,978	$26,124	$22,619	$25,465	$20,775	$24,009	$20,037	$17,813	$18,827
MEDIAN SALARY	$24,661	$24,817	$26,250	$22,500	$25,178	$20,500	$24,140	$20,500	$17,500	$18,371
VICE PRESIDENT FOR DEVELOPMENT										
NUMBER OF INDIVIDUALS	43	7	15	13	8	298	74	118	60	46
SALARIED	43	7	15	13	8	291	73	114	60	44
CONTRIBUTED SERVICES						7	1	4		2
MEAN SALARY	$23,933	$25,859	$25,467	$21,462	$23,387	$19,827	$23,125	$19,435	$17,061	$19,143
MEDIAN SALARY	$23,200	$22,650	$24,700	$20,750	$23,108	$20,000	$21,400	$19,500	$17,000	$20,875
VICE PRESIDENT FOR PLANNING										
NUMBER OF INDIVIDUALS	20	2	3	3	12	32	20	4	4	4
SALARIED	20	2	3	3	12	32	20	4	4	4
CONTRIBUTED SERVICES										
MEAN SALARY	$23,593	$23,427	$28,166	$17,750	$23,939	$22,915	$24,884	$21,000	$18,317	$19,583
MEDIAN SALARY	$24,792	$23,427	$27,500	$17,800	$24,792	$21,400	$21,750	$19,500	$16,750	$20,650
VICE PRESIDENT FOR STUDENT AFFAIRS										
NUMBER OF INDIVIDUALS	111	24	34	36	17	142	47	53	21	26
SALARIED	111	24	34	36	17	124	35	47	20	22
CONTRIBUTED SERVICES						18	7	6	1	4
MEAN SALARY	$22,216	$22,893	$24,111	$20,016	$22,126	$16,795	$18,212	$16,437	$15,542	$16,444
MEDIAN SALARY	$22,650	$22,616	$24,070	$20,320	$22,888	$16,850	$18,275	$16,700	$14,950	$15,500
PROVOST										
NUMBER OF INDIVIDUALS	16	6	3	3	4	61	35	15	6	5
SALARIED	16	6	3	3	4	58	34	13	6	5
CONTRIBUTED SERVICES						3	1	2		
MEAN SALARY	$28,956	$31,480	$31,350	$26,834	$24,967	$25,103	$27,152	$23,063	$17,833	$25,200
MEDIAN SALARY	$29,475	$30,728	$31,440	$27,000	$26,760	$25,800	$28,425	$24,500	$18,100	$23,000
DEAN OF ADMISSIONS										
NUMBER OF INDIVIDUALS	58	11	13	21	13	132	54	28	23	27
SALARIED	58	11	13	21	13	109	36	23	23	27
CONTRIBUTED SERVICES						23	18	5		
MEAN SALARY	$19,874	$18,613	$20,218	$19,714	$20,853	$14,858	$16,649	$15,482	$13,381	$13,197
MEDIAN SALARY	$19,835	$18,540	$19,870	$19,700	$20,825	$14,420	$15,933	$15,000	$13,300	$13,256
DEAN OF FACULTY										
NUMBER OF INDIVIDUALS	68	19	9	27	13	339	115	111	71	42
SALARIED	68	19	9	27	13	315	103	103	69	40
CONTRIBUTED SERVICES						24	12	8	2	2
MEAN SALARY	$24,579	$28,293	$23,035	$23,211	$22,915	$19,024	$20,950	$19,100	$17,114	$17,162
MEDIAN SALARY	$23,000	$26,000	$21,750	$22,050	$22,300	$18,500	$20,500	$18,000	$17,000	$16,635
DEAN OF GRADUATE SCHOOL										
NUMBER OF INDIVIDUALS	170	46	36	47	41	134	49	36	15	34
SALARIED	170	46	36	47	41	116	45	28	15	28
CONTRIBUTED SERVICES						18	4	8		6
MEAN SALARY	$23,737	$24,736	$23,572	$22,913	$23,707	$19,456	$22,403	$17,342	$18,871	$17,146
MEDIAN SALARY	$23,591	$23,957	$23,700	$22,500	$23,604	$18,500	$22,000	$16,050	$18,000	$17,320

TABLE 1-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN OF INSTRUCTION										
NUMBER OF INDIVIDUALS	55	14	10	14	17	177	71	49	30	27
SALARIED	55	14	10	14	17	139	53	35	29	22
CONTRIBUTED SERVICES						38	18	14	1	5
MEAN SALARY	$22,174	$22,070	$22,316	$21,663	$22,597	$17,439	$18,749	$17,478	$15,620	$16,623
MEDIAN SALARY	$22,500	$22,791	$22,500	$22,050	$23,312	$17,111	$19,000	$17,500	$15,900	$16,900
DEAN OF MEN										
NUMBER OF INDIVIDUALS	148	29	19	54	36	237	59	79	64	35
SALARIED	138	29	19	54	36	207	46	69	62	30
CONTRIBUTED SERVICES						30	13	10	2	5
MEAN SALARY	$14,367	$15,818	$14,755	$13,668	$14,041	$11,461	$12,509	$12,082	$10,575	$10,256
MEDIAN SALARY	$14,163	$15,685	$14,400	$13,492	$14,675	$11,130	$12,550	$12,000	$9,900	$10,100
DEAN OF STUDENTS										
NUMBER OF INDIVIDUALS	214	50	42	64	58	647	204	213	134	96
SALARIED	214	50	42	64	58	585	177	191	131	90
CONTRIBUTED SERVICES						58	27	22	3	6
MEAN SALARY	$19,566	$21,894	$19,277	$17,294	$20,275	$14,180	$15,639	$14,022	$12,895	$13,514
MEDIAN SALARY	$18,975	$21,569	$18,150	$17,150	$21,396	$13,680	$15,700	$13,780	$12,700	$13,000
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	159	27	28	63	41	320	79	103	91	51
SALARIED	159	27	28	63	41	307	69	101	90	53
CONTRIBUTED SERVICES						13	10	2	1	
MEAN SALARY	$14,118	$16,251	$14,850	$13,115	$13,352	$10,201	$11,138	$10,535	$9,446	$9,734
MEDIAN SALARY	$13,741	$16,365	$14,583	$13,335	$13,350	$10,000	$11,000	$10,388	$8,995	$9,500
DIRECTOR OF ADMISSIONS										
NUMBER OF INDIVIDUALS	218	67	44	60	47	676	239	237	125	75
SALARIED	218	67	44	60	47	618	211	218	119	70
CONTRIBUTED SERVICES						58	28	19	6	5
MEAN SALARY	$15,981	$17,493	$15,844	$13,724	$16,837	$12,800	$14,029	$12,679	$11,254	$12,103
MEDIAN SALARY	$15,550	$17,764	$15,175	$13,714	$16,100	$12,500	$13,500	$12,500	$11,200	$12,525
DIRECTOR OF ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	137	31	30	57	19	445	155	148	88	54
SALARIED	136	31	30	57	18	415	140	139	86	50
CONTRIBUTED SERVICES	1				1	30	15	9	2	4
MEAN SALARY	$12,789	$12,725	$13,572	$12,484	$12,556	$11,009	$11,827	$11,137	$9,958	$10,167
MEDIAN SALARY	$12,323	$12,689	$13,065	$12,000	$12,150	$10,500	$11,175	$10,800	$10,000	$9,700
DIRECTOR OF ATHLETICS										
NUMBER OF INDIVIDUALS	193	47	44	62	40	387	130	122	93	52
SALARIED	193	47	44	62	40	382	118	122	92	50
CONTRIBUTED SERVICES						5	2		1	2
MEAN SALARY	$17,791	$17,975	$18,422	$17,210	$17,781	$13,453	$15,097	$13,349	$12,038	$12,427
MEDIAN SALARY	$17,225	$17,811	$17,635	$17,050	$17,263	$13,350	$15,000	$13,584	$11,850	$12,300
DIRECTOR OF BUDGET										
NUMBER OF INDIVIDUALS	74	23	21	18	12	58	26	13	12	7
SALARIED	74	23	21	18	12	46	22	9	11	4
CONTRIBUTED SERVICES						12	4	4	1	3
MEAN SALARY	$16,274	$15,727	$17,752	$15,913	$15,278	$14,274	$15,218	$15,333	$12,482	$11,625
MEDIAN SALARY	$16,133	$14,733	$17,667	$16,158	$15,275	$14,350	$15,000	$15,400	$12,000	$10,750
DIRECTOR OF CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	128	34	29	36	29	112	48	35	13	16
SALARIED	128	34	29	36	29	93	39	27	12	15
CONTRIBUTED SERVICES						19	9	8	1	1
MEAN SALARY	$19,890	$19,705	$20,009	$19,507	$20,464	$15,096	$17,216	$13,142	$15,495	$12,780
MEDIAN SALARY	$20,020	$19,948	$20,300	$18,914	$21,396	$14,500	$15,500	$13,500	$15,250	$12,500
DIRECTOR OF DATA PROCESSING										
NUMBER OF INDIVIDUALS	207	47	47	70	43	264	104	79	45	36
SALARIED	207	47	47	70	43	261	102	79	44	36
CONTRIBUTED SERVICES						3	2		1	
MEAN SALARY	$15,933	$16,821	$16,422	$15,143	$15,713	$13,324	$14,971	$13,044	$11,163	$11,910
MEDIAN SALARY	$15,700	$17,541	$16,000	$15,274	$15,348	$12,700	$14,450	$13,000	$10,900	$10,900
DIRECTOR OF DEVELOPMENT										
NUMBER OF INDIVIDUALS	98	25	19	38	16	474	170	137	94	73
SALARIED	98	25	19	38	16	458	163	135	91	69
CONTRIBUTED SERVICES						16	7	2	3	4
MEAN SALARY	$17,388	$18,979	$17,780	$17,041	$15,261	$16,125	$18,024	$15,583	$14,562	$14,762
MEDIAN SALARY	$17,000	$18,502	$18,350	$16,900	$14,997	$15,500	$17,000	$15,400	$14,050	$14,300

TABLE I-P.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DIRECTOR OF FOOD SERVICES										
NUMBER OF INDIVIDUALS	112	16	25	44	27	300	94	94	66	46
SALARIED	112	16	25	44	27	282	89	84	66	43
CONTRIBUTED SERVICES						18	5	10		3
MEAN SALARY	$13,166	$15,570	$13,306	$12,846	$12,133	$10,460	$11,566	$10,650	$9,361	$9,484
MEDIAN SALARY	$12,528	$14,240	$13,200	$12,528	$12,000	$10,204	$12,000	$10,076	$9,275	$9,600
DIRECTOR OF EVENING DIVISION										
NUMBER OF INDIVIDUALS	31	13	7	8	3	74	45	15	8	6
SALARIED	31	13	7	8	3	68	42	13	7	6
CONTRIBUTED SERVICES						6	3	2	1	
MEAN SALARY	$18,991	$22,808	$16,972	$16,600	$13,538	$14,910	$15,103	$15,257	$14,468	$13,320
MEDIAN SALARY	$18,100	$21,265	$14,211	$17,150	$14,716	$14,686	$14,500	$15,800	$14,100	$11,250
DIRECTOR OF INSTITUTIONAL RESEARCH										
NUMBER OF INDIVIDUALS	155	36	36	47	36	114	46	31	26	11
SALARIED	154	36	35	47	36	103	42	28	23	10
CONTRIBUTED SERVICES	1		1			11	4	3	3	1
MEAN SALARY	$18,826	$19,429	$18,833	$17,374	$20,114	$15,224	$16,607	$14,582	$13,812	$14,459
MEDIAN SALARY	$19,025	$19,885	$18,000	$17,200	$20,425	$15,000	$17,108	$13,550	$12,850	$14,750
DIRECTOR OF NON-ACADEMIC PERSONNEL										
NUMBER OF INDIVIDUALS	60	12	19	23	6	87	40	21	14	12
SALARIED	60	12	19	23	6	80	37	19	14	10
CONTRIBUTED SERVICES						7	3	2		2
MEAN SALARY	$14,020	$14,308	$15,556	$12,824	$13,170	$12,095	$12,946	$12,020	$9,543	$12,662
MEDIAN SALARY	$12,910	$12,335	$15,750	$11,900	$12,088	$11,486	$12,000	$11,100	$9,750	$12,000
DIRECTOR OF PLACEMENT SERVICES										
NUMBER OF INDIVIDUALS	214	53	49	60	52	301	128	84	53	36
SALARIED	214	53	49	60	52	283	120	77	51	35
CONTRIBUTED SERVICES						18	8	7	2	1
MEAN SALARY	$15,280	$17,101	$16,901	$12,210	$15,439	$10,802	$11,211	$11,087	$9,871	$10,130
MEDIAN SALARY	$14,650	$16,112	$16,300	$11,874	$14,376	$10,500	$10,969	$11,200	$9,550	$10,000
DIRECTOR OF PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	272	61	53	83	75	674	221	225	130	98
SALARIED	272	61	53	83	75	648	208	216	128	96
CONTRIBUTED SERVICES						26	13	9	2	2
MEAN SALARY	$15,138	$15,579	$16,299	$13,938	$15,286	$11,789	$13,249	$11,591	$10,310	$11,047
MEDIAN SALARY	$15,000	$15,367	$16,000	$13,092	$15,276	$11,274	$13,000	$11,000	$9,884	$10,450
DIRECTOR OF PLANNING										
NUMBER OF INDIVIDUALS	65	22	15	10	18	35	17	7	6	5
SALARIED	65	22	15	10	18	32	15	6	6	5
CONTRIBUTED SERVICES						3	2	1		
MEAN SALARY	$19,790	$20,710	$20,755	$17,629	$19,062	$16,548	$19,026	$18,880	$12,850	$10,752
MEDIAN SALARY	$19,394	$20,291	$19,700	$18,040	$19,120	$17,000	$18,692	$17,720	$12,000	$10,000
DIRECTOR OF PUBLIC RELATIONS										
NUMBER OF INDIVIDUALS	228	58	42	73	55	569	185	192	111	81
SALARIED	228	58	42	73	55	554	179	186	110	79
CONTRIBUTED SERVICES						15	6	6	1	2
MEAN SALARY	$15,061	$15,998	$17,560	$13,398	$14,373	$11,953	$13,365	$11,738	$10,765	$10,913
MEDIAN SALARY	$14,412	$15,585	$17,250	$12,500	$14,000	$11,400	$13,200	$11,545	$10,500	$10,000
DIRECTOR OF RESIDENCE HALLS										
NUMBER OF INDIVIDUALS	134	31	35	29	39	220	92	71	28	29
SALARIED	134	31	35	29	39	193	81	62	26	24
CONTRIBUTED SERVICES						27	11	9	2	5
MEAN SALARY	$13,466	$13,155	$14,150	$11,001	$14,933	$9,553	$10,278	$9,723	$8,095	$8,247
MEDIAN SALARY	$12,814	$12,727	$14,520	$11,330	$14,700	$9,200	$10,000	$9,400	$7,863	$8,220
DIRECTOR OF STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	196	48	43	57	53	303	109	88	66	40
SALARIED	196	43	43	57	53	272	94	78	62	38
CONTRIBUTED SERVICES						31	15	10	4	2
MEAN SALARY	$16,504	$17,745	$16,703	$14,928	$17,032	$12,654	$14,021	$12,628	$10,873	$12,231
MEDIAN SALARY	$16,643	$17,868	$16,900	$15,600	$16,666	$12,406	$13,600	$12,675	$10,450	$11,367
DIRECTOR OF STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	259	66	59	81	53	571	177	181	124	89
SALARIED	259	66	59	81	53	523	154	163	122	84
CONTRIBUTED SERVICES						48	23	18	2	5
MEAN SALARY	$12,944	$14,220	$13,599	$11,746	$12,318	$10,090	$11,016	$10,079	$8,947	$10,076
MEDIAN SALARY	$12,700	$14,031	$13,440	$11,600	$12,000	$10,000	$10,750	$10,000	$9,000	$10,140

TABLE 1-P.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DIRECTOR OF STUDENT HEALTH										
NUMBER OF INDIVIDUALS	161	39	37	37	48	223	86	64	41	32
SALARIED	161	39	37	37	48	208	76	60	40	32
CONTRIBUTED SERVICES						15	10	4	1	
MEAN SALARY	$18,991	$18,565	$20,180	$17,812	$19,130	$10,691	$13,290	$9,801	$8,416	$9,090
MEDIAN SALARY	$21,672	$19,664	$23,008	$18,000	$24,000	$8,335	$10,000	$8,370	$7,345	$8,159
DIRECTOR OF STUDENT UNION										
NUMBER OF INDIVIDUALS	189	37	47	59	46	182	60	68	37	17
SALARIED	189	37	47	59	46	178	58	67	36	17
CONTRIBUTED SERVICES						4	2	1	1	
MEAN SALARY	$12,960	$14,331	$13,779	$11,655	$12,694	$10,356	$11,259	$10,248	$8,992	$10,594
MEDIAN SALARY	$12,900	$14,258	$13,250	$11,700	$12,750	$10,500	$11,150	$10,400	$8,800	$11,200
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	162	56	38	45	23	299	107	92	56	44
SALARIED	162	56	38	45	23	285	99	88	56	42
CONTRIBUTED SERVICES						14	8	4		2
MEAN SALARY	$17,578	$17,278	$18,646	$17,429	$16,833	$13,752	$14,398	$13,719	$12,491	$13,979
MEDIAN SALARY	$17,570	$17,135	$18,000	$16,800	$17,100	$13,444	$13,300	$13,750	$12,155	$14,000
BUSINESS MANAGER										
NUMBER OF INDIVIDUALS	228	64	40	54	70	621	197	212	129	83
SALARIED	227	64	40	54	69	568	172	189	126	81
CONTRIBUTED SERVICES	1				1	53	25	23	3	2
MEAN SALARY	$18,223	$18,732	$17,113	$16,879	$19,448	$14,628	$15,511	$14,598	$14,115	$13,617
MEDIAN SALARY	$17,500	$17,329	$16,283	$16,572	$18,960	$14,200	$15,000	$14,500	$14,000	$13,300
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	311	79	58	93	81	917	305	298	182	132
SALARIED	311	79	58	93	81	808	257	259	173	119
CONTRIBUTED SERVICES						109	48	39	9	13
MEAN SALARY	$17,907	$19,238	$18,493	$16,218	$18,127	$12,454	$13,875	$12,192	$11,285	$11,656
MEDIAN SALARY	$17,337	$19,491	$17,200	$15,330	$18,000	$12,000	$13,800	$12,000	$11,200	$10,970
CONTROLLER										
NUMBER OF INDIVIDUALS	128	23	27	51	27	448	172	138	86	52
SALARIED	128	23	27	51	27	424	160	132	84	48
CONTRIBUTED SERVICES						24	12	6	2	4
MEAN SALARY	$16,325	$16,425	$17,411	$15,895	$15,967	$14,247	$15,620	$13,718	$12,697	$13,842
MEDIAN SALARY	$15,950	$16,085	$17,000	$14,700	$16,000	$13,955	$15,750	$13,575	$12,000	$14,000
PERSONNEL MANAGER										
NUMBER OF INDIVIDUALS	116	43	13	28	32	74	27	15	9	13
SALARIED	116	43	13	28	32	70	24	14	9	13
CONTRIBUTED SERVICES						4	3	1		
MEAN SALARY	$13,665	$14,429	$13,954	$11,316	$14,575	$12,522	$12,989	$13,899	$11,118	$10,792
MEDIAN SALARY	$13,342	$13,852	$13,212	$11,000	$14,358	$11,900	$12,350	$13,045	$11,750	$11,472
PURCHASING OFFICER										
NUMBER OF INDIVIDUALS	195	49	33	73	40	223	80	71	47	25
SALARIED	195	49	33	73	40	207	71	67	36	33
CONTRIBUTED SERVICES						16	9	4	1	2
MEAN SALARY	$11,908	$11,753	$13,379	$11,297	$11,999	$10,924	$12,149	$11,097	$9,047	$9,986
MEDIAN SALARY	$11,460	$11,344	$13,740	$10,992	$12,000	$10,500	$12,000	$10,560	$9,000	$10,000
REGISTRAR										
NUMBER OF INDIVIDUALS	254	74	52	79	49	839	282	282	154	121
SALARIED	254	74	52	79	49	742	239	244	146	113
CONTRIBUTED SERVICES						97	43	38	8	8
MEAN SALARY	$15,408	$16,819	$16,454	$14,159	$14,181	$11,035	$11,973	$11,158	$10,133	$9,949
MEDIAN SALARY	$15,006	$17,039	$16,487	$13,950	$13,800	$11,000	$11,816	$11,400	$10,000	$10,000
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	190	29	37	76	48	580	175	188	128	89
SALARIED	190	29	37	76	48	537	158	171	124	84
CONTRIBUTED SERVICES						43	17	17	4	5
MEAN SALARY	$10,300	$10,700	$10,569	$9,871	$10,528	$7,769	$8,750	$7,832	$6,624	$7,487
MEDIAN SALARY	$9,957	$10,277	$10,128	$9,683	$10,216	$7,400	$8,300	$7,200	$6,300	$7,200

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PRESIDENT OR CHANCELLOR										
NUMBER OF INDIVIDUALS	654	113	164	153	224	193	75	42	58	18
SALARIED	654	113	164	153	224	156	55	30	54	17
CONTRIBUTED SERVICES						37	20	12	4	1
MEAN SALARY	$25,894	$29,135	$25,498	$22,381	$26,949	$19,159	$24,182	$17,233	$16,222	$15,639
MEDIAN SALARY	$25,426	$29,154	$25,000	$22,400	$26,763	$18,000	$23,100	$15,900	$15,613	$15,000
EXECUTIVE VICE PRESIDENT										
NUMBER OF INDIVIDUALS	89	14	22	19	34	31	11	10	6	4
SALARIED	89	14	22	19	34	27	10	9	5	3
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$25,136	$25,400	$22,452	$31,039	$23,465	$17,636	$20,306	$16,713	$15,300	$15,400
MEDIAN SALARY	$23,340	$25,145	$22,750	$19,000	$23,867	$18,000	$19,750	$15,000	$15,000	$18,000
VICE PRESIDENT FOR ACADEMIC ADMIN.										
NUMBER OF INDIVIDUALS	140	17	42	27	54	27	13	7	6	1
SALARIED	140	17	42	27	54	25	13	6	5	1
CONTRIBUTED SERVICES						2		1	1	
MEAN SALARY	$22,217	$22,637	$21,854	$18,955	$23,999	$17,901				
MEDIAN SALARY	$22,390	$22,420	$22,525	$18,600	$24,920	$16,200				
VICE PRESIDENT FOR BUSINESS ADMIN.										
NUMBER OF INDIVIDUALS	148	42	39	23	44	28	16	7	4	1
SALARIED	148	42	39	23	44	23	14	6	2	1
CONTRIBUTED SERVICES						5	2	1	2	
MEAN SALARY	$21,400	$21,144	$20,577	$17,771	$24,271	$19,174				
MEDIAN SALARY	$21,000	$20,676	$20,160	$18,047	$24,850	$19,400				
VICE PRESIDENT FOR DEVELOPMENT										
NUMBER OF INDIVIDUALS	28	5	11	3	9	12	4	5	3	
SALARIED	27	5	10	3	9	12	4	5	3	
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$20,763	$21,389	$18,390	$18,425	$23,832	$15,070	$18,037	$15,435	$10,505	
MEDIAN SALARY	$20,741	$23,150	$18,105	$21,000	$23,066	$15,000	$19,075	$16,000	$12,516	
VICE PRESIDENT FOR PLANNING										
NUMBER OF INDIVIDUALS	10	3	4	2	1	1			1	
SALARIED	9	3	3	2	1	1			1	
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$20,214									
MEDIAN SALARY	$18,985									
VICE PRESIDENT FOR STUDENT AFFAIRS										
NUMBER OF INDIVIDUALS	74	12	26	12	24	3	1		2	
SALARIED	74	12	26	12	24	3	1		2	
CONTRIBUTED SERVICES										
MEAN SALARY	$20,125	$21,049	$19,216	$16,983	$22,217	$14,399				
MEDIAN SALARY	$20,344	$20,925	$18,526	$17,677	$23,374	$14,500				
PROVOST										
NUMBER OF INDIVIDUALS	19	3	10	4	2	3	3			
SALARIED	18	3	9	4	2	3	3			
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$22,854	$25,953	$22,612	$19,750	$25,500	$16,200	$16,200			
MEDIAN SALARY	$22,579	$26,236	$22,335	$20,000	$25,500	$15,000	$15,000			
DEAN OF ADMISSIONS										
NUMBER OF INDIVIDUALS	85	7	17	10	51	32	15	4	11	2
SALARIED	84	7	16	10	51	27	11	3	11	2
CONTRIBUTED SERVICES	1		1			5	4	1		
MEAN SALARY	$18,990	$22,385	$17,298	$14,605	$19,914	$11,665	$11,778	$12,733	$10,839	$13,992
MEDIAN SALARY	$18,980	$21,813	$17,875	$13,948	$20,098	$12,000	$12,000	$12,000	$10,600	$13,992
DEAN OF FACULTY										
NUMBER OF INDIVIDUALS	102	46	15	22	19	56	23	10	20	3
SALARIED	101	46	14	22	19	52	21	10	19	2
CONTRIBUTED SERVICES	1		1			4	2		1	1
MEAN SALARY	$19,608	$22,055	$19,594	$16,951	$16,789	$14,843	$16,548	$15,426	$13,105	$10,550
MEDIAN SALARY	$19,568	$21,560	$19,250	$16,629	$15,904	$14,100	$17,500	$16,250	$12,900	$10,550
DEAN OF GRADUATE SCHOOL										
NUMBER OF INDIVIDUALS										
SALARIED										
CONTRIBUTED SERVICES										
MEAN SALARY										
MEDIAN SALARY										

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN OF INSTRUCTION										
NUMBER OF INDIVIDUALS	409	49	103	108	149	56	18	11	21	6
SALARIED	407	49	101	108	149	46	12	7	21	6
CONTRIBUTED SERVICES	2		2			10	6	4		
MEAN SALARY	$19,667	$21,578	$19,363	$16,522	$21,525	$12,557	$14,544	$10,981	$11,897	$12,731
MEDIAN SALARY	$19,500	$21,500	$18,894	$16,824	$21,630	$12,900	$15,550	$11,482	$12,800	$11,994
DEAN OF MEN										
NUMBER OF INDIVIDUALS	36	1	5	12	18	32	8	6	14	4
SALARIED	36	1	5	12	18	28	7	5	13	3
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$16,025					$8,426	$10,106	$6,353	$8,337	$8,346
MEDIAN SALARY	$15,634					$8,400	$9,000	$6,000	$9,000	$7,500
DEAN OF STUDENTS										
NUMBER OF INDIVIDUALS	511	100	105	127	179	117	43	25	39	10
SALARIED	509	100	103	127	179	105	36	22	37	10
CONTRIBUTED SERVICES	2		2			12	7	3	2	
MEAN SALARY	$18,433	$19,641	$18,929	$14,838	$20,023	$11,743	$12,857	$12,196	$10,523	$11,251
MEDIAN SALARY	$18,250	$19,422	$18,894	$14,712	$20,228	$11,040	$13,250	$11,394	$10,000	$10,405
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	47	5	3	11	28	48	14	8	23	3
SALARIED	47	5	3	11	28	46	12	8	23	3
CONTRIBUTED SERVICES						2	2			
MEAN SALARY	$15,768	$19,074	$14,572	$11,520	$16,974	$8,460	$10,026	$9,824	$7,280	$7,600
MEDIAN SALARY	$14,815	$16,000	$13,960	$10,644	$18,700	$8,333	$10,250	$8,138	$7,500	$7,380
DIRECTOR OF ADMISSIONS										
NUMBER OF INDIVIDUALS	281	93	65	69	54	117	54	26	31	6
SALARIED	279	93	63	69	54	105	45	24	30	6
CONTRIBUTED SERVICES	2		2			12	9	2	1	
MEAN SALARY	$15,009	$15,195	$16,430	$12,983	$15,619	$10,858	$11,951	$11,358	$9,185	$9,033
MEDIAN SALARY	$14,715	$14,862	$16,490	$12,949	$15,100	$10,800	$12,000	$11,683	$9,000	$10,000
DIRECTOR OF ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	15	7	3	3	2	39	20	8	11	
SALARIED	15	7	3	3	2	31	17	5	9	
CONTRIBUTED SERVICES						8	3	3	2	
MEAN SALARY	$12,511	$13,757	$11,605	$8,858	$14,987	$8,857	$9,004	$8,310	$8,884	
MEDIAN SALARY	$13,008	$14,830	$12,809	$7,320	$14,988	$8,880	$8,400	$8,800	$9,240	
DIRECTOR OF ATHLETICS										
NUMBER OF INDIVIDUALS	170	42	37	37	54	46	13	10	19	4
SALARIED	169	42	36	37	54	44	12	9	19	4
CONTRIBUTED SERVICES	1		1			2	1	1		
MEAN SALARY	$14,658	$14,903	$15,211	$12,786	$15,380	$9,994	$10,387	$10,139	$9,874	$9,061
MEDIAN SALARY	$14,360	$15,214	$15,172	$12,360	$14,550	$9,900	$10,150	$10,267	$9,788	$8,827
DIRECTOR OF BUDGET										
NUMBER OF INDIVIDUALS	35	11	6	11	7	7	5	1	1	
SALARIED	34	11	5	11	7	6	4	1	1	
CONTRIBUTED SERVICES	1		1			1	1			
MEAN SALARY	$15,032	$15,644	$15,842	$13,386	$16,077	$12,516				
MEDIAN SALARY	$15,585	$14,900	$16,956	$13,865	$15,156	$13,050				
DIRECTOR OF CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	322	66	89	74	93	12	8	2	2	
SALARIED	322	66	89	74	93	11	7	2	2	
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$16,818	$16,679	$17,149	$13,976	$18,862	$11,428	$11,559	$11,121	$11,275	
MEDIAN SALARY	$16,443	$16,413	$17,066	$13,802	$18,720	$12,050	$12,765	$11,122	$11,275	
DIRECTOR OF DATA PROCESSING										
NUMBER OF INDIVIDUALS	211	53	59	42	57	10	7	2	1	
SALARIED	211	53	59	42	57	10	7	2	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$15,532	$16,235	$16,291	$13,279	$15,751	$13,278				
MEDIAN SALARY	$15,445	$15,986	$16,164	$13,239	$15,528	$13,050				
DIRECTOR OF DEVELOPMENT										
NUMBER OF INDIVIDUALS	60	13	17	17	13	62	20	13	22	7
SALARIED	59	13	16	17	13	61	19	13	22	7
CONTRIBUTED SERVICES	1		1			1	1			
MEAN SALARY	$16,468	$16,900	$17,178	$13,791	$18,661	$11,648	$13,031	$10,697	$11,058	$11,514
MEDIAN SALARY	$15,733	$17,636	$16,738	$14,560	$17,834	$12,000	$14,000	$11,160	$10,750	$12,000

TABLE 1-C.—MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DIRECTOR OF FOOD SERVICES										
NUMBER OF INDIVIDUALS	75	6	21	18	30	69	25	10	27	7
SALARIED	75	6	21	18	30	62	23	7	25	7
CONTRIBUTED SERVICES						7	2	3	2	
MEAN SALARY	$10,779	$10,670	$13,710	$8,379	$10,188	$7,736	$9,029	$7,862	$6,691	$7,097
MEDIAN SALARY	$9,944	$9,511	$15,100	$8,510	$9,160	$7,450	$8,950	$7,800	$7,150	$7,400
DIRECTOR OF EVENING DIVISION										
NUMBER OF INDIVIDUALS	193	23	28	67	75	6	4	2		
SALARIED	191	22	27	67	75	6	4	2		
CONTRIBUTED SERVICES	2	1	1							
MEAN SALARY	$16,452	$18,209	$16,611	$12,959	$19,000	$13,208	$11,487	$16,650		
MEDIAN SALARY	$15,852	$19,250	$16,392	$12,480	$18,572	$13,500	$12,100	$16,650		
DIRECTOR OF INSTITUTIONAL RESEARCH										
NUMBER OF INDIVIDUALS	111	32	25	32	22	12	7	1	4	
SALARIED	111	32	25	32	22	10	6		4	
CONTRIBUTED SERVICES						2	1	1		
MEAN SALARY	$16,771	$16,968	$17,656	$14,341	$19,012	$11,972	$12,383		$11,355	
MEDIAN SALARY	$16,300	$16,013	$17,453	$14,496	$17,643	$11,350	$11,250		$11,350	
DIRECTOR OF NON-ACADEMIC PERSONNEL										
NUMBER OF INDIVIDUALS	21	7	5	5	4	2	1			1
SALARIED	21	7	5	5	4	1	1			
CONTRIBUTED SERVICES						1				1
MEAN SALARY	$14,157	$15,166	$15,315	$11,518	$14,243					
MEDIAN SALARY	$14,000	$16,000	$17,040	$12,900	$13,650					
DIRECTOR OF PLACEMENT SERVICES										
NUMBER OF INDIVIDUALS	100	31	31	12	26	22	18	2	1	1
SALARIED	99	31	30	12	26	21	17	2	1	1
CONTRIBUTED SERVICES	1		1			1	1			
MEAN SALARY	$14,112	$14,087	$14,935	$13,097	$13,660	$9,798				
MEDIAN SALARY	$13,500	$14,000	$14,000	$12,559	$13,480	$9,300				
DIRECTOR OF PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	273	56	83	63	71	73	30	16	22	5
SALARIED	272	56	82	63	71	68	28	14	21	5
CONTRIBUTED SERVICES	1		1			5	2	2	1	
MEAN SALARY	$12,875	$14,213	$13,583	$10,431	$13,172	$9,471	$10,968	$9,316	$7,973	$7,920
MEDIAN SALARY	$11,856	$14,000	$11,928	$10,008	$11,920	$9,588	$10,150	$8,800	$6,720	$8,200
DIRECTOR OF PLANNING										
NUMBER OF INDIVIDUALS	38	15	5	6	12	2	1			
SALARIED	38	15	5	6	12					
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$17,953	$18,079	$19,579	$15,884	$18,154					
MEDIAN SALARY	$17,370	$17,220	$19,500	$15,048	$17,230					
DIRECTOR OF PUBLIC RELATIONS										
NUMBER OF INDIVIDUALS	254	59	52	54	89	60	24	13	18	5
SALARIED	253	59	51	54	89	56	22	12	17	5
CONTRIBUTED SERVICES	1		1			4	2	1	1	
MEAN SALARY	$14,743	$14,019	$15,050	$11,132	$17,238	$9,837	$10,348	$8,899	$10,027	$9,192
MEDIAN SALARY	$13,965	$13,550	$14,840	$10,980	$16,956	$9,359	$9,350	$9,575	$9,372	$9,000
DIRECTOR OF RESIDENCE HALLS										
NUMBER OF INDIVIDUALS	23	6	5	2	10	21	13	2	6	
SALARIED	23	6	5	2	10	20	13	2	5	
CONTRIBUTED SERVICES						1			1	
MEAN SALARY	$10,739	$11,308	$10,590	$10,175	$10,586	$7,464	$7,797	$8,350	$6,242	
MEDIAN SALARY	$10,400	$11,866	$8,979	$10,175	$10,000	$7,500	$7,600	$8,350	$5,600	
DIRECTOR OF STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	335	71	74	77	113	57	22	14	18	3
SALARIED	334	71	73	77	113	49	18	11	17	3
CONTRIBUTED SERVICES	1		1			8	4	3	1	
MEAN SALARY	$15,442	$15,401	$16,227	$12,839	$16,733	$9,881	$9,902	$10,517	$9,739	$8,233
MEDIAN SALARY	$15,000	$15,000	$16,000	$12,996	$16,450	$9,600	$9,750	$10,620	$9,000	$8,400
DIRECTOR OF STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	303	75	75	70	83	60	20	11	23	6
SALARIED	302	75	74	70	83	50	14	10	21	5
CONTRIBUTED SERVICES	1		1			10	6	1	2	1
MEAN SALARY	$12,962	$12,262	$14,332	$11,308	$13,767	$9,448	$10,137	$11,494	$7,991	$9,543
MEDIAN SALARY	$12,411	$11,860	$14,009	$10,990	$13,000	$9,395	$10,100	$12,088	$7,800	$9,200

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DIRECTOR OF STUDENT HEALTH										
NUMBER OF INDIVIDUALS	52	16	9	8	19	31	13	7	10	1
SALARIED	51	16	8	8	19	26	11	4	10	1
CONTRIBUTED SERVICES	1		1			5	2	3		
MEAN SALARY	$11,492	$12,435	$11,116	$7,158	$12,681	$7,315				
MEDIAN SALARY	$10,555	$11,782	$10,741	$7,408	$12,417	$7,433				
DIRECTOR OF STUDENT UNION										
NUMBER OF INDIVIDUALS	104	28	19	21	36	9	3	1	4	1
SALARIED	104	28	19	21	36	9	3	1	4	1
CONTRIBUTED SERVICES										
MEAN SALARY	$12,457	$12,114	$13,969	$12,092	$12,139	$7,949				
MEDIAN SALARY	$12,000	$11,989	$12,800	$12,000	$11,873	$7,200				
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	175	59	39	39	38	33	14	6	10	3
SALARIED	175	59	39	39	38	31	13	6	9	3
CONTRIBUTED SERVICES						2	1		1	
MEAN SALARY	$16,426	$14,972	$17,970	$14,016	$19,571	$10,400	$11,683	$8,818	$9,766	$9,900
MEDIAN SALARY	$15,360	$14,380	$17,500	$14,196	$19,668	$10,320	$12,100	$9,500	$10,080	$10,200
BUSINESS MANAGER										
NUMBER OF INDIVIDUALS	475	78	117	126	154	121	39	27	44	11
SALARIED	474	78	116	126	154	105	30	20	44	11
CONTRIBUTED SERVICES	1		1			16	9	7		
MEAN SALARY	$15,703	$16,262	$15,398	$13,771	$17,229	$11,366	$12,120	$11,243	$11,017	$10,921
MEDIAN SALARY	$15,126	$15,993	$14,975	$13,998	$17,104	$11,000	$12,000	$12,300	$10,525	$10,500
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	577	104	135	143	195	168	63	34	56	15
SALARIED	576	104	135	142	195	142	48	28	52	14
CONTRIBUTED SERVICES	1			1		26	15	6	4	1
MEAN SALARY	$14,608	$15,728	$15,039	$12,358	$15,349	$9,431	$10,393	$9,506	$8,493	$9,465
MEDIAN SALARY	$14,166	$15,241	$14,852	$12,357	$15,070	$9,262	$10,300	$9,200	$8,660	$8,675
COMPTROLLER										
NUMBER OF INDIVIDUALS	143	37	34	31	41	43	25	5	10	3
SALARIED	141	36	33	31	41	36	18	5	10	3
CONTRIBUTED SERVICES	2	1	1			7	7			
MEAN SALARY	$15,092	$14,865	$16,764	$14,522	$14,378	$11,352	$12,711	$10,119	$9,509	$11,400
MEDIAN SALARY	$14,724	$13,550	$17,000	$15,000	$13,552	$11,000	$12,900	$9,000	$9,770	$12,600
PERSONNEL MANAGER										
NUMBER OF INDIVIDUALS	70	21	13	13	23	5	2	1	1	1
SALARIED	70	21	13	13	23	4	1	1	1	1
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$15,189	$14,771	$19,220	$13,506	$15,156	$7,316				
MEDIAN SALARY	$14,850	$13,579	$20,000	$13,865	$13,420	$7,247				
PURCHASING OFFICER										
NUMBER OF INDIVIDUALS	142	39	30	23	50	10	6	2	2	
SALARIED	142	39	30	23	50	9	5	2	2	
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$12,379	$11,178	$14,428	$10,899	$12,767	$9,963	$11,292	$9,354	$7,250	
MEDIAN SALARY	$11,948	$11,112	$14,114	$10,452	$12,342	$9,500	$12,000	$9,354	$7,250	
REGISTRAR										
NUMBER OF INDIVIDUALS	355	79	75	95	106	128	50	32	35	11
SALARIED	354	79	74	95	106	102	36	23	33	10
CONTRIBUTED SERVICES	1		1			26	14	9	2	1
MEAN SALARY	$13,185	$13,839	$13,492	$11,406	$14,077	$9,139	$9,648	$10,132	$7,999	$8,784
MEDIAN SALARY	$12,590	$13,500	$12,875	$10,872	$13,348	$8,945	$9,600	$10,500	$8,000	$8,475
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	268	41	46	66	115	68	28	17	19	4
SALARIED	268	41	46	66	115	55	19	13	19	4
CONTRIBUTED SERVICES						13	9	4		
MEAN SALARY	$8,712	$9,200	$8,960	$7,395	$9,195	$6,458	$7,446	$6,192	$5,608	$6,665
MEDIAN SALARY	$8,325	$9,202	$8,131	$7,240	$9,372	$6,200	$7,255	$6,080	$5,300	$6,450

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
PRESIDENT OR CHANCELLOR								
NUMBER OF INDIVIDUALS	2,145	155	143	1	1,205	104	797	50
SALARIED	2,037	68	139	1	1,111	44	787	23
CONTRIBUTED SERVICES	108	87	4		94	60	10	27
MEAN SALARY	$27,283	$23,965	$41,276		$27,334		$24,739	
MEDIAN SALARY		$23,050	$40,000		$27,300		$25,000	
EXECUTIVE VICE PRESIDENT								
NUMBER OF INDIVIDUALS	414	14	63	1	232	11	118	2
SALARIED	381	10	63	1	204	7	114	2
CONTRIBUTED SERVICES	32	4			28	4	4	
MEAN SALARY	$25,207	$21,841	$34,213		$23,474		$23,329	
MEDIAN SALARY	$24,464	$20,500	$34,000		$23,000		$22,180	
VICE PRESIDENT FOR ACADEMIC ADMIN.								
NUMBER OF INDIVIDUALS	790	46	117		513	39	160	7
SALARIED	767	22	116		492	16	159	6
CONTRIBUTED SERVICES	23	24	1		21	23	1	1
MEAN SALARY	$24,066	$20,377	$32,180		$22,965	$19,832	$21,553	$21,829
MEDIAN SALARY	$23,600	$19,825	$31,600		$23,000	$19,000	$21,500	$21,450
VICE PRESIDENT FOR BUSINESS ADMIN.								
NUMBER OF INDIVIDUALS	790	24	123		497	18	170	6
SALARIED	773	14	123		482	11	168	3
CONTRIBUTED SERVICES	17	10			15	7	2	3
MEAN SALARY	$23,508	$15,796	$31,411		$22,275	$16,786	$21,260	$12,167
MEDIAN SALARY	$23,000	$14,750	$30,900		$22,479	$17,000	$20,994	$12,500
VICE PRESIDENT FOR DEVELOPMENT								
NUMBER OF INDIVIDUALS	453	6	78		335	6	40	
SALARIED	446	4	77		330	4	39	
CONTRIBUTED SERVICES	7	2	1		5	2	1	
MEAN SALARY	$22,087	$17,800	$30,933		$20,387	$17,800	$19,011	
MEDIAN SALARY	$21,203	$18,100	$30,000		$20,020	$18,100	$19,000	
VICE PRESIDENT FOR PLANNING								
NUMBER OF INDIVIDUALS	90	1	27	1	52		11	
SALARIED	88	1	26	1	52		10	
CONTRIBUTED SERVICES	2		1				1	
MEAN SALARY	$25,142		$31,327		$23,176		$19,284	
MEDIAN SALARY	$24,792		$31,500		$22,690		$18,219	
VICE PRESIDENT FOR STUDENT AFFAIRS								
NUMBER OF INDIVIDUALS	396	29	91	4	229	24	76	1
SALARIED	385	21	90	4	219	16	76	1
CONTRIBUTED SERVICES	11	8	1		10	8		
MEAN SALARY	$21,276	$17,595			$19,589		$19,819	
MEDIAN SALARY	$21,607	$17,500			$20,566		$19,869	
PROVOST								
NUMBER OF INDIVIDUALS	147	7	45		77	4	19	3
SALARIED	134	6	45		71	3	18	3
CONTRIBUTED SERVICES	3	1			2	1	1	
MEAN SALARY	$28,378	$21,602	$34,510		$25,959	$25,394	$22,585	$17,810
MEDIAN SALARY	$28,900	$22,416	$35,000		$27,500	$26,184	$22,168	$15,000
DEAN OF ADMISSIONS								
NUMBER OF INDIVIDUALS	331	26	53		176	14	105	12
SALARIED	317	14	53		161	6	103	8
CONTRIBUTED SERVICES	17	12			15	8	2	4
MEAN SALARY	$17,877	$13,118	$22,046		$16,759	$12,348	$17,481	$13,696
MEDIAN SALARY	$18,000	$11,595	$21,984		$16,524	$11,095	$17,505	$13,000
DEAN OF FACULTY								
NUMBER OF INDIVIDUALS	541	50	26		371	36	144	14
SALARIED	528	34	26		361	22	141	12
CONTRIBUTED SERVICES	13	16			10	14	3	2
MEAN SALARY	$19,960	$18,370	$28,751		$20,036	$19,589	$18,146	$16,134
MEDIAN SALARY	$19,598	$18,000	$28,600		$20,000	$19,000	$18,000	$17,350
DEAN OF GRADUATE SCHOOL								
NUMBER OF INDIVIDUALS	409	24	127	2	282	22		
SALARIED	397	17	126	2	271	15		
CONTRIBUTED SERVICES	12	7	1		11	7		
MEAN SALARY	$24,158	$21,129	$28,626	$25,425	$22,041	$20,557		
MEDIAN SALARY	$23,760	$21,607	$28,500	$25,425	$22,500	$20,000		

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN OF INSTRUCTION								
NUMBER OF INDIVIDUALS	643	68	14		186	46	443	22
SALARIED	622	39	14		167	27	441	12
CONTRIBUTED SERVICES	21	29			19	19	2	10
MEAN SALARY	$19,095	$17,849	$24,790		$18,810	$18,608	$19,022	$16,141
MEDIAN SALARY	$19,000	$17,500	$25,421		$19,000	$17,800	$18,894	$14,771
DEAN OF MEN								
NUMBER OF INDIVIDUALS	490	1	48		374	1	68	
SALARIED	456	1	48		344	1	64	
CONTRIBUTED SERVICES	34				30		4	
MEAN SALARY	$12,997		$16,087		$12,621		$12,700	
MEDIAN SALARY	$12,900		$15,450		$12,502		$11,223	
DEAN OF STUDENTS								
NUMBER OF INDIVIDUALS	1,338	244	88	5	687	174	563	65
SALARIED	1,317	193	88	5	669	134	560	54
CONTRIBUTED SERVICES	21	51			18	40	3	11
MEAN SALARY	$16,927	$14,518	$21,054	$17,702	$15,945	$13,967	$17,452	$15,593
MEDIAN SALARY	$16,600	$14,100	$20,943	$17,580	$15,500	$13,500	$17,493	$15,283
DEAN OF WOMEN								
NUMBER OF INDIVIDUALS	22	616	1	63	17	462	4	91
SALARIED	21	602	1	63	16	450	4	89
CONTRIBUTED SERVICES	1	14			1	12		2
MEAN SALARY	$12,259	$11,988		$15,120		$11,524		$12,129
MEDIAN SALARY	$12,100	$11,683		$14,500		$11,300		$10,860
DIRECTOR OF ADMISSIONS								
NUMBER OF INDIVIDUALS	1,175	240	119	4	726	168	330	68
SALARIED	1,153	189	118	4	709	127	326	58
CONTRIBUTED SERVICES	22	51	1		17	41	4	10
MEAN SALARY	$14,450	$11,922	$18,091	$14,337	$13,887	$12,194	$14,357	$11,158
MEDIAN SALARY	$14,004	$11,500	$17,350	$13,950	$13,500	$11,200	$14,070	$11,215
DIRECTOR OF ALUMNI ASSOCIATION								
NUMBER OF INDIVIDUALS	545	211	112	8	410	172	23	31
SALARIED	529	188	112	8	395	156	22	24
CONTRIBUTED SERVICES	16	23			15	16	1	7
MEAN SALARY	$13,320	$9,592	$17,499	$14,940	$12,249	$9,421	$11,278	$8,921
MEDIAN SALARY	$12,600	$9,000	$16,800	$13,900	$12,000	$9,000	$11,000	$8,400
DIRECTOR OF ATHLETICS								
NUMBER OF INDIVIDUALS	926	8	138		574	6	214	2
SALARIED	918	8	138		569	6	211	2
CONTRIBUTED SERVICES	8				5		3	
MEAN SALARY	$15,880	$10,198	$22,970		$14,961	$9,948	$13,720	$10,950
MEDIAN SALARY	$15,213	$9,750	$22,500		$14,900	$9,750	$13,075	$10,950
DIRECTOR OF BUDGET								
NUMBER OF INDIVIDUALS	231	24	77	4	118	14	36	6
SALARIED	223	18	77	4	111	9	35	5
CONTRIBUTED SERVICES	8	6			7	5	1	1
MEAN SALARY	$17,248	$13,640	$20,344	$19,600	$15,768	$12,283	$15,131	$11,316
MEDIAN SALARY	$16,200	$13,493	$18,500	$20,000	$15,750	$13,040	$15,156	$9,750
DIRECTOR OF CONTINUING EDUCATION								
NUMBER OF INDIVIDUALS	616	51	88	5	205	35	323	11
SALARIED	612	35	88	5	201	20	323	10
CONTRIBUTED SERVICES	4	16			4	15		1
MEAN SALARY	$18,062	$12,638	$22,054	$12,898	$18,504	$11,533	$16,700	$14,720
MEDIAN SALARY	$17,475	$10,800	$22,450	$12,000	$18,060	$10,250	$16,320	$15,334
DIRECTOR OF DATA PROCESSING								
NUMBER OF INDIVIDUALS	786	33	127		443	28	216	5
SALARIED	784	32	127		441	27	216	5
CONTRIBUTED SERVICES	2	1			2	1		
MEAN SALARY	$16,081	$10,438	$21,699		$14,726	$10,420	$15,543	$10,535
MEDIAN SALARY	$15,495	$9,932	$20,509		$14,214	$9,864	$15,463	$10,500
DIRECTOR OF DEVELOPMENT								
NUMBER OF INDIVIDUALS	733	50	87	2	534	38	112	10
SALARIED	726	39	87	2	528	28	111	9
CONTRIBUTED SERVICES	7	11			6	10	1	1
MEAN SALARY	$16,708	$14,486	$21,610	$21,665	$16,463	$14,169	$14,029	$13,878
MEDIAN SALARY	$16,000	$14,400	$21,400	$21,665	$16,000	$13,700	$14,000	$14,400

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR OF FOOD SERVICES								
NUMBER OF INDIVIDUALS	403	231	63	15	262	150	78	66
SALARIED	392	217	63	15	253	141	76	61
CONTRIBUTED SERVICES	11	14			9	9	2	5
MEAN SALARY	$13,050	$8,998	$17,967	$14,936	$12,392	$9,142	$11,166	$7,204
MEDIAN SALARY	$12,528	$8,450	$18,375	$16,020	$12,219	$8,760	$10,500	$6,600
DIRECTOR OF EVENING DIVISION								
NUMBER OF INDIVIDUALS	326	11	32	1	98	7	196	3
SALARIED	319	10	32	1	93	6	194	3
CONTRIBUTED SERVICES	7	1			5	1	2	
MEAN SALARY	$16,741	$13,780	$20,066		$16,394		$16,360	
MEDIAN SALARY	$15,990	$14,436	$19,000		$15,900		$15,728	
DIRECTOR OF INSTITUTIONAL RESEARCH								
NUMBER OF INDIVIDUALS	423	54	80	5	231	38	112	11
SALARIED	418	44	79	5	227	30	112	9
CONTRIBUTED SERVICES	5	10	1		4	8		2
MEAN SALARY	$18,119	$13,580	$20,551	$19,834	$18,005	$12,674	$16,635	$13,126
MEDIAN SALARY	$17,961	$12,425	$20,500	$21,500	$18,000	$11,705	$16,125	$14,250
DIRECTOR OF NON-ACADEMIC PERSONNEL								
NUMBER OF INDIVIDUALS	242	31	101	2	120	27	21	2
SALARIED	238	27	101	2	117	23	20	2
CONTRIBUTED SERVICES	4	4			3	4	1	
MEAN SALARY	$15,560	$10,170	$18,169	$11,550	$13,513	$9,907	$14,359	$11,807
MEDIAN SALARY	$15,000	$9,400	$17,700	$11,550	$12,420	$9,209	$13,750	$11,808
DIRECTOR OF PLACEMENT SERVICES								
NUMBER OF INDIVIDUALS	578	184	113	12	360	155	105	17
SALARIED	569	173	113	12	352	145	104	16
CONTRIBUTED SERVICES	9	11			8	10	1	1
MEAN SALARY	$14,274	$10,297	$16,075	$13,075	$13,959	$9,747	$13,380	$13,205
MEDIAN SALARY	$13,781	$9,800	$15,625	$13,225	$13,440	$9,500	$13,409	$11,118
DIRECTOR OF PHYSICAL PLANT								
NUMBER OF INDIVIDUALS	1,419	16	143		932	14	344	2
SALARIED	1,397	5	142		915	5	340	
CONTRIBUTED SERVICES	22	11	1		17	9	4	2
MEAN SALARY	$13,441	$10,368	$20,600		$12,793	$10,368	$12,194	
MEDIAN SALARY	$12,600	$9,333	$19,938		$12,200	$9,333	$11,400	
DIRECTOR OF PLANNING								
NUMBER OF INDIVIDUALS	196	3	60		97	3	39	
SALARIED	192	3	60		94	3	38	
CONTRIBUTED SERVICES	4				3		1	
MEAN SALARY	$19,575	$13,488	$21,680		$18,887	$13,488	$17,953	
MEDIAN SALARY	$19,000	$12,840	$20,600		$18,795	$12,840	$17,370	
DIRECTOR OF PUBLIC RELATIONS								
NUMBER OF INDIVIDUALS	979	247	108	7	627	170	244	70
SALARIED	967	239	108	7	618	164	241	68
CONTRIBUTED SERVICES	12	8			9	6	3	2
MEAN SALARY	$14,481	$11,008	$20,318	$14,637	$13,417	$10,756	$14,591	$11,240
MEDIAN SALARY	$13,700	$10,000	$19,226	$15,100	$12,645	$10,000	$13,965	$10,515
DIRECTOR OF RESIDENCE HALLS								
NUMBER OF INDIVIDUALS	386	132	111	9	246	108	29	15
SALARIED	379	110	110	9	240	87	29	14
CONTRIBUTED SERVICES	7	22	1		6	21		1
MEAN SALARY	$13,077	$9,302	$16,513	$13,154	$11,862	$9,212	$10,110	$7,383
MEDIAN SALARY	$12,476	$8,626	$16,000	$13,000	$11,510	$8,528	$9,603	$7,760
DIRECTOR OF STUDENT COUNSELING								
NUMBER OF INDIVIDUALS	816	191	106	10	391	108	319	73
SALARIED	798	168	105	10	377	91	316	67
CONTRIBUTED SERVICES	18	23	1		14	17	3	6
MEAN SALARY	$15,480	$12,574	$18,903	$16,264	$14,851	$11,845	$15,094	$13,014
MEDIAN SALARY	$15,199	$11,830	$18,500	$16,050	$15,000	$11,000	$14,773	$13,000
DIRECTOR OF STUDENT FINANCIAL AID								
NUMBER OF INDIVIDUALS	1,034	299	132	8	611	219	291	72
SALARIED	1,018	256	132	8	600	182	286	66
CONTRIBUTED SERVICES	16	43			11	37	5	6
MEAN SALARY	$12,475	$9,588	$15,402	$13,107	$11,668	$8,948	$12,817	$10,926
MEDIAN SALARY	$12,000	$9,100	$15,188	$13,000	$11,326	$8,500	$12,239	$10,412

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR OF STUDENT HEALTH								
NUMBER OF INDIVIDUALS	318	269	107	13	196	188	15	68
SALARIED	313	253	107	13	194	175	12	65
CONTRIBUTED SERVICES	5	16			2	13	3	3
MEAN SALARY	$21,190	$9,561	$25,672	$19,742	$19,176	$8,866	$13,785	$9,398
MEDIAN SALARY	$23,025	$8,000	$26,150	$22,000	$21,000	$7,700	$12,000	$8,400
DIRECTOR OF STUDENT UNION								
NUMBER OF INDIVIDUALS	516	81	106	7	307	64	103	10
SALARIED	512	81	106	7	303	64	103	10
CONTRIBUTED SERVICES	4				4			
MEAN SALARY	$13,205	$9,678	$16,918	$13,085	$12,214	$9,250	$12,298	$10,035
MEDIAN SALARY	$12,666	$10,000	$16,288	$13,100	$12,174	$9,000	$12,000	$10,412
ASSISTANT TO THE PRESIDENT								
NUMBER OF INDIVIDUALS	645	134	100	10	370	91	175	33
SALARIED	638	125	100	10	363	84	175	31
CONTRIBUTED SERVICES	7	9			7	7		2
MEAN SALARY	$17,082	$11,713	$22,542	$14,480	$15,944	$11,656	$16,324	$10,975
MEDIAN SALARY	$16,492	$11,281	$22,000	$13,950	$15,700	$11,350	$15,340	$10,300
BUSINESS MANAGER								
NUMBER OF INDIVIDUALS	1,389	138	80	2	768	81	541	55
SALARIED	1,360	96	80	2	743	52	537	42
CONTRIBUTED SERVICES	29	42			25	29	4	13
MEAN SALARY	$16,021	$11,238	$21,752	$22,522	$15,924	$11,796	$15,300	$10,010
MEDIAN SALARY	$15,500	$10,850	$21,500	$22,522	$15,600	$11,572	$14,832	$10,130
CHIEF LIBRARIAN								
NUMBER OF INDIVIDUALS	1,227	891	139	6	735	493	353	392
SALARIED	1,182	798	137	6	694	425	351	367
CONTRIBUTED SERVICES	45	93	2		41	68	2	25
MEAN SALARY	$16,234	$11,983	$23,750	$18,689	$15,318	$11,768	$15,111	$12,127
MEDIAN SALARY	$15,490	$11,500	$23,500	$18,365	$14,725	$11,149	$14,894	$11,868
CONTROLLER								
NUMBER OF INDIVIDUALS	779	102	117	2	505	71	157	29
SALARIED	767	81	117	2	497	55	153	24
CONTRIBUTED SERVICES	12	21			8	16	4	5
MEAN SALARY	$16,199	$10,648	$22,037	$20,600	$15,158	$10,855	$15,114	$9,343
MEDIAN SALARY	$15,690	$9,850	$21,000	$20,600	$14,750	$10,000	$14,724	$8,827
PERSONNEL MANAGER								
NUMBER OF INDIVIDUALS	240	69	39	5	148	42	53	22
SALARIED	238	66	39	5	146	40	53	21
CONTRIBUTED SERVICES	2	3			2	2		1
MEAN SALARY	$14,969	$10,715	$16,773	$12,320	$14,088	$10,122	$16,070	$11,464
MEDIAN SALARY	$14,417	$10,316	$16,500	$12,100	$13,849	$9,726	$15,780	$10,788
PURCHASING OFFICER								
NUMBER OF INDIVIDUALS	622	82	129	5	366	52	127	25
SALARIED	611	76	129	5	355	47	127	24
CONTRIBUTED SERVICES	11	6			11	5		1
MEAN SALARY	$12,966	$8,929	$16,439	$9,837	$11,761	$8,683	$12,804	$9,222
MEDIAN SALARY	$12,500	$8,800	$16,000	$10,000	$11,500	$8,700	$12,250	$8,881
REGISTRAR								
NUMBER OF INDIVIDUALS	1,057	644	114	11	652	441	291	192
SALARIED	1,023	554	114	11	621	375	288	168
CONTRIBUTED SERVICES	34	90			31	66	3	24
MEAN SALARY	$14,103	$9,825	$17,634	$14,517	$13,621	$9,714	$13,746	$9,767
MEDIAN SALARY	$13,752	$9,250	$17,072	$14,208	$13,300	$9,300	$13,000	$9,000
BOOKSTORE MANAGER								
NUMBER OF INDIVIDUALS	693	530	104	13	428	342	161	175
SALARIED	682	485	104	13	418	309	160	163
CONTRIBUTED SERVICES	11	45			10	33	1	12
MEAN SALARY	$10,601	$6,716	$14,676	$10,870	$9,859	$6,498	$9,888	$6,798
MEDIAN SALARY	$10,038	$6,250	$14,452	$10,920	$9,500	$6,100	$9,615	$6,372

TABLE 2-a.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
PRESIDENT OR CHANCELLOR								
NUMBER OF INDIVIDUALS	1,047	12	90		310	5	647	7
SALARIED	1,047	12	90		310	5	647	7
CONTRIBUTED SERVICES								
MEAN SALARY	$28,675	$29,316	$39,231		$31,433	$32,869	$25,884	$26,779
MEDIAN SALARY	$28,035	$29,750	$39,000		$30,260	$33,171	$25,400	$27,986
EXECUTIVE VICE PRESIDENT								
NUMBER OF INDIVIDUALS	196	3	41		67	2	88	1
SALARIED	196	3	41		67	2	88	1
CONTRIBUTED SERVICES								
MEAN SALARY	$27,394	$26,738	$34,270		$26,282		$25,038	
MEDIAN SALARY	$25,690	$24,000	$36,000		$26,676		$23,320	
VICE PRESIDENT FOR ACADEMIC ADMIN.								
NUMBER OF INDIVIDUALS	420	5	83		201	1	136	4
SALARIED	420	4	83		201		136	4
CONTRIBUTED SERVICES		1				1		
MEAN SALARY	$26,081	$22,544	$31,253		$26,566		$22,208	
MEDIAN SALARY	$25,500	$22,683	$31,020		$25,750		$22,390	
VICE PRESIDENT FOR BUSINESS ADMIN.								
NUMBER OF INDIVIDUALS	394	2	78		170		146	2
SALARIED	394	2	78		170		146	2
CONTRIBUTED SERVICES								
MEAN SALARY	$24,721		$30,591		$24,770		$21,928	
MEDIAN SALARY	$24,472		$30,550		$24,661		$21,000	
VICE PRESIDENT FOR DEVELOPMENT								
NUMBER OF INDIVIDUALS	113		42		43		28	
SALARIED	112		42		43		27	
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$25,417		$29,928		$23,933		$20,762	
MEDIAN SALARY	$24,710		$29,800		$23,200		$20,741	
VICE PRESIDENT FOR PLANNING								
NUMBER OF INDIVIDUALS	45	1	15	1	20		10	
SALARIED	44	1	15	1	20		9	
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$25,533		$31,311		$23,593		$20,214	
MEDIAN SALARY	$24,792		$30,450		$24,792		$18,985	
VICE PRESIDENT FOR STUDENT AFFAIRS								
NUMBER OF INDIVIDUALS	241	6	60	2	108	3	73	1
SALARIED	241	6	60	2	108	3	73	1
CONTRIBUTED SERVICES								
MEAN SALARY	$22,845	$20,186	$27,150		$22,348		$20,041	
MEDIAN SALARY	$23,185	$20,898	$27,000		$22,675		$20,339	
PROVOST								
NUMBER OF INDIVIDUALS	61	2	28		15	1	18	1
SALARIED	60	2	28		15	1	17	1
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$29,573	$25,507	$33,954		$29,141		$22,737	
MEDIAN SALARY	$30,000	$25,508	$33,500		$29,950		$22,335	
DEAN OF ADMISSIONS								
NUMBER OF INDIVIDUALS	172	2	31		58		83	2
SALARIED	171	2	31		58		82	2
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$19,943	$20,037	$22,660		$19,874		$18,964	$20,037
MEDIAN SALARY	$20,000	$20,037	$21,984		$19,835		$18,838	$20,037
DEAN OF FACULTY								
NUMBER OF INDIVIDUALS	180	6	16		67	1	97	5
SALARIED	179	6	16		67	1	96	5
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$22,039	$21,001	$26,203		$24,626		$19,539	
MEDIAN SALARY	$21,600	$21,224	$25,799		$23,000		$19,564	
DEAN OF GRADUATE SCHOOL								
NUMBER OF INDIVIDUALS	247	5	83		165	5		
SALARIED	247	5	83		165	5		
CONTRIBUTED SERVICES								
MEAN SALARY	$25,726	$23,727	$29,679		$23,737	$23,727		
MEDIAN SALARY	$24,500	$23,604	$29,160		$23,568	$23,604		

TABLE 2-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN OF INSTRUCTION								
NUMBER OF INDIVIDUALS	466	7	9		54	1	403	6
SALARIED	464	7	9		54	1	401	6
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$20,023	$20,568	$23,363		$22,129		$19,664	
MEDIAN SALARY	$19,764	$21,942	$23,500		$22,488		$19,500	
DEAN OF MEN								
NUMBER OF INDIVIDUALS	201		27		138		36	
SALARIED	201		27		138		36	
CONTRIBUTED SERVICES								
MEAN SALARY	$14,609		$16,195		$14,367		$16,025	
MEDIAN SALARY	$14,600		$15,504		$14,163		$15,634	
DEAN OF STUDENTS								
NUMBER OF INDIVIDUALS	733	52	58	2	198	16	477	34
SALARIED	731	52	58	2	198	16	475	34
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$18,993	$18,522	$21,469	$16,290	$19,548	$19,788	$18,460	$18,057
MEDIAN SALARY	$18,800	$17,654	$21,120	$16,290	$18,975	$18,910	$18,285	$17,650
DEAN OF WOMEN								
NUMBER OF INDIVIDUALS	8	237		39	6	153	2	45
SALARIED	8	237		39	6	153	2	45
CONTRIBUTED SERVICES								
MEAN SALARY	$14,935	$14,689		$15,767	$13,581	$14,139	$18,996	$15,624
MEDIAN SALARY	$13,800	$14,184		$15,500	$13,680	$13,741	$18,997	$14,613
DIRECTOR OF ADMISSIONS								
NUMBER OF INDIVIDUALS	526	51	75	3	201	17	250	31
SALARIED	524	51	75	3	201	17	248	31
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$16,121	$13,251	$18,801	$13,883	$16,153	$13,947	$15,284	$12,808
MEDIAN SALARY	$15,725	$12,925	$18,000	$13,900	$15,902	$12,300	$14,877	$12,225
DIRECTOR OF ALUMNI ASSOCIATION								
NUMBER OF INDIVIDUALS	191	33	69	3	114	23	8	7
SALARIED	190	33	69	3	113	23	8	7
CONTRIBUTED SERVICES	1				1			
MEAN SALARY	$15,026	$11,227	$18,150	$15,366	$13,205	$10,743	$13,796	$11,043
MEDIAN SALARY	$14,330	$10,593	$17,300	$14,700	$12,700	$10,216	$13,454	$11,850
DIRECTOR OF ATHLETICS								
NUMBER OF INDIVIDUALS	451		88		193		170	
SALARIED	450		88		193		169	
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$17,916		$24,447		$17,791		$14,658	
MEDIAN SALARY	$17,118		$24,114		$17,225		$14,360	
DIRECTOR OF BUDGET								
NUMBER OF INDIVIDUALS	153	8	51	1	70	4	32	3
SALARIED	152	8	51	1	70	4	31	3
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$17,211	$14,036	$19,471		$16,393		$15,339	
MEDIAN SALARY	$16,350	$15,073	$18,000		$16,133		$16,013	
DIRECTOR OF CONTINUING EDUCATION								
NUMBER OF INDIVIDUALS	501	16	63	4	125	3	313	9
SALARIED	501	16	63	4	125	3	313	9
CONTRIBUTED SERVICES								
MEAN SALARY	$18,348	$15,337	$22,594	$13,273	$19,940	$17,803	$16,858	$15,433
MEDIAN SALARY	$17,700	$14,666	$23,000	$13,161	$20,040	$15,011	$16,445	$16,368
DIRECTOR OF DATA PROCESSING								
NUMBER OF INDIVIDUALS	490	12	84		200	7	206	5
SALARIED	490	12	84		200	7	206	5
CONTRIBUTED SERVICES								
MEAN SALARY	$16,904	$10,996	$21,902		$16,094	$11,325	$15,653	$10,535
MEDIAN SALARY	$16,311	$10,165	$20,340		$15,790	$10,010	$15,500	$10,500
DIRECTOR OF DEVELOPMENT								
NUMBER OF INDIVIDUALS	200	7	49		94	4	57	3
SALARIED	199	7	49		94	4	56	3
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$17,993	$16,202	$20,785		$17,555	$13,477	$16,287	$19,836
MEDIAN SALARY	$17,500	$15,500	$20,500		$17,324	$13,280	$15,667	$17,636

TABLE 2-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR OF FOOD SERVICES								
NUMBER OF INDIVIDUALS	177	67	45	12	87	25	45	30
SALARIED	177	67	45	12	87	25	45	30
CONTRIBUTED SERVICES								
MEAN SALARY	$14,276	$10,576	$17,292	$14,526	$13,501	$12,000	$12,758	$7,809
MEDIAN SALARY	$13,500	$10,400	$17,664	$15,810	$12,900	$10,954	$11,700	$6,654
DIRECTOR OF EVENING DIVISION								
NUMBER OF INDIVIDUALS	241	3	20		31		190	3
SALARIED	239	3	20		31		188	3
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$17,187	$15,943	$21,226		$18,991		$16,460	$15,943
MEDIAN SALARY	$16,250	$16,000	$20,000		$18,100		$15,834	$16,000
DIRECTOR OF INSTITUTIONAL RESEARCH								
NUMBER OF INDIVIDUALS	308	16	56	2	147	8	105	6
SALARIED	307	16	56	2	146	8	105	6
CONTRIBUTED SERVICES	1				1			
MEAN SALARY	$18,729	$14,914	$21,294	$17,661	$19,079	$14,208	$16,875	$14,929
MEDIAN SALARY	$18,300	$15,091	$21,563	$17,662	$19,248	$14,567	$16,300	$15,735
DIRECTOR OF NON-ACADEMIC PERSONNEL								
NUMBER OF INDIVIDUALS	150	4	73		58	2	19	2
SALARIED	150	4	73		58	2	19	2
CONTRIBUTED SERVICES								
MEAN SALARY	$16,049	$13,025	$18,095		$14,013	$14,243	$14,404	$11,807
MEDIAN SALARY	$15,820	$14,243	$17,610		$12,910	$14,243	$14,000	$11,808
DIRECTOR OF PLACEMENT SERVICES								
NUMBER OF INDIVIDUALS	351	43	74	6	185	29	92	8
SALARIED	350	43	74	6	185	29	91	8
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$15,497	$12,671	$16,484	$13,656	$15,860	$11,583	$13,957	$15,875
MEDIAN SALARY	$14,866	$11,538	$16,000	$13,900	$15,000	$10,900	$13,500	$13,100
DIRECTOR OF PHYSICAL PLANT								
NUMBER OF INDIVIDUALS	635		90		272		273	
SALARIED	634		90		272		272	
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$15,017		$21,126		$15,138		$12,875	
MEDIAN SALARY	$14,234		$20,875		$15,000		$11,856	
DIRECTOR OF PLANNING								
NUMBER OF INDIVIDUALS	147		44		65		38	
SALARIED	147		44		65		38	
CONTRIBUTED SERVICES								
MEAN SALARY	$19,841		$21,548		$19,790		$17,953	
MEDIAN SALARY	$19,188		$20,700		$19,394		$17,370	
DIRECTOR OF PUBLIC RELATIONS								
NUMBER OF INDIVIDUALS	462	87	63	4	197	31	202	52
SALARIED	461	87	63	4	197	31	201	52
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$16,101	$12,595	$20,486	$15,903	$15,329	$13,359	$15,482	$11,886
MEDIAN SALARY	$15,720	$11,770	$19,600	$16,543	$14,733	$12,600	$15,060	$10,885
DIRECTOR OF RESIDENCE HALLS								
NUMBER OF INDIVIDUALS	218	20	77	4	120	14	21	2
SALARIED	218	20	77	4	120	14	21	2
CONTRIBUTED SERVICES								
MEAN SALARY	$14,618	$12,688	$17,371	$12,876	$13,534	$12,883	$10,720	$10,946
MEDIAN SALARY	$13,810	$12,675	$16,995	$12,600	$12,925	$12,675	$10,400	$10,947
DIRECTOR OF STUDENT COUNSELING								
NUMBER OF INDIVIDUALS	530	80	74	5	171	25	285	50
SALARIED	529	80	74	5	171	25	284	50
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$16,566	$14,499	$19,579	$16,413	$16,840	$14,209	$15,616	$14,452
MEDIAN SALARY	$16,244	$14,274	$19,050	$15,900	$16,978	$14,000	$15,058	$14,413
DIRECTOR OF STUDENT FINANCIAL AID								
NUMBER OF INDIVIDUALS	568	82	86	2	228	31	254	49
SALARIED	567	82	86	2	228	31	253	49
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$13,513	$11,666	$15,430	$12,260	$13,172	$11,264	$13,168	$11,896
MEDIAN SALARY	$12,981	$10,973	$15,188	$12,260	$12,805	$10,405	$12,600	$11,000

TABLE 2-8.—MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR OF STUDENT HEALTH								
NUMBER OF INDIVIDUALS	197	99	77	6	111	50	9	43
SALARIED	196	99	77	6	111	50	8	43
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$23,793	$11,602	$26,509	$22,804	$22,523	$10,958	$15,275	$10,788
MEDIAN SALARY	$24,912	$9,480	$26,539	$23,200	$24,000	$9,000	$15,100	$9,492
DIRECTOR OF STUDENT UNION								
NUMBER OF INDIVIDUALS	344	29	79	1	168	21	97	7
SALARIED	344	29	79	1	168	21	97	7
CONTRIBUTED SERVICES								
MEAN SALARY	$13,952	$11,908	$17,497		$13,103		$12,534	
MEDIAN SALARY	$13,323	$11,660	$16,500		$12,920		$12,168	
ASSISTANT TO THE PRESIDENT								
NUMBER OF INDIVIDUALS	372	38	71	2	148	14	153	22
SALARIED	372	38	71	2	148	14	153	22
CONTRIBUTED SERVICES								
MEAN SALARY	$18,535	$11,798	$22,482	$12,475	$18,116	$11,885	$17,108	$11,681
MEDIAN SALARY	$18,000	$10,991	$22,000	$12,475	$18,000	$12,347	$16,203	$10,382
BUSINESS MANAGER								
NUMBER OF INDIVIDUALS	727	33	56	1	222	6	449	26
SALARIED	725	33	56	1	221	6	448	26
CONTRIBUTED SERVICES	2				1		1	
MEAN SALARY	$17,158	$11,085	$21,604		$18,317		$16,031	
MEDIAN SALARY	$16,500	$10,815	$21,250		$17,544		$15,324	
CHIEF LIBRARIAN								
NUMBER OF INDIVIDUALS	648	330	88	2	248	63	312	265
SALARIED	648	329	88	2	248	63	312	264
CONTRIBUTED SERVICES		1						1
MEAN SALARY	$17,889	$13,873	$24,170	$23,267	$18,403	$15,953	$15,709	$13,308
MEDIAN SALARY	$17,473	$13,432	$24,340	$23,267	$18,000	$15,050	$15,281	$12,825
CONTROLLER								
NUMBER OF INDIVIDUALS	323	19	70	1	125	3	128	15
SALARIED	321	19	70	1	125	3	126	15
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$17,148	$11,699	$21,257		$16,356		$15,651	
MEDIAN SALARY	$16,800	$10,340	$20,750		$15,950		$15,368	
PERSONNEL MANAGER								
NUMBER OF INDIVIDUALS	175	36	24	1	100	16	51	19
SALARIED	175	36	24	1	100	16	51	19
CONTRIBUTED SERVICES								
MEAN SALARY	$15,262	$11,681	$17,955		$14,025		$16,418	
MEDIAN SALARY	$14,950	$10,821	$17,425		$13,849		$15,797	
PURCHASING OFFICER								
NUMBER OF INDIVIDUALS	383	40	83	3	180	15	120	22
SALARIED	383	40	83	3	180	15	120	22
CONTRIBUTED SERVICES								
MEAN SALARY	$13,372	$9,743	$16,910	$9,329	$12,025	$10,499	$12,946	$9,283
MEDIAN SALARY	$12,667	$9,486	$16,512	$9,552	$11,644	$9,589	$12,366	$8,881
REGISTRAR								
NUMBER OF INDIVIDUALS	520	161	66	6	208	46	246	109
SALARIED	519	161	66	6	208	46	245	109
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$15,508	$11,127	$17,854	$13,406	$16,151	$12,048	$14,330	$10,612
MEDIAN SALARY	$15,260	$10,620	$17,725	$13,279	$15,850	$11,882	$13,880	$9,636
BOOKSTORE MANAGER								
NUMBER OF INDIVIDUALS	353	177	67	5	148	42	138	130
SALARIED	353	177	67	5	148	42	138	130
CONTRIBUTED SERVICES								
MEAN SALARY	$11,466	$7,268	$14,731	$11,005	$11,086	$7,529	$10,26[illegible]	$7,039
MEDIAN SALARY	$11,100	$6,748	$14,403	$10,920	$10,525	$7,340	$10,250	$6,56[illegible]

TABLE 2-8.—MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
PRESIDENT OR CHANCELLOR								
NUMBER OF INDIVIDUALS	1,098	143	53	1	895	99	150	43
SALARIED	990	56	49	1	801	39	140	16
CONTRIBUTED SERVICES	108	87	4		94	60	10	27
MEAN SALARY	$25,811	$22,818	$45,033		$25,747		$19,448	
MEDIAN SALARY	$25,000	$22,959	$45,000		$25,000		$18,000	
EXECUTIVE VICE PRESIDENT								
NUMBER OF INDIVIDUALS	217	11	22	1	165	9	30	1
SALARIED	185	7	22	1	137	5	26	1
CONTRIBUTED SERVICES	32	4			28	4	4	
MEAN SALARY	$22,889	$19,742	$34,107		$22,102		$17,545	
MEDIAN SALARY	$22,000	$19,200	$32,400		$21,796		$17,750	
VICE PRESIDENT FOR ACADEMIC ADMIN.								
NUMBER OF INDIVIDUALS	370	41	34		312	38	24	3
SALARIED	347	18	33		291	16	23	2
CONTRIBUTED SERVICES	23	23	1		21	22	1	1
MEAN SALARY	$21,627	$19,895	$34,510		$20,478	$19,832	$17,684	$20,400
MEDIAN SALARY	$20,500	$19,150	$32,750		$20,000	$19,000	$16,100	$20,400
VICE PRESIDENT FOR BUSINESS ADMIN.								
NUMBER OF INDIVIDUALS	396	22	45		327	18	24	4
SALARIED	379	12	45		312	11	22	1
CONTRIBUTED SERVICES	17	10			15	7	2	3
MEAN SALARY	$22,247	$16,429	$32,832		$20,915		$19,477	
MEDIAN SALARY	$21,500	$16,500	$31,200		$20,550		$19,600	
VICE PRESIDENT FOR DEVELOPMENT								
NUMBER OF INDIVIDUALS	340	6	36		292	6	12	
SALARIED	334	4	35		287	4	12	
CONTRIBUTED SERVICES	6	2	1		5	2		
MEAN SALARY	$20,970	$17,800	$32,138		$19,855	$17,800	$15,070	
MEDIAN SALARY	$20,000	$18,100	$30,000		$20,000	$18,100	$15,000	
VICE PRESIDENT FOR PLANNING								
NUMBER OF INDIVIDUALS	45		12		32		1	
SALARIED	44		11		32		1	
CONTRIBUTED SERVICES	1		1					
MEAN SALARY	$24,751							
MEDIAN SALARY	$23,350							
VICE PRESIDENT FOR STUDENT AFFAIRS								
NUMBER OF INDIVIDUALS	155	23	31	2	121	21	3	
SALARIED	144	15	30	2	111	13	3	
CONTRIBUTED SERVICES	11	8	1		10	8		
MEAN SALARY	$18,649	$16,559	$25,532	$21,087	$16,904	$15,863	$14,397	
MEDIAN SALARY	$18,000	$17,500	$26,000	$21,088	$17,000	$16,500	$14,500	
PROVOST								
NUMBER OF INDIVIDUALS	76	5	17		58	3	1	2
SALARIED	74	4	17		56	2	1	2
CONTRIBUTED SERVICES	2	1			2	1		
MEAN SALARY	$27,409	$19,650				$25,000		$14,300
MEDIAN SALARY	$27,500	$17,500				$25,000		$14,300
DEAN OF ADMISSIONS								
NUMBER OF INDIVIDUALS	162	24	22		118	14	22	10
SALARIED	146	12	22		103	6	21	6
CONTRIBUTED SERVICES	16	12			15	8	1	4
MEAN SALARY	$15,458	$11,965	$21,181		$15,004	$12,348	$11,689	$11,583
MEDIAN SALARY	$15,000	$10,500	$21,850		$14,500	$11,095	$12,000	$10,500
DEAN OF FACULTY								
NUMBER OF INDIVIDUALS	361	44	10		304	35	47	9
SALARIED	349	28	10		294	21	45	7
CONTRIBUTED SERVICES	12	16			10	14	2	2
MEAN SALARY	$18,894	$17,806	$32,828		$18,989	$19,503	$15,175	$12,714
MEDIAN SALARY	$18,000	$17,000	$33,500		$18,575	$18,000	$14,400	$11,500
DEAN OF GRADUATE SCHOOL								
NUMBER OF INDIVIDUALS	161	19	44	2	117	17		
SALARIED	149	12	43	2	106	10		
CONTRIBUTED SERVICES	12	7	1		11	7		
MEAN SALARY	$21,549	$20,047	$26,594	$25,425	$19,502	$18,972		
MEDIAN SALARY	$21,000	$18,700	$27,500	$25,425	$18,578	$17,300		

TABLE 2-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN OF INSTRUCTION								
NUMBER OF INDIVIDUALS	177	61	5		132	45	40	16
SALARIED	158	32	5		113	26	40	6
CONTRIBUTED SERVICES	19	29			19	19		10
MEAN SALARY	$16,369	$17,254	$27,359		$17,223	$18,378	$12,583	$12,381
MEDIAN SALARY	$16,500	$17,060	$27,500		$17,000	$17,650	$13,200	$12,000
DEAN OF MEN								
NUMBER OF INDIVIDUALS	289	1	21		236	1	32	
SALARIED	255	1	21		206	1	28	
CONTRIBUTED SERVICES	34				30		4	
MEAN SALARY	$11,489		$15,948		$11,451		$8,426	
MEDIAN SALARY	$11,130		$15,000		$11,065		$8,400	
DEAN OF STUDENTS								
NUMBER OF INDIVIDUALS	605	192	30	3	489	158	86	31
SALARIED	586	141	30	3	471	118	85	20
CONTRIBUTED SERVICES	19	51			18	40	1	11
MEAN SALARY	$14,350	$13,042	$20,252	$18,644	$14,431	$13,177	$11,824	$11,403
MEDIAN SALARY	$13,905	$12,750	$20,453	$17,875	$14,000	$12,989	$11,040	$11,121
DEAN OF WOMEN								
NUMBER OF INDIVIDUALS	14	379	1	24	11	309	2	46
SALARIED	13	365	1	24	10	297	2	44
CONTRIBUTED SERVICES	1	14			1	12		2
MEAN SALARY	$10,603	$10,235		$14,069		$10,177		$8,535
MEDIAN SALARY	$11,000	$10,000		$13,830		$10,000		$8,333
DIRECTOR OF ADMISSIONS								
NUMBER OF INDIVIDUALS	649	189	44	1	525	151	80	37
SALARIED	629	138	43	1	508	110	78	27
CONTRIBUTED SERVICES	20	51	1		17	41	2	10
MEAN SALARY	$13,058	$11,430	$16,853		$12,990		$11,411	
MEDIAN SALARY	$13,000	$10,800	$16,600		$12,943		$11,170	
DIRECTOR OF ALUMNI ASSOCIATION								
NUMBER OF INDIVIDUALS	354	178	43	5	296	149	15	24
SALARIED	339	155	43	5	282	133	14	17
CONTRIBUTED SERVICES	15	24			14	16	1	7
MEAN SALARY	$12,364	$9,244	$16,454	$14,684	$11,866	$9,192	$9,840	$8,048
MEDIAN SALARY	$11,800	$8,800	$16,000	$12,000	$11,500	$8,800	$10,350	$8,400
DIRECTOR OF ATHLETICS								
NUMBER OF INDIVIDUALS	475	8	50		381	6	44	2
SALARIED	468	8	50		376	6	42	2
CONTRIBUTED SERVICES	7				5		2	
MEAN SALARY	$13,922	$10,198	$20,371		$13,508	$9,948	$9,949	$10,950
MEDIAN SALARY	$13,500	$9,750	$19,679		$13,400	$9,750	$9,900	$10,950
DIRECTOR OF BUDGET								
NUMBER OF INDIVIDUALS	78	16	26	3	48	10	4	3
SALARIED	71	10	26	3	41	5	4	2
CONTRIBUTED SERVICES	7	6			7	5		1
MEAN SALARY	$17,328	$13,324	$22,055	$19,467	$14,701	$10,768	$13,525	$10,500
MEDIAN SALARY	$15,750	$11,770	$20,250	$20,000	$15,000	$10,500	$13,050	$10,500
DIRECTOR OF CONTINUING EDUCATION								
NUMBER OF INDIVIDUALS	115	35	25	1	80	32	10	2
SALARIED	111	19	25	1	76	17	10	1
CONTRIBUTED SERVICES	4	16			4	15		1
MEAN SALARY	$16,769	$10,365	$20,692		$16,140		$11,740	
MEDIAN SALARY	$15,600	$10,000	$19,875		$15,215		$12,147	
DIRECTOR OF DATA PROCESSING								
NUMBER OF INDIVIDUALS	296	21	43		243	21	10	
SALARIED	294	20	43		241	20	10	
CONTRIBUTED SERVICES	2	1			2	1		
MEAN SALARY	$14,708	$10,103	$21,302		$13,591	$10,103	$13,278	
MEDIAN SALARY	$13,710	$8,975	$21,000		$13,000	$8,975	$13,050	
DIRECTOR OF DEVELOPMENT								
NUMBER OF INDIVIDUALS	533	43	38	2	440	34	55	7
SALARIED	527	32	38	2	434	24	55	6
CONTRIBUTED SERVICES	6	11			6	10		1
MEAN SALARY	$16,223	$14,111	$22,675	$21,665	$16,227	$14,285	$11,729	$10,900
MEDIAN SALARY	$15,500	$13,700	$22,450	$21,665	$15,600	$13,700	$12,000	$11,400

TABLE 2-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR OF FOOD SERVICES								
NUMBER OF INDIVIDUALS	226	164	18	3	175	125	33	36
SALARIED	215	150	18	3	166	116	31	31
CONTRIBUTED SERVICES	11	14			9	9	2	5
MEAN SALARY	$12,041	$8,293	$19,654	$16,580	$11,810	$8,527	$9,855	$6,618
MEDIAN SALARY	$12,000	$7,875	$19,375	$17,000	$12,000	$8,250	$9,000	$6,500
DIRECTOR OF EVENING DIVISION								
NUMBER OF INDIVIDUALS	85	8	12	1	67	7	6	
SALARIED	80	7	12	1	62	6	6	
CONTRIBUTED SERVICES	5	1			5	1		
MEAN SALARY	$15,409	$12,853	$18,131		$15,095		$13,208	
MEDIAN SALARY	$15,450	$12,000	$16,940		$15,000		$13,500	
DIRECTOR OF INSTITUTIONAL RESEARCH								
NUMBER OF INDIVIDUALS	115	38	24	3	84	30	7	5
SALARIED	111	28	23	3	81	22	7	3
CONTRIBUTED SERVICES	4	10	1		3	8		2
MEAN SALARY	$16,430	$12,818	$18,742	$21,283	$16,068	$12,117	$13,031	$9,500
MEDIAN SALARY	$16,000	$11,213	$19,500	$21,500	$15,87?	$11,21?	$12,000	$10,000
DIRECTOR OF NON-ACADEMIC PERSONNEL								
NUMBER OF INDIVIDUALS	92	27	28	2	62	25	2	
SALARIED	88	23	28	2	59	21	1	
CONTRIBUTED SERVICES	4	4			3	4	1	
MEAN SALARY	$14,726	$9,673		$11,550		$9,694		
MEDIAN SALARY	$14,700	$9,209		$11,550		$8,880		
DIRECTOR OF PLACEMENT SERVICES								
NUMBER OF INDIVIDUALS	227	141	39	6	175	126	13	9
SALARIED	219	130	39	6	167	116	13	8
CONTRIBUTED SERVICES	8	11			8	10		1
MEAN SALARY	$12,319	$9,512	$15,299	$12,495	$11,854	$9,288	$9,344	$10,535
MEDIAN SALARY	$12,000	$9,375	$15,300	$13,225	$11,866	$9,150	$9,300	$9,990
DIRECTOR OF PHYSICAL PLANT								
NUMBER OF INDIVIDUALS	784	16	53		660	14	71	2
SALARIED	763	5	52		643	5	68	
CONTRIBUTED SERVICES	21	11	1		17	9	3	2
MEAN SALARY	$12,131	$10,368	$19,690		$11,800	$10,368	$9,471	
MEDIAN SALARY	$11,395	$9,333	$18,980		$11,280	$9,333	$9,588	
DIRECTOR OF PLANNING								
NUMBER OF INDIVIDUALS	49	3	16		32	3	1	
SALARIED	45	3	16		29	2		
CONTRIBUTED SERVICES	4				3		1	
MEAN SALARY	$18,706	$13,488	$22,044		$16,864	$13,488		
MEDIAN SALARY	$18,500	$12,840	$20,450		$17,000	$12,840		
DIRECTOR OF PUBLIC RELATIONS								
NUMBER OF INDIVIDUALS	517	160	45	4	430	139	42	18
SALARIED	506	152	45	3	421	133	40	16
CONTRIBUTED SERVICES	11	8		1	9	6	2	2
MEAN SALARY	$13,004	$10,099	$20,083	$12,950	$12,522	$10,150	$10,115	$9,142
MEDIAN SALARY	$12,100	$9,500	$19,000	$12,000	$12,000	$9,500	$10,000	$8,617
DIRECTOR OF RESIDENCE HALLS								
NUMBER OF INDIVIDUALS	168	112	34	5	126	94	8	13
SALARIED	161	90	33	5	120	73	8	12
CONTRIBUTED SERVICES	7	22	1		6	21		1
MEAN SALARY	$10,990	$8,549	$14,510	$13,377	$10,189	$8,508	$8,475	$6,790
MEDIAN SALARY	$10,500	$8,195	$14,250	$13,000	$10,000	$8,000	$7,500	$6,900
DIRECTOR OF STUDENT COUNSELING								
NUMBER OF INDIVIDUALS	286	111	32	5	220	83	34	23
SALARIED	269	88	31	5	206	66	32	17
CONTRIBUTED SERVICES	17	23	1		14	17	2	6
MEAN SALARY	$13,346	$10,824	$17,289	$16,116	$13,200	$10,949	$10,465	$8,783
MEDIAN SALARY	$13,050	$10,551	$17,400	$16,200	$13,000	$10,788	$10,545	$8,400
DIRECTOR OF STUDENT FINANCIAL AID								
NUMBER OF INDIVIDUALS	466	217	46	6	383	188	37	23
SALARIED	451	174	46	6	372	151	33	17
CONTRIBUTED SERVICES	15	43			11	37	4	6
MEAN SALARY	$11,171	$8,609	$15,350	$13,390	$10,747	$8,473	$10,126	$8,131
MEDIAN SALARY	$10,800	$8,350	$14,959	$13,000	$10,500	$8,250	$10,000	$8,000

TABLE 2-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR OF STUDENT HEALTH								
NUMBER OF INDIVIDUALS	121	170	30	7	85	138	6	25
SALARIED	117	154	30	7	83	125	4	22
CONTRIBUTED SERVICES	4	16			2	13	2	3
MEAN SALARY	$16,830	$8,249	$23,526	$17,118	$14,700	$8,029	$10,805	$6,680
MEDIAN SALARY	$15,730	$7,488	$24,850	$19,000	$13,800	$7,500	$10,360	$6,875
DIRECTOR OF STUDENT UNION								
NUMBER OF INDIVIDUALS	172	52	27	6	139	43	6	3
SALARIED	168	52	27	6	135	43	6	3
CONTRIBUTED SERVICES	4				4			
MEAN SALARY	$11,676	$8,434	$15,225	$12,350	$11,108	$7,997	$8,485	$6,877
MEDIAN SALARY	$11,400	$8,215	$15,000	$12,550	$11,200	$7,500	$7,756	$6,500
ASSISTANT TO THE PRESIDENT								
NUMBER OF INDIVIDUALS	273	96	29	8	222	77	22	11
SALARIED	266	87	29	8	215	70	22	9
CONTRIBUTED SERVICES	7	9			7	7		2
MEAN SALARY	$15,051	$11,676	$22,689	$14,981	$14,449	$11,611	$10,870	$9,251
MEDIAN SALARY	$14,000	$11,300	$21,250	$14,125	$14,000	$11,148	$10,410	$9,600
BUSINESS MANAGER								
NUMBER OF INDIVIDUALS	662	105	24	1	546	75	92	29
SALARIED	635	63	24	1	522	46	89	16
CONTRIBUTED SERVICES	27	42			24	29	3	13
MEAN SALARY	$14,722	$11,318	$22,097		$14,911		$11,620	
MEDIAN SALARY	$14,200	$11,000	$21,500		$14,500		$11,400	
CHIEF LIBRARIAN								
NUMBER OF INDIVIDUALS	579	561	51	4	487	430	41	127
SALARIED	534	469	49	4	446	362	39	103
CONTRIBUTED SERVICES	45	92	2		41	68	2	24
MEAN SALARY	$14,225	$10,658	$22,997	$16,400	$13,602	$11,040	$10,326	$9,092
MEDIAN SALARY	$13,500	$10,374	$22,050	$16,650	$13,450	$10,610	$9,900	$9,000
CONTROLLER								
NUMBER OF INDIVIDUALS	456	83	47	1	380	68	29	14
SALARIED	446	62	47	1	372	52	27	9
CONTRIBUTED SERVICES	10	21			8	16	2	5
MEAN SALARY	$15,515	$10,325	$23,199		$14,755		$12,608	
MEDIAN SALARY	$14,775	$9,675	$21,900		$14,250		$12,600	
PERSONNEL MANAGER								
NUMBER OF INDIVIDUALS	65	33	15	4	48	26	2	3
SALARIED	63	30	15	4	46	24	2	2
CONTRIBUTED SERVICES	2	3			2	2		1
MEAN SALARY	$14,156	$9,556	$14,880	$12,375	$14,223	$9,263	$7,200	$7,432
MEDIAN SALARY	$13,590	$8,750	$13,000	$12,000	$13,900	$8,450	$7,200	$7,433
PURCHASING OFFICER								
NUMBER OF INDIVIDUALS	239	42	46	2	186	37	7	3
SALARIED	228	36	46	2	175	32	7	2
CONTRIBUTED SERVICES	11	6			11	5		1
MEAN SALARY	$12,282	$8,026	$15,589	$10,600	$11,489	$7,832	$10,266	$8,550
MEDIAN SALARY	$12,000	$8,325	$14,690	$10,600	$11,200	$8,195	$9,500	$8,550
REGISTRAR								
NUMBER OF INDIVIDUALS	537	483	48	5	444	395	45	83
SALARIED	504	393	48	5	413	329	43	59
CONTRIBUTED SERVICES	33	90			31	66	2	24
MEAN SALARY	$12,657	$9,292	$17,332	$15,850	$12,347	$9,388	$10,421	$8,205
MEDIAN SALARY	$12,200	$8,925	$16,550	$16,000	$12,000	$9,000	$10,500	$8,000
BOOKSTORE MANAGER								
NUMBER OF INDIVIDUALS	340	353	37	8	280	300	23	45
SALARIED	329	308	37	8	270	267	22	33
CONTRIBUTED SERVICES	11	45			10	33	1	12
MEAN SALARY	$9,672	$6,398	$14,577	$10,785	$9,187	$6,335	$7,375	$5,847
MEDIAN SALARY	$9,050	$6,000	$14,593	$10,950	$8,925	$6,000	$7,300	$5,720

TABLE 3 FOLLOWS.

TABLE 3.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN (ALL AND BY ACADEMIC RANK: 50 STATES

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	51	14	12	8	17	153	60	39	34	20
NUMBER OF INDIVIDUALS	258	95	71	21	71	277	121	72	42	42
SALARIED	256	95	71	19	71	221	89	60	37	35
CONTRIBUTED SERVICES	2			2		56	32	12	5	7
MEAN SALARY	$19,277	$20,644	$16,611	$18,547	$20,309	$18,017	$19,988	$16,023	$15,930	$18,631
MEDIAN SALARY	$17,900	$18,166	$14,791	$16,916	$19,681	$17,900	$20,142	$16,333	$16,125	$18,500
PROFESSORS										
NUMBER OF INSTITUTIONS	516	159	103	136	118	811	263	247	183	118
NUMBER OF INDIVIDUALS	36,629	7,082	10,317	6,529	12,701	19,501	9,139	4,687	3,144	2,731
SALARIED	36,563	7,062	10,304	6,512	12,685	18,581	8,821	4,164	3,075	2,521
CONTRIBUTED SERVICES	66	20	13	17	16	920	318	323	69	210
MEAN SALARY	$18,536	$19,655	$18,807	$17,265	$18,345	$17,982	$19,565	$16,798	$15,554	$17,363
MEDIAN SALARY	$18,042	$18,821	$18,304	$16,712	$18,063	$17,495	$19,119	$16,195	$14,758	$16,948
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	558	177	113	151	117	829	266	260	180	123
NUMBER OF INDIVIDUALS	39,995	9,431	11,043	8,238	11,283	18,587	8,129	4,828	3,093	2,537
SALARIED	39,954	9,428	11,027	8,222	11,277	17,779	7,880	4,494	3,046	2,359
CONTRIBUTED SERVICES	41	3	16	16	6	808	249	334	47	178
MEAN SALARY	$14,142	$14,852	$14,398	$13,603	$13,691	$13,341	$14,242	$12,748	$12,276	$12,837
MEDIAN SALARY	$13,993	$14,570	$14,318	$13,560	$13,687	$13,266	$14,133	$12,719	$11,979	$12,737
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	579	181	115	165	118	849	279	266	184	120
NUMBER OF INDIVIDUALS	61,729	14,046	17,146	14,186	16,351	27,605	12,029	7,513	4,395	3,668
SALARIED	61,546	14,022	17,106	14,093	16,325	26,408	11,609	7,045	4,295	3,459
CONTRIBUTED SERVICES	183	24	40	93	26	1,197	420	468	100	209
MEAN SALARY	$11,686	$12,192	$11,924	$11,275	$11,359	$11,019	$11,540	$10,725	$10,349	$10,697
MEDIAN SALARY	$11,563	$11,905	$11,859	$11,234	$11,325	$10,960	$11,484	$10,686	$10,031	$10,614
INSTRUCTORS										
NUMBER OF INSTITUTIONS	774	181	191	222	180	864	290	266	186	122
NUMBER OF INDIVIDUALS	38,011	7,333	12,957	8,913	8,808	12,161	5,367	3,266	2,233	1,295
SALARIED	37,789	7,285	12,902	8,879	8,723	11,482	5,049	3,012	2,190	1,231
CONTRIBUTED SERVICES	222	48	55	34	85	679	318	254	43	64
MEAN SALARY	$9,853	$9,958	$10,303	$8,955	$10,012	$9,132	$9,822	$8,864	$8,220	$8,577
MEDIAN SALARY	$9,492	$9,765	$9,859	$8,824	$9,585	$8,915	$9,326	$8,912	$8,195	$8,498
LECTURERS										
NUMBER OF INSTITUTIONS	139	48	38	27	26	144	60	36	24	24
NUMBER OF INDIVIDUALS	2,311	734	747	215	615	951	502	146	62	241
SALARIED	2,285	731	746	214	594	882	489	127	58	208
CONTRIBUTED SERVICES	26	3	1	1	21	69	13	19	4	33
MEAN SALARY	$11,152	$12,236	$10,375	$9,395	$11,428	$9,883	$10,458	$8,107	$9,004	$9,863
MEDIAN SALARY	$10,974	$12,688	$10,270	$9,950	$11,019	$9,960	$10,465	$8,361	$8,714	$9,400
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	301	22	75	50	154	183	61	57	42	23
NUMBER OF INDIVIDUALS	21,374	391	3,911	1,602	15,470	2,866	1,091	781	751	243
SALARIED	21,253	377	3,887	1,591	15,398	2,687	1,024	695	734	234
CONTRIBUTED SERVICES	121	14	24	11	72	179	67	86	17	9
MEAN SALARY	$13,480	$12,360	$12,320	$10,129	$14,148	$9,598	$10,312	$9,542	$8,365	$10,498
MEDIAN SALARY	$13,567	$11,863	$12,174	$9,997	$14,413	$9,346	$10,026	$9,427	$8,284	$9,769

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

INSTITUTIONS)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
435	87	120	116	112	465	146	144	96	79	NUMBER OF INSTITUTIONS
2,435	372	794	634	635	1,267	560	335	182	190	NUMBER OF INDIVIDUALS
2,433	372	793	633	635	1,217	541	315	181	180	SALARIED
2		1	1		50	19	20	1	10	CONTRIBUTED SERVICES
$24,398	$25,038	$24,872	$23,817	$24,011	$22,184	$24,312	$20,924	$20,036	$20,154	MEAN SALARY
$24,100	$24,464	$24,902	$23,738	$23,614	$21,858	$24,186	$20,446	$17,966	$18,800	MEDIAN SALARY
										PROFESSORS
313	58	68	110	77	366	109	126	63	68	NUMBER OF INSTITUTIONS
9,964	1,547	3,439	2,968	2,010	3,722	1,547	1,008	481	686	NUMBER OF INDIVIDUALS
9,830	1,532	3,415	2,912	1,971	3,493	1,475	889	473	656	SALARIED
134	15	24	56	39	229	72	119	8	30	CONTRIBUTED SERVICES
$22,695	$24,484	$23,230	$21,588	$22,012	$19,038	$20,871	$17,745	$16,432	$18,548	MEAN SALARY
$22,066	$23,760	$22,798	$20,808	$21,644	$18,052	$19,904	$16,772	$15,092	$17,192	MEDIAN SALARY
										ASSOCIATE PROFESSORS
328	63	67	125	73	340	105	111	59	65	NUMBER OF INSTITUTIONS
7,141	1,411	2,014	2,406	1,310	3,155	1,332	931	362	530	NUMBER OF INDIVIDUALS
7,033	1,403	2,003	2,359	1,268	2,965	1,268	840	349	508	SALARIED
108	8	11	47	42	190	64	91	13	22	CONTRIBUTED SERVICES
$17,678	$18,380	$18,005	$17,221	$17,236	$14,951	$16,192	$14,570	$13,816	$13,264	MEAN SALARY
$17,415	$18,124	$17,738	$16,955	$16,913	$13,986	$14,866	$13,771	$12,732	$12,722	MEDIAN SALARY
										ASSISTANT PROFESSORS
331	62	72	124	73	349	106	114	64	65	NUMBER OF INSTITUTIONS
8,102	1,806	2,017	3,006	1,273	4,095	1,691	1,246	458	700	NUMBER OF INDIVIDUALS
7,704	1,762	1,925	2,832	1,185	3,771	1,582	1,086	442	661	SALARIED
398	44	92	174	88	324	109	160	16	39	CONTRIBUTED SERVICES
$14,720	$14,995	$15,091	$14,472	$14,303	$12,248	$12,654	$12,538	$11,897	$11,037	MEAN SALARY
$14,536	$14,726	$14,921	$14,252	$14,278	$11,326	$11,611	$11,544	$10,952	$10,470	MEDIAN SALARY
										INSTRUCTORS
390	55	101	148	86	266	85	82	46	53	NUMBER OF INSTITUTIONS
6,729	871	2,052	2,787	1,019	2,353	1,062	615	303	373	NUMBER OF INDIVIDUALS
6,484	825	2,033	2,747	879	2,096	967	472	300	357	SALARIED
245	46	19	40	140	257	95	143	3	16	CONTRIBUTED SERVICES
$11,183	$11,430	$11,630	$10,848	$10,963	$9,752	$10,278	$10,152	$8,823	$8,576	MEAN SALARY
$10,963	$11,254	$11,435	$10,662	$10,858	$9,341	$9,779	$9,603	$8,500	$8,698	MEDIAN SALARY
										LECTURERS
45	13	16	5	11	33	12	10	5	6	NUMBER OF INSTITUTIONS
373	141	104	56	72	186	81	70	20	15	NUMBER OF INDIVIDUALS
362	140	104	56	62	145	73	48	13	11	SALARIED
11	1			10	41	8	22	7	4	CONTRIBUTED SERVICES
$13,018	$12,740	$12,412	$13,362	$14,352	$10,453	$10,714	$10,229	$11,330	$8,661	MEAN SALARY
$12,641	$12,285	$12,000	$12,800	$13,857	$9,805	$10,794	$9,071	$10,166	$8,083	MEDIAN SALARY
										UNDESIGNATED RANKS
160	17	56	43	44	88	28	30	18	12	NUMBER OF INSTITUTIONS
2,766	345	782	1,301	338	757	252	262	155	88	NUMBER OF INDIVIDUALS
2,685	342	763	1,257	323	706	227	240	151	88	SALARIED
81	3	19	44	15	51	25	22	4		CONTRIBUTED SERVICES
$12,309	$14,160	$13,448	$10,731	$13,800	$9,018	$9,606	$9,118	$7,763	$9,380	MEAN SALARY
$11,880	$13,333	$12,973	$10,545	$13,847	$8,438	$9,093	$8,111	$6,750	$9,187	MEDIAN SALARY

TABLE 3-A.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(ALL INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	5			2	3	103	37	24	28	14
NUMBER OF INDIVIDUALS	6			2	4	156	55	36	34	31
SALARIED	6			2	4	110	26	28	29	27
CONTRIBUTED SERVICES						46	29	8	5	4
MEAN SALARY	$11,373			$10,150	$11,985	$15,379	$16,365	$12,735	$14,164	$18,478
MEDIAN SALARY	$11,000			$10,000	$11,000	$16,000	$16,500	$13,000	$15,166	$18,125
PROFESSORS										
NUMBER OF INSTITUTIONS	31	15	3	4	9	388	98	127	113	50
NUMBER OF INDIVIDUALS	211	109	13	15	74	3,084	742	920	1,089	333
SALARIED	199	107	13	15	64	2,694	557	751	1,053	293
CONTRIBUTED SERVICES	12	2			10	390	145	169	36	40
MEAN SALARY	$15,011	$17,511	$12,312	$12,396	$11,992	$13,450	$14,950	$13,426	$12,494	$13,892
MEDIAN SALARY	$15,093	$17,794	$12,125	$12,750	$10,875	$13,475	$15,229	$13,317	$12,841	$13,865
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	40	18	6	7	9	399	100	138	107	54
NUMBER OF INDIVIDUALS	338	223	19	22	74	3,317	742	1,194	1,019	362
SALARIED	338	223	19	22	74	3,026	640	1,055	994	337
CONTRIBUTED SERVICES						291	102	139	25	25
MEAN SALARY	$13,057	$13,671	$11,462	$11,325	$12,130	$11,129	$12,266	$10,978	$10,662	$10,813
MEDIAN SALARY	$12,977	$13,655	$11,250	$11,384	$12,117	$11,093	$12,170	$10,998	$10,704	$10,710
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	52	20	6	16	10	416	111	143	111	51
NUMBER OF INDIVIDUALS	736	394	51	130	161	5,373	1,298	1,961	1,566	548
SALARIED	733	391	51	130	161	4,880	1,124	1,715	1,532	509
CONTRIBUTED SERVICES	3	3				493	174	246	34	39
MEAN SALARY	$11,032	$11,490	$10,816	$9,835	$10,953	$9,653	$10,212	$9,640	$9,352	$9,368
MEDIAN SALARY	$10,914	$11,441	$10,718	$9,852	$10,766	$9,646	$10,175	$9,610	$9,421	$9,419
INSTRUCTORS										
NUMBER OF INSTITUTIONS	138	19	42	52	25	439	124	145	115	55
NUMBER OF INDIVIDUALS	2,465	198	973	810	484	3,895	1,210	1,256	1,070	359
SALARIED	2,431	195	959	809	468	3,480	1,035	1,077	1,040	328
CONTRIBUTED SERVICES	34	3	14	1	16	415	175	179	30	31
MEAN SALARY	$9,636	$9,018	$10,741	$8,637	$9,358	$8,205	$8,690	$8,271	$7,732	$7,956
MEDIAN SALARY	$9,278	$8,847	$10,279	$8,559	$9,262	$8,238	$8,534	$8,404	$7,958	$7,809
LECTURERS										
NUMBER OF INSTITUTIONS	10	7	1		2	43	13	12	10	8
NUMBER OF INDIVIDUALS	29	20	6		3	161	33	55	21	52
SALARIED	29	20	6		3	114	23	41	18	32
CONTRIBUTED SERVICES						47	10	14	3	20
MEAN SALARY	$9,270	$9,018	$8,975		$11,543	$4,987	$5,930	$4,165	$8,246	$3,529
MEDIAN SALARY	$8,375	$8,500	$8,750		$7,750	$5,055	$6,750	$3,531	$7,000	$4,001
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	58	5	21	10	22	139	43	45	33	18
NUMBER OF INDIVIDUALS	1,477	77	559	138	703	1,873	666	487	494	226
SALARIED	1,452	73	551	138	690	1,711	599	411	477	224
CONTRIBUTED SERVICES	25	4	8		13	162	67	76	17	2
MEAN SALARY	$10,835	$10,224	$10,099	$8,249	$12,004	$9,222	$10,009	$8,992	$7,851	$10,460
MEDIAN SALARY	$10,542	$10,178	$10,042	$8,157	$11,936	$8,755	$9,686	$8,717	$7,893	$9,772

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS BELOW 1,000)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
40	5	11	13	11	250	62	84	62	42	NUMBER OF INSTITUTIONS
71	11	22	24	14	321	87	109	71	54	NUMBER OF INDIVIDUALS
71	11	22	24	14	289	75	94	70	50	SALARIED
					32	12	15	1	4	CONTRIBUTED SERVICES
$18,168	$26,098	$20,022	$14,686	$14,994	$15,681	$16,094	$16,560	$15,159	$14,139	MEAN SALARY
$16,785	$25,500	$18,428	$14,750	$15,000	$14,852	$14,833	$15,000	$15,400	$12,857	MEDIAN SALARY
										PROFESSORS
16	5	3	4	4	199	59	77	35	28	NUMBER OF INSTITUTIONS
153	31	62	7	53	1,266	502	427	190	147	NUMBER OF INDIVIDUALS
150	29	62	6	53	1,085	453	321	186	125	SALARIED
3	2		1		181	49	106	4	22	CONTRIBUTED SERVICES
$23,040	$28,240	$17,877	$12,715	$27,404	$16,275	$18,702	$15,929	$12,669	$13,735	MEAN SALARY
$23,166	$29,000	$17,800	$13,000	$27,888	$13,788	$15,182	$13,500	$11,756	$12,772	MEDIAN SALARY
										ASSOCIATE PROFESSORS
22	6	4	7	5	176	55	61	32	28	NUMBER OF INSTITUTIONS
134	44	10	34	46	1,070	439	326	156	149	NUMBER OF INDIVIDUALS
131	41	10	34	46	915	403	238	145	129	SALARIED
3	3				155	36	88	11	20	CONTRIBUTED SERVICES
$18,022	$20,328	$14,784	$11,955	$21,153	$13,615	$15,119	$13,375	$11,834	$11,361	MEAN SALARY
$18,214	$20,624	$15,000	$12,333	$22,400	$11,716	$12,735	$10,888	$10,986	$10,742	MEDIAN SALARY
										ASSISTANT PROFESSORS
21	5	5	9	2	189	58	69	34	28	NUMBER OF INSTITUTIONS
177	66	8	61	42	1,499	624	508	197	170	NUMBER OF INDIVIDUALS
171	61	8	60	42	1,269	568	366	191	144	SALARIED
6	5		1		230	56	142	6	26	CONTRIBUTED SERVICES
$14,551	$15,989	$13,212	$12,144	$16,155	$11,933	$12,117	$13,167	$10,362	$10,151	MEAN SALARY
$14,125	$16,083	$13,500	$12,133	$16,000	$10,481	$10,831	$10,698	$9,770	$9,550	MEDIAN SALARY
										INSTRUCTORS
76	6	20	35	15	153	48	51	31	23	NUMBER OF INSTITUTIONS
933	30	187	611	105	1,019	461	304	165	89	NUMBER OF INDIVIDUALS
925	28	186	610	101	803	393	170	162	78	SALARIED
8	2	1	1	4	216	68	134	3	11	CONTRIBUTED SERVICES
$10,621	$11,739	$11,384	$10,283	$10,946	$9,522	$9,993	$9,937	$8,759	$7,832	MEAN SALARY
$10,550	$11,333	$11,333	$10,234	$11,083	$9,056	$9,508	$9,288	$8,500	$7,900	MEDIAN SALARY
										LECTURERS
					15	4	6	4	1	NUMBER OF INSTITUTIONS
					70	12	41	13	4	NUMBER OF INDIVIDUALS
					44	10	20	10	4	SALARIED
					26	2	21	3		CONTRIBUTED SERVICES
					$9,220	$4,012	$11,916	$9,329	$8,485	MEAN SALARY
					$9,200	$4,166	$9,500	$9,875	$8,250	MEDIAN SALARY
										UNDESIGNATED RANKS
30	3	8	11	8	61	18	23	12	8	NUMBER OF INSTITUTIONS
327	7	38	254	28	454	126	206	81	41	NUMBER OF INDIVIDUALS
326	7	38	253	28	403	101	184	77	41	SALARIED
1			1		51	25	22	4		CONTRIBUTED SERVICES
$9,827	$11,134	$11,293	$9,324	$12,056	$8,177	$8,630	$7,842	$8,268	$8,391	MEAN SALARY
$9,535	$10,250	$11,571	$9,137	$11,000	$7,742	$8,650	$7,293	$7,850	$8,107	MEDIAN SALARY

TABLE 3-B.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN
AND BY ACADEMIC RANK: 50 STATES

CALL INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	24	4	10	4	6	40	15	13	6	6
NUMBER OF INDIVIDUALS	74	4	51	11	8	87	35	33	8	11
SALARIED	73	4	51	10	8	77	32	29	8	8
CONTRIBUTED SERVICES	1			1		10	3	4		3
MEAN SALARY	$15,539	$16,530	$14,458	$17,700	$19,231	$19,108	$18,662	$18,701	$22,331	$19,147
MEDIAN SALARY	$14,772	$15,000	$13,954	$16,500	$19,000	$19,250	$18,666	$17,750	$20,000	$19,503
PROFESSORS										
NUMBER OF INSTITUTIONS	220	81	30	72	37	353	127	105	65	56
NUMBER OF INDIVIDUALS	3,501	1,245	393	1,270	653	7,799	3,287	2,183	1,177	1,152
SALARIED	3,552	1,245	392	1,265	650	7,369	3,153	2,073	1,160	983
CONTRIBUTED SERVICES	9		1	5	3	430	134	110	17	169
MEAN SALARY	$15,594	$16,949	$15,539	$14,487	$15,187	$16,648	$18,020	$16,075	$14,530	$15,953
MEDIAN SALARY	$15,594	$16,443	$15,484	$14,718	$15,471	$16,258	$17,553	$15,773	$14,410	$15,417
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	251	95	37	83	36	361	129	107	68	57
NUMBER OF INDIVIDUALS	5,567	2,232	764	1,776	795	8,253	3,293	2,356	1,338	1,266
SALARIED	5,560	2,232	762	1,774	792	7,838	3,187	2,216	1,322	1,113
CONTRIBUTED SERVICES	7		2	2	3	415	106	140	16	153
MEAN SALARY	$13,103	$13,642	$13,337	$12,412	$12,908	$12,844	$13,653	$12,634	$11,784	$12,208
MEDIAN SALARY	$13,012	$13,539	$12,864	$12,397	$12,990	$12,801	$13,532	$12,614	$11,765	$12,111
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	260	97	39	88	36	363	130	108	68	57
NUMBER OF INDIVIDUALS	10,377	3,692	1,491	3,570	1,624	13,123	5,339	3,789	2,082	1,913
SALARIED	10,296	3,692	1,487	3,508	1,609	12,577	5,148	3,646	2,037	1,746
CONTRIBUTED SERVICES	81		4	62	15	546	191	143	45	167
MEAN SALARY	$10,964	$11,427	$11,034	$10,495	$10,863	$10,723	$11,191	$10,670	$10,034	$10,256
MEDIAN SALARY	$10,875	$11,320	$11,012	$10,451	$10,973	$10,724	$11,156	$10,666	$9,920	$10,261
INSTRUCTORS										
NUMBER OF INSTITUTIONS	351	97	74	107	73	357	129	106	66	56
NUMBER OF INDIVIDUALS	12,115	2,522	3,615	2,939	3,039	5,410	2,260	1,491	1,011	648
SALARIED	12,036	2,493	3,608	2,914	3,021	5,172	2,133	1,425	999	615
CONTRIBUTED SERVICES	79	29	7	25	18	238	127	66	12	33
MEAN SALARY	$10,044	$9,630	$11,091	$8,864	$10,272	$8,950	$9,229	$9,049	$8,414	$8,627
MEDIAN SALARY	$9,573	$9,474	$10,570	$8,761	$9,913	$9,005	$9,342	$9,085	$8,310	$8,605
LECTURERS										
NUMBER OF INSTITUTIONS	38	20	4	12	2	74	30	21	12	11
NUMBER OF INDIVIDUALS	156	92	9	34	21	312	162	66	27	57
SALARIED	156	92	9	34	21	291	159	61	27	44
CONTRIBUTED SERVICES						21	3	5		13
MEAN SALARY	$9,026	$8,755	$9,789	$8,033	$11,495	$9,803	$10,420	$9,418	$8,374	$8,984
MEDIAN SALARY	$9,409	$9,142	$9,416	$7,000	$11,611	$10,030	$10,661	$9,321	$7,750	$8,250
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	141	11	40	27	63	38	15	11	8	4
NUMBER OF INDIVIDUALS	6,692	77	2,346	743	3,526	943	384	290	253	16
SALARIED	6,682	77	2,345	743	3,517	927	384	281	253	9
CONTRIBUTED SERVICES	10		1		9	16		9		7
MEAN SALARY	$12,182	$9,712	$12,543	$9,428	$12,577	$10,122	$10,451	$10,368	$9,346	$10,166
MEDIAN SALARY	$11,993	$9,625	$12,484	$9,275	$12,401	$9,993	$10,235	$10,467	$9,266	$9,623

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 1,000-4,999)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
161	37	40	48	36	155	55	45	29	26	NUMBER OF INSTITUTIONS
469	82	137	150	100	374	146	96	69	63	NUMBER OF INDIVIDUALS
469	82	137	150	100	363	143	94	69	57	SALARIED
					11	3	2		6	CONTRIBUTED SERVICES
$19,783	$21,183	$19,056	$20,549	$18,482	$20,585	$23,406	$18,924	$18,956	$18,220	MEAN SALARY
$19,683	$21,428	$19,291	$19,554	$18,333	$19,911	$22,954	$18,875	$18,250	$16,884	MEDIAN SALARY
										PROFESSORS
105	22	12	51	20	117	25	36	24	32	NUMBER OF INSTITUTIONS
726	162	67	401	96	1,230	319	301	176	434	NUMBER OF INDIVIDUALS
717	157	66	398	96	1,210	313	298	172	427	SALARIED
9	5	1	3		20	6	3	4	7	CONTRIBUTED SERVICES
$18,441	$20,162	$17,697	$17,997	$17,980	$17,677	$18,572	$15,844	$15,356	$19,235	MEAN SALARY
$18,335	$19,673	$18,142	$17,765	$18,800	$16,814	$18,060	$15,885	$15,277	$17,382	MEDIAN SALARY
										ASSOCIATE PROFESSORS
120	29	10	61	20	116	26	36	23	31	NUMBER OF INSTITUTIONS
652	214	32	299	107	1,068	332	293	115	328	NUMBER OF INDIVIDUALS
649	212	32	298	107	1,062	330	293	113	326	SALARIED
3	2		1		6	2		2	2	CONTRIBUTED SERVICES
$15,282	$15,854	$15,092	$15,391	$13,901	$13,285	$13,764	$12,657	$13,218	$13,388	MEAN SALARY
$15,138	$15,781	$15,500	$15,038	$13,166	$12,962	$13,523	$12,445	$12,738	$12,804	MEDIAN SALARY
										ASSISTANT PROFESSORS
129	33	15	61	20	115	27	32	26	30	NUMBER OF INSTITUTIONS
933	344	54	406	129	1,485	449	429	166	441	NUMBER OF INDIVIDUALS
894	335	49	387	123	1,448	435	426	156	431	SALARIED
39	9	5	19	6	37	14	3	10	10	CONTRIBUTED SERVICES
$12,887	$13,124	$13,701	$12,905	$11,864	$11,026	$11,225	$10,839	$11,232	$10,934	MEAN SALARY
$12,532	$12,918	$13,187	$12,577	$11,434	$10,721	$11,053	$10,574	$10,750	$10,417	MEDIAN SALARY
										INSTRUCTORS
159	27	35	61	36	77	20	22	12	23	NUMBER OF INSTITUTIONS
2,465	311	655	1,082	417	829	314	178	103	234	NUMBER OF INDIVIDUALS
2,418	280	652	1,082	404	826	314	177	103	232	SALARIED
47	31	3		13	3		1		2	CONTRIBUTED SERVICES
$10,944	$10,870	$11,722	$10,621	$10,603	$9,188	$9,911	$9,583	$8,122	$8,382	MEAN SALARY
$10,755	$10,530	$11,494	$10,534	$10,610	$8,978	$9,460	$9,010	$7,838	$8,537	MEDIAN SALARY
										LECTURERS
6	3	2	1		10	2	3	1	4	NUMBER OF INSTITUTIONS
10	3	4	3		63	18	28	7	10	NUMBER OF INDIVIDUALS
10	3	4	3		54	18	27	3	6	SALARIED
					9		1	4	4	CONTRIBUTED SERVICES
$9,816	$9,218	$10,621	$9,340		$9,830	$11,072	$8,580	$18,000	$7,638	MEAN SALARY
$10,200	$10,250	$10,500	$9,375		$9,250	$10,727	$8,687	$19,500	$7,750	MEDIAN SALARY
										UNDESIGNATED RANKS
91	8	32	24	27	24	9	6	6	3	NUMBER OF INSTITUTIONS
1,269	98	511	471	189	289	119	50	74	46	NUMBER OF INDIVIDUALS
1,259	95	511	471	182	289	119	50	74	46	SALARIED
10	3			7						CONTRIBUTED SERVICES
$12,142	$11,999	$13,113	$10,745	$13,103	$9,923	$10,264	$12,905	$7,239	$10,117	MEAN SALARY
$11,883	$11,875	$12,844	$10,352	$13,125	$9,437	$9,250	$12,500	$6,312	$9,750	MEDIAN SALARY

TABLE 3-C.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(ALL INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	9	5			4	6	4	2		
NUMBER OF INDIVIDUALS	78	57		1	20	20	17	3		
SALARIED	77	57			20	20	17	3		
CONTRIBUTED SERVICES	1			1						
MEAN SALARY	$17,329	$16,182			$20,598	$24,987	$25,720	$20,833		
MEDIAN SALARY	$17,100	$15,961			$20,000	$26,332	$26,832	$21,000		
PROFESSORS										
NUMBER OF INSTITUTIONS	122	33	29	31	29	45	21	11	4	9
NUMBER OF INDIVIDUALS	5,885	1,762	1,272	1,292	1,559	3,658	1,756	730	735	437
SALARIED	5,861	1,755	1,268	1,280	1,558	3,570	1,718	697	719	436
CONTRIBUTED SERVICES	24	7	4	12	1	88	38	33	16	1
MEAN SALARY	$16,712	$18,098	$16,226	$16,029	$16,107	$19,712	$20,490	$18,189	$21,079	$16,828
MEDIAN SALARY	$16,458	$17,608	$16,144	$15,897	$15,983	$18,892	$19,653	$17,685	$19,681	$16,797
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	124	34	29	32	29	44	20	11	4	9
NUMBER OF INDIVIDUALS	7,849	2,483	1,608	1,877	1,881	3,366	1,493	819	625	429
SALARIED	7,833	2,482	1,607	1,863	1,881	3,272	1,452	772	619	429
CONTRIBUTED SERVICES	16	1	1	14		94	41	47	6	
MEAN SALARY	$13,629	$14,264	$13,452	$13,197	$13,369	$14,448	$14,432	$14,061	$15,546	$13,618
MEDIAN SALARY	$13,557	$14,139	$13,471	$13,174	$13,275	$14,205	$14,452	$13,954	$14,538	$13,420
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	124	34	29	32	29	45	21	11	4	9
NUMBER OF INDIVIDUALS	12,311	3,053	2,894	3,223	3,141	4,352	2,056	1,113	598	585
SALARIED	12,248	3,049	2,875	3,192	3,132	4,220	2,005	1,056	577	582
CONTRIBUTED SERVICES	63	4	19	31	9	132	51	57	21	3
MEAN SALARY	$11,430	$11,846	$11,468	$11,156	$11,270	$11,822	$11,667	$11,705	$13,121	$11,277
MEDIAN SALARY	$11,373	$11,670	$11,443	$11,191	$11,215	$11,686	$11,685	$11,689	$12,316	$11,263
INSTRUCTORS										
NUMBER OF INSTITUTIONS	138	35	32	34	37	44	21	11	4	8
NUMBER OF INDIVIDUALS	8,420	1,569	2,392	2,262	2,197	1,305	705	328	124	148
SALARIED	8,355	1,560	2,378	2,254	2,163	1,283	690	322	123	148
CONTRIBUTED SERVICES	65	9	14	8	34	22	15	6	1	
MEAN SALARY	$10,031	$9,828	$10,274	$9,389	$10,580	$9,509	$9,417	$9,472	$10,573	$9,131
MEDIAN SALARY	$9,608	$9,702	$9,748	$9,103	$9,985	$9,358	$9,379	$9,312	$10,134	$9,040
LECTURERS										
NUMBER OF INSTITUTIONS	30	6	11	7	6	14	10	1	1	2
NUMBER OF INDIVIDUALS	233	36	58	60	79	101	77	7	8	9
SALARIED	230	35	57	59	79	100	77	7	7	9
CONTRIBUTED SERVICES	3	1	1	1		1			1	
MEAN SALARY	$10,695	$10,994	$8,811	$10,566	$12,018	$11,406	$11,369	$11,043	$13,286	$10,239
MEDIAN SALARY	$10,487	$10,583	$8,562	$10,681	$11,653	$10,500	$10,395	$10,750	$12,500	$10,833
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	55	4	9	10	32	3	1	1	1	
NUMBER OF INDIVIDUALS	5,192	230	523	684	3,755	23	15	4	4	
SALARIED	5,168	220	523	673	3,752	22	15	3	4	
CONTRIBUTED SERVICES	24	10		11	3	1		1		
MEAN SALARY	$13,973	$14,117	$12,859	$11,397	$14,582	$12,615	$14,801	$7,424	$8,310	
MEDIAN SALARY	$13,918	$13,500	$12,765	$12,043	$14,579	$11,000	$14,250	$7,250	$7,750	

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 5,000-9,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					ACADEMIC RANK OF INCUMBENT
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	(22)
										ACADEMIC DEANS
103	25	27	28	23	38	14	11	4	9	NUMBER OF INSTITUTIONS
514	102	126	162	124	225	66	68	32	59	NUMBER OF INDIVIDUALS
514	102	126	162	124	219	62	66	32	59	SALARIED
					6	4	2			CONTRIBUTED SERVICES
$23,153	$22,038	$23,605	$23,760	$22,819	$25,88[illegible]	$26,171	$25,507	$29,409	$24,003	MEAN SALARY
$23,164	$22,346	$23,296	$23,458	$23,266	$25,258	$25,110	$24,600	$29,000	$23,900	MEDIAN SALARY
										PROFESSORS
77	14	19	26	18	32	13	9	3	7	NUMBER OF INSTITUTIONS
1,356	71	340	643	302	603	250	218	54	81	NUMBER OF INDIVIDUALS
1,333	69	332	634	298	590	247	208	54	81	SALARIED
23	2	8	9	4	13	3	10			CONTRIBUTED SERVICES
$20,983	$20,550	$19,493	$22,244	$20,062	$21,256	$20,273	$21,691	$23,740	$21,482	MEAN SALARY
$20,074	$20,722	$19,051	$20,654	$20,088	$20,494	$19,530	$21,454	$23,332	$21,306	MEDIAN SALARY
										ASSOCIATE PROFESSORS
76	13	19	28	16	31	13	10	3	5	NUMBER OF INSTITUTIONS
1,057	94	232	548	183	569	216	247	63	43	NUMBER OF INDIVIDUALS
1,037	94	228	537	178	563	213	244	63	43	SALARIED
20		4	11	5	6	3	3			CONTRIBUTED SERVICES
$17,084	$16,666	$15,780	$17,628	$17,332	$16,754	$16,417	$16,763	$17,650	$17,058	MEAN SALARY
$16,283	$16,375	$15,469	$16,947	$16,526	$16,286	$15,433	$16,314	$18,357	$16,750	MEDIAN SALARY
										ASSISTANT PROFESSORS
77	11	20	27	19	28	10	9	3	6	NUMBER OF INSTITUTIONS
1,301	200	289	664	148	644	272	227	68	77	NUMBER OF INDIVIDUALS
1,209	196	263	614	136	621	263	213	68	77	SALARIED
92	4	26	50	12	23	9	14			CONTRIBUTED SERVICES
$14,468	$13,986	$13,762	$14,742	$15,292	$13,371	$12,561	$13,851	$16,000	$12,488	MEAN SALARY
$14,034	$14,214	$13,561	$13,957	$14,656	$12,909	$11,601	$13,602	$16,333	$11,847	MEDIAN SALARY
										INSTRUCTORS
62	8	16	25	13	21	7	5	3	6	NUMBER OF INSTITUTIONS
743	136	153	313	141	317	137	105	35	40	NUMBER OF INDIVIDUALS
723	136	147	304	136	308	136	97	35	40	SALARIED
20		6	9	5	9	1	8			CONTRIBUTED SERVICES
$11,456	$10,730	$11,061	$11,570	$12,356	$10,831	$10,469	$11,298	$11,186	$10,622	MEAN SALARY
$10,931	$10,800	$10,591	$10,965	$12,269	$10,780	$10,428	$11,282	$12,045	$9,666	MEDIAN SALARY
										LECTURERS
9	2	4	1	2	3	2			1	NUMBER OF INSTITUTIONS
56	15	25	13	3	18	17			1	NUMBER OF INDIVIDUALS
56	15	25	13	3	18	17			1	SALARIED
										CONTRIBUTED SERVICES
$10,268	$11,841	$9,230	$10,631	$9,470	$12,647					MEAN SALARY
$9,722	$9,916	$8,958	$10,166	$9,750	$12,000					MEDIAN SALARY
										UNDESIGNATED RANKS
22	2	9	7	4	1		1			NUMBER OF INSTITUTIONS
503	140	96	214	53	6		6			NUMBER OF INDIVIDUALS
464	140	90	187	47	6		6			SALARIED
39		6	27	6						CONTRIBUTED SERVICES
$15,742	$18,522	$17,956	$12,841	$15,362	$16,700		$16,700			MEAN SALARY
$15,840	$19,333	$18,444	$12,112	$15,423	$16,000		$16,000			MEDIAN SALARY

TABLE 3-D.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(ALL INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS . .	4	2			2	2	2			
NUMBER OF INDIVIDUALS . . .	27	7	6	4	10	6	6			
SALARIED	27	7	6	4	10	6	6			
CONTRIBUTED SERVICES . .										
MEAN SALARY	$18,389	$18,646	$16,147	$19,500	$19,110	$24,667	$24,667			
MEDIAN SALARY	$19,100	$19,250	$15,500	$19,666	$19,000	$25,000	$25,000			
PROFESSORS										
NUMBER OF INSTITUTIONS . .	86	18	22	20	26	18	10	4	1	3
NUMBER OF INDIVIDUALS . . .	9,084	1,558	1,948	2,261	3,317	3,092	1,486	654	143	809
SALARIED	9,078	1,556	1,946	2,261	3,315	3,080	1,485	643	143	809
CONTRIBUTED SERVICES . .	6	2	2		2	12	1	11		
MEAN SALARY	$17,968	$18,954	$17,976	$17,916	$17,537	$21,126	$21,453	$21,561	$18,615	$20,622
MEDIAN SALARY	$17,781	$18,686	$17,889	$17,324	$17,515	$20,790	$21,168	$21,014	$18,115	$20,304
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS . .	86	18	22	20	26	18	10	4	1	3
NUMBER OF INDIVIDUALS . . .	10,852	1,772	2,801	2,730	3,549	2,132	1,082	459	111	480
SALARIED	10,840	1,770	2,794	2,730	3,546	2,124	1,082	451	111	480
CONTRIBUTED SERVICES . .	12	2	7		3	8		8		
MEAN SALARY	$14,124	$14,691	$14,494	$14,208	$13,485	$15,235	$15,436	$15,202	$14,358	$15,017
MEDIAN SALARY	$14,061	$14,597	$14,472	$14,184	$13,543	$15,123	$15,162	$15,227	$14,041	$15,097
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS . .	86	18	22	20	26	18	10	4	1	3
NUMBER OF INDIVIDUALS . . .	16,419	2,804	4,746	4,259	4,610	3,044	1,623	650	149	622
SALARIED	16,410	2,798	4,745	4,259	4,608	3,018	1,619	628	149	622
CONTRIBUTED SERVICES . .	9	6	1		2	26	4	22		
MEAN SALARY	$11,772	$12,338	$11,988	$11,736	$11,241	$12,530	$12,465	$12,357	$14,177	$12,481
MEDIAN SALARY	$11,656	$12,182	$11,982	$11,744	$11,212	$12,340	$12,262	$12,320	$14,652	$12,229
INSTRUCTORS										
NUMBER OF INSTITUTIONS . .	90	18	24	20	28	17	9	4	1	3
NUMBER OF INDIVIDUALS . . .	7,829	1,314	2,836	1,755	1,924	985	626	191	28	140
SALARIED	7,806	1,314	2,830	1,755	1,907	981	625	188	28	140
CONTRIBUTED SERVICES . .	23		6		17	4	1	3		
MEAN SALARY	$9,746	$10,559	$9,946	$8,829	$9,733	$12,633	$14,396	$9,816	$9,093	$9,255
MEDIAN SALARY	$9,460	$10,470	$9,663	$8,818	$9,262	$9,861	$9,979	$9,871	$8,875	$8,857
LECTURERS										
NUMBER OF INSTITUTIONS . .	28	5	10	6	7	11	5	2	1	3
NUMBER OF INDIVIDUALS . . .	313	82	68	64	99	291	144	18	6	123
SALARIED	311	80	68	64	99	291	144	18	6	123
CONTRIBUTED SERVICES . .	2	2								
MEAN SALARY	$10,913	$11,601	$10,216	$12,402	$9,874	$11,154	$10,662	$11,503	$9,117	$11,778
MEDIAN SALARY	$10,797	$11,750	$8,916	$12,000	$10,033	$10,465	$10,421	$10,000	$8,875	$11,100
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS . .	35		2	3	30	3	2			1
NUMBER OF INDIVIDUALS . . .	6,649		475	36	6,138	11	10			1
SALARIED	6,587		460	36	6,091	11	10			1
CONTRIBUTED SERVICES . .	62		15		47					
MEAN SALARY	$14,696		$13,275	$8,171	$14,842	$13,050				
MEDIAN SALARY	$15,182		$13,584	$8,277	$15,379	$11,166				

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 10,000-19,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
77	10	23	19	25	15	8	4	1	2	NUMBER OF INSTITUTIONS
533	50	142	169	172	195	109	62	10	14	NUMBER OF INDIVIDUALS
533	50	142	169	172	194	109	61	10	14	SALARIED
					1		1			CONTRIBUTED SERVICES
$25,594	$25,575	$25,890	$26,391	$24,573	$26,562	$25,675	$25,773	$31,630	$33,286	MEAN SALARY
$25,432	$25,500	$25,900	$26,374	$23,770	$27,368	$26,124	$27,124	$31,800	$34,500	MEDIAN SALARY
										PROFESSORS
62	7	15	20	20	12	6	4	1	1	NUMBER OF INSTITUTIONS
2,070	88	513	873	596	400	253	62	61	24	NUMBER OF INDIVIDUALS
2,052	88	505	867	592	399	253	62	61	23	SALARIED
18		8	6	4	1				1	CONTRIBUTED SERVICES
$22,345	$22,501	$22,797	$22,493	$21,719	$24,638	$25,342	$23,045	$24,472	$21,632	MEAN SALARY
$22,014	$22,500	$22,814	$21,806	$21,496	$24,564	$25,152	$22,444	$24,636	$21,666	MEDIAN SALARY
										ASSOCIATE PROFESSORS
59	5	15	20	19	12	6	4	1	1	NUMBER OF INSTITUTIONS
1,464	68	315	618	463	256	153	65	28	10	NUMBER OF INDIVIDUALS
1,454	68	312	615	459	256	153	65	28	10	SALARIED
10		3	3	4						CONTRIBUTED SERVICES
$17,582	$17,002	$17,621	$17,790	$17,362	$19,689	$20,316	$19,338	$17,871	$17,476	MEAN SALARY
$17,400	$16,666	$17,571	$17,601	$17,043	$19,133	$19,763	$18,708	$18,250	$18,000	MEDIAN SALARY
										ASSISTANT PROFESSORS
52	3	13	18	18	12	6	4	1	1	NUMBER OF INSTITUTIONS
1,442	36	272	627	507	280	159	82	27	12	NUMBER OF INDIVIDUALS
1,375	36	241	604	494	276	159	81	27	9	SALARIED
67		31	23	13	4		1		3	CONTRIBUTED SERVICES
$14,776	$13,604	$14,784	$15,142	$14,410	$16,008	$16,288	$15,179	$16,283	$17,767	MEAN SALARY
$14,661	$13,714	$14,750	$15,080	$14,325	$15,674	$15,775	$15,343	$15,750	$18,125	MEDIAN SALARY
										INSTRUCTORS
45	4	11	18	12	10	5	4		1	NUMBER OF INSTITUTIONS
684	9	181	290	204	97	59	28		10	NUMBER OF INDIVIDUALS
631	9	172	285	165	94	59	28		7	SALARIED
53		9	5	39	3				3	CONTRIBUTED SERVICES
$11,161	$11,508	$10,925	$11,542	$10,730	$11,642	$11,914	$11,075		$11,624	MEAN SALARY
$10,988	$11,833	$10,869	$11,228	$10,697	$12,000	$12,083	$11,666		$12,250	MEDIAN SALARY
										LECTURERS
9	2	2	2	3	2	1	1			NUMBER OF INSTITUTIONS
59	10	8	36	5	13	12	1			NUMBER OF INDIVIDUALS
59	10	8	36	5	13	12	1			SALARIED
										CONTRIBUTED SERVICES
$13,979	$12,681	$12,598	$14,870	$12,374	$11,769					MEAN SALARY
$13,357	$11,750	$11,666	$14,000	$10,750	$11,500					MEDIAN SALARY
										UNDESIGNATED RANKS
9	1	4	1	3	2	1			1	NUMBER OF INSTITUTIONS
478	51	30	354	43	8	7			1	NUMBER OF INDIVIDUALS
462	51	30	338	43	8	7			1	SALARIED
16			16							CONTRIBUTED SERVICES
$11,314	$9,904	$13,830	$10,676	$16,245	$12,958					MEAN SALARY
$11,465	$9,113	$16,333	$11,300	$17,250	$11,500					MEDIAN SALARY

TABLE 3-E.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(ALL INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	9	3	2	2	2	2	2			
NUMBER OF INDIVICUALS	73	27	14	3	29	8	8			
SALARIED	73	27	14	3	29	8	8			
CONTRIBUTED SERVICES										
MEAN SALARY	$26,047	$31,191	$24,651	$25,700	$21,968	$21,375	$21,375			
MEDIAN SALARY	$26,700	$32,355	$24,000	$25,000	$20,500	$19,000	$19,000			
PROFESSORS										
NUMBER OF INSTITUTIONS	57	12	19	9	17	7	7			
NUMBER OF INDIVICUALS	17,888	2,408	6,691	1,691	7,098	1,868	1,868			
SALARIED	17,873	2,399	6,685	1,691	7,098	1,868	1,868			
CONTRIBUTED SERVICES	15	9	6							
MEAN SALARY	$20,046	$22,749	$19,742	$19,451	$19,559	$21,296	$21,296			
MEDIAN SALARY	$19,391	$22,416	$19,105	$18,830	$19,189	$20,956	$20,956			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	57	12	19	9	17	7	7			
NUMBER OF INDIVICUALS	15,389	2,721	5,851	1,833	4,984	1,519	1,519			
SALARIED	15,383	2,721	5,845	1,833	4,984	1,519	1,519			
CONTRIBUTED SERVICES	6		6							
MEAN SALARY	$14,815	$16,581	$14,761	$14,295	$14,106	$15,278	$15,278			
MEDIAN SALARY	$14,592	$16,140	$14,658	$14,417	$14,016	$15,238	$15,238			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	57	12	19	9	17	7	7			
NUMBER OF INDIVICUALS	21,886	4,103	7,964	3,004	6,815	1,713	1,713			
SALARIED	21,859	4,092	7,948	3,004	6,815	1,713	1,713			
CONTRIBUTED SERVICES	27	11	16							
MEAN SALARY	$12,128	$13,107	$12,223	$11,722	$11,607	$12,439	$12,439			
MEDIAN SALARY	$11,886	$12,648	$12,099	$11,715	$11,535	$12,307	$12,307			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	57	12	19	9	17	7	7			
NUMBER OF INDIVICUALS	7,182	1,730	3,141	1,147	1,164	566	566			
SALARIED	7,161	1,723	3,127	1,147	1,164	566	566			
CONTRIBUTED SERVICES	21	7	14							
MEAN SALARY	$9,513	$10,199	$9,604	$8,753	$8,999	$9,565	$9,565			
MEDIAN SALARY	$9,356	$9,906	$9,489	$8,665	$9,002	$9,440	$9,440			
LECTURERS										
NUMBER OF INSTITUTIONS	33	10	12	2	9	2	2			
NUMBER OF INDIVICUALS	1,580	504	606	57	413	86	86			
SALARIED	1,559	504	606	57	392	86	86			
CONTRIBUTED SERVICES	21				21					
MEAN SALARY	$11,515	$13,186	$10,563	$5,620	$11,697	$10,578	$10,578			
MEDIAN SALARY	$11,395	$13,686	$10,428	$4,911	$11,066	$10,782	$10,782			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	12	2	3		7					
NUMBER OF INDIVICUALS	1,364	7	8	1	1,348	16	16			
SALARIED	1,364	7	8	1	1,348	16	16			
CONTRIBUTED SERVICES										
MEAN SALARY	$14,926					$12,981	$12,981			
MEDIAN SALARY	$15,400					$12,000	$12,000			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 20,000 AND ABOVE)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
54	10	19	8	17	7	7				NUMBER OF INSTITUTIONS
848	127	367	129	225	152	152				NUMBER OF INDIVIDUALS
846	127	366	128	225	152	152				SALARIED
2		1	1							CONTRIBUTED SERVICES
$27,483	$29,635	$27,381	$26,034	$27,258	$27,483	$27,483				MEAN SALARY
$28,160	$30,048	$28,406	$26,666	$27,400	$27,166	$27,166				MEDIAN SALARY
										PROFESSORS
53	10	19	9	15	6	6				NUMBER OF INSTITUTIONS
5,659	1,195	2,457	1,044	963	223	223				NUMBER OF INDIVIDUALS
5,578	1,189	2,450	1,007	932	209	209				SALARIED
81	6	7	37	31	14	14				CONTRIBUTED SERVICES
$23,770	$25,338	$24,110	$21,869	$22,931	$24,314	$24,314				MEAN SALARY
$23,202	$24,712	$23,560	$21,288	$22,622	$24,406	$24,406				MEDIAN SALARY
										ASSOCIATE PROFESSORS
51	10	19	9	13	5	5				NUMBER OF INSTITUTIONS
3,834	991	1,425	907	511	152	192				NUMBER OF INDIVIDUALS
3,762	988	1,421	875	478	169	169				SALARIED
72	3	4	32	33	23	23				CONTRIBUTED SERVICES
$18,281	$19,099	$18,535	$17,400	$17,445	$19,474	$19,474				MEAN SALARY
$17,895	$18,722	$18,187	$17,128	$17,185	$18,650	$18,650				MEDIAN SALARY
										ASSISTANT PROFESSORS
52	10	19	9	14	5	5				NUMBER OF INSTITUTIONS
4,249	1,160	1,394	1,248	447	187	187				NUMBER OF INDIVIDUALS
4,055	1,134	1,364	1,167	390	157	157				SALARIED
194	26	30	81	57	30	30				CONTRIBUTED SERVICES
$15,188	$15,713	$15,462	$14,623	$14,392	$15,028	$15,028				MEAN SALARY
$14,922	$15,227	$15,296	$14,478	$14,384	$14,944	$14,944				MEDIAN SALARY
										INSTRUCTORS
48	10	19	9	10	5	5				NUMBER OF INSTITUTIONS
1,904	385	876	491	152	91	91				NUMBER OF INDIVIDUALS
1,787	372	876	466	73	65	65				SALARIED
117	13		25	79	26	26				CONTRIBUTED SERVICES
$11,695	$12,083	$11,848	$11,218	$10,914	$11,897	$11,897				MEAN SALARY
$11,554	$11,802	$11,787	$11,066	$10,875	$10,625	$10,625				MEDIAN SALARY
										LECTURERS
21	6	8	1	6	3	3				NUMBER OF INSTITUTIONS
248	113	67	4	64	22	22				NUMBER OF INDIVIDUALS
237	112	67	4	54	16	16				SALARIED
11	1			10	6	6				CONTRIBUTED SERVICES
$13,564	$12,960	$13,685	$11,686	$14,806	$12,410	$12,410				MEAN SALARY
$13,354	$12,714	$13,388	$10,750	$14,166	$12,000	$12,000				MEDIAN SALARY
										UNDESIGNATED RANKS
8	3	3		2						NUMBER OF INSTITUTIONS
189	49	107	8	25						NUMBER OF INDIVIDUALS
174	49	94	8	23						SALARIED
15		13		2						CONTRIBUTED SERVICES
$11,658	$11,322	$11,700	$7,413	$13,678						MEAN SALARY
$10,800	$9,750	$11,111	$7,625	$13,500						MEDIAN SALARY

TABLE 3-F.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN (UNIVERSITIES, AND BY ACADEMIC RANK: 50 STATES

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	9	1	2	2	4	6	4	2		
NUMBER OF INDIVIDUALS	71	5	19	7	40	26	19	7		
SALARIED	71	5	19	7	40	26	19	7		
CONTRIBUTED SERVICES										
MEAN SALARY	$22,140	$25,843	$22,190	$22,157	$21,651	$23,435	$23,305	$22,536		
MEDIAN SALARY	$21,416	$29,000	$21,750	$21,000	$21,000	$23,428	$24,500	$23,000		
PROFESSORS										
NUMBER OF INSTITUTIONS	89	14	30	20	25	58	28	12	7	11
NUMBER OF INDIVIDUALS	20,430	2,614	7,681	3,222	6,913	8,223	4,728	1,200	951	1,344
SALARIED	20,410	2,604	7,675	3,219	6,912	8,137	4,696	1,163	935	1,343
CONTRIBUTED SERVICES	20	10	6	3	1	86	32	37	16	1
MEAN SALARY	$19,678	$21,449	$19,457	$19,230	$19,466	$20,775	$21,403	$20,186	$20,349	$19,384
MEDIAN SALARY	$19,060	$21,096	$18,860	$18,591	$18,761	$20,228	$20,978	$19,589	$19,007	$18,859
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	89	14	30	20	25	57	27	12	7	11
NUMBER OF INDIVIDUALS	18,704	2,933	6,968	3,520	5,283	6,363	3,503	1,060	830	970
SALARIED	18,688	2,932	6,962	3,511	5,283	6,267	3,469	1,004	824	970
CONTRIBUTED SERVICES	16	1	6	9		96	34	56	6	
MEAN SALARY	$14,595	$15,674	$14,537	$14,495	$14,139	$14,941	$15,137	$14,637	$15,128	$14,395
MEDIAN SALARY	$14,503	$15,550	$14,477	$14,562	$14,048	$14,757	$14,975	$14,613	$14,366	$14,380
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	89	14	30	20	25	58	28	12	7	11
NUMBER OF INDIVIDUALS	26,292	4,252	9,582	5,330	7,128	7,924	4,330	1,457	874	1,263
SALARIED	26,255	4,240	9,566	5,325	7,124	7,785	4,291	1,381	853	1,260
CONTRIBUTED SERVICES	37	12	16	5	4	139	39	76	21	3
MEAN SALARY	$11,948	$12,349	$11,990	$11,864	$11,716	$12,236	$12,221	$12,053	$13,036	$11,945
MEDIAN SALARY	$11,886	$12,227	$11,936	$11,829	$11,687	$12,043	$12,088	$11,992	$12,445	$11,756
INSTRUCTORS										
NUMBER OF INSTITUTIONS	89	14	30	20	25	57	27	12	7	11
NUMBER OF INDIVIDUALS	9,846	1,783	4,259	2,089	1,715	2,395	1,484	412	217	282
SALARIED	9,821	1,776	4,245	2,087	1,713	2,370	1,471	401	216	282
CONTRIBUTED SERVICES	25	7	14	2	2	25	13	11	1	
MEAN SALARY	$9,262	$9,684	$9,380	$8,851	$9,032	$10,738	$11,418	$9,774	$9,892	$9,209
MEDIAN SALARY	$9,225	$9,639	$9,343	$8,787	$9,013	$9,524	$9,567	$9,774	$9,354	$8,946
LECTURERS										
NUMBER OF INSTITUTIONS	52	11	18	8	15	20	9	2	3	6
NUMBER OF INDIVIDUALS	1,439	224	617	111	487	466	287	18	17	144
SALARIED	1,416	222	617	111	466	465	287	18	16	144
CONTRIBUTED SERVICES	23	2			21	1			1	
MEAN SALARY	$10,957	$11,749	$10,575	$8,993	$11,552	$11,282	$11,038	$11,503	$11,644	$11,702
MEDIAN SALARY	$10,719	$11,688	$10,400	$9,291	$10,981	$10,762	$10,753	$10,000	$10,333	$11,111
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	11	2	5	1	3	6	3		2	1
NUMBER OF INDIVIDUALS	69	7	36	9	17	32	25		6	1
SALARIED	62	7	36	9	10	32	25		6	1
CONTRIBUTED SERVICES	7				7					
MEAN SALARY	$9,486	$8,557	$9,002	$11,226	$10,311	$13,428				
MEDIAN SALARY	$8,833	$8,125	$8,687	$10,250	$9,750	$11,600				

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

TOTAL)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
86	14	30	20	22	52	25	11	7	9	NUMBER OF INSTITUTIONS
1,119	159	425	250	285	531	306	113	53	59	NUMBER OF INDIVIDUALS
1,118	159	425	249	285	524	302	110	53	59	SALARIED
1			1		7	4	3			CONTRIBUTED SERVICES
$27,514	$29,137	$27,224	$26,890	$27,587	$26,913	$27,059	$25,928	$28,129	$26,915	MEAN SALARY
$27,974	$29,274	$27,892	$27,294	$27,880	$27,040	$27,272	$26,284	$29,000	$26,166	MEDIAN SALARY
										PROFESSORS
84	14	29	20	21	41	19	10	5	7	NUMBER OF INSTITUTIONS
7,551	1,287	2,904	1,839	1,521	1,179	695	272	125	87	NUMBER OF INDIVIDUALS
7,447	1,279	2,887	1,798	1,483	1,153	678	264	125	86	SALARIED
104	8	17	41	38	26	17	8		1	CONTRIBUTED SERVICES
$23,339	$25,052	$23,568	$22,356	$22,625	$23,129	$23,603	$22,066	$23,537	$22,062	MEAN SALARY
$22,772	$24,362	$23,040	$21,732	$22,228	$23,018	$23,516	$21,764	$23,590	$22,400	MEDIAN SALARY
										ASSOCIATE PROFESSORS
83	14	29	20	20	40	18	11	6	5	NUMBER OF INSTITUTIONS
5,098	1,072	1,742	1,335	949	568	532	301	99	36	NUMBER OF INDIVIDUALS
5,013	1,069	1,731	1,303	910	939	506	298	99	36	SALARIED
85	3	11	32	39	29	26	3			CONTRIBUTED SERVICES
$18,169	$18,907	$18,207	$17,645	$17,695	$18,027	$18,460	$17,435	$17,576	$18,084	MEAN SALARY
$17,862	$18,561	$17,895	$17,572	$17,407	$17,519	$17,767	$16,804	$18,093	$18,166	MEDIAN SALARY
										ASSISTANT PROFESSORS
82	14	28	20	20	39	16	11	6	6	NUMBER OF INSTITUTIONS
5,317	1,231	1,688	1,587	811	1,002	560	310	100	32	NUMBER OF INDIVIDUALS
5,033	1,201	1,624	1,476	732	951	521	301	100	29	SALARIED
284	30	64	111	79	51	39	9		3	CONTRIBUTED SERVICES
$15,277	$15,608	$15,275	$15,201	$14,885	$14,609	$14,276	$14,522	$16,024	$16,594	MEAN SALARY
$15,031	$15,145	$15,106	$15,062	$14,691	$14,296	$13,516	$14,130	$16,000	$16,500	MEDIAN SALARY
										INSTRUCTORS
77	14	28	18	17	32	13	10	3	6	NUMBER OF INSTITUTIONS
2,416	401	1,063	652	300	447	253	134	35	25	NUMBER OF INDIVIDUALS
2,274	388	1,054	627	205	416	226	133	35	22	SALARIED
142	13	9	25	95	31	27	1		3	CONTRIBUTED SERVICES
$11,641	$12,028	$11,660	$11,357	$11,683	$11,347	$11,171	$11,551	$11,186	$12,180	MEAN SALARY
$11,505	$11,762	$11,601	$10,973	$11,640	$11,131	$10,764	$11,442	$12,045	$12,666	MEDIAN SALARY
										LECTURERS
31	8	10	3	10	9	6	1	1	1	NUMBER OF INSTITUTIONS
317	123	83	40	71	56	51	1	3	1	NUMBER OF INDIVIDUALS
306	122	93	40	61	50	45	1	3	1	SALARIED
11	1			10	6	6				CONTRIBUTED SERVICES
$13,407	$12,937	$12,800	$14,552	$14,423	$12,664					MEAN SALARY
$13,161	$12,642	$12,722	$14,000	$13,928	$12,111					MEDIAN SALARY
										UNDESIGNATED RANKS
10	3	5		2	3		1	1	1	NUMBER OF INSTITUTIONS
207	49	104	29	25	13	5	6	1	1	NUMBER OF INDIVIDUALS
198	49	97	29	23	13	5	6	1	1	SALARIED
9		7		2						CONTRIBUTED SERVICES
$11,470	$11,322	$11,461	$10,000	$13,678	$14,667					MEAN SALARY
$10,800	$9,750	$11,045	$10,450	$13,500	$14,500					MEDIAN SALARY

TABLE 3-G.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	2				2	4	2	2		
NUMBER OF INDIVIDUALS	11				11	18	11	7		
SALARIED	11				11	18	11	7		
CONTRIBUTED SERVICES										
MEAN SALARY	$20,813				$20,813	$24,350	$24,709	$22,536		
MEDIAN SALARY	$21,250				$21,250	$23,714	$26,250	$23,000		
PROFESSORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	36	14	8	6	8
NUMBER OF INDIVIDUALS	912	70	158	190	494	3,491	1,602	546	808	535
SALARIED	909	70	158	187	494	3,416	1,570	520	792	534
CONTRIBUTED SERVICES	3			3		75	32	26	16	1
MEAN SALARY	$16,676	$18,867	$14,685	$16,744	$16,976	$20,111	$21,257	$18,486	$20,662	$17,509
MEDIAN SALARY	$16,527	$18,642	$14,612	$16,779	$16,694	$19,279	$20,588	$17,918	$19,210	$17,222
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	35	13	8	6	8
NUMBER OF INDIVIDUALS	1,169	89	262	290	528	3,036	1,226	601	719	490
SALARIED	1,160	89	262	281	528	2,948	1,192	553	713	490
CONTRIBUTED SERVICES	9			9		88	34	48	6	
MEAN SALARY	$13,595	$14,624	$12,650	$14,060	$13,642	$14,651	$14,870	$14,177	$15,248	$13,786
MEDIAN SALARY	$13,448	$14,477	$12,700	$13,921	$13,427	$14,414	$14,761	$14,173	$14,397	$13,680
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	36	14	8	6	8
NUMBER OF INDIVIDUALS	1,674	140	380	358	796	3,636	1,463	807	725	641
SALARIED	1,667	140	380	353	794	3,519	1,424	753	704	638
CONTRIBUTED SERVICES	7			5	2	117	39	54	21	3
MEAN SALARY	$11,478	$11,801	$10,900	$11,585	$11,649	$12,001	$11,975	$11,799	$12,795	$11,422
MEDIAN SALARY	$11,438	$12,095	$10,887	$11,511	$11,561	$11,806	$11,900	$11,767	$12,045	$11,412
INSTRUCTORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	36	14	8	6	8
NUMBER OF INDIVIDUALS	702	74	189	153	286	1,061	509	221	189	142
SALARIED	698	74	189	151	284	1,039	496	213	188	142
CONTRIBUTED SERVICES	4			2	2	22	13	8	1	
MEAN SALARY	$9,130	$9,463	$8,597	$9,013	$9,461	$9,491	$9,282	$9,738	$10,011	$9,164
MEDIAN SALARY	$9,011	$9,392	$8,448	$8,956	$9,500	$9,403	$9,431	$9,573	$9,425	$9,026
LECTURERS										
NUMBER OF INSTITUTIONS	7		3	1	3	9	4		2	3
NUMBER OF INDIVIDUALS	74		15	6	53	93	61		11	21
SALARIED	74		15	6	53	92	61		10	21
CONTRIBUTED SERVICES						1			1	
MEAN SALARY	$10,553		$8,014	$9,484	$11,393	$12,208	$12,377		$13,160	$11,262
MEDIAN SALARY	$10,416		$7,750	$9,250	$11,150	$10,966	$10,900		$12,500	$11,125
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	3		1	1	1	3	1		2	
NUMBER OF INDIVIDUALS	29		22	6	1	21	15		6	
SALARIED	29		22	6	1	21	15		6	
CONTRIBUTED SERVICES										
MEAN SALARY	$9,729					$13,627	$14,801		$10,690	
MEDIAN SALARY	$9,250					$12,500	$14,250		$9,500	

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS BELOW 10,000

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
13	1	4	3	5	32	12	7	6	7	NUMBER OF INSTITUTIONS
93	5	25	25	38	208	69	51	43	45	NUMBER OF INDIVIDUALS
93	5	25	25	38	202	65	49	43	45	SALARIED
					6	4	2			CONTRIBUTED SERVICES
$24,782	$26,460	$22,582	$25,404	$25,600	$26,791	$28,233	$26,122	$27,315	$24,933	MEAN SALARY
$24,730	$26,500	$22,624	$25,400	$25,200	$26,362	$27,800	$24,750	$27,500	$25,166	MEDIAN SALARY
										PROFESSORS
13	1	4	3	5	24	8	6	4	6	NUMBER OF INSTITUTIONS
472	35	129	119	189	565	228	210	64	63	NUMBER OF INDIVIDUALS
461	33	125	117	186	554	225	202	64	63	SALARIED
11	2	4	2	3	11	3	8			CONTRIBUTED SERVICES
$20,342	$19,357	$17,857	$22,609	$20,672	$21,583	$20,938	$21,765	$22,647	$22,219	MEAN SALARY
$20,074	$19,833	$17,891	$21,856	$20,362	$20,804	$19,456	$21,454	$22,222	$22,582	MEDIAN SALARY
										ASSOCIATE PROFESSORS
13	1	4	3	5	24	8	7	5	4	NUMBER OF INSTITUTIONS
338	24	75	96	139	536	203	236	71	26	NUMBER OF INDIVIDUALS
332	24	75	96	137	530	200	233	71	26	SALARIED
6		4		2	6	3	3			CONTRIBUTED SERVICES
$17,313	$16,521	$15,022	$18,967	$17,546	$16,832	$16,331	$16,905	$17,[illegible]50	$18,318	MEAN SALARY
$16,470	$16,333	$14,725	$18,800	$16,517	$16,254	$15,000	$16,265	$17,928	$18,200	MEDIAN SALARY
										ASSISTANT PROFESSORS
13	1	4	3	5	23	6	7	5	5	NUMBER OF INSTITUTIONS
320	35	89	101	95	571	250	228	73	20	NUMBER OF INDIVIDUALS
279	31	74	88	86	554	241	220	73	20	SALARIED
41	4	15	13	9	17	9	8			CONTRIBUTED SERVICES
$15,266	$14,123	$12,895	$16,470	$15,627	$13,741	$12,391	$14,281	$15,935	$16,066	MEAN SALARY
$14,570	$14,062	$13,900	$16,111	$14,684	$13,205	$11,424	$13,729	$16,166	$16,200	MEDIAN SALARY
										INSTRUCTORS
10	1	4	1	4	18	4	6	3	5	NUMBER OF INSTITUTIONS
126	8	25	33	60	282	126	106	35	15	NUMBER OF INDIVIDUALS
126	8	25	33	60	280	125	105	35	15	SALARIED
					2	1	1			CONTRIBUTED SERVICES
$12,373	$10,219	$10,978	$11,764	$13,576	$11,064	$10,349	$11,678	$11,186	$12,440	MEAN SALARY
$11,909	$10,666	$11,250	$10,875	$14,250	$11,015	$10,236	$11,413	$12,045	$13,166	MEDIAN SALARY
										LECTURERS
4		2		2	4	2		1	1	NUMBER OF INSTITUTIONS
19		16		3	21	17		3	1	NUMBER OF INDIVIDUALS
19		16		3	21	17		3	1	SALARIED
										CONTRIBUTED SERVICES
$9,156		$9,097		$9,470	$13,412					MEAN SALARY
$9,583		$9,250		$9,750	$12,375					MEDIAN SALARY
										UNDESIGNATED RANKS
1		1			2		1	1		NUMBER OF INSTITUTIONS
25		9	16		7		6	1		NUMBER OF INDIVIDUALS
19		3	16		7		6	1		SALARIED
6		6								CONTRIBUTED SERVICES
$10,954		$11,472	$10,657		$15,814					MEAN SALARY
$10,833		$11,500	$10,777		$15,500					MEDIAN SALARY

TABLE 3-H.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS										
NUMBER OF INDIVICUALS	9		5	4						
SALARIED	9		5	4						
CONTRIBUTED SERVICES										
MEAN SALARY	$17,167		$15,300	$19,500						
MEDIAN SALARY	$16,500		$15,250	$19,666						
PROFESSORS										
NUMBER OF INSTITUTIONS	27	3	9	9	6	15	7	4	1	3
NUMBER OF INDIVIDUALS	3,914	473	1,037	1,343	1,061	2,932	1,326	654	143	809
SALARIED	3,912	472	1,037	1,343	1,060	2,921	1,326	643	143	809
CONTRIBUTED SERVICES	2	1			1	11		11		
MEAN SALARY	$18,758	$20,052	$18,275	$19,291	$17,977	$21,237	$21,739	$21,561	$18,615	$20,622
MEDIAN SALARY	$18,280	$19,578	$18,269	$18,615	$17,514	$20,908	$21,470	$21,014	$18,115	$20,304
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	27	3	9	9	6	15	7	4	1	3
NUMBER OF INDIVICUALS	4,102	454	1,256	1,417	975	1,905	855	459	111	480
SALARIED	4,101	453	1,256	1,417	975	1,897	855	451	111	480
CONTRIBUTED SERVICES	1	1				8		8		
MEAN SALARY	$14,482	$14,727	$14,475	$14,830	$13,872	$15,268	$15,562	$15,202	$14,358	$15,017
MEDIAN SALARY	$14,449	$14,698	$14,528	$14,859	$13,783	$15,151	$15,246	$15,227	$14,041	$15,097
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	27	3	9	9	6	15	7	4	1	3
NUMBER OF INDIVIDUALS	5,974	579	2,068	2,026	1,301	2,710	1,289	650	149	622
SALARIED	5,971	578	2,068	2,026	1,299	2,688	1,289	628	149	622
CONTRIBUTED SERVICES	3	1			2	22		22		
MEAN SALARY	$11,932	$11,837	$11,919	$12,116	$11,712	$12,543	$12,474	$12,357	$14,177	$12,481
MEDIAN SALARY	$11,859	$11,714	$11,943	$12,067	$11,584	$12,335	$12,232	$12,320	$14,652	$12,229
INSTRUCTORS										
NUMBER OF INSTITUTIONS	27	3	9	9	6	14	6	4	1	3
NUMBER OF INDIVICUALS	2,566	188	1,128	853	397	805	446	191	28	140
SALARIED	2,566	188	1,128	853	397	802	446	188	28	140
CONTRIBUTED SERVICES						3		3		
MEAN SALARY	$9,145	$9,420	$9,253	$9,004	$9,010	$13,212	$16,144	$9,816	$9,093	$9,255
MEDIAN SALARY	$9,200	$9,483	$9,334	$9,047	$9,108	$9,804	$9,950	$9,871	$8,875	$8,857
LECTURERS										
NUMBER OF INSTITUTIONS	15	3	4	5	3	9	3	2	1	3
NUMBER OF INDIVIDUALS	152	57	26	48	21	287	140	18	6	123
SALARIED	150	55	26	48	21	287	140	18	6	123
CONTRIBUTED SERVICES	2	2								
MEAN SALARY	$11,732	$11,518	$11,964	$12,938	$9,252	$11,197	$10,736	$11,503	$9,117	$11,778
MEDIAN SALARY	$11,285	$11,531	$10,333	$12,750	$8,125	$10,534	$10,526	$10,000	$8,875	$11,100
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	1		1			3	2			1
NUMBER OF INDIVICUALS	15		6	2	7	11	10			1
SALARIED	8		6	2		11	10			1
CONTRIBUTED SERVICES	7				7					
MEAN SALARY	$8,623		$8,580	$8,750		$13,050				
MEDIAN SALARY	$8,666		$8,666	$9,000		$11,166				

NSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION
ND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 10,000-19,999)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
26	3	9	9	5	13	6	4	1	2	NUMBER OF INSTITUTIONS
235	27	61	96	51	176	90	62	10	14	NUMBER OF INDIVIDUALS
235	27	61	96	51	175	90	61	10	14	SALARIED
					1		1			CONTRIBUTED SERVICES
$27,803	$27,290	$26,698	$28,419	$28,234	$26,668	$25,693	$25,773	$31,630	$33,286	MEAN SALARY
$27,976	$27,500	$26,700	$28,704	$28,250	$27,944	$27,428	$27,124	$31,800	$34,500	MEDIAN SALARY
										PROFESSORS
26	3	8	9	6	11	5	4	1	1	NUMBER OF INSTITUTIONS
1,585	57	405	728	395	395	248	62	61	24	NUMBER OF INDIVIDUALS
1,572	57	398	726	391	394	248	62	61	23	SALARIED
13		7	2	4	1				1	CONTRIBUTED SERVICES
$22,615	$21,637	$22,376	$22,755	$22,741	$24,702	$25,457	$23,045	$24,472	$21,632	MEAN SALARY
$22,294	$21,614	$22,340	$22,150	$22,594	$24,636	$25,260	$22,444	$24,636	$21,666	MEDIAN SALARY
										ASSOCIATE PROFESSORS
25	3	8	9	5	11	5	4	1	1	NUMBER OF INSTITUTIONS
1,144	57	267	515	305	252	149	65	28	10	NUMBER OF INDIVIDUALS
1,137	57	264	515	301	252	149	65	28	10	SALARIED
7		3		4						CONTRIBUTED SERVICES
$17,684	$16,580	$17,325	$17,741	$18,108	$19,746	$20,428	$19,338	$17,871	$17,476	MEAN SALARY
$17,581	$16,187	$17,377	$17,482	$18,278	$19,200	$19,868	$18,708	$18,250	$18,000	MEDIAN SALARY
										ASSISTANT PROFESSORS
24	3	7	9	5	11	5	4	1	1	NUMBER OF INSTITUTIONS
1,071	36	232	526	277	250	129	82	27	12	NUMBER OF INDIVIDUALS
1,017	36	208	509	264	246	129	81	27	9	SALARIED
54		24	17	13	4		1		3	CONTRIBUTED SERVICES
$15,088	$13,604	$14,521	$15,310	$15,309	$16,324	$16,956	$15,179	$16,263	$17,767	MEAN SALARY
$14,997	$13,714	$14,500	$15,199	$15,138	$16,000	$16,452	$15,343	$17,750	$18,125	MEDIAN SALARY
										INSTRUCTORS
24	3	7	9	5	9	4	4		1	NUMBER OF INSTITUTIONS
506	8	173	235	90	75	37	28		10	NUMBER OF INDIVIDUALS
481	8	164	235	74	72	37	28		7	SALARIED
25		9		16	3				3	CONTRIBUTED SERVICES
$11,223	$11,290	$10,820	$11,606	$10,892	$11,967	$12,707	$11,075		$11,624	MEAN SALARY
$11,125	$11,666	$10,739	$11,320	$11,083	$12,538	$13,583	$11,666		$12,250	MEDIAN SALARY
										LECTURERS
6	2		2	2	2	1	1			NUMBER OF INSTITUTIONS
50	10		36	4	13	12	1			NUMBER OF INDIVIDUALS
50	10		36	4	13	12	1			SALARIED
										CONTRIBUTED SERVICES
$14,280	$12,681		$14,670	$12,967	$11,769					MEAN SALARY
$13,571	$11,750		$14,000	$11,500	$11,500					MEDIAN SALARY
										UNDESIGNATED RANKS
2		2			1				1	NUMBER OF INSTITUTIONS
7		2	5		6	5			1	NUMBER OF INDIVIDUALS
7		2	5		6	5			1	SALARIED
										CONTRIBUTED SERVICES
$10,997		$10,000	$11,396		$13,328					MEAN SALARY
$11,250		$10,250	$11,500		$12,500					MEDIAN SALARY

TABLE 3-I.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	7	1	2	2	2	2	2			
NUMBER OF INDIVIDUALS	51	5	14	3	29	8	8			
SALARIED	51	5	14	3	29	8	8			
CONTRIBUTED SERVICES										
MEAN SALARY	$23,304	$25,843	$24,651	$25,700	$21,968	$21,375	$21,375			
MEDIAN SALARY	$22,832	$29,000	$24,000	$25,000	$20,500	$19,000	$19,000			
PROFESSORS										
NUMBER OF INSTITUTIONS	47	10	17	8	12	7	7			
NUMBER OF INDIVIDUALS	15,604	2,071	6,486	1,689	5,358	1,800	1,800			
SALARIED	15,589	2,062	6,480	1,689	5,358	1,800	1,800			
CONTRIBUTED SERVICES	15	9	6							
MEAN SALARY	$20,084	$21,856	$19,762	$19,456	$19,991	$21,283	$21,283			
MEDIAN SALARY	$19,482	$21,576	$19,104	$18,834	$19,379	$20,930	$20,930			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	47	10	17	8	12	7	7			
NUMBER OF INDIVIDUALS	13,433	2,390	5,450	1,813	3,780	1,422	1,422			
SALARIED	13,427	2,390	5,444	1,813	3,780	1,422	1,422			
CONTRIBUTED SERVICES	6		6							
MEAN SALARY	$14,716	$15,893	$14,642	$14,301	$14,278	$15,105	$15,105			
MEDIAN SALARY	$14,598	$15,763	$14,546	$14,431	$14,178	$15,064	$15,064			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	47	10	17	8	12	7	7			
NUMBER OF INDIVIDUALS	18,644	3,533	7,134	2,946	5,031	1,578	1,578			
SALARIED	18,617	3,522	7,118	2,946	5,031	1,578	1,578			
CONTRIBUTED SERVICES	27	11	16							
MEAN SALARY	$11,996	$12,455	$12,069	$11,725	$11,728	$12,235	$12,235			
MEDIAN SALARY	$11,928	$12,323	$11,980	$11,718	$11,732	$12,173	$12,173			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	47	10	17	8	12	7	7			
NUMBER OF INDIVIDUALS	6,578	1,521	2,942	1,083	1,032	529	529			
SALARIED	6,557	1,514	2,928	1,083	1,032	529	529			
CONTRIBUTED SERVICES	21	7	14							
MEAN SALARY	$9,321	$9,728	$9,479	$8,708	$8,922	$9,436	$9,436			
MEDIAN SALARY	$9,255	$9,672	$9,401	$8,568	$8,931	$9,351	$9,351			
LECTURERS										
NUMBER OF INSTITUTIONS	30	8	11	2	9	2	2			
NUMBER OF INDIVIDUALS	1,213	167	576	57	413	86	86			
SALARIED	1,192	167	576	57	392	86	86			
CONTRIBUTED SERVICES	21				21					
MEAN SALARY	$10,884	$11,826	$10,579	$5,620	$11,697	$10,578	$10,578			
MEDIAN SALARY	$10,689	$11,775	$10,437	$4,911	$11,066	$10,782	$10,782			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	7	2	3		2					
NUMBER OF INDIVIDUALS	25	7	8	1	9					
SALARIED	25	7	8	1	9					
CONTRIBUTED SERVICES										
MEAN SALARY	$9,480									
MEDIAN SALARY	$8,312									

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 20,000 AND ABOVE)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
47	10	17	8	12	7	7				NUMBER OF INSTITUTIONS
791	127	339	129	196	147	147				NUMBER OF INDIVIDUALS
790	127	339	128	196	147	147				SALARIED
1			1							CONTRIBUTED SERVICES
$27,750	$29,635	$27,661	$26,034	$27,804	$27,375	$27,375				MEAN SALARY
$28,438	$30,048	$28,550	$26,666	$28,388	$26,900	$26,900				MEDIAN SALARY
										PROFESSORS
45	10	17	8	10	5	6				NUMBER OF INSTITUTIONS
5,494	1,195	2,370	992	937	219	219				NUMBER OF INDIVIDUALS
5,414	1,189	2,364	955	906	205	205				SALARIED
80	6	6	37	31	14	14				CONTRIBUTED SERVICES
$23,804	$25,338	$24,070	$22,021	$22,977	$24,286	$24,286				MEAN SALARY
$23,232	$24,712	$23,484	$21,482	$22,658	$24,360	$24,360				MEDIAN SALARY
										ASSOCIATE PROFESSORS
45	10	17	8	10	5	5				NUMBER OF INSTITUTIONS
3,616	991	1,396	724	505	180	180				NUMBER OF INDIVIDUALS
3,544	988	1,392	692	472	157	157				SALARIED
72	3	4	32	33	23	23				CONTRIBUTED SERVICES
$18,405	$19,099	$18,545	$17,767	$17,476	$19,304	$19,304				MEAN SALARY
$18,039	$18,722	$18,183	$17,541	$17,222	$18,277	$18,277				MEDIAN SALARY
										ASSISTANT PROFESSORS
45	10	17	8	10	5	5				NUMBER OF INSTITUTIONS
3,926	1,160	1,367	560	439	181	181				NUMBER OF INDIVIDUALS
3,737	1,134	1,342	479	382	151	151				SALARIED
189	26	25	81	57	30	30				CONTRIBUTED SERVICES
$15,329	$15,713	$15,468	$15,012	$14,433	$14,997	$14,997				MEAN SALARY
$15,078	$15,227	$15,295	$14,911	$14,428	$14,812	$14,812				MEDIAN SALARY
										INSTRUCTORS
43	10	17	8	8	5	5				NUMBER OF INSTITUTIONS
1,784	385	865	384	150	90	90				NUMBER OF INDIVIDUALS
1,667	372	865	359	71	64	64				SALARIED
117	13		25	79	26	26				CONTRIBUTED SERVICES
$11,707	$12,083	$11,839	$11,156	$10,909	$11,887	$11,887				MEAN SALARY
$11,581	$11,802	$11,772	$10,780	$10,863	$10,583	$10,583				MEDIAN SALARY
										LECTURERS
21	6	8	1	6	3	3				NUMBER OF INSTITUTIONS
248	113	67	4	64	22	22				NUMBER OF INDIVIDUALS
237	112	67	4	54	16	16				SALARIED
11	1			10	6	6				CONTRIBUTED SERVICES
$13,564	$12,960	$13,685	$11,686	$14,806	$12,410	$12,410				MEAN SALARY
$13,354	$12,714	$13,388	$10,750	$14,166	$12,000	$12,000				MEDIAN SALARY
										UNDESIGNATED RANKS
7	3	2		2						NUMBER OF INSTITUTIONS
175	49	93	8	25						NUMBER OF INDIVIDUALS
172	49	92	8	23						SALARIED
3		1		2						CONTRIBUTED SERVICES
$11,546	$11,322	$11,492	$7,413	$13,678						MEAN SALARY
$10,750	$9,750	$11,000	$7,625	$13,500						MEDIAN SALARY

TABLE 3-J.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY I
AND BY ACADEMIC RANK: 50 STATE

(OTHER 4-YEA

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTH WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	21	8	4	4	5	124	47	32	26	1
NUMBER OF INDIVIDUALS	137	81	24	12	20	219	87	57	34	4
SALARIED	135	81	24	10	20	172	63	45	30	3
CONTRIBUTED SERVICES	2			2		47	24	12	4	
MEAN SALARY	$19,163	$20,380	$14,914	$17,700	$20,066	$18,221	$19,673	$16,306	$17,318	$18,86
MEDIAN SALARY	$17,100	$18,100	$14,000	$16,500	$19,666	$17,866	$20,142	$16,416	$17,000	$18,60
PROFESSORS										
NUMBER OF INSTITUTIONS	290	68	56	93	73	711	218	227	164	10
NUMBER OF INDIVIDUALS	14,482	3,590	2,398	3,059	5,435	11,086	4,352	3,257	2,103	1,37
SALARIED	14,446	3,580	2,391	3,045	5,430	10,271	4,072	2,981	2,052	1,16
CONTRIBUTED SERVICES	36	10	7	14	5	815	280	276	51	20
MEAN SALARY	$17,313	$18,989	$16,817	$15,653	$17,359	$15,899	$17,535	$15,515	$13,654	$15,12
MEDIAN SALARY	$17,058	$18,014	$16,671	$15,510	$17,683	$15,649	$17,293	$15,269	$13,645	$14,89
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	291	67	56	94	74	725	215	239	164	10
NUMBER OF INDIVIDUALS	17,793	4,546	3,123	4,448	5,676	11,937	4,484	3,718	2,194	1,54
SALARIED	17,769	4,545	3,113	4,441	5,670	11,239	4,280	3,441	2,155	1,36
CONTRIBUTED SERVICES	24	1	10	7	6	658	204	277	39	17
MEAN SALARY	$13,687	$14,751	$13,678	$12,985	$13,388	$12,524	$13,609	$12,235	$11,286	$11,80
MEDIAN SALARY	$13,605	$14,387	$13,694	$13,009	$13,488	$12,541	$13,553	$12,277	$11,328	$11,80
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	292	68	56	94	74	737	223	245	165	10
NUMBER OF INDIVIDUALS	28,290	5,960	5,996	7,828	8,506	19,180	7,428	5,959	3,421	2,37
SALARIED	28,147	5,951	5,972	7,740	8,484	18,157	7,069	5,571	3,349	2,16
CONTRIBUTED SERVICES	143	9	24	88	22	1,023	359	388	72	20
MEAN SALARY	$11,427	$12,324	$11,526	$10,982	$11,133	$10,541	$11,197	$10,410	$9,722	$10,00
MEDIAN SALARY	$11,327	$11,937	$11,515	$10,960	$11,187	$10,556	$11,165	$10,444	$9,684	$10,06
INSTRUCTORS										
NUMBER OF INSTITUTIONS	286	66	55	93	72	709	221	235	152	10
NUMBER OF INDIVIDUALS	11,685	2,507	3,198	3,661	2,319	8,616	3,407	2,634	1,681	89
SALARIED	11,583	2,475	3,174	3,631	2,303	8,019	3,134	2,408	1,642	83
CONTRIBUTED SERVICES	102	32	24	30	16	597	273	226	39	5
MEAN SALARY	$9,293	$10,210	$9,396	$8,746	$9,028	$8,798	$9,253	$8,760	$8,196	$8,38
MEDIAN SALARY	$9,180	$9,945	$9,324	$8,712	$9,065	$8,840	$9,322	$8,850	$8,196	$8,39
LECTURERS										
NUMBER OF INSTITUTIONS	53	12	17	16	8	118	48	34	20	1
NUMBER OF INDIVIDUALS	709	390	119	87	113	467	205	128	42	9
SALARIED	706	389	118	86	113	399	192	109	39	5
CONTRIBUTED SERVICES	3	1	1	1		68	13	19	3	3
MEAN SALARY	$11,893	$13,232	$9,433	$10,590	$10,842	$8,442	$9,877	$7,546	$8,124	$5,63
MEDIAN SALARY	$12,437	$14,102	$9,300	$10,789	$11,050	$9,056	$10,030	$7,791	$7,437	$6,06
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	24	3	7	10	4	119	38	43	18	2
NUMBER OF INDIVIDUALS	232	15	51	63	103	1,572	674	426	252	22
SALARIED	194	4	50	55	85	1,504	653	402	238	21
CONTRIBUTED SERVICES	38	11	1	8	18	68	21	24	14	
MEAN SALARY	$8,697	$7,800	$7,844	$6,251	$10,824	$10,157	$10,767	$9,749	$8,815	$10,7
MEDIAN SALARY	$7,947	$8,000	$7,600	$7,050	$11,083	$9,877	$10,381	$9,540	$8,458	$10,10

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

INSTITUTIONS, TOTAL)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
207	44	44	65	54	344	98	115	71	60	NUMBER OF INSTITUTIONS
926	137	195	330	264	655	227	197	111	120	NUMBER OF INDIVIDUALS
926	137	195	330	264	617	215	182	110	110	SALARIED
					38	12	15	1	10	CONTRIBUTED SERVICES
$23,203	$23,396	$24,724	$22,786	$22,501	$19,263	$21,512	$18,745	$17,462	$17,526	MEAN SALARY
$23,076	$23,476	$24,970	$22,458	$22,790	$18,476	$22,100	$17,833	$16,866	$16,666	MEDIAN SALARY
										PROFESSORS
183	28	35	71	49	308	84	109	54	61	NUMBER OF INSTITUTIONS
2,124	207	509	991	417	2,483	839	715	330	599	NUMBER OF INDIVIDUALS
2,095	200	502	977	416	2,291	787	611	323	570	SALARIED
29	7	7	14	1	192	52	104	7	29	CONTRIBUTED SERVICES
$21,320	$22,762	$21,721	$20,940	$21,034	$17,167	$18,630	$16,033	$14,243	$18,018	MEAN SALARY
$20,518	$22,046	$21,510	$19,569	$20,822	$15,620	$17,194	$14,957	$13,712	$16,034	MEDIAN SALARY
										ASSOCIATE PROFESSORS
165	21	29	73	42	281	79	93	51	58	NUMBER OF INSTITUTIONS
1,431	162	236	749	284	2,089	745	599	256	489	NUMBER OF INDIVIDUALS
1,408	157	236	734	281	1,939	712	512	248	467	SALARIED
23	5		15	3	150	33	87	8	22	CONTRIBUTED SERVICES
$17,024	$17,576	$16,794	$17,009	$16,946	$13,656	$14,956	$13,137	$12,328	$12,946	MEAN SALARY
$16,480	$16,605	$16,285	$16,567	$16,425	$12,684	$13,540	$12,250	$11,650	$12,435	MEDIAN SALARY
										ASSISTANT PROFESSORS
159	19	30	66	44	287	79	96	55	57	NUMBER OF INSTITUTIONS
1,784	251	287	890	356	2,935	1,065	870	343	657	NUMBER OF INDIVIDUALS
1,671	237	259	828	347	2,681	1,003	722	330	626	SALARIED
113	14	28	62	9	254	62	148	13	31	CONTRIBUTED SERVICES
$13,991	$13,837	$14,023	$14,057	$13,819	$11,542	$11,991	$11,959	$10,681	$10,795	MEAN SALARY
$13,623	$13,532	$13,787	$13,467	$13,816	$10,763	$11,199	$10,726	$10,157	$10,326	MEDIAN SALARY
										INSTRUCTORS
112	15	22	52	23	195	57	62	33	43	NUMBER OF INSTITUTIONS
896	166	163	397	170	1,572	638	426	184	324	NUMBER OF INDIVIDUALS
822	133	154	383	152	1,353	575	285	182	311	SALARIED
74	33	9	14	18	219	63	141	2	13	CONTRIBUTED SERVICES
$11,201	$11,430	$11,131	$11,307	$10,808	$9,304	$9,966	$9,474	$8,528	$8,377	MEAN SALARY
$10,837	$11,527	$10,661	$10,901	$10,628	$9,026	$9,482	$9,017	$8,043	$8,608	MEDIAN SALARY
										LECTURERS
8	1	5	1	1	20	5	8	2	5	NUMBER OF INSTITUTIONS
36	4	18	13	1	106	27	52	13	14	NUMBER OF INDIVIDUALS
36	4	18	13	1	78	25	34	9	10	SALARIED
					28	2	18	4	4	CONTRIBUTED SERVICES
$11,760					$9,687	$9,437	$10,282	$10,031	$7,977	MEAN SALARY
$10,600					$9,181	$10,409	$8,750	$9,937	$7,750	MEDIAN SALARY
										UNDESIGNATED RANKS
18	2	8	5	3	55	20	21	8	6	NUMBER OF INSTITUTIONS
166	23	48	82	13	561	195	203	99	64	NUMBER OF INDIVIDUALS
115	21	48	39	7	523	179	181	99	64	SALARIED
51	2		43	6	38	16	22			CONTRIBUTED SERVICES
$13,457	$11,409	$15,064	$12,208	$15,539	$9,047	$9,746	$8,883	$7,904	$9,321	MEAN SALARY
$12,750	$11,500	$16,571	$12,500	$17,166	$8,371	$8,886	$7,471	$6,678	$9,178	MEDIAN SALARY

TABLE 3-K.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS						82	30	19	20	13
NUMBER OF INDIVIDUALS						126	42	28	26	30
SALARIED						89	21	20	22	26
CONTRIBUTED SERVICES						37	21	8	4	4
MEAN SALARY						$16,743	$17,414	$14,334	$15,893	$18,773
MEDIAN SALARY						$16,950	$17,500	$15,500	$16,333	$18,250
PROFESSORS										
NUMBER OF INSTITUTIONS	12	9	1		2	350	83	120	102	45
NUMBER OF INDIVIDUALS	110	89	5		16	2,904	689	895	1,000	320
SALARIED	108	87	5		16	2,533	550	736	966	281
CONTRIBUTED SERVICES	2	2				371	139	159	34	39
MEAN SALARY	$17,660	$18,209	$12,565		$16,268	$13,665	$15,158	$13,491	$12,818	$14,107
MEDIAN SALARY	$17,823	$18,281	$13,166		$15,714	$13,642	$15,500	$13,373	$13,129	$14,096
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	12	8	1		3	357	79	130	99	49
NUMBER OF INDIVIDUALS	195	157	10		28	3,052	640	1,149	967	336
SALARIED	195	157	10		28	2,815	549	1,011	944	311
CONTRIBUTED SERVICES						277	91	138	23	25
MEAN SALARY	$13,939	$14,247	$10,974		$13,269	$11,225	$12,501	$11,031	$10,771	$10,981
MEDIAN SALARY	$13,916	$14,152	$11,000		$13,000	$11,185	$12,541	$11,043	$10,838	$10,903
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	13	9	1		3	368	87	135	100	46
NUMBER OF INDIVIDUALS	356	284	13		59	5,002	1,110	1,886	1,491	515
SALARIED	353	281	13		59	4,544	958	1,644	1,464	478
CONTRIBUTED SERVICES	3	3				458	152	242	27	37
MEAN SALARY	$11,668	$11,624	$9,800		$12,291	$9,698	$10,356	$9,644	$9,413	$9,435
MEDIAN SALARY	$11,684	$11,657	$9,821		$12,366	$9,697	$10,345	$9,618	$9,477	$9,516
INSTRUCTORS										
NUMBER OF INSTITUTIONS	11	7	1	1	2	351	86	128	90	47
NUMBER OF INDIVIDUALS	204	97	3	64	40	2,893	754	1,061	775	263
SALARIED	201	94	3	64	40	2,535	651	899	748	237
CONTRIBUTED SERVICES	3	3				358	143	162	27	26
MEAN SALARY	$9,560	$9,016	$9,024	$9,766	$10,552	$8,272	$8,787	$8,317	$7,951	$7,704
MEDIAN SALARY	$9,178	$8,844	$8,875	$9,416	$11,333	$8,286	$8,634	$8,443	$8,095	$7,643
LECTURERS										
NUMBER OF INSTITUTIONS	9	9				37	10	12	9	6
NUMBER OF INDIVIDUALS	15	15				143	23	55	18	47
SALARIED	15	15				96	13	41	15	27
CONTRIBUTED SERVICES						47	10	14	3	20
MEAN SALARY	$8,360	$8,360				$4,854	$6,672	$4,165	$8,621	$2,932
MEDIAN SALARY	$7,812	$7,812				$4,706	$6,750	$3,531	$8,625	$3,376
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	1	1				89	27	32	14	16
NUMBER OF INDIVIDUALS	1	1				1,070	463	224	179	204
SALARIED						1,019	442	210	165	202
CONTRIBUTED SERVICES	1	1				51	21	14	14	2
MEAN SALARY						$9,954	$10,578	$9,214	$8,225	$10,771
MEDIAN SALARY						$9,539	$10,292	$9,052	$8,172	$10,166

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS BELOW 1,000

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
7	3	2	1	1	183	43	68	44	33	NUMBER OF INSTITUTIONS
21	9	6	5	1	253	66	90	53	44	NUMBER OF INDIVIDUALS
21	9	6	5	1	226	57	77	52	40	SALARIED
					27	9	13	1	4	CONTRIBUTED SERVICES
$24,850					$16,539	$16,848	$17,228	$16,276	$15,117	MEAN SALARY
$25,000					$15,458	$15,750	$15,166	$16,000	$13,666	MEDIAN SALARY
										PROFESSORS
9	4	2		3	182	53	70	31	28	NUMBER OF INSTITUTIONS
136	30	54		52	1,206	489	406	164	147	NUMBER OF INDIVIDUALS
134	28	54		52	1,036	443	307	161	125	SALARIED
2	2				170	46	99	3	22	CONTRIBUTED SERVICES
$24,227	$28,698	$18,665		$27,594	$16,559	$18,852	$16,155	$13,209	$13,735	MEAN SALARY
$24,428	$29,332	$18,750		$28,000	$14,021	$15,280	$13,706	$11,987	$12,772	MEDIAN SALARY
										ASSOCIATE PROFESSORS
9	5	1		3	159	49	54	30	26	NUMBER OF INSTITUTIONS
87	41	3		43	989	401	295	149	144	NUMBER OF INDIVIDUALS
84	38	3		43	845	370	208	143	124	SALARIED
3	3				144	31	87	6	20	CONTRIBUTED SERVICES
$21,132	$21,039	$15,520		$21,605	$13,873	$15,517	$13,780	$11,828	$11,486	MEAN SALARY
$21,856	$21,000	$15,500		$22,600	$11,932	$12,978	$11,384	$10,958	$10,787	MEDIAN SALARY
										ASSISTANT PROFESSORS
8	5	1		2	170	50	62	32	26	NUMBER OF INSTITUTIONS
110	66	2		42	1,361	575	442	184	159	NUMBER OF INDIVIDUALS
105	61	2		42	1,150	528	303	181	138	SALARIED
5	5				211	48	139	3	21	CONTRIBUTED SERVICES
$16,008	$15,989	$13,500		$16,155	$12,168	$12,323	$13,888	$10,351	$10,182	MEAN SALARY
$15,973	$16,083	$14,000		$16,000	$10,619	$10,950	$11,605	$9,750	$9,550	MEDIAN SALARY
										INSTRUCTORS
7	4			3	120	36	42	22	20	NUMBER OF INSTITUTIONS
48	28			20	795	387	255	82	71	NUMBER OF INDIVIDUALS
46	26			20	586	324	122	80	60	SALARIED
2	2				209	63	133	2	11	CONTRIBUTED SERVICES
$12,449	$11,835			$13,247	$9,904	$10,437	$10,015	$9,069	$7,912	MEAN SALARY
$13,200	$11,500			$14,[illegible]	$9,285	$9,937	$9,210	$8,307	$8,055	MEDIAN SALARY
										LECTURERS
					11	3	5	2	1	NUMBER OF INSTITUTIONS
					46	9	24	9	4	NUMBER OF INDIVIDUALS
					27	7	7	9	4	SALARIED
					19	2	17			CONTRIBUTED SERVICES
					$10,325	$5,231	$16,846	$10,031	$8,485	MEAN SALARY
					$9,250	$5,625	$15,500	$9,937	$8,250	MEDIAN SALARY
										UNDESIGNATED RANKS
2	1			1	36	12	16	4	4	NUMBER OF INSTITUTIONS
6	2			4	291	80	158	28	25	NUMBER OF INDIVIDUALS
6	2			4	253	64	136	28	25	SALARIED
					38	16	22			CONTRIBUTED SERVICES
$15,936	$11,970			$17,919	$8,222	$8,530	$7,540	$10,234	$8,887	MEAN SALARY
$17,333	$12,000			$17,666	$7,630	$8,300	$7,040	$9,166	$8,250	MEDIAN SALARY

TABLE 3-L.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN 9-10-MONTH CONTRACTS AND BY ACADEMIC RANK: 50 STATES

OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	3	1	1		1	23	4	9	6	4
NUMBER OF INDIVIDUALS	5	1	3		1	44	11	19	8	6
SALARIED	5	1	3		1	38	9	16	8	5
CONTRIBUTED SERVICES						6	2	3		1
MEAN SALARY	$19,124					$17,870	$16,217	$16,723	$21,238	$19,131
MEDIAN SALARY	$18,500					$16,666	$13,500	$16,000	$20,000	$22,503
PROFESSORS										
NUMBER OF INSTITUTIONS	60	11	10	26	13	273	84	89	55	45
NUMBER OF INDIVIDUALS	808	175	108	352	173	5,108	1,765	1,618	908	817
SALARIED	806	175	107	352	172	4,791	1,688	1,518	892	693
CONTRIBUTED SERVICES	2		1		1	317	77	100	16	124
MEAN SALARY	$15,577	$16,328	$14,739	$15,118	$16,272	$16,041	$17,446	$15,919	$14,254	$15,180
MEDIAN SALARY	$15,461	$16,018	$14,550	$15,044	$16,461	$15,727	$17,100	$15,615	$14,086	$14,747
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	60	11	10	26	13	280	85	91	58	46
NUMBER OF INDIVIDUALS	1,192	258	190	486	258	5,445	1,729	1,837	1,027	852
SALARIED	1,187	258	188	486	255	5,116	1,667	1,708	1,011	730
CONTRIBUTED SERVICES	5		2		3	329	62	129	16	122
MEAN SALARY	$12,766	$13,284	$12,691	$12,226	$13,328	$12,463	$13,345	$12,468	$11,476	$11,806
MEDIAN SALARY	$12,753	$13,317	$12,357	$12,283	$13,351	$12,445	$13,288	$12,421	$11,420	$11,700
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	60	11	10	26	13	281	85	92	58	46
NUMBER OF INDIVIDUALS	2,073	387	274	984	428	8,782	2,947	2,927	1,573	1,335
SALARIED	2,042	387	271	966	418	8,377	2,842	2,801	1,532	1,202
CONTRIBUTED SERVICES	31		3	18	10	405	105	126	41	133
MEAN SALARY	$10,799	$11,149	$11,137	$10,466	$11,023	$10,485	$11,012	$10,539	$9,824	$9,954
MEDIAN SALARY	$10,711	$11,375	$11,025	$10,426	$10,983	$10,510	$10,944	$10,544	$9,714	$9,989
INSTRUCTORS										
NUMBER OF INSTITUTIONS	56	11	9	24	12	273	85	89	55	44
NUMBER OF INDIVIDUALS	1,123	256	185	515	167	3,697	1,308	1,147	738	504
SALARIED	1,082	227	181	512	162	3,517	1,231	1,087	726	473
CONTRIBUTED SERVICES	41	29	4	3	5	180	77	60	12	31
MEAN SALARY	$8,989	$9,277	$9,213	$8,877	$8,690	$8,860	$9,174	$8,978	$8,318	$8,603
MEDIAN SALARY	$8,981	$9,401	$9,021	$8,987	$8,765	$8,900	$9,266	$9,040	$8,245	$8,572
LECTURERS										
NUMBER OF INSTITUTIONS	9		1	7	1	57	21	17	10	9
NUMBER OF INDIVIDUALS	24		1	14	9	209	101	53	23	32
SALARIED	24		1	14	9	195	98	48	23	26
CONTRIBUTED SERVICES						14	3	5		6
MEAN SALARY	$9,990					$9,368	$10,138	$9,364	$7,474	$8,147
MEDIAN SALARY	$10,666					$9,634	$10,600	$9,250	$7,250	$8,100
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	5		1	3	1	24	7	9	4	4
NUMBER OF INDIVIDUALS	78		8	8	62	329	96	150	73	10
SALARIED	71		7	8	56	328	96	150	73	9
CONTRIBUTED SERVICES	7		1		6	1				1
MEAN SALARY	$12,113		$8,857	$7,956	$13,114	$10,489	$11,333	$10,133	$10,149	$10,168
MEDIAN SALARY	$12,166		$9,375	$8,166	$13,000	$10,345	$11,500	$10,076	$10,029	$9,625

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 1,000-2,499

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
29	9	4	9	7	99	29	31	22	17	NUMBER OF INSTITUTIONS
70	15	14	20	21	175	57	56	37	25	NUMBER OF INDIVIDUALS
70	15	14	20	21	170	56	55	37	22	SALARIED
					5	1	1		3	CONTRIBUTED SERVICES
$21,476	$22,181	$22,643	$21,396	$20,270	$18,938	$21,446	$18,249	$17,015	$17,514	MEAN SALARY
$20,750	$22,250	$21,500	$20,332	$19,625	$18,555	$22,000	$18,700	$16,625	$16,428	MEDIAN SALARY
										PROFESSORS
38	7	5	17	9	89	14	29	20	26	NUMBER OF INSTITUTIONS
228	85	17	100	26	942	172	254	158	358	NUMBER OF INDIVIDUALS
221	80	16	99	26	926	168	251	155	352	SALARIED
7	5	1	1		16	4	3	3	6	CONTRIBUTED SERVICES
$19,758	$21,092	$17,763	$19,688	$17,152	$17,407	$17,061	$15,164	$15,101	$20,177	MEAN SALARY
$19,357	$20,544	$17,666	$18,961	$17,000	$16,240	$17,333	$15,287	$15,027	$18,625	MEDIAN SALARY
										ASSOCIATE PROFESSORS
36	6	3	18	9	89	14	32	18	25	NUMBER OF INSTITUTIONS
186	66	8	83	29	741	165	254	101	221	NUMBER OF INDIVIDUALS
183	64	8	82	29	736	163	254	100	219	SALARIED
3	2		1		5	2		1	2	CONTRIBUTED SERVICES
$15,936	$16,237	$15,294	$16,137	$14,882	$12,813	$12,869	$12,097	$12,863	$13,595	MEAN SALARY
$15,788	$16,071	$15,500	$16,000	$14,583	$12,496	$12,783	$12,066	$12,450	$12,838	MEDIAN SALARY
										ASSISTANT PROFESSORS
31	6	2	15	8	85	13	28	19	25	NUMBER OF INSTITUTIONS
248	119	10	94	25	997	207	335	145	310	NUMBER OF INDIVIDUALS
222	110	5	87	20	974	201	333	136	304	SALARIED
26	9	5	7	5	23	6	2	9	6	CONTRIBUTED SERVICES
$13,442	$13,781	$12,880	$13,151	$12,989	$10,587	$10,701	$10,249	$10,881	$10,752	MEAN SALARY
$13,218	$13,809	$12,625	$12,527	$13,000	$10,382	$10,651	$10,196	$10,451	$10,355	MEDIAN SALARY
										INSTRUCTORS
23	5	2	10	6	56	10	18	10	18	NUMBER OF INSTITUTIONS
162	94	5	49	14	546	149	138	98	161	NUMBER OF INDIVIDUALS
126	63	2	49	12	544	149	137	98	160	SALARIED
36	31	3		2	2		1		1	CONTRIBUTED SERVICES
$11,161	$11,831	$12,600	$10,306	$10,898	$8,405	$8,774	$8,897	$7,960	$7,913	MEAN SALARY
$11,428	$12,229	$12,500	$10,277	$10,666	$8,603	$8,836	$8,850	$7,764	$8,222	MEDIAN SALARY
										LECTURERS
					8	1	3		4	NUMBER OF INSTITUTIONS
					55	17	28		10	NUMBER OF INDIVIDUALS
					50	17	27		6	SALARIED
					5		1		4	CONTRIBUTED SERVICES
					$9,268	$10,935	$8,580		$7,638	MEAN SALARY
					$9,150	$10,681	$8,667		$7,750	MEDIAN SALARY
										UNDESIGNATED RANKS
2	1		1		14	6	2	4	2	NUMBER OF INSTITUTIONS
28	21		7		222	102	10	71	39	NUMBER OF INDIVIDUALS
26	19		7		222	102	10	71	39	SALARIED
2	2									CONTRIBUTED SERVICES
$11,809	$11,350		$13,057		$9,391	$10,588	$13,440	$6,985	$9,599	MEAN SALARY
$11,800	$11,500		$14,500		$8,950	$9,800	$12,500	$6,265	$9,437	MEDIAN SALARY

TABLE 3-M.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	8	1	3	4		14	9	3		2
NUMBER OF INDIVIDUALS	32	1	20	11		36	22	9		5
SALARIED	31	1	20	10		32	21	8		3
CONTRIBUTED SERVICES	1			1		4	1	1		2
MEAN SALARY	$15,287					$19,855	$19,730	$20,438		$19,174
MEDIAN SALARY	$14,357					$19,000	$20,250	$17,500		$19,250
PROFESSORS										
NUMBER OF INSTITUTIONS	74	15	13	30	16	65	36	13	7	9
NUMBER OF INDIVIDUALS	1,910	594	256	682	378	1,939	1,044	496	195	204
SALARIED	1,903	594	256	677	376	1,831	987	491	194	159
CONTRIBUTED SERVICES	7			5	2	108	57	5	1	45
MEAN SALARY	$16,202	$17,822	$15,537	$15,146	$15,725	$16,891	$17,615	$16,477	$15,053	$15,918
MEDIAN SALARY	$15,909	$17,155	$15,843	$15,181	$15,769	$16,518	$17,234	$16,023	$15,100	$15,603
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	75	15	13	31	16	65	36	13	7	9
NUMBER OF INDIVIDUALS	2,737	823	385	1,080	449	2,078	1,131	440	200	307
SALARIED	2,735	823	385	1,078	449	2,001	1,087	438	200	276
CONTRIBUTED SERVICES	2			2		77	44	2		31
MEAN SALARY	$13,104	$14,157	$12,594	$12,519	$13,019	$13,322	$13,680	$13,221	$12,758	$12,484
MEDIAN SALARY	$13,118	$14,042	$12,636	$12,523	$13,028	$13,244	$13,558	$13,224	$12,775	$12,382
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	75	15	13	31	16	65	36	13	7	9
NUMBER OF INDIVIDUALS	4,723	1,014	810	1,880	1,019	3,416	1,917	719	357	423
SALARIED	4,673	1,014	809	1,836	1,014	3,285	1,831	712	353	389
CONTRIBUTED SERVICES	50		1	44	5	131	86	7	4	34
MEAN SALARY	$10,967	$11,896	$10,668	$10,607	$10,929	$11,059	$11,215	$11,159	$10,565	$10,593
MEDIAN SALARY	$10,928	$11,726	$10,711	$10,590	$10,962	$11,101	$11,275	$11,160	$10,521	$10,552
INSTRUCTORS										
NUMBER OF INSTITUTIONS	75	15	13	31	16	63	35	13	7	8
NUMBER OF INDIVIDUALS	2,135	430	400	915	390	1,263	733	261	168	101
SALARIED	2,106	430	400	894	382	1,209	683	259	168	99
CONTRIBUTED SERVICES	29			21	8	54	50	2		2
MEAN SALARY	$9,036	$9,845	$9,011	$8,702	$8,929	$9,219	$9,414	$9,240	$8,758	$8,597
MEDIAN SALARY	$8,940	$9,677	$8,956	$8,631	$9,007	$9,291	$9,458	$9,225	$8,574	$8,803
LECTURERS										
NUMBER OF INSTITUTIONS	6	2	2	2		14	8	4	1	1
NUMBER OF INDIVIDUALS	18	10	5	3		68	41	13	1	13
SALARIED	18	10	5	3		61	41	13	1	6
CONTRIBUTED SERVICES						7				7
MEAN SALARY	$7,720	$5,008	$9,995	$12,967		$9,913				
MEDIAN SALARY	$9,000	$3,571	$9,375	$12,750		$9,916				
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	5	1	2	3		5	4	1		
NUMBER OF INDIVIDUALS	23	1	4	16	2	153	99	48		6
SALARIED	21	1	4	16		138	99	39		
CONTRIBUTED SERVICES	2				2	15		9		6
MEAN SALARY	$7,751					$10,594	$10,305	$11,326		
MEDIAN SALARY	$7,850					$10,243	$10,014	$11,388		

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 2,500-4,999)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
49	10	8	22	9	40	17	11	5	7	NUMBER OF INSTITUTIONS
174	28	26	95	25	136	53	30	21	32	NUMBER OF INDIVIDUALS
174	28	26	95	25	131	51	30	21	29	SALARIED
					5	2			3	CONTRIBUTED SERVICES
$21,620	$23,633	$20,623	$21,188	$22,049	$20,802	$22,252	$19,673	$21,188	$19,140	MEAN SALARY
$21,938	$23,636	$21,142	$20,866	$22,214	$20,410	$22,142	$20,250	$20,500	$18,500	MEDIAN SALARY
										PROFESSORS
40	5	5	21	9	24	10	6	3	5	NUMBER OF INSTITUTIONS
323	36	34	207	46	232	112	38	8	74	NUMBER OF INDIVIDUALS
321	36	34	205	46	228	110	38	7	73	SALARIED
2			2		4	2		1	1	CONTRIBUTED SERVICES
$19,028	$21,221	$18,917	$18,244	$20,889	$17,163	$18,091	$18,672	$19,014	$14,802	MEAN SALARY
$18,881	$21,200	$18,818	$17,914	$21,120	$18,064	$18,357	$19,800	$18,700	$12,500	MEDIAN SALARY
										ASSOCIATE PROFESSORS
33	3	4	20	6	20	9	3	3	5	NUMBER OF INSTITUTIONS
191	35	13	120	23	279	137	30	6	106	NUMBER OF INDIVIDUALS
191	35	13	120	23	278	137	30	5	106	SALARIED
					1			1		CONTRIBUTED SERVICES
$15,627	$15,238	$15,995	$15,433	$17,023	$14,027	$14,646	$14,668	$15,918	$12,957	MEAN SALARY
$15,532	$15,250	$16,166	$15,083	$16,875	$14,424	$14,794	$14,777	$16,250	$12,571	MEDIAN SALARY
										ASSISTANT PROFESSORS
38	5	6	19	8	21	10	3	4	4	NUMBER OF INSTITUTIONS
244	57	16	145	26	443	222	78	14	129	NUMBER OF INDIVIDUALS
231	57	16	133	25	430	214	78	13	125	SALARIED
13			12	1	13	8		1	4	CONTRIBUTED SERVICES
$12,998	$11,644	$13,489	$13,254	$14,410	$11,640	$11,749	$11,626	$13,201	$11,299	MEAN SALARY
$12,914	$11,700	$13,500	$13,057	$14,833	$11,500	$11,568	$11,607	$12,916	$10,607	MEDIAN SALARY
										INSTRUCTORS
26	4	5	13	4	13	7	2	1	3	NUMBER OF INSTITUTIONS
147	42	17	52	36	164	68	26	4	66	NUMBER OF INDIVIDUALS
136	42	17	52	25	163	68	26	4	65	SALARIED
11				11	1				1	CONTRIBUTED SERVICES
$10,840	$10,500	$11,050	$10,970	$10,995	$9,730	$9,793	$9,975	$11,625	$9,449	MEAN SALARY
$10,903	$10,500	$11,100	$11,062	$11,033	$9,530	$9,625	$10,000	$12,000	$9,178	MEDIAN SALARY
										LECTURERS
1		1			1	1				NUMBER OF INSTITUTIONS
1		1			5	1		4		NUMBER OF INDIVIDUALS
1		1			1	1				SALARIED
					4			4		CONTRIBUTED SERVICES
										MEAN SALARY
										MEDIAN SALARY
										UNDESIGNATED RANKS
4		2	2		4	1	3			NUMBER OF INSTITUTIONS
15		8	7		46	11	35			NUMBER OF INDIVIDUALS
15		8	7		46	11	35			SALARIED
										CONTRIBUTED SERVICES
$13,817		$14,806	$12,686		$11,803	$8,631	$12,800			MEAN SALARY
$14,500		$16,000	$12,500		$11,666	$8,187	$12,500			MEDIAN SALARY

TABLE 3-N.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	4	2			2	3	2	1		
NUMBER OF INDIVIDUALS	60	50		1	9	7	6	1		
SALARIED	59	50			9	7	6	1		
CONTRIBUTED SERVICES	1			1						
MEAN SALARY	$16,315	$15,592			$20,334	$25,920				
MEDIAN SALARY	$16,416	$15,833			$19,583	$27,500				
PROFESSORS										
NUMBER OF INSTITUTIONS	89	21	22	27	19	20	12	5		3
NUMBER OF INDIVIDUALS	4,612	1,486	1,107	1,116	903	907	626	248		33
SALARIED	4,591	1,479	1,103	1,107	902	889	620	236		33
CONTRIBUTED SERVICES	21	7	4	9	1	18	6	12		
MEAN SALARY	$16,868	$18,111	$16,438	$15,915	$16,526	$18,457	$18,916	$17,230		$18,609
MEDIAN SALARY	$16,535	$17,629	$16,315	$15,773	$16,075	$18,048	$18,468	$16,848		$18,350
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	89	21	22	27	19	20	12	5		3
NUMBER OF INDIVIDUALS	6,114	1,961	1,273	1,613	1,267	998	660	292		46
SALARIED	6,108	1,961	1,272	1,608	1,267	983	653	284		46
CONTRIBUTED SERVICES	6		1	5		15	7	8		
MEAN SALARY	$13,562	$14,193	$13,472	$13,059	$13,315	$13,851	$14,001	$13,603		$13,264
MEDIAN SALARY	$13,553	$14,170	$13,518	$13,063	$13,291	$13,777	$14,040	$13,419		$13,238
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	89	21	22	27	19	20	12	5		3
NUMBER OF INDIVIDUALS	9,537	2,176	2,400	2,840	2,121	1,511	985	427		99
SALARIED	9,484	2,175	2,381	2,814	2,114	1,486	973	414		99
CONTRIBUTED SERVICES	53	1	19	26	7	25	12	13		
MEAN SALARY	$11,315	$11,639	$11,459	$11,071	$11,144	$11,487	$11,610	$11,297		$11,083
MEDIAN SALARY	$11,316	$11,586	$11,447	$11,135	$11,153	$11,504	$11,641	$11,285		$10,950
INSTRUCTORS										
NUMBER OF INSTITUTIONS	89	21	22	27	19	19	12	5		2
NUMBER OF INDIVIDUALS	4,541	831	1,561	1,356	793	546	355	165		26
SALARIED	4,519	831	1,547	1,350	791	542	353	163		26
CONTRIBUTED SERVICES	22		14	6	2	4	2	2		
MEAN SALARY	$9,275	$9,861	$9,499	$8,728	$9,154	$9,320	$9,448	$8,980		$9,710
MEDIAN SALARY	$9,226	$9,731	$9,432	$8,696	$9,152	$9,259	$9,356	$9,019		$9,428
LECTURERS										
NUMBER OF INSTITUTIONS	20	3	8	6	3	8	7	1		
NUMBER OF INDIVIDUALS	142	19	43	54	26	43	36	7		
SALARIED	139	18	42	53	26	43	36	7		
CONTRIBUTED SERVICES	3	1	1	1						
MEAN SALARY	$10,892	$12,211	$9,096	$10,689	$13,292	$10,200	$10,036	$11,043		
MEDIAN SALARY	$10,760	$12,400	$9,000	$10,772	$13,142	$9,895	$9,833	$10,750		
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	9	1	4	3	1	1		1		
NUMBER OF INDIVIDUALS	89	13	39	33	4	4		4		
SALARIED	68	3	39	25	1	3		3		
CONTRIBUTED SERVICES	21	10		8	3	1		1		
MEAN SALARY	$6,606					$7,424		$7,424		
MEDIAN SALARY	$7,250					$7,250		$7,250		

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 5,000-9,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
74	16	19	24	15	15	7	5		3	NUMBER OF INSTITUTIONS
365	67	80	140	78	67	27	21		19	NUMBER OF INDIVIDUALS
365	67	80	140	78	66	27	20		19	SALARIED
					1		1			CONTRIBUTED SERVICES
$23,304	$22,575	$24,645	$23,698	$21,346	$23,690	$25,536	$24,560		$20,150	MEAN SALARY
$23,250	$22,954	$24,460	$23,256	$22,608	$23,692	$24,832	$24,666		$19,750	MEDIAN SALARY
										PROFESSORS
56	8	14	23	11	12	6	4		2	NUMBER OF INSTITUTIONS
855	25	209	542	79	54	57	17		20	NUMBER OF INDIVIDUALS
843	25	205	535	78	52	57	15		20	SALARIED
12		4	7	1	2		2			CONTRIBUTED SERVICES
$21,581	$22,032	$20,463	$22,138	$20,556	$21,104	$21,927	$21,405		$18,536	MEAN SALARY
$20,356	$22,250	$19,980	$20,274	$20,646	$20,480	$21,050	$21,666		$18,571	MEDIAN SALARY
										ASSOCIATE PROFESSORS
51	5	12	25	9	12	6	4		2	NUMBER OF INSTITUTIONS
644	9	135	459	41	64	26	20		18	NUMBER OF INDIVIDUALS
630	9	135	448	38	64	26	20		18	SALARIED
14			11	3						CONTRIBUTED SERVICES
$17,020	$19,590	$15,849	$17,360	$16,569	$17,136	$18,406	$17,359		$15,054	MEAN SALARY
$16,174	$18,500	$15,558	$16,625	$16,555	$17,000	$18,000	$17,400		$15,333	MEDIAN SALARY
										ASSISTANT PROFESSORS
51	3	13	24	11	10	5	3		2	NUMBER OF INSTITUTIONS
798	9	192	563	34	98	24	15		59	NUMBER OF INDIVIDUALS
747	9	181	526	31	91	24	8		59	SALARIED
51		11	37	3	7		7			CONTRIBUTED SERVICES
$14,213	$13,822	$13,538	$14,452	$14,210	$12,488	$14,929	$13,285		$11,387	MEAN SALARY
$13,529	$13,500	$13,196	$13,596	$14,187	$11,980	$14,888	$13,500		$11,456	MEDIAN SALARY
										INSTRUCTORS
35	1	5	21	4	5	3			2	NUMBER OF INSTITUTIONS
421	1	122	258	40	44	11	7		26	NUMBER OF INDIVIDUALS
401	1	116	249	35	37	11			26	SALARIED
20		6	9	5	7		7			CONTRIBUTED SERVICES
$11,206					$10,281	$11,829			$9,627	MEAN SALARY
$10,629					$9,675	$11,833			$9,433	MEDIAN SALARY
										LECTURERS
4	1	2	1							NUMBER OF INSTITUTIONS
26	4	5	13							NUMBER OF INDIVIDUALS
26	4	5	13							SALARIED
										CONTRIBUTED SERVICES
$11,582	$19,430	$5,467	$10,631							MEAN SALARY
$10,000	$19,500	$8,950	$10,166							MEDIAN SALARY
										UNDESIGNATED RANKS
7		4	2	1						NUMBER OF INSTITUTIONS
90		31	52	7						NUMBER OF INDIVIDUALS
57		31	25	1						SALARIED
33			27	6						CONTRIBUTED SERVICES
$14,214										MEAN SALARY
$13,300										MEDIAN SALARY

TABLE 3-0.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	6	4			2	2	2			
NUMBER OF INDIVICUALS	40	29	1		10	6	6			
SALARIED	40	29	1		10	6	6			
CONTRIBUTED SERVICES										
MEAN SALARY	$26,374					$24,667	$24,667			
MEDIAN SALARY	$27,000					$25,000	$25,000			
PROFESSORS										
NUMBER OF INSTITUTIONS	55	12	10	10	23	3	3			
NUMBER OF INDIVICUALS	7,042	1,246	922	909	3,965	228	228			
SALARIED	7,038	1,245	920	909	3,964	227	227			
CONTRIBUTED SERVICES	4	1	2		1	1	1			
MEAN SALARY	$18,098	$21,017	$17,782	$15,917	$17,755	$19,838	$19,838			
MEDIAN SALARY	$18,123	$19,472	$17,631	$15,669	$18,385	$19,984	$19,984			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	55	12	10	10	23	3	3			
NUMBER OF INDIVICUALS	7,555	1,347	1,265	1,269	3,674	324	324			
SALARIED	7,544	1,346	1,258	1,269	3,671	324	324			
CONTRIBUTED SERVICES	11	1	7		3					
MEAN SALARY	$14,137	$16,267	$14,388	$13,578	$13,463	$15,817	$15,817			
MEDIAN SALARY	$13,880	$15,315	$14,324	$13,694	$13,586	$15,830	$15,830			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	55	12	10	10	23	3	3			
NUMBER OF INDIVICUALS	11,601	2,039	2,499	2,124	4,879	469	469			
SALARIED	11,595	2,034	2,498	2,124	4,879	465	465			
CONTRIBUTED SERVICES	6	5	1			4	4			
MEAN SALARY	$11,807	$13,553	$11,919	$11,425	$11,167	$13,123	$13,123			
MEDIAN SALARY	$11,518	$12,867	$11,865	$11,508	$11,228	$12,909	$12,909			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	55	12	10	10	23	3	3			
NUMBER OF INDIVICUALS	3,682	893	1,049	811	929	217	217			
SALARIED	3,675	893	1,043	811	928	216	216			
CONTRIBUTED SERVICES	7		6		1	1	1			
MEAN SALARY	$9,538	$11,073	$9,424	$8,661	$8,954	$10,278	$10,278			
MEDIAN SALARY	$9,325	$11,034	$9,350	$8,653	$9,023	$10,253	$10,253			
LECTURERS										
NUMBER OF INSTITUTIONS	14	3	6	1	4	2	2			
NUMBER OF INDIVICUALS	510	346	70	16	78	4	4			
SALARIED	510	346	70	16	78	4	4			
CONTRIBUTED SERVICES										
MEAN SALARY	$12,507	$13,734	$9,576	$10,795	$10,041	$8,075	$8,075			
MEDIAN SALARY	$12,902	$14,213	$9,333	$10,833	$10,461	$8,000	$8,000			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	3			1	2					
NUMBER OF INDIVICUALS	41			6	35	16	16			
SALARIED	34			6	28	16	16			
CONTRIBUTED SERVICES	7				7					
MEAN SALARY	$6,330			$6,445	$6,306	$12,981	$12,981			
MEDIAN SALARY	$5,805			$6,500	$5,750	$12,000	$12,000			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 10,000 AND ABOVE)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
48	6	11	9	22	2	2				NUMBER OF INSTITUTIONS
296	18	65	70	139	24	24				NUMBER OF INDIVIDUALS
296	18	65	70	139	24	24				SALARIED
										CONTRIBUTED SERVICES
$24,301	$24,955	$26,486	$23,899	$23,334	$26,646	$26,646				MEAN SALARY
$23,686	$24,750	$27,000	$24,116	$23,078	$25,554	$25,554				MEDIAN SALARY
										PROFESSORS
40	4	5	10	17	1	1				NUMBER OF INSTITUTIONS
582	31	195	142	214	9	9				NUMBER OF INDIVIDUALS
576	31	193	138	214	9	9				SALARIED
6		2	4							CONTRIBUTED SERVICES
$22,138	$24,091	$24,735	$21,203	$20,117	$22,343	$22,343				MEAN SALARY
$21,884	$24,332	$25,000	$20,412	$20,310	$23,000	$23,000				MEDIAN SALARY
										ASSOCIATE PROFESSORS
36	2	5	10	15	1	1				NUMBER OF INSTITUTIONS
323	11	77	87	148	16	16				NUMBER OF INDIVIDUALS
320	11	77	84	148	16	16				SALARIED
3			3							CONTRIBUTED SERVICES
$17,408	$19,192	$18,792	$18,240	$16,082	$20,305	$20,305				MEAN SALARY
$17,020	$19,500	$18,583	$18,285	$16,023	$22,000	$22,000				MEDIAN SALARY
										ASSISTANT PROFESSORS
31		8	8	15	1	1				NUMBER OF INSTITUTIONS
384		67	88	229	36	36				NUMBER OF INDIVIDUALS
366		55	82	229	36	36				SALARIED
18		12	6							CONTRIBUTED SERVICES
$13,919		$15,897	$14,192	$13,345	$13,814	$13,814				MEAN SALARY
$13,971		$16,233	$14,421	$13,451	$13,666	$13,666				MEDIAN SALARY
										INSTRUCTORS
21	1	6	8	6	1	1				NUMBER OF INSTITUTIONS
118	1	15	38	60	23	23				NUMBER OF INDIVIDUALS
113	1	19	33	60	23	23				SALARIED
5			5							CONTRIBUTED SERVICES
$11,159					$10,664	$10,664				MEAN SALARY
$10,847					$10,375	$10,375				MEDIAN SALARY
										LECTURERS
3		2		1						NUMBER OF INSTITUTIONS
9		8		1						NUMBER OF INDIVIDUALS
9		8		1						SALARIED
										CONTRIBUTED SERVICES
$12,309										MEAN SALARY
$11,500										MEDIAN SALARY
										UNDESIGNATED RANKS
3		2		1	1	1				NUMBER OF INSTITUTIONS
27		9	16	2	2	2				NUMBER OF INDIVIDUALS
11		9		2	2	2				SALARIED
16			16							CONTRIBUTED SERVICES
$11,582		$10,933		$14,500	$11,848	$11,848				MEAN SALARY
$8,250		$7,937		$14,500	$11,500	$11,500				MEDIAN SALARY

TABLE 3-P.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	21	5	6	2	8	23	9	5	8	1
NUMBER OF INDIVIDUALS	50	9	28	2	11	32	15	8	8	1
SALARIED	50	9	28	2	11	23	7	8	7	1
CONTRIBUTED SERVICES						9	8		1	
MEAN SALARY	$15,517	$20,127	$14,279	$10,150	$15,872	$10,369				
MEDIAN SALARY	$15,166	$16,750	$14,000	$10,000	$16,500	$9,750				
PROFESSORS										
NUMBER OF INSTITUTIONS	137	77	17	23	20	42	17	8	12	5
NUMBER OF INDIVIDUALS	1,717	878	238	248	353	192	59	30	90	13
SALARIED	1,707	878	238	248	343	173	53	20	88	12
CONTRIBUTED SERVICES	10				10	19	6	10	2	1
MEAN SALARY	$15,217	$17,053	$17,833	$11,556	$11,353	$10,316	$12,703	$10,982	$8,927	$8,850
MEDIAN SALARY	$15,254	$16,458	$18,233	$11,450	$10,786	$9,979	$13,125	$11,500	$8,954	$8,375
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	178	96	27	37	18	47	24	5	9	5
NUMBER OF INDIVIDUALS	3,498	1,952	952	270	324	287	142	50	69	26
SALARIED	3,497	1,951	952	270	324	273	131	49	67	26
CONTRIBUTED SERVICES	1	1				14	11	1	2	
MEAN SALARY	$14,034	$13,851	$15,741	$12,166	$11,675	$10,244	$11,213	$10,047	$9,049	$8,805
MEDIAN SALARY	$13,679	$13,453	$15,255	$11,959	$11,564	$10,330	$11,258	$10,318	$9,197	$8,500
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	198	99	29	51	19	54	28	5	12	5
NUMBER OF INDIVIDUALS	7,147	3,834	1,568	1,028	717	501	271	97	100	33
SALARIED	7,144	3,831	1,568	1,028	717	466	249	93	93	31
CONTRIBUTED SERVICES	3	3				35	22	4	7	2
MEAN SALARY	$11,747	$11,813	$13,031	$10,426	$10,480	$9,281	$9,558	$9,866	$8,274	$8,333
MEDIAN SALARY	$11,449	$11,496	$12,914	$10,285	$10,431	$9,308	$9,590	$9,734	$8,385	$8,392
INSTRUCTORS										
NUMBER OF INSTITUTIONS	399	101	106	109	83	98	42	19	27	10
NUMBER OF INDIVIDUALS	16,480	3,043	5,500	3,163	4,774	1,150	476	220	335	119
SALARIED	16,385	3,034	5,483	3,161	4,707	1,093	444	203	332	114
CONTRIBUTED SERVICES	95	9	17	2	67	57	32	17	3	5
MEAN SALARY	$10,602	$9,913	$11,543	$9,265	$10,849	$8,098	$8,547	$8,305	$7,250	$8,449
MEDIAN SALARY	$10,096	$9,696	$11,117	$8,992	$10,384	$8,157	$8,506	$8,401	$7,518	$8,166
LECTURERS										
NUMBER OF INSTITUTIONS	34	25	3	3	3	6	3		1	2
NUMBER OF INDIVIDUALS	163	120	11	17	15	18	10		3	5
SALARIED	163	120	11	17	15	18	10		3	5
CONTRIBUTED SERVICES										
MEAN SALARY	$9,646	$9,904	$9,306	$5,977	$11,979	$5,696	$4,965		$6,367	$6,755
MEDIAN SALARY	$9,511	$9,642	$9,125	$5,916	$11,625	$6,400	$6,000		$6,375	$6,416
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	266	17	63	39	147	58	20	14	22	2
NUMBER OF INDIVIDUALS	21,073	369	3,824	1,530	15,350	1,262	392	355	493	22
SALARIED	20,997	366	3,801	1,527	15,303	1,151	346	293	490	22
CONTRIBUTED SERVICES	76	3	23	3	47	111	46	62	3	
MEAN SALARY	$13,537	$12,483	$12,410	$10,262	$14,169	$8,762	$9,320	$9,258	$8,124	$7,604
MEDIAN SALARY	$13,614	$12,018	$12,258	$10,113	$14,430	$8,755	$9,455	$9,223	$8,129	$7,500

NSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION
ND DISTRICT OF COLUMBIA, 1971-72

INSTITUTIONS, TOTAL)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
142	29	46	31	36	69	23	18	18	10	NUMBER OF INSTITUTIONS
390	76	174	54	86	81	27	25	18	11	NUMBER OF INDIVIDUALS
389	76	173	54	86	76	24	23	18	11	SALARIED
1		1			5	3	2			CONTRIBUTED SERVICES
·18,288	$19,425	$19,260	$15,550	$16,796	$13,286	$14,832	$14,232	$11,931	$10,158	MEAN SALARY
·18,343	$19,428	$19,343	$15,750	$16,714	$12,600	$15,000	$15,166	$11,000	$9,750	MEDIAN SALARY
										PROFESSORS
46	16	4	19	7	17	6	7	4		NUMBER OF INSTITUTIONS
289	53	26	138	72	60	13	21	26		NUMBER OF INDIVIDUALS
288	53	26	137	72	49	10	14	25		SALARIED
1			1		11	3	7	1		CONTRIBUTED SERVICES
16,042	$17,763	$14,833	$16,133	$15,038	$10,284	$12,035	$10,989	$9,188		MEAN SALARY
15,833	$17,785	$14,000	$16,500	$14,939	$9,250	$11,500	$11,428	$8,716		MEDIAN SALARY
										ASSOCIATE PROFESSORS
80	28	5	32	11	19	8	7	2	2	NUMBER OF INSTITUTIONS
612	177	36	322	77	98	55	31	7	5	NUMBER OF INDIVIDUALS
612	177	36	322	77	87	50	30	2	5	SALARIED
					11	5	1	5		CONTRIBUTED SERVICES
·15,164	$15,911	$16,264	$15,181	$12,866	$10,631	$10,840	$10,572	$12,210	$8,266	MEAN SALARY
·15,200	$15,750	$15,833	$15,519	$12,704	$10,519	$10,818	$10,333	$12,000	$7,625	MEDIAN SALARY
										ASSISTANT PROFESSORS
90	29	14	38	9	23	11	7	3	2	NUMBER OF INSTITUTIONS
1,001	324	42	529	106	154	66	66	15	11	NUMBER OF INDIVIDUALS
1,000	324	42	528	106	139	58	63	12	6	SALARIED
1			1		19	8	3	3	5	CONTRIBUTED SERVICES
·13,137	$13,568	$14,538	$13,022	$11,838	$9,723	$9,530	$9,697	$10,942	$9,441	MEAN SALARY
·13,033	$13,743	$13,933	$13,000	$11,354	$9,838	$9,461	$9,931	$10,333	$10,000	MEDIAN SALARY
										INSTRUCTORS
201	26	51	78	46	39	15	10	10	4	NUMBER OF INSTITUTIONS
3,417	304	826	1,738	549	334	171	55	84	24	NUMBER OF INDIVIDUALS
3,388	304	825	1,737	522	327	166	54	83	24	SALARIED
29		1	1	27	7	5	1	1		CONTRIBUTED SERVICES
·10,871	$10,668	$11,685	$10,563	$10,726	$9,576	$10,147	$10,281	$8,474	$7,854	MEAN SALARY
·10,728	$10,500	$11,465	$10,511	$10,722	$9,257	$10,000	$9,714	$8,671	$7,666	MEDIAN SALARY
										LECTURERS
6	4	1	1		4	1	1	2		NUMBER OF INSTITUTIONS
20	14	3	3		24	3	17	4		NUMBER OF INDIVIDUALS
20	14	3	3		17	3	13	1		SALARIED
					7		4	3		CONTRIBUTED SERVICES
$9,330	$9,111	$10,340	$9,340		$7,465					MEAN SALARY
$9,666	$9,666	$10,250	$9,375		$9,187					MEDIAN SALARY
										UNDESIGNATED RANKS
132	12	43	38	39	30	8	8	9	5	NUMBER OF INSTITUTIONS
2,393	273	630	1,190	300	183	52	53	55	23	NUMBER OF INDIVIDUALS
2,372	272	618	1,189	293	170	43	53	51	23	SALARIED
21	1	12	1	7	13	9		4		CONTRIBUTED SERVICES
·12,324	$14,884	$13,634	$10,701	$13,768	$8,498	$8,655	$9,004	$7,437	$9,255	MEAN SALARY
·11,900	$14,529	$13,181	$10,503	$13,828	$8,375	$10,083	$9,083	$6,875	$9,125	MEDIAN SALARY

TABLE 3-Q.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	1				1	17	5	4	7	1
NUMBER OF INDIVIDUALS	2				2	25	10	7	7	1
SALARIED	2				2	17	3	7	6	1
CONTRIBUTED SERVICES						8	7		1	
MEAN SALARY	$10,200				$10,200	$9,034				
MEDIAN SALARY	$10,000				$10,000	$8,937				
PROFESSORS										
NUMBER OF INSTITUTIONS	5	2		1	2	26	8	5	8	5
NUMBER OF INDIVIDUALS	23	13		3	7	117	26	16	62	13
SALARIED	23	13		3	7	100	20	8	60	12
CONTRIBUTED SERVICES						17	6	8	2	1
MEAN SALARY	$12,445	$13,566		$9,195	$11,757	$9,121	$12,173	$8,071	$8,297	$8,850
MEDIAN SALARY	$12,357	$12,928		$8,375	$11,500	$8,593	$13,500	$8,500	$8,409	$8,375
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	6	3		1	2	29	14	5	6	4
NUMBER OF INDIVIDUALS	48	31		4	13	123	44	23	34	22
SALARIED	48	31		4	13	110	33	23	32	22
CONTRIBUTED SERVICES						13	11		2	
MEAN SALARY	$10,747	$10,668		$11,350	$10,752	$9,056	$10,690	$8,308	$8,200	$8,631
MEDIAN SALARY	$10,758	$10,675		$11,500	$10,722	$8,777	$11,214	$8,392	$8,083	$8,000
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	11	3		5	3	30	13	5	8	4
NUMBER OF INDIVIDUALS	84	30		32	22	157	62	33	40	22
SALARIED	84	30		32	22	134	48	33	33	20
CONTRIBUTED SERVICES						23	14		7	2
MEAN SALARY	$9,715	$9,366		$9,307	$9,966	$8,792	$9,375	$7,987	$7,555	$8,080
MEDIAN SALARY	$9,794	$10,076		$9,346	$10,153	$8,421	$9,272	$7,937	$7,791	$8,165
INSTRUCTORS										
NUMBER OF INSTITUTIONS	38	3	10	17	8	59	24	12	17	6
NUMBER OF INDIVIDUALS	445	16	172	162	95	511	182	120	141	68
SALARIED	429	16	158	161	94	468	161	106	138	63
CONTRIBUTED SERVICES	16		14	1	1	43	21	14	3	5
MEAN SALARY	$9,486	$8,472	$10,636	$8,733	$9,018	$7,628	$8,295	$7,423	$6,591	$8,537
MEDIAN SALARY	$9,221	$8,333	$10,342	$8,648	$9,125	$7,666	$8,093	$8,000	$7,000	$8,187
LECTURERS										
NUMBER OF INSTITUTIONS	1				1	2	1			1
NUMBER OF INDIVIDUALS	2				2	4	3			1
SALARIED	2				2	4	3			1
CONTRIBUTED SERVICES										
MEAN SALARY	$7,656				$7,656					
MEDIAN SALARY	$7,750				$7,750					
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	14	1	2	2	9	35	11	7	15	2
NUMBER OF INDIVIDUALS	237	13	24	12	188	516	140	116	238	22
SALARIED	237	13	24	12	188	420	94	69	235	22
CONTRIBUTED SERVICES						96	46	47	3	
MEAN SALARY	$10,309	$12,000	$9,497	$9,924	$10,321	$7,622	$8,156	$7,569	$7,426	$7,604
MEDIAN SALARY	$10,378	$12,500	$9,000	$10,000	$10,351	$7,554	$8,100	$7,392	$7,506	$7,500

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS BELOW 500)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
7		1	2	4	51	17	12	14	8	NUMBER OF INSTITUTIONS
12		1	5	6	56	19	14	14	9	NUMBER OF INDIVIDUALS
12		1	5	6	51	16	12	14	9	SALARIED
					5	3	2			CONTRIBUTED SERVICES
$15,411					$11,993	$13,160	$12,767	$11,402	$9,804	MEAN SALARY
$15,200					$11,388	$11,666	$12,000	$10,800	$9,250	MEDIAN SALARY
										PROFESSORS
6	1	1	3	1	16	6	7	3		NUMBER OF INSTITUTIONS
15	1	8	5	1	58	13	21	24		NUMBER OF INDIVIDUALS
15	1	8	5	1	47	10	14	23		SALARIED
					11	3	7	1		CONTRIBUTED SERVICES
$13,028					$[illegible],115	$12,035	$10,989	$8,749		MEAN SALARY
$12,875					$9,083	$11,500	$11,428	$8,683		MEDIAN SALARY
										ASSOCIATE PROFESSORS
4	1		3		13	5	6	1	1	NUMBER OF INSTITUTIONS
20	3		17		76	37	30	5	4	NUMBER OF INDIVIDUALS
20	3		17		65	32	29		4	SALARIED
					11	5	1	5		CONTRIBUTED SERVICES
$11,200	$11,319		$11,178		$10,191	$10,498	$10,224		$7,500	MEAN SALARY
$11,400	$11,250		$11,500		$10,239	$10,375	$10,300		$7,500	MEDIAN SALARY
										ASSISTANT PROFESSORS
2			2		16	8	6	1	1	NUMBER OF INSTITUTIONS
26			26		121	48	62	3	8	NUMBER OF INDIVIDUALS
26			26		102	40	59		3	SALARIED
					19	8	3	3	5	CONTRIBUTED SERVICES
$12,372			$12,372		$9,475	$9,397	$9,622		$7,620	MEAN SALARY
$12,200			$12,200		$9,714	$9,500	$9,840		$7,375	MEDIAN SALARY
										INSTRUCTORS
17	1	3	10	3	25	11	7	[illegible]	2	NUMBER OF INSTITUTIONS
166	1	27	134	4	138	70	36	22	10	NUMBER OF INDIVIDUALS
165	1	26	134	4	131	65	35	21	10	SALARIED
1		1			7	5	1	1		CONTRIBUTED SERVICES
$10,046					$7,945	$7,723	$8,954	$7,627	$6,520	MEAN SALARY
$9,821					$7,946	$7,875	$9,107	$7,250	$7,000	MEDIAN SALARY
										LECTURERS
					4	1	1	2		NUMBER OF INSTITUTIONS
					24	3	17	4		NUMBER OF INDIVIDUALS
					17	3	13	1		SALARIED
					7		4	3		CONTRIBUTED SERVICES
					$7,465					MEAN SALARY
					$9,187					MEDIAN SALARY
										UNDESIGNATED RANKS
8	1	2	2	3	19	4	5	6	4	NUMBER OF INSTITUTIONS
41	1	3	28	9	137	36	43	42	16	NUMBER OF INDIVIDUALS
41	1	3	28	9	124	27	43	38	16	SALARIED
					13	9				CONTRIBUTED SERVICES
$11,270					$7,554	$7,650	$8,637	$6,233	$7,616	MEAN SALARY
$10,807					$7,333	$5,437	$8,562	$6,000	$7,333	MEDIAN SALARY

TABLE 3-R.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	4			2	2	4	2	1	1	
NUMBER OF INDIVIDUALS	4			2	2	5	3	1	1	
SALARIED	4			2	2	4	2	1	1	
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$11,960			$10,150	$13,770	$12,000				
MEDIAN SALARY	$11,500			$10,000	$14,000	$11,500				
PROFESSORS										
NUMBER OF INSTITUTIONS	14	4	2	3	5	12	7	2	3	
NUMBER OF INDIVIDUALS	78	7	8	12	51	63	27	9	27	
SALARIED	68	7	8	12	41	61	27	7	27	
CONTRIBUTED SERVICES	10				10	2		2		
MEAN SALARY	$11,671	$16,165	$12,154	$13,196	$10,364	$11,654	$12,779	$12,710	$10,256	
MEDIAN SALARY	$11,100	$16,500	$12,000	$13,333	$9,678	$11,566	$13,050	$11,875	$10,464	
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	22	7	5	6	4	13	7	3	2	1
NUMBER OF INDIVIDUALS	95	35	9	18	33	102	58	22	18	4
SALARIED	95	35	9	18	33	101	58	21	18	4
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$12,413	$13,746	$12,004	$11,320	$11,707	$10,692	$10,943	$11,341	$9,333	$9,762
MEDIAN SALARY	$11,854	$13,125	$11,750	$11,333	$11,916	$10,683	$11,052	$11,055	$9,318	$9,500
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	28	8	5	11	4	18	11	3	3	1
NUMBER OF INDIVIDUALS	296	80	38	98	80	214	126	42	35	11
SALARIED	296	80	38	98	80	202	118	38	35	11
CONTRIBUTED SERVICES						12	8	4		
MEAN SALARY	$10,646	$11,590	$11,163	$10,008	$10,239	$9,486	$9,379	$10,917	$8,508	$8,793
MEDIAN SALARY	$10,384	$11,058	$11,125	$9,960	$10,285	$9,344	$9,431	$10,000	$8,386	$9,062
INSTRUCTORS										
NUMBER OF INSTITUTIONS	89	9	31	34	15	29	14	5	8	2
NUMBER OF INDIVIDUALS	1,816	85	798	584	349	491	234	75	154	28
SALARIED	1,801	85	798	584	334	477	223	72	154	28
CONTRIBUTED SERVICES	15				15	14	11	3		
MEAN SALARY	$9,681	$9,123	$10,768	$8,487	$9,310	$8,412	$8,692	$8,946	$7,688	$8,783
MEDIAN SALARY	$9,299	$9,039	$10,275	$8,457	$9,148	$8,336	$8,600	$8,692	$7,780	$8,333
LECTURERS										
NUMBER OF INSTITUTIONS	5	3	1		1	4	2		1	1
NUMBER OF INDIVIDUALS	12	5	6		1	14	7		3	4
SALARIED	12	5	6		1	14	7		3	4
CONTRIBUTED SERVICES										
MEAN SALARY	$10,677					$6,502	$6,592		$6,367	$6,444
MEDIAN SALARY	$9,000					$6,500	$7,562		$6,375	$6,333
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	43	3	19	8	13	15	5	6	4	
NUMBER OF INDIVIDUALS	1,239	63	535	126	515	287	63	147	77	
SALARIED	1,215	60	527	126	502	272	63	132	77	
CONTRIBUTED SERVICES	24	3	8		13	15		15		
MEAN SALARY	$10,937	$9,839	$10,127	$8,089	$12,635	$8,949	$8,775	$9,383	$8,348	
MEDIAN SALARY	$10,578	$9,300	$10,080	$8,075	$12,786	$8,650	$8,675	$8,966	$8,288	

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION
AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 500-9951

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
26	2	8	10	6	11	2	4	4	1	NUMBER OF INSTITUTIONS
38	2	15	14	7	12	2	5	4	1	NUMBER OF INDIVIDUALS
38	2	15	14	7	12	2	5	4	1	SALARIED
										CONTRIBUTED SERVICES
$15,346	$19,000	$17,077	$13,475	$14,136	$15,185					MEAN SALARY
$15,666	$19,000	$18,071	$13,333	$14,000	$16,000					MEDIAN SALARY
										PROFESSORS
1			1		1			1		NUMBER OF INSTITUTIONS
2			2		2			2		NUMBER OF INDIVIDUALS
1			1		2			2		SALARIED
1			1							CONTRIBUTED SERVICES
					$14,239			$14,239		MEAN SALARY
					$14,500			$14,500		MEDIAN SALARY
										ASSOCIATE PROFESSORS
9		3		2	4	1	1	1	1	NUMBER OF INSTITUTIONS
27		7	4	3	5	1	1	2	1	NUMBER OF INDIVIDUALS
27		7	1	3	5	1	1	2	1	SALARIED
										CONTRIBUTED SERVICES
$13,400		$14,469	$12,732	$13,687	$14,482					MEAN SALARY
$13,500		$14,625	$12,900	$13,750	$12,500					MEDIAN SALARY
										ASSISTANT PROFESSORS
11		4	7		3		1	1	1	NUMBER OF INSTITUTIONS
41		6	35		17		4	10	3	NUMBER OF INDIVIDUALS
40		6	34		17		4	10	3	SALARIED
1			1							CONTRIBUTED SERVICES
$12,142		$13,116	$11,970		$10,749		$10,800	$10,575	$11,261	MEAN SALARY
$12,333		$13,333	$12,000		$10,700		$11,000	$10,000	$11,500	MEDIAN SALARY
										INSTRUCTORS
52	1	17	25	9	8	1	2	4	1	NUMBER OF INSTITUTIONS
719	1	160	477	81	86	4	13	61	8	NUMBER OF INDIVIDUALS
714	1	160	476	77	86	4	13	61	8	SALARIED
5			1	4						CONTRIBUTED SERVICES
$10,636					$9,324	$10,900	$11,854	$8,741	$8,868	MEAN SALARY
$10,641					$9,038	$10,666	$11,833	$8,803	$8,750	MEDIAN SALARY
										LECTURERS
										NUMBER OF INSTITUTIONS
										NUMBER OF INDIVIDUALS
										SALARIED
										CONTRIBUTED SERVICES
										MEAN SALARY
										MEDIAN SALARY
										UNDESIGNATED RANKS
20	1	6	9	4	6	2	2	2		NUMBER OF INSTITUTIONS
280	4	35	226	15	26	10	5	11		NUMBER OF INDIVIDUALS
279	4	35	225	15	26	10	5	11		SALARIED
1			1							CONTRIBUTED SERVICES
$9,484	$9,750	$11,332	$9,095	$10,928	$10,710	$11,912	$9,222	$10,293		MEAN SALARY
$9,258	$9,500	$11,750	$8,937	$10,833	$11,142	$11,833	$9,583	$9,916		MEDIAN SALARY

TABLE 3-S.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	9	1	5		3	1	1			
NUMBER OF INDIVIDUALS	30	1	26		3	1	1			
SALARIED	30	1	26		3	1	1			
CONTRIBUTED SERVICES										
MEAN SALARY	$14,110									
MEDIAN SALARY	$14,000									
PROFESSORS										
NUMBER OF INSTITUTIONS	48	25	4	13	6	3	1	1	1	
NUMBER OF INDIVIDUALS	328	154	10	93	71	10	4	5	1	
SALARIED	328	154	10	93	71	10	4	5	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$13,171	$15,620	$17,667	$10,288	$11,001	$12,694				
MEDIAN SALARY	$13,181	$15,617	$18,000	$10,318	$10,833	$12,666				
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	70	35	7	23	5	4	2	1	1	
NUMBER OF INDIVIDUALS	616	398	53	125	50	41	19	5	17	
SALARIED	616	388	53	125	50	41	19	5	17	
CONTRIBUTED SERVICES										
MEAN SALARY	$13,522	$13,326	$21,561	$11,638	$11,227	$10,709	$10,532	$12,611	$10,348	
MEDIAN SALARY	$12,818	$13,158	$14,766	$11,370	$10,666	$10,625	$10,541	$12,500	$10,437	
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	79	37	9	28	5	5	3	1	1	
NUMBER OF INDIVIDUALS	1,662	775	193	541	149	103	56	22	25	
SALARIED	1,662	775	193	541	149	103	56	22	25	
CONTRIBUTED SERVICES										
MEAN SALARY	$10,814	$11,235	$11,949	$10,023	$10,014	$9,666	$9,537	$10,869	$8,897	
MEDIAN SALARY	$10,654	$11,174	$11,923	$9,997	$9,768	$9,576	$9,611	$11,000	$8,821	
INSTRUCTORS										
NUMBER OF INSTITUTIONS	143	38	31	44	30	8	3	2	2	1
NUMBER OF INDIVIDUALS	4,599	705	1,516	959	1,419	110	33	25	40	12
SALARIED	4,591	705	1,513	958	1,415	110	33	25	40	12
CONTRIBUTED SERVICES	8		3	1	4					
MEAN SALARY	$10,111	$9,765	$11,185	$8,624	$10,143	$8,487	$8,414	$10,195	$7,833	$7,300
MEDIAN SALARY	$9,738	$9,517	$10,530	$8,632	$9,894	$8,342	$8,425	$10,071	$7,866	$7,333
LECTURERS										
NUMBER OF INSTITUTIONS	11	8	1	2						
NUMBER OF INDIVIDUALS	35	30	3	2						
SALARIED	35	30	3	2						
CONTRIBUTED SERVICES										
MEAN SALARY	$9,189	$9,333	$9,108	$7,150						
MEDIAN SALARY	$9,583	$9,666	$9,250	$7,250						
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	71	6	17	18	30	7	4		3	
NUMBER OF INDIVIDUALS	2,478	15	803	438	1,222	367	189		178	
SALARIED	2,478	15	803	438	1,222	367	189		178	
CONTRIBUTED SERVICES										
MEAN SALARY	$11,110	$8,836	$11,423	$8,722	$11,789	$9,531	$10,080		$8,948	
MEDIAN SALARY	$10,809	$8,125	$11,339	$8,493	$11,552	$9,488	$10,100		$9,036	

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION
AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 1,000-2,499

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
50	11	12	14	13	6	4	1		1	NUMBER OF INSTITUTIONS
113	24	40	22	27	8	6	1		1	NUMBER OF INDIVIDUALS
113	24	40	22	27	8	6	1		1	SALARIED
										CONTRIBUTED SERVICES
$16,646	$18,561	$16,082	$16,684	$15,750	$17,241					MEAN SALARY
$16,535	$18,000	$16,000	$16,000	$15,916	$17,000					MEDIAN SALARY
										PROFESSORS
16	4	1	10	1						NUMBER OF INSTITUTIONS
47	7	2	37	1						NUMBER OF INDIVIDUALS
47	7	2	37	1						SALARIED
										CONTRIBUTED SERVICES
$15,167										MEAN SALARY
$15,550										MEDIAN SALARY
										ASSOCIATE PROFESSORS
33	9	1	21	2	2	2				NUMBER OF INSTITUTIONS
118	23	3	84	8	17	17				NUMBER OF INDIVIDUALS
118	23	3	84	8	17	17				SALARIED
										CONTRIBUTED SERVICES
$14,632	$15,978	$17,228	$14,274	$13,547	$11,180	$11,180				MEAN SALARY
$14,230	$16,125	$18,250	$13,695	$13,666	$11,312	$11,312				MEDIAN SALARY
										ASSISTANT PROFESSORS
41	10	3	25	3	4	3		1		NUMBER OF INSTITUTIONS
218	26	11	159	22	20	18		2		NUMBER OF INDIVIDUALS
218	26	11	159	22	20	18		2		SALARIED
										CONTRIBUTED SERVICES
$12,402	$12,791	$14,393	$12,400	$10,963	$10,120	$9,824		$12,780		MEAN SALARY
$12,122	$12,500	$13,500	$12,192	$10,909	$9,500	$9,428		$12,500		MEDIAN SALARY
										INSTRUCTORS
75	8	15	34	18	5	2	1	1	1	NUMBER OF INSTITUTIONS
1,286	28	446	716	96	32	19	6	1	6	NUMBER OF INDIVIDUALS
1,286	28	446	716	96	32	19	6	1	6	SALARIED
										CONTRIBUTED SERVICES
$10,850	$10,446	$11,321	$10,527	$11,192	$9,549					MEAN SALARY
$10,781	$10,333	$11,219	$10,523	$11,111	$9,125					MEDIAN SALARY
										LECTURERS
2		1	1							NUMBER OF INSTITUTIONS
6		3	3							NUMBER OF INDIVIDUALS
6		3	3							SALARIED
										CONTRIBUTED SERVICES
$9,840		$10,340	$9,340							MEAN SALARY
$9,750		$10,250	$9,375							MEDIAN SALARY
										UNDESIGNATED RANKS
51	3	16	18	14	3	2		1		NUMBER OF INSTITUTIONS
702	11	155	440	96	8	6		2		NUMBER OF INDIVIDUALS
694	10	155	440	89	8	6		2		SALARIED
8	1			7						CONTRIBUTED SERVICES
$11,473	$11,470	$13,190	$10,555	$13,025	$9,464	$7,751		$14,600		MEAN SALARY
$11,161	$11,500	$12,886	$10,233	$13,115	$8,250	$8,000		$15,000		MEDIAN SALARY

TABLE 3-T.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
ACADEMIC DEANS										
NUMBER OF INSTITUTIONS	7	4	1		2	1	1			
NUMBER OF INDIVIDUALS	14	8	2		4	1	1			
SALARIED	14	8	2		4	1	1			
CONTRIBUTED SERVICES										
MEAN SALARY	$20,307	$20,681	$20,000							
MEDIAN SALARY	$19,500	$18,000	$21,000							
PROFESSORS										
NUMBER OF INSTITUTIONS	70	46	11	6	7	1	1			
NUMBER OF INDIVIDUALS	1,298	704	220	140	224	2	2			
SALARIED	1,288	704	220	140	224	2	2			
CONTRIBUTED SERVICES										
MEAN SALARY	$15,975	$17,439	$18,047	$12,309	$11,632	$17,375	$17,375			
MEDIAN SALARY	$16,006	$16,756	$18,392	$11,866	$10,880	$17,500	$17,500			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	80	51	15	7	7	1	1			
NUMBER OF INDIVIDUALS	2,739	1,498	890	123	228	21	21			
SALARIED	2,738	1,497	890	123	228	21	21			
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$14,263	$14,055	$15,432	$12,854	$11,822	$13,400	$13,400			
MEDIAN SALARY	$13,993	$13,584	$15,318	$12,612	$11,722	$13,300	$13,300			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	80	51	15	7	7	1	1			
NUMBER OF INDIVIDUALS	5,105	2,945	1,337	357	466	27	27			
SALARIED	5,102	2,942	1,337	357	466	27	27			
CONTRIBUTED SERVICES	3	3								
MEAN SALARY	$12,148	$11,991	$13,240	$11,252	$10,695	$10,704	$10,704			
MEDIAN SALARY	$11,824	$11,617	$13,095	$10,978	$10,600	$10,843	$10,843			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	129	51	34	14	30	2	1			1
NUMBER OF INDIVIDUALS	9,620	2,237	3,014	1,458	2,911	38	27			11
SALARIED	9,564	2,228	3,014	1,458	2,864	38	27			11
CONTRIBUTED SERVICES	56	9			47					
MEAN SALARY	$11,062	$10,000	$11,975	$10,056	$11,438	$8,826	$9,022			$8,343
MEDIAN SALARY	$10,505	$9,768	$11,539	$9,524	$10,947	$9,031	$9,150			$8,250
LECTURERS										
NUMBER OF INSTITUTIONS	17	14	1	1	1					
NUMBER OF INDIVIDUALS	114	85	2	15	12					
SALARIED	114	85	2	15	12					
CONTRIBUTED SERVICES										
MEAN SALARY	$9,712	$10,042	$10,592	$5,821	$12,088					
MEDIAN SALARY	$9,576	$9,604	$10,500	$5,861	$12,000					
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	138	7	25	11	95	1		1		
NUMBER OF INDIVIDUALS	17,119	278	2,462	954	13,425	92		92		
SALARIED	17,067	278	2,447	951	13,391	92		92		
CONTRIBUTED SERVICES	52		15	3	34					
MEAN SALARY	$14,119	$13,273	$13,254	$11,263	$14,497	$10,345		$10,345		
MEDIAN SALARY	$14,283	$12,702	$13,253	$11,426	$14,796	$10,586		$10,586		

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1971-72

ENROLLMENTS OF 2,500 AND ABOVE

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										ACADEMIC DEANS
59	16	25	5	13	1		1			NUMBER OF INSTITUTIONS
227	50	118	13	46	5		5			NUMBER OF INDIVIDUALS
226	50	117	13	46	5		5			SALARIED
1		1								CONTRIBUTED SERVICES
$19,757	$19,857	$20,658	$17,678	$17,943	$15,600		$15,600			MEAN SALARY
$19,892	$20,000	$21,074	$18,500	$18,125	$16,750		$16,750			MEDIAN SALARY
										PROFESSORS
23	11	2	5	5						NUMBER OF INSTITUTIONS
225	45	16	94	70						NUMBER OF INDIVIDUALS
225	45	16	94	70						SALARIED
										CONTRIBUTED SERVICES
$16,434	$17,894	$15,295	$16,586	$15,015						MEAN SALARY
$16,187	$17,916	$14,500	$17,875	$14,904						MEDIAN SALARY
										ASSOCIATE PROFESSORS
34	18	5	4	7						NUMBER OF INSTITUTIONS
447	151	26	204	66						NUMBER OF INDIVIDUALS
447	151	26	204	66						SALARIED
										CONTRIBUTED SERVICES
$15,589	$15,992	$16,636	$16,092	$12,701						MEAN SALARY
$15,706	$15,750	$17,333	$16,193	$12,523						MEDIAN SALARY
										ASSISTANT PROFESSORS
36	19	7	4	6						NUMBER OF INSTITUTIONS
716	298	25	309	84						NUMBER OF INDIVIDUALS
716	298	25	309	84						SALARIED
										CONTRIBUTED SERVICES
$13,444	$13,636	$14,943	$13,512	$12,067						MEAN SALARY
$13,435	$13,911	$14,750	$13,449	$11,521						MEDIAN SALARY
										INSTRUCTORS
57	16	16	9	16	1	1				NUMBER OF INSTITUTIONS
1,246	274	193	411	368	78	78				NUMBER OF INDIVIDUALS
1,223	274	193	411	345	78	78				SALARIED
23				23						CONTRIBUTED SERVICES
$11,140	$10,692	$12,817	$11,041	$10,678	$12,441	$12,441				MEAN SALARY
$10,862	$10,520	$12,690	$10,550	$10,634	$12,375	$12,375				MEDIAN SALARY
										LECTURERS
4	4									NUMBER OF INSTITUTIONS
14	14									NUMBER OF INDIVIDUALS
14	14									SALARIED
										CONTRIBUTED SERVICES
$9,111	$9,111									MEAN SALARY
$9,666	$9,666									MEDIAN SALARY
										UNDESIGNATED RANKS
53	7	19	9	18	2		1		1	NUMBER OF INSTITUTIONS
1,370	257	437	496	180	12		5		7	NUMBER OF INDIVIDUALS
1,358	257	425	496	180	12		5		7	SALARIED
12		12								CONTRIBUTED SERVICES
$13,373	$15,096	$14,006	$11,532	$14,494	$12,822		$12,570		$13,002	MEAN SALARY
$12,993	$14,900	$13,500	$11,760	$14,600	$12,666		$12,500		$12,700	MEDIAN SALARY

TABLE 4.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(ALL

ACADEMIC RANK	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
	TOTAL	MEN	WOMEN	TOTAL	MEN	WOMEN
(1)	(2)	(3)	(4)	(5)	(6)	(7)
ACADEMIC DEANS						
NUMBER OF INDIVIDUALS	258	227	31	2,435	2,275	160
SALARIED	256	225	31	2,433	2,273	160
CONTRIBUTED SERVICES	2	2		2	2	
MEAN SALARY	$19,277	$19,224	$19,662	$24,398	$24,584	$21,757
MEDIAN SALARY	$17,900	$18,025	$16,750	$24,100	$24,254	$22,166
PROFESSORS						
NUMBER OF INDIVIDUALS	36,629	33,148	3,481	9,964	9,369	595
SALARIED	36,563	33,085	3,478	9,830	9,239	591
CONTRIBUTED SERVICES	66	63	3	134	130	4
MEAN SALARY	$18,536	$18,713	$16,853	$22,695	$22,892	$19,617
MEDIAN SALARY	$18,042	$18,220	$16,606	$22,066	$22,264	$19,491
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	39,995	33,916	6,079	7,141	6,295	846
SALARIED	39,954	33,876	6,078	7,033	6,201	832
CONTRIBUTED SERVICES	41	40	1	108	94	14
MEAN SALARY	$14,142	$14,244	$13,573	$17,678	$17,894	$16,073
MEDIAN SALARY	$13,993	$14,097	$13,466	$17,415	$17,592	$15,876
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	61,729	48,472	13,257	8,102	6,625	1,477
SALARIED	61,546	48,301	13,245	7,704	6,253	1,451
CONTRIBUTED SERVICES	183	171	12	398	372	26
MEAN SALARY	$11,686	$11,807	$11,248	$14,720	$15,029	$13,391
MEDIAN SALARY	$11,563	$11,671	$11,109	$14,536	$14,791	$13,232
INSTRUCTORS						
NUMBER OF INDIVIDUALS	38,011	23,419	14,592	6,729	4,486	2,243
SALARIED	37,789	23,261	14,528	6,484	4,334	2,150
CONTRIBUTED SERVICES	222	158	64	245	152	93
MEAN SALARY	$9,853	$10,102	$9,453	$11,183	$11,537	$10,469
MEDIAN SALARY	$9,492	$9,723	$9,189	$10,963	$11,317	$10,368
LECTURERS						
NUMBER OF INDIVIDUALS	2,311	1,377	934	373	272	101
SALARIED	2,285	1,352	933	362	261	101
CONTRIBUTED SERVICES	26	25	1	11	11	
MEAN SALARY	$11,152	$11,539	$10,592	$13,018	$13,769	$11,078
MEDIAN SALARY	$10,974	$11,427	$10,421	$12,641	$13,394	$11,033
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	21,374	15,013	6,361	2,766	1,892	874
SALARIED	21,253	14,928	6,325	2,685	1,824	861
CONTRIBUTED SERVICES	121	85	36	81	68	13
MEAN SALARY	$13,480	$13,872	$12,557	$12,309	$13,026	$10,790
MEDIAN SALARY	$13,567	$13,994	$12,505	$11,880	$12,466	$10,438

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

INSTITUTIONS)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						ACADEMIC DEANS
277	225	52	1,267	1,140	127	NUMBER OF INDIVIDUALS
221	192	29	1,217	1,105	112	SALARIED
56	33	23	50	35	15	CONTRIBUTED SERVICES
$18,017	$18,452	$15,137	$22,184	$22,592	$18,157	MEAN SALARY
$17,900	$18,461	$15,166	$21,858	$22,352	$17,400	MEDIAN SALARY
						PROFESSORS
19,501	17,338	2,163	3,722	3,391	331	NUMBER OF INDIVIDUALS
18,581	16,806	1,775	3,493	3,208	285	SALARIED
920	532	388	229	183	46	CONTRIBUTED SERVICES
$17,982	$18,276	$15,208	$19,038	$19,349	$15,537	MEAN SALARY
$17,495	$17,802	$14,984	$18,052	$18,385	$15,068	MEDIAN SALARY
						ASSOCIATE PROFESSORS
18,587	15,203	3,384	3,155	2,651	504	NUMBER OF INDIVIDUALS
17,779	14,797	2,982	2,965	2,511	454	SALARIED
808	406	402	190	140	50	CONTRIBUTED SERVICES
$13,341	$13,601	$12,050	$14,951	$15,309	$12,973	MEAN SALARY
$13,266	$13,506	$12,069	$13,986	$14,359	$12,426	MEDIAN SALARY
						ASSISTANT PROFESSORS
27,605	20,913	6,692	4,095	3,220	875	NUMBER OF INDIVIDUALS
26,408	20,322	6,086	3,771	2,976	795	SALARIED
1,197	591	606	324	244	80	CONTRIBUTED SERVICES
$11,019	$11,244	$10,266	$12,248	$12,618	$10,864	MEAN SALARY
$10,960	$11,183	$10,221	$11,326	$11,620	$10,431	MEDIAN SALARY
						INSTRUCTORS
12,161	7,231	4,930	2,353	1,637	716	NUMBER OF INDIVIDUALS
11,482	6,969	4,513	2,096	1,432	664	SALARIED
679	262	417	257	205	52	CONTRIBUTED SERVICES
$9,132	$9,570	$8,454	$9,752	$10,099	$9,002	MEAN SALARY
$8,915	$9,184	$8,519	$9,341	$9,616	$8,901	MEDIAN SALARY
						LECTURERS
951	647	304	186	124	62	NUMBER OF INDIVIDUALS
882	600	282	145	95	50	SALARIED
69	47	22	41	29	12	CONTRIBUTED SERVICES
$9,383	$10,604	$8,351	$10,453	$11,430	$8,596	MEAN SALARY
$9,960	$10,574	$8,476	$9,805	$10,300	$8,454	MEDIAN SALARY
						UNDESIGNATED RANKS
2,866	1,801	1,065	757	576	181	NUMBER OF INDIVIDUALS
2,687	1,726	961	706	538	168	SALARIED
179	75	104	51	38	13	CONTRIBUTED SERVICES
$9,598	$10,309	$8,861	$9,018	$9,276	$8,192	MEAN SALARY
$9,346	$9,718	$8,654	$8,438	$8,685	$7,681	MEDIAN SALARY

TABLE 4 -A.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(UNIVERSITIES,

ACADEMIC RANK	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
(1)	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
ACADEMIC DEANS						
NUMBER OF INDIVIDUALS	71	64	7	1,119	1,035	84
SALARIED	71	64	7	1,118	1,034	84
CONTRIBUTED SERVICES				1	1	
MEAN SALARY	$22,140	$21,977	$23,636	$27,514	$27,853	$23,343
MEDIAN SALARY	$21,416	$21,332	$21,666	$27,974	$28,292	$24,124
PROFESSORS						
NUMBER OF INDIVIDUALS	20,430	19,204	1,226	7,551	7,190	361
SALARIED	20,410	19,184	1,226	7,447	7,090	357
CONTRIBUTED SERVICES	20	20		104	100	4
MEAN SALARY	$19,678	$19,821	$17,450	$23,339	$23,469	$20,744
MEDIAN SALARY	$19,060	$19,203	$17,101	$22,772	$22,902	$20,616
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	18,704	16,564	2,140	5,098	4,581	517
SALARIED	18,688	16,548	2,140	5,013	4,507	506
CONTRIBUTED SERVICES	16	16		85	74	11
MEAN SALARY	$14,595	$14,712	$13,687	$18,169	$18,323	$16,801
MEDIAN SALARY	$14,503	$14,605	$13,678	$17,862	$17,986	$16,735
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	26,292	21,712	4,580	5,317	4,495	822
SALARIED	26,255	21,676	4,579	5,033	4,232	801
CONTRIBUTED SERVICES	37	36	1	284	263	21
MEAN SALARY	$11,948	$12,088	$11,288	$15,277	$15,536	$13,907
MEDIAN SALARY	$11,886	$12,012	$11,257	$15,031	$15,224	$13,815
INSTRUCTORS						
NUMBER OF INDIVIDUALS	9,846	5,941	3,905	2,416	1,580	836
SALARIED	9,821	5,916	3,905	2,274	1,493	781
CONTRIBUTED SERVICES	25	25		142	87	55
MEAN SALARY	$9,262	$9,467	$8,951	$11,641	$12,087	$10,789
MEDIAN SALARY	$9,225	$9,434	$8,934	$11,505	$12,002	$10,776
LECTURERS						
NUMBER OF INDIVIDUALS	1,439	890	549	317	239	78
SALARIED	1,416	868	548	306	228	78
CONTRIBUTED SERVICES	23	22	1	11	11	
MEAN SALARY	$10,957	$11,504	$10,090	$13,407	$14,018	$11,623
MEDIAN SALARY	$10,719	$11,146	$10,166	$13,161	$13,842	$11,714
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	69	52	17	207	141	66
SALARIED	62	45	17	198	133	65
CONTRIBUTED SERVICES	7	7		9	8	1
MEAN SALARY	$9,486	$9,724	$8,854	$11,470	$12,431	$9,503
MEDIAN SALARY	$8,833	$9,187	$8,375	$10,800	$11,961	$9,305

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

TOTAL)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						ACADEMIC DEANS
26	24	2	531	493	38	NUMBER OF INDIVIDUALS
26	24	2	524	487	37	SALARIED
			7	6	1	CONTRIBUTED SERVICES
$23,435	$23,179	$26,500	$26,913	$27,386	$20,700	MEAN SALARY
$23,428	$23,428	$22,500	$27,040	$27,594	$21,124	MEDIAN SALARY
						PROFESSORS
8,223	7,782	441	1,179	1,099	80	NUMBER OF INDIVIDUALS
8,137	7,696	441	1,153	1,073	80	SALARIED
86	86		26	26		CONTRIBUTED SERVICES
$20,775	$20,948	$17,746	$23,129	$23,400	$19,501	MEAN SALARY
$20,228	$20,430	$17,549	$23,018	$23,300	$19,333	MEDIAN SALARY
						ASSOCIATE PROFESSORS
6,363	5,587	776	968	832	136	NUMBER OF INDIVIDUALS
6,267	5,491	776	939	803	136	SALARIED
96	96		29	29		CONTRIBUTED SERVICES
$14,941	$15,118	$13,689	$18,027	$18,459	$15,479	MEAN SALARY
$14,757	$14,897	$13,647	$17,519	$17,853	$15,333	MEDIAN SALARY
						ASSISTANT PROFESSORS
7,924	6,538	1,386	1,002	785	217	NUMBER OF INDIVIDUALS
7,785	6,404	1,381	951	738	213	SALARIED
139	134	5	51	47	4	CONTRIBUTED SERVICES
$12,236	$12,385	$11,542	$14,609	$15,161	$12,694	MEAN SALARY
$12,043	$12,179	$11,427	$14,296	$14,833	$12,116	MEDIAN SALARY
						INSTRUCTORS
2,395	1,526	869	447	284	163	NUMBER OF INDIVIDUALS
2,370	1,502	868	416	257	159	SALARIED
25	24	1	31	27	4	CONTRIBUTED SERVICES
$10,738	$11,629	$9,196	$11,347	$12,060	$10,194	MEAN SALARY
$9,524	$9,776	$9,220	$11,131	$11,622	$10,150	MEDIAN SALARY
						LECTURERS
466	339	127	56	46	10	NUMBER OF INDIVIDUALS
465	338	127	50	40	10	SALARIED
1	1		6	6		CONTRIBUTED SERVICES
$11,282	$11,851	$9,769	$12,664	$13,321	$10,035	MEAN SALARY
$10,762	$11,230	$9,625	$12,111	$12,500	$10,666	MEDIAN SALARY
						UNDESIGNATED RANKS
32	26	6	13	11	2	NUMBER OF INDIVIDUALS
32	26	6	13	11	2	SALARIED
						CONTRIBUTED SERVICES
$13,428	$14,085	$10,582	$14,667	$14,055	$18,031	MEAN SALARY
$11,600	$13,500	$10,666	$14,500	$12,750	$18,500	MEDIAN SALARY

TABLE 4 -B.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(OTHER 4-YEAR

ACADEMIC RANK	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
(1)	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
ACADEMIC DEANS						
NUMBER OF INDIVIDUALS	137	122	15	926	876	50
SALARIED	135	120	15	926	876	50
CONTRIBUTED SERVICES	2	2				
MEAN SALARY	$19,163	$19,042	$20,139	$23,203	$23,317	$21,202
MEDIAN SALARY	$17,100	$17,200	$16,500	$23,076	$23,146	$21,384
PROFESSORS						
NUMBER OF INDIVIDUALS	14,482	12,610	1,872	2,124	1,935	189
SALARIED	14,446	12,574	1,872	2,095	1,906	189
CONTRIBUTED SERVICES	36	36		29	29	
MEAN SALARY	$17,313	$17,352	$17,055	$21,320	$21,604	$18,454
MEDIAN SALARY	$17,058	$17,133	$16,612	$20,518	$20,748	$17,842
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	17,793	14,684	3,109	1,431	1,214	217
SALARIED	17,769	14,660	3,109	1,408	1,194	214
CONTRIBUTED SERVICES	24	24		23	20	3
MEAN SALARY	$13,687	$13,751	$13,382	$17,024	$17,389	$14,984
MEDIAN SALARY	$13,605	$13,661	$13,310	$16,480	$16,807	$14,775
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	28,290	21,706	6,584	1,784	1,372	412
SALARIED	28,147	21,572	6,575	1,671	1,264	407
CONTRIBUTED SERVICES	143	134	9	113	108	5
MEAN SALARY	$11,427	$11,528	$11,097	$13,991	$14,368	$12,819
MEDIAN SALARY	$11,327	$11,415	$10,969	$13,623	$13,978	$12,611
INSTRUCTORS						
NUMBER OF INDIVIDUALS	11,685	6,823	4,862	896	580	316
SALARIED	11,583	6,748	4,835	822	534	288
CONTRIBUTED SERVICES	102	75	27	74	46	28
MEAN SALARY	$9,293	$9,454	$9,069	$11,201	$11,573	$10,512
MEDIAN SALARY	$9,180	$9,349	$8,930	$10,837	$11,232	$10,358
LECTURERS						
NUMBER OF INDIVIDUALS	709	394	315	36	24	12
SALARIED	706	391	315	36	24	12
CONTRIBUTED SERVICES	3	3				
MEAN SALARY	$11,893	$11,938	$11,837	$11,760	$12,849	$9,583
MEDIAN SALARY	$12,437	$12,298	$12,650	$10,600	$11,500	$9,000
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	232	147	85	166	128	38
SALARIED	194	124	70	115	80	35
CONTRIBUTED SERVICES	38	23	15	51	48	3
MEAN SALARY	$8,697	$9,407	$7,440	$13,457	$14,706	$10,601
MEDIAN SALARY	$7,947	$8,500	$7,458	$12,750	$15,000	$11,083

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

INSTITUTIONS, TOTAL)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						ACADEMIC DEANS
219	182	37	655	580	75	NUMBER OF INDIVIDUALS
172	150	22	617	551	66	SALARIED
47	32	15	38	29	9	CONTRIBUTED SERVICES
$18,221	$18,674	$15,132	$19,263	$19,482	$17,436	MEAN SALARY
$17,866	$18,454	$15,333	$18,476	$18,712	$16,583	MEDIAN SALARY
						PROFESSORS
11,086	9,428	1,658	2,483	2,254	229	NUMBER OF INDIVIDUALS
10,271	8,985	1,286	2,291	2,099	192	SALARIED
815	443	372	192	155	37	CONTRIBUTED SERVICES
$15,899	$16,094	$14,540	$17,167	$17,439	$14,191	MEAN SALARY
$15,649	$15,844	$14,374	$15,620	$15,800	$14,080	MEDIAN SALARY
						ASSOCIATE PROFESSORS
11,937	9,420	2,517	2,089	1,743	346	NUMBER OF INDIVIDUALS
11,239	9,110	2,129	1,939	1,637	302	SALARIED
698	310	388	150	106	44	CONTRIBUTED SERVICES
$12,524	$12,759	$11,520	$13,656	$13,976	$11,919	MEAN SALARY
$12,541	$12,756	$11,548	$12,684	$12,922	$11,375	MEDIAN SALARY
						ASSISTANT PROFESSORS
19,180	14,073	5,107	2,935	2,332	603	NUMBER OF INDIVIDUALS
18,157	13,619	4,538	2,681	2,143	538	SALARIED
1,023	454	569	254	189	65	CONTRIBUTED SERVICES
$10,541	$10,751	$9,513	$11,542	$11,871	$10,234	MEAN SALARY
$10,556	$10,753	$9,898	$10,763	$10,976	$9,814	MEDIAN SALARY
						INSTRUCTORS
8,616	5,101	3,515	1,572	1,122	450	NUMBER OF INDIVIDUALS
8,019	4,882	3,137	1,353	945	408	SALARIED
597	219	378	219	177	42	CONTRIBUTED SERVICES
$8,708	$9,076	$8,364	$9,304	$9,570	$8,686	MEAN SALARY
$8,840	$9,128	$8,404	$9,026	$9,217	$8,551	MEDIAN SALARY
						LECTURERS
467	299	168	106	71	35	NUMBER OF INDIVIDUALS
399	253	146	78	50	28	SALARIED
68	46	22	28	21	7	CONTRIBUTED SERVICES
$8,442	$9,124	$7,260	$9,687	$10,356	$8,491	MEAN SALARY
$9,056	$9,778	$7,583	$9,181	$9,450	$8,277	MEDIAN SALARY
						UNDESIGNATED RANKS
1,572	1,056	516	561	444	117	NUMBER OF INDIVIDUALS
1,504	997	507	523	412	111	SALARIED
68	59	9	38	32	6	CONTRIBUTED SERVICES
$10,157	$10,558	$9,368	$9,047	$9,288	$8,150	MEAN SALARY
$9,877	$10,216	$9,180	$8,371	$8,545	$7,541	MEDIAN SALARY

TABLE 4 -C.--MEAN AND MEDIAN SALARIES OF FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(2-YEAR

ACADEMIC RANK	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
(1)	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
ACADEMIC DEANS						
NUMBER OF INDIVIDUALS	50	41	9	390	364	26
SALARIED	50	41	9	389	363	26
CONTRIBUTED SERVICES				1	1	
MEAN SALARY	$15,517	$15,460	$15,774	$18,288	$18,331	$17,698
MEDIAN SALARY	$15,166	$15,125	$15,250	$18,343	$18,380	$17,666
PROFESSORS						
NUMBER OF INDIVIDUALS	1,717	1,334	383	289	244	45
SALARIED	1,707	1,327	380	288	243	45
CONTRIBUTED SERVICES	10	7	3	1	1	
MEAN SALARY	$15,217	$15,585	$13,933	$16,042	$16,131	$15,562
MEDIAN SALARY	$15,254	$15,634	$13,782	$15,833	$15,897	$15,562
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	3,498	2,668	830	612	500	112
SALARIED	3,497	2,668	829	612	500	112
CONTRIBUTED SERVICES	1		1			
MEAN SALARY	$14,034	$14,044	$13,999	$15,164	$15,231	$14,868
MEDIAN SALARY	$13,679	$13,697	$13,613	$15,200	$15,250	$15,000
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	7,147	5,054	2,093	1,001	758	243
SALARIED	7,144	5,053	2,091	1,000	757	243
CONTRIBUTED SERVICES	3	1	2	1	1	
MEAN SALARY	$11,747	$11,793	$11,634	$13,137	$13,294	$12,647
MEDIAN SALARY	$11,449	$11,517	$11,281	$13,033	$13,229	$12,618
INSTRUCTORS						
NUMBER OF INDIVIDUALS	16,480	10,655	5,825	3,417	2,326	1,091
SALARIED	16,385	10,597	5,788	3,388	2,307	1,081
CONTRIBUTED SERVICES	95	58	37	29	19	10
MEAN SALARY	$10,602	$10,870	$10,112	$10,871	$11,173	$10,226
MEDIAN SALARY	$10,096	$10,356	$9,702	$10,728	$10,995	$10,086
LECTURERS						
NUMBER OF INDIVIDUALS	163	93	70	20	9	11
SALARIED	163	93	70	20	9	11
CONTRIBUTED SERVICES						
MEAN SALARY	$9,646	$10,193	$8,918	$9,330	$9,923	$8,844
MEDIAN SALARY	$9,511	$9,840	$8,833	$9,666	$10,125	$9,375
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	21,073	14,814	6,259	2,393	1,623	770
SALARIED	20,997	14,759	6,238	2,372	1,611	761
CONTRIBUTED SERVICES	76	55	21	21	12	9
MEAN SALARY	$13,537	$13,922	$12,625	$12,324	$12,992	$10,909
MEDIAN SALARY	$13,614	$14,033	$12,566	$11,900	$12,430	$10,553

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

INSTITUTIONS, TOTAL)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						ACADEMIC DEANS
32	19	13	81	67	14	NUMBER OF INDIVIDUALS
23	18	5	76	67	9	SALARIED
9	1	8	5		5	CONTRIBUTED SERVICES
$10,369	$10,300	$10,616	$13,286	$13,326	$12,991	MEAN SALARY
$9,750	$9,250	$10,500	$12,600	$12,700	$11,833	MEDIAN SALARY
						PROFESSORS
192	128	64	60	38	22	NUMBER OF INDIVIDUALS
173	125	48	49	36	13	SALARIED
19	3	16	11	2	9	CONTRIBUTED SERVICES
$10,316	$10,522	$9,779	$10,284	$10,015	$11,028	MEAN SALARY
$9,979	$10,250	$9,000	$9,250	$9,333	$8,958	MEDIAN SALARY
						ASSOCIATE PROFESSORS
287	196	91	98	76	22	NUMBER OF INDIVIDUALS
273	196	77	87	71	16	SALARIED
14		14	11	5	6	CONTRIBUTED SERVICES
$10,244	$10,264	$10,190	$10,631	$10,419	$11,572	MEAN SALARY
$10,330	$10,375	$10,178	$10,519	$10,342	$11,000	MEDIAN SALARY
						ASSISTANT PROFESSORS
501	302	199	158	103	55	NUMBER OF INDIVIDUALS
466	299	167	139	95	44	SALARIED
35	3	32	19	8	11	CONTRIBUTED SERVICES
$9,281	$9,261	$9,318	$9,723	$9,731	$9,707	MEAN SALARY
$9,308	$9,276	$9,370	$9,838	$9,750	$10,062	MEDIAN SALARY
						INSTRUCTORS
1,150	604	546	334	231	103	NUMBER OF INDIVIDUALS
1,093	585	508	327	230	97	SALARIED
57	19	38	7	1	6	CONTRIBUTED SERVICES
$8,098	$8,410	$7,738	$9,576	$10,081	$8,380	MEAN SALARY
$8,157	$8,337	$7,901	$9,257	$9,833	$8,637	MEDIAN SALARY
						LECTURERS
18	9	9	24	7	17	NUMBER OF INDIVIDUALS
18	9	9	17	5	12	SALARIED
			7	2	5	CONTRIBUTED SERVICES
$5,696	$5,357	$6,034	$7,465	$7,041	$7,642	MEAN SALARY
$6,400	$7,250	$6,312	$9,187	$9,625	$9,125	MEDIAN SALARY
						UNDESIGNATED RANKS
1,262	719	543	183	121	62	NUMBER OF INDIVIDUALS
1,151	703	448	170	115	55	SALARIED
111	16	95	13	6	7	CONTRIBUTED SERVICES
$8,762	$9,080	$8,264	$8,498	$8,775	$7,919	MEAN SALARY
$8,755	$9,117	$8,215	$8,375	$8,750	$7,750	MEDIAN SALARY

TABLE 5.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	ACADEMIC DEANS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9	10
PUBLIC AND PRIVATE, TOTAL . .	1,833	$1,612	$2,259	$2,300	$1,756	$1,453	$1,170	$1,403	$1,178
RETIREMENT, TOTAL	1,578	1,056	1,609	1,599	1,127	920	711	1,026	633
VESTED	1,205	1,164	1,731	1,695	1,186	968	747	1,105	806
NOT VESTED	534	775	1,098	1,157	919	765	645	716	552
HOSPITALIZATION	1,462	189	171	176	173	172	184	198	317
DISABILITY	697	64	71	75	61	54	63	63	78
TUITION PLANS	603	584	1,288	971	585	396	304	411	264
HOUSING PLAN	90	656	1,610	717	683	614	452	589	803
SOCIAL SECURITY	1,588	461	465	467	467	465	445	440	448
UNEMPLOYMENT COMPENSATION .	454	93	109	94	92	90	98	98	91
GROUP LIFE INSURANCE . . .	1,059	82	102	103	90	74	66	63	73
WORKMAN'S COMPENSATION . .	969	37	37	39	33	30	33	37	60
OTHER	93	219	1,033	137	132	128	141	355	461
PUBLIC, TOTAL	829	1,558	2,259	2,109	1,712	1,470	1,222	1,508	1,168
RETIREMENT, TOTAL	707	1,036	1,660	1,567	1,156	953	730	1,067	620
VESTED	420	1,171	1,856	1,694	1,244	1,027	778	1,170	794
NOT VESTED	406	787	1,122	1,186	944	783	656	737	547
HOSPITALIZATION	613	204	174	178	180	180	194	213	334
DISABILITY	211	66	71	78	62	52	68	63	81
TUITION PLANS	88	163	240	216	191	183	119	184	106
HOUSING PLAN	10	462	570	328	373	672	318		255
SOCIAL SECURITY	615	462	466	467	467	466	449	448	456
UNEMPLOYMENT COMPENSATION .	112	86	93	90	81	80	99	94	7
GROUP LIFE INSURANCE . . .	431	84	54	112	96	76	67	66	75
WORKMAN'S COMPENSATION . .	374	43	37	46	37	34	35	48	63
OTHER	38	199	170	98	84	75	128	242	466
PRIVATE, TOTAL	1,004	1,747	2,258	2,669	1,852	1,416	998	1,124	1,258
RETIREMENT, TOTAL	871	1,114	1,531	1,664	1,060	822	591	829	821
VESTED	785	1,148	1,578	1,698	1,085	841	616	859	871
NOT VESTED	128	561	965	755	559	485	375	208	697
HOSPITALIZATION	849	162	167	174	160	159	153	155	164
DISABILITY	486	62	71	73	61	56	57	63	55
TUITION PLANS	515	796	1,330	1,100	730	523	576	452	685
HOUSING PLAN	80	700	1,783	763	748	597	524	589	895
SOCIAL SECURITY	973	458	464	466	466	462	435	424	428
UNEMPLOYMENT COMPENSATION .	342	98	118	97	100	97	97	100	115
GROUP LIFE INSURANCE . . .	628	78	156	93	80	70	64	57	62
WORKMAN'S COMPENSATION . .	595	29	37	34	29	25	27	23	33
OTHER	55	363	1,156	358	384	391	248	636	320

TABLE 5-A.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(UNIVERSITIES)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	140	$2,051	$2,814	$2,092	$1,733	$1,325	$1,558	$1,242
RETIREMENT, TOTAL	136	1,328	1,860	1,272	1,022	752	1,114	601
VESTED	122	1,380	1,926	1,296	1,055	812	1,127	655
NOT VESTED	32	1,108	1,505	1,171	898	732	1,016	483
HOSPITALIZATION	123	154	205	187	193	177	206	184
DISABILITY	76	63	77	61	54	47	54	56
TUITION PLANS	44	607	911	524	290	388	1,784	195
HOUSING PLAN	6	713	776	725	605	614	702	
SOCIAL SECURITY	126	604	614	612	609	548	581	548
UNEMPLOYMENT COMPENSATION .	75	82	94	79	74	74	87	100
GROUP LIFE INSURANCE . . .	112	82	103	82	69	62	78	45
WORKMAN'S COMPENSATION . .	86	35	47	34	29	21	41	24
OTHER	8	61	75	55	55	41	47	
PUBLIC, TOTAL	84	1,557	2,553	1,587	1,683	1,332	1,597	1,256
RETIREMENT, TOTAL	80	1,261	1,748	1,240	1,004	800	1,132	594
VESTED	66	1,308	1,811	1,261	1,041	827	1,144	645
NOT VESTED	30	1,114	1,519	1,179	901	730	1,045	483
HOSPITALIZATION	71	155	204	152	194	179	224	172
DISABILITY	33	64	83	62	55	47	55	56
TUITION PLANS	6	301	314	254	296	311	198	195
HOUSING PLAN	3	327	203	255	375	585		
SOCIAL SECURITY	70	600	611	610	606	538	586	540
UNEMPLOYMENT COMPENSATION .	39	82	104	75	70	68	93	113
GROUP LIFE INSURANCE . . .	58	85	119	88	75	64	97	51
WORKMAN'S COMPENSATION . .	45	60	58	38	31	21	47	26
OTHER	4	46	64	42	34	25	47	
PRIVATE, TOTAL	56	2,475	3,424	2,387	1,889	1,255	1,374	1,116
RETIREMENT, TOTAL	56	1,538	2,123	1,364	1,084	745	969	1,461
VESTED	56	1,553	2,140	1,373	1,093	741	996	1,461
NOT VESTED	2	853	1,074	835	829	885	544	
HOSPITALIZATION	52	189	207	176	189	170	110	284
DISABILITY	43	60	70	58	53	49	53	55
TUITION PLANS	38	682	983	578	287	450	2,181	
HOUSING PLAN	3	820	841	926	753	626	702	
SOCIAL SECURITY	56	618	618	617	615	568	566	605
UNEMPLOYMENT COMPENSATION .	40	82	79	87	82	85	66	64
GROUP LIFE INSURANCE . . .	54	68	81	72	56	54	37	18
WORKMAN'S COMPENSATION . .	41	25	29	25	22	19	17	12
OTHER	4	224	269	231	227	134		

TABLE 5-8.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	ACADEMIC DEANS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9	10
PUBLIC AND PRIVATE, TOTAL . .	1,031	$1,535	$2,212	$2,064	$1,641	$1,370	$1,100	$1,678	$1,279
RETIREMENT, TOTAL	925	960	1,522	1,327	994	822	646	1,146	896
VESTED	799	1,026	1,729	1,409	1,051	860	679	1,394	972
NOT VESTED	212	769	903	1,017	820	714	583	593	595
HOSPITALIZATION	847	166	157	170	166	163	160	269	161
DISABILITY	444	56	69	60	57	52	54	70	52
TUITION PLANS	457	812	1,441	1,107	798	557	631	687	914
HOUSING PLAN	62	628	1,854	719	670	562	445	409	918
SOCIAL SECURITY	977	460	466	467	466	463	441	431	429
UNEMPLOYMENT COMPENSATION .	314	96	112	96	98	94	97	108	86
GROUP LIFE INSURANCE . . .	639	81	100	101	90	73	63	69	68
WORKMAN'S COMPENSATION . .	543	29	37	35	29	26	28	40	25
OTHER	54	170	1,383	170	175	169	119	431	256
PUBLIC, TOTAL	231	1,516	2,213	1,898	1,593	1,390	1,183	2,053	866
RETIREMENT, TOTAL	206	977	1,541	1,327	1,034	866	674	1,204	569
VESTED	138	1,078	1,996	1,452	1,131	936	729	1,520	672
NOT VESTED	120	796	908	1,053	852	738	603	616	422
HOSPITALIZATION	155	176	137	186	175	171	169	351	147
DISABILITY	39	54	79	59	57	51	47	81	60
TUITION PLANS	18	143		159	150	130	157	113	76
HOUSING PLAN	3	477		441	442	551	419		
SOCIAL SECURITY	200	463	465	467	467	466	447	452	407
UNEMPLOYMENT COMPENSATION .	41	105	164	113	105	101	103	157	14
GROUP LIFE INSURANCE . . .	130	80	43	97	96	70	61	68	38
WORKMAN'S COMPENSATION . .	72	31	32	37	30	28	30	68	11
OTHER	8	97		110	105	92	75	23	23
PRIVATE, TOTAL	800	1,563	2,210	2,297	1,717	1,339	982	988	1,329
RETIREMENT, TOTAL	719	928	1,500	1,328	926	734	560	829	943
VESTED	661	959	1,545	1,363	954	754	586	902	1,003
NOT VESTED	92	518	866	687	530	476	327	126	655
HOSPITALIZATION	692	153	172	152	156	153	151	136	163
DISABILITY	405	56	67	61	57	53	56	51	52
TUITION PLANS	439	888	1,441	1,158	871	631	718	730	925
HOUSING PLAN	59	655	1,854	752	711	564	455	409	918
SOCIAL SECURITY	777	457	466	466	465	460	434	394	431
UNEMPLOYMENT COMPENSATION .	273	92	106	91	95	91	95	90	86
GROUP LIFE INSURANCE . . .	509	82	152	104	84	75	66	72	72
WORKMAN'S COMPENSATION . .	471	28	40	35	29	25	27	20	26
OTHER	46	336	1,383	305	360	372	228	636	277

TABLE 5-C.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTI-TUTIONS	ALL RANKS	ACADEMIC DEANS	PRO-FESSORS	ASSOC. PRO-FESSORS	ASST. PRO-FESSORS	INSTRUC-TORS	LEC-TURERS	UNDES-IGNATED RANKS
1	2	3	4	5	6	7	8	9	10
PUBLIC AND PRIVATE, TOTAL . .	661	$1,400	$1,795	$2,313	$2,133	$1,798	$1,262	$1,481	$1,171
RETIREMENT, TOTAL	516	857	1,261	1,787	1,519	1,251	764	1,027	622
VESTED	283	1,054	1,074	1,993	1,640	1,367	811	1,112	787
NOT VESTED	289	683	2,122	1,432	1,248	1,036	703	84[illegible]	552
HOSPITALIZATION	502	283	238	265	288	271	227	28[illegible]	328
DISABILITY	179	77	66	73	64	61	85	71	80
TUITION PLANS	99	166	240	412	291	241	110		150
HOUSING PLAN	22	729	500	975	1,439	705	378		771
SOCIAL SECURITY	482	454	460	464	466	464	448	415	452
UNEMPLOYMENT COMPENSATION .	90	105	121	88	84	111	114	205	92
GROUP LIFE INSURANCE . . .	314	86	76	145	133	103	71	64	73
WORKMAN'S COMPENSATION . .	351	56	34	52	58	56	43	46	62
OTHER	34	375	449	159	161	158	245	308	470
PUBLIC, TOTAL	515	1,419	2,009	2,429	2,177	1,843	1,285	1,567	1,171
RETIREMENT, TOTAL	421	865	1,365	1,878	1,568	1,277	772	1,065	621
VESTED	216	1,078	1,102	2,135	1,705	1,403	821	1,174	798
NOT VESTED	257	684	2,793	1,462	1,268	1,047	709	846	548
HOSPITALIZATION	396	288	240	272	291	275	231	296	336
DISABILITY	139	78	69	69	63	61	87	78	81
TUITION PLANS	61	134	240	234	252	234	86		106
HOUSING PLAN	4	173	570	400	400		96		255
SOCIAL SECURITY	344	458	468	466	466	465	452	422	457
UNEMPLOYMENT COMPENSATION .	50	98	72	66	67	103	112	205	71
GROUP LIFE INSURANCE . . .	245	87	69	157	136	105	70	66	75
WORKMAN'S COMPENSATION . .	268	57	37	53	60	58	44	48	63
OTHER	27	372	170	147	111	126	241	308	469
PRIVATE, TOTAL	146	1,105	1,253	1,219	1,574	1,110	913	554	1,160
RETIREMENT, TOTAL	95	633	834	678	772	636	535	434	648
VESTED	67	623	939	674	753	631	572	382	589
NOT VESTED	32	651	556	694	833	654	458	800	718
HOSPITALIZATION	106	179	230	163	243	200	170	125	165
DISABILITY	40	64	48	138	75	67	59	64	59
TUITION PLANS	38	527		1,379	736	562	684		405
HOUSING PLAN	18	930	360	1,190	1,475	705	734		886
SOCIAL SECURITY	138	421	444	442	456	443	400	316	422
UNEMPLOYMENT COMPENSATION .	40	142	256	137	153	144	128		148
GROUP LIFE INSURANCE . . .	69	69	111	60	101	76	80	32	49
WORKMAN'S COMPENSATION . .	83	38	26	39	26	22	40	8	44
OTHER	7	494	588	978	637	520	312		945

TABLE 6.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	ACADEMIC DEANS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9	10
PUBLIC AND PRIVATE, TOTAL . .	1,316	$1,923	$2,555	$2,551	$1,979	$1,628	$1,261	$1,542	$1,319
RETIREMENT, TOTAL	1,096	1,284	1,874	1,749	1,251	1,007	786	952	812
VESTED	836	1,425	2,013	1,942	1,370	1,093	852	1,005	872
NOT VESTED	362	943	1,466	1,204	949	808	666	678	704
HOSPITALIZATION	1,024	171	190	173	169	162	166	194	188
DISABILITY	464	83	86	101	81	75	71	59	72
TUITION PLANS	256	437	781	717	335	244	220	430	254
HOUSING PLAN	83	1,829	1,642	2,133	1,833	1,706	1,348	758	1,707
SOCIAL SECURITY	1,136	462	467	467	467	466	451	450	439
UNEMPLOYMENT COMPENSATION .	297	106	134	105	97	105	104	90	145
GROUP LIFE INSURANCE . . .	769	102	123	127	101	88	75	96	84
WORKMAN'S COMPENSATION . .	614	53	57	59	54	51	45	47	48
OTHER	51	110	261	125	103	88	86	34	43
PUBLIC, TOTAL	625	1,892	2,460	2,450	1,955	1,649	1,298	1,589	1,337
RETIREMENT, TOTAL	531	1,293	1,881	1,746	1,296	1,061	801	1,005	823
VESTED	344	1,445	2,053	1,962	1,438	1,165	867	994	878
NOT VESTED	269	1,006	1,543	1,273	1,023	883	697	1,083	727
HOSPITALIZATION	451	160	197	156	155	151	127	162	191
DISABILITY	158	90	90	112	89	81	78	58	71
TUITION PLANS	56	161	237	258	161	121	103	193	104
HOUSING PLAN	7	529	778	137	388	590	821		592
SOCIAL SECURITY	499	465	468	468	468	468	458	454	449
UNEMPLOYMENT COMPENSATION .	88	103	108	103	89	101	107	81	184
GROUP LIFE INSURANCE . . .	348	108	134	141	106	93	74	110	82
WORKMAN'S COMPENSATION . .	243	63	71	68	63	64	56	57	50
OTHER	17	70	116	94	65	48	48	12	43
PRIVATE, TOTAL	691	2,001	2,738	2,831	2,035	1,587	1,149	1,412	1,245
RETIREMENT, TOTAL	565	1,258	1,861	1,760	1,137	880	706	728	716
VESTED	492	1,382	1,954	1,897	1,239	968	792	1,062	827
NOT VESTED	93	450	797	569	461	359	315	109	480
HOSPITALIZATION	573	194	179	210	195	182	189	274	180
DISABILITY	306	73	83	82	71	68	58	67	77
TUITION PLANS	200	635	980	938	456	342	407	447	736
HOUSING PLAN	76	1,936	1,734	2,219	1,876	1,740	1,391	758	2,165
SOCIAL SECURITY	637	457	466	466	465	462	432	441	407
UNEMPLOYMENT COMPENSATION .	209	112	154	108	110	110	102	115	89
GROUP LIFE INSURANCE . . .	421	90	107	99	91	80	77	48	94
WORKMAN'S COMPENSATION . .	371	36	42	43	37	31	25	25	42
OTHER	34	514	732	487	591	541	359	124	

TABLE 6 -A.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(UNIVERSITIES)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	119	$2,415	$3,011	$2,403	$2,004	$1,574	$1,791	$3,211
RETIREMENT, TOTAL	115	1,553	1,977	1,475	1,247	1,030	1,293	1,611
VESTED	101	1,688	2,178	1,605	1,341	1,108	1,300	1,699
NOT VESTED	28	1,118	1,357	1,072	970	728	1,197	852
HOSPITALIZATION	105	195	205	197	187	184	220	169
DISABILITY	62	74	98	70	60	49	52	23
TUITION PLANS	26	1,054	1,160	982	818	653	1,419	1,396
HOUSING PLAN	6	415	270	264	203	900		
SOCIAL SECURITY	105	610	614	613	612	594	595	596
UNEMPLOYMENT COMPENSATION .	66	89	77	63	64	65	107	67
GROUP LIFE INSURANCE . . .	93	105	139	105	86	72	78	13
WORKMAN'S COMPENSATION . .	74	34	44	34	29	23	49	21
OTHER	5	71	103	68	60	46	33	
PUBLIC, TOTAL	78	2,255	2,794	2,238	1,941	1,600	1,680	1,495
RETIREMENT, TOTAL	74	1,455	1,850	1,375	1,189	1,023	1,260	970
VESTED	60	1,591	2,059	1,502	1,283	1,108	1,265	1,047
NOT VESTED	27	1,101	1,329	1,061	959	726	1,197	852
HOSPITALIZATION	67	197	206	198	188	181	221	178
DISABILITY	32	83	106	77	66	50	55	67
TUITION PLANS	6	363	345	388	367	329	390	390
HOUSING PLAN	4	365	148	264	203	900		
SOCIAL SECURITY	64	605	612	611	611	597	592	549
UNEMPLOYMENT COMPENSATION .	36	74	84	66	67	66	112	120
GROUP LIFE INSURANCE . . .	54	124	162	121	98	82	93	39
WORKMAN'S COMPENSATION . .	43	37	48	37	31	24	54	13
OTHER	4	71	103	68	59	46	33	
PRIVATE, TOTAL	41	3,115	4,117	3,158	2,310	1,445	2,856	3,813
RETIREMENT, TOTAL	41	2,073	2,670	1,997	1,611	1,103	1,621	1,841
VESTED	41	2,065	2,649	1,994	1,611	1,106	1,621	1,841
NOT VESTED	1	2,495	3,791	2,236	1,614	951		
HOSPITALIZATION	38	190	201	192	181	199	205	167
DISABILITY	30	56	79	54	47	47	38	22
TUITION PLANS	20	1,211	1,393	1,230	1,050	1,109	1,473	1,418
HOUSING PLAN	2	541	941					
SOCIAL SECURITY	41	616	622	620	613	602	611	607
UNEMPLOYMENT COMPENSATION .	30	60	58	58	56	65	83	67
GROUP LIFE INSURANCE . . .	39	48	61	54	46	38	28	7
WORKMAN'S COMPENSATION . .	31	24	30	24	21	19	18	23
OTHER	1	200			200			

TABLE 6-8.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	ACADEMIC DEANS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9	10
PUBLIC AND PRIVATE, TOTAL . .	747	$1,876	$2,315	$2,489	$1,866	$1,538	$1,192	$1,542	$1,304
RETIREMENT, TOTAL	644	1,187	1,626	1,604	1,080	879	702	713	813
VESTED	517	1,296	1,714	1,793	1,156	930	737	949	870
NOT VESTED	181	952	1,429	1,165	911	767	645	417	685
HOSPITALIZATION	590	185	196	194	189	176	168	289	180
DISABILITY	275	88	79	90	86	90	81	118	106
TUITION PLANS	163	630	737	1,091	451	371	336	271	569
HOUSING PLAN	63	1,905	1,867	2,240	1,908	1,769	1,355	758	1,427
SOCIAL SECURITY	675	459	466	466	465	463	436	437	418
UNEMPLOYMENT COMPENSATION .	191	160	115	164	156	169	165	216	142
GROUP LIFE INSURANCE . . .	449	97	112	109	95	87	82	59	100
WORKMAN'S COMPENSATION . .	353	76	68	81	76	75	70	103	102
OTHER	36	181	354	211	188	150	110	124	23
PUBLIC, TOTAL	210	1,869	2,313	2,169	1,770	1,552	1,396	1,919	1,924
RETIREMENT, TOTAL	189	1,228	1,714	1,507	1,131	938	773	849	932
VESTED	120	1,305	1,852	1,656	1,165	921	750	770	894
NOT VESTED	108	1,141	1,524	1,330	1,095	955	795	1,056	1,007
HOSPITALIZATION	142	187	200	202	190	168	153	219	255
DISABILITY	37	134	76	128	136	148	139	174	191
TUITION PLANS	11	205	206	213	274	194	217		76
HOUSING PLAN									
SOCIAL SECURITY	181	466	468	467	467	467	461	446	455
UNEMPLOYMENT COMPENSATION .	37	199	116	191	189	215	233	258	312
GROUP LIFE INSURANCE . . .	122	93	99	101	84	97	72	32	88
WORKMAN'S COMPENSATION . .	66	147	100	135	136	169	160	322	229
OTHER	7	41	125	63	36	20	21		23
PRIVATE, TOTAL	537	1,882	2,317	2,779	1,936	1,529	1,070	1,336	1,155
RETIREMENT, TOTAL	455	1,149	1,471	1,702	1,038	833	620	564	730
VESTED	397	1,291	1,556	1,879	1,151	933	727	1,331	855
NOT VESTED	73	456	848	617	485	353	259	109	431
HOSPITALIZATION	448	184	191	188	188	180	175	310	163
DISABILITY	238	67	81	72	64	66	55	59	85
TUITION PLANS	152	653	852	1,134	457	376	341	271	658
HOUSING PLAN	63	1,905	1,867	2,240	1,908	1,769	1,355	758	1,427
SOCIAL SECURITY	494	455	465	466	464	461	425	435	411
UNEMPLOYMENT COMPENSATION .	154	134	113	145	137	138	127	148	97
GROUP LIFE INSURANCE . . .	327	98	126	113	99	83	86	71	104
WORKMAN'S COMPENSATION . .	287	38	42	45	42	33	26	21	54
OTHER	29	562	731	506	739	628	362	124	

TABLE 6-C.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTI-TUTIONS	ALL RANKS	ACADEMIC DEANS	PRO-FESSORS	ASSOC. PRO-FESSORS	ASST. PRO-FESSORS	INSTRUC-TORS	LEC-TURERS	UNDES-IGNATED RANKS
1	2	3	4	5	6	7	8	9	10
PUBLIC AND PRIVATE, TOTAL . .	434	$1,328	$1,927	$1,476	$1,579	$1,356	$1,20[illegible]	$748	$1,312
RETIREMENT, TOTAL	321	811	1,445	940	927	784	713	736	808
VESTED	201	879	1,608	1,044	1,114	925	742	736	867
NOT VESTED	151	734	1,211	862	811	694	677		711
HOSPITALIZATION	325	197	267	156	213	202	191	115	193
DISABILITY	119	73	89	73	95	80	73	32	67
TUITION PLANS	52	86	254	123	56	53	82		159
HOUSING PLAN	14	1,765	1,639	1,511	1,678	1,582	1,342		2,138
SOCIAL SECURITY	337	454	465	465	466	466	453	429	444
UNEMPLOYMENT COMPENSATION .	59	113	163	69	111	101	72	113	151
GROUP LIFE INSURANCE . . .	215	88	139	83	104	97	72	64	84
WORKMAN'S COMPENSATION . .	192	53	46	67	104	65	44	7	35
OTHER	11	238	294	174	231	171	249		
PUBLIC, TOTAL	336	1,315	1,995	1,471	1,529	1,348	1,192	923	1,300
RETIREMENT, TOTAL	266	812	1,508	988	934	791	704	736	814
VESTED	161	834	1,700	1,202	1,160	969	728	736	874
NOT VESTED	133	733	1,241	860	817	687	677		716
HOSPITALIZATION	250	195	273	159	212	207	183	133	190
DISABILITY	89	70	81	78	79	60	73	32	67
TUITION PLANS	37	55	119	67	49	45	49		83
HOUSING PLAN	4	605					726		592
SOCIAL SECURITY	250	457	467	468	467	468	455	461	449
UNEMPLOYMENT COMPENSATION .	31	132	131	60	111	116	76	113	170
GROUP LIFE INSURANCE . . .	171	90	143	90	107	100	72	64	85
WORKMAN'S COMPENSATION . .	144	57	46	72	112	68	47	8	37
OTHER	7	211	158	200	484	200	202		
PRIVATE, TOTAL	98	1,446	1,587	1,502	1,924	1,409	1,310	430	1,484
RETIREMENT, TOTAL	55	804	1,007	648	874	722	878		619
VESTED	40	828	1,028	578	947	676	917		652
NOT VESTED	18	749	969	898	745	793	709		579
HOSPITALIZATION	75	219	227	138	220	169	252	66	241
DISABILITY	30	95	143	69	126	163	74		56
TUITION PLANS	15	713	462	770	670	1,105	451		1,292
HOUSING PLAN	10	2,282	1,639	1,511	1,678	1,582	1,478		6,538
SOCIAL SECURITY	87	430	459	453	459	455	427	388	391
UNEMPLOYMENT COMPENSATION .	28	82	217	93	113	51	70		80
GROUP LIFE INSURANCE . . .	44	74	114	49	80	61	74		67
WORKMAN'S COMPENSATION . .	48	27	42	18	21	18	31	2	23
OTHER	4	269	601	161	161	161	352		

TABLE 7.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	173	1,361	1,469	1,528	1,724	297	469
NUMBER OF SALARIED INDIVIDUALS	448	54,013	56,406	85,841	47,757	3,115	23,[illegible]62
MEAN SALARY	$18,698	$18,350	$13,870	$11,476	$9,627	$10,822	$13,026
NUMBER COVERED BY FRINGE BENEFITS	443	53,627	56,025	85,117	47,193	3,090	23,673
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,259	$2,300	$1,756	$1,453	$1,170	$1,403	$1,178
MEAN COMPENSATION	$20,957	$20,650	$15,626	$12,929	$10,797	$12,225	$14,204
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	52	570	650	687	879	164	301
NUMBER OF SALARIED INDIVIDUALS	245	35,535	38,743	59,618	36,406	2,255	21,167
MEAN SALARY	$19,148	$18,526	$14,107	$11,675	$9,850	$11,162	$13,441
NUMBER COVERED BY FRINGE BENEFITS	242	35,344	38,551	59,206	36,070	2,244	21,103
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,259	$2,109	$1,712	$1,470	$1,222	$1,508	$1,168
MEAN COMPENSATION	$21,405	$20,635	$15,819	$13,145	$11,072	$12,670	$14,609
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	121	791	819	841	845	133	168
NUMBER OF SALARIED INDIVIDUALS	203	18,478	17,663	26,223	11,351	860	2,595
MEAN SALARY	$18,158	$18,012	$13,350	$11,024	$8,913	$9,932	$9,639
NUMBER COVERED BY FRINGE BENEFITS	201	18,283	17,474	25,911	11,123	846	2,570
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,258	$2,669	$1,852	$1,416	$998	$1,124	$1,258
MEAN COMPENSATION	$20,416	$20,681	$15,202	$12,440	$9,911	$11,056	$10,897

TABLE 7-A.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(UNIVERSITIES)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	18	203	238	253	246	102	18
NUMBER OF SALARIED INDIVIDUALS	91	27,841	24,151	32,839	11,806	1,862	92
MEAN SALARY	$22,287	$19,996	$14,668	$12,012	$9,332	$11,018	$10,620
NUMBER COVERED BY FRINGE BENEFITS	91	27,736	24,038	32,655	11,739	1,854	92
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,748	$2,505	$1,833	$1,491	$1,149	$1,239	$1,140
MEAN COMPENSATION	$25,035	$22,501	$16,501	$13,503	$10,481	$12,257	$11,760
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	11	139	174	188	184	77	13
NUMBER OF SALARIED INDIVIDUALS	65	19,704	17,884	25,054	9,436	1,397	61
MEAN SALARY	$21,963	$19,674	$14,573	$11,943	$9,258	$10,960	$9,334
NUMBER COVERED BY FRINGE BENEFITS	65	19,692	17,818	24,935	9,384	1,396	61
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,536	$2,234	$1,739	$1,453	$1,164	$1,234	$1,072
MEAN COMPENSATION	$24,49[illegible]	$21,908	$16,312	$13,396	$10,422	$12,194	$10,406
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	7	64	64	65	62	25	5
NUMBER OF SALARIED INDIVIDUALS	26	8,137	6,267	7,785	2,370	465	31
MEAN SALARY	$23,098	$20,775	$14,941	$12,236	$9,627	$11,192	$13,152
NUMBER COVERED BY FRINGE BENEFITS	26	8,104	6,220	7,720	2,355	458	31
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,277	$3,159	$2,103	$1,612	$1,089	$1,254	$1,274
MEAN COMPENSATION	$26,375	$23,934	$17,044	$13,848	$10,716	$12,446	$14,426

TABLE 7-B.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	118	974	1,002	1,021	981	156	131
NUMBER OF SALARIED INDIVIDUALS	288	24,395	28,559	45,561	19,030	1,075	1,673
MEAN SALARY	$18,722	$16,718	$13,222	$11,071	$9,077	$10,791	$10,017
NUMBER COVERED BY FRINGE BENEFITS	285	24,124	28,312	45,056	18,727	1,058	1,651
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,212	$2,064	$1,641	$1,370	$1,100	$1,678	$1,279
MEAN COMPENSATION	$20,934	$18,782	$14,863	$12,441	$10,177	$12,469	$11,296
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	21	287	293	298	291	53	24
NUMBER OF SALARIED INDIVIDUALS	132	14,224	17,436	27,586	11,124	695	193
MEAN SALARY	$19,147	$17,281	$13,664	$11,414	$9,270	$11,939	$8,787
NUMBER COVERED BY FRINGE BENEFITS	129	14,114	17,323	27,324	10,998	685	180
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,213	$1,898	$1,593	$1,390	$1,189	$2,053	$866
MEAN COMPENSATION	$21,360	$19,179	$15,257	$12,804	$10,453	$13,992	$9,573
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	97	687	709	723	690	103	107
NUMBER OF SALARIED INDIVIDUALS	156	10,171	11,123	17,975	7,906	380	1,480
MEAN SALARY	$18,363	$15,991	$12,530	$10,543	$8,806	$8,522	$10,188
NUMBER COVERED BY FRINGE BENEFITS	156	10,010	10,989	17,732	7,729	373	1,471
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,210	$2,297	$1,717	$1,339	$982	$988	$1,329
MEAN COMPENSATION	$20,573	$18,228	$14,247	$11,882	$9,788	$9,510	$11,517

TABLE 7-C.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	37	184	229	254	497	39	320
NUMBER OF SALARIED INDIVIDUALS	69	1,777	3,696	7,441	16,921	178	21,997
MEAN SALARY	$13,864	$14,980	$13,658	$11,590	$10,451	$9,324	$13,265
NUMBER COVERED BY FRINGE BENEFITS	67	1,767	3,675	7,406	16,727	178	21,930
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,795	$2,313	$2,133	$1,798	$1,262	$1,481	$1,171
MEAN COMPENSATION	$15,659	$17,293	$15,791	$13,388	$11,713	$10,805	$14,436
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	20	144	183	201	404	34	264
NUMBER OF SALARIED INDIVIDUALS	48	1,607	3,423	6,978	15,846	163	20,913
MEAN SALARY	$15,330	$15,473	$13,931	$11,743	$10,609	$9,575	$13,497
NUMBER COVERED BY FRINGE BENEFITS	48	1,598	3,410	6,947	15,688	163	20,862
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,009	$2,429	$2,177	$1,843	$1,285	$1,567	$1,171
MEAN COMPENSATION	$17,339	$17,902	$16,108	$13,586	$11,894	$11,142	$14,668
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	17	40	46	53	93	5	56
NUMBER OF SALARIED INDIVIDUALS	21	170	273	463	1,075	15	1,084
MEAN SALARY	$10,513	$10,316	$10,244	$9,295	$8,120	$6,601	$8,790
NUMBER COVERED BY FRINGE BENEFITS	19	169	265	459	1,039	15	1,068
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,253	$1,219	$1,574	$1,110	$913	$554	$1,160
MEAN COMPENSATION	$11,766	$11,535	$11,818	$10,405	$9,033	$7,155	$9,950

TABLE 8.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	891	699	719	729	691	81	244
NUMBER OF SALARIED INDIVIDUALS	3,468	12,936	9,724	11,145	8,256	495	3,732
MEAN SALARY	$23,711	$21,748	$16,896	$13,927	$10,863	$12,437	$11,703
NUMBER COVERED BY FRINGE BENEFITS	3,430	12,817	9,627	10,968	8,159	484	3,688
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,555	$2,551	$1,979	$1,628	$1,261	$1,542	$1,319
MEAN COMPENSATION	$26,266	$24,299	$18,875	$15,555	$12,124	$13,979	$13,022
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	453	349	391	393	441	51	166
NUMBER OF SALARIED INDIVIDUALS	2,282	9,509	6,830	7,469	6,229	351	2,581
MEAN SALARY	$24,417	$22,705	$17,704	$14,739	$11,213	$13,057	$12,393
NUMBER COVERED BY FRINGE BENEFITS	2,257	9,420	6,758	7,320	6,160	357	2,546
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,460	$2,450	$1,955	$1,649	$1,298	$1,589	$1,337
MEAN COMPENSATION	$26,877	$25,155	$19,659	$16,388	$12,511	$14,646	$13,730
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	438	350	328	336	250	26	78
NUMBER OF SALARIED INDIVIDUALS	1,186	3,427	2,894	3,676	2,027	137	651
MEAN SALARY	$22,353	$19,094	$14,990	$12,279	$9,786	$10,816	$8,967
NUMBER COVERED BY FRINGE BENEFITS	1,173	3,397	2,869	3,648	1,999	127	642
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,748	$2,831	$2,035	$1,587	$1,149	$1,412	$1,245
MEAN COMPENSATION	$25,091	$21,925	$17,025	$13,856	$10,935	$12,228	$10,212

TABLE 8-A.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(UNIVERSITIES)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	173	164	185	182	166	51	25
NUMBER OF SALARIED INDIVIDUALS	1,568	8,362	5,796	5,807	2,620	352	188
MEAN SALARY	$27,290	$23,288	$18,153	$15,181	$11,606	$13,345	$11,887
NUMBER COVERED BY FRINGE BENEFITS	1,550	8,294	5,741	5,710	2,602	351	176
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,949	$2,624	$2,090	$1,747	$1,394	$1,613	$1,468
MEAN COMPENSATION	$30,239	$25,912	$20,243	$16,928	$13,000	$14,958	$13,355
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	115	118	139	138	131	40	20
NUMBER OF SALARIED INDIVIDUALS	1,044	7,209	4,857	4,657	2,204	302	176
MEAN SALARY	$27,479	$23,313	$18,177	$15,293	$11,655	$13,458	$11,705
NUMBER COVERED BY FRINGE BENEFITS	1,029	7,150	4,814	4,767	2,198	301	164
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,741	$2,566	$2,066	$1,742	$1,417	$1,593	$1,448
MEAN COMPENSATION	$30,220	$25,879	$20,237	$17,035	$13,072	$15,051	$13,153
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	58	46	46	44	35	11	5
NUMBER OF SALARIED INDIVIDUALS	524	1,153	939	950	416	50	12
MEAN SALARY	$26,913	$23,129	$18,027	$14,607	$11,347	$12,664	$14,156
NUMBER COVERED BY FRINGE BENEFITS	521	1,144	927	949	404	50	12
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,359	$2,987	$2,245	$1,772	$1,272	$1,728	$1,739
MEAN COMPENSATION	$30,272	$26,116	$20,272	$16,379	$12,619	$14,392	$16,295

TABLE 8 -B.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PRO-FESSORS (3)	ASSOC. PRO-FESSORS (4)	ASST. PRO-FESSORS (5)	INSTRUC-TORS (6)	LEC-TURERS (7)	UNDES-IGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	521	473	433	434	287	22	63
NUMBER OF SALARIED INDIVIDUALS	1,482	4,243	3,232	4,229	2,095	109	590
MEAN SALARY	$21,685	$19,218	$15,136	$12,518	$10,957	$10,537	$9,834
NUMBER COVERED BY FRINGE BENEFITS	1,470	4,198	3,192	4,158	2,044	102	589
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,315	$2,489	$1,866	$1,538	$1,192	$1,542	$1,204
MEAN COMPENSATION	$24,000	$21,707	$17,002	$14,056	$11,249	$12,079	$11,118
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	202	183	169	163	109	9	17
NUMBER OF SALARIED INDIVIDUALS	888	2,018	1,564	1,842	809	36	114
MEAN SALARY	$23,249	$21,447	$17,148	$14,026	$11,212	$11,760	$13,504
NUMBER COVERED BY FRINGE BENEFITS	886	1,994	1,337	1,592	770	36	114
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,313	$2,169	$1,770	$1,552	$1,396	$1,919	$1,924
MEAN COMPENSATION	$25,562	$23,616	$18,918	$15,578	$12,608	$13,679	$15,428
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	319	290	264	271	178	13	46
NUMBER OF SALARIED INDIVIDUALS	594	2,225	1,668	2,587	1,286	73	476
MEAN SALARY	$19,348	$17,196	$13,666	$11,561	$9,330	$9,934	$8,955
NUMBER COVERED BY FRINGE BENEFITS	584	2,204	1,855	2,566	1,274	66	475
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,317	$2,779	$1,936	$1,529	$1,070	$1,336	$1,155
MEAN COMPENSATION	$21,665	$19,975	$15,602	$13,090	$10,400	$11,270	$10,110

TABLE 8 -C.--MEAN COMPENSATION FOR FULL-TIME ACADEMIC DEANS AND RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1971-72

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	ACADEMIC DEANS (2)	PRO-FESSORS (3)	ASSOC. PRO-FESSORS (4)	ASST. PRO-FESSORS (5)	INSTRUC-TORS (6)	LEC-TURERS (7)	UNDES-IGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	197	62	101	113	238	8	156
NUMBER OF SALARIED INDIVIDUALS	418	331	696	1,109	3,541	34	2,454
MEAN SALARY	$17,465	$15,293	$14,605	$12,739	$10,790	$9,118	$12,138
NUMBER COVERED BY FRINGE BENEFITS	410	325	694	1,100	3,513	31	2,423
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,927	$1,476	$1,579	$1,346	$1,203	$748	$1,312
MEAN COMPENSATION	$19,392	$16,769	$16,184	$14,095	$11,993	$9,866	$13,450
PUBLIC INSTITUTIONS							
NUMBER OF INSTITUTIONS	136	48	83	92	201	6	129
NUMBER OF SALARIED INDIVIDUALS	350	282	609	970	3,216	20	2,291
MEAN SALARY	$18,244	$16,163	$15,173	$13,171	$10,911	$9,390	$12,390
NUMBER COVERED BY FRINGE BENEFITS	342	276	607	961	3,192	20	2,268
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,995	$1,471	$1,529	$1,348	$1,192	$923	$1,300
MEAN COMPENSATION	$20,239	$17,634	$16,702	$14,519	$12,103	$10,253	$13,690
PRIVATE INSTITUTIONS							
NUMBER OF INSTITUTIONS	61	14	18	21	37	2	27
NUMBER OF SALARIED INDIVIDUALS	68	49	87	139	325	14	163
MEAN SALARY	$13,457	$10,284	$10,631	$9,723	$9,593	$8,815	$8,990
NUMBER COVERED BY FRINGE BENEFITS	68	49	87	139	321	11	155
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,587	$1,502	$1,924	$1,409	$1,310	$430	$1,484
MEAN COMPENSATION	$15,044	$11,786	$12,555	$11,132	$10,903	$9,245	$10,074

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN ALL INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PRESIDENT										
NUMBER OF INDIVIDUALS	1,108	221	245	304	338	1,252	418	386	260	188
SALARIED	1,108	221	245	304	338	1,062	330	322	247	163
CONTRIBUTED SERVICES						190	88	64	13	25
MEAN SALARY	$29,580	$33,069	$30,381	$27,221	$30,150	$26,590	$30,903	$25,966	$22,723	$24,653
MEDIAN SALARY	$29,245	$32,500	$29,500	$25,858	$28,713	$25,000	$30,000	$25,000	$22,155	$24,000
CHIEF ACADEMIC OFFICER										
NUMBER OF INDIVIDUALS	1,025	207	224	284	310	1,152	388	373	243	148
SALARIED	1,025	207	224	284	310	1,020	328	323	235	134
CONTRIBUTED SERVICES						132	60	50	8	14
MEAN SALARY	$24,372	$26,276	$25,259	$22,070	$24,567	$20,035	$22,918	$19,687	$17,242	$18,844
MEDIAN SALARY	$23,794	$25,761	$24,000	$20,700	$24,204	$19,000	$22,000	$19,000	$17,210	$17,838
CHIEF BUSINESS OFFICER										
NUMBER OF INDIVIDUALS	1,045	213	227	294	311	1,164	384	352	253	175
SALARIED	1,044	213	227	294	310	1,053	326	318	247	162
CONTRIBUTED SERVICES	1				1	111	58	34	6	13
MEAN SALARY	$21,295	$22,791	$22,504	$18,806	$21,755	$18,281	$21,657	$17,589	$15,446	$17,085
MEDIAN SALARY	$20,707	$22,600	$21,791	$17,414	$21,463	$16,880	$20,427	$16,500	$15,000	$15,563
CHIEF DEVELOPMENT OFFICER										
NUMBER OF INDIVIDUALS	349	68	86	105	90	867	281	264	188	134
SALARIED	348	68	85	105	90	840	271	255	184	130
CONTRIBUTED SERVICES	1		1			27	10	9	4	4
MEAN SALARY	$21,656	$23,211	$23,253	$19,295	$21,724	$18,464	$20,655	$18,454	$15,919	$17,377
MEDIAN SALARY	$21,252	$22,206	$21,908	$18,564	$22,202	$17,500	$19,250	$17,500	$15,450	$16,250
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	1,043	212	224	295	312	1,200	417	365	254	164
SALARIED	1,042	212	224	294	312	1,061	344	319	243	150
CONTRIBUTED SERVICES	1			1		139	68	46	11	14
MEAN SALARY	$17,309	$18,873	$18,048	$15,159	$17,744	$12,987	$14,694	$12,781	$11,128	$12,466
MEDIAN SALARY	$16,518	$17,545	$16,950	$14,395	$17,040	$12,000	$14,000	$12,150	$10,900	$11,148
CHIEF PLANNING OFFICER										
NUMBER OF INDIVIDUALS	212	67	56	44	45	129	56	41	18	14
SALARIED	212	67	56	44	45	122	53	38	18	13
CONTRIBUTED SERVICES						7	3	3		1
MEAN SALARY	$22,083	$23,557	$22,242	$19,005	$22,700	$20,349	$23,657	$19,374	$15,091	$17,080
MEDIAN SALARY	$20,750	$21,884	$20,023	$17,225	$22,500	$19,000	$22,500	$17,894	$15,156	$13,692
CHIEF PUBLIC RELATIONS OFFICER										
NUMBER OF INDIVIDUALS	481	119	107	147	108	637	222	191	136	88
SALARIED	481	119	107	147	108	617	213	184	135	85
CONTRIBUTED SERVICES						20	9	7	1	3
MEAN SALARY	$16,432	$17,506	$18,438	$14,222	$16,717	$13,043	$14,841	$12,659	$11,206	$12,286
MEDIAN SALARY	$15,800	$17,268	$17,600	$13,083	$15,550	$12,000	$14,500	$12,000	$10,933	$11,000
CHIEF STUDENT LIFE OFFICER										
NUMBER OF INDIVIDUALS	826	169	181	225	251	747	244	236	169	118
SALARIED	826	169	181	225	251	716	222	218	166	110
CONTRIBUTED SERVICES						51	22	18	3	8
MEAN SALARY	$20,791	$22,203	$21,817	$18,292	$21,339	$15,396	$17,271	$15,382	$13,607	$14,340
MEDIAN SALARY	$20,500	$22,000	$21,504	$17,700	$21,400	$14,500	$16,518	$15,000	$13,275	$13,380
DEAN OF MEN										
NUMBER OF INDIVIDUALS	350	67	65	105	113	437	135	138	105	59
SALARIED	348	66	64	105	113	390	117	120	98	55
CONTRIBUTED SERVICES	2	1	1			47	18	18	7	4
MEAN SALARY	$17,773	$19,697	$18,691	$15,085	$18,625	$12,638	$14,111	$13,098	$10,515	$11,583
MEDIAN SALARY	$17,028	$19,485	$18,500	$14,600	$17,940	$12,000	$13,900	$13,200	$10,500	$10,800
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	258	39	51	81	81	473	144	134	132	63
SALARIED	257	39	50	87	81	431	115	120	130	62
CONTRIBUTED SERVICES	1		1			42	29	14	2	1
MEAN SALARY	$16,585	$18,120	$16,500	$13,815	$15,667	$10,798	$12,550	$10,793	$9,630	$9,813
MEDIAN SALARY	$15,000	$17,750	$16,185	$14,000	$15,351	$10,500	$12,000	$10,550	$9,575	$9,750
DEAN/DIR., AGRICULTURE										
NUMBER OF INDIVIDUALS	114	15	34	28	37	8	3	2	3	
SALARIED	114	15	34	28	37	8	3	2	3	
CONTRIBUTED SERVICES										
MEAN SALARY	$24,864	$26,578	$24,778	$24,571	$24,469	$20,781	$28,527	$15,835	$16,333	
MEDIAN SALARY	$25,257	$24,515	$24,886	$23,900	$25,410	$18,500	$29,932	$15,836	$17,000	

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN/DIR., ARCHITECTURE										
NUMBER OF INDIVIDUALS	50	8	11	15	16	17	8	4	4	1
SALARIED	49	7	11	15	16	17	8	4	4	1
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$25,664	$28,670	$27,051	$24,190	$24,776	$26,647				
MEDIAN SALARY	$26,640	$29,500	$27,050	$26,100	$26,117	$26,250				
DEAN/DIR., ARTS AND SCIENCES										
NUMBER OF INDIVIDUALS	405	85	115	110	95	158	71	37	22	28
SALARIED	405	85	115	110	95	141	66	31	20	24
CONTRIBUTED SERVICES						17	5	6	2	4
MEAN SALARY	$24,281	$24,643	$25,496	$22,862	$24,125	$23,011	$24,803	$23,092	$19,211	$21,144
MEDIAN SALARY	$24,400	$24,868	$25,106	$22,358	$24,324	$23,150	$25,250	$23,705	$18,850	$20,000
DEAN/DIR., BUSINESS										
NUMBER OF INDIVIDUALS	401	62	109	118	112	162	67	39	26	30
SALARIED	400	62	108	118	112	157	66	37	25	29
CONTRIBUTED SERVICES	1		1			5	1	2	1	1
MEAN SALARY	$22,541	$22,649	$23,465	$22,074	$23,401	$21,612	$23,674	$21,615	$17,651	$20,328
MEDIAN SALARY	$23,000	$22,255	$23,437	$22,000	$23,733	$20,750	$23,250	$22,500	$16,000	$20,045
DEAN/DIR., CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	476	113	107	140	116	159	78	45	17	21
SALARIED	474	112	106	140	116	142	69	39	17	17
CONTRIBUTED SERVICES	2	1	1			17	7	6		4
MEAN SALARY	$19,251	$20,594	$19,922	$17,238	$19,770	$16,876	$17,704	$16,514	$15,270	$15,545
MEDIAN SALARY	$18,500	$20,165	$18,800	$15,874	$19,025	$15,779	$16,000	$15,600	$12,546	$16,000
DEAN/DIR., DENTISTRY										
NUMBER OF INDIVIDUALS	47	7	13	20	7	18	9	7	1	1
SALARIED	47	7	13	20	7	18	9	7	1	1
CONTRIBUTED SERVICES										
MEAN SALARY	$26,583	$27,526	$27,842	$25,904	$25,244	$36,414				
MEDIAN SALARY	$24,650	$21,620	$30,000	$20,300	$24,650	$37,000				
DEAN/DIR., EDUCATION										
NUMBER OF INDIVIDUALS	350	58	95	110	87	139	43	35	25	36
SALARIED	350	58	95	110	87	129	41	29	24	35
CONTRIBUTED SERVICES						10	2	6	1	1
MEAN SALARY	$24,720	$25,717	$25,780	$23,271	$24,728	$19,511	$24,220	$18,502	$16,456	$16,925
MEDIAN SALARY	$25,116	$26,057	$26,551	$23,444	$24,720	$17,800	$25,750	$15,825	$15,350	$15,455
DEAN/DIR., ENGINEERING										
NUMBER OF INDIVIDUALS	180	24	43	55	58	82	40	20	8	14
SALARIED	179	23	43	55	58	82	40	20	8	14
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$25,543	$27,404	$26,199	$23,618	$26,144	$25,273	$27,609	$24,058	$20,619	$22,592
MEDIAN SALARY	$26,775	$28,500	$28,500	$22,416	$26,846	$24,950	$27,750	$23,050	$17,850	$21,200
DEAN/DIR., EVENING DIVISION										
NUMBER OF INDIVIDUALS	229	46	37	72	74	106	66	21	10	9
SALARIED	228	46	36	72	74	101	63	20	10	8
CONTRIBUTED SERVICES	1		1			5	3	1		1
MEAN SALARY	$17,931	$20,253	$18,425	$13,835	$20,227	$16,301	$16,672	$17,009	$14,927	$13,330
MEDIAN SALARY	$17,000	$19,313	$17,025	$13,149	$19,699	$16,620	$17,000	$16,875	$14,760	$12,650
DEAN/DIR., EXTENSION										
NUMBER OF INDIVIDUALS	173	22	51	66	34	40	18	7	8	7
SALARIED	172	21	51	66	34	37	16	7	7	7
CONTRIBUTED SERVICES	1	1				3	2		1	
MEAN SALARY	$19,646	$20,670	$21,705	$16,477	$21,956	$15,094	$18,470	$13,252	$11,111	$13,209
MEDIAN SALARY	$19,475	$19,868	$21,050	$13,500	$22,847	$13,050	$17,800	$13,140	$11,340	$10,584
DEAN/DIR., FINE ARTS										
NUMBER OF INDIVIDUALS	191	27	50	44	70	67	22	14	12	19
SALARIED	191	27	50	44	70	58	19	13	11	15
CONTRIBUTED SERVICES						9	3	1	1	4
MEAN SALARY	$22,287	$22,764	$24,256	$19,726	$22,306	$17,169	$24,517	$13,362	$13,038	$14,189
MEDIAN SALARY	$22,249	$21,624	$24,949	$18,634	$23,192	$15,412	$24,500	$11,800	$12,000	$12,000
DEAN/DIR., GRADUATE PROGRAMS										
NUMBER OF INDIVIDUALS	278	62	67	77	70	184	76	46	14	43
SALARIED	278	62	67	77	70	165	69	41	13	37
CONTRIBUTED SERVICES						19	7	5	1	6
MEAN SALARY	$26,695	$27,833	$27,789	$25,121	$26,370	$22,305	$25,300	$20,264	$19,513	$20,337
MEDIAN SALARY	$26,093	$26,093	$27,800	$24,465	$26,376	$21,700	$24,572	$20,000	$18,800	$18,500

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DEAN/DIR., HOME ECONOMICS										
NUMBER OF INDIVIDUALS	116	14	32	31	39	17	5	3	6	3
SALARIED	116	14	32	31	39	16	5	2	6	3
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$21,403	$22,771	$22,234	$21,063	$20,502	$15,293	$19,978	$13,064	$13,080	$13,400
MEDIAN SALARY	$21,123	$22,771	$23,137	$20,500	$20,875	$13,400	$19,678	$13,064	$10,800	$12,300
DEAN/DIR., JOURNALISM										
NUMBER OF INDIVIDUALS	61	3	17	16	25	14	6	2	1	5
SALARIED	61	3	17	16	25	14	6	2	1	5
CONTRIBUTED SERVICES										
MEAN SALARY	$20,787	$21,291	$23,080	$20,533	$19,270	$21,510				
MEDIAN SALARY	$21,500	$19,242	$23,500	$21,198	$19,923	$22,025				
DEAN/DIR., LAW										
NUMBER OF INDIVIDUALS	99	5	17	20	17	63	22	16	7	18
SALARIED	99	5	17	20	17	63	22	16	7	18
CONTRIBUTED SERVICES										
MEAN SALARY	$30,984	$28,160	$32,289	$30,288	$31,326	$32,018	$34,900	$30,162	$31,430	$30,378
MEDIAN SALARY	$31,500	$26,800	$33,500	$30,907	$32,400	$32,000	$35,500	$29,000	$33,000	$30,500
DEAN/DIR., LIBRARY SCIENCE										
NUMBER OF INDIVIDUALS	78	16	23	24	13	24	5	4	2	9
SALARIED	78	16	23	24	13	20	8	3	1	8
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$20,693	$23,410	$21,637	$18,512	$20,628	$18,363				
MEDIAN SALARY	$20,350	$23,554	$24,000	$16,450	$22,000	$16,650				
DEAN/DIR., MEDICINE										
NUMBER OF INDIVIDUALS	41	8	14	13	12	29	13	9	5	2
SALARIED	41	8	14	13	12	29	13	9	5	2
CONTRIBUTED SERVICES										
MEAN SALARY	$38,863	$37,140	$40,632	$41,396	$35,204	$42,662	$45,638	$43,794	$39,557	$26,000
MEDIAN SALARY	$39,556	$41,849	$39,925	$42,500	$37,375	$43,400	$47,475	$43,400	$37,000	$26,000
DEAN/DIR., MUSIC										
NUMBER OF INDIVIDUALS	105	16	27	28	38	81	17	27	18	19
SALARIED	105	16	27	28	38	77	17	24	18	18
CONTRIBUTED SERVICES						4		3		1
MEAN SALARY	$21,331	$21,517	$23,707	$19,935	$20,425	$16,978	$21,965	$19,209	$14,220	$12,051
MEDIAN SALARY	$21,000	$20,922	$25,200	$19,851	$21,270	$15,927	$18,500	$19,650	$12,500	$10,115
DEAN/DIR., NATURAL RESOURCES										
NUMBER OF INDIVIDUALS	51	9	12	17	13	8	1	2	2	3
SALARIED	51	9	12	17	13	8	1	2	2	3
CONTRIBUTED SERVICES										
MEAN SALARY	$23,576	$24,516	$25,167	$20,762	$26,706	$20,270				
MEDIAN SALARY	$24,444	$24,282	$24,222	$19,000	$27,672	$18,003				
DEAN/DIR., NURSING										
NUMBER OF INDIVIDUALS	275	53	79	72	71	89	33	27	14	15
SALARIED	275	53	79	72	71	84	33	23	13	15
CONTRIBUTED SERVICES						5		4	1	
MEAN SALARY	$19,348	$21,614	$18,759	$18,298	$19,375	$18,862	$20,494	$19,634	$15,473	$17,027
MEDIAN SALARY	$18,441	$19,664	$17,500	$16,954	$19,355	$18,995	$20,250	$19,600	$13,700	$17,000
DEAN/DIR., PHARMACY										
NUMBER OF INDIVIDUALS	50	5	16	13	16	13	6	4	3	
SALARIED	50	5	16	13	16	13	6	4	3	
CONTRIBUTED SERVICES										
MEAN SALARY	$27,856	$30,820	$29,918	$27,831	$24,893	$25,963	$27,719	$26,841	$21,283	
MEDIAN SALARY	$27,256	$33,578	$30,634	$28,119	$25,200	$25,500	$27,633	$27,300	$19,850	
DEAN/DIR., PHYSICAL EDUCATION										
NUMBER OF INDIVIDUALS	183	44	39	43	57	82	32	15	19	16
SALARIED	182	43	39	43	57	79	32	14	17	16
CONTRIBUTED SERVICES	1	1				3		1	2	
MEAN SALARY	$20,304	$21,643	$21,755	$17,974	$20,057	$14,338	$16,216	$13,304	$13,006	$12,901
MEDIAN SALARY	$20,135	$20,662	$21,763	$18,475	$21,264	$13,200	$15,470	$12,725	$11,992	$12,580
DEAN/DIR., PUBLIC HEALTH										
NUMBER OF INDIVIDUALS	35	8	6	12	9	7	2	2	2	1
SALARIED	35	8	6	12	9	7	2	2	2	1
CONTRIBUTED SERVICES										
MEAN SALARY	$25,014	$25,112	$30,031	$20,838	$27,151	$26,435				
MEDIAN SALARY	$23,500	$24,600	$29,270	$18,482	$28,707	$25,300				

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DEAN/DIR., SOCIAL WORK										
NUMBER OF INDIVIDUALS	87	16	20	23	28	47	21	13	8	5
SALARIED	87	16	20	23	28	45	21	11	8	5
CONTRIBUTED SERVICES						2		2		
MEAN SALARY	$24,350	$25,569	$25,100	$24,322	$23,266	$21,728	$25,241	$20,406	$16,260	$18,634
MEDIAN SALARY	$24,000	$24,744	$25,720	$25,500	$23,406	$21,000	$26,500	$20,195	$14,865	$14,712
DEAN/DIR., SPECIAL SESSION										
NUMBER OF INDIVIDUALS	37	10	11	6	10	27	11	8	1	7
SALARIED	37	10	11	6	10	25	11	7	1	6
CONTRIBUTED SERVICES						2		1		1
MEAN SALARY	$21,728	$23,162	$21,849	$21,754	$20,146	$17,210				
MEDIAN SALARY	$21,450	$22,722	$21,700	$21,863	$19,356	$16,995	$17,200	$16,000	$24,450	$17,700
DEAN/DIR., TECHNOLOGY										
NUMBER OF INDIVIDUALS	176	29	51	55	41	22	8	7	3	4
SALARIED	175	28	51	55	41	22	8	7	3	4
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$20,463	$22,524	$21,932	$18,185	$20,285	$20,382	$19,253	$19,802	$18,281	$25,230
MEDIAN SALARY	$19,458	$20,634	$21,840	$17,508	$19,860	$18,161	$18,375	$18,250	$20,000	$17,461
DEAN/DIR., VETERINARY MEDICINE										
NUMBER OF INDIVIDUALS	18		9	4	5	4	2	1	1	
SALARIED	18		9	4	5	4	2	1	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$30,778		$31,598	$31,655	$28,601	$25,675				
MEDIAN SALARY	$31,100		$32,000	$31,000	$29,050	$27,550				
DEAN/DIR., VOCATIONAL EDUCATION										
NUMBER OF INDIVIDUALS	288	20	80	58	130	15	4	2	5	4
SALARIED	287	20	79	58	130	14	4	2	5	3
CONTRIBUTED SERVICES	1		1			1				1
MEAN SALARY	$19,048	$21,230	$19,943	$15,485	$19,749	$14,606	$16,750	$10,892	$14,269	$14,733
MEDIAN SALARY	$18,500	$21,450	$19,300	$15,012	$19,334	$13,713	$17,275	$10,892	$12,425	$15,000
DIRECTOR, ADMISSIONS										
NUMBER OF INDIVIDUALS	719	200	165	187	167	969	345	290	209	121
SALARIED	719	200	165	187	167	890	308	265	201	116
CONTRIBUTED SERVICES						79	41	25	8	5
MEAN SALARY	$17,087	$17,713	$17,682	$15,094	$17,978	$13,461	$14,471	$13,854	$11,778	$12,793
MEDIAN SALARY	$16,524	$17,272	$17,000	$14,207	$17,460	$13,000	$14,314	$13,500	$11,240	$12,600
DIRECTOR, ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	222	49	55	81	37	584	208	166	121	69
SALARIED	219	49	53	81	36	522	151	151	117	63
CONTRIBUTED SERVICES	3		2		1	42	17	15	4	6
MEAN SALARY	$14,873	$14,762	$16,176	$13,705	$15,731	$11,723	$12,511	$11,978	$10,225	$11,502
MEDIAN SALARY	$14,456	$14,456	$15,700	$12,830	$15,675	$11,000	$12,000	$11,440	$10,000	$10,800
DIRECTOR, ATHLETICS										
NUMBER OF INDIVIDUALS	458	89	108	119	142	480	151	146	113	70
SALARIED	458	89	108	119	142	469	148	145	110	66
CONTRIBUTED SERVICES						11	3	1	3	4
MEAN SALARY	$18,508	$17,675	$19,877	$17,779	$18,476	$14,261	$15,722	$14,051	$12,519	$14,348
MEDIAN SALARY	$17,760	$17,204	$19,207	$17,100	$18,079	$14,000	$15,423	$14,000	$12,050	$13,738
DIRECTOR, BUDGET										
NUMBER OF INDIVIDUALS	215	61	55	45	54	99	50	25	11	13
SALARIED	214	61	54	45	54	90	46	21	11	12
CONTRIBUTED SERVICES	1		1			9	4	4		1
MEAN SALARY	$18,187	$18,685	$19,109	$16,170	$20,564	$16,183	$17,976	$15,346	$11,877	$14,720
MEDIAN SALARY	$17,575	$18,170	$18,466	$16,800	$19,000	$15,440	$16,500	$14,800	$11,077	$13,625
DIRECTOR, COMMUNITY SERVICES										
NUMBER OF INDIVIDUALS	214	47	46	53	70	57	29	17	8	3
SALARIED	213	46	46	53	70	54	27	16	8	3
CONTRIBUTED SERVICES	1	1				3	2	1		
MEAN SALARY	$17,713	$18,871	$16,956	$15,415	$19,121	$14,663	$15,260	$13,812	$14,725	$12,766
MEDIAN SALARY	$17,000	$18,273	$17,435	$14,500	$19,509	$13,415	$15,800	$12,550	$13,030	$13,000
DIRECTOR, COMPUTER CENTER										
NUMBER OF INDIVIDUALS	563	143	143	143	138	336	134	104	53	43
SALARIED	562	143	143	142	138	332	135	103	52	42
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$18,118	$15,004	$18,871	$16,647	$17,945	$14,931	$16,450	$14,728	$12,353	$13,736
MEDIAN SALARY	$17,453	$18,550	$18,000	$15,500	$17,469	$13,800	$15,600	$13,880	$11,750	$12,075

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DIRECTOR, FOOD SERVICES										
NUMBER OF INDIVIDUALS	282	37	75	78	92	388	128	106	93	61
SALARIED	282	37	75	78	92	363	118	97	91	57
CONTRIBUTED SERVICES						25	10	9	2	4
MEAN SALARY	$13,401	$15,420	$14,741	$12,214	$12,503	$10,988	$12,815	$11,159	$8,997	$10,084
MEDIAN SALARY	$13,074	$15,000	$15,000	$12,000	$12,090	$10,500	$12,856	$11,000	$9,000	$10,092
DIRECTOR, INFORMATION OFFICE										
NUMBER OF INDIVIDUALS	248	45	61	65	77	202	57	70	43	32
SALARIED	247	44	61	65	77	200	56	69	43	32
CONTRIBUTED SERVICES	1	1				2	1	1		
MEAN SALARY	$14,645	$14,823	$15,796	$13,226	$14,832	$11,811	$13,051	$11,676	$10,478	$11,723
MEDIAN SALARY	$14,200	$14,310	$15,000	$13,093	$14,500	$11,000	$11,725	$11,413	$11,650	$10,900
DIRECTOR, INSTITUTIONAL STUDIES										
NUMBER OF INDIVIDUALS	278	68	66	84	60	105	45	32	12	6
SALARIED	276	67	65	84	60	99	44	29	10	6
CONTRIBUTED SERVICES	2	1	1			6	1	3	2	
MEAN SALARY	$19,261	$20,362	$20,164	$18,115	$18,659	$16,329	$17,087	$16,453	$13,324	$20,186
MEDIAN SALARY	$18,656	$20,089	$19,336	$17,400	$18,350	$15,600	$16,700	$16,350	$12,750	$18,923
DIR./PRIN., LABORATORY SCHOOL										
NUMBER OF INDIVIDUALS	98	28	26	33	11	26	10	7	4	5
SALARIED	98	28	26	33	11	21	7	6	4	4
CONTRIBUTED SERVICES						5	3	1		1
MEAN SALARY	$18,484	$21,505	$19,397	$15,815	$16,642	$12,837	$15,202	$11,869	$12,220	$10,766
MEDIAN SALARY	$17,636	$20,046	$20,550	$15,200	$16,622	$11,476	$14,400	$10,540	$9,711	$11,176
DIRECTOR, PERSONNEL SERVICES										
NUMBER OF INDIVIDUALS	417	108	93	105	111	225	114	48	29	32
SALARIED	416	108	92	105	111	213	110	45	28	30
CONTRIBUTED SERVICES	1		1			12	4	3	1	2
MEAN SALARY	$16,551	$16,488	$18,167	$14,436	$17,274	$14,139	$15,052	$14,329	$10,954	$13,481
MEDIAN SALARY	$15,564	$15,709	$17,804	$13,992	$16,971	$13,300	$14,175	$13,729	$11,500	$12,800
DIRECTOR, PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	691	144	155	192	200	842	285	260	176	117
SALARIED	691	144	155	192	200	814	277	251	173	113
CONTRIBUTED SERVICES						28	12	9	3	4
MEAN SALARY	$15,876	$16,813	$17,789	$13,821	$15,691	$12,426	$14,201	$12,251	$10,262	$11,773
MEDIAN SALARY	$15,411	$16,311	$18,352	$13,000	$15,102	$11,550	$13,500	$11,500	$10,000	$10,568
DIR., SPONSORED RESEARCH ADMIN.										
NUMBER OF INDIVIDUALS	145	32	42	38	37	72	41	12	7	12
SALARIED	145	32	42	38	37	70	40	12	7	11
CONTRIBUTED SERVICES						2	1			1
MEAN SALARY	$22,617	$23,551	$22,636	$21,085	$23,359	$19,398	$20,815	$19,174	$14,065	$17,882
MEDIAN SALARY	$22,500	$22,017	$22,187	$21,548	$24,500	$18,750	$20,500	$18,300	$14,000	$17,500
DIRECTOR, STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	647	142	145	177	183	423	161	125	84	53
SALARIED	645	141	144	177	183	378	146	110	77	45
CONTRIBUTED SERVICES	2	1	1			45	15	15	7	8
MEAN SALARY	$16,547	$17,646	$18,234	$14,707	$17,562	$13,077	$14,231	$13,166	$11,062	$12,567
MEDIAN SALARY	$16,716	$17,073	$18,174	$14,300	$17,230	$12,600	$14,000	$13,076	$10,920	$11,875
DIRECTOR, STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	759	172	169	220	198	722	255	199	158	110
SALARIED	759	172	169	220	198	664	226	178	155	105
CONTRIBUTED SERVICES						58	29	21	3	5
MEAN SALARY	$13,856	$14,841	$14,967	$12,233	$13,857	$10,716	$11,815	$10,950	$9,139	$10,274
MEDIAN SALARY	$13,500	$14,313	$14,760	$12,048	$13,200	$10,500	$11,350	$11,000	$9,000	$10,500
DIRECTOR, STUDENT HEALTH										
NUMBER OF INDIVIDUALS	302	70	75	78	79	343	143	86	69	45
SALARIED	302	70	75	78	79	315	131	77	66	41
CONTRIBUTED SERVICES						28	12	9	3	4
MEAN SALARY	$15,550	$15,323	$22,301	$18,960	$19,251	$11,910	$13,985	$11,762	$9,170	$9,956
MEDIAN SALARY	$21,570	$19,609	$25,640	$18,050	$18,587	$8,800	$10,000	$9,300	$7,495	$8,030
DIRECTOR, STUDENT HOUSING										
NUMBER OF INDIVIDUALS	274	57	79	69	69	300	123	93	39	45
SALARIED	274	57	79	69	69	275	117	81	39	38
CONTRIBUTED SERVICES						25	6	12		7
MEAN SALARY	$14,554	$14,413	$16,470	$12,292	$14,740	$10,833	$11,728	$10,848	$8,636	$10,301
MEDIAN SALARY	$13,564	$13,579	$15,500	$11,985	$13,300	$10,000	$11,000	$9,700	$8,000	$10,100

TABLE 1.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN ALL INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DIRECTOR, STUDENT PLACEMENT										
NUMBER OF INDIVIDUALS	417	114	110	103	90	353	168	93	48	44
SALARIED	417	114	110	103	90	331	158	82	47	44
CONTRIBUTED SERVICES						22	10	11	1	
MEAN SALARY	$15,142	$16,467	$16,312	$13,181	$14,279	$11,604	$12,215	$11,758	$10,502	$10,301
MEDIAN SALARY	$14,700	$15,572	$15,850	$12,700	$14,130	$11,237	$12,000	$11,704	$10,000	$10,000
DIRECTOR, STUDENT UNION										
NUMBER OF INDIVIDUALS	408	92	102	95	119	250	83	82	54	31
SALARIED	408	92	102	95	119	244	82	80	52	30
CONTRIBUTED SERVICES						6	1	2	2	1
MEAN SALARY	$14,526	$14,572	$16,158	$12,721	$14,531	$10,907	$12,164	$10,949	$8,831	$10,958
MEDIAN SALARY	$14,008	$14,108	$15,725	$12,627	$14,292	$10,960	$12,126	$10,900	$9,400	$11,000
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	428	124	95	121	88	379	149	107	64	59
SALARIED	428	124	95	121	88	352	134	99	63	56
CONTRIBUTED SERVICES						27	15	8	1	3
MEAN SALARY	$18,418	$18,374	$20,169	$17,491	$17,862	$15,062	$16,090	$14,470	$13,418	$15,500
MEDIAN SALARY	$18,112	$17,865	$20,000	$16,800	$18,192	$14,000	$14,500	$13,900	$13,300	$15,275
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	587	85	124	194	184	718	220	233	159	106
SALARIED	587	85	124	194	184	656	196	207	154	99
CONTRIBUTED SERVICES						62	24	26	5	7
MEAN SALARY	$10,178	$10,588	$11,148	$9,304	$10,255	$8,314	$9,699	$8,091	$6,913	$8,216
MEDIAN SALARY	$9,740	$10,053	$11,176	$8,446	$9,954	$7,800	$9,050	$7,250	$6,252	$7,957
COMPTROLLER										
NUMBER OF INDIVIDUALS	358	79	94	89	96	507	200	150	86	71
SALARIED	357	78	94	89	96	488	193	143	84	68
CONTRIBUTED SERVICES	1	1				19	7	7	2	3
MEAN SALARY	$17,283	$17,410	$18,213	$16,608	$16,897	$14,816	$16,482	$14,369	$12,652	$13,705
MEDIAN SALARY	$16,832	$16,210	$17,590	$16,500	$16,793	$14,363	$16,500	$14,100	$12,000	$13,200
HEAD BASKETBALL COACH										
NUMBER OF INDIVIDUALS	359	42	93	111	113	274	77	89	68	40
SALARIED	359	42	93	111	113	271	77	88	66	40
CONTRIBUTED SERVICES						3		1	2	
MEAN SALARY	$15,172	$14,915	$16,041	$14,388	$15,325	$12,300	$12,880	$12,327	$11,240	$12,908
MEDIAN SALARY	$14,700	$14,895	$15,500	$13,500	$14,768	$12,100	$13,000	$11,733	$11,050	$12,800
HEAD FOOTBALL COACH										
NUMBER OF INDIVIDUALS	264	32	78	66	88	153	46	60	29	18
SALARIED	264	32	78	66	88	153	46	60	29	18
CONTRIBUTED SERVICES										
MEAN SALARY	$17,727	$16,857	$17,846	$17,971	$17,785	$14,568	$16,182	$13,086	$14,323	$15,779
MEDIAN SALARY	$16,545	$15,865	$15,675	$17,100	$16,969	$13,500	$15,600	$12,549	$13,230	$13,401
PURCHASING AGENT										
NUMBER OF INDIVIDUALS	484	118	103	138	125	300	116	97	42	45
SALARIED	484	118	103	138	125	284	110	91	41	42
CONTRIBUTED SERVICES						16	6	6	1	3
MEAN SALARY	$13,595	$13,594	$15,484	$12,259	$13,534	$12,000	$13,274	$11,764	$10,159	$10,969
MEDIAN SALARY	$13,000	$12,529	$15,211	$12,012	$13,000	$11,500	$13,000	$11,000	$10,000	$10,150
REGISTRAR										
NUMBER OF INDIVIDUALS	678	175	138	193	172	1,004	354	322	190	138
SALARIED	678	175	138	193	172	888	301	275	181	131
CONTRIBUTED SERVICES						116	53	47	9	7
MEAN SALARY	$15,417	$16,356	$16,636	$14,105	$14,909	$11,607	$12,646	$11,531	$10,411	$11,030
MEDIAN SALARY	$15,436	$16,227	$16,975	$14,000	$14,868	$11,400	$12,200	$11,652	$10,200	$10,915
STAFF LEGAL COUNSEL										
NUMBER OF INDIVIDUALS	68	16	16	21	15	33	16	8	4	5
SALARIED	68	16	16	21	15	25	12	6	2	5
CONTRIBUTED SERVICES						8	4	2	2	
MEAN SALARY	$21,455	$19,699	$23,348	$19,923	$23,259	$18,868	$18,341	$17,808	$16,500	$22,350
MEDIAN SALARY	$20,775	$20,070	$25,300	$20,400	$20,750	$19,000	$17,500	$18,650	$16,500	$19,000

TABLE I-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PRESIDENT										
NUMBER OF INDIVIDUALS	85	10	30	21	28	49	25	11	4	9
SALARIED	85	10	30	21	28	45	23	9	4	9
CONTRIBUTED SERVICES						4	2	2		
MEAN SALARY	$40,641	$41,309	$42,069	$39,084	$40,675	$46,560	$48,245	$44,308	$48,375	$43,444
MEDIAN SALARY	$40,300	$40,000	$41,750	$40,000	$40,650	$46,000	$50,000	$45,000	$50,000	$42,000
CHIEF ACADEMIC OFFICER										
NUMBER OF INDIVIDUALS	93	12	31	20	30	49	26	10	4	9
SALARIED	93	12	31	20	30	47	26	8	4	9
CONTRIBUTED SERVICES						2		2		
MEAN SALARY	$34,210	$33,543	$35,226	$33,646	$33,951	$35,911	$37,155	$33,260	$35,750	$34,744
MEDIAN SALARY	$34,200	$33,030	$36,000	$32,100	$34,000	$36,000	$37,000	$32,750	$36,500	$34,600
CHIEF BUSINESS OFFICER										
NUMBER OF INDIVIDUALS	92	11	32	21	28	49	26	10	4	9
SALARIED	92	11	32	21	28	47	25	9	4	9
CONTRIBUTED SERVICES						2	1	1		
MEAN SALARY	$31,298	$31,240	$32,290	$30,029	$31,138	$34,402	$36,150	$32,641	$35,375	$30,766
MEDIAN SALARY	$31,550	$32,440	$33,350	$30,000	$31,500	$33,000	$36,000	$28,600	$33,750	$31,500
CHIEF DEVELOPMENT OFFICER										
NUMBER OF INDIVIDUALS	71	7	21	18	25	50	26	11	4	9
SALARIED	71	7	21	18	25	50	26	11	4	9
CONTRIBUTED SERVICES										
MEAN SALARY	$26,295	$27,673	$31,130	$24,239	$23,225	$31,022	$33,548	$29,450	$28,275	$26,866
MEDIAN SALARY	$25,080	$28,496	$32,000	$24,100	$23,400	$29,750	$33,400	$29,500	$31,250	$25,000
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	88	10	29	21	28	51	26	12	4	9
SALARIED	88	10	29	21	28	50	25	12	4	9
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$25,504	$26,769	$26,664	$23,728	$25,182	$23,884	$25,142	$23,216	$20,242	$22,500
MEDIAN SALARY	$25,846	$26,403	$27,500	$24,500	$24,782	$23,500	$24,790	$22,250	$21,500	$20,600
CHIEF PLANNING OFFICER										
NUMBER OF INDIVIDUALS	35	4	14	5	12	22	13	6	1	2
SALARIED	35	4	14	5	12	21	13	5	1	2
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$27,107	$26,399	$27,703	$25,788	$27,636	$29,373				
MEDIAN SALARY	$27,000	$25,292	$25,850	$27,000	$29,758	$30,000				
CHIEF PUBLIC RELATIONS OFFICER										
NUMBER OF INDIVIDUALS	58	10	20	12	16	42	24	9	1	8
SALARIED	58	10	20	12	16	41	23	9	1	8
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$24,136	$23,774	$24,487	$21,396	$25,978	$21,287				
MEDIAN SALARY	$21,850	$19,800	$23,850	$20,350	$22,695	$20,500				
CHIEF STUDENT LIFE OFFICER										
NUMBER OF INDIVIDUALS	80	10	29	18	23	48	27	9	3	9
SALARIED	80	10	29	18	23	47	27	8	3	9
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$26,415	$27,306	$26,940	$25,661	$25,968	$24,202	$24,160	$24,116	$28,533	$22,961
MEDIAN SALARY	$26,850	$26,593	$28,440	$24,478	$26,700	$24,500	$24,000	$24,900	$27,000	$23,000
DEAN OF MEN										
NUMBER OF INDIVIDUALS	34	2	12	5	11	21	11	6	2	2
SALARIED	34	2	12	5	11	20	11	5	2	2
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$20,075	$22,550	$20,250	$19,061	$20,258	$17,429	$18,027	$16,340	$15,425	$18,870
MEDIAN SALARY	$20,352	$22,550	$20,250	$19,500	$20,304	$16,950	$17,400	$16,900	$15,425	$18,870
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	30	2	12	5	7	20	8	7	2	3
SALARIED	30	2	12	5	7	20	8	7	2	3
CONTRIBUTED SERVICES										
MEAN SALARY	$17,287	$15,582	$18,437	$17,042	$16,116	$15,598	$16,852	$15,261	$14,900	$13,388
MEDIAN SALARY	$16,520	$15,582	$18,000	$16,380	$16,000	$14,855	$15,835	$14,000	$14,900	$12,780
DEAN/DIR., AGRICULTURE										
NUMBER OF INDIVIDUALS	53	8	15	13	17	1	1			
SALARIED	53	8	15	13	17	1	1			
CONTRIBUTED SERVICES										
MEAN SALARY	$30,014	$25,204	$31,828	$29,942	$28,850					
MEDIAN SALARY	$30,000	$28,900	$32,500	$28,700	$29,800					

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(4A UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DEAN/DIR., ARCHITECTURE										
NUMBER OF INDIVIDUALS	31	2	10	8	11	11	7	2	1	1
SALARIED	31	2	10	8	11	11	7	2	1	1
CONTRIBUTED SERVICES										
MEAN SALARY	$27,110	$33,114	$27,051	$26,123	$25,336	$30,146				
MEDIAN SALARY	$27,000	$33,115	$27,024	$26,850	$26,200	$32,000				
DEAN/DIR., ARTS AND SCIENCES										
NUMBER OF INDIVIDUALS	88	10	31	20	25	46	22	12	4	8
SALARIED	88	10	31	20	25	46	22	12	4	8
CONTRIBUTED SERVICES										
MEAN SALARY	$30,798	$31,249	$31,247	$30,585	$30,230	$29,748	$31,050	$28,012	$26,925	$30,186
MEDIAN SALARY	$31,000	$31,750	$31,000	$30,500	$30,250	$28,750	$29,850	$27,150	$28,350	$31,425
DEAN/DIR., BUSINESS										
NUMBER OF INDIVIDUALS	82	10	28	19	25	43	19	12	4	8
SALARIED	81	10	27	19	25	43	19	12	4	8
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$30,626	$30,058	$30,672	$31,613	$30,053	$29,824	$31,272	$28,682	$30,000	$28,012
MEDIAN SALARY	$30,000	$30,990	$30,000	$30,051	$29,900	$29,400	$30,500	$28,500	$31,750	$26,850
DEAN/DIR., CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	58	8	19	14	17	23	11	6	1	5
SALARIED	57	8	18	14	17	23	11	6	1	5
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$24,591	$26,798	$24,034	$24,758	$24,005	$21,929				
MEDIAN SALARY	$25,500	$26,852	$24,550	$25,000	$25,800	$21,000				
DEAN/DIR., DENTISTRY										
NUMBER OF INDIVIDUALS	16	1	7	6	2	15	7	7	1	
SALARIED	16	1	7	6	2	15	7	7	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$36,047					$38,383				
MEDIAN SALARY	$36,354					$37,000				
DEAN/DIR., EDUCATION										
NUMBER OF INDIVIDUALS	82	8	29	21	24	32	15	8	2	7
SALARIED	82	8	29	21	24	31	14	8	2	7
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$30,147	$31,157	$30,863	$29,533	$29,484	$27,830	$30,027	$25,406	$29,100	$25,821
MEDIAN SALARY	$30,000	$30,843	$30,000	$30,000	$30,250	$27,500	$30,166	$25,400	$29,100	$26,500
DEAN/DIR., ENGINEERING										
NUMBER OF INDIVIDUALS	83	7	21	17	22	30	15	7	2	6
SALARIED	67	7	21	17	22	30	15	7	2	6
CONTRIBUTED SERVICES										
MEAN SALARY	$31,465	$34,164	$31,041	$30,519	$31,752	$30,376	$31,467	$31,438	$29,250	$26,783
MEDIAN SALARY	$31,500	$35,007	$30,036	$30,000	$31,720	$31,750	$33,000	$32,750	$29,250	$28,400
DEAN/DIR., EVENING DIVISION										
NUMBER OF INDIVIDUALS	14	2	4	4	4	17	8	5	1	3
SALARIED	14	2	4	4	4	17	8	5	1	3
CONTRIBUTED SERVICES										
MEAN SALARY	$22,436	$16,734	$26,100	$23,842	$19,218	$20,355				
MEDIAN SALARY	$21,505	$16,734	$26,250	$22,700	$16,325	$21,000				
DEAN/DIR., EXTENSION										
NUMBER OF INDIVIDUALS	53	5	25	12	11	2	1	1		
SALARIED	53	5	25	12	11	2	1	1		
CONTRIBUTED SERVICES										
MEAN SALARY	$25,315	$27,424	$24,475	$25,703	$25,841	$22,600				
MEDIAN SALARY	$25,488	$27,000	$24,900	$25,082	$26,010	$22,600				
DEAN/DIR., FINE ARTS										
NUMBER OF INDIVIDUALS	28	2	14	2	10	19	12	4		3
SALARIED	28	2	14	2	10	19	12	4		3
CONTRIBUTED SERVICES										
MEAN SALARY	$28,222	$31,942	$28,829	$28,750	$26,522	$25,571	$28,312	$19,825		$22,266
MEDIAN SALARY	$29,288	$31,942	$29,668	$28,750	$27,550	$26,613	$30,000	$19,500		$21,300
DEAN/DIR., GRADUATE PROGRAMS										
NUMBER OF INDIVIDUALS	83	11	29	18	25	43	22	11	3	7
SALARIED	83	11	29	18	25	42	22	10	3	7
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$30,829	$32,441	$31,668	$30,506	$29,413	$27,872	$28,209	$26,960	$26,500	$28,701
MEDIAN SALARY	$30,516	$34,658	$31,980	$31,000	$29,500	$28,850	$29,750	$28,000	$29,000	$24,800

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DEAN/DIR., HOME ECONOMICS										
NUMBER OF INDIVIDUALS	45	6	14	[illegible]	17	4	3			1
SALARIED	45	6	14	[illegible]	17	4	3			1
CONTRIBUTED SERVICES										
MEAN SALARY	$25,600	$26,076	$26,456	$26,781	$24,196	$22,365				
MEDIAN SALARY	$26,160	$26,332	$26,080	$27,150	$25,000	$21,950				
DEAN/DIR., JOURNALISM										
NUMBER OF INDIVIDUALS	30		11	7	12	9	6	2		1
SALARIED	30		11	7	12	9	6	2		1
CONTRIBUTED SERVICES										
MEAN SALARY	$24,933		$27,107	$25,814	$21,421	$27,021				
MEDIAN SALARY	$24,400		$26,800	$25,415	$21,933	$28,500				
DEAN/DIR., LAW										
NUMBER OF INDIVIDUALS	47	4	15	14	14	37	17	10	4	6
SALARIED	47	4	15	14	14	37	17	10	4	6
CONTRIBUTED SERVICES										
MEAN SALARY	$32,495	$30,717	$32,855	$32,546	$32,566	$34,787	$35,280	$32,660	$33,600	$37,726
MEDIAN SALARY	$32,760	$29,780	$34,000	$31,859	$32,750	$35,000	$36,000	$31,600	$33,950	$37,000
DEAN/DIR., LIBRARY SCIENCE										
NUMBER OF INDIVIDUALS	24	5	7	6	6	9	4	2		3
SALARIED	24	5	7	6	6	9	4	2		3
CONTRIBUTED SERVICES										
MEAN SALARY	$26,678	$29,050	$27,081	$26,503	$24,375	$23,823	$25,073	$23,750		$22,205
MEDIAN SALARY	$26,122	$31,558	$26,000	$28,460	$23,838	$25,295	$25,[illegible]	$23,750		$21,475
DEAN/DIR., MEDICINE										
NUMBER OF INDIVIDUALS	32	1	14	7	10	18	9	6	3	
SALARIED	32	1	14	7	10	18	9	6	3	
CONTRIBUTED SERVICES										
MEAN SALARY	$40,218					$48,136	$49,[illegible]	$44,108	$50,910	
MEDIAN SALARY	$39,798					$46,238	$49,50[illegible]	$44,200	$45,000	
DEAN/DIR., MUSIC										
NUMBER OF INDIVIDUALS	33	1	13	4	14	14	6	5	1	2
SALARIED	32	1	13	4	14	14	6	5	1	2
CONTRIBUTED SERVICES										
MEAN SALARY	$26,505					$22,793				
MEDIAN SALARY	$26,850					$22,350				
DEAN/DIR., NATURAL RESOURCES										
NUMBER OF INDIVIDUALS	15	2	3	2	8	3	1			2
SALARIED	15	2	3	2	8	3	1			2
CONTRIBUTED SERVICES										
MEAN SALARY	$29,755	$28,302	$30,766	$27,100	$30,452	$30,933				
MEDIAN SALARY	$31,000	$28,102	$31,000	$27,100	$31,554	$30,000				
DEAN/DIR., NURSING										
NUMBER OF INDIVIDUALS	49	9	17	10	13	25	14	5	2	4
SALARIED	49	9	17	10	13	25	14	5	2	4
CONTRIBUTED SERVICES										
MEAN SALARY	$25,462	$28,491	$24,897	$25,475	$25,478	$22,990	$23,749	$23,280	$26,250	$18,343
MEDIAN SALARY	$25,600	$24,399	$25,900	$24,750	$26,500	$22,800	$23,000	$21,800	$26,250	$18,600
DEAN/DIR., PHARMACY										
NUMBER OF INDIVIDUALS	43	4	15	10	12	6	4	2		
SALARIED	43	4	15	10	12	6	4	2		
CONTRIBUTED SERVICES										
MEAN SALARY	$28,802	$33,250	$30,011	$29,166	$25,506	$30,602	$31,[illegible]	$27,900		
MEDIAN SALARY	$28,000	$33,839	$30,768	$29,975	$25,200	$29,750	$31,775	$27,900		
DEAN/DIR., PHYSICAL EDUCATION										
NUMBER OF INDIVIDUALS	32	5	9	5	13	10	7	1		2
SALARIED	32	5	9	5	13	10	7	1		2
CONTRIBUTED SERVICES										
MEAN SALARY	$25,066	$25,143	$26,827	$23,440	$22,910	$19,615				
MEDIAN SALARY	$25,230	$28,500	$27,600	$22,500	$22,150	$18,080				
DEAN/DIR., PUBLIC HEALTH										
NUMBER OF INDIVIDUALS	9	1	3	1	4	2	1		1	
SALARIED	9	1	3	1	4	2	1		1	
CONTRIBUTED SERVICES										
MEAN SALARY	$33,800					$39,115				
MEDIAN SALARY	$30,518					$39,115				

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DEAN/DIR., SOCIAL WORK										
NUMBER OF INDIVIDUALS	32	4	10	11	7	21	14	4	1	2
SALARIED	32	4	10	11	7	21	14	4	1	2
CONTRIBUTED SERVICES										
MEAN SALARY	$27,573	$28,342	$27,050	$28,607	$26,258	$28,438				
MEDIAN SALARY	$28,584	$29,500	$29,084	$28,500	$26,500	$29,000				
DEAN/DIR., SPECIAL SESSION										
NUMBER OF INDIVIDUALS	16	3	6	2	5	8	5	2		1
SALARIED	16	3	6	2	5	7	5	1		1
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$22,234	$21,555	$23,143	$25,700	$20,165	$19,571				
MEDIAN SALARY	$22,000	$22,000	$22,500	$25,700	$19,400	$19,500				
DEAN/DIR., TECHNOLOGY										
NUMBER OF INDIVIDUALS	16	3	8	1	4	3	1	1		1
SALARIED	16	3	8	1	4	3	1	1		1
CONTRIBUTED SERVICES										
MEAN SALARY	$26,124					$38,666				
MEDIAN SALARY	$25,870					$40,000				
DEAN/DIR., VETERINARY MEDICINE										
NUMBER OF INDIVIDUALS	17		8	4	5	2	1	1		
SALARIED	17		8	4	5	2	1	1		
CONTRIBUTED SERVICES										
MEAN SALARY	$31,362		$32,941	$31,655	$28,601	$23,600				
MEDIAN SALARY	$31,212		$32,750	$31,000	$29,050	$23,600				
DEAN/DIR., VOCATIONAL EDUCATION										
NUMBER OF INDIVIDUALS	8	1	4		3	1	1			
SALARIED	8	1	4		3	1	1			
CONTRIBUTED SERVICES										
MEAN SALARY	$24,617									
MEDIAN SALARY	$23,428									
DIRECTOR, ADMISSIONS										
NUMBER OF INDIVIDUALS	82	10	29	18	25	48	25	11	4	8
SALARIED	82	10	29	18	25	47	25	10	4	8
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$20,485	$22,006	$20,572	$19,895	$20,199	$19,312	$19,222	$19,680	$20,212	$18,684
MEDIAN SALARY	$20,000	$20,604	$19,728	$19,806	$20,000	$18,750	$18,800	$18,700	$20,425	$16,586
DIRECTOR, ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	65	9	25	15	20	46	25	8	4	9
SALARIED	64	9	24	15	20	46	25	8	4	9
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$18,705	$17,635	$20,251	$18,018	$17,848	$17,557	$18,009	$16,524	$16,887	$17,515
MEDIAN SALARY	$17,648	$17,800	$20,200	$17,180	$15,988	$16,946	$17,300	$17,146	$17,325	$15,000
DIRECTOR, ATHLETICS										
NUMBER OF INDIVIDUALS	83	9	30	18	26	47	23	11	4	9
SALARIED	83	9	30	18	26	47	23	11	4	9
CONTRIBUTED SERVICES										
MEAN SALARY	$25,615	$24,943	$25,680	$26,963	$24,838	$21,185	$21,025	$20,745	$23,125	$21,271
MEDIAN SALARY	$25,572	$25,149	$24,500	$26,800	$25,186	$20,760	$20,600	$19,757	$24,250	$22,000
DIRECTOR, BUDGET										
NUMBER OF INDIVIDUALS	58	5	19	13	21	24	14	5	1	4
SALARIED	58	5	19	13	21	24	14	5	1	4
CONTRIBUTED SERVICES										
MEAN SALARY	$21,426	$22,335	$21,205	$18,361	$23,307	$21,142				
MEDIAN SALARY	$20,650	$23,500	$21,000	$17,900	$22,500	$21,050				
DIRECTOR, COMMUNITY SERVICES										
NUMBER OF INDIVIDUALS	13	1	2	3	7	8	6	2		
SALARIED	13	1	2	3	7	8	6	2		
CONTRIBUTED SERVICES										
MEAN SALARY	$19,740					$18,600	$21,112	$11,064		
MEDIAN SALARY	$20,500					$19,100	$20,388	$11,064		
DIRECTOR, COMPUTER CENTER										
NUMBER OF INDIVIDUALS	85	9	30	20	26	42	21	10	3	8
SALARIED	85	9	30	20	26	42	21	10	3	8
CONTRIBUTED SERVICES										
MEAN SALARY	$24,785	$28,573	$25,252	$23,658	$23,664	$22,563	$22,473	$23,315	$24,183	$21,253
MEDIAN SALARY	$25,000	$30,309	$25,370	$24,050	$23,376	$22,750	$21,143	$24,250	$24,500	$19,825

TABLE I-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DIRECTOR, FOOD SERVICES										
NUMBER OF INDIVIDUALS	60	8	22	11	19	19	11	3	1	4
SALARIED	60	8	22	11	19	19	11	3	1	4
CONTRIBUTED SERVICES										
MEAN SALARY	$17,314	$15,524	$16,773	$16,543	$17,225	$19,902				
MEDIAN SALARY	$17,465	$18,831	$17,090	$16,920	$17,350	$20,000				
DIRECTOR, INFORMATION OFFICE										
NUMBER OF INDIVIDUALS	58	6	19	12	19	17	5	5	3	4
SALARIED	58	6	19	12	19	17	5	5	3	4
CONTRIBUTED SERVICES										
MEAN SALARY	$19,343	$15,868	$20,156	$18,390	$18,967	$18,901	$21,770	$16,360	$17,725	$19,375
MEDIAN SALARY	$18,776	$15,288	$20,760	$17,800	$19,153	$17,500	$23,000	$16,900	$17,850	$18,500
DIRECTOR, INSTITUTIONAL STUDIES										
NUMBER OF INDIVIDUALS	58	10	17	14	15	21	12	5	1	3
SALARIED	58	10	17	14	15	21	12	5	1	3
CONTRIBUTED SERVICES										
MEAN SALARY	$22,365	$21,552	$23,376	$21,837	$22,268	$20,242				
MEDIAN SALARY	$23,140	$20,712	$25,430	$21,270	$23,500	$20,850				
DIR./PRIN., LABORATORY SCHOOL										
NUMBER OF INDIVIDUALS	16	2	6	4	4					
SALARIED	16	2	6	4	4					
CONTRIBUTED SERVICES										
MEAN SALARY	$15,665	$11,768	$19,444	$22,061	$18,863					
MEDIAN SALARY	$20,015	$11,768	$20,950	$21,581	$17,191					
DIRECTOR, PERSONNEL SERVICES										
NUMBER OF INDIVIDUALS	84	10	30	15	25	42	23	9	2	8
SALARIED	84	10	30	15	25	42	23	9	2	8
CONTRIBUTED SERVICES										
MEAN SALARY	$19,082	$22,146	$19,018	$18,722	$18,207	$17,833	$19,221	$16,421	$17,425	$15,532
MEDIAN SALARY	$18,618	$21,795	$18,570	$17,900	$18,400	$16,950	$19,000	$16,600	$17,425	$15,375
DIRECTOR, PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	87	10	31	15	27	49	24	12	4	9
SALARIED	87	10	31	15	27	48	24	11	4	9
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$22,378	$23,275	$23,256	$21,241	$21,837	$20,895	$22,373	$20,742	$17,916	$18,463
MEDIAN SALARY	$22,500	$24,694	$23,000	$21,144	$22,100	$19,725	$20,658	$19,960	$17,925	$18,050
DIR., SPONSORED RESEARCH ADMIN.										
NUMBER OF INDIVIDUALS	55	7	17	12	18	32	20	4	1	7
SALARIED	55	7	17	13	18	31	20	4	1	6
CONTRIBUTED SERVICES						1				1
MEAN SALARY	$25,618	$24,608	$25,063	$25,189	$27,456	$21,237				
MEDIAN SALARY	$26,165	$26,250	$23,658	$26,100	$27,925	$20,900				
DIRECTOR, STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	76	9	26	18	25	32	15	9	1	7
SALARIED	76	9	26	18	25	32	15	9	1	7
CONTRIBUTED SERVICES										
MEAN SALARY	$20,318	$20,552	$21,688	$19,552	$19,300	$18,659				
MEDIAN SALARY	$19,725	$21,273	$20,912	$19,775	$18,900	$19,100				
DIRECTOR, STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	88	10	29	20	27	45	23	11	3	8
SALARIED	88	10	29	20	27	45	23	11	3	8
CONTRIBUTED SERVICES										
MEAN SALARY	$16,190	$16,809	$16,993	$14,329	$15,735	$15,924	$16,210	$14,995	$15,666	$16,478
MEDIAN SALARY	$16,100	$18,950	$16,920	$13,670	$16,400	$15,250	$15,250	$14,500	$13,000	$16,700
DIRECTOR, STUDENT HEALTH										
NUMBER OF INDIVIDUALS	79	10	26	18	25	37	20	7	4	6
SALARIED	79	10	26	18	25	37	20	7	4	6
CONTRIBUTED SERVICES										
MEAN SALARY	$28,151	$27,548	$29,852	$28,005	$26,569	$22,713	$23,064	$23,909	$25,450	$18,325
MEDIAN SALARY	$28,475	$26,608	$29,875	$29,348	$26,565	$25,000	$22,500	$25,100	$24,000	$17,825
DIRECTOR, STUDENT HOUSING										
NUMBER OF INDIVIDUALS	78	9	28	17	24	39	20	9	4	6
SALARIED	78	9	28	17	24	38	20	8	4	6
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$18,364	$19,218	$20,086	$15,176	$18,294	$15,402	$15,720	$15,612	$14,690	$14,804
MEDIAN SALARY	$18,000	$18,282	$21,313	$15,228	$18,625	$15,000	$15,096	$15,250	$15,250	$13,200

TABLE 1-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IIA UNIVERSITIES)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DIRECTOR, STUDENT PLACEMENT										
NUMBER OF INDIVIDUALS	77	10	25	19	23	40	22	9	3	6
SALARIED	77	10	25	19	23	40	22	9	3	6
CONTRIBUTED SERVICES										
MEAN SALARY	$16,514	$17,650	$18,666	$15,357	$15,975	$15,201	$16,045	$15,341	$12,892	$13,048
MEDIAN SALARY	$16,650	$17,545	$17,500	$15,500	$15,000	$14,550	$16,071	$15,700	$12,978	$11,900
DIRECTOR, STUDENT UNION										
NUMBER OF INDIVIDUALS	83	10	30	16	25	34	17	7	4	6
SALARIED	81	10	30	16	25	33	17	6	4	6
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$18,227	$16,871	$19,859	$15,708	$18,423	$15,380	$15,285	$16,658	$14,823	$14,458
MEDIAN SALARY	$17,748	$17,478	$18,350	$15,363	$17,850	$15,000	$15,000	$15,950	$14,296	$12,325
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	67	6	25	18	18	30	17	6	2	5
SALARIED	67	6	25	18	18	30	17	6	2	5
CONTRIBUTED SERVICES										
MEAN SALARY	$22,443	$24,195	$23,745	$22,115	$20,390	$22,025	$24,601	$19,573	$18,700	$17,540
MEDIAN SALARY	$23,000	$20,791	$24,000	$23,000	$20,050	$21,350	$24,000	$15,400	$18,700	$17,200
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	69	7	22	13	19	42	15	10	4	9
SALARIED	65	7	22	12	19	41	15	9	4	9
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$15,540	$14,686	$15,748	$14,687	$16,376	$15,270	$15,275	$15,491	$18,010	$13,812
MEDIAN SALARY	$15,240	$15,023	$15,100	$15,300	$15,936	$14,734	$14,028	$15,765	$17,462	$12,750
COMPTROLLER										
NUMBER OF INDIVIDUALS	63	8	25	10	20	43	23	9	2	9
SALARIED	63	8	25	10	20	43	23	9	2	9
CONTRIBUTED SERVICES										
MEAN SALARY	$22,191	$23,320	$22,247	$20,205	$21,860	$22,026	$23,240	$21,119	$20,800	$20,109
MEDIAN SALARY	$21,855	$24,104	$22,300	$20,500	$21,950	$21,000	$23,000	$20,500	$20,800	$19,350
HEAD BASKETBALL COACH										
NUMBER OF INDIVIDUALS	79	10	29	15	25	39	20	8	2	9
SALARIED	79	10	29	15	25	39	20	8	2	9
CONTRIBUTED SERVICES										
MEAN SALARY	$15,287	$16,402	$14,098	$20,716	$14,319	$16,838	$16,014	$20,543	$15,800	$15,605
MEDIAN SALARY	$14,500	$17,510	$14,100	$20,000	$14,428	$16,600	$16,250	$20,000	$15,800	$16,400
HEAD FOOTBALL COACH										
NUMBER OF INDIVIDUALS	71	10	28	12	21	24	12	4	3	5
SALARIED	71	10	28	12	21	24	12	4	3	5
CONTRIBUTED SERVICES										
MEAN SALARY	$23,612	$21,486	$22,986	$29,322	$23,211	$20,182	$18,054	$18,058	$26,166	$23,300
MEDIAN SALARY	$24,000	$21,384	$23,502	$29,009	$22,728	$21,000	$17,450	$14,400	$27,000	$23,500
PURCHASING AGENT										
NUMBER OF INDIVIDUALS	84	10	30	20	24	44	24	10	3	7
SALARIED	84	10	30	20	24	44	24	10	3	7
CONTRIBUTED SERVICES										
MEAN SALARY	$17,521	$19,173	$18,363	$16,681	$16,560	$16,425	$16,361	$16,729	$16,056	$16,268
MEDIAN SALARY	$17,150	$19,007	$18,013	$15,948	$16,300	$15,625	$16,000	$15,250	$15,750	$15,500
REGISTRAR										
NUMBER OF INDIVIDUALS	65	5	23	14	23	47	24	10	4	9
SALARIED	65	5	23	14	23	47	24	10	4	9
CONTRIBUTED SERVICES										
MEAN SALARY	$18,656	$20,868	$19,492	$18,606	$17,499	$17,626	$18,662	$17,196	$15,097	$16,461
MEDIAN SALARY	$18,500	$19,500	$18,545	$18,698	$17,460	$17,100	$18,119	$17,300	$15,525	$16,300
STAFF LEGAL COUNSEL										
NUMBER OF INDIVIDUALS	33	3	12	7	11	11	7	2	1	1
SALARIED	33	3	12	7	11	11	7	2	1	1
CONTRIBUTED SERVICES										
MEAN SALARY	$25,575	$26,177	$27,369	$23,578	$24,738	$24,454				
MEDIAN SALARY	$25,000	$27,100	$26,475	$23,950	$22,200	$25,000				

TABLE 1-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH-ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PRESIDENT										
NUMBER OF INDIVIDUALS	333	89	59	103	82	1,006	322	331	194	159
SALARIED	333	89	59	103	82	851	251	281	184	135
CONTRIBUTED SERVICES						155	71	50	10	24
MEAN SALARY	$33,018	$34,672	$33,972	$31,180	$32,630	$26,774	$30,421	$26,210	$23,988	$24,969
MEDIAN SALARY	$31,500	$35,375	$33,000	$30,000	$31,506	$25,725	$30,000	$25,300	$24,000	$25,000
CHIEF ACADEMIC OFFICER										
NUMBER OF INDIVIDUALS	324	81	63	99	81	934	299	307	185	143
SALARIED	324	81	63	99	81	822	290	264	178	130
CONTRIBUTED SERVICES						112	49	43	7	13
MEAN SALARY	$27,362	$28,363	$28,366	$26,222	$26,973	$20,187	$22,795	$19,866	$18,28[illegible]	$18,546
MEDIAN SALARY	$26,540	$27,671	$28,000	$25,000	$26,592	$19,500	$22,600	$19,300	$18,000	$18,000
CHIEF BUSINESS OFFICER										
NUMBER OF INDIVIDUALS	332	86	64	99	83	956	304	308	195	149
SALARIED	331	86	64	99	82	867	297	283	190	137
CONTRIBUTED SERVICES	1				1	89	47	25	5	12
MEAN SALARY	$23,700	$24,400	$25,133	$22,275	$23,562	$18,187	$21,115	$17,548	$16,134	$16,8[illegible]
MEDIAN SALARY	$23,800	$24,292	$24,500	$21,700	$24,528	$17,268	$20,500	$16,800	$15,800	$15,804
CHIEF DEVELOPMENT OFFICER										
NUMBER OF INDIVIDUALS	163	37	29	61	36	740	226	238	157	119
SALARIED	163	37	29	61	36	717	219	229	154	115
CONTRIBUTED SERVICES						23	7	9	3	4
MEAN SALARY	$21,479	$23,301	$22,357	$19,860	$21,643	$18,110	$19,841	$18,241	$16,385	$16,929
MEDIAN SALARY	$21,500	$22,385	$21,500	$19,000	$22,748	$17,500	$19,200	$17,500	$16,000	$16,000
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	327	86	61	100	80	982	330	319	190	142
SALARIED	327	86	61	100	80	871	278	280	183	130
CONTRIBUTED SERVICES						111	52	39	7	12
MEAN SALARY	$18,995	$20,250	$19,690	$17,258	$19,302	$12,887	$14,424	$12,593	$11,582	$12,070
MEDIAN SALARY	$18,500	$20,629	$18,750	$16,675	$18,496	$12,300	$14,405	$12,303	$11,502	$11,148
CHIEF PLANNING OFFICER										
NUMBER OF INDIVIDUALS	82	33	21	16	12	101	42	32	16	11
SALARIED	82	33	21	16	12	96	39	30	16	11
CONTRIBUTED SERVICES						5	3	2		
MEAN SALARY	$22,231	$25,659	$21,600	$19,173	$20,322	$18,629	$20,601	$18,919	$15,347	$15,621
MEDIAN SALARY	$21,105	$23,027	$20,090	$18,325	$18,673	$17,600	$20,700	$17,500	$15,156	$12,300
CHIEF PUBLIC RELATIONS OFFICER										
NUMBER OF INDIVIDUALS	186	56	38	66	26	515	168	165	110	72
SALARIED	186	56	38	66	26	501	163	159	110	69
CONTRIBUTED SERVICES						14	5	6		3
MEAN SALARY	$17,048	$18,212	$19,186	$15,391	$15,626	$12,765	$14,286	$12,610	$11,333	$11,814
MEDIAN SALARY	$16,493	$17,238	$18,799	$15,060	$15,000	$12,000	$14,000	$12,000	$11,000	$10,815
CHIEF STUDENT LIFE OFFICER										
NUMBER OF INDIVIDUALS	284	71	52	93	68	628	188	209	133	98
SALARIED	284	71	52	93	68	585	169	193	132	91
CONTRIBUTED SERVICES						43	19	16	1	7
MEAN SALARY	$21,816	$23,126	$23,658	$19,692	$21,946	$15,244	$16,756	$15,406	$13,959	$13,957
MEDIAN SALARY	$21,728	$23,257	$24,075	$19,435	$22,552	$14,575	$16,500	$15,000	$13,700	$13,020
DEAN OF MEN										
NUMBER OF INDIVIDUALS	172	37	36	66	31	365	114	120	78	53
SALARIED	172	37	36	68	31	323	96	104	74	49
CONTRIBUTED SERVICES						42	18	16	4	4
MEAN SALARY	$18,104	$17,620	$17,807	$14,756	$15,037	$12,758	$14,030	$13,621	$10,750	$11,465
MEDIAN SALARY	$15,613	$17,724	$18,023	$14,540	$15,000	$12,430	$13,650	$13,200	$10,500	$10,800
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	165	29	33	66	37	386	114	114	103	55
SALARIED	165	29	33	66	37	353	93	103	102	55
CONTRIBUTED SERVICES						33	21	11	1	
MEAN SALARY	$14,884	$18,173	$15,633	$13,703	$13,745	$10,712	$12,257	$10,632	$9,793	$9,883
MEDIAN SALARY	$14,300	$17,445	$15,252	$13,825	$13,860	$10,500	$11,575	$10,500	$9,988	$9,500
DEAN/DIR., AGRICULTURE										
NUMBER OF INDIVIDUALS	25	1	6	13	9	7	2	2	3	
SALARIED	25	1	6	13	9	7	2	2	3	
CONTRIBUTED SERVICES										
MEAN SALARY	$23,318					$19,229	$26,566	$15,835	$16,333	
MEDIAN SALARY	$22,260					$17,000	$26,566	$15,836	$17,000	

TABLE 1-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN/DIR., ARCHITECTURE										
NUMBER OF INDIVIDUALS	14	3	1	5	5	5	1	2	2	
SALARIED	14	3	1	5	5	5	1	2	2	
CONTRIBUTED SERVICES										
MEAN SALARY	$24,006					$21,473				
MEDIAN SALARY	$25,818					$18,900				
DEAN/DIR., ARTS AND SCIENCES										
NUMBER OF INDIVIDUALS	191	42	46	64	39	106	45	24	17	20
SALARIED	191	42	46	64	39	89	40	18	15	16
CONTRIBUTED SERVICES						17	5	6	2	4
MEAN SALARY	$24,982	$26,637	$25,[illegible]	$23,461	$24,618	$20,084	$22,226	$20,151	$17,985	$16,623
MEDIAN SALARY	$25,000	$26,084	$26,275	$23,000	$24,500	$20,250	$23,000	$21,550	$18,500	$17,145
DEAN/DIR., BUSINESS										
NUMBER OF INDIVIDUALS	166	18	38	[illegible]	47	106	35	[illegible]	19	22
SALARIED	166	18	38	63	47	101	33	24	18	21
CONTRIBUTED SERVICES						5	1	2	1	1
MEAN SALARY	$23,974	$24,813	$25,039	$23,166	$23,874	$19,295	$22,113	$18,733	$16,304	$17,461
MEDIAN SALARY	$23,906	$24,547	$25,658	$23,000	$24,324	$19,600	$21,473	$18,800	$16,000	$17,000
DEAN/DIR., CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	125	35	26	37	27	124	55	36	14	19
SALARIED	125	35	26	37	27	109	52	[illegible]	14	11
CONTRIBUTED SERVICES						15	3	4		4
MEAN SALARY	$21,245	$22,458	$20,824	$20,231	$21,469	$16,180	$17,343	$15,252	$14,992	$14,898
MEDIAN SALARY	$21,240	$22,000	$21,850	$20,185	$22,300	$15,250	$16,000	$14,850	$13,758	$13,500
DEAN/DIR., DENTISTRY										
NUMBER OF INDIVIDUALS	12	2	2	6	2	2	1			1
SALARIED	12	2	2	6	2	2	1			1
CONTRIBUTED SERVICES										
MEAN SALARY	$28,375	$42,856	$19,112	$28,131	$25,075	$30,357				
MEDIAN SALARY	$25,075	$42,897	$19,113	$28,125	$25,075	$30,357				
DEAN/DIR., EDUCATION										
NUMBER OF INDIVIDUALS	213	41	51	69	52	102	26	27	21	28
SALARIED	213	41	51	69	52	93	25	21	20	27
CONTRIBUTED SERVICES						9	1	6	1	1
MEAN SALARY	$24,379	$25,620	$24,968	$23,661	$23,621	$17,210	$21,696	$15,872	$16,081	$14,934
MEDIAN SALARY	$24,500	$26,086	$25,741	$23,250	$23,962	$15,800	$21,000	$14,650	$15,350	$15,133
DEAN/DIR., ENGINEERING										
NUMBER OF INDIVIDUALS	52	6	9	18	19	49	23	12	6	8
SALARIED	52	6	9	18	19	49	23	12	6	8
CONTRIBUTED SERVICES										
MEAN SALARY	$27,038	$32,003	$29,015	$25,786	$25,719	$22,686	$25,522	$20,646	$17,742	$20,149
MEDIAN SALARY	$27,391	$31,961	$29,000	$25,504	$26,400	$22,075	$25,800	$22,000	$15,363	$19,930
DEAN/DIR., EVENING DIVISION										
NUMBER OF INDIVIDUALS	28	15	5	6	2	78	52	13	8	5
SALARIED	28	15	5	6	2	73	49	12	8	4
CONTRIBUTED SERVICES						5	3	1		1
MEAN SALARY	$21,655	$24,259	$16,344	$18,075	$17,745	$15,848	$16,426	$15,332	$14,377	$13,252
MEDIAN SALARY	$19,095	$23,257	$15,100	$18,100	$17,745	$16,500	$17,000	$16,450	$14,760	$12,305
DEAN/DIR., EXTENSION										
NUMBER OF INDIVIDUALS	43	2	16	15	10	35	16	6	6	7
SALARIED	43	2	16	15	10	33	14	6	6	7
CONTRIBUTED SERVICES						2	2			
MEAN SALARY	$19,460	$21,185	$19,296	$18,558	$20,732	$14,583	$17,468	$12,760	$11,284	$13,205
MEDIAN SALARY	$19,200	$21,186	$18,701	$19,200	$22,854	$12,650	$15,350	$12,570	$11,370	$10,584
DEAN/DIR., FINE ARTS										
NUMBER OF INDIVIDUALS	95	14	24	28	33	46	10	10	10	16
SALARIED	95	14	24	28	33	37	7	9	9	12
CONTRIBUTED SERVICES						9	3	1	1	4
MEAN SALARY	$23,576	$25,361	$24,044	$21,548	$24,198	$13,297	$18,010	$10,490	$13,944	$12,169
MEDIAN SALARY	$24,400	$25,785	$23,500	$20,250	$26,352	$12,000	$18,000	$11,000	$12,833	$10,540
DEAN/DIR., GRADUATE PROGRAMS										
NUMBER OF INDIVIDUALS	193	51	38	55	45	141	54	35	16	36
SALARIED	193	51	38	59	45	123	47	31	15	30
CONTRIBUTED SERVICES						18	7	4	1	6
MEAN SALARY	$24,512	$26,839	$24,829	$23,479	$24,680	$20,404	$23,928	$18,104	$18,116	$18,366
MEDIAN SALARY	$24,500	$25,691	$25,302	$23,250	$24,224	$19,250	$23,150	$17,200	$17,850	$17,050

TABLE 1-6.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DEAN/DIR., HOME ECONOMICS										
NUMBER OF INDIVIDUALS	45	6	7	20	12	12	2	3	5	2
SALARIED	45	6	7	20	12	11	2	2	5	2
CONTRIBUTED SERVICES						1		1		
MEAN SALARY	$19,552	$20,271	$24,304	$19,220	$16,577	$13,439	$14,664	$13,064	$14,216	$10,650
MEDIAN SALARY	$19,425	$20,751	$26,070	$19,613	$16,050	$11,000	$14,664	$13,064	$11,000	$10,650
DEAN/DIR., JOURNALISM										
NUMBER OF INDIVIDUALS	20	1	5	7	7	5			1	4
SALARIED	20	1	5	7	7	5			1	4
CONTRIBUTED SERVICES										
MEAN SALARY	$17,713					$11,590				
MEDIAN SALARY	$17,145					$12,000				
DEAN/DIR., LAW										
NUMBER OF INDIVIDUALS	5		2	6	1	26	5	6	3	12
SALARIED	5		2	6	1	26	5	6	3	12
CONTRIBUTED SERVICES										
MEAN SALARY	$25,513					$28,079	$33,610	$26,000	$28,536	$26,701
MEDIAN SALARY	$24,000					$28,575	$32,000	$26,500	$33,000	$27,500
DEAN/DIR., LIBRARY SCIENCE										
NUMBER OF INDIVIDUALS	25	7	9	10	3	14	4	2	2	6
SALARIED	25	7	9	10	3	10	3	1	1	5
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$20,895	$23,649	$22,548	$17,701	$20,185	$14,251				
MEDIAN SALARY	$20,680	$22,650	$24,555	$17,175	$23,500	$14,150				
DEAN/DIR., MEDICINE										
NUMBER OF INDIVIDUALS	11	4		6	1	11	4	3	2	2
SALARIED	11	4		6	1	11	4	3	2	2
CONTRIBUTED SERVICES										
MEAN SALARY	$42,623					$33,705	$36,650	$43,166	$22,528	$26,000
MEDIAN SALARY	$44,448					$32,500	$36,250	$40,000	$22,528	$26,000
DEAN/DIR., MUSIC										
NUMBER OF INDIVIDUALS	56	12	11	22	14	64	10	22	16	16
SALARIED	56	12	11	22	14	60	10	19	16	15
CONTRIBUTED SERVICES						4		3		1
MEAN SALARY	$20,177	$22,182	$20,504	$19,645	$19,030	$16,002	$23,682	$17,825	$13,472	$11,270
MEDIAN SALARY	$19,860	$22,333	$19,200	$19,700	$18,113	$14,499	$17,500	$19,275	$12,500	$9,830
DEAN/DIR., NATURAL RESOURCES										
NUMBER OF INDIVIDUALS	20	4	5	8	3	5		2	2	1
SALARIED	20	4	5	8	3	5		2	2	1
CONTRIBUTED SERVICES										
MEAN SALARY	$23,778	$24,693	$23,260	$22,686	$26,325	$13,872				
MEDIAN SALARY	$25,302	$24,796	$24,000	$23,500	$26,200	$12,150				
DEAN/DIR., NURSING										
NUMBER OF INDIVIDUALS	67	15	14	31	7	55	17	20	8	10
SALARIED	67	15	14	31	7	50	17	16	7	10
CONTRIBUTED SERVICES						5		4	1	
MEAN SALARY	$20,408	$24,210	$20,271	$19,601	$16,090	$17,814	$18,384	$18,974	$14,923	$17,013
MEDIAN SALARY	$19,155	$24,503	$20,750	$18,528	$16,000	$16,950	$19,000	$17,200	$14,500	$17,031
DEAN/DIR., PHARMACY										
NUMBER OF INDIVIDUALS	5	1	1	3	4	7	2	2	3	
SALARIED	5	1	1	3	4	7	2	2	3	
CONTRIBUTED SERVICES										
MEAN SALARY	$23,554					$21,987	$19,250	$25,782	$21,283	
MEDIAN SALARY	$22,668					$20,000	$19,250	$25,783	$19,800	
DEAN/DIR., PHYSICAL EDUCATION										
NUMBER OF INDIVIDUALS	87	25	18	25	19	66	22	14	16	14
SALARIED	87	25	18	25	19	63	22	13	14	14
CONTRIBUTED SERVICES						3		1	2	
MEAN SALARY	$20,257	$21,924	$22,120	$18,407	$18,732	$13,916	$15,587	$13,096	$13,578	$12,390
MEDIAN SALARY	$19,843	$21,547	$20,725	$18,499	$18,325	$13,000	$15,970	$12,450	$12,496	$11,730
DEAN/DIR., PUBLIC HEALTH										
NUMBER OF INDIVIDUALS	9		1	4	4	4	1	1	1	1
SALARIED	9		1	4	4	4	1	1	1	1
CONTRIBUTED SERVICES										
MEAN SALARY	$27,672					$23,250				
MEDIAN SALARY	$23,500					$21,000				

TABLE I-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DEAN/DIR., SOCIAL WORK										
NUMBER OF INCIVICUALS	31	9	7	8	7	26	7	9	7	3
SALARIED	31	9	7	8	7	24	7	7	7	3
CONTRIBUTED SERVICES						2		2		
MEAN SALARY	$24,275	$26,628	$24,431	$21,484	$24,302	$15,858	$16,575	$16,611	$15,011	$13,470
MEDIAN SALARY	$23,904	$25,488	$24,000	$18,938	$23,904	$13,965	$19,400	$14,700	$13,230	$13,200
DEAN/DIR., SPECIAL SESSION										
NUMBER OF INDIVIDUALS	18	6	3	4	3	18	6	5	1	6
SALARIED	18	6	3	4	3	17	6	5	1	5
CONTRIBUTED SERVICES						1				1
MEAN SALARY	$21,570	$25,159	$20,862	$19,781	$19,620	$16,515				
MEDIAN SALARY	$21,102	$26,047	$21,088	$19,200	$18,460	$16,500				
DEAN/DIR., TECHNOLOGY										
NUMBER OF INCIVIDUALS	55	11	15	21	8	14	5	3	3	3
SALARIED	55	11	15	21	8	14	5	3	3	3
CONTRIBUTED SERVICES										
MEAN SALARY	$22,212	$27,837	$22,341	$21,416	$21,825	$17,646	$18,656	$16,000	$18,281	$16,974
MEDIAN SALARY	$20,550	$20,241	$21,840	$20,400	$22,201	$17,425	$18,000	$14,600	$20,000	$16,850
DEAN/DIR., VETERINARY MEDICINE										
NUMBER OF INCIVICUALS						2	1		1	
SALARIED						2	1		1	
CONTRIBUTED SERVICES										
MEAN SALARY						$27,750				
MEDIAN SALARY						$27,750				
DEAN/DIR., VOCATIONAL EDUCATION										
NUMBER OF INDIVIDUALS	22	3	4	3	12	10	1	2	3	4
SALARIED	22	3	4	3	12	9	1	2	3	3
CONTRIBUTED SERVICES						1				1
MEAN SALARY	$20,430	$24,101	$21,156	$19,277	$19,558	$14,794				
MEDIAN SALARY	$21,455	$24,001	$22,652	$21,110	$18,912	$15,000				
DIRECTOR, ADMISSIONS										
NUMBER OF INCIVICUALS	253	80	50	81	42	785	267	254	160	108
SALARIED	253	80	50	81	42	725	232	234	155	104
CONTRIBUTED SERVICES						64	35	20	5	4
MEAN SALARY	$17,026	$18,591	$17,149	$15,544	$15,995	$13,382	$14,333	$13,631	$12,193	$12,475
MEDIAN SALARY	$16,500	$18,732	$16,320	$15,500	$15,343	$13,000	$14,364	$13,372	$12,000	$12,550
DIRECTOR, ALUMNI ASSOCIATION										
NUMBER OF INCIVICUALS	121	34	21	61	15	482	164	155	104	59
SALARIED	130	34	21	61	14	445	151	140	100	54
CONTRIBUTED SERVICES	1				1	37	13	15	4	5
MEAN SALARY	$13,444	$14,288	$13,575	$13,027	$13,013	$11,295	$11,830	$11,784	$10,232	$10,500
MEDIAN SALARY	$13,048	$13,518	$14,275	$12,600	$12,752	$11,000	$11,300	$11,315	$10,000	$10,140
DIRECTOR, ATHLETICS										
NUMBER OF INDIVIDUALS	191	41	45	64	41	386	117	126	87	56
SALARIED	191	41	45	64	41	380	116	125	86	53
CONTRIBUTED SERVICES						6	1	1	1	3
MEAN SALARY	$18,194	$18,246	$18,951	$17,804	$17,817	$13,902	$15,078	$13,796	$12,679	$11,561
MEDIAN SALARY	$17,960	$17,960	$18,470	$17,550	$18,000	$13,880	$14,550	$14,000	$12,500	$13,477
DIRECTOR, BUDGET										
NUMBER OF INCIVICUALS	108	37	26	24	21	62	30	18	6	8
SALARIED	108	37	26	24	21	56	28	15	6	7
CONTRIBUTED SERVICES						6	2	3		1
MEAN SALARY	$16,765	$16,088	$18,164	$15,647	$17,506	$15,046	$15,636	$15,141	$13,575	$13,742
MEDIAN SALARY	$16,585	$15,881	$17,825	$15,650	$17,900	$14,900	$15,625	$14,800	$12,550	$12,000
DIRECTOR, COMMUNITY SERVICES										
NUMBER OF INCIVICUALS	29	10	5	11	3	42	21	13	5	3
SALARIED	29	10	5	11	3	39	19	12	5	3
CONTRIBUTED SERVICES						3	2	1		
MEAN SALARY	$18,614	$20,158	$17,514	$18,604	$15,206	$14,051	$13,640	$13,793	$16,240	$12,766
MEDIAN SALARY	$17,600	$19,356	$17,610	$17,000	$15,600	$12,700	$12,700	$12,550	$17,000	$13,000
DIRECTOR, COMPUTER CENTER										
NUMBER OF INCIVICUALS	231	64	50	75	42	276	109	90	46	35
SALARIED	231	64	50	75	42	272	104	89	45	34
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$17,775	$19,526	$17,757	$16,684	$17,099	$13,948	$15,622	$13,821	$11,828	$11,967
MEDIAN SALARY	$17,139	$19,839	$17,100	$16,000	$16,702	$13,200	$15,013	$13,520	$12,000	$11,395

TABLE 1-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DIRECTOR, FOOD SERVICES										
NUMBER OF INDIVIDUALS	116	19	25	45	27	313	101	94	66	52
SALARIED	116	19	25	45	27	290	92	86	64	48
CONTRIBUTED SERVICES						23	9	8	2	4
MEAN SALARY	$13,552	$16,262	$13,821	$12,824	$12,614	$10,919	$12,322	$11,025	$9,631	$9,755
MEDIAN SALARY	$12,580	$14,433	$13,620	$12,792	$12,190	$10,760	$12,656	$11,000	$9,680	$10,146
DIRECTOR, INFORMATION OFFICE										
NUMBER OF INDIVIDUALS	104	16	18	40	32	180	51	63	35	31
SALARIED	104	16	18	40	32	179	50	63	39	27
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$13,425	$14,084	$14,894	$12,418	$13,527	$11,175	$12,250	$11,196	$10,007	$10,823
MEDIAN SALARY	$13,400	$14,078	$13,750	$12,370	$13,633	$10,750	$11,600	$10,900	$9,500	$10,700
DIRECTOR, INSTITUTIONAL STUDIES										
NUMBER OF INDIVIDUALS	125	27	33	45	20	76	25	26	18	3
SALARIED	125	27	33	45	20	71	23	24	16	3
CONTRIBUTED SERVICES						5	1	2	2	
MEAN SALARY	$18,584	$21,346	$19,106	$18,717	$16,195	$15,598	$16,788	$15,671	$13,557	$14,798
MEDIAN SALARY	$18,612	$21,545	$18,940	$18,000	$15,677	$15,000	$16,100	$15,600	$12,750	$14,000
DIR./PRIN., LABORATORY SCHOOL										
NUMBER OF INDIVIDUALS	71	24	19	24	6	24	10	6	3	5
SALARIED	71	24	19	24	6	19	7	5	3	4
CONTRIBUTED SERVICES						5	3	1		1
MEAN SALARY	$18,452	$21,715	$15,292	$15,367	$15,026	$13,020	$15,202	$11,243	$13,894	$10,766
MEDIAN SALARY	$17,000	$20,194	$18,000	$15,100	$16,146	$11,476	$14,400	$9,603	$11,422	$11,178
DIRECTOR, PERSONNEL SERVICES										
NUMBER OF INDIVIDUALS	186	59	29	54	44	175	88	38	25	24
SALARIED	186	59	29	54	44	165	82	36	25	22
CONTRIBUTED SERVICES						10	6	2		2
MEAN SALARY	$15,199	$16,044	$16,227	$13,336	$15,675	$13,284	$14,028	$13,807	$10,587	$12,726
MEDIAN SALARY	$14,448	$15,271	$16,162	$13,028	$15,430	$12,500	$13,250	$12,675	$11,500	$12,350
DIRECTOR, PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	290	70	54	94	72	711	232	232	145	102
SALARIED	290	70	54	94	72	688	232	225	142	98
CONTRIBUTED SERVICES						23	5	7	3	4
MEAN SALARY	$16,158	$17,295	$17,452	$14,780	$15,881	$12,187	$13,785	$12,048	$10,444	$11,392
MEDIAN SALARY	$15,530	$16,578	$18,461	$13,960	$15,862	$11,553	$12,312	$11,500	$10,011	$10,850
DIR., SPONSORED RESEARCH ADMIN.										
NUMBER OF INDIVIDUALS	81	17	14	17	13	36	18	8	5	5
SALARIED	81	17	14	17	13	35	17	8	5	5
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$22,010	$24,518	$22,758	$21,608	$18,452	$18,600	$21,428	$17,593	$14,628	$14,541
MEDIAN SALARY	$22,000	$23,500	$24,095	$22,000	$17,672	$17,160	$22,318	$17,143	$14,000	$14,508
DIRECTOR, STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	210	56	45	68	41	333	121	108	64	41
SALARIED	210	56	45	68	41	294	109	93	55	33
CONTRIBUTED SERVICES						39	11	15	9	8
MEAN SALARY	$17,094	$18,443	$17,817	$15,485	$17,125	$12,983	$14,251	$12,753	$11,366	$12,331
MEDIAN SALARY	$17,000	$17,790	$18,240	$16,302	$16,668	$12,655	$14,000	$12,711	$11,042	$11,680
DIRECTOR, STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	280	72	58	98	52	606	200	177	132	97
SALARIED	280	72	58	98	52	557	178	157	129	93
CONTRIBUTED SERVICES						49	22	20	3	4
MEAN SALARY	$13,755	$15,877	$14,560	$12,430	$12,412	$10,454	$11,483	$10,713	$9,179	$9,812
MEDIAN SALARY	$13,470	$15,388	$14,755	$12,200	$12,350	$10,400	$11,102	$10,700	$9,000	$9,600
DIRECTOR, STUDENT HEALTH										
NUMBER OF INDIVIDUALS	153	38	38	49	28	272	108	73	54	37
SALARIED	153	38	38	49	28	247	98	65	51	33
CONTRIBUTED SERVICES						25	10	8	3	4
MEAN SALARY	$19,499	$20,646	$20,474	$17,862	$19,209	$10,931	$13,002	$10,842	$8,530	$8,671
MEDIAN SALARY	$21,500	$23,270	$24,500	$17,040	$21,500	$8,500	$9,025	$8,739	$7,600	$8,000
DIRECTOR, STUDENT HOUSING										
NUMBER OF INDIVIDUALS	156	41	41	46	28	237	92	80	29	36
SALARIED	156	41	41	46	28	215	86	69	29	31
CONTRIBUTED SERVICES						22	6	11		5
MEAN SALARY	$13,209	$13,682	$14,766	$11,600	$12,860	$10,262	$10,997	$10,562	$8,128	$9,553
MEDIAN SALARY	$12,600	$13,301	$14,320	$11,600	$12,810	$9,450	$10,000	$9,600	$8,000	$9,300

TABLE 1-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN OTHER 4-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DIRECTOR, STUDENT PLACEMENT										
NUMBER OF INDIVIDUALS	199	58	47	61	33	291	121	80	43	37
SALARIED	199	58	47	61	33	270	122	69	42	37
CONTRIBUTED SERVICES						21	5	11	1	
MEAN SALARY	$15,355	$17,601	$17,531	$12,802	$12,917	$11,146	$11,665	$11,375	$10,380	$9,880
MEDIAN SALARY	$14,784	$16,277	$16,970	$12,432	$12,800	$10,731	$11,796	$11,500	$9,923	$9,800
DIRECTOR, STUDENT UNION										
NUMBER OF INDIVIDUALS	199	46	48	62	43	203	61	75	42	25
SALARIED	199	46	48	62	43	199	60	74	41	24
CONTRIBUTED SERVICES						4	1	1	1	1
MEAN SALARY	$13,651	$15,242	$14,508	$12,264	$13,011	$10,457	$11,620	$10,486	$8,918	$10,064
MEDIAN SALARY	$13,260	$14,617	$13,632	$12,188	$13,200	$10,500	$12,000	$10,525	$8,500	$9,503
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	171	59	33	55	24	322	116	95	58	53
SALARIED	171	59	33	55	24	298	102	88	57	50
CONTRIBUTED SERVICES						24	13	7	1	3
MEAN SALARY	$18,468	$19,229	$19,093	$17,992	$16,830	$14,717	$15,257	$14,452	$13,462	$15,417
MEDIAN SALARY	$18,527	$18,881	$19,000	$17,100	$18,030	$14,000	$14,500	$13,963	$13,534	$15,275
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	208	28	39	92	49	600	170	206	131	93
SALARIED	208	28	39	92	49	551	154	184	126	87
CONTRIBUTED SERVICES						49	16	22	5	6
MEAN SALARY	$10,781	$11,487	$11,320	$10,235	$10,574	$8,026	$9,224	$7,891	$6,991	$7,691
MEDIAN SALARY	$10,620	$11,452	$11,400	$9,950	$11,040	$7,700	$9,000	$7,225	$6,533	$7,700
COMPTROLLER										
NUMBER OF INDIVIDUALS	138	30	27	53	28	430	156	138	75	61
SALARIED	138	30	27	53	28	416	152	133	73	58
CONTRIBUTED SERVICES						14	4	5	2	3
MEAN SALARY	$17,057	$17,788	$17,553	$16,658	$16,746	$14,313	$15,881	$13,966	$12,932	$12,741
MEDIAN SALARY	$16,500	$16,210	$17,400	$16,000	$16,393	$14,092	$16,100	$13,515	$12,900	$12,625
HEAD BASKETBALL COACH										
NUMBER OF INDIVIDUALS	161	23	46	64	34	218	56	77	55	30
SALARIED	167	23	46	64	34	216	56	76	54	30
CONTRIBUTED SERVICES						2		1	1	
MEAN SALARY	$14,536	$14,169	$14,976	$14,437	$14,374	$11,819	$11,536	$11,648	$11,737	$12,181
MEDIAN SALARY	$14,407	$14,683	$14,845	$14,285	$14,203	$11,888	$12,500	$11,500	$11,324	$12,050
HEAD FOOTBALL COACH										
NUMBER OF INDIVIDUALS	136	19	42	43	32	126	33	55	25	13
SALARIED	136	19	42	43	32	126	33	55	25	13
CONTRIBUTED SERVICES										
MEAN SALARY	$15,623	$15,563	$15,131	$16,512	$15,959	$13,582	$15,658	$12,802	$12,921	$12,886
MEDIAN SALARY	$15,460	$15,290	$14,425	$17,050	$15,233	$13,075	$15,600	$12,523	$13,000	$12,900
PURCHASING AGENT										
NUMBER OF INDIVIDUALS	224	63	38	80	43	240	83	83	37	37
SALARIED	224	63	38	80	43	226	78	77	36	35
CONTRIBUTED SERVICES						14	5	6	1	2
MEAN SALARY	$12,619	$13,160	$13,475	$12,130	$13,009	$11,278	$12,445	$11,379	$9,875	$9,890
MEDIAN SALARY	$12,385	$12,042	$13,200	$11,940	$12,800	$10,860	$12,500	$11,000	$10,000	$9,744
REGISTRAR										
NUMBER OF INDIVIDUALS	261	77	53	80	51	833	279	282	152	120
SALARIED	261	77	53	80	51	739	235	245	145	114
CONTRIBUTED SERVICES						94	44	37	7	6
MEAN SALARY	$16,465	$18,120	$17,096	$15,503	$14,841	$11,508	$12,447	$11,413	$10,809	$10,667
MEDIAN SALARY	$16,000	$18,779	$17,000	$15,289	$14,760	$11,412	$12,120	$11,652	$10,750	$10,525
STAFF LEGAL COUNSEL										
NUMBER OF INDIVIDUALS	24	6	3	13	2	20	8	6	2	4
SALARIED	24	6	3	13	2	13	5	4		4
CONTRIBUTED SERVICES						7	3	2	2	
MEAN SALARY	$15,236	$22,549	$14,250	$19,026	$18,152	$14,976	$13,420	$13,712		$18,187
MEDIAN SALARY	$20,155	$22,505	$19,350	$20,000	$18,152	$17,000	$16,000	$13,225		$18,125

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PRESIDENT										
NUMBER OF INDIVIDUALS	666	122	156	180	228	197	71	44	62	20
SALARIED	666	122	156	180	228	166	56	32	59	19
CONTRIBUTED SERVICES						31	15	12	3	1
MEAN SALARY	$27,096	$31,079	$26,776	$23,573	$27,965	$20,234	$25,900	$18,670	$17,042	$16,084
MEDIAN SALARY	$26,500	$30,598	$26,000	$23,384	$27,521	$18,000	$24,600	$17,750	$16,500	$16,000
CHIEF ACADEMIC OFFICER										
NUMBER OF INDIVIDUALS	608	114	130	165	199	169	63	36	54	16
SALARIED	608	114	130	165	199	151	52	31	53	15
CONTRIBUTED SERVICES						18	11	5	1	1
MEAN SALARY	$21,258	$23,587	$21,376	$18,175	$22,174	$14,269	$16,412	$14,663	$12,610	$11,891
MEDIAN SALARY	$21,000	$23,279	$20,714	$18,360	$22,314	$14,000	$17,150	$13,716	$12,975	$12,000
CHIEF BUSINESS OFFICER										
NUMBER OF INDIVIDUALS	621	116	131	174	200	159	54	34	54	17
SALARIED	621	116	131	174	200	139	44	26	53	16
CONTRIBUTED SERVICES						20	10	8	1	1
MEAN SALARY	$18,537	$20,797	$18,830	$15,475	$19,700	$13,412	$16,857	$12,821	$11,475	$11,302
MEDIAN SALARY	$18,000	$21,200	$18,600	$15,624	$19,416	$13,000	$16,000	$12,630	$11,790	$10,585
CHIEF DEVELOPMENT OFFICER										
NUMBER OF INDIVIDUALS	115	24	36	26	29	77	29	15	27	6
SALARIED	114	24	35	26	29	73	26	15	26	6
CONTRIBUTED SERVICES	1		1			4	3		1	
MEAN SALARY	$19,044	$21,773	$19,269	$14,562	$20,532	$13,103	$14,661	$14,102	$11,258	$11,851
MEDIAN SALARY	$18,250	$19,575	$18,450	$15,447	$19,850	$13,650	$15,000	$13,750	$11,875	$13,250
CHIEF LIBRARIAN										
NUMBER OF INDIVIDUALS	628	116	134	174	204	167	61	34	60	12
SALARIED	627	116	134	173	204	140	46	27	56	11
CONTRIBUTED SERVICES	1			1		27	15	7	4	1
MEAN SALARY	$15,278	$17,171	$15,435	$12,906	$16,111	$9,716	$10,633	$10,101	$8,993	$8,617
MEDIAN SALARY	$14,715	$16,800	$14,767	$13,150	$15,981	$9,613	$10,550	$9,761	$9,386	$8,400
CHIEF PLANNING OFFICER										
NUMBER OF INDIVIDUALS	91	30	21	19	21	8	1	3	1	1
SALARIED	91	30	21	19	21	5	1	3	1	
CONTRIBUTED SERVICES						1				1
MEAN SALARY	$19,706	$21,527	$19,244	$15,649	$21,238	$15,480				
MEDIAN SALARY	$19,570	$21,026	$18,720	$15,527	$21,336	$17,000				
CHIEF PUBLIC RELATIONS OFFICER										
NUMBER OF INDIVIDUALS	231	53	49	65	66	80	30	17	25	8
SALARIED	231	53	49	65	66	75	27	16	24	8
CONTRIBUTED SERVICES						5	3	1	1	
MEAN SALARY	$14,468	$16,477	$15,389	$11,856	$14,902	$10,390	$10,808	$10,427	$10,174	$9,552
MEDIAN SALARY	$13,870	$15,842	$15,180	$11,235	$14,008	$9,300	$9,150	$9,950	$9,239	$8,200
CHIEF STUDENT LIFE OFFICER										
NUMBER OF INDIVIDUALS	462	88	100	114	160	91	29	18	33	11
SALARIED	462	88	100	114	160	84	26	17	31	10
CONTRIBUTED SERVICES						7	3	1	2	1
MEAN SALARY	$19,188	$20,878	$19,374	$15,987	$20,416	$11,527	$13,466	$10,993	$10,667	$10,065
MEDIAN SALARY	$18,520	$20,942	$18,950	$15,936	$20,454	$10,860	$13,000	$10,800	$10,000	$8,850
DEAN OF MEN										
NUMBER OF INDIVIDUALS	144	28	17	28	71	51	10	12	25	4
SALARIED	142	27	16	28	71	47	10	11	22	4
CONTRIBUTED SERVICES	2	1	1			4		1	3	
MEAN SALARY	$19,244	$22,058	$19,512	$14,618	$19,938	$9,774	$10,589	$10,169	$9,279	$9,375
MEDIAN SALARY	$19,156	$20,937	$19,250	$14,492	$20,000	$9,600	$10,775	$9,610	$8,788	$9,000
DEAN OF WOMEN										
NUMBER OF INDIVIDUALS	63	8	6	12	37	67	22	13	27	5
SALARIED	62	8	5	12	37	58	18	10	26	4
CONTRIBUTED SERVICES	1		1			5	4	3	1	1
MEAN SALARY	$16,643	$16,565	$18,235	$12,039	$17,505	$9,666	$12,196	$9,326	$8,583	$6,170
MEDIAN SALARY	$16,502	$16,508	$18,900	$11,343	$17,974	$9,575	$12,265	$8,638	$8,881	$5,940
DEAN/DIR., AGRICULTURE										
NUMBER OF INDIVIDUALS	32	6	13	2	11					
SALARIED	32	6	13	2	11					
CONTRIBUTED SERVICES										
MEAN SALARY	$17,916	$24,832	$15,798	$12,267	$17,674					
MEDIAN SALARY	$17,305	$23,456	$15,098	$12,268	$18,999					

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DEAN/DIR., ARCHITECTURE										
NUMBER OF INDIVIDUALS	5	3		2		1			1	
SALARIED	4	2		2		1			1	
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$20,255	$27,262		$13,247						
MEDIAN SALARY	$19,510	$27,263		$13,248						
DEAN/DIR., ARTS AND SCIENCES										
NUMBER OF INDIVIDUALS	128	33	38	26	31	6	4	1	1	
SALARIED	128	33	38	26	31	6	4	1	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$18,656	$20,112	$20,321	$15,447	$18,581	$14,770				
MEDIAN SALARY	$18,521	$18,632	$20,515	$16,030	$18,892	$15,550				
DEAN/DIR., BUSINESS										
NUMBER OF INDIVIDUALS	153	34	43	36	40	13	9	1	3	
SALARIED	153	34	43	36	40	13	9	1	3	
CONTRIBUTED SERVICES										
MEAN SALARY	$17,752	$19,650	$17,548	$15,127	$18,687	$12,448				
MEDIAN SALARY	$17,150	$19,600	$16,500	$15,405	$17,806	$11,733				
DEAN/DIR., CONTINUING EDUCATION										
NUMBER OF INDIVIDUALS	293	70	62	85	72	12	6	3	2	1
SALARIED	292	69	62	85	72	10	6	1	2	1
CONTRIBUTED SERVICES	1	1				2		2		
MEAN SALARY	$17,355	$18,529	$18,349	$14,811	$18,132	$12,833				
MEDIAN SALARY	$16,521	$18,600	$18,175	$14,316	$17,561	$13,133				
DEAN/DIR., DENTISTRY										
NUMBER OF INDIVIDUALS	15	4	4	4	3	1	1			
SALARIED	15	4	4	4	3	1	1			
CONTRIBUTED SERVICES										
MEAN SALARY	$17,353	$17,042	$19,758	$15,514	$18,402					
MEDIAN SALARY	$17,560	$18,475	$19,230	$15,660	$18,436					
DEAN/DIR., EDUCATION										
NUMBER OF INDIVIDUALS	55	9	15	20	11	5	2		2	1
SALARIED	55	9	15	20	11	5	2		2	1
CONTRIBUTED SERVICES										
MEAN SALARY	$17,544	$20,414	$18,713	$15,355	$19,584	$10,725				
MEDIAN SALARY	$17,556	$20,250	$18,720	$15,532	$20,075	$9,900				
DEAN/DIR., ENGINEERING										
NUMBER OF INDIVIDUALS	81	11	13	20	17	3	2	1		
SALARIED	80	10	13	20	17	3	2	1		
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$17,630	$19,512	$16,429	$15,800	$19,360	$16,503				
MEDIAN SALARY	$17,075	$19,534	$16,700	$15,737	$18,690	$16,160				
DEAN/DIR., EVENING DIVISION										
NUMBER OF INDIVIDUALS	183	29	28	62	68	11	6	3	1	1
SALARIED	182	29	27	62	68	11	6	3	1	1
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$17,121	$18,286	$17,673	$12,784	$20,360	$13,044				
MEDIAN SALARY	$16,500	$18,300	$16,600	$12,606	$20,662	$14,400				
DEAN/DIR., EXTENSION										
NUMBER OF INDIVIDUALS	77	15	10	39	13	3	1		2	
SALARIED	76	14	10	39	13	2	1		1	
CONTRIBUTED SERVICES	1	1				1			1	
MEAN SALARY	$15,759	$18,484	$18,633	$12,838	$19,611	$16,036				
MEDIAN SALARY	$13,821	$19,455	$18,439	$12,480	$19,270	$16,037				
DEAN/DIR., FINE ARTS										
NUMBER OF INDIVIDUALS	64	11	12	14	27	2			2	
SALARIED	64	11	12	14	27	2			2	
CONTRIBUTED SERVICES										
MEAN SALARY	$17,697	$17,789	$19,345	$14,794	$18,432	$8,963			$8,963	
MEDIAN SALARY	$18,305	$19,020	$19,724	$14,913	$18,358	$8,964			$8,964	
DEAN/DIR., GRADUATE PROGRAMS										
NUMBER OF INDIVIDUALS										
SALARIED										
CONTRIBUTED SERVICES										
MEAN SALARY										
MEDIAN SALARY										

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
DEAN/DIR., HOME ECONOMICS										
NUMBER OF INDIVIDUALS	26	2	11	3	10	1			1	
SALARIED	26	2	11	3	10	1			1	
CONTRIBUTED SERVICES										
MEAN SALARY	$17,343	$20,353	$15,543	$18,233	$18,453					
MEDIAN SALARY	$17,201	$20,354	$14,370	$18,101	$19,324					
DEAN/DIR., JOURNALISM										
NUMBER OF INDIVIDUALS	11	2	1	2	6					
SALARIED	11	2	1	2	6					
CONTRIBUTED SERVICES										
MEAN SALARY	$16,163									
MEDIAN SALARY	$15,648									
DEAN/DIR., LAW										
NUMBER OF INDIVIDUALS	3	1			2					
SALARIED	3	1			2					
CONTRIBUTED SERVICES										
MEAN SALARY	$23,720									
MEDIAN SALARY	$24,632									
DEAN/DIR., LIBRARY SCIENCE										
NUMBER OF INDIVIDUALS	23	4	7	8	4	1	1			
SALARIED	23	4	7	8	4	1	1			
CONTRIBUTED SERVICES										
MEAN SALARY	$14,650	$16,653	$15,022	$13,533	$15,340					
MEDIAN SALARY	$15,120	$16,801	$15,100	$14,810	$15,406					
DEAN/DIR., MEDICINE										
NUMBER OF INDIVIDUALS	4	3			1					
SALARIED	4	3			1					
CONTRIBUTED SERVICES										
MEAN SALARY	$17,174									
MEDIAN SALARY	$15,583									
DEAN/DIR., MUSIC										
NUMBER OF INDIVIDUALS	18	3	3	2	10	3	1		1	1
SALARIED	18	3	3	2	10	3	1		1	1
CONTRIBUTED SERVICES										
MEAN SALARY	$15,198	$16,552	$12,278	$10,125	$16,562	$9,367				
MEDIAN SALARY	$14,160	$18,516	$13,025	$10,126	$14,871	$8,800				
DEAN/DIR., NATURAL RESOURCES										
NUMBER OF INDIVIDUALS	16	3	4	7	2					
SALARIED	16	3	4	7	2					
CONTRIBUTED SERVICES										
MEAN SALARY	$18,608	$21,889	$23,351	$16,752	$12,296					
MEDIAN SALARY	$15,653	$21,835	$23,238	$17,400	$12,296					
DEAN/DIR., NURSING										
NUMBER OF INDIVIDUALS	159	21	48	31	51	9	2	2	4	1
SALARIED	159	21	48	31	51	9	2	2	4	1
CONTRIBUTED SERVICES										
MEAN SALARY	$17,018	$18,759	$16,144	$14,681	$18,270	$13,220				
MEDIAN SALARY	$16,500	$18,168	$15,710	$14,625	$17,764	$12,000				
DEAN/DIR., PHARMACY										
NUMBER OF INDIVIDUALS										
SALARIED										
CONTRIBUTED SERVICES										
MEAN SALARY										
MEDIAN SALARY										
DEAN/DIR., PHYSICAL EDUCATION										
NUMBER OF INDIVIDUALS	64	14	12	13	25	6	2		3	
SALARIED	63	13	12	13	25	6	2		3	
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$17,548	$18,219	$17,404	$15,040	$19,580	$9,974	$9,608		$10,339	
MEDIAN SALARY	$17,270	$18,000	$17,885	$14,600	$23,412	$10,630	$9,600		$11,619	
DEAN/DIR., PUBLIC HEALTH										
NUMBER OF INDIVIDUALS	17	7	2	7	1	1		1		
SALARIED	17	7	2	7	1	1		1		
CONTRIBUTED SERVICES										
MEAN SALARY	$19,274									
MEDIAN SALARY	$18,564									

TABLE I-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DEAN/DIR., SOCIAL WORK										
NUMBER OF INDIVIDUALS	24	3	3	4	14					
SALARIED	24	3	3	4	14					
CONTRIBUTED SERVICES										
MEAN SALARY	$20,290	$16,657	$20,164	$18,212	$21,252					
MEDIAN SALARY	$19,561	$18,200	$19,922	$18,100	$22,371					
DEAN/DIR., SPECIAL SESSION										
NUMBER OF INDIVIDUALS	5	1	2		2	1		1		
SALARIED	5	1	2		2	1		1		
CONTRIBUTED SERVICES										
MEAN SALARY	$19,335									
MEDIAN SALARY	$19,312									
DEAN/DIR., TECHNOLOGY										
NUMBER OF INDIVIDUALS	109	15	28	33	29	5	2	3		
SALARIED	104	14	28	33	29	5	2	3		
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$18,668	$20,606	$20,280	$15,915	$19,308	$17,073	$17,375	$16,872		
MEDIAN SALARY	$18,272	$20,067	$19,709	$15,708	$18,540	$18,250	$17,375	$18,250		
DEAN/DIR., VETERINARY MEDICINE										
NUMBER OF INDIVIDUALS	1		1							
SALARIED	1		1							
CONTRIBUTED SERVICES										
MEAN SALARY										
MEDIAN SALARY										
DEAN/DIR., VOCATIONAL EDUCATION										
NUMBER OF INDIVIDUALS	258	16	72	55	115	4	2		2	
SALARIED	257	16	71	55	115	4	2		2	
CONTRIBUTED SERVICES	1		1							
MEAN SALARY	$18,754	$20,590	$19,531	$15,278	$19,681	$12,584	$13,220		$11,838	
MEDIAN SALARY	$18,209	$20,503	$18,750	$15,000	$19,350	$11,838	$13,331		$11,838	
DIRECTOR, ADMISSIONS										
NUMBER OF INDIVIDUALS	384	110	86	88	100	132	57	25	45	5
SALARIED	384	110	86	88	100	118	51	21	42	4
CONTRIBUTED SERVICES						14	6	4	3	1
MEAN SALARY	$16,402	$16,394	$17,017	$13,702	$18,256	$11,611	$12,771	$13,573	$9,443	$9,288
MEDIAN SALARY	$15,585	$16,179	$16,840	$13,420	$17,413	$11,449	$12,750	$12,550	$9,783	$8,628
DIRECTOR, ALUMNI ASSOCIATION										
NUMBER OF INDIVIDUALS	22	6	9	5	2	36	19	3	13	1
SALARIED	21	6	8	5	2	31	15	3	13	
CONTRIBUTED SERVICES	1		1			5	4			1
MEAN SALARY	$11,206	$13,140	$10,776	$9,028	$13,591	$9,204	$10,208	$8,866	$8,124	
MEDIAN SALARY	$10,980	$13,903	$11,724	$7,860	$13,592	$9,315	$10,712	$9,500	$9,000	
DIRECTOR, ATHLETICS										
NUMBER OF INDIVIDUALS	184	39	33	37	75	47	11	9	22	5
SALARIED	184	39	33	37	75	42	9	9	20	4
CONTRIBUTED SERVICES						5	2		2	1
MEAN SALARY	$15,630	$15,757	$15,865	$13,254	$16,631	$9,765	$10,489	$9,409	$9,710	$5,206
MEDIAN SALARY	$15,415	$16,258	$15,700	$13,096	$16,332	$9,778	$10,530	$8,940	$9,593	$5,674
DIRECTOR, BUDGET										
NUMBER OF INDIVIDUALS	49	19	10	8	12	13	6	2	4	1
SALARIED	48	19	9	8	12	10	4	1	4	1
CONTRIBUTED SERVICES	1		1			3	2	1		
MEAN SALARY	$17,384	$16,359	$17,418	$14,183	$21,115	$10,646				
MEDIAN SALARY	$16,530	$15,920	$16,722	$15,035	$21,785	$10,564				
DIRECTOR, COMMUNITY SERVICES										
NUMBER OF INDIVIDUALS	172	36	39	37	60	7	2	2	3	
SALARIED	171	35	39	37	60	7	2	2	3	
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$17,406	$18,360	$16,770	$14,404	$19,115	$13,576	$12,542	$16,675	$12,200	
MEDIAN SALARY	$17,370	$18,234	$16,750	$13,890	$19,430	$13,350	$12,543	$16,675	$12,410	
DIRECTOR, COMPUTER CENTER										
NUMBER OF INDIVIDUALS	251	70	63	48	70	18	10	4	4	
SALARIED	251	70	63	48	70	18	10	4	4	
CONTRIBUTED SERVICES										
MEAN SALARY	$16,173	$17,246	$16,717	$13,667	$16,329	$11,966	$12,406	$13,450	$9,381	
MEDIAN SALARY	$15,825	$16,918	$16,500	$13,739	$16,200	$11,818	$12,025	$13,326	$9,263	

TABLE 1-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
DIRECTOR, FOOD SERVICES										
NUMBER OF INDIVIDUALS	106	10	28	22	46	56	16	9	26	5
SALARIED	104	10	28	22	46	54	15	8	26	5
CONTRIBUTED SERVICES						2	1	1		
MEAN SALARY	$11,020	$10,538	$13,967	$8,603	$10,488	$8,221	$10,284	$8,663	$7,174	$6,771
MEDIAN SALARY	$10,800	$9,725	$14,679	$8,742	$10,632	$8,009	$10,266	$9,225	$7,326	$7,000
DIRECTOR, INFORMATION OFFICE										
NUMBER OF INDIVIDUALS	86	23	24	13	26	5	1	2	1	1
SALARIED	85	22	24	13	26	4	1	1	1	1
CONTRIBUTED SERVICES	1	1				1		1		
MEAN SALARY	$13,071	$13,585	$13,015	$10,943	$13,415	$10,123				
MEDIAN SALARY	$12,744	$13,445	$12,990	$11,380	$14,230	$8,296				
DIRECTOR, INSTITUTIONAL STUDIES										
NUMBER OF INDIVIDUALS	97	31	16	25	25	8	4	1	3	
SALARIED	95	30	15	25	25	7	4		3	
CONTRIBUTED SERVICES	2	1	1			1		1		
MEAN SALARY	$17,795	$19,080	$18,851	$14,948	$18,465	$12,008	$12,121		$11,858	
MEDIAN SALARY	$17,000	$19,563	$17,987	$14,860	$17,678	$10,700	$10,150		$12,000	
DIR./PRIN., LABORATORY SCHOOL										
NUMBER OF INDIVIDUALS	5		1	3	1	2		1	1	
SALARIED	5		1	3	1	2		1	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$14,524					$11,100				
MEDIAN SALARY	$12,900					$11,100				
DIRECTOR, PERSONNEL SERVICES										
NUMBER OF INDIVIDUALS	149	39	34	32	42	8	5	1	2	
SALARIED	148	39	33	32	42	6	5		1	
CONTRIBUTED SERVICES	1		1			2		1	1	
MEAN SALARY	$16,815	$15,709	$19,100	$13,749	$18,395	$11,800				
MEDIAN SALARY	$16,000	$15,288	$18,600	$13,518	$16,986	$9,750				
DIRECTOR, PHYSICAL PLANT										
NUMBER OF INDIVIDUALS	314	64	70	79	101	82	33	16	27	6
SALARIED	314	64	70	79	101	78	30	15	27	6
CONTRIBUTED SERVICES						4	3	1		
MEAN SALARY	$13,814	$15,276	$15,629	$10,895	$13,913	$9,321	$10,754	$9,079	$8,167	$7,556
MEDIAN SALARY	$12,525	$14,685	$16,293	$10,070	$12,948	$9,000	$10,500	$8,640	$7,500	$8,450
DIR., SPONSORED RESEARCH ACTIV.										
NUMBER OF INDIVIDUALS	33	8	11	8	6	4	3		1	
SALARIED	33	8	11	8	6	4	3		1	
CONTRIBUTED SERVICES										
MEAN SALARY	$18,402	$20,572	$18,730	$13,306	$21,701	$12,125				
MEDIAN SALARY	$17,873	$18,986	$19,440	$12,935	$25,189	$12,500				
DIRECTOR, STUDENT COUNSELING										
NUMBER OF INDIVIDUALS	361	77	74	93	117	58	26	8	19	5
SALARIED	359	76	73	93	117	52	22	8	17	5
CONTRIBUTED SERVICES	2	1	1			6	4		2	
MEAN SALARY	$16,147	$16,714	$17,262	$13,304	$17,344	$10,179	$10,494	$11,904	$9,518	$8,275
MEDIAN SALARY	$15,745	$16,256	$16,600	$12,888	$17,230	$9,627	$9,375	$10,740	$9,350	$9,000
DIRECTOR, STUDENT FINANCIAL AID										
NUMBER OF INDIVIDUALS	353	90	82	102	119	71	32	11	23	5
SALARIED	349	90	82	102	119	62	25	10	23	4
CONTRIBUTED SERVICES						9	7	1		1
MEAN SALARY	$13,418	$13,571	$14,539	$11,632	$14,062	$9,295	$10,173	$10,218	$8,061	$8,600
MEDIAN SALARY	$13,000	$13,475	$14,249	$11,592	$13,619	$9,251	$9,840	$9,666	$7,970	$9,900
DIRECTOR, STUDENT HEALTH										
NUMBER OF INDIVIDUALS	70	22	11	11	26	34	15	6	11	2
SALARIED	70	22	11	11	26	31	13	5	11	2
CONTRIBUTED SERVICES						3	2	1		
MEAN SALARY	$11,675	$12,772	$10,763	$9,041	$12,259	$6,813	$7,472	$6,716	$6,215	$6,055
MEDIAN SALARY	$11,047	$11,285	$10,062	$7,980	$12,860	$6,240	$6,000	$7,100	$6,240	$6,055
DIRECTOR, STUDENT HOUSING										
NUMBER OF INDIVIDUALS	40	7	10	6	17	24	11	4	6	3
SALARIED	40	7	10	6	17	22	11	4	6	1
CONTRIBUTED SERVICES						2				2
MEAN SALARY	$12,386	$12,519	$13,334	$9,428	$12,818	$8,522				
MEDIAN SALARY	$11,550	$12,082	$13,315	$10,312	$12,000	$8,116				

TABLE I-C.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION AND REGION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CONTINUED

(IN 2-YEAR INSTITUTIONS)

TYPE OF POSITION (1)	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
DIRECTOR, STUDENT PLACEMENT										
NUMBER OF INDIVIDUALS	141	46	38	23	34	22	15	4	2	1
SALARIED	141	46	38	23	34	21	14	4	2	1
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$13,817	$14,528	$13,254	$12,387	$14,453	$10,634				
MEDIAN SALARY	$13,500	$13,783	$13,498	$12,096	$14,029	$10,000				
DIRECTOR, STUDENT UNION										
NUMBER OF INDIVIDUALS	128	36	24	17	51	13	5		8	
SALARIED	128	36	24	17	51	12	5		7	
CONTRIBUTED SERVICES						1			1	
MEAN SALARY	$13,538	$13,078	$14,834	$11,579	$13,906	$6,077	$7,729		$4,897	
MEDIAN SALARY	$13,188	$12,603	$14,885	$12,627	$13,681	$6,224	$7,200		$4,368	
ASSISTANT TO THE PRESIDENT										
NUMBER OF INDIVIDUALS	150	59	37	48	46	27	16	6	4	1
SALARIED	150	59	37	48	46	24	14	5	4	1
CONTRIBUTED SERVICES						3	2	1		
MEAN SALARY	$16,953	$16,932	$18,713	$15,182	$17,412	$10,650				
MEDIAN SALARY	$17,036	$15,880	$19,795	$15,551	$18,074	$10,780				
BOOKSTORE MANAGER										
NUMBER OF INDIVIDUALS	314	50	63	85	116	76	31	17	24	4
SALARIED	314	50	63	85	116	64	23	14	24	3
CONTRIBUTED SERVICES						12	8	3		1
MEAN SALARY	$8,888	$9,511	$9,436	$7,220	$8,948	$6,330	$8,265	$5,958	$4,655	$6,640
MEDIAN SALARY	$8,140	$9,483	$8,925	$6,720	$8,707	$6,300	$8,400	$6,200	$4,810	$6,600
COMPTROLLER										
NUMBER OF INDIVIDUALS	157	41	42	26	48	34	21	3	9	1
SALARIED	156	40	42	26	48	29	18	1	9	1
CONTRIBUTED SERVICES	1	1				5	3	2		
MEAN SALARY	$15,466	$15,542	$16,235	$15,124	$14,917	$11,342				
MEDIAN SALARY	$15,216	$15,367	$15,428	$16,300	$14,261	$11,300				
HEAD BASKETBALL COACH										
NUMBER OF INDIVIDUALS	113	9	18	32	54	17	1	4	11	1
SALARIED	113	9	18	32	54	16	1	4	10	1
CONTRIBUTED SERVICES						1			1	
MEAN SALARY	$13,166	$12,548	$13,836	$11,317	$14,074	$7,726				
MEDIAN SALARY	$12,591	$13,550	$12,410	$11,213	$13,213	$8,000				
HEAD FOOTBALL COACH										
NUMBER OF INDIVIDUALS	57	3	8	11	35	3	1	1	1	
SALARIED	57	3	8	11	35	3	1	1	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$14,613	$9,621	$14,110	$11,290	$16,199	$11,066				
MEDIAN SALARY	$13,800	$13,500	$12,984	$10,850	$16,079	$10,530				
PURCHASING AGENT										
NUMBER OF INDIVIDUALS	174	45	35	38	56	16	9	4	2	1
SALARIED	174	45	35	38	56	14	8	4	2	
CONTRIBUTED SERVICES						2	1			1
MEAN SALARY	$12,888	$12,563	$15,196	$10,190	$12,532	$9,736				
MEDIAN SALARY	$12,665	$13,000	$15,000	$9,072	$12,408	$9,580				
REGISTRAR										
NUMBER OF INDIVIDUALS	348	93	62	95	98	124	51	30	34	9
SALARIED	348	93	62	95	98	102	42	20	32	8
CONTRIBUTED SERVICES						22	9	10	2	1
MEAN SALARY	$13,977	$14,729	$15,783	$12,082	$14,337	$9,545	$10,318	$10,145	$8,018	$10,095
MEDIAN SALARY	$13,621	$14,534	$16,084	$11,592	$13,978	$9,370	$10,150	$10,010	$7,777	$10,498
STAFF LEGAL COUNSEL										
NUMBER OF INDIVIDUALS	11	7	1	1	2	2	1		1	
SALARIED	11	7	1	1	2	1			1	
CONTRIBUTED SERVICES						1	1			
MEAN SALARY	$13,548									
MEDIAN SALARY	$15,000									

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
PRESIDENT								
NUMBER OF INDIVIDUALS	2,214	146	138		1,236	102	840	42
SALARIED	2,110	60	134		1,144	40	832	20
CONTRIBUTED SERVICES	104	86	4		92	62	8	23
MEAN SALARY	$28,445	$22,810	$42,761		$28,617	$26,044	$25,913	$19,342
MEDIAN SALARY		$24,038	$40,900		$28,620	$25,000	$25,581	$19,000
CHIEF ACADEMIC OFFICER								
NUMBER OF INDIVIDUALS	1,553	184	141	1	1,121	137	731	46
SALARIED	1,530	115	139	1	1,064	82	727	32
CONTRIBUTED SERVICES	83	69	2		57	55	4	14
MEAN SALARY	$22,412	$18,794	$34,839		$22,470		$19,952	
MEDIAN SALARY	$21,600	$18,336	$34,500		$22,158		$19,920	
CHIEF BUSINESS OFFICER								
NUMBER OF INDIVIDUALS	2,026	183	138	3	1,181	107	707	73
SALARIED	1,975	122	136	3	1,135	63	704	56
CONTRIBUTED SERVICES	51	61	2		46	44	3	17
MEAN SALARY	$20,258	$12,102	$32,511	$24,958	$20,095	$12,778	$18,153	$10,652
MEDIAN SALARY	$19,200	$11,655	$32,220	$26,375	$19,500	$12,500	$17,500	$10,050
CHIEF DEVELOPMENT OFFICER								
NUMBER OF INDIVIDUALS	1,160	56	121		857	46	182	10
SALARIED	1,144	42	121		847	33	178	9
CONTRIBUTED SERVICES	14	14			10	13	4	1
MEAN SALARY	$19,835	$15,290	$28,227		$18,860	$15,514	$16,839	$14,488
MEDIAN SALARY	$18,500	$15,310	$27,500		$18,000	$16,000	$16,180	$13,600
CHIEF LIBRARIAN								
NUMBER OF INDIVIDUALS	1,306	937	132	7	784	525	390	405
SALARIED	1,262	841	131	7	745	453	386	381
CONTRIBUTED SERVICES	44	96	1		39	72	4	24
MEAN SALARY	$16,654	$12,389	$25,262	$18,459	$16,105	$12,007	$15,774	$12,732
MEDIAN SALARY	$16,295	$11,800	$25,500	$18,300	$15,750	$11,336	$15,102	$12,511
CHIEF PLANNING OFFICER								
NUMBER OF INDIVIDUALS	330	11	59	2	175	8	96	1
SALARIED	326	8	58	2	172	6	96	
CONTRIBUTED SERVICES	4	3	1		3	2		1
MEAN SALARY	$21,548	$17,520	$27,914	$27,500	$20,549	$14,193	$19,486	
MEDIAN SALARY	$20,000	$14,500	$28,100	$27,500	$19,394	$13,500	$19,475	
CHIEF PUBLIC RELATIONS OFFICER								
NUMBER OF INDIVIDUALS	854	224	95	5	555	146	244	73
SALARIED	824	214	94	5	548	139	242	70
CONTRIBUTED SERVICES	30	10	1		7	7	2	3
MEAN SALARY	$15,364	$11,522	$23,172	$18,890	$14,567	$11,395	$14,135	$11,248
MEDIAN SALARY	$14,500	$10,520	$21,295	$15,000	$14,000	$10,540	$13,507	$10,298
CHIEF STUDENT LIFE OFFICER								
NUMBER OF INDIVIDUALS	1,352	201	121	7	769	143	502	51
SALARIED	1,334	168	120	7	754	115	500	46
CONTRIBUTED SERVICES	18	33	1		15	28	2	5
MEAN SALARY	$18,637	$15,411	$25,881	$20,745	$17,813	$14,631	$18,142	$16,551
MEDIAN SALARY	$18,000	$14,000	$26,338	$18,600	$17,000	$13,500	$17,917	$15,428
DEAN OF MEN								
NUMBER OF INDIVIDUALS	776	11	55		527	10	194	1
SALARIED	725	9	54		487	8	188	1
CONTRIBUTED SERVICES	49	2	1		40	2	6	
MEAN SALARY	$15,065	$14,283	$19,095		$13,955		$16,799	
MEDIAN SALARY	$14,500	$11,700	$18,400		$13,600		$16,568	
DEAN OF WOMEN								
NUMBER OF INDIVIDUALS	41	650	4	46	21	530	16	114
SALARIED	39	649	4	46	20	498	15	105
CONTRIBUTED SERVICES	2	41			1	32	1	9
MEAN SALARY	$13,423	$12,537	$18,707	$16,428	$10,686	$12,055	$15,663	$12,925
MEDIAN SALARY	$12,000	$12,000	$20,150	$15,800	$10,000	$11,680	$15,000	$12,000
DEAN/DIR., AGRICULTURE								
NUMBER OF INDIVIDUALS	120	2	54		35	1	31	1
SALARIED	120	2	54		35	1	31	1
CONTRIBUTED SERVICES								
MEAN SALARY	$24,524	$28,887	$30,044		$22,315		$17,405	
MEDIAN SALARY	$24,765	$28,888	$30,050		$21,500		$16,600	

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., ARCHITECTURE								
NUMBER OF INDIVIDUALS	66	1	42		19		5	1
SALARIED	65	1	42		19		4	1
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$25,539		$27,905		$23,339		$17,638	
MEDIAN SALARY	$26,440		$27,354		$23,715		$14,278	
DEAN/DIR., ARTS AND SCIENCES								
NUMBER OF INDIVIDUALS	537	26	131	1	285	12	121	13
SALARIED	527	19	131	1	275	5	121	13
CONTRIBUTED SERVICES	10	7			10	7		
MEAN SALARY	$24,073	$20,623	$30,356		$23,447		$18,688	
MEDIAN SALARY	$24,000	$18,990	$30,100		$23,960		$18,500	
DEAN/DIR., BUSINESS								
NUMBER OF INDIVIDUALS	536	27	125		264	8	147	19
SALARIED	531	26	124		260	7	147	19
CONTRIBUTED SERVICES	5	1	1		4	1		
MEAN SALARY	$22,541	$14,510	$30,348		$22,289	$19,038	$17,918	$12,841
MEDIAN SALARY	$22,856	$13,613	$30,000		$22,634	$18,394	$17,150	$10,370
DEAN/DIR., CONTINUING EDUCATION								
NUMBER OF INDIVIDUALS	568	49	77	4	219	30	290	15
SALARIED	538	38	76	4	213	21	289	13
CONTRIBUTED SERVICES	8	11	1		6	9	1	2
MEAN SALARY	$18,560	$14,807	$24,028	$19,975	$19,378	$13,520	$17,320	$14,648
MEDIAN SALARY	$18,278	$13,871	$24,794	$21,150	$19,000	$13,550	$16,500	$13,782
DEAN/DIR., DENTISTRY								
NUMBER OF INDIVIDUALS	40	5	31		13	1	16	4
SALARIED	40	5	31		13	1	16	4
CONTRIBUTED SERVICES								
MEAN SALARY	$30,538	$14,619	$37,177		$29,779		$18,261	
MEDIAN SALARY	$33,740	$15,720	$37,000		$25,500		$18,308	
DEAN/DIR., EDUCATION								
NUMBER OF INDIVIDUALS	457	32	111	3	288	27	56	2
SALARIED	455	24	111	2	286	20	58	2
CONTRIBUTED SERVICES	2	8		1	2	7		
MEAN SALARY	$23,530	$15,282	$29,635	$22,665	$22,390	$19,499	$17,467	$13,728
MEDIAN SALARY	$24,255	$19,425	$30,000	$22,666	$22,832	$20,408	$17,292	$13,728
DEAN/DIR., ENGINEERING								
NUMBER OF INDIVIDUALS	262		57		101		64	
SALARIED	261		57		101		63	
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$25,458		$31,130		$24,926		$17,577	
MEDIAN SALARY	$26,300		$31,500		$25,104		$17,050	
DEAN/DIR., EVENING DIVISION								
NUMBER OF INDIVIDUALS	319	18	26	5	100	6	193	5
SALARIED	314	15	26	5	96	5	192	5
CONTRIBUTED SERVICES	5	1			4	1	1	
MEAN SALARY	$17,350	$18,280	$21,978	$17,743	$17,405	$15,106	$16,761	$21,992
MEDIAN SALARY	$16,791	$18,000	$22,100	$20,000	$17,000	$15,000	$15,985	$20,233
DEAN/DIR., EXTENSION								
NUMBER OF INDIVIDUALS	205	8	55		71	7	79	1
SALARIED	203	6	55		71	5	77	1
CONTRIBUTED SERVICES	2	2				2	2	
MEAN SALARY	$18,516	$14,265	$25,216		$17,642		$15,749	
MEDIAN SALARY	$15,200	$12,325	$25,488		$17,500		$13,729	
DEAN/DIR., FINE ARTS								
NUMBER OF INDIVIDUALS	332	25	45	2	130	15	58	8
SALARIED	329	20	45	2	126	10	58	8
CONTRIBUTED SERVICES	4	5			4	5		
MEAN SALARY	$21,511	$16,324	$27,277	$24,300	$21,151	$16,102	$17,822	$14,607
MEDIAN SALARY	$21,401	$14,820	$28,500	$24,300	$21,401	$13,745	$18,359	$13,885
DEAN/DIR., GRADUATE PROGRAMS								
NUMBER OF INDIVIDUALS	425	31	123	3	306	28		
SALARIED	400	21	122	3	298	18		
CONTRIBUTED SERVICES	9	10	1		8	10		
MEAN SALARY	$25,227	$21,564	$29,970	$24,650	$23,285	$21,050		
MEDIAN SALARY	$24,967	$23,000	$30,000	$25,900	$23,250	$22,683		

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., HOME ECONOMICS								
NUMBER OF INDIVIDUALS	15	118	7	42	4	53	4	23
SALARIED	15	117	7	42	4	52	4	23
CONTRIBUTED SERVICES		1				1		
MEAN SALARY	$23,435	$20,307	$27,137	$25,036	$19,738	$18,245	$20,653	$16,335
MEDIAN SALARY	$21,700	$19,960	$27,667	$25,810	$20,469	$18,523	$19,911	$16,212
DEAN/DIR., JOURNALISM								
NUMBER OF INDIVIDUALS	72	3	39		24	1	9	2
SALARIED	72	3	39		24	1	9	2
CONTRIBUTED SERVICES								
MEAN SALARY	$21,145	$15,557	$25,106		$16,675		$15,903	
MEDIAN SALARY	$21,750	$14,750	$25,000		$16,496		$15,648	
DEAN/DIR., LAW								
NUMBER OF INDIVIDUALS	120	2	84		34	1	2	1
SALARIED	120	2	84		34	1	2	1
CONTRIBUTED SERVICES								
MEAN SALARY	$31,619	$25,467	$33,504		$27,255		$26,614	
MEDIAN SALARY	$31,500	$25,467	$33,400		$27,950		$26,614	
DEAN/DIR., LIBRARY SCIENCE								
NUMBER OF INDIVIDUALS	70	30	30	3	21	22	19	5
SALARIED	70	26	30	3	21	18	19	5
CONTRIBUTED SERVICES		4				4		
MEAN SALARY	$21,681	$16,824	$26,152	$23,380	$21,064	$17,011	$15,305	$12,217
MEDIAN SALARY	$21,078	$14,674	$26,000	$25,000	$20,010	$15,040	$15,369	$11,000
DEAN/DIR., MEDICINE								
NUMBER OF INDIVIDUALS	76		50		22		4	
SALARIED	76		50		22		4	
CONTRIBUTED SERVICES								
MEAN SALARY	$40,312		$43,065		$38,264		$17,174	
MEDIAN SALARY	$40,525		$42,750		$40,000		$15,983	
DEAN/DIR., MUSIC								
NUMBER OF INDIVIDUALS	179	11	46		114	9	19	2
SALARIED	178	8	46		113	6	19	2
CONTRIBUTED SERVICES	1	3			1	3		
MEAN SALARY	$15,799	$13,619	$25,656		$18,243	$14,838	$14,828	$9,962
MEDIAN SALARY	$15,978	$11,563	$26,070		$17,800	$12,306	$13,695	$9,963
DEAN/DIR., NATURAL RESOURCES								
NUMBER OF INDIVIDUALS	54	5	18		22	3	14	2
SALARIED	54	5	18		22	3	14	2
CONTRIBUTED SERVICES								
MEAN SALARY	$24,285	$14,710	$29,951		$22,958	$13,266	$19,085	$16,872
MEDIAN SALARY	$25,202	$10,885	$30,792		$24,552	$10,885	$19,853	$16,873
DEAN/DIR., NURSING								
NUMBER OF INDIVIDUALS	28	336	2	72	9	112	17	151
SALARIED	28	331	2	72	9	108	17	151
CONTRIBUTED SERVICES		5				5		
MEAN SALARY	$20,019	$15,163	$23,800	$24,650	$23,172	$18,975	$17,994	$16,681
MEDIAN SALARY	$18,417	$18,500	$23,800	$24,576	$19,480	$18,471	$17,259	$16,408
DEAN/DIR., PHARMACY								
NUMBER OF INDIVIDUALS	63		47		16			
SALARIED	63		47		16			
CONTRIBUTED SERVICES								
MEAN SALARY	$27,467		$29,032		$22,869			
MEDIAN SALARY	$27,012		$28,500		$22,634			
DEAN/DIR., PHYSICAL EDUCATION								
NUMBER OF INDIVIDUALS	238	27	41	1	134	19	63	7
SALARIED	235	26	41	1	132	18	62	7
CONTRIBUTED SERVICES	3	1			2	1	1	
MEAN SALARY	$18,882	$15,029	$23,681		$18,035		$17,511	
MEDIAN SALARY	$18,500	$12,838	$24,130		$17,997		$16,552	
DEAN/DIR., PUBLIC HEALTH								
NUMBER OF INDIVIDUALS	33	9	9	2	12	1	12	6
SALARIED	33	9	9	2	12	1	12	6
CONTRIBUTED SERVICES								
MEAN SALARY	$25,688	$23,661	$35,388		$25,137		$18,955	
MEDIAN SALARY	$23,700	$20,820	$33,192		$23,354		$17,132	

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., SOCIAL WORK								
NUMBER OF INDIVIDUALS	111	23	47	6	46	11	18	6
SALARIED	111	21	47	6	46	9	18	6
CONTRIBUTED SERVICES		2				2		
MEAN SALARY	$23,944	$21,044	$28,432	$23,875	$20,639	$20,424	$20,672	$19,144
MEDIAN SALARY	$24,000	$21,000	$29,200	$24,825	$20,230	$20,000	$19,961	$20,605
DEAN/DIR., SPECIAL SESSION								
NUMBER OF INDIVIDUALS	53	11	20	4	28	6	5	1
SALARIED	51	11	19	4	27	6	5	1
CONTRIBUTED SERVICES	2		1		1			
MEAN SALARY	$20,214	$16,478	$22,125		$19,389		$17,415	
MEDIAN SALARY	$19,400	$16,500	$21,450		$18,300		$16,800	
DEAN/DIR., TECHNOLOGY								
NUMBER OF INDIVIDUALS	153	5	19		68	1	106	4
SALARIED	152	5	19		68	1	105	4
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$20,514	$18,184	$28,104		$21,341		$18,604	
MEDIAN SALARY	$19,180	$17,478	$26,100		$20,121		$18,368	
DEAN/DIR., VETERINARY MEDICINE								
NUMBER OF INDIVIDUALS	22		19		2		1	
SALARIED	22		19		2		1	
CONTRIBUTED SERVICES								
MEAN SALARY	$29,850							
MEDIAN SALARY	$31,106							
DEAN/DIR., VOCATIONAL EDUCATION								
NUMBER OF INDIVIDUALS	297	6	9		30	2	258	4
SALARIED	295	6	9		29	2	257	4
CONTRIBUTED SERVICES	2				1		1	
MEAN SALARY	$18,880	$16,815	$24,215		$18,850	$17,972	$18,697	$16,226
MEDIAN SALARY	$18,500	$17,268	$22,856		$19,500	$17,573	$18,200	$16,168
DIRECTOR, ADMISSIONS								
NUMBER OF INDIVIDUALS	1,424	264	129	1	857	185	438	78
SALARIED	1,367	212	128	1	834	144	435	67
CONTRIBUTED SERVICES	57	52	1		23	41	3	11
MEAN SALARY	$13,552	$11,714	$20,103		$14,799		$15,785	
MEDIAN SALARY	$13,000	$11,653	$19,722		$14,400		$15,000	
DIRECTOR, ALUMNI ASSOCIATION								
NUMBER OF INDIVIDUALS	547	239	109	6	410	203	28	30
SALARIED	534	207	108	6	398	177	28	24
CONTRIBUTED SERVICES	13	32	1		12	26		6
MEAN SALARY	$13,825	$9,633	$18,343	$16,419	$12,767	$9,583	$11,427	$8,449
MEDIAN SALARY	$13,000	$9,312	$17,350	$13,468	$12,400	$9,312	$10,743	$8,960
DIRECTOR, ATHLETICS								
NUMBER OF INDIVIDUALS	528	10	130		569	8	229	2
SALARIED	518	9	130		563	8	225	1
CONTRIBUTED SERVICES	10	1			6		4	1
MEAN SALARY	$16,420	$10,211	$24,013		$15,406		$14,569	
MEDIAN SALARY	$15,900	$9,000	$23,600		$15,268		$14,430	
DIRECTOR, BUDGET								
NUMBER OF INDIVIDUALS	282	31	77	5	154	16	52	10
SALARIED	277	27	77	5	151	12	49	9
CONTRIBUTED SERVICES	6	4			3	3	3	1
MEAN SALARY	$17,855	$14,346	$21,403	$20,412	$16,371	$13,938	$17,077	$11,566
MEDIAN SALARY	$17,113	$14,000	$20,700	$21,050	$16,300	$14,000	$16,500	$11,000
DIRECTOR, COMMUNITY SERVICES								
NUMBER OF INDIVIDUALS	230	41	19	2	54	17	157	22
SALARIED	226	41	19	2	51	17	156	22
CONTRIBUTED SERVICES	4				3		1	
MEAN SALARY	$17,513	$12,592	$19,965	$13,000	$17,606	$11,170	$17,764	$13,653
MEDIAN SALARY	$17,552	$12,000	$20,900	$13,000	$17,000	$10,265	$17,770	$13,000
DIRECTOR, COMPUTER CENTER								
NUMBER OF INDIVIDUALS	862	41	125	2	482	25	255	14
SALARIED	860	39	125	2	480	23	255	14
CONTRIBUTED SERVICES	2	2			2	2		
MEAN SALARY	$17,120	$13,006	$24,134	$18,821	$15,853	$12,681	$16,066	$12,765
MEDIAN SALARY	$16,188	$11,062	$24,500	$18,822	$15,048	$10,325	$15,780	$11,236

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR, FOOD SERVICES								
NUMBER OF INDIVIDUALS	433	233	62	17	281	148	94	68
SALARIED	426	219	62	17	270	136	94	66
CONTRIBUTED SERVICES	11	14			11	12		2
MEAN SALARY	$13,465	$9,276	$18,591	$15,549	$12,862	$9,207	$11,817	$7,596
MEDIAN SALARY	$13,000	$8,820	$18,581	$16,380	$12,710	$8,996	$11,272	$7,176
DIRECTOR, INFORMATICA OFFICE								
NUMBER OF INDIVIDUALS	336	114	67	6	212	74	57	34
SALARIED	335	112	67	6	212	73	56	33
CONTRIBUTED SERVICES	1	2				1	1	1
MEAN SALARY	$14,231	$10,824	$19,569	$15,572	$12,685	$10,059	$13,697	$11,652
MEDIAN SALARY	$13,550	$10,000	$18,500	$15,966	$12,288	$9,700	$14,149	$10,506
DIRECTOR, INSTITUTIONAL STUDIES								
NUMBER OF INDIVIDUALS	335	48	70	7	171	30	94	11
SALARIED	331	44	70	7	169	27	92	10
CONTRIBUTED SERVICES	4	4			2	3	2	1
MEAN SALARY	$18,530	$15,156	$22,068	$18,996	$18,182	$15,057	$17,916	$12,629
MEDIAN SALARY	$18,200	$14,500	$22,366	$21,000	$18,000	$15,000	$17,118	$12,806
DIR./PRIN., LABORATORY SCHOOL								
NUMBER OF INDIVIDUALS	91	33	16		72	29	3	4
SALARIED	91	28	16		72	24	3	4
CONTRIBUTED SERVICES		5				5		
MEAN SALARY	$18,917	$12,842	$19,869		$18,063	$12,519	$15,116	$12,381
MEDIAN SALARY	$18,000	$12,885	$20,015		$17,636	$13,200	$15,000	$10,615
DIRECTOR, PERSONNEL SERVICES								
NUMBER OF INDIVIDUALS	534	108	120	6	283	78	131	24
SALARIED	526	100	120	6	280	71	129	23
CONTRIBUTED SERVICES	5	8			3	7	2	1
MEAN SALARY	$16,405	$12,168	$18,888	$14,225	$14,999	$11,536	$17,163	$13,579
MEDIAN SALARY	$15,950	$11,852	$18,326	$13,250	$14,352	$11,000	$16,000	$13,992
DIRECTOR, PHYSICAL PLANT								
NUMBER OF INDIVIDUALS	1,510	23	136		982	19	392	4
SALARIED	1,464	11	135		969	9	390	2
CONTRIBUTED SERVICES	16	12	1		13	10	2	2
MEAN SALARY	$14,031	$11,180	$21,850		$13,378	$11,858	$12,945	$8,130
MEDIAN SALARY	$13,200	$9,720	$21,200		$12,975	$11,400	$12,026	$8,130
DIR., SPONSORED RESEARCH ADMIN.								
NUMBER OF INDIVIDUALS	210	11	87		92	5	31	6
SALARIED	209	10	86		92	4	31	6
CONTRIBUTED SERVICES	1	1	1			1		
MEAN SALARY	$21,825	$16,622	$24,167		$20,750	$21,150	$18,521	$13,503
MEDIAN SALARY	$22,000	$15,250	$24,625		$20,915	$20,450	$17,873	$13,102
DIRECTOR, STUDENT COUNSELING								
NUMBER OF INDIVIDUALS	862	208	103	5	424	119	335	84
SALARIED	835	188	103	5	402	102	330	81
CONTRIBUTED SERVICES	27	20			22	17	5	3
MEAN SALARY	$16,007	$13,341	$19,899	$18,336	$15,221	$12,624	$15,750	$13,935
MEDIAN SALARY	$15,825	$12,343	$19,600	$16,600	$15,013	$11,850	$15,312	$13,650
DIRECTOR, STUDENT FINANCIAL AID								
NUMBER OF INDIVIDUALS	1,126	355	122	9	633	253	371	93
SALARIED	1,113	310	122	9	622	215	369	86
CONTRIBUTED SERVICES	13	45			11	38	2	7
MEAN SALARY	$13,055	$10,009	$16,266	$13,829	$12,306	$9,954	$13,255	$11,146
MEDIAN SALARY	$12,500	$9,379	$16,100	$12,947	$12,000	$8,800	$12,716	$10,350
DIRECTOR, STUDENT HEALTH								
NUMBER OF INDIVIDUALS	328	317	102	14	207	218	19	85
SALARIED	319	298	102	14	198	202	19	82
CONTRIBUTED SERVICES	9	19			9	16		3
MEAN SALARY	$21,907	$9,784	$27,168	$20,944	$19,320	$9,158	$13,912	$9,322
MEDIAN SALARY	$23,500	$8,200	$27,986	$23,750	$21,000	$7,518	$13,000	$8,645
DIRECTOR, STUDENT HOUSING								
NUMBER OF INDIVIDUALS	421	143	112	5	271	122	48	16
SALARIED	402	124	111	5	266	105	48	14
CONTRIBUTED SERVICES	8	19	1		5	17		2
MEAN SALARY	$13,485	$9,968	$17,398	$17,297	$12,199	$9,729	$11,562	$9,140
MEDIAN SALARY	$12,600	$9,000	$16,583	$15,430	$12,000	$8,946	$11,000	$9,000

TABLE 2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN ALL INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR, STUDENT PLACEMENT								
NUMBER OF INDIVIDUALS	554	216	100	17	322	168	132	31
SALARIED	548	200	100	17	316	153	132	30
CONTRIBUTED SERVICES	6	16			6	15		1
MEAN SALARY	$14,608	$10,749	$16,789	$13,617	$14,286	$10,185	$13,729	$11,977
MEDIAN SALARY	$14,000	$9,950	$16,613	$13,775	$13,580	$9,500	$13,500	$10,500
DIRECTOR, STUDENT UNION								
NUMBER OF INDIVIDUALS	558	100	107	8	331	71	120	21
SALARIED	553	99	106	8	327	71	120	20
CONTRIBUTED SERVICES	5	1	1		4			1
MEAN SALARY	$13,814	$9,583	$17,685	$13,658	$12,707	$9,059	$13,412	$9,815
MEDIAN SALARY	$13,325	$9,450	$17,002	$12,325	$12,480	$8,500	$13,064	$9,738
ASSISTANT TO THE PRESIDENT								
NUMBER OF INDIVIDUALS	630	177	98	7	370	123	170	47
SALARIED	612	168	90	7	353	116	169	45
CONTRIBUTED SERVICES	18	9			17	7	1	2
MEAN SALARY	$16,030	$12,799	$22,864	$15,242	$17,219	$12,632	$17,151	$12,848
MEDIAN SALARY	$17,515	$11,900	$22,750	$14,500	$16,299	$11,550	$17,203	$11,250
BOOKSTORE MANAGER								
NUMBER OF INDIVIDUALS	716	589	97	10	451	357	168	222
SALARIED	696	547	96	10	433	326	167	211
CONTRIBUTED SERVICES	20	42	1		18	31	1	11
MEAN SALARY	$11,015	$6,876	$15,621	$13,654	$10,366	$8,677	$10,053	$6,863
MEDIAN SALARY	$10,500	$6,420	$15,270	$12,924	$10,000	$6,371	$9,811	$6,420
COMPTROLLER								
NUMBER OF INDIVIDUALS	761	104	104	2	498	70	155	32
SALARIED	751	94	104	2	492	62	155	30
CONTRIBUTED SERVICES	10	10			6	8	4	2
MEAN SALARY	$16,522	$10,559	$22,233	$16,500	$15,559	$10,626	$15,748	$10,024
MEDIAN SALARY	$16,100	$10,200	$21,500	$16,500	$15,000	$10,218	$15,468	$9,824
HEAD BASKETBALL COACH								
NUMBER OF INDIVIDUALS	630	3	118		383	2	129	1
SALARIED	627	3	118		381	2	128	1
CONTRIBUTED SERVICES	3				2		1	
MEAN SALARY	$13,563	$8,336	$18,545		$13,034		$12,505	
MEDIAN SALARY	$13,445	$10,658	$18,426		$13,000		$12,335	
HEAD FOOTBALL COACH								
NUMBER OF INDIVIDUALS	417		95		262		60	
SALARIED	417		95		262		60	
CONTRIBUTED SERVICES								
MEAN SALARY	$16,914		$22,970		$14,745		$14,435	
MEDIAN SALARY	$15,125		$23,500		$14,252		$13,782	
PURCHASING AGENT								
NUMBER OF INDIVIDUALS	684	100	128	2	398	66	158	32
SALARIED	677	91	128	2	391	59	158	30
CONTRIBUTED SERVICES	7	9			7	7		2
MEAN SALARY	$12,541	$9,037	$17,274	$9,200	$12,531	$8,821	$13,018	$9,453
MEDIAN SALARY	$12,000	$8,771	$16,550	$9,200	$12,200	$8,650	$12,996	$9,110
REGISTRAR								
NUMBER OF INDIVIDUALS	1,057	625	105	11	660	434	292	180
SALARIED	1,028	538	105	11	633	367	290	160
CONTRIBUTED SERVICES	29	87			27	67	2	20
MEAN SALARY	$14,890	$10,135	$18,542	$15,593	$14,360	$10,118	$14,723	$9,799
MEDIAN SALARY	$14,562	$9,698	$18,000	$16,000	$14,000	$9,800	$14,214	$9,104
STAFF LEGAL COUNSEL								
NUMBER OF INDIVIDUALS	96	5	44		42	2	10	3
SALARIED	88	5	44		35	2	9	3
CONTRIBUTED SERVICES	8				7		1	
MEAN SALARY	$20,645	$15,240	$25,298		$17,756	$17,455	$11,126	$20,431
MEDIAN SALARY	$20,425	$20,232	$25,000		$19,350	$17,455	$10,750	$20,232

TABLE 2-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
PRESIDENT								
NUMBER OF INDIVIDUALS	1,102	6	89		330	3	683	3
SALARIED	1,102	6	89		330	3	683	3
CONTRIBUTED SERVICES								
MEAN SALARY	$29,588	$32,060	$40,841		$32,986	$36,574	$27,094	$27,545
MEDIAN SALARY	$29,249	$32,091	$40,300		$31,264	$35,249	$26,500	$28,700
CHIEF ACADEMIC OFFICER								
NUMBER OF INDIVIDUALS	1,003	22	92	1	320	4	591	17
SALARIED	1,003	22	92	1	320	4	591	17
CONTRIBUTED SERVICES								
MEAN SALARY	$24,354	$23,334	$34,291		$27,376		$21,239	
MEDIAN SALARY	$23,825	$22,017	$34,100		$26,540		$21,000	
CHIEF BUSINESS OFFICER								
NUMBER OF INDIVIDUALS	1,007	38	92		326	6	589	32
SALARIED	1,006	38	92		325	6	589	32
CONTRIBUTED SERVICES	1				1			
MEAN SALARY	$21,639	$12,281	$31,258		$23,812	$17,643	$18,932	$11,276
MEDIAN SALARY	$21,014	$11,655	$31,550		$24,000	$17,250	$18,361	$10,800
CHIEF DEVELOPMENT OFFICER								
NUMBER OF INDIVIDUALS	342	7	71		159	4	112	3
SALARIED	341	7	71		159	4	111	3
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$21,751	$17,034	$26,259		$21,631	$15,455	$19,041	$19,139
MEDIAN SALARY	$21,459	$16,224	$25,080		$21,541	$16,112	$18,100	$18,518
CHIEF LIBRARIAN								
NUMBER OF INDIVIDUALS	650	353	86	2	262	65	342	286
SALARIED	650	352	86	2	262	65	342	285
CONTRIBUTED SERVICES		1						1
MEAN SALARY	$18,785	$14,417	$25,496	$25,924	$19,679	$16,256	$16,413	$13,516
MEDIAN SALARY	$18,250	$14,100	$25,846	$25,924	$19,434	$15,500	$15,955	$13,542
CHIEF PLANNING OFFICER								
NUMBER OF INDIVIDUALS	212		39		82		91	
SALARIED	212		39		82		91	
CONTRIBUTED SERVICES								
MEAN SALARY	$22,083		$27,107		$22,331		$19,706	
MEDIAN SALARY	$20,750		$27,000		$21,105		$19,570	
CHIEF PUBLIC RELATIONS OFFICER								
NUMBER OF INDIVIDUALS	404	77	56	2	161	25	187	50
SALARIED	404	77	56	2	161	25	187	50
CONTRIBUTED SERVICES								
MEAN SALARY	$17,205	$13,600	$24,012	$27,600	$17,324	$15,273	$15,074	$12,203
MEDIAN SALARY	$16,413	$12,425	$21,850	$27,600	$16,608	$14,600	$14,700	$11,112
CHIEF STUDENT LIFE OFFICER								
NUMBER OF INDIVIDUALS	782	44	78	2	269	15	435	27
SALARIED	782	44	78	2	269	15	435	27
CONTRIBUTED SERVICES								
MEAN SALARY	$20,805	$20,544	$26,512	$22,800	$21,907	$20,197	$19,100	$20,570
MEDIAN SALARY	$20,483	$21,020	$26,850	$22,800	$22,000	$20,830	$18,500	$21,214
DEAN OF MEN								
NUMBER OF INDIVIDUALS	345	1	34		172		143	1
SALARIED	343	1	34		172		141	1
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$17,727		$20,075		$16,104		$19,161	
MEDIAN SALARY	$17,000		$20,352		$15,413		$19,126	
DEAN OF WOMEN								
NUMBER OF INDIVIDUALS	17	241	2	28	4	161	11	52
SALARIED	16	241	2	28	4	161	10	52
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$16,245	$15,545	$20,150	$17,082	$12,797	$14,936	$16,850	$16,602
MEDIAN SALARY	$16,550	$15,000	$20,150	$16,410	$11,920	$14,352	$16,959	$16,455
DEAN/DIR., AGRICULTURE								
NUMBER OF INDIVIDUALS	113	1	53		29		31	1
SALARIED	113	1	53		29		31	1
CONTRIBUTED SERVICES								
MEAN SALARY	$24,785		$30,014		$23,118		$17,405	
MEDIAN SALARY	$25,104		$30,000		$22,260		$16,600	

TABLE 2-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., ARCHITECTURE								
NUMBER OF INDIVIDUALS	49	1	31		14		4	1
SALARIED	48	1	31		14		3	1
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$25,688		$27,110		$24,006		$18,840	
MEDIAN SALARY	$26,820		$27,000		$25,818		$14,520	
DEAN/DIR., ARTS AND SCIENCES								
NUMBER OF INDIVIDUALS	392	13	86		189	2	117	11
SALARIED	392	13	86		189	2	117	11
CONTRIBUTED SERVICES								
MEAN SALARY	$24,405	$20,520	$30,798		$25,006	$22,686	$18,736	$20,126
MEDIAN SALARY	$24,459	$17,700	$31,000		$25,000	$22,686	$18,542	$17,259
DEAN/DIR., BUSINESS								
NUMBER OF INDIVIDUALS	281	20	82		162	4	137	16
SALARIED	280	20	81		162	4	137	16
CONTRIBUTED SERVICES	1		1					
MEAN SALARY	$23,382	$14,529	$30,626		$24,081	$15,623	$18,219	$13,756
MEDIAN SALARY	$23,334	$13,613	$30,000		$24,000	$15,597	$17,585	$11,087
DEAN/DIR., CONTINUING EDUCATION								
NUMBER OF INDIVIDUALS	458	18	55	3	119	6	284	9
SALARIED	456	18	54	3	119	6	283	9
CONTRIBUTED SERVICES	2		1				1	
MEAN SALARY	$19,235	$17,010	$24,941	$18,300	$21,481	$16,564	$17,370	$16,878
MEDIAN SALARY	$18,500	$15,851	$25,554	$17,300	$21,500	$15,851	$16,542	$15,645
DEAN/DIR., DENTISTRY								
NUMBER OF INDIVIDUALS	43	4	16		11	1	16	3
SALARIED	43	4	16		11	1	16	3
CONTRIBUTED SERVICES								
MEAN SALARY	$27,798	$13,519	$36,047		$29,674		$18,261	
MEDIAN SALARY	$26,072	$13,971	$36,354		$25,500		$18,308	
DEAN/DIR., EDUCATION								
NUMBER OF INDIVIDUALS	338	12	82		202	11	54	1
SALARIED	338	12	82		202	11	54	1
CONTRIBUTED SERVICES								
MEAN SALARY	$24,774	$23,199	$30,147		$24,416		$17,952	
MEDIAN SALARY	$25,441	$23,000	$30,000		$24,500		$17,881	
DEAN/DIR., ENGINEERING								
NUMBER OF INDIVIDUALS	180		67		52		61	
SALARIED	179		67		52		60	
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$25,543		$31,469		$27,038		$17,030	
MEDIAN SALARY	$26,735		$31,500		$27,391		$17,075	
DEAN/DIR., EVENING DIVISION								
NUMBER OF INDIVIDUALS	221	8	13	1	26	2	182	9
SALARIED	220	8	13	1	26	2	181	9
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$17,834	$20,585	$22,491		$21,405		$16,987	
MEDIAN SALARY	$16,807	$19,782	$21,300		$19,957		$16,500	
DEAN/DIR., EXTENSION								
NUMBER OF INDIVIDUALS	171	2	53		42	1	76	1
SALARIED	170	2	53		42	1	75	1
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$19,642	$19,971	$25,315		$19,452		$15,741	
MEDIAN SALARY	$19,396	$19,972	$25,488		$19,200		$13,729	
DEAN/DIR., FINE ARTS								
NUMBER OF INDIVIDUALS	119	12	28		55	4	56	8
SALARIED	119	12	28		55	4	56	8
CONTRIBUTED SERVICES								
MEAN SALARY	$22,632	$17,141	$28,222		$23,633	$22,210	$18,138	$14,607
MEDIAN SALARY	$22,500	$15,687	$29,288		$24,400	$23,776	$18,495	$13,885
DEAN/DIR., GRADUATE PROGRAMS								
NUMBER OF INDIVIDUALS	287	9	81	2	186	7		
SALARIED	287	9	81	2	186	7		
CONTRIBUTED SERVICES								
MEAN SALARY	$26,716	$26,063	$30,874	$25,450	$24,905	$25,695		
MEDIAN SALARY	$26,053	$25,900	$30,516	$29,450	$24,500	$25,500		

TABLE 2-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., HOME ECONOMICS								
NUMBER OF INDIVIDUALS	13	103	7	38	2	43	4	22
SALARIED	13	103	7	38	2	43	4	22
CONTRIBUTED SERVICES								
MEAN SALARY	$24,991	$21,001	$27,137	$25,317	$23,558	$19,367	$20,653	$16,741
MEDIAN SALARY	$26,792	$21,000	$27,667	$26,005	$23,558	$19,400	$19,911	$16,256
DEAN/DIR., JOURNALISM								
NUMBER OF INDIVIDUALS	59	2	30		20		9	2
SALARIED	59	2	30		20		9	2
CONTRIBUTED SERVICES								
MEAN SALARY	$20,504	$17,336	$24,531		$17,713		$15,903	$17,336
MEDIAN SALARY	$21,500	$17,337	$24,400		$17,145		$15,648	$17,337
DEAN/DIR., LAW								
NUMBER OF INDIVIDUALS	58	1	47		9		2	1
SALARIED	58	1	47		9		2	1
CONTRIBUTED SERVICES								
MEAN SALARY	$31,209		$32,495		$25,513		$26,614	
MEDIAN SALARY	$31,609		$32,760		$24,000		$26,614	
DEAN/DIR., LIBRARY SCIENCE								
NUMBER OF INDIVIDUALS	58	18	23	1	16	13	19	4
SALARIED	58	18	23	1	16	13	19	4
CONTRIBUTED SERVICES								
MEAN SALARY	$21,813	$17,929	$26,751		$22,441		$15,305	
MEDIAN SALARY	$21,155	$15,550	$26,244		$21,155		$15,369	
DEAN/DIR., MEDICINE								
NUMBER OF INDIVIDUALS	47		32		11		4	
SALARIED	47		32		11		4	
CONTRIBUTED SERVICES								
MEAN SALARY	$38,883		$40,212		$42,823		$17,174	
MEDIAN SALARY	$39,956		$39,798		$44,448		$15,983	
DEAN/DIR., MUSIC								
NUMBER OF INDIVIDUALS	106	3	32		57	2	17	1
SALARIED	106	3	32		57	2	17	1
CONTRIBUTED SERVICES								
MEAN SALARY	$21,488	$15,873	$26,905		$20,245		$15,437	
MEDIAN SALARY	$21,144	$14,612	$26,850		$19,860		$14,625	
DEAN/DIR., NATURAL RESOURCES								
NUMBER OF INDIVIDUALS	48	3	15		19	1	14	2
SALARIED	48	3	15		19	1	14	2
CONTRIBUTED SERVICES								
MEAN SALARY	$24,384	$17,448	$29,755		$24,049		$19,085	
MEDIAN SALARY	$25,202	$18,600	$31,000		$25,500		$19,853	
DEAN/DIR., NURSING								
NUMBER OF INDIVIDUALS	24	251	2	47	5	62	17	142
SALARIED	24	251	2	47	5	62	17	142
CONTRIBUTED SERVICES								
MEAN SALARY	$19,511	$19,332	$23,800	$25,532	$22,954	$20,200	$17,994	$16,901
MEDIAN SALARY	$18,417	$18,441	$23,800	$25,900	$22,575	$18,927	$17,259	$16,458
DEAN/DIR., PHARMACY								
NUMBER OF INDIVIDUALS	50		41		9			
SALARIED	50		41		9			
CONTRIBUTED SERVICES								
MEAN SALARY	$27,658		$28,802		$23,554			
MEDIAN SALARY	$27,258		$28,000		$22,668			
DEAN/DIR., PHYSICAL EDUCATION								
NUMBER OF INDIVIDUALS	170	13	31	1	79	8	60	4
SALARIED	169	13	31	1	79	8	59	4
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$20,366	$19,491	$24,953		$20,438		$17,838	
MEDIAN SALARY	$20,070	$20,400	$24,960		$19,800		$16,935	
DEAN/DIR., PUBLIC HEALTH								
NUMBER OF INDIVIDUALS	28	7	8	1	9		11	6
SALARIED	28	7	8	1	9		11	6
CONTRIBUTED SERVICES								
MEAN SALARY	$26,111	$20,389	$34,437		$27,072		$19,422	
MEDIAN SALARY	$24,000	$19,828	$31,854		$23,500		$18,964	

TABLE 2-A.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., SOCIAL WORK								
NUMBER OF INDIVIDUALS	72	15	28	4	26	5	18	6
SALARIED	72	15	28	4	26	5	18	6
CONTRIBUTED SERVICES								
MEAN SALARY	$24,810	$22,375	$28,009	$24,525	$24,230	$24,532	$20,672	$19,144
MEDIAN SALARY	$24,000	$22,251	$29,100	$26,850	$23,952	$22,251	$19,961	$20,605
DEAN/DIR., SPECIAL SESSION								
NUMBER OF INDIVIDUALS	31	6	13	3	14	2	4	1
SALARIED	31	6	13	3	14	2	4	1
CONTRIBUTED SERVICES								
MEAN SALARY	$21,825	$21,227	$23,413		$21,259		$18,644	
MEDIAN SALARY	$21,450	$21,608	$22,000		$20,594		$18,056	
DEAN/DIR., TECHNOLOGY								
NUMBER OF INDIVIDUALS	172	4	16		54	1	102	3
SALARIED	171	4	16		54	1	101	3
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$20,530	$17,613	$26,124		$22,299		$18,698	
MEDIAN SALARY	$19,452	$16,714	$25,870		$20,575		$18,375	
DEAN/DIR., VETERINARY MEDICINE								
NUMBER OF INDIVIDUALS	18		17				1	
SALARIED	18		17				1	
CONTRIBUTED SERVICES								
MEAN SALARY	$30,778							
MEDIAN SALARY	$31,106							
DEAN/DIR., VOCATIONAL EDUCATION								
NUMBER OF INDIVIDUALS	283	5	8		20	2	255	3
SALARIED	282	5	8		20	2	254	3
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$19,067	$17,856	$24,617		$20,676	$17,573	$18,765	$17,778
MEDIAN SALARY	$18,534	$17,500	$23,428		$21,850	$17,573	$18,267	$17,035
DIRECTOR, ADMISSIONS								
NUMBER OF INDIVIDUALS	660	59	81	1	233	20	346	38
SALARIED	660	59	81	1	233	20	346	38
CONTRIBUTED SERVICES								
MEAN SALARY	$17,358	$14,056	$20,562		$17,273		$16,665	
MEDIAN SALARY	$16,710	$14,045	$20,000		$17,000		$15,905	
DIRECTOR, ALUMNI ASSOCIATION								
NUMBER OF INDIVIDUALS	187	55	67	2	107	24	13	9
SALARIED	185	54	66	2	106	24	13	8
CONTRIBUTED SERVICES	2	1	1		1			1
MEAN SALARY	$15,668	$10,546	$18,864	$13,468	$14,015	$10,505	$12,884	$8,741
MEDIAN SALARY	$15,000	$10,786	$17,900	$13,468	$13,650	$10,786	$13,644	$8,530
DIRECTOR, ATHLETICS								
NUMBER OF INDIVIDUALS	458		83		191		184	
SALARIED	458		83		191		184	
CONTRIBUTED SERVICES								
MEAN SALARY	$16,508		$25,615		$18,194		$15,630	
MEDIAN SALARY	$17,760		$25,572		$17,960		$15,415	
DIRECTOR, BUDGET								
NUMBER OF INDIVIDUALS	197	18	56	2	98	10	43	6
SALARIED	196	18	56	2	98	10	42	6
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$18,467	$14,906	$21,459	$20,509	$16,944	$15,020	$18,032	$12,845
MEDIAN SALARY	$17,500	$15,325	$20,650	$20,509	$17,028	$15,325	$16,992	$13,500
DIRECTOR, COMMUNITY SERVICES								
NUMBER OF INDIVIDUALS	188	26	12	1	25	4	151	21
SALARIED	187	26	12	1	25	4	150	21
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$18,222	$14,051	$20,218		$19,202		$17,899	
MEDIAN SALARY	$18,039	$13,275	$21,058		$18,039		$17,982	
DIRECTOR, COMPUTER CENTER								
NUMBER OF INDIVIDUALS	550	17	85		226	5	239	12
SALARIED	550	17	85		226	5	239	12
CONTRIBUTED SERVICES								
MEAN SALARY	$18,215	$14,993	$24,785		$17,756	$18,812	$16,312	$13,402
MEDIAN SALARY	$17,452	$14,171	$25,000		$17,118	$21,936	$16,037	$11,236

TABLE 2-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR, FOOD SERVICES								
NUMBER OF INDIVIDUALS	200	82	46	14	87	29	67	39
SALARIED	200	82	46	14	87	29	67	39
CONTRIBUTED SERVICES								
MEAN SALARY	$14,526	$10,657	$17,993	$15,081	$14,160	$11,721	$12,621	$8,271
MEDIAN SALARY	$14,182	$10,876	$18,019	$15,038	$13,440	$11,600	$11,750	$8,400
DIRECTOR, INFORMATICS OFFICE								
NUMBER OF INDIVIDUALS	199	49	51	5	91	15	57	29
SALARIED	198	49	51	5	91	15	56	29
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$15,154	$12,427	$15,751	$15,186	$13,561	$12,598	$13,697	$11,862
MEDIAN SALARY	$14,500	$11,773	$19,500	$15,912	$13,500	$12,150	$14,145	$10,554
DIRECTOR, INSTITUTIONAL STUDIES								
NUMBER OF INDIVIDUALS	286	22	54	2	113	12	89	8
SALARIED	284	22	54	2	113	12	87	8
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$15,607	$15,266	$22,538	$17,811	$19,336	$15,670	$10,141	$14,024
MEDIAN SALARY	$15,000	$14,200	$23,390	$17,812	$18,840	$15,757	$17,229	$13,284
DIR./PRIN., LABORATORY SCHOOL								
NUMBER OF INDIVIDUALS	81	17	16		63	14	2	3
SALARIED	81	17	16		63	14	2	3
CONTRIBUTED SERVICES								
MEAN SALARY	$15,404	$14,097	$19,869		$19,421	$14,094	$15,175	$14,108
MEDIAN SALARY	$18,036	$13,333	$20,015		$18,000	$13,917	$15,175	$11,172
DIRECTOR, PERSONNEL SERVICES								
NUMBER OF INDIVIDUALS	367	50	83	1	158	28	126	21
SALARIED	366	50	83	1	158	28	125	21
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$16,910	$13,527	$19,149		$15,436		$17,286	
MEDIAN SALARY	$16,191	$13,884	$18,625		$14,771		$16,080	
DIRECTOR, PHYSICAL PLANT								
NUMBER OF INDIVIDUALS	686	5	87		286	4	313	1
SALARIED	686	5	87		286	4	313	1
CONTRIBUTED SERVICES								
MEAN SALARY	$15,506	$11,747	$22,378		$16,209		$13,831	
MEDIAN SALARY	$15,446	$11,400	$22,500		$15,993		$12,948	
DIR., SPONSORED RESEARCH ADMIN.								
NUMBER OF INDIVIDUALS	142	7	55		59	2	28	5
SALARIED	142	7	55		59	2	28	5
CONTRIBUTED SERVICES								
MEAN SALARY	$23,014	$14,560	$25,818		$22,167	$17,400	$19,291	$13,424
MEDIAN SALARY	$22,681	$14,201	$26,165		$22,000	$17,401	$18,854	$11,703
DIRECTOR, STUDENT COUNSELING								
NUMBER OF INDIVIDUALS	553	94	73	3	179	31	301	60
SALARIED	551	94	73	3	179	31	299	60
CONTRIBUTED SERVICES	2						2	
MEAN SALARY	$17,158	$15,709	$20,308	$20,560	$17,342	$15,660	$16,279	$15,492
MEDIAN SALARY	$16,933	$15,333	$19,750	$17,581	$17,066	$15,200	$15,800	$15,172
DIRECTOR, STUDENT FINANCIAL AID								
NUMBER OF INDIVIDUALS	653	106	82	4	243	37	328	65
SALARIED	653	106	82	4	243	37	328	65
CONTRIBUTED SERVICES								
MEAN SALARY	$14,145	$12,079	$16,332	$13,771	$14,022	$11,559	$13,689	$12,051
MEDIAN SALARY	$13,637	$11,303	$16,300	$12,143	$13,656	$11,481	$13,072	$11,111
DIRECTOR, STUDENT HEALTH								
NUMBER OF INDIVIDUALS	189	113	72	7	101	52	16	54
SALARIED	189	113	72	7	101	52	16	54
CONTRIBUTED SERVICES								
MEAN SALARY	$14,526	$12,296	$28,366	$25,938	$23,407	$11,508	$14,307	$10,900
MEDIAN SALARY	$25,860	$10,800	$28,500	$27,204	$25,000	$10,862	$13,500	$10,011
DIRECTOR, STUDENT HOUSING								
NUMBER OF INDIVIDUALS	243	31	78		132	24	33	7
SALARIED	243	31	78		132	24	33	7
CONTRIBUTED SERVICES								
MEAN SALARY	$14,532	$11,591	$18,364		$13,391	$12,183	$12,985	$9,563
MEDIAN SALARY	$14,208	$12,600	$18,000		$12,600	$12,664	$12,000	$8,500

TABLE 2-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PUBLICLY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR, STUDENT PLACEMENT								
NUMBER OF INDIVIDUALS	354	63	68	9	165	34	121	20
SALARIED	354	63	68	9	165	34	121	20
CONTRIBUTED SERVICES								
MEAN SALARY	$15,564	$12,774	$17,173	$14,957	$16,086	$12,044	$13,947	$13,031
MEDIAN SALARY	$14,640	$12,500	$16,875	$15,384	$15,300	$11,873	$13,500	$12,925
DIRECTOR, STUDENT UNION								
NUMBER OF INDIVIDUALS	313	35	78	3	179	20	116	12
SALARIED	313	35	78	3	179	20	116	12
CONTRIBUTED SERVICES								
MEAN SALARY	$14,725	$12,360	$18,318	$15,866	$13,910	$11,376	$13,581	$13,124
MEDIAN SALARY	$14,178	$12,300	$17,634	$18,000	$13,500	$12,246	$13,188	$12,832
ASSISTANT TO THE PRESIDENT								
NUMBER OF INDIVIDUALS	360	68	65	2	140	31	155	35
SALARIED	360	68	65	2	140	31	155	35
CONTRIBUTED SERVICES								
MEAN SALARY	$15,221	$14,113	$22,714	$13,650	$19,298	$14,715	$17,709	$13,602
MEDIAN SALARY	$14,881	$12,133	$23,000	$13,650	$19,200	$14,000	$17,829	$12,148
BOOKSTORE MANAGER								
NUMBER OF INDIVIDUALS	386	219	62	3	159	49	147	167
SALARIED	388	219	62	3	159	49	147	167
CONTRIBUTED SERVICES								
MEAN SALARY	$11,781	$7,484	$15,575	$14,812	$11,655	$7,816	$10,273	$7,255
MEDIAN SALARY	$11,450	$6,960	$15,175	$15,600	$11,400	$7,650	$10,053	$6,750
COMPTROLLER								
NUMBER OF INDIVIDUALS	330	28	63		132	6	135	22
SALARIED	325	28	63		132	6	134	22
CONTRIBUTED SERVICES	1						1	
MEAN SALARY	$17,615	$11,033	$22,191		$17,350	$11,532	$16,217	$10,897
MEDIAN SALARY	$17,220	$10,450	$21,855		$16,686	$11,628	$15,893	$10,252
HEAD BASKETBALL COACH								
NUMBER OF INDIVIDUALS	358	1	75		167		112	1
SALARIED	358	1	79		167		112	1
CONTRIBUTED SERVICES								
MEAN SALARY	$15,185		$19,387		$14,536		$13,188	
MEDIAN SALARY	$14,700		$19,500		$14,407		$12,625	
HEAD FOOTBALL COACH								
NUMBER OF INDIVIDUALS	264		71		136		57	
SALARIED	264		71		136		57	
CONTRIBUTED SERVICES								
MEAN SALARY	$17,737		$23,912		$15,823		$14,013	
MEDIAN SALARY	$16,545		$24,000		$15,460		$13,800	
PURCHASING AGENT								
NUMBER OF INDIVIDUALS	439	45	85	1	204	20	150	24
SALARIED	439	45	85	1	204	20	150	24
CONTRIBUTED SERVICES								
MEAN SALARY	$13,548	$10,190	$17,628		$13,062		$13,069	
MEDIAN SALARY	$13,200	$10,000	$17,200		$12,492		$12,998	
REGISTRAR								
NUMBER OF INDIVIDUALS	522	156	64	5	213	48	245	103
SALARIED	522	156	64	5	213	48	245	103
CONTRIBUTED SERVICES								
MEAN SALARY	$16,570	$11,558	$18,989	$14,946	$17,141	$13,487	$15,441	$10,454
MEDIAN SALARY	$16,151	$11,088	$18,543	$14,772	$16,995	$13,766	$15,300	$10,031
STAFF LEGAL COUNSEL								
NUMBER OF INDIVIDUALS	63	5	33		22	2	8	3
SALARIED	63	5	33		22	2	8	3
CONTRIBUTED SERVICES								
MEAN SALARY	$21,635	$19,240	$25,579		$19,398	$17,455	$11,516	$20,431
MEDIAN SALARY	$21,000	$20,232	$25,000		$20,355	$17,455	$12,375	$20,232

TABLE 2-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
PRESIDENT								
NUMBER OF INDIVIDUALS	1,112	140	45		906	100	157	40
SALARIED	1,0[illegible]	54	45		814	37	149	17
CONTRIBUTED SERVICES	104	86	4		92	63	8	23
MEAN SALARY	$26,785	$22,894	$46,560		$26,846	$25,190	$20,501	$17,855
MEDIAN SALARY	$25,200	$23,000	$46,000		$25,935	$25,000	$18,200	$17,000
CHIEF ACADEMIC OFFICER								
NUMBER OF INDIVIDUALS	990	162	49		801	133	140	29
SALARIED	927	93	47		744	78	136	15
CONTRIBUTED SERVICES	63	69	2		57	55	4	14
MEAN SALARY	$20,268	$17,720	$35,911		$20,360	$18,539	$14,358	$13,461
MEDIAN SALARY	$19,250	$17,675	$36,000		$19,800	$18,000	$14,10[illegible]	$14,000
CHIEF BUSINESS OFFICER								
NUMBER OF INDIVIDUALS	1,019	145	48	3	855	101	116	41
SALARIED	969	84	44	3	810	57	115	24
CONTRIBUTED SERVICES	50	61	2		45	44	1	17
MEAN SALARY	$18,622	$12,020	$35,046	$24,958	$18,604	$12,266	$14,162	$9,820
MEDIAN SALARY	$17,500	$11,375	$33,250	$26,375	$17,944	$12,000	$13,400	$9,333
CHIEF DEVELOPMENT OFFICER								
NUMBER OF INDIVIDUALS	818	49	50		698	42	70	7
SALARIED	805	35	50		688	29	67	6
CONTRIBUTED SERVICES	13	14			10	13	3	1
MEAN SALARY	$18,596	$14,941	$31,022		$18,219	$15,522	$13,190	$12,133
MEDIAN SALARY	$17,600	$15,000	$29,750		$17,600	$15,500	$13,740	$12,300
CHIEF LIBRARIAN								
NUMBER OF INDIVIDUALS	816	584	48	5	522	460	48	119
SALARIED	772	489	45	5	483	388	44	96
CONTRIBUTED SERVICES	44	95	1		39	72	4	23
MEAN SALARY	$14,748	$10,930	$24,819	$15,473	$14,166	$11,295	$10,808	$9,218
MEDIAN SALARY	$14,000	$10,600	$24,200	$16,000	$14,000	$11,000	$10,389	$9,408
CHIEF PLANNING OFFICER								
NUMBER OF INDIVIDUALS	118	11	20	2	93	8	5	1
SALARIED	114	8	19	2	90	6	5	
CONTRIBUTED SERVICES	4	3	1		3	2		1
MEAN SALARY	$20,548	$17,520	$29,571	$27,500	$18,925	$14,153	$15,480	
MEDIAN SALARY	$19,128	$14,500	$30,000	$27,500	$17,794	$13,500	$17,000	
CHIEF PUBLIC RELATIONS OFFICER								
NUMBER OF INDIVIDUALS	450	147	39	3	394	121	57	23
SALARIED	440	137	38	3	387	114	55	20
CONTRIBUTED SERVICES	10	10	1		7	7	2	3
MEAN SALARY	$13,830	$10,354	$21,924	$13,083	$13,419	$10,544	$10,946	$8,89[illegible]
MEDIAN SALARY	$12,800	$9,800	$20,646	$12,350	$12,700	$9,513	$10,000	$8,625
CHIEF STUDENT LIFE OFFICER								
NUMBER OF INDIVIDUALS	610	157	43	5	500	128	67	24
SALARIED	592	124	42	5	485	100	65	19
CONTRIBUTED SERVICES	18	33	1		15	28	2	5
MEAN SALARY	$15,774	$13,590	$24,711	$19,924	$15,543	$12,798	$11,729	$10,835
MEDIAN SALARY	$15,000	$12,650	$25,150	$18,500	$15,000	$12,820	$10,920	$10,800
DEAN OF MEN								
NUMBER OF INDIVIDUALS	427	18	21		355	10	51	
SALARIED	382	8	20		315	8	47	
CONTRIBUTED SERVICES	45	2	1		40	2	4	
MEAN SALARY	$12,654	$11,847	$17,429		$12,781	$11,847	$9,774	
MEDIAN SALARY	$12,100	$10,450	$16,950		$12,500	$10,450	$9,600	
DEAN OF WOMEN								
NUMBER OF INDIVIDUALS	24	449	2	18	17	365	5	62
SALARIED	23	408	2	18	16	337	5	53
CONTRIBUTED SERVICES	1	41			1	32		9
MEAN SALARY	$11,457	$10,760	$17,264	$15,411	$10,159	$10,738	$13,290	$9,324
MEDIAN SALARY	$10,000	$10,500	$17,264	$14,855	$9,300	$10,500	$12,600	$9,305
DEAN/DIR., AGRICULTURE								
NUMBER OF INDIVIDUALS	7	1	1		6	1		
SALARIED	7	1	1		6	1		
CONTRIBUTED SERVICES								
MEAN SALARY	$20,321							
MEDIAN SALARY	$17,000							

TABLE 2-8.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., ARCHITECTURE								
NUMBER OF INDIVIDUALS	17		11		5		1	
SALARIED	17		11		5		1	
CONTRIBUTED SERVICES								
MEAN SALARY	$26,647							
MEDIAN SALARY	$26,250							
DEAN/DIR., ARTS AND SCIENCES								
NUMBER OF INDIVIDUALS	145	13	45	1	96	10	4	2
SALARIED	135	6	45	1	86	3	4	2
CONTRIBUTED SERVICES	10	7			10	7		
MEAN SALARY	$23,107	$20,845	$29,521		$20,022		$17,275	
MEDIAN SALARY	$23,700	$20,000	$28,500		$20,175		$16,900	
DEAN/DIR., BUSINESS								
NUMBER OF INDIVIDUALS	155	7	43		102	4	10	3
SALARIED	151	6	43		98	3	10	3
CONTRIBUTED SERVICES	4	1			4	1		
MEAN SALARY	$21,545	$13,113	$29,824		$19,327	$18,259	$13,793	$7,966
MEDIAN SALARY	$21,100	$13,000	$29,400		$19,650	$18,000	$13,100	$7,900
DEAN/DIR., CONTINUING EDUCATION								
NUMBER OF INDIVIDUALS	128	31	22	1	100	24	6	6
SALARIED	122	20	22	1	94	15	6	4
CONTRIBUTED SERVICES	6	11			6	9		2
MEAN SALARY	$17,540	$12,823	$21,790		$16,710		$14,969	
MEDIAN SALARY	$16,100	$12,559	$20,700		$15,779		$14,350	
DEAN/DIR., DENTISTRY								
NUMBER OF INDIVIDUALS	17	1	15		2			1
SALARIED	17	1	15		2			1
CONTRIBUTED SERVICES								
MEAN SALARY	$37,435		$38,383		$30,357			
MEDIAN SALARY	$37,000		$37,000		$30,357			
DEAN/DIR., EDUCATION								
NUMBER OF INDIVIDUALS	119	20	29	3	86	16	4	1
SALARIED	117	12	29	2	84	9	4	1
CONTRIBUTED SERVICES	2	8		1	2	7		
MEAN SALARY	$15,536	$15,365	$20,186		$17,517		$10,932	
MEDIAN SALARY	$18,000	$14,000	$27,500		$15,825		$11,500	
DEAN/DIR., ENGINEERING								
NUMBER OF INDIVIDUALS	82		30		49		3	
SALARIED	82		30		49		3	
CONTRIBUTED SERVICES								
MEAN SALARY	$25,273		$30,376		$22,686		$16,503	
MEDIAN SALARY	$24,550		$31,750		$22,075		$16,160	
DEAN/DIR., EVENING DIVISION								
NUMBER OF INDIVIDUALS	98	8	13	4	74	4	11	
SALARIED	94	7	13	4	70	3	11	
CONTRIBUTED SERVICES	4	1			4	1		
MEAN SALARY	$16,350	$15,647	$21,464	$16,750	$15,919	$14,176	$13,044	
MEDIAN SALARY	$16,635	$13,500	$22,900	$16,750	$16,560	$12,700	$14,400	
DEAN/DIR., EXTENSION								
NUMBER OF INDIVIDUALS	34	6	2		29	6	3	
SALARIED	33	4	2		29	4	2	
CONTRIBUTED SERVICES	1	2				2	1	
MEAN SALARY	$15,541	$11,412	$22,600		$15,020	$11,412	$16,036	
MEDIAN SALARY	$13,450	$11,500	$22,600		$13,140	$11,500	$16,037	
DEAN/DIR., FINE ARTS								
NUMBER OF INDIVIDUALS	54	13	17	2	35	11	2	
SALARIED	50	8	17	2	31	6	2	
CONTRIBUTED SERVICES	4	5			4	5		
MEAN SALARY	$17,500	$15,098	$25,721	$24,300	$13,543	$12,020	$8,963	
MEDIAN SALARY	$16,020	$12,275	$26,613	$24,300	$12,000	$11,100	$8,964	
DEAN/DIR., GRADUATE PROGRAMS								
NUMBER OF INDIVIDUALS	142	22	42	1	120	21		
SALARIED	133	12	41	1	112	11		
CONTRIBUTED SERVICES	9	10	1		8	10		
MEAN SALARY	$22,627	$18,190	$28,184		$20,593			
MEDIAN SALARY	$21,500	$16,860	$29,000		$19,650			

TABLE 2-e.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENTS: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., HOME ECONOMICS								
NUMBER OF INDIVIDUALS	2	15		4	2	10		1
SALARIED	2	14		4	2	9		1
CONTRIBUTED SERVICES		1				1		
MEAN SALARY	$15,918	$15,204			$15,918			
MEDIAN SALARY	$15,919	$13,400			$15,919			
DEAN/DIR., JOURNALISM								
NUMBER OF INDIVIDUALS	13	1	9		4	1		
SALARIED	13	1	9		4	1		
CONTRIBUTED SERVICES								
MEAN SALARY	$22,241		$27,021		$11,488			
MEDIAN SALARY	$24,200		$28,500		$10,667			
DEAN/DIR., LAW								
NUMBER OF INDIVIDUALS	62	1	37		25	1		
SALARIED	62	1	37		25	1		
CONTRIBUTED SERVICES								
MEAN SALARY	$32,003		$34,787		$27,882			
MEDIAN SALARY	$32,000		$35,000		$28,000			
DEAN/DIR., LIBRARY SCIENCE								
NUMBER OF INDIVIDUALS	12	12	7	2	5	9		1
SALARIED	12	8	7	2	5	5		1
CONTRIBUTED SERVICES		4				4		
MEAN SALARY	$21,046	$14,338	$24,181		$16,657			
MEDIAN SALARY	$20,738	$12,530	$25,295		$16,300			
DEAN/DIR., MEDICINE								
NUMBER OF INDIVIDUALS	29		18		11			
SALARIED	29		18		11			
CONTRIBUTED SERVICES								
MEAN SALARY	$42,662		$48,136		$33,705			
MEDIAN SALARY	$43,900		$46,238		$32,500			
DEAN/DIR., MUSIC								
NUMBER OF INDIVIDUALS	73	8	14		57	7	2	1
SALARIED	72	5	14		56	4	2	1
CONTRIBUTED SERVICES	1	3			1	3		
MEAN SALARY	$17,305	$12,267	$22,793		$16,206		$9,651	
MEDIAN SALARY	$16,550	$10,400	$22,350		$14,600		$9,651	
DEAN/DIR., NATURAL RESOURCES								
NUMBER OF INDIVIDUALS	6	2	3		3	2		
SALARIED	6	2	3		3	2		
CONTRIBUTED SERVICES								
MEAN SALARY	$23,452	$10,602	$30,933		$16,052	$10,602		
MEDIAN SALARY	$25,453	$10,603	$30,000		$12,900	$10,603		
DEAN/DIR., NURSING								
NUMBER OF INDIVIDUALS	4	85		25	4	51		9
SALARIED	4	80		25	4	46		9
CONTRIBUTED SERVICES		5				5		
MEAN SALARY	$23,445	$18,633		$22,990	$23,445	$17,324		$13,220
MEDIAN SALARY	$17,240	$18,995		$22,800	$17,240	$16,550		$12,000
DEAN/DIR., PHARMACY								
NUMBER OF INDIVIDUALS	13		6		7			
SALARIED	13		6		7			
CONTRIBUTED SERVICES								
MEAN SALARY	$25,963		$30,602		$21,987			
MEDIAN SALARY	$25,500		$29,750		$20,000			
DEAN/DIR., PHYSICAL EDUCATION								
NUMBER OF INDIVIDUALS	68	14	10		55	11	3	3
SALARIED	66	13	10		53	10	3	3
CONTRIBUTED SERVICES	2	1			2	1		
MEAN SALARY	$15,081	$10,566	$19,615		$14,453	$11,072	$11,066	$8,881
MEDIAN SALARY	$13,550	$9,225	$18,080		$13,800	$9,403	$11,600	$7,625
DEAN/DIR., PUBLIC HEALTH								
NUMBER OF INDIVIDUALS	5	2	1	1	3	1	1	
SALARIED	5	2	1	1	3	1	1	
CONTRIBUTED SERVICES								
MEAN SALARY	$22,564	$35,115						
MEDIAN SALARY	$16,700	$35,115						

TABLE 2-B.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DEAN/DIR., SOCIAL WORK								
NUMBER OF INDIVIDUALS	35	8	19	2	20	6		
SALARIED	33	6	19	2	20	4		
CONTRIBUTED SERVICES		2				2		
MEAN SALARY	$22,545	$17,718	$29,055	$22,575	$15,971	$15,250		
MEDIAN SALARY	$21,750	$19,950	$30,000	$22,575	$13,965	$15,755		
DEAN/DIR., SPECIAL SESSION								
NUMBER OF INDIVIDUALS	22	5	7	1	14	4	1	
SALARIED	20	5	6	1	13	4	1	
CONTRIBUTED SERVICES	2		1		1			
MEAN SALARY	$17,718	$15,180						
MEDIAN SALARY	$18,100	$16,100						
DEAN/DIR., TECHNOLOGY								
NUMBER OF INDIVIDUALS	21	1	3		14		4	1
SALARIED	21	1	3		14		4	1
CONTRIBUTED SERVICES								
MEAN SALARY	$20,383		$28,666		$17,646		$16,250	
MEDIAN SALARY	$18,672		$40,000		$17,425		$17,125	
DEAN/DIR., VETERINARY MEDICINE								
NUMBER OF INDIVIDUALS	4		2		2			
SALARIED	4		2		2			
CONTRIBUTED SERVICES								
MEAN SALARY	$25,675		$23,600		$27,750			
MEDIAN SALARY	$27,550		$23,600		$27,750			
DEAN/DIR., VOCATIONAL EDUCATION								
NUMBER OF INDIVIDUALS	14	1	1		10		3	1
SALARIED	13	1	1		9		3	1
CONTRIBUTED SERVICES	1				1			
MEAN SALARY	$14,836							
MEDIAN SALARY	$15,000							
DIRECTOR, ADMISSIONS								
NUMBER OF INDIVIDUALS	784	205	48		624	165	92	40
SALARIED	737	153	47		601	124	89	29
CONTRIBUTED SERVICES	47	52	1		23	41	3	11
MEAN SALARY	$14,011	$10,810	$19,312		$13,840	$11,162	$12,364	$9,302
MEDIAN SALARY	$12,700	$10,600	$18,750		$13,600	$11,000	$12,000	$8,000
DIRECTOR, ALUMNI ASSOCIATION								
NUMBER OF INDIVIDUALS	380	204	42	4	303	115	15	21
SALARIED	345	173	42	4	292	153	15	16
CONTRIBUTED SERVICES	11	31			11	22		5
MEAN SALARY	$12,648	$5,453	$17,525	$17,894	$12,313	$5,253	$10,165	$8,303
MEDIAN SALARY	$12,159	$9,000	$16,946	$16,750	$11,975	$5,000	$10,500	$8,960
DIRECTOR, ATHLETICS								
NUMBER OF INDIVIDUALS	476	10	47		378	8	45	2
SALARIED	460	9	47		372	8	41	1
CONTRIBUTED SERVICES	10	1			6		4	1
MEAN SALARY	$14,340	$10,211	$21,185		$13,975		$9,808	
MEDIAN SALARY	$14,000	$9,000	$20,760		$14,000		$9,840	
DIRECTOR, BUDGET								
NUMBER OF INDIVIDUALS	88	13	21	3	56	6	9	4
SALARIED	81	9	21	3	53	3	7	3
CONTRIBUTED SERVICES	5	4			3	3	2	1
MEAN SALARY	$16,511	$13,226	$21,256	$20,347	$15,313	$10,233	$11,352	$9,000
MEDIAN SALARY	$15,720	$10,402	$21,000	$21,100	$15,000	$5,100	$12,000	$5,000
DIRECTOR, COMMUNITY SERVICES								
NUMBER OF INDIVIDUALS	42	15	7	1	29	13	6	1
SALARIED	39	15	7	1	26	13	6	1
CONTRIBUTED SERVICES	3				3			
MEAN SALARY	$16,433	$10,062	$19,543		$16,071		$14,372	
MEDIAN SALARY	$16,500	$5,400	$19,700		$16,150		$13,500	
DIRECTOR, COMPUTER CENTER								
NUMBER OF INDIVIDUALS	316	24	40	2	256	20	16	2
SALARIED	310	22	40	2	254	18	16	2
CONTRIBUTED SERVICES	6	2			2	2		
MEAN SALARY	$15,176	$11,470	$22,751	$18,821	$14,159	$10,478	$12,393	$8,550
MEDIAN SALARY	$13,890	$5,290	$23,250	$18,822	$13,300	$5,050	$11,818	$8,550

TABLE 2-2.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR, FOOD SERVICES								
NUMBER OF INDIVIDUALS	337	151	16	3	194	119	27	29
SALARIED	226	137	16	3	183	107	27	27
CONTRIBUTED SERVICES	11	14			11	12		2
MEAN SALARY	$12,527	$8,449	$20,306	$17,733	$12,245	$8,651	$9,823	$6,620
MEDIAN SALARY	$12,000	$8,250	$20,150	$17,400	$12,000	$8,400	$10,200	$6,800
DIRECTOR, INFORMATION OFFICE								
NUMBER OF INDIVIDUALS	187	65	16	1	121	55		5
SALARIED	187	63	16	1	121	58		4
CONTRIBUTED SERVICES		2				1		1
MEAN SALARY	$12,835	$9,577	$18,989		$12,025			
MEDIAN SALARY	$11,800	$9,200	$17,675		$11,500			
DIRECTOR, INSTITUTIONAL STUDIES								
NUMBER OF INDIVIDUALS	95	26	16	5	58	18	5	3
SALARIED	77	22	16	5	56	15	5	2
CONTRIBUTED SERVICES	2	4			2	3		1
MEAN SALARY	$16,655	$15,046	$20,484	$15,470	$15,855	$14,428	$13,992	$7,050
MEDIAN SALARY	$15,800	$14,750	$20,391	$21,000	$15,000	$14,500	$12,000	$7,050
DIR./PRIN., LABORATORY SCHOOL								
NUMBER OF INDIVIDUALS	10	16			9	15	1	1
SALARIED	10	11			9	10	1	1
CONTRIBUTED SERVICES		5				5		
MEAN SALARY	$14,564	$10,503						
MEDIAN SALARY	$14,910	$9,603						
DIRECTOR, PERSONNEL SERVICES								
NUMBER OF INDIVIDUALS	187	58	37	5	125	50	5	3
SALARIED	183	50	37	5	122	43	4	2
CONTRIBUTED SERVICES	4	8			3	7	1	1
MEAN SALARY	$15,284	$10,408	$18,301	$14,370	$14,434	$10,023	$13,308	$8,782
MEDIAN SALARY	$14,400	$9,550	$17,200	$13,000	$13,513	$9,500	$13,018	$8,783
DIRECTOR, PHYSICAL PLANT								
NUMBER OF INDIVIDUALS	834	18	45		696	15	79	3
SALARIED	808	6	48		683	5	77	1
CONTRIBUTED SERVICES	18	12	1		13	10	2	2
MEAN SALARY	$12,438	$10,708	$20,895		$12,193		$9,341	
MEDIAN SALARY	$11,553	$8,184	$19,725		$11,556		$9,000	
DIR., SPONSORED RESEARCH ADMIN.								
NUMBER OF INDIVIDUALS	68	4	32		33	3	3	1
SALARIED	67	3	31		33	2	3	1
CONTRIBUTED SERVICES	1	1	1			1		
MEAN SALARY	$15,307	$21,433	$21,237		$18,218		$11,333	
MEDIAN SALARY	$18,500	$20,300	$20,900		$17,085		$10,500	
DIRECTOR, STUDENT COUNSELING								
NUMBER OF INDIVIDUALS	309	114	30	2	245	88	34	24
SALARIED	284	94	30	2	223	71	31	21
CONTRIBUTED SERVICES	25	20			22	17	3	3
MEAN SALARY	$13,774	$10,973	$18,903	$15,000	$13,519	$11,298	$10,646	$9,488
MEDIAN SALARY	$12,571	$10,500	$19,413	$15,000	$13,362	$11,375	$9,800	$9,000
DIRECTOR, STUDENT FINANCIAL AID								
NUMBER OF INDIVIDUALS	433	249	40	5	390	216	43	28
SALARIED	440	204	40	5	376	178	41	21
CONTRIBUTED SERVICES	13	45			11	38	2	7
MEAN SALARY	$11,507	$8,933	$16,130	$14,275	$11,208	$8,852	$9,781	$8,346
MEDIAN SALARY	$11,200	$8,500	$15,625	$12,947	$11,000	$8,500	$9,500	$8,050
DIRECTOR, STUDENT HEALTH								
NUMBER OF INDIVIDUALS	139	204	30	7	106	166	3	31
SALARIED	130	185	30	7	97	150	3	28
CONTRIBUTED SERVICES	9	19			9	16		3
MEAN SALARY	$17,116	$8,250	$24,292	$15,950	$15,064	$8,259	$11,803	$6,278
MEDIAN SALARY	$16,138	$7,350	$25,785	$12,500	$14,000	$7,549	$11,500	$6,000
DIRECTOR, STUDENT HOUSING								
NUMBER OF INDIVIDUALS	188	112	34	5	139	98	15	9
SALARIED	182	93	33	5	134	81	15	7
CONTRIBUTED SERVICES	6	19	1		5	17		2
MEAN SALARY	$11,552	$9,427	$15,115	$17,297	$11,024	$9,002	$8,431	$8,717
MEDIAN SALARY	$11,000	$8,500	$15,000	$15,430	$10,528	$8,393	$8,000	$9,500

TABLE 2-P.--MEAN AND MEDIAN SALARIES OF SELECTED ADMINISTRATIVE POSITIONS IN INSTITUTIONS OF HIGHER EDUCATION, BY LEVEL OF INSTITUTION AND SEX OF INCUMBENT: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73--CON.

(IN PRIVATELY CONTROLLED INSTITUTIONS)

TYPE OF POSITION	TOTAL		UNIVERSITIES		OTHER 4-YEAR		2-YEAR	
	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN	MEN	WOMEN
1	2	3	4	5	6	7	8	9
DIRECTOR, STUDENT PLACEMENT								
NUMBER OF INDIVIDUALS	200	153	32	8	157	134	11	11
SALARIED	194	137	32	8	151	119	11	10
CONTRIBUTED SERVICES	6	16			6	15		1
MEAN SALARY	$12,685	$9,817	$15,974	$12,109	$12,319	$9,655	$11,331	$9,868
MEDIAN SALARY	$12,685	$9,400	$15,921	$12,890	$12,000	$9,000	$10,750	$9,740
DIRECTOR, STUDENT UNION								
NUMBER OF INDIVIDUALS	185	65	29	5	152	51	4	9
SALARIED	180	64	28	5	148	51	4	8
CONTRIBUTED SERVICES	5	1	1		4			1
MEAN SALARY	$11,518	$8,064	$15,924	$12,334	$11,252	$8,150	$8,528	$4,852
MEDIAN SALARY	$11,700	$7,580	$15,500	$12,050	$11,200	$7,692	$7,538	$4,684
ASSISTANT TO THE PRESIDENT								
NUMBER OF INDIVIDUALS	370	109	25	5	230	92	15	12
SALARIED	252	100	25	5	217	85	14	10
CONTRIBUTED SERVICES	18	9			17	7	1	2
MEAN SALARY	$16,315	$11,905	$23,254	$15,880	$15,852	$11,871	$10,965	$10,209
MEDIAN SALARY	$15,000	$11,125	$22,500	$14,500	$15,000	$11,000	$11,000	$10,040
BOOKSTORE MANAGER								
NUMBER OF INDIVIDUALS	348	370	35	7	292	308	21	55
SALARIED	328	328	34	7	274	277	20	44
CONTRIBUTED SERVICES	20	42	1		18	31	1	11
MEAN SALARY	$10,157	$6,470	$15,705	$13,158	$9,594	$6,475	$8,432	$5,375
MEDIAN SALARY	$9,513	$6,066	$15,448	$12,120	$9,300	$6,136	$8,910	$5,500
COMPTROLLER								
NUMBER OF INDIVIDUALS	431	76	41	2	366	64	24	10
SALARIED	422	66	41	2	360	56	21	8
CONTRIBUTED SERVICES	9	10			6	8	3	2
MEAN SALARY	$15,514	$10,358	$22,296	$16,500	$14,902	$10,525	$12,758	$7,624
MEDIAN SALARY	$15,000	$10,150	$21,000	$16,500	$14,500	$10,200	$11,700	$7,350
HEAD BASKETBALL COACH								
NUMBER OF INDIVIDUALS	272	2	39		216	2	17	
SALARIED	269	2	39		214	2	16	
CONTRIBUTED SERVICES	3				2		1	
MEAN SALARY	$12,338	$7,175	$16,838		$11,862	$7,175	$7,726	
MEDIAN SALARY	$12,100	$7,175	$16,600		$11,888	$7,175	$8,000	
HEAD FOOTBALL COACH								
NUMBER OF INDIVIDUALS	153		24		126		3	
SALARIED	153		24		126		3	
CONTRIBUTED SERVICES								
MEAN SALARY	$14,568		$20,182		$13,582		$11,066	
MEDIAN SALARY	$13,500		$21,000		$13,075		$10,530	
PURCHASING AGENT								
NUMBER OF INDIVIDUALS	245	55	43	1	194	46	8	8
SALARIED	238	46	43	1	187	39	8	6
CONTRIBUTED SERVICES	7	9			7	7		2
MEAN SALARY	$12,790	$7,910	$16,574		$11,951		$12,069	
MEDIAN SALARY	$12,600	$7,875	$15,750		$11,500		$11,550	
REGISTRAR								
NUMBER OF INDIVIDUALS	535	469	41	6	447	388	47	77
SALARIED	508	382	41	6	420	319	45	57
CONTRIBUTED SERVICES	25	87			27	67	2	20
MEAN SALARY	$13,156	$9,554	$17,844	$16,133	$12,950	$9,611	$10,814	$8,543
MEDIAN SALARY	$12,500	$9,275	$17,200	$16,400	$12,800	$9,360	$11,000	$8,063
STAFF LEGAL COUNSEL								
NUMBER OF INDIVIDUALS	33		11		20		2	
SALARIED	29		11		13		1	
CONTRIBUTED SERVICES	8				7		1	
MEAN SALARY	$18,868							
MEDIAN SALARY	$15,000							

TABLE 7.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

FALL

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	549	174	106	144	125	865	277	266	197	125
NUMBER OF INDIVIDUALS	39,372	8,008	11,037	6,634	13,693	20,889	10,277	4,749	3,271	2,592
SALARIED	39,317	7,995	11,027	6,621	13,674	20,057	9,946	4,487	3,200	2,424
CONTRIBUTED SERVICES	55	13	10	13	19	832	331	262	71	168
MEAN SALARY	$19,445	$21,036	$19,316	$18,233	$19,207	$18,667	$20,515	$17,295	$16,187	$16,900
MEDIAN SALARY	$18,952	$20,268	$18,809	$17,531	$18,877	$18,167	$20,128	$16,784	$15,346	$16,663
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	596	194	115	162	125	866	283	269	191	123
NUMBER OF INDIVIDUALS	43,122	10,668	11,422	8,901	12,131	20,150	9,125	5,082	3,300	2,643
SALARIED	43,074	10,665	11,407	8,887	12,115	19,392	8,841	4,802	3,252	2,497
CONTRIBUTED SERVICES	48	3	15	14	16	758	284	280	48	146
MEAN SALARY	$14,900	$15,977	$14,950	$14,220	$14,402	$13,844	$14,881	$13,183	$12,667	$12,980
MEDIAN SALARY	$14,801	$15,728	$14,898	$14,127	$14,347	$13,775	$14,771	$13,134	$12,335	$12,911
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	622	199	117	178	128	891	293	278	195	125
NUMBER OF INDIVIDUALS	63,886	15,937	17,076	15,189	15,684	28,906	12,946	7,601	4,626	3,733
SALARIED	63,660	15,912	17,030	15,094	15,624	27,723	12,422	7,205	4,523	3,573
CONTRIBUTED SERVICES	226	25	46	95	60	1,183	524	396	103	160
MEAN SALARY	$12,285	$13,008	$12,417	$11,761	$11,912	$11,442	$12,041	$11,114	$10,729	$10,919
MEDIAN SALARY	$12,214	$12,851	$12,364	$11,671	$11,966	$11,369	$11,984	$11,028	$10,427	$10,837
INSTRUCTORS										
NUMBER OF INSTITUTIONS	853	196	179	241	237	898	293	278	201	126
NUMBER OF INDIVIDUALS	43,539	7,412	11,501	9,069	15,557	11,452	4,848	3,043	2,265	1,296
SALARIED	43,400	7,391	11,461	9,044	15,504	10,811	4,535	2,831	2,214	1,231
CONTRIBUTED SERVICES	139	21	40	25	53	641	313	212	51	65
MEAN SALARY	$11,100	$10,574	$10,590	$9,449	$12,690	$9,279	$9,806	$9,331	$8,422	$8,758
MEDIAN SALARY	$10,368	$10,395	$10,270	$9,277	$11,975	$9,265	$9,827	$9,301	$8,415	$8,708
LECTURERS										
NUMBER OF INSTITUTIONS	149	54	43	25	27	127	55	28	20	24
NUMBER OF INDIVIDUALS	2,688	837	740	150	961	755	489	92	79	95
SALARIED	2,651	836	738	149	928	729	483	91	72	83
CONTRIBUTED SERVICES	37	1	2	1	33	26	6	1	7	12
MEAN SALARY	$12,028	$12,753	$11,064	$11,791	$12,180	$10,213	$10,984	$8,956	$7,501	$9,454
MEDIAN SALARY	$11,732	$12,976	$10,543	$11,604	$11,635	$10,319	$10,849	$9,472	$7,166	$9,031
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	232	11	86	52	83	166	51	48	44	23
NUMBER OF INDIVIDUALS	13,629	227	4,686	1,633	7,083	2,761	981	744	733	303
SALARIED	13,522	178	4,673	1,629	7,042	2,614	907	697	714	296
CONTRIBUTED SERVICES	107	49	13	4	41	147	74	47	19	7
MEAN SALARY	$13,191	$11,195	$13,060	$10,895	$13,860	$10,011	$10,821	$9,981	$8,708	$10,741
MEDIAN SALARY	$13,076	$11,175	$13,094	$10,748	$13,827	$9,671	$10,467	$9,755	$8,650	$10,294

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

INSTITUTIONS)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
347	65	77	117	88	360	110	113	67	70	NUMBER OF INSTITUTIONS
10,119	1,621	3,275	2,948	2,275	3,829	1,709	952	426	742	NUMBER OF INDIVIDUALS
10,004	1,606	3,248	2,918	2,232	3,630	1,624	883	424	699	SALARIED
115	15	27	30	43	199	85	69	2	43	CONTRIBUTED SERVICES
$23,447	$25,692	$23,485	$22,564	$22,933	$20,382	$23,297	$17,802	$17,657	$18,523	MEAN SALARY
$22,926	$25,164	$23,176	$21,794	$22,540	$19,496	$23,410	$17,169	$16,193	$17,075	MEDIAN SALARY
										ASSOCIATE PROFESSORS
354	64	80	121	89	332	102	110	58	62	NUMBER OF INSTITUTIONS
7,401	1,583	1,966	2,378	1,474	3,008	1,308	827	339	534	NUMBER OF INDIVIDUALS
7,334	1,577	1,958	2,346	1,453	2,865	1,256	764	336	509	SALARIED
67	6	8	32	21	143	52	63	3	25	CONTRIBUTED SERVICES
$18,383	$19,630	$18,645	$17,813	$17,597	$16,052	$18,300	$14,920	$14,233	$13,403	MEAN SALARY
$18,162	$19,316	$18,404	$17,662	$17,367	$15,198	$18,037	$14,802	$13,448	$12,262	MEDIAN SALARY
										ASSISTANT PROFESSORS
371	68	86	134	83	332	110	99	51	72	NUMBER OF INSTITUTIONS
8,724	2,045	2,196	3,115	1,368	3,563	1,603	932	436	592	NUMBER OF INDIVIDUALS
8,415	2,022	2,105	2,974	1,314	3,364	1,502	891	429	542	SALARIED
309	23	91	141	54	199	101	41	7	50	CONTRIBUTED SERVICES
$15,361	$15,974	$15,722	$14,945	$14,783	$13,605	$15,198	$12,982	$12,017	$11,471	MEAN SALARY
$15,120	$15,678	$15,482	$14,707	$14,603	$12,474	$13,966	$12,421	$11,542	$10,566	MEDIAN SALARY
										INSTRUCTORS
457	54	117	174	112	259	78	83	48	50	NUMBER OF INSTITUTIONS
8,415	885	2,707	3,017	1,806	2,049	956	486	307	300	NUMBER OF INDIVIDUALS
8,287	859	2,687	2,980	1,761	1,933	920	420	304	289	SALARIED
128	26	20	37	45	116	36	66	3	11	CONTRIBUTED SERVICES
$11,996	$12,360	$12,232	$10,851	$13,396	$10,815	$11,933	$10,520	$9,051	$9,540	MEAN SALARY
$11,696	$12,363	$11,985	$10,744	$12,956	$10,010	$11,062	$10,176	$8,986	$9,118	MEDIAN SALARY
										LECTURERS
57	16	20	9	12	30	13	4	2	11	NUMBER OF INSTITUTIONS
752	353	140	88	171	125	84	6	2	33	NUMBER OF INDIVIDUALS
715	348	140	72	155	105	78	3	2	22	SALARIED
37	5		16	16	20	6	3		11	CONTRIBUTED SERVICES
$13,864	$13,707	$12,723	$13,546	$15,395	$10,922	$11,560	$17,[illegible]7	$5,524	$8,285	MEAN SALARY
$13,982	$14,105	$11,904	$13,375	$14,446	$11,088	$11,588	$16,[illegible]00	$5,500	$8,200	MEDIAN SALARY
										UNDESIGNATED RANKS
159	10	48	47	54	90	31	28	13	18	NUMBER OF INSTITUTIONS
3,056	178	581	1,394	903	1,455	791	301	155	208	NUMBER OF INDIVIDUALS
3,006	176	581	1,374	875	1,347	733	275	148	191	SALARIED
50	2		20	28	108	58	26	7	17	CONTRIBUTED SERVICES
$12,997	$11,679	$13,979	$11,733	$14,594	$11,647	$12,635	$11,481	$7,528	$11,287	MEAN SALARY
$12,535	$11,125	$12,901	$11,588	$14,733	$11,142	$12,176	$11,264	$6,571	$10,283	MEDIAN SALARY

TABLE 3-A.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN (INSTITUTIONS WITH AND BY ACADEMIC RANK: 50 STATES

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	30	10	6	6	8	412	104	138	117	53
NUMBER OF INDIVIDUALS	177	61	26	48	42	2,995	689	902	1,043	361
SALARIED	176	60	26	48	42	2,701	560	787	1,018	336
CONTRIBUTED SERVICES	1	1				294	129	115	25	25
MEAN SALARY	$14,911	$18,289	$13,904	$10,451	$15,807	$13,723	$15,228	$13,551	$12,917	$14,056
MEDIAN SALARY	$14,333	$18,666	$13,666	$9,300	$15,666	$13,642	$14,898	$13,496	$13,174	$13,555
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	43	17	10	8	8	410	108	141	109	52
NUMBER OF INDIVIDUALS	285	131	46	39	69	3,434	827	1,181	1,016	410
SALARIED	283	131	45	39	68	3,124	692	1,058	996	378
CONTRIBUTED SERVICES	2		1		1	310	135	123	20	32
MEAN SALARY	$13,092	$13,889	$12,336	$11,711	$12,850	$11,371	$12,223	$11,278	$10,956	$11,165
MEDIAN SALARY	$12,410	$12,973	$11,911	$11,607	$12,042	$11,349	$12,088	$11,298	$10,908	$11,018
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	59	20	12	17	10	432	116	149	113	54
NUMBER OF INDIVIDUALS	614	216	117	166	115	5,553	1,421	1,976	1,587	569
SALARIED	611	213	117	166	115	5,073	1,207	1,765	1,557	544
CONTRIBUTED SERVICES	3	3				480	214	211	30	25
MEAN SALARY	$11,033	$11,656	$11,222	$10,122	$11,000	$9,953	$10,378	$10,019	$9,651	$9,661
MEDIAN SALARY	$10,794	$11,486	$10,982	$10,166	$10,884	$9,946	$10,318	$10,010	$9,636	$9,688
INSTRUCTORS										
NUMBER OF INSTITUTIONS	131	18	39	48	26	445	120	150	120	55
NUMBER OF INDIVIDUALS	2,208	171	853	695	489	3,519	1,007	1,116	1,036	360
SALARIED	2,197	170	852	691	484	3,146	826	982	1,021	317
CONTRIBUTED SERVICES	11	1	1	4	5	373	181	134	15	43
MEAN SALARY	$9,811	$10,444	$9,961	$9,020	$10,453	$8,479	$8,872	$8,812	$7,976	$8,046
MEDIAN SALARY	$9,513	$10,315	$9,925	$8,915	$9,666	$8,410	$8,727	$8,667	$8,119	$8,047
LECTURERS										
NUMBER OF INSTITUTIONS	5	3	1	1		26	6	7	5	8
NUMBER OF INDIVIDUALS	15	9	5	1		72	16	29	11	16
SALARIED	15	9	5	1		66	12	28	10	16
CONTRIBUTED SERVICES						6	4	1	1	
MEAN SALARY	$10,626					$5,509	$6,348	$4,971	$4,496	$6,455
MEDIAN SALARY	$10,416					$5,750	$6,500	$5,250	$3,571	$6,375
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	47	1	22	10	14	115	36	33	30	16
NUMBER OF INDIVIDUALS	1,204	36	670	100	398	1,672	592	462	405	213
SALARIED	1,204	36	670	100	398	1,535	518	415	389	213
CONTRIBUTED SERVICES						137	74	47	16	
MEAN SALARY	$10,875	$12,321	$11,307	$8,465	$10,622	$9,751	$10,784	$9,362	$8,273	$10,701
MEDIAN SALARY	$10,736	$12,272	$11,154	$8,367	$10,425	$9,211	$10,250	$9,100	$8,295	$10,044

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS BELOW 1,000)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
22	8	3	5	6	200	58	73	36	33	NUMBER OF INSTITUTIONS
151	49	23	11	68	1,235	446	411	136	242	NUMBER OF INDIVIDUALS
144	42	23	11	68	1,102	402	348	136	216	SALARIED
7	7				133	44	63		26	CONTRIBUTED SERVICES
$23,529	$26,028	$15,115	$12,984	$26,537	$14,520	$14,917	$14,521	$13,484	$14,430	MEAN SALARY
$23,076	$23,428	$15,700	$11,785	$26,800	$14,197	$15,127	$13,652	$13,052	$14,266	MEDIAN SALARY
										ASSOCIATE PROFESSORS
26	10	5	4	7	181	53	66	30	32	NUMBER OF INSTITUTIONS
154	61	15	25	53	941	324	320	116	181	NUMBER OF INDIVIDUALS
152	60	15	24	53	835	296	262	113	164	SALARIED
2	1		1		106	28	58	3	17	CONTRIBUTED SERVICES
$19,206	$20,887	$16,181	$13,364	$20,803	$12,172	$12,648	$11,991	$11,121	$12,325	MEAN SALARY
$18,909	$19,625	$16,250	$13,500	$21,700	$11,361	$12,200	$11,090	$10,919	$11,250	MEDIAN SALARY
										ASSISTANT PROFESSORS
30	9	7	7	7	178	56	64	26	32	NUMBER OF INSTITUTIONS
253	107	16	68	62	1,007	403	327	127	150	NUMBER OF INDIVIDUALS
248	103	16	67	62	915	350	299	127	139	SALARIED
5	4		1		92	53	28		11	CONTRIBUTED SERVICES
$14,570	$15,844	$13,886	$11,802	$15,623	$10,770	$10,867	$10,973	$9,842	$10,940	MEAN SALARY
$14,322	$15,863	$14,166	$12,131	$15,700	$10,246	$10,506	$10,286	$9,652	$10,062	MEDIAN SALARY
										INSTRUCTORS
87	10	24	39	14	153	44	55	32	22	NUMBER OF INSTITUTIONS
1,072	41	380	589	62	776	305	218	154	99	NUMBER OF INDIVIDUALS
1,069	40	380	587	62	682	280	158	151	93	SALARIED
3	1		2		94	25	60	3	6	CONTRIBUTED SERVICES
$10,776	$12,080	$11,598	$10,189	$10,458	$9,000	$9,221	$9,136	$8,594	$8,767	MEAN SALARY
$10,597	$12,250	$11,463	$10,218	$9,750	$8,890	$9,260	$8,906	$8,491	$8,297	MEDIAN SALARY
										LECTURERS
2	2				16	5	3	2	6	NUMBER OF INSTITUTIONS
3	3				49	24	3	2	20	NUMBER OF INDIVIDUALS
3	3				32	18	1	2	11	SALARIED
					17	6	2		9	CONTRIBUTED SERVICES
$12,433	$12,433				$5,707					MEAN SALARY
$14,500	$14,500				$4,211					MEDIAN SALARY
										UNDESIGNATED RANKS
41	4	9	15	13	67	21	22	10	14	NUMBER OF INSTITUTIONS
384	29	39	257	59	550	189	153	85	123	NUMBER OF INDIVIDUALS
384	29	39	257	59	450	132	127	80	111	SALARIED
					100	57	26	5	12	CONTRIBUTED SERVICES
$10,848	$10,901	$10,870	$10,216	$13,564	$9,881	$10,301	$9,158	$8,016	$11,555	MEAN SALARY
$10,797	$10,722	$11,062	$10,375	$13,150	$9,210	$10,812	$8,113	$6,750	$10,346	MEDIAN SALARY

TABLE 3-B.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	232	88	29	73	42	380	131	112	75	62
NUMBER OF INDIVIDUALS	3,735	1,328	480	1,064	863	8,384	3,405	2,356	1,301	1,322
SALARIED	3,731	1,328	480	1,064	859	7,962	3,259	2,253	1,268	1,182
CONTRIBUTED SERVICES	4				4	422	146	103	33	140
MEAN SALARY	$16,861	$18,438	$16,880	$15,638	$15,929	$17,210	$18,649	$16,655	$15,116	$16,544
MEDIAN SALARY	$16,700	$18,171	$17,184	$15,618	$16,084	$16,797	$18,141	$16,342	$14,984	$15,833
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	263	99	33	87	44	383	133	112	77	61
NUMBER OF INDIVIDUALS	6,091	2,447	887	1,756	1,001	8,912	3,526	2,483	1,512	1,391
SALARIED	6,089	2,447	887	1,756	999	8,547	3,414	2,366	1,490	1,277
CONTRIBUTED SERVICES	2				2	365	112	117	22	114
MEAN SALARY	$13,903	$14,839	$13,765	$12,911	$13,474	$13,259	$14,200	$12,999	$12,161	$12,505
MEDIAN SALARY	$13,884	$14,785	$13,981	$12,923	$13,513	$13,262	$14,159	$12,998	$12,138	$12,449
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	272	101	33	93	45	386	135	113	77	61
NUMBER OF INDIVIDUALS	11,336	4,071	1,565	3,874	1,826	13,695	5,557	3,837	2,257	2,044
SALARIED	11,258	4,065	1,561	3,823	1,809	13,164	5,321	3,720	2,202	1,921
CONTRIBUTED SERVICES	78	6	4	51	17	531	236	117	55	123
MEAN SALARY	$11,609	$12,330	$11,685	$10,937	$11,344	$11,111	$11,637	$11,023	$10,394	$10,646
MEDIAN SALARY	$11,546	$12,228	$11,767	$10,885	$11,439	$11,104	$11,594	$10,990	$10,394	$10,613
INSTRUCTORS										
NUMBER OF INSTITUTIONS	385	100	63	123	99	382	132	112	76	62
NUMBER OF INDIVIDUALS	13,288	2,374	3,101	3,334	4,479	5,166	2,000	1,402	1,093	671
SALARIED	13,262	2,369	3,101	3,329	4,463	4,936	1,889	1,339	1,059	649
CONTRIBUTED SERVICES	26	5		5	16	230	111	63	34	22
MEAN SALARY	$10,618	$10,125	$11,106	$9,245	$11,566	$9,306	$9,773	$9,426	$8,639	$8,787
MEDIAN SALARY	$10,064	$9,967	$10,715	$9,168	$11,029	$9,324	$9,840	$9,438	$8,608	$8,747
LECTURERS										
NUMBER OF INSTITUTIONS	43	25	6	9	3	73	29	18	14	12
NUMBER OF INDIVIDUALS	183	94	45	17	27	272	133	40	59	40
SALARIED	182	94	45	16	27	254	132	40	54	28
CONTRIBUTED SERVICES	1			1		18	1		5	12
MEAN SALARY	$10,538	$10,740	$9,927	$9,693	$11,357	$10,334	$11,421	$10,293	$7,911	$9,945
MEDIAN SALARY	$10,384	$10,000	$9,850	$11,200	$11,423	$10,551	$11,071	$10,500	$7,250	$9,416
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	114	4	41	30	39	50	14	15	14	7
NUMBER OF INDIVIDUALS	5,544	78	2,269	822	2,375	1,069	373	282	328	86
SALARIED	5,540	78	2,268	820	2,374	1,063	373	282	325	83
CONTRIBUTED SERVICES	4		1	2	1	6			3	3
MEAN SALARY	$12,206	$12,134	$12,885	$9,963	$12,335	$10,333	$10,759	$10,892	$9,229	$10,844
MEDIAN SALARY	$12,030	$11,642	$12,825	$9,677	$12,150	$10,222	$10,585	$10,854	$9,127	$10,794

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 1,000-4,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
117	24	15	49	25	116	30	28	27	31	NUMBER OF INSTITUTIONS
890	138	234	421	97	1,087	273	214	182	418	NUMBER OF INDIVIDUALS
873	132	232	415	94	1,067	271	212	180	404	SALARIED
17	6	2	6	3	20	2	2	2	14	CONTRIBUTED SERVICES
$19,640	$22,210	$17,584	$20,300	$18,187	$18,712	$19,970	$16,634	$16,395	$19,990	MEAN SALARY
$19,387	$21,912	$18,166	$19,537	$17,800	$17,692	$18,783	$16,444	$16,380	$18,250	MEDIAN SALARY
										ASSOCIATE PROFESSORS
122	24	18	57	23	108	25	31	25	27	NUMBER OF INSTITUTIONS
684	131	60	371	122	898	259	181	139	319	NUMBER OF INDIVIDUALS
677	129	60	369	119	888	259	179	139	311	SALARIED
7	2		2	3	10		2		8	CONTRIBUTED SERVICES
$16,646	$17,378	$17,181	$16,581	$14,546	$14,045	$14,178	$14,638	$14,291	$13,483	MEAN SALARY
$15,972	$17,305	$17,400	$15,863	$14,475	$13,679	$13,841	$14,394	$14,075	$12,482	MEDIAN SALARY
										ASSISTANT PROFESSORS
146	30	22	67	27	114	31	24	23	36	NUMBER OF INSTITUTIONS
1,001	247	78	539	137	1,294	356	284	239	415	NUMBER OF INDIVIDUALS
956	236	74	511	135	1,245	348	280	232	385	SALARIED
45	11	4	28	2	49	8	4	7	30	CONTRIBUTED SERVICES
$13,800	$14,084	$13,603	$13,979	$12,733	$11,900	$11,599	$12,553	$12,301	$11,455	MEAN SALARY
$13,352	$14,000	$13,545	$13,318	$12,460	$11,485	$11,466	$12,078	$12,312	$10,609	MEDIAN SALARY
										INSTRUCTORS
190	23	41	80	46	78	21	18	14	25	NUMBER OF INSTITUTIONS
3,012	185	83[illegible]	1,391	585	679	250	103	137	189	NUMBER OF INDIVIDUALS
2,982	163	849	1,386	584	674	248	102	137	187	SALARIED
30	22	2	5	1	5	2	1		2	CONTRIBUTED SERVICES
$11,512	$11,702	$12,528	$10,671	$11,979	$10,330	$11,108	$10,584	$9,497	$9,770	MEAN SALARY
$11,268	$11,550	$12,312	$10,540	$11,582	$9,739	$10,535	$9,875	$9,240	$9,308	MEDIAN SALARY
										LECTURERS
13	3	6	3	1	7	3			4	NUMBER OF INSTITUTIONS
19	6	8	4	1	35	25	1		9	NUMBER OF INDIVIDUALS
18	5	8	4	1	32	25			7	SALARIED
1	1				3		1		2	CONTRIBUTED SERVICES
$10,557					$10,719	$11,419			$8,218	MEAN SALARY
$9,333					$11,166	$11,458			$8,125	MEDIAN SALARY
										UNDESIGNATED RANKS
73	1	24	23	25	18	8	5	3	2	NUMBER OF INSTITUTIONS
1,390	59	309	790	232	442	186	144	70	42	NUMBER OF INDIVIDUALS
1,377	57	309	780	231	435	186	144	68	37	SALARIED
13	2		10	1	7			2	5	CONTRIBUTED SERVICES
$12,179	$13,701	$12,920	$11,678	$12,503	$11,053	$10,945	$13,421	$6,954	$9,911	MEAN SALARY
$12,022	$14,150	$12,655	$11,598	$12,462	$10,569	$10,545	$13,333	$6,500	$9,475	MEDIAN SALARY

TABLE 3-C.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
(1)	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	136	43	29	35	29	49	24	13	4	8
NUMBER OF INDIVIDUALS	6,778	2,270	1,296	1,547	1,665	4,447	2,205	926	789	527
SALARIED	6,755	2,270	1,296	1,536	1,653	4,336	2,153	883	776	524
CONTRIBUTED SERVICES	23			11	12	111	52	43	13	3
MEAN SALARY	$17,855	$19,822	$17,208	$16,821	$16,623	$20,418	$21,388	$18,756	$21,647	$17,413
MEDIAN SALARY	$17,636	$19,432	$17,130	$16,500	$16,604	$19,691	$20,798	$18,497	$20,462	$17,372
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	140	45	30	37	28	49	24	13	4	8
NUMBER OF INDIVIDUALS	9,362	3,188	1,745	2,393	2,036	3,979	1,806	1,015	652	506
SALARIED	9,343	3,187	1,743	2,382	2,031	3,900	1,772	976	646	506
CONTRIBUTED SERVICES	19	1	2	11	5	79	34	39	6	
MEAN SALARY	$14,555	$15,775	$14,147	$13,904	$13,756	$15,067	$15,256	$14,557	$16,146	$14,014
MEDIAN SALARY	$14,493	$15,636	$14,209	$13,773	$13,644	$14,790	$15,180	$14,456	$15,154	$14,048
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	141	45	30	38	28	49	24	13	4	8
NUMBER OF INDIVIDUALS	14,197	4,224	3,135	4,006	2,832	4,993	2,401	1,292	632	668
SALARIED	14,108	4,221	3,116	3,966	2,805	4,837	2,339	1,228	614	656
CONTRIBUTED SERVICES	89	3	19	40	27	156	62	64	18	12
MEAN SALARY	$12,171	$13,075	$11,985	$11,725	$11,648	$12,483	$12,326	$12,260	$14,327	$11,737
MEDIAN SALARY	$12,092	$13,005	$11,969	$11,677	$11,572	$12,286	$12,368	$12,240	$12,846	$11,736
INSTRUCTORS										
NUMBER OF INSTITUTIONS	167	45	34	40	48	48	24	13	4	7
NUMBER OF INDIVIDUALS	10,674	1,918	2,423	2,401	3,932	1,453	807	367	105	174
SALARIED	10,622	1,911	2,410	2,387	3,914	1,422	793	352	103	174
CONTRIBUTED SERVICES	52	7	13	14	18	31	14	15	2	
MEAN SALARY	$11,518	$10,643	$11,213	$10,058	$13,023	$9,922	$9,968	$9,915	$10,286	$9,512
MEDIAN SALARY	$10,679	$10,513	$10,566	$9,683	$12,598	$9,994	$10,056	$9,947	$10,421	$9,453
LECTURERS										
NUMBER OF INSTITUTIONS	35	8	10	7	10	15	12	1		2
NUMBER OF INDIVIDUALS	290	76	48	58	108	177	161	4	1	11
SALARIED	285	75	48	58	104	175	160	4		11
CONTRIBUTED SERVICES	5	1			4	2	1		1	
MEAN SALARY	$11,049	$12,268	$9,950	$11,076	$10,663	$12,185	$12,247	$11,300		$11,601
MEDIAN SALARY	$10,910	$12,750	$10,133	$11,000	$10,666	$11,742	$11,758	$10,500		$11,833
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	39	3	11	11	14	1	1			
NUMBER OF INDIVIDUALS	2,782	43	519	700	1,520	17	13			4
SALARIED	2,740	43	519	698	1,480	13	13			
CONTRIBUTED SERVICES	42			2	40	4				4
MEAN SALARY	$12,823	$10,107	$13,537	$12,389	$12,857	$13,177	$13,177			
MEDIAN SALARY	$12,723	$10,350	$13,750	$13,004	$12,377	$12,250	$12,250			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 5,000-9,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
92	18	19	33	22	28	11	9	3	5	NUMBER OF INSTITUTIONS
1,538	138	325	634	441	642	316	251	34	41	NUMBER OF INDIVIDUALS
1,497	138	316	622	421	635	315	247	34	39	SALARIED
41		9	12	20	7	1	4		2	CONTRIBUTED SERVICES
$21,688	$22,827	$20,410	$22,226	$21,479	$25,512	$28,833	$21,463	$26,183	$23,741	MEAN SALARY
$21,150	$22,760	$19,835	$21,420	$21,440	$24,696	$28,232	$20,828	$26,570	$24,454	MEDIAN SALARY
										ASSOCIATE PROFESSORS
91	17	22	30	22	26	12	10	2	2	NUMBER OF INSTITUTIONS
1,142	180	227	457	278	576	261	251	43	21	NUMBER OF INDIVIDUALS
1,110	180	223	440	267	573	261	248	43	21	SALARIED
32		4	17	11	3		3			CONTRIBUTED SERVICES
$17,306	$18,343	$16,535	$17,554	$16,841	$19,938	$23,100	$16,796	$19,518	$18,612	MEAN SALARY
$16,954	$18,352	$16,350	$17,562	$16,715	$19,319	$22,716	$16,200	$20,500	$18,500	MEDIAN SALARY
										ASSISTANT PROFESSORS
87	16	22	30	19	23	11	8	1	3	NUMBER OF INSTITUTIONS
1,297	226	288	563	220	673	390	234	33	16	NUMBER OF INDIVIDUALS
1,186	226	260	506	194	653	384	225	33	11	SALARIED
111		28	57	26	20	6	9		5	CONTRIBUTED SERVICES
$14,647	$14,682	$14,347	$14,954	$14,208	$17,621	$19,453	$14,788	$16,022	$16,455	MEAN SALARY
$14,361	$14,681	$14,244	$14,283	$14,301	$16,395	$18,555	$13,986	$15,937	$16,250	MEDIAN SALARY
										INSTRUCTORS
80	9	21	29	21	17	7	7	1	2	NUMBER OF INSTITUTIONS
916	133	182	251	350	373	215	141	11	6	NUMBER OF INDIVIDUALS
886	133	171	240	342	368	215	136	11	6	SALARIED
30		11	11	8	5		5			CONTRIBUTED SERVICES
$12,661	$12,252	$11,752	$11,542	$14,059	$13,148	$14,255	$11,716	$9,514	$12,592	MEAN SALARY
$12,000	$12,220	$11,476	$11,375	$13,312	$11,878	$13,023	$11,241	$9,416	$11,500	MEDIAN SALARY
										LECTURERS
9	2	1	3	3	4	3			1	NUMBER OF INSTITUTIONS
52	6	6	6	34	26	22			4	NUMBER OF INDIVIDUALS
37	6	6	6	19	26	22			4	SALARIED
15				15						CONTRIBUTED SERVICES
$12,944	$16,401	$9,367	$11,556	$13,421	$13,828	$13,990			$12,938	MEAN SALARY
$12,375	$18,000	$8,833	$11,000	$13,375	$12,400	$12,400			$13,500	MEDIAN SALARY
										UNDESIGNATED RANKS
27	3	9	9	6	3	1	1		1	NUMBER OF INSTITUTIONS
775	22	130	336	287	95	50	4		41	NUMBER OF INDIVIDUALS
744	22	130	329	263	95	50	4		41	SALARIED
31			7	24						CONTRIBUTED SERVICES
$14,618	$10,956	$18,766	$13,138	$14,727	$12,512	$13,110	$15,400		$11,501	MEAN SALARY
$14,371	$9,250	$19,125	$12,826	$14,912	$11,863	$12,500	$16,000		$11,083	MEDIAN SALARY

TABLE 3-D.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
(1)	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	91	24	21	20	26	19	13	3	1	2
NUMBER OF INDIVIDUALS	10,139	2,261	2,527	2,087	3,264	3,370	2,285	565	138	382
SALARIED	10,115	2,249	2,519	2,085	3,262	3,365	2,281	564	138	382
CONTRIBUTED SERVICES	24	12	8	2	2	5	4	1		
MEAN SALARY	$18,935	$21,037	$17,938	$19,017	$18,204	$22,101	$22,477	$22,789	$19,448	$19,795
MEDIAN SALARY	$18,476	$20,390	$17,876	$18,215	$17,824	$21,714	$22,096	$22,178	$18,461	$19,322
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	90	24	21	20	25	19	13	3	1	2
NUMBER OF INDIVIDUALS	11,251	2,561	2,656	2,584	3,450	2,684	1,825	403	120	336
SALARIED	11,239	2,559	2,650	2,581	3,449	2,680	1,822	402	120	336
CONTRIBUTED SERVICES	12	2	6	3	1	4	3	1		
MEAN SALARY	$15,020	$16,162	$15,041	$14,836	$14,292	$16,054	$16,332	$15,942	$14,409	$15,270
MEDIAN SALARY	$14,845	$15,943	$15,010	$14,767	$14,149	$15,782	$15,973	$15,873	$14,217	$15,137
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	90	24	21	20	25	19	13	3	1	2
NUMBER OF INDIVIDUALS	16,537	4,058	4,174	3,971	4,334	3,477	2,379	496	150	452
SALARIED	16,504	4,047	4,160	3,967	4,330	3,461	2,367	492	150	452
CONTRIBUTED SERVICES	33	11	14	4	4	16	12	4		
MEAN SALARY	$12,449	$13,258	$12,447	$12,283	$11,849	$13,012	$13,212	$12,876	$12,113	$12,407
MEDIAN SALARY	$12,352	$13,054	$12,409	$12,254	$11,934	$12,779	$12,889	$12,796	$12,106	$12,345
INSTRUCTORS										
NUMBER OF INSTITUTIONS	107	24	22	20	41	18	12	3	1	2
NUMBER OF INDIVIDUALS	9,894	1,637	2,136	1,483	4,638	961	681	158	31	91
SALARIED	9,875	1,631	2,131	1,481	4,632	954	674	158	31	91
CONTRIBUTED SERVICES	19	6	5	2	6	7	7			
MEAN SALARY	$11,832	$11,095	$10,077	$9,336	$13,697	$10,561	$10,767	$10,445	$9,515	$9,590
MEDIAN SALARY	$10,888	$10,964	$9,904	$9,294	$13,981	$10,472	$10,574	$10,452	$9,562	$9,625
LECTURERS										
NUMBER OF INSTITUTIONS	32	11	9	6	6	10	5	2	1	2
NUMBER OF INDIVIDUALS	511	308	70	61	72	171	116	19	8	28
SALARIED	505	308	70	61	66	171	116	19	8	28
CONTRIBUTED SERVICES	6				6					
MEAN SALARY	$13,229	$13,274	$15,587	$13,044	$10,690	$9,915	$9,770	$11,520	$8,490	$9,834
MEDIAN SALARY	$12,747	$13,369	$10,000	$12,928	$10,818	$9,125	$9,107	$9,937	$8,625	$8,875
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	21	1	6	1	13					
NUMBER OF INDIVIDUALS	3,674	42	1,178	11	2,443					
SALARIED	3,625	5	1,166	11	2,443					
CONTRIBUTED SERVICES	49	37	12							
MEAN SALARY	$15,573	$7,981	$14,280	$7,718	$16,242					
MEDIAN SALARY	$16,081	$7,375	$14,817	$8,083	$17,057					

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 10,000-19,999)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
61	9	15	20	17	12	7	3	1	1	NUMBER OF INSTITUTIONS
2,133	187	403	835	708	734	543	76	74	41	NUMBER OF INDIVIDUALS
2,117	185	399	829	704	695	505	76	74	40	SALARIED
16	2	4	6	4	39	38			1	CONTRIBUTED SERVICES
$23,378	$25,432	$23,719	$23,093	$22,981	$26,382	$27,441	$24,184	$24,480	$20,708	MEAN SALARY
$22,802	$24,350	$23,674	$22,152	$22,632	$25,974	$27,014	$23,832	$24,666	$19,400	MEDIAN SALARY
										ASSOCIATE PROFESSORS
60	7	14	20	19	13	8	3	1	1	NUMBER OF INSTITUTIONS
1,626	249	275	601	501	507	378	75	41	13	NUMBER OF INDIVIDUALS
1,616	246	274	598	498	483	354	75	41	13	SALARIED
10	3	1	3	3	24	24				CONTRIBUTED SERVICES
$18,621	$20,626	$18,434	$18,295	$18,125	$21,260	$22,261	$19,624	$17,068	$16,673	MEAN SALARY
$18,296	$20,126	$18,483	$18,135	$17,698	$20,088	$20,682	$19,187	$17,583	$16,750	MEDIAN SALARY
										ASSISTANT PROFESSORS
55	7	14	20	14	13	8	3	1	1	NUMBER OF INSTITUTIONS
1,667	359	231	655	422	519	384	87	37	11	NUMBER OF INDIVIDUALS
1,611	354	217	632	408	481	350	87	37	7	SALARIED
56	5	14	23	14	38	34			4	CONTRIBUTED SERVICES
$15,925	$16,731	$15,400	$15,951	$15,466	$17,765	$18,493	$16,603	$14,128	$15,036	MEAN SALARY
$15,590	$16,142	$15,364	$15,722	$15,044	$16,531	$16,775	$16,382	$14,250	$15,750	MEDIAN SALARY
										INSTRUCTORS
49	6	11	17	15	8	3	3		1	NUMBER OF INSTITUTIONS
775	133	135	301	206	177	142	24	5	6	NUMBER OF INDIVIDUALS
731	133	135	290	173	165	133	24	5	3	SALARIED
44			11	33	12	9			3	CONTRIBUTED SERVICES
$12,153	$12,905	$12,099	$11,612	$12,524	$14,831	$15,475	$12,585	$9,596	$13,000	MEAN SALARY
$12,148	$12,861	$12,075	$11,603	$11,937	$12,820	$13,500	$12,400	$9,416	$11,750	MEDIAN SALARY
										LECTURERS
8	3	1	2	2	3	2	1			NUMBER OF INSTITUTIONS
274	206	5	57	6	14	12	2			NUMBER OF INDIVIDUALS
274	206	5	57	6	14	12	2			SALARIED
										CONTRIBUTED SERVICES
$14,047	$14,081	$10,209	$14,066	$15,909	$17,619	$17,392	$19,400			MEAN SALARY
$14,149	$14,183	$11,166	$13,937	$15,500	$16,333	$16,000	$19,500			MEDIAN SALARY
										UNDESIGNATED RANKS
10		1		9	2	1			1	NUMBER OF INSTITUTIONS
337		17	3	317	368	366			2	NUMBER OF INDIVIDUALS
331		17		314	367	365			2	SALARIED
6			3	3	1	1				CONTRIBUTED SERVICES
$16,416		$19,787		$16,233	$14,293	$14,276			$17,500	MEAN SALARY
$16,784		$20,332		$16,604	$13,759	$13,722			$18,000	MEDIAN SALARY

TABLE 3-E.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	60	9	21	10	20	5	5			
NUMBER OF INDIVIDUALS	18,543	2,088	6,708	1,888	7,859	1,693	1,693			
SALARIED	18,540	2,088	6,706	1,888	7,858	1,693	1,693			
CONTRIBUTED SERVICES	3		2		1					
MEAN SALARY	$20,866	$24,087	$20,436	$20,175	$20,543	$22,102	$22,102			
MEDIAN SALARY	$20,308	$23,706	$19,810	$19,578	$20,202	$21,668	$21,668			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	60	9	21	10	20	5	5			
NUMBER OF INDIVIDUALS	16,133	2,341	6,088	2,129	5,575	1,141	1,141			
SALARIED	16,120	2,341	6,082	2,129	5,568	1,141	1,141			
CONTRIBUTED SERVICES	13		6		7					
MEAN SALARY	$15,424	$17,359	$15,332	$14,952	$14,890	$15,629	$15,629			
MEDIAN SALARY	$15,300	$17,028	$15,217	$15,014	$14,933	$15,556	$15,556			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	60	9	21	10	20	5	5			
NUMBER OF INDIVIDUALS	21,202	3,368	8,085	3,172	6,577	1,188	1,188			
SALARIED	21,179	3,366	8,076	3,172	6,565	1,188	1,188			
CONTRIBUTED SERVICES	23	2	9		12					
MEAN SALARY	$12,629	$13,528	$12,727	$12,233	$12,239	$12,645	$12,645			
MEDIAN SALARY	$12,504	$13,300	$12,598	$12,164	$12,271	$12,611	$12,611			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	63	9	21	10	23	5	5			
NUMBER OF INDIVIDUALS	7,475	1,312	2,988	1,156	2,019	353	353			
SALARIED	7,444	1,310	2,967	1,156	2,011	353	353			
CONTRIBUTED SERVICES	31	2	21		8					
MEAN SALARY	$10,770	$10,650	$10,096	$9,181	$12,755	$9,970	$9,970			
MEDIAN SALARY	$10,148	$10,384	$10,014	$9,058	$11,612	$9,817	$9,817			
LECTURERS										
NUMBER OF INSTITUTIONS	34	7	17	2	8	3	3			
NUMBER OF INDIVIDUALS	1,689	350	572	13	754	63	63			
SALARIED	1,664	350	570	13	731	63	63			
CONTRIBUTED SERVICES	25		2		23					
MEAN SALARY	$12,007	$12,976	$10,702	$11,976	$12,561	$9,982	$9,982			
MEDIAN SALARY	$11,695	$13,058	$10,713	$11,500	$11,817	$10,388	$10,388			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	11	2	6		3					
NUMBER OF INDIVIDUALS	425	28	50		347	3	3			
SALARIED	413	16	50		347	3	3			
CONTRIBUTED SERVICES	12	12								
MEAN SALARY	$14,688	$8,013	$11,085		$15,514	$14,767	$14,767			
MEDIAN SALARY	$15,902	$7,785	$10,000		$16,432	$10,500	$10,500			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 20,000 AND ABOVE)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
55	6	21	10	18	4	4				NUMBER OF INSTITUTIONS
5,407	1,109	2,290	1,047	961	131	131				NUMBER OF INDIVIDUALS
5,373	1,109	2,278	1,041	945	131	131				SALARIED
34		12	6	16						CONTRIBUTED SERVICES
$24,581	$26,494	$24,556	$23,348	$23,757	$26,606	$26,606				MEAN SALARY
$23,984	$26,072	$23,994	$22,676	$23,200	$26,764	$26,764				MEDIAN SALARY
										ASSOCIATE PROFESSORS
55	6	21	10	18	4	4				NUMBER OF INSTITUTIONS
3,795	962	1,385	524	520	86	86				NUMBER OF INDIVIDUALS
3,779	962	1,386	525	516	86	86				SALARIED
16		3	9	4						CONTRIBUTED SERVICES
$18,876	$19,840	$19,116	$18,073	$17,853	$19,296	$19,296				MEAN SALARY
$18,593	$19,529	$18,806	$17,857	$17,784	$19,200	$19,200				MEDIAN SALARY
										ASSISTANT PROFESSORS
53	6	21	10	16	4	4				NUMBER OF INSTITUTIONS
4,506	1,106	1,583	1,290	527	70	70				NUMBER OF INDIVIDUALS
4,414	1,103	1,538	1,258	515	70	70				SALARIED
92	3	45	32	12						CONTRIBUTED SERVICES
$15,730	$16,413	$16,120	$14,595	$14,896	$14,929	$14,929				MEAN SALARY
$15,436	$15,954	$15,796	$14,907	$14,703	$14,818	$14,818				MEDIAN SALARY
										INSTRUCTORS
51	6	20	9	16	3	3				NUMBER OF INSTITUTIONS
2,640	393	1,159	485	603	44	44				NUMBER OF INDIVIDUALS
2,619	390	1,152	477	600	44	44				SALARIED
21	3	7	8	3						CONTRIBUTED SERVICES
$12,777	$12,515	$12,312	$11,378	$14,952	$11,789	$11,789				MEAN SALARY
$12,435	$12,386	$12,094	$11,450	$14,789	$12,210	$12,210				MEDIAN SALARY
										LECTURERS
25	6	12	1	6						NUMBER OF INSTITUTIONS
404	132	121	21	130	1	1				NUMBER OF INDIVIDUALS
383	128	121	5	129	1	1				SALARIED
21	4		16	1						CONTRIBUTED SERVICES
$13,989	$13,193	$13,040	$13,569	$15,669						MEAN SALARY
$13,814	$13,285	$12,346	$11,500	$14,562						MEDIAN SALARY
										UNDESIGNATED RANKS
8	2	5		1						NUMBER OF INSTITUTIONS
170	68	86	8	8						NUMBER OF INDIVIDUALS
170	68	86	8	8						SALARIED
										CONTRIBUTED SERVICES
$10,721	$10,551	$10,811	$8,019	$13,906						MEAN SALARY
$9,875	$9,375	$10,400	$7,900	$13,000						MEDIAN SALARY

TABLE 3-F.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES,

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS . .	92	14	30	21	27	60	30	13	7	10
NUMBER OF INDIVIDUALS . . .	20,657	2,739	7,517	3,313	7,088	9,016	5,658	1,311	1,010	997
SALARIED	20,627	2,727	7,510	3,308	7,082	8,916	5,649	1,278	997	992
CONTRIBUTED SERVICES . .	30	12	7	5	6	100	49	33	13	5
MEAN SALARY	$20,545	$22,802	$20,116	$20,165	$20,310	$21,507	$22,283	$20,615	$20,955	$18,789
MEDIAN SALARY	$19,854	$22,438	$19,517	$19,529	$19,574	$20,956	$21,764	$19,785	$19,715	$18,009
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS . .	92	14	30	21	27	60	30	13	7	10
NUMBER OF INDIVIDUALS . . .	19,465	3,127	6,937	3,700	5,701	7,011	4,026	1,200	887	898
SALARIED	19,435	3,125	6,930	3,691	5,689	6,938	3,998	1,165	881	894
CONTRIBUTED SERVICES . .	30	2	7	9	12	73	28	35	6	4
MEAN SALARY	$15,233	$16,517	$15,049	$15,119	$14,827	$15,510	$15,821	$15,153	$15,607	$14,487
MEDIAN SALARY	$15,160	$16,340	$14,975	$15,136	$14,869	$15,270	$15,623	$14,972	$14,806	$14,371
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS . .	92	14	30	21	27	60	30	13	7	10
NUMBER OF INDIVIDUALS . . .	25,725	4,342	9,217	5,291	6,875	8,395	4,831	1,504	905	1,155
SALARIED	25,649	4,329	9,198	5,279	6,843	8,241	4,763	1,451	887	1,140
CONTRIBUTED SERVICES . .	76	13	19	12	32	154	68	53	18	15
MEAN SALARY	$12,461	$12,997	$12,400	$12,368	$12,282	$12,717	$12,782	$12,542	$13,607	$11,979
MEDIAN SALARY	$12,402	$12,963	$12,355	$12,310	$12,256	$12,500	$12,634	$12,454	$12,372	$11,954
INSTRUCTORS										
NUMBER OF INSTITUTIONS . .	92	14	30	21	27	59	29	13	7	10
NUMBER OF INDIVIDUALS . . .	3,779	1,591	3,710	1,882	1,596	2,305	1,418	441	196	250
SALARIED	3,728	1,584	3,687	1,878	1,579	2,276	1,402	430	194	250
CONTRIBUTED SERVICES . .	51	7	23	4	17	29	16	11	2	
MEAN SALARY	$9,695	$10,196	$9,732	$9,291	$9,584	$10,112	$10,229	$10,162	$9,935	$9,505
MEDIAN SALARY	$9,644	$10,154	$9,678	$9,188	$9,556	$10,076	$10,117	$10,237	$9,875	$9,365
LECTURERS										
NUMBER OF INSTITUTIONS . .	53	11	20	6	16	21	12	2	2	5
NUMBER OF INDIVIDUALS . . .	1,709	296	520	48	845	357	272	19	18	48
SALARIED	1,674	296	518	48	812	356	272	19	17	48
CONTRIBUTED SERVICES . .	35		2		33	1			1	
MEAN SALARY	$12,129	$12,342	$11,468	$12,853	$12,430	$11,271	$11,342	$11,520	$11,266	$10,769
MEDIAN SALARY	$11,601	$12,223	$10,764	$12,750	$11,787	$11,046	$11,250	$9,937	$10,125	$10,666
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS . .	13	2	9		2	1	1			
NUMBER OF INDIVIDUALS . . .	222	69	79		74	20	16			4
SALARIED	134	20	79		35	16	16			
CONTRIBUTED SERVICES . .	88	49			39	4				4
MEAN SALARY	$10,284	$7,847	$10,616		$10,927	$13,475	$13,475			
MEDIAN SALARY	$9,458	$7,687	$9,750		$11,071	$12,000	$12,000			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

TOTAL)

11-12-MONTH CONTRACTS										ACADEMIC RANK OF INCUMBENT
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	(22)
										PROFESSORS
87	12	31	21	23	42	19	12	4	7	NUMBER OF INSTITUTIONS
7,421	1,243	2,685	1,772	1,721	1,448	932	324	108	84	NUMBER OF INDIVIDUALS
7,351	1,241	2,666	1,760	1,684	1,405	895	321	108	81	SALARIED
70	2	19	12	37	43	37	3		3	CONTRIBUTED SERVICES
$24,125	$25,991	$24,148	$23,483	$23,383	$26,267	$28,294	$22,104	$25,016	$22,033	MEAN SALARY
$23,546	$25,504	$23,610	$22,896	$22,938	$25,890	$27,972	$21,580	$25,156	$21,416	MEDIAN SALARY
										ASSOCIATE PROFESSORS
86	12	30	21	23	38	20	12	3	3	NUMBER OF INSTITUTIONS
5,153	1,081	1,665	1,337	1,070	1,125	677	330	84	34	NUMBER OF INDIVIDUALS
5,117	1,080	1,658	1,327	1,052	1,098	653	327	84	34	SALARIED
36	1	7	10	18	27	24	3			CONTRIBUTED SERVICES
$18,691	$19,587	$18,832	$18,311	$18,026	$20,569	$22,472	$17,627	$18,322	$17,871	MEAN SALARY
$18,479	$19,316	$18,582	$18,184	$17,859	$19,923	$21,466	$16,988	$19,300	$18,000	MEDIAN SALARY
										ASSISTANT PROFESSORS
85	12	30	21	22	37	19	11	2	5	NUMBER OF INSTITUTIONS
5,743	1,254	1,824	1,701	964	1,161	731	331	70	29	NUMBER OF INDIVIDUALS
5,555	1,247	1,751	1,638	919	1,118	701	327	70	20	SALARIED
188	7	73	63	45	43	30	4		9	CONTRIBUTED SERVICES
$15,805	$16,205	$15,970	$15,675	$15,180	$17,826	$19,218	$15,559	$15,021	$15,891	MEAN SALARY
$15,534	$15,803	$15,681	$15,510	$14,981	$16,671	$18,008	$14,798	$15,400	$16,000	MEDIAN SALARY
										INSTRUCTORS
82	11	30	19	22	29	11	12	2	4	NUMBER OF INSTITUTIONS
2,648	446	1,291	637	274	544	346	169	16	13	NUMBER OF INDIVIDUALS
2,598	443	1,280	622	253	531	337	168	16	10	SALARIED
50	3	11	15	21	13	9	1		3	CONTRIBUTED SERVICES
$12,097	$12,382	$12,259	$11,555	$12,102	$13,780	$14,927	$11,952	$9,540	$12,655	MEAN SALARY
$11,942	$12,276	$12,049	$11,540	$11,670	$12,450	$13,396	$11,558	$9,416	$11,750	MEDIAN SALARY
										LECTURERS
34	8	12	3	11	6	4	1		1	NUMBER OF INSTITUTIONS
480	142	118	51	169	40	34	2		4	NUMBER OF INDIVIDUALS
444	138	118	35	153	40	34	2		4	SALARIED
36	4		16	16						CONTRIBUTED SERVICES
$14,001	$13,145	$13,059	$14,313	$15,429	$15,230	$15,255	$19,400		$12,938	MEAN SALARY
$13,723	$13,222	$12,307	$13,416	$14,462	$13,500	$13,000	$19,500		$13,500	MEDIAN SALARY
										UNDESIGNATED RANKS
9	2	5		2	4	2	1		1	NUMBER OF INSTITUTIONS
202	68	89	11	34	422	416	4		2	NUMBER OF INDIVIDUALS
186	68	89	8	21	421	415	4		2	SALARIED
16			3	13	1	1				CONTRIBUTED SERVICES
$10,572	$10,551	$10,758	$8,019	$10,822	$14,163	$14,135	$15,400		$17,500	MEAN SALARY
$9,625	$9,375	$10,325	$7,900	$10,250	$13,640	$13,564	$16,000		$18,000	MEDIAN SALARY

TABLE 3-G.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	40	16	10	6	8
NUMBER OF INDIVIDUALS	989	81	165	181	562	4,256	2,023	746	872	615
SALARIED	982	81	165	178	558	4,160	1,977	714	859	610
CONTRIBUTED SERVICES	7			3	4	96	46	32	13	5
MEAN SALARY	$17,373	$18,959	$15,217	$17,990	$17,584	$20,740	$22,004	$18,897	$21,197	$18,159
MEDIAN SALARY	$17,244	$18,694	$15,125	$18,240	$17,390	$19,979	$21,348	$18,609	$19,886	$17,644
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	40	16	10	6	8
NUMBER OF INDIVIDUALS	1,308	95	262	300	651	3,588	1,462	797	767	562
SALARIED	1,297	95	262	294	646	3,518	1,436	763	761	558
CONTRIBUTED SERVICES	11			6	5	70	26	34	6	4
MEAN SALARY	$14,097	$14,694	$13,107	$14,808	$14,087	$15,244	$15,658	$14,738	$15,796	$14,016
MEDIAN SALARY	$13,946	$14,578	$13,037	$14,735	$13,945	$14,948	$15,581	$14,626	$14,931	$14,089
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	40	16	10	6	8
NUMBER OF INDIVIDUALS	1,742	137	387	362	856	4,253	1,787	1,008	755	703
SALARIED	1,714	137	387	354	836	4,112	1,728	959	737	688
CONTRIBUTED SERVICES	28			8	20	141	59	49	18	15
MEAN SALARY	$11,724	$11,870	$11,169	$12,034	$11,826	$12,625	$12,586	$12,371	$13,911	$11,698
MEDIAN SALARY	$11,669	$12,034	$11,135	$11,947	$11,731	$12,359	$12,546	$12,333	$12,486	$11,764
INSTRUCTORS										
NUMBER OF INSTITUTIONS	15	1	4	3	7	40	16	10	6	8
NUMBER OF INDIVIDUALS	703	60	144	170	329	1,209	602	283	165	159
SALARIED	694	60	144	168	322	1,185	591	272	163	159
CONTRIBUTED SERVICES	9			2	7	24	11	11	2	
MEAN SALARY	$9,366	$9,440	$8,920	$9,544	$9,459	$9,946	$10,036	$9,997	$10,015	$9,457
MEDIAN SALARY	$9,356	$9,309	$8,826	$9,545	$9,521	$9,966	$10,024	$10,111	$9,915	$9,284
LECTURERS										
NUMBER OF INSTITUTIONS	8		2	1	5	11	7		1	3
NUMBER OF INDIVIDUALS	66		4	2	60	167	137		10	20
SALARIED	62		4	2	56	166	137		9	20
CONTRIBUTED SERVICES	4				4	1			1	
MEAN SALARY	$11,486		$10,013	$8,475	$11,699	$12,520	$12,504		$13,733	$12,079
MEDIAN SALARY	$11,692		$10,500	$8,500	$11,916	$12,041	$12,023		$12,500	$12,000
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	2		2			1	1			
NUMBER OF INDIVIDUALS	61		22		39	17	13			4
SALARIED	22		22			13	13			
CONTRIBUTED SERVICES	39				39	4				4
MEAN SALARY	$10,241		$10,241			$13,177	$13,177			
MEDIAN SALARY	$10,400		$10,400			$12,250	$12,250			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS BELOW 10,000)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
15	1	5	3	6	27	9	9	3	6	NUMBER OF INSTITUTIONS
581	31	126	124	300	602	277	248	34	43	NUMBER OF INDIVIDUALS
556	31	121	122	282	597	277	245	34	41	SALARIED
25		5	2	18	5		3		2	CONTRIBUTED SERVICES
$21,283	$20,521	$18,941	$22,919	$21,663	$25,867	$30,103	$21,459	$26,183	$23,325	MEAN SALARY
$20,852	$20,124	$18,875	$21,600	$21,514	$25,300	$30,180	$20,836	$26,570	$24,272	MEDIAN SALARY
										ASSOCIATE PROFESSORS
15	1	5	3	6	22	9	9	2	2	NUMBER OF INSTITUTIONS
464	20	86	142	216	563	244	255	43	21	NUMBER OF INDIVIDUALS
449	20	82	142	205	560	244	252	43	21	SALARIED
15		4		11	3		3			CONTRIBUTED SERVICES
$16,961	$16,574	$15,917	$17,551	$17,008	$20,064	$23,417	$17,033	$19,518	$18,612	MEAN SALARY
$16,787	$16,000	$15,636	$17,705	$16,920	$19,655	$23,086	$16,200	$20,500	$18,500	MEDIAN SALARY
										ASSISTANT PROFESSORS
15	1	5	3	6	21	8	8	1	4	NUMBER OF INSTITUTIONS
437	23	84	174	156	651	356	244	33	18	NUMBER OF INDIVIDUALS
379	23	62	159	135	642	356	240	33	13	SALARIED
58		22	15	21	9		4		5	CONTRIBUTED SERVICES
$14,953	$14,416	$14,396	$15,998	$14,070	$17,796	$19,776	$15,181	$16,022	$16,352	MEAN SALARY
$14,565	$14,437	$14,352	$15,160	$14,150	$16,631	$19,090	$14,236	$15,937	$16,250	MEDIAN SALARY
										INSTRUCTORS
13	1	5	2	5	19	6	9	1	3	NUMBER OF INSTITUTIONS
133	9	19	57	45	377	214	145	11	7	NUMBER OF INDIVIDUALS
120	9	19	57	39	376	214	144	11	7	SALARIED
10		4		6	1		1			CONTRIBUTED SERVICES
$11,455	$11,561	$10,711	$11,922	$11,034	$13,173	$14,276	$11,847	$9,514	$12,507	MEAN SALARY
$11,363	$11,250	$11,125	$11,807	$11,035	$11,959	$13,000	$11,344	$9,416	$11,750	MEDIAN SALARY
										LECTURERS
5		1	1	3	4	3			1	NUMBER OF INSTITUTIONS
35		1	1	33	26	22			4	NUMBER OF INDIVIDUALS
20		1	1	18	26	22			4	SALARIED
15				15						CONTRIBUTED SERVICES
$13,480					$13,828	$13,990			$12,938	MEAN SALARY
$13,500					$12,400	$12,400			$13,500	MEDIAN SALARY
										UNDESIGNATED RANKS
					2	1	1			NUMBER OF INSTITUTIONS
16		3		13	54	50	4			NUMBER OF INDIVIDUALS
3		3			54	50	4			SALARIED
13				13						CONTRIBUTED SERVICES
$9,233		$9,233			$13,279	$13,110	$15,400			MEAN SALARY
$9,125		$9,125			$13,000	$12,500	$16,000			MEDIAN SALARY

TABLE 3-H.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	30	5	8	10	7	15	9	3	1	2
NUMBER OF INDIVIDUALS	4,311	724	1,036	1,388	1,163	3,0[illegible]	1,982	565	138	382
SALARIED	4,291	712	1,031	1,386	1,162	3,063	1,979	564	138	382
CONTRIBUTED SERVICES	20	12	5	2	1	4	3	1		
MEAN SALARY	$19,522	$20,752	$18,892	$20,141	$18,588	$22,219	$22,718	$22,789	$19,448	$19,795
MEDIAN SALARY	$18,941	$20,320	$18,795	$19,313	$18,171	$21,836	$22,374	$22,178	$18,461	$19,322
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	30	5	8	10	7	15	9	3	1	2
NUMBER OF INDIVIDUALS	4,647	841	1,170	1,461	1,175	2,282	1,423	403	120	336
SALARIED	4,641	839	1,169	1,458	1,175	2,279	1,421	402	120	336
CONTRIBUTED SERVICES	6	2	1	3		3	2	1		
MEAN SALARY	$15,058	$15,378	$14,881	$15,368	$14,621	$15,861	$16,101	$15,942	$14,409	$15,270
MEDIAN SALARY	$14,944	$15,240	$14,949	$15,274	$14,479	$15,608	$15,736	$15,873	$14,217	$15,137
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	30	5	8	10	7	15	9	3	1	2
NUMBER OF INDIVIDUALS	6,406	1,109	1,877	1,994	1,426	2,954	1,856	496	150	452
SALARIED	6,381	1,098	1,867	1,990	1,426	2,941	1,847	492	150	452
CONTRIBUTED SERVICES	25	11	10	4		13	9	4		
MEAN SALARY	$12,419	$12,468	$12,276	$12,631	$12,273	$12,877	$13,054	$12,876	$12,113	$12,407
MEDIAN SALARY	$12,330	$12,300	$12,254	$12,563	$12,174	$12,665	$12,747	$12,796	$12,106	$12,345
INSTRUCTORS										
NUMBER OF INSTITUTIONS	30	5	8	10	7	14	8	3	1	2
NUMBER OF INDIVIDUALS	2,405	361	943	720	381	743	463	158	31	91
SALARIED	2,394	356	941	718	379	738	458	158	31	91
CONTRIBUTED SERVICES	11	5	2	2	2	5	5			
MEAN SALARY	$9,689	$10,133	$9,567	$9,444	$10,041	$10,445	$10,678	$10,445	$9,515	$9,590
MEDIAN SALARY	$9,681	$10,214	$9,592	$9,402	$9,857	$10,342	$10,418	$10,452	$9,562	$9,625
LECTURERS										
NUMBER OF INSTITUTIONS	14	5	3	3	3	7	2	2	1	2
NUMBER OF INDIVIDUALS	159	67	28	33	31	127	72	19	8	28
SALARIED	153	67	28	33	25	127	72	19	8	28
CONTRIBUTED SERVICES	6				6					
MEAN SALARY	$14,576	$12,371	$25,031	$13,463	$10,248	$10,277	$10,320	$11,520	$8,490	$9,834
MEDIAN SALARY	$12,173	$12,325	$12,000	$13,833	$9,250	$9,295	$9,357	$9,937	$8,625	$8,875
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	1		1							
NUMBER OF INDIVIDUALS	49	41	7		1					
SALARIED	12	4	7		1					
CONTRIBUTED SERVICES	37	37								
MEAN SALARY	$8,235									
MEDIAN SALARY	$8,250									

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 10,000-19,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
29	5	8	10	6	11	6	3	1	1	NUMBER OF INSTITUTIONS
1,585	103	297	672	513	715	524	76	74	41	NUMBER OF INDIVIDUALS
1,572	101	293	668	510	677	487	76	74	40	SALARIED
13	2	4	4	3	38	37			1	CONTRIBUTED SERVICES
$23,329	$22,153	$23,084	$23,403	$23,606	$26,554	$27,719	$24,184	$24,480	$20,708	MEAN SALARY
$22,812	$21,884	$22,762	$22,592	$23,384	$26,182	$27,296	$23,832	$24,666	$19,400	MEDIAN SALARY
										ASSOCIATE PROFESSORS
28	5	7	10	6	12	7	3	1	1	NUMBER OF INSTITUTIONS
1,171	99	220	500	352	476	347	75	41	13	NUMBER OF INDIVIDUALS
1,165	98	219	499	349	452	323	75	41	13	SALARIED
6	1	1	1	3	24	24				CONTRIBUTED SERVICES
$18,321	$17,721	$18,113	$18,180	$18,823	$21,437	$22,604	$19,624	$17,068	$16,673	MEAN SALARY
$18,176	$17,470	$18,238	$17,992	$18,702	$20,228	$20,916	$19,187	$17,583	$16,750	MEDIAN SALARY
										ASSISTANT PROFESSORS
28	5	7	10	6	12	7	3	1	1	NUMBER OF INSTITUTIONS
1,178	125	199	557	297	440	305	87	37	11	NUMBER OF INDIVIDUALS
1,132	121	185	541	285	406	275	87	37	7	SALARIED
46	4	14	16	12	34	30			4	CONTRIBUTED SERVICES
$15,820	$14,653	$15,108	$16,156	$16,138	$18,373	$19,589	$16,603	$14,128	$15,036	MEAN SALARY
$15,642	$14,604	$15,158	$15,893	$15,885	$16,941	$17,820	$16,382	$14,250	$15,750	MEDIAN SALARY
										INSTRUCTORS
27	4	7	10	6	7	2	3	1	1	NUMBER OF INSTITUTIONS
522	44	125	250	103	123	88	24	5	6	NUMBER OF INDIVIDUALS
503	44	125	243	91	111	79	24	5	3	SALARIED
19			7	12	12	9			3	CONTRIBUTED SERVICES
$12,108	$11,375	$12,026	$11,744	$13,545	$16,626	$18,436	$12,585	$9,596	$13,000	MEAN SALARY
$12,046	$11,428	$11,958	$11,773	$13,464	$15,900	$18,500	$12,400	$9,416	$11,750	MEDIAN SALARY
										LECTURERS
5	2		1	2	2	1	1			NUMBER OF INSTITUTIONS
45	10		29	6	13	11	2			NUMBER OF INDIVIDUALS
45	10		29	6	13	11	2			SALARIED
										CONTRIBUTED SERVICES
$14,285	$12,526		$14,556	$15,909	$18,115	$17,882	$19,400			MEAN SALARY
$13,562	$13,000		$13,583	$15,500	$16,500	$16,250	$19,500			MEDIAN SALARY
										UNDESIGNATED RANKS
1				1	2	1			1	NUMBER OF INSTITUTIONS
16			3	13	368	366			2	NUMBER OF INDIVIDUALS
13				13	367	365			2	SALARIED
3			3		1	1				CONTRIBUTED SERVICES
$8,925				$8,925	$14,293	$14,276			$17,500	MEAN SALARY
$8,312				$8,312	$13,759	$13,722			$18,000	MEDIAN SALARY

TABLE 3-I.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(UNIVERSITIES WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTH-EAST	WEST AND SOUTH-WEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS . .	47	8	18	8	13	5	5			
NUMBER OF INDIVIDUALS . . .	15,357	1,934	6,316	1,744	5,363	1,693	1,693			
SALARIED	15,354	1,934	6,314	1,744	5,362	1,693	1,693			
CONTRIBUTED SERVICES . .	3		2		1					
MEAN SALARY	$21,034	$23,718	$20,443	$20,406	$20,967	$22,102	$22,102			
MEDIAN SALARY	$20,374	$23,378	$19,787	$19,817	$20,226	$21,668	$21,668			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS . .	47	8	18	8	13	5	5			
NUMBER OF INDIVIDUALS . . .	13,510	2,191	5,505	1,939	3,875	1,141	1,141			
SALARIED	13,497	2,191	5,499	1,939	3,868	1,141	1,141			
CONTRIBUTED SERVICES . .	13		6		7					
MEAN SALARY	$15,403	$17,032	$15,177	$14,980	$15,013	$15,629	$15,629			
MEDIAN SALARY	$15,333	$16,830	$15,067	$15,072	$15,105	$15,556	$15,556			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS . .	47	8	18	8	13	5	5			
NUMBER OF INDIVIDUALS . . .	17,577	3,096	6,953	2,935	4,593	1,188	1,188			
SALARIED	17,554	3,094	6,944	2,935	4,581	1,188	1,188			
CONTRIBUTED SERVICES . .	23	2	9		12					
MEAN SALARY	$12,549	$13,221	$12,502	$12,231	$12,368	$12,645	$12,645			
MEDIAN SALARY	$12,491	$13,114	$12,434	$12,168	$12,370	$12,611	$12,611			
INSTRUCTORS										
NUMBER OF INSTITUTIONS . .	47	8	18	8	13	5	5			
NUMBER OF INDIVIDUALS . . .	5,671	1,170	2,623	992	886	353	353			
SALARIED	5,640	1,168	2,602	992	878	353	353			
CONTRIBUTED SERVICES . .	31	2	21		8					
MEAN SALARY	$9,737	$10,254	$9,837	$9,137	$9,433	$9,970	$9,970			
MEDIAN SALARY	$9,666	$10,169	$9,769	$8,983	$9,465	$9,817	$9,817			
LECTURERS										
NUMBER OF INSTITUTIONS . .	31	6	15	2	8	3	3			
NUMBER OF INDIVIDUALS . . .	1,484	229	488	13	754	63	63			
SALARIED	1,459	229	486	13	731	63	63			
CONTRIBUTED SERVICES . .	25		2		23					
MEAN SALARY	$11,900	$12,333	$10,699	$11,976	$12,561	$9,982	$9,982			
MEDIAN SALARY	$11,568	$12,180	$10,731	$11,500	$11,817	$10,388	$10,388			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS . .	10	2	6		2					
NUMBER OF INDIVIDUALS . . .	112	28	50		34	3	3			
SALARIED	100	16	50		34	3	3			
CONTRIBUTED SERVICES . .	12	12								
MEAN SALARY	$10,539	$8,013	$11,085		$10,924	$14,767	$14,767			
MEDIAN SALARY	$9,642	$7,785	$10,000		$11,000	$10,500	$10,500			

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 20,000 AND ABOVE)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
43	6	18	8	11	4	4				NUMBER OF INSTITUTIONS
5,255	1,109	2,262	576	908	131	131				NUMBER OF INDIVIDUALS
5,223	1,109	2,252	570	892	131	131				SALARIED
32		10	6	16						CONTRIBUTED SERVICES
$24,666	$26,494	$24,566	$23,609	$23,799	$26,606	$26,606				MEAN SALARY
$24,130	$26,072	$23,994	$23,244	$23,320	$26,764	$26,764				MEDIAN SALARY
										ASSOCIATE PROFESSORS
43	6	18	8	11	4	4				NUMBER OF INSTITUTIONS
3,518	962	1,359	695	502	86	86				NUMBER OF INDIVIDUALS
3,503	962	1,357	686	498	86	86				SALARIED
15		2	9	4						CONTRIBUTED SERVICES
$19,035	$19,840	$19,124	$18,564	$17,886	$19,296	$19,296				MEAN SALARY
$18,777	$19,529	$18,811	$18,436	$17,823	$19,200	$19,200				MEDIAN SALARY
										ASSISTANT PROFESSORS
42	6	18	8	10	4	4				NUMBER OF INSTITUTIONS
4,128	1,106	1,541	570	511	70	70				NUMBER OF INDIVIDUALS
4,044	1,103	1,504	538	499	70	70				SALARIED
84	3	37	32	12						CONTRIBUTED SERVICES
$15,881	$16,413	$16,141	$15,344	$14,932	$14,929	$14,929				MEAN SALARY
$15,592	$15,954	$15,810	$15,345	$14,750	$14,818	$14,818				MEDIAN SALARY
										INSTRUCTORS
42	6	18	7	11	3	3				NUMBER OF INSTITUTIONS
1,996	393	1,147	330	126	44	44				NUMBER OF INDIVIDUALS
1,975	390	1,140	322	123	44	44				SALARIED
21	3	7	8	3						CONTRIBUTED SERVICES
$12,133	$12,515	$12,305	$11,348	$11,373	$11,789	$11,789				MEAN SALARY
$11,975	$12,386	$12,075	$11,244	$10,972	$12,210	$12,210				MEDIAN SALARY
										LECTURERS
24	6	11	1	6						NUMBER OF INSTITUTIONS
400	132	117	21	130	1	1				NUMBER OF INDIVIDUALS
379	128	117	5	129	1	1				SALARIED
21	4		16	1						CONTRIBUTED SERVICES
$13,995	$13,193	$13,027	$13,569	$15,669						MEAN SALARY
$13,785	$13,285	$12,269	$11,500	$14,562						MEDIAN SALARY
										UNDESIGNATED RANKS
8	2	5		1						NUMBER OF INSTITUTIONS
170	68	86	8	8						NUMBER OF INDIVIDUALS
170	68	86	8	8						SALARIED
										CONTRIBUTED SERVICES
$10,721	$10,551	$10,811	$8,019	$13,906						MEAN SALARY
$9,875	$9,375	$10,400	$7,900	$13,000						MEDIAN SALARY

TABLE 3-J.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	303	71	59	100	73	763	228	243	181	111
NUMBER OF INDIVIDUALS	15,773	4,032	2,723	3,228	5,790	11,653	4,509	3,397	2,160	1,587
SALARIED	15,748	4,031	2,720	3,220	5,777	10,937	4,236	3,173	2,104	1,424
CONTRIBUTED SERVICES	25	1	3	8	13	716	273	224	56	163
MEAN SALARY	$18,446	$20,416	$17,973	$16,398	$18,436	$16,501	$18,260	$16,031	$14,257	$15,630
MEDIAN SALARY	$18,262	$19,768	$17,877	$16,191	$18,565	$16,221	$17,960	$15,823	$14,214	$15,168
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	306	73	59	100	74	759	227	247	175	110
NUMBER OF INDIVIDUALS	19,309	4,971	3,583	4,836	5,919	12,840	4,925	3,838	2,347	1,730
SALARIED	19,292	4,971	3,575	4,831	5,915	12,173	4,683	3,595	2,307	1,588
CONTRIBUTED SERVICES	17		8	5	4	667	242	243	40	142
MEAN SALARY	$14,557	$16,021	$14,505	$13,650	$14,098	$12,959	$14,180	$12,568	$11,625	$12,174
MEDIAN SALARY	$14,466	$15,763	$14,571	$13,644	$13,936	$12,976	$14,114	$12,631	$11,680	$12,164
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	309	74	60	101	74	778	234	254	178	112
NUMBER OF INDIVIDUALS	29,645	6,554	6,353	8,714	8,024	20,003	7,822	5,976	3,641	2,564
SALARIED	29,503	6,550	6,326	8,631	7,996	19,004	7,378	5,645	3,562	2,419
CONTRIBUTED SERVICES	142	4	27	83	28	999	444	331	79	145
MEAN SALARY	$12,054	$13,103	$12,170	$11,527	$11,673	$10,926	$11,637	$10,758	$10,057	$10,432
MEDIAN SALARY	$12,047	$12,973	$12,207	$11,473	$11,847	$10,898	$11,592	$10,737	$10,067	$10,434
INSTRUCTORS										
NUMBER OF INSTITUTIONS	299	71	58	100	70	741	226	244	164	107
NUMBER OF INDIVIDUALS	11,077	2,614	2,839	3,604	2,020	8,128	3,093	2,444	1,681	910
SALARIED	11,027	2,612	2,823	3,592	2,000	7,588	2,835	2,261	1,647	845
CONTRIBUTED SERVICES	50	2	16	12	20	540	258	183	34	65
MEAN SALARY	$9,827	$10,778	$9,973	$9,236	$9,439	$9,156	$9,734	$9,195	$8,401	$8,586
MEDIAN SALARY	$9,676	$10,608	$9,903	$9,193	$9,441	$9,154	$9,805	$9,184	$8,401	$8,591
LECTURERS										
NUMBER OF INSTITUTIONS	53	11	20	14	8	101	40	26	17	18
NUMBER OF INDIVIDUALS	684	304	203	96	81	381	208	73	59	41
SALARIED	683	303	203	96	81	356	202	72	53	29
CONTRIBUTED SERVICES	1	1				25	6	1	6	12
MEAN SALARY	$11,990	$13,825	$10,090	$11,511	$10,456	$9,348	$10,716	$8,279	$6,394	$7,865
MEDIAN SALARY	$12,141	$14,081	$10,036	$11,473	$10,750	$9,761	$10,613	$9,214	$6,250	$7,750
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	23	1	8	11	3	106	31	35	21	19
NUMBER OF INDIVIDUALS	188	1	44	45	98	1,483	562	426	227	268
SALARIED	187	1	43	45	98	1,398	511	412	210	265
CONTRIBUTED SERVICES	1		1			85	51	14	17	3
MEAN SALARY	$10,891					$10,660	$11,441	$10,057	$9,417	$11,075
MEDIAN SALARY	$10,416					$10,383	$10,931	$9,820	$9,111	$10,590

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

(INSTITUTIONS, TOTAL)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
203	35	39	79	50	297	88	92	57	60	NUMBER OF INSTITUTIONS
2,355	329	503	1,055	468	2,334	773	601	308	652	NUMBER OF INDIVIDUALS
2,312	316	495	1,037	464	2,188	725	545	306	612	SALARIED
43	13	8	18	4	146	48	56	2	40	CONTRIBUTED SERVICES
$22,278	$25,303	$21,816	$21,545	$22,347	$16,762	$17,182	$15,450	$15,337	$18,144	MEAN SALARY
$21,594	$24,754	$21,378	$20,676	$22,224	$15,983	$17,085	$15,225	$14,476	$16,342	MEDIAN SALARY
										ASSOCIATE PROFESSORS
185	27	37	73	48	270	74	90	52	54	NUMBER OF INSTITUTIONS
1,607	382	256	693	276	1,773	598	444	247	484	NUMBER OF INDIVIDUALS
1,580	377	255	672	276	1,666	570	392	244	460	SALARIED
27	5	1	21		107	28	52	3	24	CONTRIBUTED SERVICES
$18,274	$20,104	$17,812	$17,770	$17,429	$13,424	$13,910	$13,198	$13,025	$13,227	MEAN SALARY
$17,750	$19,524	$17,403	$17,485	$16,807	$13,132	$13,709	$13,196	$12,454	$12,075	MEDIAN SALARY
										ASSISTANT PROFESSORS
191	28	42	78	43	271	83	82	44	62	NUMBER OF INSTITUTIONS
2,012	604	307	853	248	2,266	835	549	338	544	NUMBER OF INDIVIDUALS
1,892	588	289	776	239	2,114	764	515	331	504	SALARIED
120	16	18	77	9	152	71	34	7	40	CONTRIBUTED SERVICES
$14,883	$15,647	$14,754	$14,463	$14,527	$11,621	$11,754	$11,642	$11,601	$11,413	MEAN SALARY
$14,525	$15,442	$14,601	$13,829	$14,350	$11,155	$11,460	$11,263	$11,269	$10,554	MEDIAN SALARY
										INSTRUCTORS
134	18	31	61	24	182	56	57	31	38	NUMBER OF INSTITUTIONS
1,061	279	223	450	109	1,135	463	244	197	231	NUMBER OF INDIVIDUALS
1,005	256	214	430	105	1,056	436	198	197	225	SALARIED
56	23	9	20	4	79	27	46		6	CONTRIBUTED SERVICES
$11,634	$12,426	$12,146	$11,056	$11,027	$9,535	$9,819	$9,455	$9,135	$9,403	MEAN SALARY
$11,515	$12,646	$11,742	$10,844	$10,870	$9,338	$9,713	$9,214	$8,953	$9,068	MEDIAN SALARY
										LECTURERS
17	4	8	5		23	9	3	2	9	NUMBER OF INSTITUTIONS
261	204	22	35		84	50	4	2	28	NUMBER OF INDIVIDUALS
260	203	22	35		64	44	1	2	17	SALARIED
1	1				20	6	3		11	CONTRIBUTED SERVICES
$13,802	$14,246	$10,926	$13,039		$8,293					MEAN SALARY
$14,146	$14,227	$11,000	$13,750		$10,000					MEDIAN SALARY
										UNDESIGNATED RANKS
16	3	6	5	2	63	22	23	5	13	NUMBER OF INSTITUTIONS
135	35	42	25	33	896	349	276	95	176	NUMBER OF INDIVIDUALS
108	33	42	11	22	794	292	250	93	159	SALARIED
27	2		14	11	102	57	26	2	17	CONTRIBUTED SERVICES
$12,713	$10,366	$12,575	$12,784	$16,462	$10,910	$10,896	$11,625	$8,097	$11,456	MEAN SALARY
$12,384	$10,250	$12,000	$12,500	$15,428	$10,346	$10,702	$11,470	$6,859	$10,239	MEDIAN SALARY

TABLE 3-K.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	14	5	4	1	4	377	90	129	109	49
NUMBER OF INDIVIDUALS	105	44	21	9	31	2,806	643	867	943	353
SALARIED	104	43	21	9	31	2,528	523	757	920	328
CONTRIBUTED SERVICES	1	1				278	120	110	23	25
MEAN SALARY	$16,917	$19,498	$13,819	$12,022	$16,856	$13,965	$15,383	$13,676	$13,316	$14,189
MEDIAN SALARY	$17,071	$19,500	$13,812	$12,500	$17,250	$13,810	$15,025	$13,585	$13,490	$13,666
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	16	7	4	1	4	372	89	133	101	49
NUMBER OF INDIVIDUALS	136	59	28	6	43	3,239	730	1,142	972	395
SALARIED	134	59	27	6	42	2,947	609	1,021	954	363
CONTRIBUTED SERVICES	2		1		1	292	121	121	18	32
MEAN SALARY	$13,696	$14,871	$12,042	$10,533	$13,560	$11,428	$12,366	$11,286	$11,039	$11,273
MEDIAN SALARY	$13,266	$15,450	$11,722	$10,666	$13,400	$11,401	$12,209	$11,299	$11,013	$11,141
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	17	7	5	1	4	388	94	139	104	51
NUMBER OF INDIVIDUALS	254	109	59	28	58	5,230	1,266	1,880	1,529	555
SALARIED	251	106	59	28	58	4,780	1,064	1,681	1,505	530
CONTRIBUTED SERVICES	3	3				450	202	199	24	25
MEAN SALARY	$11,518	$12,243	$11,147	$9,680	$11,459	$9,976	$10,486	$9,998	$9,694	$9,685
MEDIAN SALARY	$11,380	$12,294	$10,763	$9,500	$11,444	$9,981	$10,416	$10,005	$9,703	$9,711
INSTRUCTORS										
NUMBER OF INSTITUTIONS	14	5	4	2	3	361	89	131	92	49
NUMBER OF INDIVIDUALS	173	35	67	59	12	2,745	753	987	681	324
SALARIED	171	34	66	59	12	2,433	611	871	670	281
CONTRIBUTED SERVICES	2	1	1			312	142	116	11	43
MEAN SALARY	$10,062	$10,064	$9,848	$10,478	$9,190	$8,593	$9,067	$8,838	$8,082	$8,018
MEDIAN SALARY	$9,715	$10,000	$9,500	$10,500	$9,200	$8,450	$9,002	$8,667	$8,159	$8,022
LECTURERS										
NUMBER OF INSTITUTIONS	2	2				23	5	7	4	7
NUMBER OF INDIVIDUALS	8	8				60	12	29	9	10
SALARIED	8	8				54	8	28	8	10
CONTRIBUTED SERVICES						6	4	1	1	
MEAN SALARY	$11,620	$11,620				$5,486	$7,271	$4,971	$4,412	$6,360
MEDIAN SALARY	$10,800	$10,800				$5,500	$7,750	$5,250	$4,001	$6,000
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS						66	20	21	13	12
NUMBER OF INDIVIDUALS						920	364	231	143	182
SALARIED						839	313	217	127	182
CONTRIBUTED SERVICES						81	51	14	16	
MEAN SALARY						$10,564	$11,746	$9,417	$8,729	$11,180
MEDIAN SALARY						$10,090	$11,310	$9,257	$8,692	$10,484

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS BELOW 1,000)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
14	7	2		5	181	57	64	30	30	NUMBER OF INSTITUTIONS
130	48	15		67	1,191	445	384	126	236	NUMBER OF INDIVIDUALS
123	41	15		67	1,068	401	331	126	210	SALARIED
7	7				123	44	53		26	CONTRIBUTED SERVICES
$25,298	$26,268	$16,662		$26,638	$14,642	$14,930	$14,652	$13,825	$14,565	MEAN SALARY
$24,692	$23,570	$16,500		$26,900	$14,343	$15,138	$13,931	$13,222	$14,466	MEDIAN SALARY
										ASSOCIATE PROFESSORS
16	8	2		6	159	47	58	27	27	NUMBER OF INSTITUTIONS
115	56	7		52	848	308	267	108	165	NUMBER OF INDIVIDUALS
114	55	7		52	751	280	217	105	149	SALARIED
1	1				97	28	50	3	16	CONTRIBUTED SERVICES
$20,915	$21,400	$17,234		$20,896	$12,418	$12,727	$12,351	$11,349	$12,690	MEAN SALARY
$20,666	$19,928	$16,875		$21,800	$11,598	$12,368	$11,522	$10,982	$11,543	MEDIAN SALARY
										ASSISTANT PROFESSORS
16	8	3		5	158	51	58	22	27	NUMBER OF INSTITUTIONS
170	104	7		59	891	385	275	100	131	NUMBER OF INDIVIDUALS
166	100	7		59	803	332	250	100	121	SALARIED
4	4				88	53	25		10	CONTRIBUTED SERVICES
$15,794	$15,889	$13,863		$15,862	$10,953	$10,918	$11,187	$10,002	$11,351	MEAN SALARY
$15,714	$15,909	$14,416		$15,850	$10,367	$10,540	$10,435	$9,750	$10,369	MEDIAN SALARY
										INSTRUCTORS
12	6	2		4	112	36	42	18	16	NUMBER OF INSTITUTIONS
47	34	2		11	521	252	148	62	59	NUMBER OF INDIVIDUALS
46	33	2		11	451	227	107	62	55	SALARIED
1	1				70	25	41		4	CONTRIBUTED SERVICES
$11,718	$12,232	$11,920		$10,138	$8,583	$9,260	$8,902	$8,356	$8,705	MEAN SALARY
$12,111	$12,687	$12,000		$9,750	$8,920	$9,289	$8,711	$8,406	$8,303	MEDIAN SALARY
										LECTURERS
2	2				15	5	3	2	5	NUMBER OF INSTITUTIONS
3	3				48	24	3	2	19	NUMBER OF INDIVIDUALS
3	3				31	18	1	2	10	SALARIED
					17	6	2		9	CONTRIBUTED SERVICES
$12,433	$12,433				$5,669					MEAN SALARY
$14,500	$14,500				$4,076					MEDIAN SALARY
										UNDESIGNATED RANKS
4	2			2	47	15	19	3	10	NUMBER OF INSTITUTIONS
47	25			22	423	167	137	26	93	NUMBER OF INDIVIDUALS
47	25			22	328	110	111	26	81	SALARIED
					95	57	26		12	CONTRIBUTED SERVICES
$13,604	$11,088			$16,462	$10,650	$10,657	$9,353	$11,352	$12,138	MEAN SALARY
$13,300	$10,916			$15,428	$9,882	$10,800	$8,295	$9,500	$10,416	MEDIAN SALARY

TABLE 3-L.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
(1)	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	54	11	8	24	11	292	85	96	63	48
NUMBER OF INDIVIDUALS	712	157	114	298	143	5,412	1,769	1,758	1,010	875
SALARIED	709	157	114	298	140	5,092	1,682	1,665	981	764
CONTRIBUTED SERVICES	3				3	320	87	93	29	111
MEAN SALARY	$16,197	$17,276	$16,021	$15,486	$16,643	$16,638	$18,121	$16,541	$14,899	$15,818
MEDIAN SALARY	$16,059	$17,293	$15,687	$15,621	$16,583	$16,268	$17,693	$16,229	$14,669	$15,081
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	54	11	8	23	12	293	85	96	65	47
NUMBER OF INDIVIDUALS	1,157	248	205	468	236	5,725	1,807	1,889	1,165	864
SALARIED	1,155	248	205	468	234	5,443	1,731	1,788	1,144	780
CONTRIBUTED SERVICES	2				2	282	76	101	21	84
MEAN SALARY	$13,518	$14,432	$13,445	$12,967	$13,713	$12,864	$13,853	$12,832	$11,892	$12,171
MEDIAN SALARY	$13,545	$14,430	$13,125	$13,034	$13,934	$12,844	$13,789	$12,821	$11,811	$12,134
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	56	12	8	24	12	296	87	97	65	47
NUMBER OF INDIVIDUALS	2,100	454	287	994	365	9,095	3,064	2,982	1,722	1,327
SALARIED	2,063	454	284	973	352	8,688	2,909	2,874	1,679	1,226
CONTRIBUTED SERVICES	37		3	21	13	407	155	108	43	101
MEAN SALARY	$11,439	$12,013	$11,504	$11,081	$11,638	$10,856	$11,382	$10,910	$10,223	$10,350
MEDIAN SALARY	$11,356	$11,689	$11,500	$11,099	$11,772	$10,836	$11,344	$10,880	$10,182	$10,377
INSTRUCTORS										
NUMBER OF INSTITUTIONS	52	11	7	23	11	287	84	95	63	45
NUMBER OF INDIVIDUALS	932	224	105	420	183	3,421	1,124	1,099	805	393
SALARIED	928	224	105	420	179	3,255	1,055	1,039	784	377
CONTRIBUTED SERVICES	4				4	166	69	60	21	16
MEAN SALARY	$9,577	$9,816	$9,484	$9,332	$9,909	$9,193	$9,623	$9,367	$8,544	$8,858
MEDIAN SALARY	$9,441	$9,758	$9,416	$9,303	$9,930	$9,210	$9,671	$9,375	$8,504	$8,804
LECTURERS										
NUMBER OF INSTITUTIONS	7	2		4	1	56	21	15	11	9
NUMBER OF INDIVIDUALS	28	11		9	8	188	89	32	41	26
SALARIED	28	11		9	8	174	88	32	40	14
CONTRIBUTED SERVICES						14	1		1	12
MEAN SALARY	$12,562	$14,539		$11,389	$11,163	$9,958	$11,868	$10,495	$5,942	$8,200
MEDIAN SALARY	$12,333	$15,250		$11,875	$11,333	$10,615	$11,565	$10,857	$6,166	$8,000
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	3			2	1	35	8	13	7	7
NUMBER OF INDIVIDUALS	96		1	2	93	434	105	160	83	86
SALARIED	95			2	93	430	105	160	82	83
CONTRIBUTED SERVICES	1		1			4			1	3
MEAN SALARY	$13,961			$8,710	$14,074	$10,715	$11,298	$10,413	$10,427	$10,844
MEDIAN SALARY	$14,088			$8,750	$14,147	$10,585	$11,062	$10,269	$10,368	$10,794

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 1,000-2,499

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
35	7	5	15	8	84	17	21	23	23	NUMBER OF INSTITUTIONS
310	67	105	120	18	768	164	165	131	308	NUMBER OF INDIVIDUALS
301	61	103	119	18	763	163	163	130	307	SALARIED
9	6	2	1		5	1	2	1	1	CONTRIBUTED SERVICES
$21,340	$22,666	$18,565	$23,714	$17,012	$18,243	$17,511	$15,595	$15,055	$21,387	MEAN SALARY
$20,446	$22,610	$18,547	$21,954	$17,200	$16,923	$17,621	$15,380	$14,666	$21,312	MEDIAN SALARY
										ASSOCIATE PROFESSORS
28	5	4	13	6	83	14	26	22	21	NUMBER OF INSTITUTIONS
200	69	11	110	10	612	183	130	111	188	NUMBER OF INDIVIDUALS
198	67	11	110	10	610	183	128	111	188	SALARIED
2	2				2		2			CONTRIBUTED SERVICES
$18,718	$17,586	$16,375	$19,647	$16,454	$13,560	$13,740	$13,520	$13,696	$13,395	MEAN SALARY
$18,000	$17,863	$16,750	$19,285	$16,500	$13,378	$13,694	$13,263	$13,472	$12,400	MEDIAN SALARY
										ASSISTANT PROFESSORS
32	7	3	15	7	84	17	20	18	29	NUMBER OF INSTITUTIONS
307	136	9	150	12	853	259	175	156	263	NUMBER OF INDIVIDUALS
288	125	5	146	12	832	255	171	150	256	SALARIED
19	11	4	4		21	4	4	6	7	CONTRIBUTED SERVICES
$14,933	$14,366	$13,638	$15,628	$12,929	$11,391	$11,416	$11,741	$11,644	$10,982	MEAN SALARY
$14,425	$14,500	$13,750	$14,666	$13,250	$11,[illegible]7	$11,432	$11,416	$11,333	$10,358	MEDIAN SALARY
										INSTRUCTORS
16	5	1	9	1	56	13	14	10	19	NUMBER OF INSTITUTIONS
182	103	3	75	1	414	139	82	88	105	NUMBER OF INDIVIDUALS
158	81	1	75	1	412	138	81	88	105	SALARIED
24	22	2			2	1	1			CONTRIBUTED SERVICES
$11,918					$9,575	$10,184	$10,068	$8,708	$9,120	MEAN SALARY
$12,047					$9,316	$9,810	$9,426	$8,678	$9,072	MEDIAN SALARY
										LECTURERS
					5	2			3	NUMBER OF INSTITUTIONS
1	1				26	19	1		6	NUMBER OF INDIVIDUALS
					25	19			6	SALARIED
1	1				1		1			CONTRIBUTED SERVICES
					$10,333	$11,130			$7,831	MEAN SALARY
					$11,125	$11,375			$8,000	MEDIAN SALARY
										UNDESIGNATED RANKS
					12	7	1	2	2	NUMBER OF INSTITUTIONS
2	2				289	182	1	69	37	NUMBER OF INDIVIDUALS
					287	182	1	67	37	SALARIED
2	2				2			2		CONTRIBUTED SERVICES
					$9,880					MEAN SALARY
					$9,462					MEDIAN SALARY

TABLE 3-M.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	87	18	15	35	19	70	36	13	9	12
NUMBER OF INDIVIDUALS	2,162	593	335	741	493	2,185	1,143	526	207	309
SALARIED	2,161	593	335	741	492	2,090	1,087	517	203	283
CONTRIBUTED SERVICES	1				1	95	56	9	4	26
MEAN SALARY	$17,300	$19,843	$17,261	$15,763	$16,578	$17,375	$18,246	$16,988	$15,414	$16,139
MEDIAN SALARY	$17,018	$19,463	$17,438	$15,693	$16,341	$17,036	$17,926	$16,550	$15,328	$15,778
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	87	18	15	35	19	70	36	13	9	12
NUMBER OF INDIVIDUALS	3,094	855	536	1,086	617	2,395	1,254	511	210	420
SALARIED	3,094	855	536	1,086	617	2,318	1,219	496	209	394
CONTRIBUTED SERVICES						77	35	15	1	26
MEAN SALARY	$14,055	$15,846	$13,823	$13,040	$13,561	$13,699	$14,248	$13,553	$12,884	$12,613
MEDIAN SALARY	$13,980	$15,714	$13,980	$13,094	$13,518	$13,758	$14,272	$13,565	$12,887	$12,657
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	87	18	15	35	19	70	36	13	9	12
NUMBER OF INDIVIDUALS	5,496	1,200	1,016	2,124	1,156	3,600	1,949	697	390	564
SALARIED	5,461	1,200	1,015	2,094	1,152	3,501	1,881	692	378	550
CONTRIBUTED SERVICES	35		1	30	4	99	68	5	12	14
MEAN SALARY	$11,681	$13,122	$11,693	$11,033	$11,348	$11,486	$11,791	$11,457	$10,767	$10,974
MEDIAN SALARY	$11,629	$13,054	$11,743	$10,981	$11,479	$11,496	$11,783	$11,423	$10,825	$10,829
INSTRUCTORS										
NUMBER OF INSTITUTIONS	84	18	15	34	17	70	36	13	9	12
NUMBER OF INDIVIDUALS	2,373	544	503	949	377	1,253	674	226	195	158
SALARIED	2,367	544	503	949	371	1,200	632	223	193	152
CONTRIBUTED SERVICES	6				6	53	42	3	2	6
MEAN SALARY	$9,585	$10,682	$9,798	$9,024	$9,121	$9,589	$10,015	$9,612	$8,922	$8,633
MEDIAN SALARY	$9,436	$10,524	$9,812	$9,023	$9,268	$9,652	$10,104	$9,633	$8,885	$8,760
LECTURERS										
NUMBER OF INSTITUTIONS	9	1	6	2		12	5	3	2	2
NUMBER OF INDIVIDUALS	57	8	45	4		53	31	8	9	5
SALARIED	57	8	45	4		49	31	8	5	5
CONTRIBUTED SERVICES						4			4	
MEAN SALARY	$10,458	$14,531	$9,927	$8,289		$10,805	$10,903	$9,484	$13,175	$9,940
MEDIAN SALARY	$10,150	$15,000	$9,850	$8,000		$10,366	$10,458	$9,166	$12,750	$9,416
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	8	1	4	3		5	3	1	1	
NUMBER OF INDIVIDUALS	25	1	11	13		129	93	35	1	
SALARIED	25	1	11	13		129	93	35	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$7,777					$11,099				
MEDIAN SALARY	$7,416					$10,755				

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 2,500-4,999)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
50	6	5	26	9	25	9	5	4	7	NUMBER OF INSTITUTIONS
396	40	49	269	38	267	74	34	51	108	NUMBER OF INDIVIDUALS
390	40	49	264	37	252	73	34	50	95	SALARIED
6			5	1	15	1		1	13	CONTRIBUTED SERVICES
$20,323	$23,670	$23,120	$19,261	$20,547	$18,667	$21,591	$19,236	$19,878	$15,578	MEAN SALARY
$19,938	$24,400	$22,124	$19,085	$20,642	$19,380	$21,476	$19,500	$19,666	$13,357	MEDIAN SALARY
										ASSOCIATE PROFESSORS
43	5	7	25	6	19	7	3	3	6	NUMBER OF INSTITUTIONS
265	29	23	184	29	241	49	33	28	131	NUMBER OF INDIVIDUALS
263	29	23	182	29	233	49	33	28	123	SALARIED
2			2		8				8	CONTRIBUTED SERVICES
$16,574	$18,026	$19,016	$16,118	$16,041	$14,685	$15,541	$15,720	$16,650	$13,619	MEAN SALARY
$16,017	$17,833	$18,437	$15,636	$15,500	$14,931	$15,562	$15,722	$16,250	$12,576	MEDIAN SALARY
										ASSISTANT PROFESSORS
54	5	11	28	10	22	10	2	4	6	NUMBER OF INSTITUTIONS
341	53	24	240	24	396	76	88	82	150	NUMBER OF INDIVIDUALS
315	53	24	216	22	368	72	88	81	127	SALARIED
26			24	2	28	4		1	23	CONTRIBUTED SERVICES
$13,722	$13,648	$15,258	$13,494	$14,463	$12,689	$12,515	$12,594	$13,496	$12,340	MEAN SALARY
$13,443	$13,250	$15,200	$13,131	$14,500	$12,283	$12,000	$12,200	$13,625	$11,409	MEDIAN SALARY
										INSTRUCTORS
36	4	5	19	4	11	4	1	3	3	NUMBER OF INSTITUTIONS
219	24	47	132	16	137	13	10	47	67	NUMBER OF INDIVIDUALS
214	24	47	127	16	134	12	10	47	65	SALARIED
5			5		3	1			2	CONTRIBUTED SERVICES
$11,322	$11,571	$12,923	$10,687	$11,283	$10,539	$9,458	$10,400	$10,963	$10,453	MEAN SALARY
$11,117	$11,750	$12,833	$10,483	$11,000	$10,230	$9,312	$10,333	$10,6[illegible]	$10,050	MEDIAN SALARY
										LECTURERS
7		5	2		2	1			1	NUMBER OF INSTITUTIONS
9		7	2		9	6			3	NUMBER OF INDIVIDUALS
9		7	2		7	6			1	SALARIED
					2				2	CONTRIBUTED SERVICES
$10,640		$11,338	$8,197		$12,077					MEAN SALARY
$8,875		$11,250	$8,250		$12,250					MEDIAN SALARY
										UNDESIGNATED RANKS
4		3	1		3		3			NUMBER OF INSTITUTIONS
27		13	14		143		138		5	NUMBER OF INDIVIDUALS
19		13	6		138		138			SALARIED
8			8		5				5	CONTRIBUTED SERVICES
$11,972		$11,234	$13,571		$13,493		$13,493			MEAN SALARY
$11,750		$10,250	$13,000		$13,533		$13,533			MEDIAN SALARY

TABLE 3-N.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS . .	90	24	20	30	16	20	13	5		2
NUMBER OF INDIVIDUALS . . .	5,147	1,849	1,112	1,348	838	947	651	246		50
SALARIED	5,131	1,849	1,112	1,340	830	925	642	234		49
CONTRIBUTED SERVICES . .	16			8	8	22	9	12		1
MEAN SALARY	$18,047	$19,917	$17,499	$16,665	$16,848	$19,264	$19,752	$17,900		$19,395
MEDIAN SALARY	$17,757	$19,558	$17,415	$16,446	$16,484	$18,922	$19,415	$17,516		$19,558
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS . .	91	24	20	31	16	20	13	5		2
NUMBER OF INDIVIDUALS . . .	6,890	2,353	1,307	2,048	1,182	1,079	732	296		51
SALARIED	6,883	2,353	1,305	2,043	1,182	1,064	723	290		51
CONTRIBUTED SERVICES . .	7		2	5		15	9	6		
MEAN SALARY	$14,537	$15,801	$14,267	$13,775	$13,638	$14,490	$14,731	$13,758		$15,233
MEDIAN SALARY	$14,505	$15,672	$14,354	$13,689	$13,598	$14,354	$14,637	$13,593		$14,875
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS . .	91	24	20	31	16	20	13	5		2
NUMBER OF INDIVIDUALS . . .	10,316	2,602	2,423	3,521	1,770	1,555	1,020	417		118
SALARIED	10,257	2,601	2,404	3,489	1,763	1,515	1,004	398		113
CONTRIBUTED SERVICES . .	59	1	19	32	7	40	16	19		5
MEAN SALARY	$12,052	$12,884	$12,046	$11,683	$11,562	$12,056	$12,199	$11,654		$12,201
MEDIAN SALARY	$12,025	$12,926	$12,070	$11,637	$11,547	$12,049	$12,253	$11,563		$11,887
INSTRUCTORS										
NUMBER OF INSTITUTIONS . .	91	24	20	31	16	19	13	5		1
NUMBER OF INDIVIDUALS . . .	4,148	892	1,226	1,385	645	491	324	132		35
SALARIED	4,118	892	1,214	1,373	639	484	321	128		35
CONTRIBUTED SERVICES . .	30		12	12	6	7	3	4		
MEAN SALARY	$9,806	$10,508	$10,017	$9,300	$9,512	$9,866	$9,993	$9,506		$10,016
MEDIAN SALARY	$9,725	$10,452	$9,985	$9,224	$9,531	$9,946	$10,146	$9,500		$9,883
LECTURERS										
NUMBER OF INSTITUTIONS . .	18	2	6	6	4	7	6	1		
NUMBER OF INDIVIDUALS . . .	136	16	32	56	32	36	32	4		
SALARIED	135	15	32	56	32	35	31	4		
CONTRIBUTED SERVICES . .	1	1				1	1			
MEAN SALARY	$10,662	$12,993	$9,710	$11,169	$9,635	$10,829	$10,769	$11,300		
MEDIAN SALARY	$10,603	$13,166	$9,500	$11,100	$10,000	$10,722	$10,722	$10,500		
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS . .	9		3	5	1					
NUMBER OF INDIVIDUALS . . .	48		27	19	2					
SALARIED	48		27	19	2					
CONTRIBUTED SERVICES . .										
MEAN SALARY	$7,940		$8,634	$6,701	$10,360					
MEDIAN SALARY	$7,800		$8,291	$6,583	$10,250					

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 5,000-9,999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
66	12	13	28	13	6	4	2			NUMBER OF INSTITUTIONS
917	95	200	503	119	89	71	18			NUMBER OF INDIVIDUALS
901	95	196	493	117	87	70	17			SALARIED
16		4	10	2	2	1	1			CONTRIBUTED SERVICES
$22,104	$23,629	$21,364	$22,139	$21,961	$23,625	$24,018	$22,011			MEAN SALARY
$21,480	$24,332	$20,454	$21,438	$21,966	$22,958	$23,156	$22,200			MEDIAN SALARY
										ASSOCIATE PROFESSORS
59	8	14	25	12	8	5	3			NUMBER OF INSTITUTIONS
552	85	130	302	35	41	27	14			NUMBER OF INDIVIDUALS
535	85	130	285	35	41	27	14			SALARIED
17			17							CONTRIBUTED SERVICES
$17,464	$17,927	$16,735	$17,711	$17,039	$18,393	$18,896	$17,424			MEAN SALARY
$16,948	$17,187	$16,490	$17,693	$16,785	$18,458	$18,812	$17,750			MEDIAN SALARY
										ASSISTANT PROFESSORS
56	7	15	25	9	6	4	2			NUMBER OF INSTITUTIONS
673	91	193	354	35	47	36	11			NUMBER OF INDIVIDUALS
620	91	187	312	30	36	30	6			SALARIED
53		6	42	5	11	6	5			CONTRIBUTED SERVICES
$14,394	$13,738	$14,268	$14,639	$14,621	$14,996	$15,242	$13,769			MEAN SALARY
$13,941	$13,583	$14,083	$13,894	$14,600	$14,923	$15,000	$14,000			MEDIAN SALARY
										INSTRUCTORS
47	2	13	25	7	2	2				NUMBER OF INSTITUTIONS
400	40	149	167	44	9	5	4			NUMBER OF INDIVIDUALS
380	40	142	156	42	5	5				SALARIED
20		7	11	2	4		4			CONTRIBUTED SERVICES
$11,453	$11,290	$11,752	$11,368	$10,910	$11,690	$11,690				MEAN SALARY
$11,244	$11,166	$11,425	$11,064	$10,666	$11,500	$11,500				MEDIAN SALARY
										LECTURERS
4	1	1	2							NUMBER OF INSTITUTIONS
15	4	6	5							NUMBER OF INDIVIDUALS
15	4	6	5							SALARIED
										CONTRIBUTED SERVICES
$13,043	$19,776	$9,367	$12,067							MEAN SALARY
$11,250	$20,666	$8,833	$11,500							MEDIAN SALARY
										UNDESIGNATED RANKS
8	1	3	4		1				1	NUMBER OF INSTITUTIONS
59	8	29	11	11	41				41	NUMBER OF INDIVIDUALS
42	8	29	5		41				41	SALARIED
17			6	11						CONTRIBUTED SERVICES
$12,051	$8,109	$13,175	$11,640		$11,501				$11,501	MEAN SALARY
$11,000	$8,000	$12,625	$10,750		$11,083				$11,083	MEDIAN SALARY

TABLE 3-O.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(OTHER 4-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTHEAST (5)	WEST AND SOUTHWEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTHEAST (10)	WEST AND SOUTHWEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	58	13	12	10	23	4	4			
NUMBER OF INDIVIDUALS	7,647	1,389	1,141	832	4,285	303	303			
SALARIED	7,643	1,389	1,138	832	4,284	302	302			
CONTRIBUTED SERVICES	4		3		1	1	1			
MEAN SALARY	$19,267	$21,709	$18,919	$16,906	$19,027	$20,898	$20,898			
MEDIAN SALARY	$19,280	$20,598	$18,650	$16,556	$19,518	$20,964	$20,964			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	58	13	12	10	23	4	4			
NUMBER OF INDIVIDUALS	8,032	1,456	1,507	1,228	3,841	402	402			
SALARIED	8,026	1,456	1,502	1,228	3,840	401	401			
CONTRIBUTED SERVICES	6		5		1	1	1			
MEAN SALARY	$14,931	$16,795	$15,144	$14,259	$14,356	$17,150	$17,150			
MEDIAN SALARY	$14,730	$16,266	$15,092	$14,375	$14,167	$17,047	$17,047			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	58	13	12	10	23	4	4			
NUMBER OF INDIVIDUALS	11,479	2,189	2,568	2,047	4,675	523	523			
SALARIED	11,471	2,189	2,564	2,047	4,671	520	520			
CONTRIBUTED SERVICES	8		4		4	3	3			
MEAN SALARY	$12,357	$13,621	$12,573	$12,004	$11,800	$13,776	$13,776			
MEDIAN SALARY	$12,302	$13,254	$12,551	$12,022	$12,055	$13,504	$13,504			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	58	13	12	10	23	4	4			
NUMBER OF INDIVIDUALS	3,451	919	938	791	803	218	218			
SALARIED	3,443	918	935	791	799	216	216			
CONTRIBUTED SERVICES	8	1	3		4	2	2			
MEAN SALARY	$10,073	$11,359	$10,073	$9,236	$9,426	$10,956	$10,956			
MEDIAN SALARY	$9,861	$11,190	$9,942	$9,224	$9,392	$10,911	$10,911			
LECTURERS										
NUMBER OF INSTITUTIONS	17	4	8	2	3	3	3			
NUMBER OF INDIVIDUALS	455	261	126	27	41	44	44			
SALARIED	455	261	126	27	41	44	44			
CONTRIBUTED SERVICES										
MEAN SALARY	$12,547	$13,889	$10,244	$12,738	$10,959	$8,869	$8,869			
MEDIAN SALARY	$13,046	$14,107	$10,200	$12,375	$11,204	$8,833	$8,833			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	3		1	1	1					
NUMBER OF INDIVIDUALS	19		5	11	3					
SALARIED	19		5	11	3					
CONTRIBUTED SERVICES										
MEAN SALARY	$7,089		$6,000	$7,718	$6,600					
MEDIAN SALARY	$7,150		$6,250	$8,083	$7,125					

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 10,000 AND ABOVE)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
38	3	10	10	15	1	1				NUMBER OF INSTITUTIONS
602	79	134	163	226	19	19				NUMBER OF INDIVIDUALS
597	79	132	161	225	18	18				SALARIED
5		2	2	1	1	1				CONTRIBUTED SERVICES
$23,669	$29,678	$25,124	$21,869	$21,993	$19,916	$19,916				MEAN SALARY
$22,930	$28,776	$25,332	$20,804	$22,296	$19,666	$19,666				MEDIAN SALARY
										ASSOCIATE PROFESSORS
39	1	10	10	18	1	1				NUMBER OF INSTITUTIONS
475	143	85	97	150	31	31				NUMBER OF INDIVIDUALS
470	141	84	95	150	31	31				SALARIED
5	2	1	2							CONTRIBUTED SERVICES
$19,320	$22,535	$19,384	$18,702	$16,652	$18,686	$18,686				MEAN SALARY
$18,513	$21,842	$19,000	$18,475	$16,560	$19,071	$19,071				MEDIAN SALARY
										ASSISTANT PROFESSORS
33	1	10	10	12	1	1				NUMBER OF INSTITUTIONS
521	220	74	109	118	79	79				NUMBER OF INDIVIDUALS
503	219	66	102	116	75	75				SALARIED
18	1	8	7	2	4	4				CONTRIBUTED SERVICES
$15,805	$17,545	$16,124	$14,309	$14,000	$14,476	$14,476				MEAN SALARY
$15,273	$16,610	$15,916	$14,421	$14,120	$14,700	$14,700				MEDIAN SALARY
										INSTRUCTORS
23	1	6	8	8	1	1				NUMBER OF INSTITUTIONS
213	78	22	76	37	54	54				NUMBER OF INDIVIDUALS
207	78	22	72	35	54	54				SALARIED
6			4	2						CONTRIBUTED SERVICES
$12,054	$13,418	$12,993	$10,637	$11,342	$11,143	$11,143				MEAN SALARY
$12,154	$13,045	$12,666	$10,500	$11,100	$10,937	$10,937				MEDIAN SALARY
										LECTURERS
4	1	2	1		1	1				NUMBER OF INSTITUTIONS
233	196	9	28		1	1				NUMBER OF INDIVIDUALS
233	196	9	28		1	1				SALARIED
										CONTRIBUTED SERVICES
$13,991	$14,161	$11,649	$13,559							MEAN SALARY
$14,191	$14,204	$11,500	$14,333							MEDIAN SALARY
										UNDESIGNATED RANKS
										NUMBER OF INSTITUTIONS
										NUMBER OF INDIVIDUALS
										SALARIED
										CONTRIBUTED SERVICES
										MEAN SALARY
										MEDIAN SALARY

TABLE 3-P.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	154	89	17	23	25	42	19	10	9	4
NUMBER OF INDIVIDUALS	2,942	1,237	797	93	815	220	70	41	101	8
SALARIED	2,942	1,237	797	93	815	204	61	36	99	8
CONTRIBUTED SERVICES						16	9	5	2	
MEAN SALARY	$17,080	$19,164	$16,358	$13,034	$15,084	$10,694	$13,297	$10,887	$9,186	$8,634
MEDIAN SALARY	$16,906	$18,232	$16,065	$13,625	$16,052	$9,666	$13,423	$10,000	$9,175	$8,750
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	198	107	26	41	24	47	26	9	9	3
NUMBER OF INDIVIDUALS	4,348	2,570	902	365	511	299	174	44	66	15
SALARIED	4,347	2,569	902	365	511	281	160	42	64	15
CONTRIBUTED SERVICES	1	1				18	14	2	2	
MEAN SALARY	$14,929	$15,238	$15,951	$12,670	$13,184	$11,074	$11,873	$11,190	$9,591	$8,558
MEDIAN SALARY	$14,662	$14,798	$15,993	$12,500	$12,877	$10,958	$11,913	$11,421	$9,400	$8,562
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	221	111	27	56	27	53	29	11	10	3
NUMBER OF INDIVIDUALS	8,516	5,041	1,506	1,184	785	508	293	121	80	14
SALARIED	8,508	5,033	1,506	1,184	785	478	281	109	74	14
CONTRIBUTED SERVICES	8	8				30	12	12	6	
MEAN SALARY	$12,555	$12,902	$13,555	$10,761	$11,123	$9,931	$10,097	$10,546	$8,613	$8,771
MEDIAN SALARY	$12,307	$12,661	$13,434	$10,673	$10,927	$9,768	$10,078	$10,431	$8,535	$8,900
INSTRUCTORS										
NUMBER OF INSTITUTIONS	462	111	91	120	140	98	38	21	30	9
NUMBER OF INDIVIDUALS	23,683	3,207	4,952	3,583	11,941	1,019	337	158	388	136
SALARIED	23,645	3,195	4,951	3,574	11,925	947	298	140	373	136
CONTRIBUTED SERVICES	38	12	1	9	16	72	39	18	15	
MEAN SALARY	$12,212	$10,593	$11,582	$9,746	$13,647	$8,261	$8,507	$8,974	$7,730	$8,449
MEDIAN SALARY	$11,492	$10,357	$11,178	$9,467	$13,669	$8,383	$8,510	$8,973	$7,921	$8,452
LECTURERS										
NUMBER OF INSTITUTIONS	43	32	3	5	3	5	3		1	1
NUMBER OF INDIVIDUALS	295	237	17	6	35	17	9		2	6
SALARIED	294	237	17	5	35	17	9		2	6
CONTRIBUTED SERVICES	1			1						
MEAN SALARY	$11,542	$11,895	$10,383	$6,986	$10,368	$6,187	$6,206		$4,830	$6,612
MEDIAN SALARY	$12,115	$12,485	$10,312	$7,250	$10,416	$6,625	$7,250		$2,501	$6,500
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	196	8	69	41	78	59	15	13	23	4
NUMBER OF INDIVIDUALS	13,219	157	4,563	1,588	6,911	1,258	403	318	506	31
SALARIED	13,201	157	4,551	1,584	6,909	1,200	380	285	504	31
CONTRIBUTED SERVICES	18		12	4	2	58	23	33	2	
MEAN SALARY	$13,253	$11,643	$13,150	$10,993	$13,876	$9,209	$9,876	$9,871	$8,413	$7,884
MEDIAN SALARY	$13,127	$11,437	$13,161	$10,846	$13,842	$9,092	$9,771	$9,684	$8,414	$7,416

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

INSTITUTIONS, TOTAL)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
57	18	7	17	15	21	3	9	6	3	NUMBER OF INSTITUTIONS
343	49	87	121	86	47	4	27	10	6	NUMBER OF INDIVIDUALS
341	49	87	121	84	37	4	17	10	6	SALARIED
2				2	10		10			CONTRIBUTED SERVICES
$16,781	$20,625	$12,668	$17,931	$17,144	$11,024	$13,566	$11,977	$9,180	$9,703	MEAN SALARY
$17,050	$20,636	$12,035	$18,937	$16,600	$11,045	$13,500	$11,312	$10,000	$9,000	MEDIAN SALARY
										ASSOCIATE PROFESSORS
83	25	13	27	18	24	8	8	3	5	NUMBER OF INSTITUTIONS
641	120	45	348	128	110	33	53	8	16	NUMBER OF INDIVIDUALS
637	120	45	347	125	101	33	45	8	15	SALARIED
4			1	3	9		8		1	CONTRIBUTED SERVICES
$16,183	$18,528	$16,487	$15,589	$14,359	$10,284	$11,568	$10,253	$8,130	$8,698	MEAN SALARY
$16,055	$18,916	$16,416	$16,053	$14,525	$10,166	$11,450	$9,795	$10,333	$8,437	MEDIAN SALARY
										ASSISTANT PROFESSORS
95	28	14	35	18	24	8	6	5	5	NUMBER OF INSTITUTIONS
969	187	65	561	156	136	37	52	28	19	NUMBER OF INDIVIDUALS
968	187	65	560	156	132	37	49	28	18	SALARIED
1			1		4		3		1	CONTRIBUTED SERVICES
$13,747	$15,462	$13,338	$13,474	$12,842	$9,624	$10,144	$9,878	$9,419	$8,183	MEAN SALARY
$13,553	$15,211	$13,318	$13,382	$12,705	$9,760	$9,972	$10,022	$9,400	$8,000	MEDIAN SALARY
										INSTRUCTORS
241	25	56	94	66	48	11	14	15	8	NUMBER OF INSTITUTIONS
4,706	160	1,193	1,930	1,423	370	147	73	94	56	NUMBER OF INDIVIDUALS
4,684	160	1,193	1,928	1,403	346	147	54	91	54	SALARIED
22			2	20	24		19	3	2	CONTRIBUTED SERVICES
$12,019	$12,193	$12,221	$10,578	$13,807	$10,171	$11,339	$9,972	$8,782	$9,530	MEAN SALARY
$11,594	$12,000	$11,997	$10,547	$13,442	$9,727	$11,575	$9,611	$8,750	$8,500	MEDIAN SALARY
										LECTURERS
6	4		1	1	1				1	NUMBER OF INSTITUTIONS
11	7		2	2	1				1	NUMBER OF INDIVIDUALS
11	7		2	2	1				1	SALARIED
										CONTRIBUTED SERVICES
$9,815	$9,184		$9,000	$12,838						MEAN SALARY
$9,583	$9,583		$9,250	$13,000						MEDIAN SALARY
										UNDESIGNATED RANKS
134	5	37	42	50	23	7	4	8	4	NUMBER OF INSTITUTIONS
2,719	75	450	1,358	836	137	26	21	60	30	NUMBER OF INDIVIDUALS
2,712	75	450	1,355	832	132	26	21	55	30	SALARIED
7			3	4	5			5		CONTRIBUTED SERVICES
$13,174	$13,280	$14,747	$11,746	$14,640	$8,059	$8,227	$9,021	$6,565	$9,980	MEAN SALARY
$12,689	$13,750	$13,604	$11,598	$14,780	$7,545	$8,250	$7,850	$6,196	$10,285	MEDIAN SALARY

TABLE 3-Q.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	5	1	1	1	2	28	10	7	7	4
NUMBER OF INDIVIDUALS	16	7	1	1	7	149	34	28	79	8
SALARIED	16	7	1	1	7	136	28	23	77	8
CONTRIBUTED SERVICES						13	6	5	2	
MEAN SALARY	$14,165					$9,836	$13,148	$9,621	$8,821	$8,634
MEDIAN SALARY	$14,166					$9,134	$14,285	$9,041	$8,984	$8,750
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	10	4	2	2	2	29	14	5	7	3
NUMBER OF INDIVIDUALS	48	23	4	7	14	122	58	14	35	15
SALARIED	48	23	4	7	14	113	51	14	33	15
CONTRIBUTED SERVICES						9	7		2	
MEAN SALARY	$12,136	$12,312	$12,164	$12,957	$11,429	$9,965	$11,092	$9,731	$8,963	$8,558
MEDIAN SALARY	$11,950	$12,312	$11,666	$12,625	$11,444	$9,895	$10,906	$9,750	$9,083	$8,562
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	14	5	2	4	3	33	16	7	7	3
NUMBER OF INDIVIDUALS	107	41	9	35	22	182	75	47	46	14
SALARIED	107	41	9	35	22	163	68	41	40	14
CONTRIBUTED SERVICES						19	7	6	6	
MEAN SALARY	$10,586	$10,381	$11,722	$10,623	$10,447	$9,222	$9,671	$9,485	$8,346	$8,771
MEDIAN SALARY	$10,602	$10,392	$11,750	$10,642	$10,636	$9,118	$9,681	$9,687	$8,307	$8,900
INSTRUCTORS										
NUMBER OF INSTITUTIONS	38	4	6	18	10	65	22	15	22	6
NUMBER OF INDIVIDUALS	421	19	104	162	136	497	121	89	251	36
SALARIED	419	19	104	160	136	439	85	71	247	36
CONTRIBUTED SERVICES	2			2		58	36	18	4	
MEAN SALARY	$9,214	$9,511	$9,390	$9,082	$9,193	$7,868	$7,856	$8,365	$7,658	$8,262
MEDIAN SALARY	$9,267	$9,437	$9,472	$9,160	$9,195	$8,054	$8,013	$8,386	$7,927	$8,500
LECTURERS										
NUMBER OF INSTITUTIONS	1			1		2			1	1
NUMBER OF INDIVIDUALS	1			1		8			2	6
SALARIED	1			1		8			2	6
CONTRIBUTED SERVICES										
MEAN SALARY						$6,167			$4,830	$6,612
MEDIAN SALARY						$6,333			$2,501	$6,500
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	10		4	3	3	38	11	8	15	4
NUMBER OF INDIVIDUALS	136		76	14	46	510	115	149	219	31
SALARIED	136		76	14	46	475	102	127	219	31
CONTRIBUTED SERVICES						35	13	22		
MEAN SALARY	$9,972		$10,377	$8,984	$9,602	$8,345	$9,053	$8,539	$7,961	$7,884
MEDIAN SALARY	$10,000		$10,333	$8,750	$9,400	$8,305	$9,250	$8,617	$7,910	$7,416

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS BELOW 500)

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
3		1	1	1	17	1	8	5	3	NUMBER OF INSTITUTIONS
10		8	1	1	39	1	25	7	6	NUMBER OF INDIVIDUALS
10		8	1	1	30	1	16	7	6	SALARIED
					9		9			CONTRIBUTED SERVICES
$13,750					$9,928					MEAN SALARY
$12,666					$10,600					MEDIAN SALARY
										ASSOCIATE PROFESSORS
1				1	18	4	7	2	5	NUMBER OF INSTITUTIONS
1				1	85	13	52	4	16	NUMBER OF INDIVIDUALS
1				1	76	13	44	4	15	SALARIED
					9		8		1	CONTRIBUTED SERVICES
					$9,620	$10,943	$9,986	$4,750	$8,698	MEAN SALARY
					$9,666	$10,833	$9,772	$3,331	$8,437	MEDIAN SALARY
										ASSISTANT PROFESSORS
2		1		1	17	3	6	3	5	NUMBER OF INSTITUTIONS
5		3		2	98	14	52	13	19	NUMBER OF INDIVIDUALS
5		3		2	94	14	49	13	18	SALARIED
					4		3		1	CONTRIBUTED SERVICES
$12,028		$12,911		$10,705	$9,449	$10,111	$9,878	$8,870	$8,183	MEAN SALARY
$12,250		$12,750		$11,000	$9,852	$10,285	$10,022	$9,875	$8,000	MEDIAN SALARY
										INSTRUCTORS
19		4	13	2	21	5	11	9	6	NUMBER OF INSTITUTIONS
236		36	156	4	184	29	63	52	40	NUMBER OF INDIVIDUALS
235		36	195	4	160	29	44	49	38	SALARIED
1			1		24		19	3	2	CONTRIBUTED SERVICES
$9,843		$11,231	$9,551	$11,574	$8,802	$9,384	$9,201	$8,059	$8,856	MEAN SALARY
$9,888		$10,909	$9,719	$9,250	$8,650	$10,125	$9,250	$8,305	$8,285	MEDIAN SALARY
										LECTURERS
					1				1	NUMBER OF INSTITUTIONS
					1				1	NUMBER OF INDIVIDUALS
					1				1	SALARIED
										CONTRIBUTED SERVICES
										MEAN SALARY
										MEDIAN SALARY
										UNDESIGNATED RANKS
9		2	6	1	15	3	2	6	4	NUMBER OF INSTITUTIONS
82		6	70	6	114	13	14	57	30	NUMBER OF INDIVIDUALS
82		6	70	6	109	13	14	52	30	SALARIED
					5			5		CONTRIBUTED SERVICES
$10,391		$9,558	$10,359	$11,598	$7,341	$5,469	$7,575	$6,223	$9,980	MEAN SALARY
$10,470		$10,000	$10,400	$11,500	$6,795	$5,208	$7,500	$6,142	$10,285	MEDIAN SALARY

TABLE 3-R.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	11	4	1	4	2	7	4	2	1	
NUMBER OF INDIVIDUALS	56	10	4	38	4	40	12	7	21	
SALARIED	56	10	4	38	4	37	9	7	21	
CONTRIBUTED SERVICES						3	3			
MEAN SALARY	$11,399	$15,479	$12,825	$9,962	$13,427	$11,469	$12,697	$13,014	$10,427	
MEDIAN SALARY	$11,200	$13,666	$12,666	$8,944	$13,500	$11,071	$13,300	$12,500	$10,450	
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	17	6	4	5	2	9	5	3	1	
NUMBER OF INDIVIDUALS	101	49	14	26	12	73	39	25	9	
SALARIED	101	49	14	26	12	64	32	23	9	
CONTRIBUTED SERVICES						9	7	2		
MEAN SALARY	$12,746	$13,447	$12,952	$11,648	$12,024	$11,225	$11,314	$11,768	$9,519	
MEDIAN SALARY	$11,858	$11,886	$13,000	$11,545	$12,000	$11,250	$11,444	$11,433	$9,450	
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	28	8	5	12	3	11	6	3	2	
NUMBER OF INDIVIDUALS	253	66	49	103	35	141	80	49	12	
SALARIED	253	66	49	103	35	130	75	43	12	
CONTRIBUTED SERVICES						11	5	6		
MEAN SALARY	$10,740	$11,506	$11,221	$10,072	$10,588	$10,030	$9,486	$11,349	$8,704	
MEDIAN SALARY	$10,523	$11,375	$11,312	$10,202	$10,468	$9,700	$9,525	$11,125	$8,625	
INSTRUCTORS										
NUMBER OF INSTITUTIONS	79	9	29	28	13	19	9	4	6	
NUMBER OF INDIVIDUALS	1,614	117	682	474	341	277	133	40	104	
SALARIED	1,607	117	682	472	336	274	130	40	104	
CONTRIBUTED SERVICES	7			2	5	3	3			
MEAN SALARY	$9,940	$10,705	$10,059	$8,817	$11,008	$8,454	$8,596	$9,051	$8,047	
MEDIAN SALARY	$9,590	$10,659	$10,076	$8,770	$10,230	$8,538	$8,551	$8,909	$8,181	
LECTURERS										
NUMBER OF INSTITUTIONS	2	1	1			1	1			
NUMBER OF INDIVIDUALS	6	1	5			4	4			
SALARIED	6	1	5			4	4			
CONTRIBUTED SERVICES										
MEAN SALARY	$9,740					$4,500	$4,500			
MEDIAN SALARY	$9,500					$5,001	$5,001			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	37	1	18	7	11	11	5	4	2	
NUMBER OF INDIVIDUALS	1,068	36	594	86	352	242	113	82	47	
SALARIED	1,068	36	594	86	352	221	103	71	47	
CONTRIBUTED SERVICES						21	10	11		
MEAN SALARY	$10,990	$12,321	$11,425	$8,381	$10,755	$9,689	$9,573	$10,666	$8,466	
MEDIAN SALARY	$10,835	$12,272	$11,284	$8,354	$10,528	$9,175	$9,173	$10,250	$8,475	

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 500-999

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTHEAST (15)	WEST AND SOUTHWEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTHEAST (20)	WEST AND SOUTHWEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
5	1		4		2		1	1		NUMBER OF INSTITUTIONS
11	1		10		5		2	3		NUMBER OF INDIVIDUALS
11	1		10		4		1	3		SALARIED
					1		1			CONTRIBUTED SERVICES
$12,636					$16,449					MEAN SALARY
$11,785					$14,000					MEDIAN SALARY
										ASSOCIATE PROFESSORS
9	2	3	4		4	2	1	1		NUMBER OF INSTITUTIONS
38	5	8	25		8	3	1	4		NUMBER OF INDIVIDUALS
37	5	8	24		8	3	1	4		SALARIED
1			1							CONTRIBUTED SERVICES
$14,028	$15,243	$15,260	$13,364		$13,284					MEAN SALARY
$13,944	$13,750	$15,500	$13,500		$12,000					MEDIAN SALARY
										ASSISTANT PROFESSORS
12	1	3	7	1	3	2		1		NUMBER OF INSTITUTIONS
78	3	6	68	1	18	4		14		NUMBER OF INDIVIDUALS
77	3	6	67	1	18	4		14		SALARIED
1			1							CONTRIBUTED SERVICES
$12,097					$9,535	$9,313		$9,599		MEAN SALARY
$12,325					$9,100	$8,750		$9,125		MEDIAN SALARY
										INSTRUCTORS
56	4	18	26	8	10	3	2	5		NUMBER OF INSTITUTIONS
789	7	342	393	47	71	24	7	40		NUMBER OF INDIVIDUALS
788	7	342	392	47	71	24	7	40		SALARIED
1			1							CONTRIBUTED SERVICES
$11,000	$11,362	$11,635	$10,507	$10,438	$9,557	$8,653	$12,309	$9,617		MEAN SALARY
$10,822	$11,300	$11,533	$10,495	$9,750	$9,107	$7,916	$13,166	$9,214		MEDIAN SALARY
										LECTURERS
										NUMBER OF INSTITUTIONS
										NUMBER OF INDIVIDUALS
										SALARIED
										CONTRIBUTED SERVICES
										MEAN SALARY
										MEDIAN SALARY
										UNDESIGNATED RANKS
28	2	7	9	10	5	3	1	1		NUMBER OF INSTITUTIONS
255	4	33	187	31	13	9	2	2		NUMBER OF INDIVIDUALS
255	4	33	187	31	13	9	2	2		SALARIED
										CONTRIBUTED SERVICES
$10,487	$9,730	$11,108	$10,162	$11,888	$11,795	$12,446	$9,415	$11,245		MEAN SALARY
$10,663	$10,333	$11,214	$10,362	$11,875	$12,250	$12,500	$9,500	$11,000		MEDIAN SALARY

TABLE 3-S.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT (1)	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL (2)	NORTH ATLANTIC (3)	GREAT LAKES AND PLAINS (4)	SOUTH-EAST (5)	WEST AND SOUTH-WEST (6)	TOTAL (7)	NORTH ATLANTIC (8)	GREAT LAKES AND PLAINS (9)	SOUTH-EAST (10)	WEST AND SOUTH-WEST (11)
PROFESSORS										
NUMBER OF INSTITUTIONS	52	29	4	12	7	6	4	1	1	
NUMBER OF INDIVIDUALS	331	214	13	19	85	28	21	6	1	
SALARIED	331	214	13	19	85	28	21	6	1	
CONTRIBUTED SERVICES										
MEAN SALARY	$15,699	$17,254	$17,028	$13,422	$12,090	$13,066				
MEDIAN SALARY	$16,051	$17,026	$18,300	$13,437	$11,562	$13,000				
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	78	39	5	25	9	8	5	1	1	
NUMBER OF INDIVIDUALS	773	493	41	157	82	84	57	5	22	
SALARIED	773	493	41	157	82	84	57	5	22	
CONTRIBUTED SERVICES										
MEAN SALARY	$13,525	$14,161	$14,412	$12,083	$12,020	$11,571	$11,869	$12,611	$10,561	
MEDIAN SALARY	$13,492	$14,110	$14,535	$11,879	$11,538	$11,500	$11,772	$12,500	$10,285	
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	85	40	5	30	10	8	6	1	1	
NUMBER OF INDIVIDUALS	1,813	921	73	618	201	154	107	25	22	
SALARIED	1,811	919	73	618	201	154	107	25	22	
CONTRIBUTED SERVICES	2	2								
MEAN SALARY	$11,347	$12,059	$12,221	$10,446	$10,543	$10,221	$10,302	$10,904	$9,049	
MEDIAN SALARY	$11,218	$12,036	$12,326	$10,448	$10,315	$10,128	$10,224	$10,928	$9,062	
INSTRUCTORS										
NUMBER OF INSTITUTIONS	159	40	24	55	40	12	6	2	2	2
NUMBER OF INDIVIDUALS	4,751	677	1,099	1,321	1,654	153	60	29	33	31
SALARIED	4,740	674	1,099	1,316	1,651	142	60	29	22	31
CONTRIBUTED SERVICES	11	3		5	3	11			11	
MEAN SALARY	$10,376	$10,264	$10,937	$9,147	$11,029	$8,620	$8,665	$10,357	$7,034	$8,036
MEDIAN SALARY	$10,008	$10,142	$10,886	$8,993	$10,593	$8,439	$8,730	$10,409	$6,800	$8,240
LECTURERS										
NUMBER OF INSTITUTIONS	18	16		1	1	1	1			
NUMBER OF INDIVIDUALS	59	56		2	1	3	3			
SALARIED	58	56		1	1	3	3			
CONTRIBUTED SERVICES	1			1						
MEAN SALARY	$9,454					$7,883	$7,883			
MEDIAN SALARY	$9,166					$8,125	$8,125			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	60	2	19	21	18	9	3		6	
NUMBER OF INDIVIDUALS	2,319	21	917	632	749	419	175		244	
SALARIED	2,319	21	917	632	749	417	175		242	
CONTRIBUTED SERVICES						2			2	
MEAN SALARY	$11,086	$15,186	$11,694	$9,424	$11,630	$9,529	$10,533		$8,803	
MEDIAN SALARY	$10,822	$16,071	$11,639	$9,227	$11,298	$9,393	$10,430		$8,833	

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 1,000-2,499

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
23	8	2	8	5	2	2				NUMBER OF INSTITUTIONS
116	17	51	32	16	3	3				NUMBER OF INDIVIDUALS
115	17	51	32	15	3	3				SALARIED
1				1						CONTRIBUTED SERVICES
$14,362	$18,169	$10,504	$16,183	$19,277	$14,755	$14,755				MEAN SALARY
$14,100	$18,250	$10,772	$16,428	$17,833	$15,500	$15,500				MEDIAN SALARY
										ASSOCIATE PROFESSORS
35	8	3	19	5	2	2				NUMBER OF INSTITUTIONS
123	20	7	77	19	17	17				NUMBER OF INDIVIDUALS
120	20	7	77	16	17	17				SALARIED
3				3						CONTRIBUTED SERVICES
$15,263	$16,269	$18,294	$14,524	$14,312	$11,838	$11,838				MEAN SALARY
$14,774	$16,166	$18,750	$14,500	$14,600	$11,642	$11,642				MEDIAN SALARY
										ASSISTANT PROFESSORS
42	10	4	22	6	4	3		1		NUMBER OF INSTITUTIONS
201	30	7	138	26	20	19		1		NUMBER OF INDIVIDUALS
201	30	7	138	26	20	19		1		SALARIED
										CONTRIBUTED SERVICES
$13,127	$13,241	$15,191	$13,091	$12,630	$10,527					MEAN SALARY
$12,971	$13,111	$15,625	$12,948	$12,400	$9,916					MEDIAN SALARY
										INSTRUCTORS
99	8	21	44	26	5	2	1	1	1	NUMBER OF INSTITUTIONS
1,721	23	591	873	234	36	22	3	2	9	NUMBER OF INDIVIDUALS
1,720	23	591	873	233	36	22	3	2	9	SALARIED
1				1						CONTRIBUTED SERVICES
$11,361	$10,632	$12,290	$10,559	$12,082	$9,766	$9,127	$15,833	$9,785	$9,300	MEAN SALARY
$11,241	$10,611	$12,202	$10,492	$11,817	$9,100	$8,916	$15,500	$9,750	$8,437	MEDIAN SALARY
										LECTURERS
1	1									NUMBER OF INSTITUTIONS
1	1									NUMBER OF INDIVIDUALS
1	1									SALARIED
										CONTRIBUTED SERVICES
										MEAN SALARY
										MEDIAN SALARY
										UNDESIGNATED RANKS
43		12	19	12	2	1		1		NUMBER OF INSTITUTIONS
831		130	573	128	5	4		1		NUMBER OF INDIVIDUALS
829		130	571	128	5	4		1		SALARIED
2			2							CONTRIBUTED SERVICES
$11,691		$13,058	$11,195	$12,515	$9,156					MEAN SALARY
$11,507		$12,944	$11,047	$12,368	$8,125					MEDIAN SALARY

TABLE 3-T.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY IN AND BY ACADEMIC RANK: 50 STATES

(2-YEAR INSTITUTIONS WITH

ACADEMIC RANK OF INCUMBENT	9-10-MONTH CONTRACTS									
	PUBLIC CONTROL					PRIVATE CONTROL				
	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST	TOTAL	NORTH ATLANTIC	GREAT LAKES AND PLAINS	SOUTHEAST	WEST AND SOUTHWEST
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
PROFESSORS										
NUMBER OF INSTITUTIONS	86	55	11	6	14	1	1			
NUMBER OF INDIVIDUALS	2,539	1,006	779	35	719	3	3			
SALARIED	2,539	1,006	779	35	719	3	3			
CONTRIBUTED SERVICES										
MEAN SALARY	$17,403	$19,636	$16,360	$16,106	$15,473	$17,873	$17,873			
MEDIAN SALARY	$17,096	$18,632	$16,049	$16,250	$16,538	$17,500	$17,500			
ASSOCIATE PROFESSORS										
NUMBER OF INSTITUTIONS	93	58	15	9	11	1	1			
NUMBER OF INDIVIDUALS	3,426	2,005	843	175	403	20	20			
SALARIED	3,425	2,004	843	175	403	20	20			
CONTRIBUTED SERVICES	1	1								
MEAN SALARY	$15,349	$15,580	$16,093	$13,336	$13,517	$14,772	$14,772			
MEDIAN SALARY	$15,057	$15,081	$16,158	$13,313	$13,201	$14,625	$14,625			
ASSISTANT PROFESSORS										
NUMBER OF INSTITUTIONS	94	58	15	10	11	1	1			
NUMBER OF INDIVIDUALS	6,343	4,013	1,375	428	527	31	31			
SALARIED	6,337	4,007	1,375	428	527	31	31			
CONTRIBUTED SERVICES	6	6								
MEAN SALARY	$13,007	$13,144	$13,721	$11,392	$11,408	$11,804	$11,804			
MEDIAN SALARY	$12,760	$12,905	$13,665	$11,317	$11,166	$11,718	$11,718			
INSTRUCTORS										
NUMBER OF INSTITUTIONS	186	58	32	19	77	2	1			1
NUMBER OF INDIVIDUALS	16,897	2,394	3,067	1,626	9,810	92	23			69
SALARIED	16,879	2,385	3,066	1,626	9,802	92	23			69
CONTRIBUTED SERVICES	18	9	1		8					
MEAN SALARY	$13,019	$10,689	$12,226	$10,566	$14,240	$9,010	$9,843			$8,733
MEDIAN SALARY	$12,535	$10,416	$11,794	$10,101	$14,522	$8,975	$10,045			$8,723
LECTURERS										
NUMBER OF INSTITUTIONS	22	15	2	3	2	1	1			
NUMBER OF INDIVIDUALS	229	180	12	3	34	2	2			
SALARIED	229	180	12	3	34	2	2			
CONTRIBUTED SERVICES										
MEAN SALARY	$12,134	$12,647	$10,570	$6,609	$10,461	$7,100	$7,100			
MEDIAN SALARY	$12,531	$12,885	$10,428	$6,375	$10,500	$7,250	$7,250			
UNDESIGNATED RANKS										
NUMBER OF INSTITUTIONS	89	5	28	10	46	1		1		
NUMBER OF INDIVIDUALS	9,696	100	2,976	856	5,764	87		87		
SALARIED	9,678	100	2,964	852	5,762	87		87		
CONTRIBUTED SERVICES	18		12	4	2					
MEAN SALARY	$14,068	$10,655	$14,017	$12,454	$14,393	$11,166		$11,166		
MEDIAN SALARY	$14,098	$10,714	$14,179	$12,842	$14,581	$11,152		$11,152		

INSTITUTIONS OF HIGHER EDUCATION, BY LENGTH OF CONTRACT, CONTROL OF INSTITUTION, AND REGION AND DISTRICT OF COLUMBIA, 1972-73

ENROLLMENTS OF 2,500 AND ABOVE

11-12-MONTH CONTRACTS										
PUBLIC CONTROL					PRIVATE CONTROL					
TOTAL (12)	NORTH ATLANTIC (13)	GREAT LAKES AND PLAINS (14)	SOUTH-EAST (15)	WEST AND SOUTH-WEST (16)	TOTAL (17)	NORTH ATLANTIC (18)	GREAT LAKES AND PLAINS (19)	SOUTH-EAST (20)	WEST AND SOUTH-WEST (21)	ACADEMIC RANK OF INCUMBENT (22)
										PROFESSORS
26	9	4	4	9						NUMBER OF INSTITUTIONS
206	31	28	78	69						NUMBER OF INDIVIDUALS
205	31	28	78	68						SALARIED
1				1						CONTRIBUTED SERVICES
$18,509	$22,114	$16,741	$19,346	$16,634						MEAN SALARY
$19,076	$22,124	$15,750	$19,447	$16,300						MEDIAN SALARY
										ASSOCIATE PROFESSORS
38	15	7	4	12						NUMBER OF INSTITUTIONS
479	95	30	246	108						NUMBER OF INDIVIDUALS
479	95	30	246	108						SALARIED
										CONTRIBUTED SERVICES
$16,580	$19,176	$16,392	$16,578	$14,352						MEAN SALARY
$16,505	$19,357	$16,750	$16,583	$14,466						MEDIAN SALARY
										ASSISTANT PROFESSORS
39	17	6	6	10						NUMBER OF INSTITUTIONS
685	154	49	355	127						NUMBER OF INDIVIDUALS
685	154	49	355	127						SALARIED
										CONTRIBUTED SERVICES
$14,128	$15,917	$12,969	$13,939	$12,931						MEAN SALARY
$13,954	$15,739	$12,750	$13,779	$12,810						MEDIAN SALARY
										INSTRUCTORS
67	13	13	11	30	2	1			1	NUMBER OF INSTITUTIONS
1,960	130	224	468	1,138	79	72			7	NUMBER OF INDIVIDUALS
1,941	130	224	468	1,119	79	72			7	SALARIED
19				19						CONTRIBUTED SERVICES
$13,279	$12,514	$13,092	$11,101	$14,315	$13,879	$13,698			$13,483	MEAN SALARY
$12,650	$12,413	$12,535	$11,166	$14,004	$14,060	$14,130			$13,625	MEDIAN SALARY
										LECTURERS
5	3		1	1						NUMBER OF INSTITUTIONS
10	6		2	2						NUMBER OF INDIVIDUALS
10	6		2	2						SALARIED
										CONTRIBUTED SERVICES
$9,993	$9,376		$9,000	$12,838						MEAN SALARY
$9,666	$9,666		$9,250	$13,000						MEDIAN SALARY
										UNDESIGNATED RANKS
54	3	16	8	27	1		1			NUMBER OF INSTITUTIONS
1,551	71	281	528	671	5		5			NUMBER OF INDIVIDUALS
1,546	71	281	527	667	5		5			SALARIED
5			1	4						CONTRIBUTED SERVICES
$14,561	$13,480	$16,067	$13,089	$15,203	$12,912		$12,912			MEAN SALARY
$14,248	$13,950	$14,928	$12,747	$15,383	$12,500		$12,500			MEDIAN SALARY

TABLE 4.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(ALL

ACADEMIC RANK (1)	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
PROFESSORS						
NUMBER OF INDIVIDUALS	39,372	35,450	3,922	10,119	9,481	638
SALARIED	39,317	35,397	3,920	10,004	9,366	638
CONTRIBUTED SERVICES	55	53	2	115	115	
MEAN SALARY	$19,445	$19,634	$17,737	$23,447	$23,657	$20,367
MEDIAN SALARY	$18,952	$19,134	$17,505	$22,926	$23,114	$20,302
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	43,122	36,457	6,665	7,401	6,440	961
SALARIED	43,074	36,417	6,657	7,334	6,374	960
CONTRIBUTED SERVICES	48	40	8	67	66	1
MEAN SALARY	$14,900	$14,985	$14,431	$18,383	$18,570	$17,141
MEDIAN SALARY	$14,801	$14,888	$14,292	$18,162	$18,312	$16,971
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	63,886	48,888	14,998	8,724	6,865	1,859
SALARIED	63,660	48,695	14,965	8,415	6,561	1,854
CONTRIBUTED SERVICES	226	193	33	309	304	5
MEAN SALARY	$12,285	$12,412	$11,873	$15,361	$15,694	$14,183
MEDIAN SALARY	$12,214	$12,333	$11,762	$15,120	$15,400	$14,112
INSTRUCTORS						
NUMBER OF INDIVIDUALS	43,539	26,861	16,678	8,415	5,338	3,077
SALARIED	43,400	26,764	16,636	8,287	5,241	3,046
CONTRIBUTED SERVICES	139	97	42	128	97	31
MEAN SALARY	$11,100	$11,514	$10,433	$11,956	$12,467	$11,187
MEDIAN SALARY	$10,368	$10,718	$9,841	$11,696	$12,110	$11,024
LECTURERS						
NUMBER OF INDIVIDUALS	2,688	1,745	943	752	478	274
SALARIED	2,651	1,711	940	715	443	272
CONTRIBUTED SERVICES	37	34	3	37	35	2
MEAN SALARY	$12,028	$12,478	$11,209	$13,864	$14,731	$12,453
MEDIAN SALARY	$11,732	$11,928	$11,091	$13,982	$14,446	$12,814
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	13,629	9,224	4,405	3,056	2,084	972
SALARIED	13,522	9,128	4,394	3,006	2,034	972
CONTRIBUTED SERVICES	107	96	11	50	50	
MEAN SALARY	$13,191	$13,552	$12,442	$12,997	$13,517	$11,907
MEDIAN SALARY	$13,076	$13,472	$12,080	$12,535	$12,938	$11,562

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

INSTITUTIONS)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						PROFESSORS
20,885	18,671	2,218	3,829	3,499	330	NUMBER OF INDIVIDUALS
20,057	18,175	1,882	3,630	3,349	281	SALARIED
832	496	336	199	150	49	CONTRIBUTED SERVICES
$18,667	$18,960	$15,842	$20,382	$20,714	$16,425	MEAN SALARY
$18,167	$18,443	$15,605	$19,496	$19,973	$15,770	MEDIAN SALARY
						ASSOCIATE PROFESSORS
20,150	16,444	3,706	3,008	2,499	509	NUMBER OF INDIVIDUALS
19,392	16,068	3,324	2,865	2,356	469	SALARIED
758	376	382	143	103	40	CONTRIBUTED SERVICES
$13,844	$14,099	$12,616	$16,052	$16,433	$14,102	MEAN SALARY
$13,775	$14,007	$12,598	$15,198	$15,678	$13,378	MEDIAN SALARY
						ASSISTANT PROFESSORS
28,906	21,687	7,219	3,563	2,766	797	NUMBER OF INDIVIDUALS
27,723	21,075	6,648	3,364	2,611	753	SALARIED
1,183	612	571	199	155	44	CONTRIBUTED SERVICES
$11,442	$11,678	$10,693	$13,605	$14,058	$12,033	MEAN SALARY
$11,369	$11,579	$10,634	$12,474	$12,940	$11,284	MEDIAN SALARY
						INSTRUCTORS
11,452	6,464	4,988	2,049	1,202	847	NUMBER OF INDIVIDUALS
10,811	6,231	4,580	1,933	1,152	781	SALARIED
641	233	408	116	50	66	CONTRIBUTED SERVICES
$9,279	$9,569	$8,884	$10,815	$11,453	$9,874	MEAN SALARY
$9,265	$9,529	$8,926	$10,010	$10,601	$9,482	MEDIAN SALARY
						LECTURERS
755	497	258	125	93	32	NUMBER OF INDIVIDUALS
729	478	251	105	78	27	SALARIED
26	19	7	20	15	5	CONTRIBUTED SERVICES
$10,213	$10,772	$9,149	$10,922	$11,191	$10,147	MEAN SALARY
$10,319	$10,780	$9,215	$11,088	$10,928	$11,312	MEDIAN SALARY
						UNDESIGNATED RANKS
2,761	1,802	959	1,455	1,099	356	NUMBER OF INDIVIDUALS
2,614	1,725	889	1,347	1,012	335	SALARIED
147	77	70	108	87	21	CONTRIBUTED SERVICES
$10,011	$10,377	$9,300	$11,647	$11,997	$10,591	MEAN SALARY
$9,671	$10,082	$8,990	$11,142	$11,463	$10,296	MEDIAN SALARY

TABLE 4 -A.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(UNIVERSITIES,

ACADEMIC RANK	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
(1)	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
PROFESSORS						
NUMBER OF INDIVIDUALS	20,657	19,369	1,288	7,421	7,047	374
SALARIED	20,627	19,341	1,286	7,351	6,977	374
CONTRIBUTED SERVICES	30	28	2	70	70	
MEAN SALARY	$20,545	$20,652	$18,348	$24,125	$24,288	$21,083
MEDIAN SALARY	$19,854	$19,954	$17,891	$23,546	$23,700	$21,040
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	19,465	17,160	2,305	5,153	4,596	557
SALARIED	19,435	17,137	2,298	5,117	4,560	557
CONTRIBUTED SERVICES	30	23	7	36	36	
MEAN SALARY	$15,233	$15,340	$14,434	$18,691	$18,851	$17,375
MEDIAN SALARY	$15,160	$15,261	$14,397	$18,479	$18,603	$17,396
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	25,725	20,618	5,107	5,743	4,647	1,096
SALARIED	25,649	20,562	5,087	5,555	4,459	1,096
CONTRIBUTED SERVICES	76	56	20	188	188	
MEAN SALARY	$12,461	$12,626	$11,796	$15,805	$16,156	$14,379
MEDIAN SALARY	$12,402	$12,553	$11,721	$15,534	$15,786	$14,328
INSTRUCTORS						
NUMBER OF INDIVIDUALS	8,779	4,979	3,800	2,648	1,571	1,077
SALARIED	8,728	4,938	3,790	2,598	1,521	1,077
CONTRIBUTED SERVICES	51	41	10	50	50	
MEAN SALARY	$9,695	$9,930	$9,388	$12,097	$12,715	$11,222
MEDIAN SALARY	$9,644	$9,910	$9,374	$11,942	$12,568	$11,301
LECTURERS						
NUMBER OF INDIVIDUALS	1,709	1,192	517	480	323	157
SALARIED	1,674	1,158	516	444	288	156
CONTRIBUTED SERVICES	35	34	1	36	35	1
MEAN SALARY	$12,129	$12,664	$10,927	$14,001	$15,134	$11,909
MEDIAN SALARY	$11,601	$11,854	$10,804	$13,723	$14,852	$12,275
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	222	170	52	202	131	71
SALARIED	134	87	47	186	115	71
CONTRIBUTED SERVICES	88	83	5	16	16	
MEAN SALARY	$10,284	$11,015	$8,931	$10,572	$11,304	$9,385
MEDIAN SALARY	$9,458	$10,357	$8,535	$9,625	$10,575	$9,050

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

TOTAL

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
9,016	8,510	506	1,448	1,362	86	PROFESSORS NUMBER OF INDIVIDUALS
8,916	8,411	505	1,405	1,319	86	SALARIED
100	99	1	43	43		CONTRIBUTED SERVICES
$21,507	$21,680	$18,629	$26,267	$26,598	$21,190	MEAN SALARY
$20,956	$21,132	$18,478	$25,890	$26,156	$21,400	MEDIAN SALARY
7,011	6,079	932	1,125	949	176	ASSOCIATE PROFESSORS NUMBER OF INDIVIDUALS
6,938	6,007	931	1,098	923	175	SALARIED
73	72	1	27	26	1	CONTRIBUTED SERVICES
$15,510	$15,689	$14,355	$20,569	$21,191	$17,291	MEAN SALARY
$15,270	$15,418	$14,339	$19,923	$20,464	$17,431	MEDIAN SALARY
8,395	6,799	1,596	1,161	896	265	ASSISTANT PROFESSORS NUMBER OF INDIVIDUALS
8,241	6,648	1,593	1,118	856	262	SALARIED
154	151	3	43	40	3	CONTRIBUTED SERVICES
$12,717	$12,884	$12,021	$17,826	$18,747	$14,816	MEAN SALARY
$12,500	$12,621	$11,902	$16,671	$17,477	$14,228	MEDIAN SALARY
2,305	1,338	967	544	323	221	INSTRUCTORS NUMBER OF INDIVIDUALS
2,276	1,310	966	531	312	219	SALARIED
29	28	1	13	11	2	CONTRIBUTED SERVICES
$10,112	$10,351	$9,732	$13,780	$15,180	$11,787	MEAN SALARY
$10,076	$10,266	$9,804	$12,450	$13,777	$11,434	MEDIAN SALARY
357	253	104	40	33	7	LECTURERS NUMBER OF INDIVIDUALS
356	252	104	40	33	7	SALARIED
1	1					CONTRIBUTED SERVICES
$11,271	$11,333	$11,119	$15,230	$15,831	$12,401	MEAN SALARY
$11,046	$11,133	$10,875	$13,500	$14,500	$12,250	MEDIAN SALARY
20	18	2	422	297	125	UNDESIGNATED RANKS NUMBER OF INDIVIDUALS
16	14	2	421	296	125	SALARIED
4	4		1	1		CONTRIBUTED SERVICES
$13,475	$12,664	$19,150	$14,163	$14,885	$12,455	MEAN SALARY
$12,000	$12,000	$19,000	$13,640	$14,343	$12,218	MEDIAN SALARY

TABLE 4-B.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY
'ENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(OTHER 4-YEAR

ACADEMIC RANK (1)	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
PROFESSORS						
NUMBER OF INDIVIDUALS	15,773	13,802	1,971	2,355	2,145	210
SALARIED	15,748	13,777	1,971	2,312	2,102	210
CONTRIBUTED SERVICES	25	25		43	43	
MEAN SALARY	$18,446	$18,515	$17,934	$22,278	$22,474	$20,316
MEDIAN SALARY	$18,262	$18,350	$17,696	$21,594	$21,774	$19,571
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	19,309	15,992	3,317	1,807	1,533	274
SALARIED	19,292	15,975	3,317	1,580	1,307	273
CONTRIBUTED SERVICES	17	17		27	26	1
MEAN SALARY	$14,557	$14,614	$14,280	$18,274	$18,490	$17,239
MEDIAN SALARY	$14,466	$14,531	$14,104	$17,750	$17,950	$16,726
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	29,645	22,388	7,257	2,012	1,494	518
SALARIED	29,503	22,254	7,249	1,892	1,379	513
CONTRIBUTED SERVICES	142	134	8	120	115	5
MEAN SALARY	$12,054	$12,164	$11,718	$14,883	$15,184	$14,076
MEDIAN SALARY	$12,047	$12,142	$11,678	$14,525	$14,753	$13,897
INSTRUCTORS						
NUMBER OF INDIVIDUALS	11,077	6,237	4,840	1,061	641	420
SALARIED	11,027	6,196	4,831	1,005	606	399
CONTRIBUTED SERVICES	50	41	9	56	35	21
MEAN SALARY	$9,827	$9,984	$9,625	$11,634	$11,937	$11,175
MEDIAN SALARY	$9,676	$9,858	$9,440	$11,515	$11,776	$10,983
LECTURERS						
NUMBER OF INDIVIDUALS	684	409	275	261	152	109
SALARIED	683	409	274	260	152	108
CONTRIBUTED SERVICES	1		1	1		1
MEAN SALARY	$11,990	$12,249	$11,603	$13,802	$14,026	$13,488
MEDIAN SALARY	$12,141	$12,323	$11,761	$14,146	$14,253	$13,927
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	188	115	73	135	111	24
SALARIED	187	114	73	108	84	24
CONTRIBUTED SERVICES	1	1		27	27	
MEAN SALARY	$10,891	$12,262	$8,750	$12,713	$13,603	$9,599
MEDIAN SALARY	$10,416	$12,636	$8,041	$12,384	$13,125	$9,000

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION, RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

INSTITUTIONS, TOTAL)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						PROFESSORS
11,653	10,009	1,644	2,334	2,106	228	NUMBER OF INDIVIDUALS
10,937	9,618	1,319	2,188	1,999	189	SALARIED
716	391	325	146	107	39	CONTRIBUTED SERVICES
$16,501	$16,705	$15,015	$16,762	$16,983	$14,417	MEAN SALARY
$16,221	$16,427	$14,775	$15,983	$16,156	$14,468	MEDIAN SALARY
						ASSOCIATE PROFESSORS
12,840	10,167	2,673	1,773	1,458	315	NUMBER OF INDIVIDUALS
12,173	9,863	2,310	1,666	1,381	285	SALARIED
667	304	363	107	77	30	CONTRIBUTED SERVICES
$12,959	$13,190	$11,973	$13,424	$13,681	$12,180	MEAN SALARY
$12,976	$13,185	$11,948	$13,132	$13,377	$11,820	MEDIAN SALARY
						ASSISTANT PROFESSORS
20,003	14,591	5,412	2,266	1,771	495	NUMBER OF INDIVIDUALS
19,004	14,133	4,871	2,114	1,656	458	SALARIED
999	458	541	152	115	37	CONTRIBUTED SERVICES
$10,926	$11,147	$10,286	$11,621	$11,856	$10,628	MEAN SALARY
$10,858	$11,117	$10,281	$11,155	$11,449	$10,262	MEDIAN SALARY
						INSTRUCTORS
8,128	4,667	3,461	1,135	647	488	NUMBER OF INDIVIDUALS
7,588	4,475	3,113	1,056	608	448	SALARIED
540	192	348	79	39	40	CONTRIBUTED SERVICES
$9,156	$9,438	$8,791	$9,535	$9,754	$9,237	MEAN SALARY
$9,154	$9,433	$8,743	$9,338	$9,479	$9,120	MEDIAN SALARY
						LECTURERS
381	236	145	84	59	25	NUMBER OF INDIVIDUALS
356	218	138	64	44	20	SALARIED
25	18	7	20	15	5	CONTRIBUTED SERVICES
$9,348	$10,335	$7,787	$8,293	$7,808	$9,359	MEAN SALARY
$9,761	$10,585	$8,307	$10,000	$8,333	$11,000	MEDIAN SALARY
						UNDESIGNATED RANKS
1,483	1,037	446	896	715	181	NUMBER OF INDIVIDUALS
1,398	969	429	794	632	162	SALARIED
85	68	17	102	83	19	CONTRIBUTED SERVICES
$10,660	$11,027	$9,831	$10,910	$11,091	$10,202	MEAN SALARY
$10,383	$10,647	$9,610	$10,346	$10,475	$9,909	MEDIAN SALARY

TABLE 4 -C.--MEAN AND MEDIAN SALARIES OF FULL-TIME RESIDENT FACULTY
LENGTH OF CONTRACT, AND SEX AND BY ACADEMIC

(2-YEAR

ACADEMIC RANK (1)	PUBLIC CONTROL					
	9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS		
	TOTAL (2)	MEN (3)	WOMEN (4)	TOTAL (5)	MEN (6)	WOMEN (7)
PROFESSORS						
NUMBER OF INDIVIDUALS	2,942	2,279	663	343	289	54
SALARIED	2,942	2,279	663	341	287	54
CONTRIBUTED SERVICES				2	2	
MEAN SALARY	$17,080	$17,403	$15,969	$16,781	$17,003	$15,604
MEDIAN SALARY	$16,906	$17,130	$15,858	$17,050	$17,277	$15,750
ASSOCIATE PROFESSORS						
NUMBER OF INDIVIDUALS	4,348	3,305	1,043	641	511	130
SALARIED	4,347	3,305	1,042	637	507	130
CONTRIBUTED SERVICES	1		1	4	4	
MEAN SALARY	$14,929	$14,937	$14,903	$16,183	$16,247	$15,930
MEDIAN SALARY	$14,662	$14,668	$14,644	$16,055	$16,178	$15,687
ASSISTANT PROFESSORS						
NUMBER OF INDIVIDUALS	8,516	5,882	2,634	969	724	245
SALARIED	8,508	5,879	2,629	968	723	245
CONTRIBUTED SERVICES	8	3	5	1	1	
MEAN SALARY	$12,555	$12,603	$12,448	$13,747	$13,820	$13,533
MEDIAN SALARY	$12,307	$12,368	$12,161	$13,553	$13,565	$13,521
INSTRUCTORS						
NUMBER OF INDIVIDUALS	23,683	15,645	8,038	4,706	3,126	1,580
SALARIED	23,645	15,630	8,015	4,684	3,114	1,570
CONTRIBUTED SERVICES	38	15	23	22	12	10
MEAN SALARY	$12,212	$12,622	$11,413	$12,019	$12,448	$11,166
MEDIAN SALARY	$11,492	$11,930	$10,697	$11,594	$11,968	$10,807
LECTURERS						
NUMBER OF INDIVIDUALS	295	144	151	11	3	8
SALARIED	294	144	150	11	3	8
CONTRIBUTED SERVICES	1		1			
MEAN SALARY	$11,542	$11,631	$11,458	$9,815	$11,725	$9,098
MEDIAN SALARY	$12,115	$11,909	$12,219	$9,583	$11,500	$9,333
UNDESIGNATED RANKS						
NUMBER OF INDIVIDUALS	13,219	8,939	4,280	2,719	1,842	877
SALARIED	13,201	8,927	4,274	2,712	1,835	877
CONTRIBUTED SERVICES	18	12	6	7	7	
MEAN SALARY	$13,253	$13,593	$12,544	$13,174	$13,652	$12,175
MEDIAN SALARY	$13,127	$13,499	$12,386	$12,689	$13,052	$11,882

IN INSTITUTIONS OF HIGHER EDUCATION, BY CONTROL OF INSTITUTION,
RANK: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

INSTITUTIONS, TOTAL)

PRIVATE CONTROL						ACADEMIC RANK
9-10-MONTH CONTRACTS			11-12-MONTH CONTRACTS			
TOTAL (8)	MEN (9)	WOMEN (10)	TOTAL (11)	MEN (12)	WOMEN (13)	(14)
						PROFESSORS
220	152	68	47	31	16	NUMBER OF INDIVIDUALS
204	146	58	37	31	6	SALARIED
16	6	10	10		10	CONTRIBUTED SERVICES
$10,694	$10,812	$10,396	$11,024	$10,959	$11,360	MEAN SALARY
$9,666	$9,916	$9,357	$11,045	$10,900	$11,333	MEDIAN SALARY
						ASSOCIATE PROFESSORS
299	198	101	110	92	18	NUMBER OF INDIVIDUALS
281	198	83	101	92	9	SALARIED
18		18	9		9	CONTRIBUTED SERVICES
$11,074	$11,109	$10,990	$10,284	$10,020	$12,572	MEAN SALARY
$10,958	$10,975	$10,925	$10,166	$9,964	$11,833	MEDIAN SALARY
						ASSISTANT PROFESSORS
508	297	211	136	99	37	NUMBER OF INDIVIDUALS
478	294	184	132	99	33	SALARIED
30	3	27	4		4	CONTRIBUTED SERVICES
$9,931	$9,903	$9,975	$9,624	$9,686	$9,437	MEAN SALARY
$9,768	$9,666	$9,895	$9,760	$9,784	$9,583	MEDIAN SALARY
						INSTRUCTORS
1,019	459	560	370	232	138	NUMBER OF INDIVIDUALS
947	446	501	346	232	114	SALARIED
72	13	59	24		24	CONTRIBUTED SERVICES
$8,261	$8,476	$8,070	$10,171	$10,893	$8,701	MEAN SALARY
$8,383	$8,549	$8,244	$9,727	$11,000	$8,625	MEDIAN SALARY
						LECTURERS
17	8	9	1	1		NUMBER OF INDIVIDUALS
17	8	9	1	1		SALARIED
						CONTRIBUTED SERVICES
$6,187	$4,970	$7,269				MEAN SALARY
$6,625	$5,001	$7,250				MEDIAN SALARY
						UNDESIGNATED RANKS
1,258	747	511	137	87	50	NUMBER OF INDIVIDUALS
1,200	742	458	132	84	48	SALARIED
58	5	53	5	3	2	CONTRIBUTED SERVICES
$9,209	$9,486	$8,759	$8,059	$8,834	$7,052	MEAN SALARY
$9,092	$9,320	$8,663	$7,545	$8,250	$6,666	MEDIAN SALARY

TABLE 5.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	1,846	$1,887	$2,613	$2,063	$1,696	$1,350	$1,717	$1,414
RETIREMENT, TOTAL	1,605	1,133	1,645	1,215	957	731	1,153	833
VESTED	1,309	1,174	1,708	1,208	977	726	1,207	899
NOT VESTED	477	1,010	1,401	1,238	894	740	828	741
HOSPITALIZATION	1,564	224	217	205	205	260	255	302
DISABILITY	793	64	76	62	57	63	60	62
TUITION PLANS	620	654	1,028	734	498	355	1,007	306
HOUSING PLAN	95	678	869	671	504	497	523	1,328
SOCIAL SECURITY	1,608	594	611	609	599	547	569	574
UNEMPLOYMENT COMPENSATION .	748	86	95	85	81	87	79	88
GROUP LIFE INSURANCE . . .	1,118	80	102	84	73	68	70	62
WORKMAN'S COMPENSATION . .	1,118	46	59	48	37	42	36	56
OTHER	102	227	173	193	166	323	129	236
PUBLIC, TOTAL	821	1,839	2,432	2,038	1,720	1,404	1,824	1,399
RETIREMENT, TOTAL	711	1,122	1,610	1,255	994	747	1,183	833
VESTED	487	1,163	1,674	1,251	1,029	744	1,244	908
NOT VESTED	357	1,033	1,427	1,277	917	752	647	739
HOSPITALIZATION	687	242	231	218	218	282	281	324
DISABILITY	267	68	88	66	59	67	63	65
TUITION PLANS	85	226	293	257	260	181	205	59
HOUSING PLAN	14	309	322	325	306	287	189	960
SOCIAL SECURITY	615	596	610	610	604	555	580	589
UNEMPLOYMENT COMPENSATION .	194	84	103	82	74	81	85	85
GROUP LIFE INSURANCE . . .	461	83	112	88	76	71	78	62
WORKMAN'S COMPENSATION . .	414	57	80	63	46	48	42	60
OTHER	41	199	93	109	126	325	42	233
PRIVATE, TOTAL	1,025	2,005	2,966	2,118	1,643	1,137	1,310	1,488
RETIREMENT, TOTAL	898	1,164	1,730	1,110	854	607	944	834
VESTED	822	1,195	1,760	1,134	872	627	973	852
NOT VESTED	120	557	781	576	537	444	434	768
HOSPITALIZATION	877	180	191	177	179	167	131	186
DISABILITY	526	55	67	60	55	53	52	53
TUITION PLANS	535	850	1,194	853	599	606	1,307	645
HOUSING PLAN	81	830	957	855	619	696	607	1,337
SOCIAL SECURITY	993	590	613	608	591	526	535	537
UNEMPLOYMENT COMPENSATION .	554	85	87	89	88	95	64	90
GROUP LIFE INSURANCE . . .	657	75	89	77	67	61	48	61
WORKMAN'S COMPENSATION . .	704	29	35	29	26	26	21	38
OTHER	61	401	518	474	314	256	418	289

TABLE 5-A.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(UNIVERSITIES)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTI-TUTIONS	ALL RANKS	PRO-FESSORS	ASSOC. PRO-FESSORS	ASST. PRO-FESSORS	INSTRUC-TORS	LEC-TURERS	UNDES-IGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	140	$2,051	$2,814	$2,092	$1,733	$1,325	$1,558	$1,242
RETIREMENT, TOTAL	136	1,328	1,860	1,272	1,022	793	1,114	601
VESTED	122	1,380	1,926	1,296	1,055	812	1,127	655
NOT VESTED	32	1,108	1,505	1,171	898	732	1,016	483
HOSPITALIZATION	123	194	205	187	193	177	206	184
DISABILITY	76	63	77	61	54	47	54	56
TUITION PLANS	44	607	911	524	290	388	1,784	195
HOUSING PLAN	6	713	776	725	605	614	702	
SOCIAL SECURITY	126	604	614	612	609	548	581	548
UNEMPLOYMENT COMPENSATION .	79	82	94	79	74	74	87	100
GROUP LIFE INSURANCE . . .	112	82	103	82	69	62	78	45
WORKMAN'S COMPENSATION . .	86	35	47	34	29	21	41	24
OTHER	8	61	75	55	55	41	47	
PUBLIC, TOTAL	84	1,557	2,553	1,587	1,683	1,332	1,597	1,256
RETIREMENT, TOTAL	80	1,261	1,748	1,240	1,004	800	1,132	594
VESTED	66	1,308	1,811	1,261	1,041	827	1,144	645
NOT VESTED	30	1,114	1,519	1,179	901	720	1,045	483
HOSPITALIZATION	71	199	204	192	194	179	224	172
DISABILITY	33	64	83	63	55	47	55	56
TUITION PLANS	6	301	314	294	296	311	198	195
HOUSING PLAN	3	327	203	255	375	565		
SOCIAL SECURITY	70	600	611	610	606	538	586	540
UNEMPLOYMENT COMPENSATION .	39	82	104	79	70	66	93	113
GROUP LIFE INSURANCE . . .	58	85	119	88	75	64	97	51
WORKMAN'S COMPENSATION . .	45	40	58	38	31	21	47	26
OTHER	4	46	64	42	34	29	47	
PRIVATE, TOTAL	56	2,475	3,424	2,387	1,889	1,299	1,374	1,116
RETIREMENT, TOTAL	56	1,538	2,123	1,364	1,084	745	969	1,461
VESTED	56	1,553	2,140	1,373	1,093	741	996	1,461
NOT VESTED	2	857	1,074	835	829	885	544	
HOSPITALIZATION	52	189	207	176	189	170	110	284
DISABILITY	43	60	70	58	53	49	53	55
TUITION PLANS	38	682	983	578	287	450	2,181	
HOUSING PLAN	3	820	841	926	753	626	702	
SOCIAL SECURITY	56	613	618	617	615	568	566	605
UNEMPLOYMENT COMPENSATION .	40	82	79	87	82	85	66	64
GROUP LIFE INSURANCE . . .	54	68	81	72	56	54	37	18
WORKMAN'S COMPENSATION . .	41	25	29	25	22	19	17	12
OTHER	4	224	269	231	227	134		

TABLE 5 -B.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTI-TUTIONS	ALL RANKS	PRO-FESSORS	ASSOC. PRO-FESSORS	ASST. PRO-FESSORS	INSTRUC TORS	LEC-TURERS	UNDES-IGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	1,048	$1,783	$2,344	$1,927	$1,589	$1,242	$1,888	$1,548
RETIREMENT, TOTAL	945	994	1,381	1,047	833	642	1,177	888
VESTED	825	1,044	1,438	1,082	863	677	1,314	922
NOT VESTED	206	640	1,157	937	741	575	653	692
HOSPITALIZATION	901	195	204	197	191	184	305	153
DISABILITY	491	61	67	63	58	53	67	53
TUITION PLANS	462	977	1,359	976	723	682	859	664
HOUSING PLAN	63	619	890	640	438	387	283	1,417
SOCIAL SECURITY	1,000	591	609	607	593	536	559	553
UNEMPLOYMENT COMPENSATION .	508	90	97	92	87	85	53	86
GROUP LIFE INSURANCE . . .	672	79	100	83	73	64	59	63
WORKMAN'S COMPENSATION . .	651	54	76	65	45	31	22	33
OTHER	56	274	394	346	192	205	418	83
PUBLIC, TOTAL	227	1,767	2,157	1,857	1,620	1,347	2,189	1,160
RETIREMENT, TOTAL	207	1,010	1,308	1,095	875	827	1,227	712
VESTED	143	1,085	1,443	1,160	933	720	1,412	834
NOT VESTED	115	870	1,159	973	766	595	664	388
HOSPITALIZATION	184	210	224	210	203	200	354	171
DISABILITY	56	66	75	71	64	52	73	79
TUITION PLANS	13	282	268	293	269	348	51	80
HOUSING PLAN	4	167	289	168	143	143	113	
SOCIAL SECURITY	204	598	609	610	603	545	579	576
UNEMPLOYMENT COMPENSATION .	84	88	103	94	82	80	39	59
GROUP LIFE INSURANCE . . .	141	80	102	87	74	66	58	44
WORKMAN'S COMPENSATION . .	81	96	150	116	76	40	21	13
OTHER	4	47	65	50	40	37		13
PRIVATE, TOTAL	821	1,805	2,607	1,973	1,544	1,097	1,271	1,597
RETIREMENT, TOTAL	738	966	1,401	966	752	569	952	911
VESTED	682	994	1,432	992	770	598	973	931
NOT VESTED	91	526	695	542	471	369	197	776
HOSPITALIZATION	717	173	178	177	173	162	156	152
DISABILITY	435	58	64	60	55	54	51	52
TUITION PLANS	449	1,073	1,425	1,066	822	743	1,016	681
HOUSING PLAN	59	772	982	821	564	560	391	1,417
SOCIAL SECURITY	796	582	609	604	581	515	518	551
UNEMPLOYMENT COMPENSATION .	424	92	94	90	91	96	64	87
GROUP LIFE INSURANCE . . .	531	78	98	80	72	63	63	65
WORKMAN'S COMPENSATION . .	570	31	40	32	27	26	22	35
OTHER	52	439	572	545	343	357	418	88

TABLE 5 -C.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL	658	$1,742	$2,933	$2,831	$2,130	$1,443	$2,199	$1,401
RETIREMENT, TOTAL	528	1,060	1,807	2,044	1,362	763	1,299	831
VESTED	362	955	1,685	1,575	1,297	718	1,372	899
NOT VESTED	235	1,171	1,564	2,895	1,491	851	709	744
HOSPITALIZATION	540	342	425	353	322	349	417	320
DISABILITY	226	74	125	67	61	76	60	64
TUITION PLANS	114	214	313	258	244	155	342	174
HOUSING PLAN	26	815	1,566	667	624	603	452	1,243
SOCIAL SECURITY	482	581	611	610	599	562	552	579
UNEMPLOYMENT COMPENSATION	161	90	79	67	77	95	36	89
GROUP LIFE INSURANCE	334	77	101	96	85	76	67	62
WORKMAN'S COMPENSATION	381	53	65	36	33	57	28	59
OTHER	38	324	202	520	407	379	40	243
PUBLIC, TOTAL	510	1,766	3,008	2,909	2,175	1,457	2,285	1,404
RETIREMENT, TOTAL	424	1,077	1,865	2,137	1,397	767	1,330	837
VESTED	278	1,011	1,761	1,644	1,332	722	1,396	913
NOT VESTED	212	1,187	1,992	2,958	1,526	855	745	743
HOSPITALIZATION	432	348	436	360	327	352	422	327
DISABILITY	178	75	128	65	60	76	60	65
TUITION PLANS	66	174	289	171	213	126	342	59
HOUSING PLAN	7	520	609	600	592	357	452	960
SOCIAL SECURITY	341	587	615	613	603	567	563	590
UNEMPLOYMENT COMPENSATION	71	85	47	45	58	97	33	84
GROUP LIFE INSURANCE	262	77	102	95	85	76	65	63
WORKMAN'S COMPENSATION	288	54	67	38	34	57	22	61
OTHER	33	321	202	523	408	380	40	234
PRIVATE, TOTAL	148	1,337	1,777	1,710	1,370	1,070	740	1,364
RETIREMENT, TOTAL	104	647	660	688	584	524	300	732
VESTED	84	657	684	771	627	497	248	717
NOT VESTED	27	615	548	369	459	603	386	764
HOSPITALIZATION	108	219	173	229	214	208	214	232
DISABILITY	48	62	65	91	64	58	50	55
TUITION PLANS	48	555	1,481	1,125	1,120	388		567
HOUSING PLAN	19	1,227	2,524	814	686	1,147		1,257
SOCIAL SECURITY	141	520	562	584	548	476	363	520
UNEMPLOYMENT COMPENSATION	90	103	133	95	110	108	40	94
GROUP LIFE INSURANCE	72	74	85	105	89	65	112	57
WORKMAN'S COMPENSATION	93	37	45	25	25	38	64	43
OTHER	5	754	200	200	200	217		1,268

TABLE 6.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTI-TUTIONS	ALL RANKS	PRO-FESSORS	ASSOC. PRO-FESSORS	ASST. PRO-FESSORS	INSTRUC-TORS	LEC-TURERS	UNDES-IGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	1,115	$2,181	$2,967	$2,282	$1,910	$1,555	$2,064	$1,744
RETIREMENT, TOTAL	549	1,355	1,955	1,377	1,124	853	1,394	939
VESTED	707	1,508	2,138	1,524	1,226	1,000	1,476	1,018
NOT VESTED	342	1,035	1,504	1,035	902	696	799	807
HOSPITALIZATION	950	209	207	208	202	207	265	229
DISABILITY	418	68	90	68	61	57	61	53
TUITION PLANS	194	829	1,092	765	610	444	1,388	1,159
HOUSING PLAN	73	1,552	2,006	1,636	1,531	1,215	539	965
SOCIAL SECURITY	927	607	613	612	607	583	579	579
UNEMPLOYMENT COMPENSATION .	402	86	86	79	86	87	109	104
GROUP LIFE INSURANCE . . .	653	95	133	97	80	66	70	75
WORKMAN'S COMPENSATION . .	595	37	46	37	33	28	46	45
OTHER	55	155	164	134	115	128	158	677
PUBLIC, TOTAL	614	2,110	2,831	2,208	1,915	1,583	2,115	1,535
RETIREMENT, TOTAL	543	1,342	1,934	1,375	1,161	920	1,402	827
VESTED	353	1,489	2,127	1,521	1,269	1,040	1,482	845
NOT VESTED	277	1,087	1,580	1,113	972	719	835	807
HOSPITALIZATION	519	208	203	207	202	198	272	255
DISABILITY	216	73	99	76	66	57	63	59
TUITION PLANS	45	173	276	176	141	141	197	127
HOUSING PLAN	12	456	226	428	422	478	510	568
SOCIAL SECURITY	473	605	612	612	612	590	591	591
UNEMPLOYMENT COMPENSATION .	155	85	90	76	86	81	106	82
GROUP LIFE INSURANCE . . .	343	103	144	105	88	69	74	76
WORKMAN'S COMPENSATION . .	277	38	47	38	33	27	52	52
OTHER	26	128	112	87	86	107	155	779
PRIVATE, TOTAL	501	2,383	3,330	2,467	1,898	1,432	1,752	2,203
RETIREMENT, TOTAL	406	1,422	2,016	1,385	1,010	695	1,309	1,330
VESTED	354	1,555	2,164	1,530	1,127	771	1,418	1,354
NOT VESTED	65	543	759	504	455	375	306	827
HOSPITALIZATION	431	211	218	210	202	249	207	174
DISABILITY	202	57	75	55	50	52	46	37
TUITION PLANS	149	1,166	1,314	1,148	990	765	1,501	1,323
HOUSING PLAN	61	1,754	2,097	1,745	1,599	1,755	544	1,070
SOCIAL SECURITY	454	594	614	611	596	555	517	560
UNEMPLOYMENT COMPENSATION .	243	88	80	83	86	93	116	112
GROUP LIFE INSURANCE . . .	310	79	107	70	63	63	52	72
WORKMAN'S COMPENSATION . .	318	36	43	35	31	32	22	35
OTHER	33	383	495	447	324	256	638	232

TABLE 6 -3.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(UNIVERSITIES)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	119	$2,415	$3,011	$2,403	$2,004	$1,574	$1,791	$3,211
RETIREMENT, TOTAL	115	1,553	1,977	1,475	1,247	1,030	1,293	1,611
VESTED	101	1,688	2,178	1,609	1,341	1,108	1,300	1,699
NOT VESTED	28	1,118	1,357	1,072	970	728	1,197	852
HOSPITALIZATION	105	195	205	197	187	184	220	169
DISABILITY	62	74	98	70	60	49	52	23
TUITION PLANS	26	1,054	1,160	982	818	652	1,419	1,395
HOUSING PLAN	6	415	270	264	203	900		
SOCIAL SECURITY	105	610	614	613	612	594	595	596
UNEMPLOYMENT COMPENSATION .	66	69	77	63	64	65	107	67
GROUP LIFE INSURANCE . . .	93	105	139	105	86	72	78	13
WORKMAN'S COMPENSATION . .	74	34	44	34	29	23	49	21
OTHER	5	71	103	68	60	46	33	
PUBLIC, TOTAL	78	2,259	2,794	2,238	1,941	1,600	1,680	1,495
RETIREMENT, TOTAL	74	1,455	1,850	1,375	1,189	1,023	1,260	970
VESTED	60	1,591	2,059	1,502	1,283	1,108	1,265	1,047
NOT VESTED	27	1,101	1,329	1,061	959	726	1,197	852
HOSPITALIZATION	67	197	206	198	188	181	221	178
DISABILITY	32	63	106	77	66	50	55	67
TUITION PLANS	6	363	345	388	367	329	390	390
HOUSING PLAN	4	365	148	264	203	900		
SOCIAL SECURITY	64	609	612	611	611	592	592	549
UNEMPLOYMENT COMPENSATION .	36	74	84	66	67	66	112	120
GROUP LIFE INSURANCE . . .	54	124	162	121	98	82	93	39
WORKMAN'S COMPENSATION . .	43	37	48	37	31	24	54	13
OTHER	4	71	103	68	59	46	33	
PRIVATE, TOTAL	41	3,115	4,117	3,158	2,310	1,445	2,856	3,813
RETIREMENT, TOTAL	41	2,073	2,670	1,997	1,611	1,103	1,621	1,841
VESTED	41	2,069	2,649	1,994	1,611	1,106	1,621	1,841
NOT VESTED	1	2,495	3,791	2,236	1,614	951		
HOSPITALIZATION	38	190	201	192	181	199	205	167
DISABILITY	30	56	79	54	47	47	38	22
TUITION PLANS	20	1,311	1,393	1,230	1,050	1,109	1,473	1,418
HOUSING PLAN	2	941	941					
SOCIAL SECURITY	41	616	622	620	613	602	611	607
UNEMPLOYMENT COMPENSATION .	30	60	58	58	56	65	83	67
GROUP LIFE INSURANCE . . .	39	48	61	54	46	38	28	7
WORKMAN'S COMPENSATION . .	31	24	30	24	21	19	18	23
OTHER	1	200			200			

ABLE 6-B.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTITUTIONS	ALL RANKS	PROFESSORS	ASSOC. PROFESSORS	ASST. PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANKS
1	2	3	4	5	6	7	8	9
UBLIC AND PRIVATE, TOTAL . .	572	$2,221	$2,571	$2,186	$1,874	$1,556	$2,428	$1,454
RETIREMENT, TOTAL	492	1,368	1,976	1,277	1,010	788	1,532	832
VESTED	393	1,456	2,089	1,384	1,073	843	1,712	954
NOT VESTED	146	1,204	1,774	1,079	893	704	639	699
HOSPITALIZATION	484	217	212	222	217	219	321	170
DISABILITY	199	61	66	61	58	53	66	61
TUITION PLANS	120	981	1,162	1,032	928	771	2,199	750
HOUSING PLAN	51	1,803	2,105	1,698	1,574	1,582	544	1,334
SOCIAL SECURITY	509	595	611	609	598	563	566	549
UNEMPLOYMENT COMPENSATION .	247	104	104	97	97	95	123	165
GROUP LIFE INSURANCE . . .	355	90	122	81	69	64	66	142
WORKMAN'S COMPENSATION . .	311	45	51	46	42	36	29	48
OTHER	37	221	307	237	194	185	166	353
UBLIC, TOTAL	175	2,435	2,095	2,332	2,072	1,679	2,759	1,123
RETIREMENT, TOTAL	160	1,647	2,214	1,550	1,269	945	1,582	552
VESTED	103	1,797	2,560	1,731	1,378	1,049	1,761	493
NOT VESTED	92	1,485	2,098	1,357	1,140	842	681	566
HOSPITALIZATION	142	216	193	222	222	200	335	248
DISABILITY	43	62	64	66	61	53	67	44
TUITION PLANS	5	463	522	151	234			
HOUSING PLAN	1	594			594	594		
SOCIAL SECURITY	153	608	614	612	612	592	593	555
UNEMPLOYMENT COMPENSATION .	66	83	106	77	72	57	58	77
GROUP LIFE INSURANCE . . .	112	71	89	73	59	57	64	55
WORKMAN'S COMPENSATION . .	66	46	46	51	49	31	36	81
OTHER	7	142	150	127	139	118	164	
RIVATE, TOTAL	397	2,035	2,844	2,054	1,707	1,443	1,076	1,474
RETIREMENT, TOTAL	332	1,059	1,586	990	735	564	935	859
VESTED	290	1,214	1,788	1,145	845	649	1,104	862
NOT VESTED	54	426	525	414	373	307	177	831
HOSPITALIZATION	342	218	229	222	213	236	207	165
DISABILITY	156	59	67	56	54	54	57	62
TUITION PLANS	115	990	1,191	1,036	935	771	2,199	750
HOUSING PLAN	50	1,810	2,105	1,698	1,586	1,686	544	1,334
SOCIAL SECURITY	356	584	607	606	587	538	452	548
UNEMPLOYMENT COMPENSATION .	181	113	103	108	109	108	156	168
GROUP LIFE INSURANCE . . .	243	106	149	87	77	71	79	152
WORKMAN'S COMPENSATION . .	245	45	55	44	39	38	27	45
OTHER	30	388	495	447	325	277	638	353

TABLE 6-C.--MEAN FRINGE-BENEFIT EXPENDITURES FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK, CONTROL OF INSTITUTION, AND TYPE OF BENEFIT PLAN: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND TYPE OF BENEFIT PLAN	NUMBER OF INSTI-TUTIONS	ALL RANKS	PRO-FESSORS	ASSOC. PRO-FESSORS	ASST. PRO-FESSORS	INSTRUC-TORS	LEC-TURERS	UNDES-IGNATED RANKS
1	2	3	4	5	6	7	8	9
PUBLIC AND PRIVATE, TOTAL . .	424	$1,556	$1,783	$1,712	$1,[illegible]	$1,544	$1,486	$1,535
RETIREMENT, TOTAL	342	846	1,041	925	771	851	671	821
VESTED	213	930	1,213	1,085	816	971	675	831
NOT VESTED	168	790	904	823	740	685	667	810
HOSPITALIZATION	361	229	203	236	227	215	229	259
DISABILITY	157	67	91	84	81	60	53	59
TUITION PLANS	48	167	163	109	98	154	677	613
HOUSING PLAN	16	1,006	1,668	1,590	1,494	891	510	401
SOCIAL SECURITY	313	591	616	615	611	586	524	586
UNEMPLOYMENT COMPENSATION .	89	148	490	268	339	110	23	78
GROUP LIFE INSURANCE . . .	205	72	74	82	81	62	48	79
WORKMAN'S COMPENSATION . .	210	37	41	34	32	30	28	53
OTHER	17	410	95	432	48	234	40	718
PUBLIC, TOTAL	361	1,563	1,778	1,707	1,503	1,555	1,401	1,544
RETIREMENT, TOTAL	305	852	1,052	939	779	860	656	823
VESTED	190	942	1,236	1,103	826	989	675	834
NOT VESTED	158	753	908	839	748	687	628	810
HOSPITALIZATION	310	226	205	239	232	206	227	258
DISABILITY	141	62	93	85	82	60	53	59
TUITION PLANS	34	83	81	65	65	118	4	95
HOUSING PLAN	7	480	510	510	510	364	510	568
SOCIAL SECURITY	256	599	621	619	617	588	524	594
UNEMPLOYMENT COMPENSATION .	57	165	812	387	448	113	23	82
GROUP LIFE INSURANCE . . .	177	71	74	83	82	60	48	80
WORKMAN'S COMPENSATION . .	168	37	42	35	33	29	28	54
OTHER	15	417	95	432	48	224	40	779
PRIVATE, TOTAL	63	1,455	1,836	1,745	1,441	1,373	2,421	1,341
RETIREMENT, TOTAL	32	664	878	787	667	574	824	692
VESTED	23	673	906	946	726	560		655
NOT VESTED	10	648	850	634	587	617	824	811
HOSPITALIZATION	51	283	185	213	187	377	247	262
DISABILITY	16	56	54	57	45	56		58
TUITION PLANS	14	1,282	1,745	1,634	1,907	469	1,350	1,906
HOUSING PLAN	9	1,409	2,103	1,983	1,649	1,865		213
SOCIAL SECURITY	57	535	564	583	570	551		462
UNEMPLOYMENT COMPENSATION .	32	94	96	94	97	103		61
GROUP LIFE INSURANCE . . .	28	82	69	65	48	105		43
WORKMAN'S COMPENSATION . .	42	34	23	25	19	44		34
OTHER	2	219				1,860		50

TABLE 7.--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	1,467	1,457	1,567	1,797	280	381
NUMBER OF SALARIED INDIVIDUALS	96,796	59,403	86,714	51,761	3,292	15,571
MEAN SALARY	$19,209	$14,562	$12,013	$10,768	$11,581	$12,658
NUMBER COVERED BY FRINGE BENEFITS	56,618	55,157	86,309	50,428	3,274	15,433
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,613	$2,063	$1,696	$1,350	$1,717	$1,414
MEAN COMPENSATION	$21,822	$16,625	$13,709	$12,118	$13,298	$14,072
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	592	669	713	945	159	230
NUMBER OF SALARIED INDIVIDUALS	37,480	40,765	59,965	41,064	2,601	13,090
MEAN SALARY	$19,447	$14,076	$12,265	$11,137	$11,914	$13,267
NUMBER COVERED BY FRINGE BENEFITS	37,433	40,151	59,785	40,288	2,592	12,923
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,432	$2,038	$1,720	$1,464	$1,824	$1,355
MEAN COMPENSATION	$21,865	$16,514	$13,985	$12,541	$13,738	$14,564
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	875	828	854	852	121	151
NUMBER OF SALARIED INDIVIDUALS	19,316	18,638	26,749	10,277	691	2,541
MEAN SALARY	$18,766	$13,874	$11,449	$9,254	$10,324	$10,045
NUMBER COVERED BY FRINGE BENEFITS	19,185	18,508	26,524	10,152	682	2,510
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,966	$2,118	$1,643	$1,133	$1,310	$1,488
MEAN COMPENSATION	$21,732	$15,992	$13,092	$10,431	$11,634	$11,533

TABLE 7-A.--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(UNIVERSITIES)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	212	240	253	246	93	18
NUMBER OF SALARIED INDIVIDUALS	28,716	25,471	32,522	10,424	1,997	137
MEAN SALARY	$20,868	$15,316	$12,533	$9,775	$11,831	$10,531
NUMBER COVERED BY FRINGE BENEFITS	28,686	25,428	32,401	10,362	1,987	136
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,814	$2,092	$1,733	$1,325	$1,550	$1,242
MEAN COMPENSATION	$23,682	$17,408	$14,266	$11,104	$13,389	$11,773
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	145	177	191	187	70	16
NUMBER OF SALARIED INDIVIDUALS	20,096	16,819	24,592	8,248	1,853	123
MEAN SALARY	$20,544	$15,224	$12,486	$9,688	$11,953	$10,255
NUMBER COVERED BY FRINGE BENEFITS	20,076	16,796	24,497	8,211	1,844	122
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,553	$1,987	$1,683	$1,332	$1,597	$1,256
MEAN COMPENSATION	$23,097	$17,211	$14,149	$11,018	$13,550	$11,511
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	63	63	62	59	23	2
NUMBER OF SALARIED INDIVIDUALS	8,620	8,652	7,930	2,176	344	14
MEAN SALARY	$21,625	$15,577	$12,742	$10,132	$11,247	$12,950
NUMBER COVERED BY FRINGE BENEFITS	8,610	8,632	7,904	2,171	343	14
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,624	$2,387	$1,889	$1,299	$1,374	$1,116
MEAN COMPENSATION	$25,049	$17,964	$14,631	$11,427	$12,621	$14,066

TABLE 7-E.--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(OTHER 4-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	958	1,008	1,097	954	141	116
NUMBER OF SALARIED INDIVIDUALS	25,112	25,845	45,694	17,247	990	1,532
MEAN SALARY	$17,619	$13,902	$11,577	$9,521	$11,173	$10,753
NUMBER COVERED BY FRINGE BENEFITS	24,974	25,704	45,452	17,137	982	1,523
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,364	$1,927	$1,589	$1,242	$1,088	$1,548
MEAN COMPENSATION	$19,996	$15,829	$13,166	$10,763	$13,061	$12,301
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	285	289	294	287	48	33
NUMBER OF SALARIED INDIVIDUALS	14,598	17,438	27,344	10,621	660	170
MEAN SALARY	$18,376	$14,589	$12,012	$9,780	$11,972	$11,140
NUMBER COVERED BY FRINGE BENEFITS	14,580	17,407	27,299	9,578	660	170
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,157	$1,807	$1,620	$1,243	$2,189	$1,160
MEAN COMPENSATION	$20,533	$16,406	$13,632	$11,127	$14,161	$12,300
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	713	719	743	707	93	99
NUMBER OF SALARIED INDIVIDUALS	10,514	11,707	18,350	7,269	330	1,362
MEAN SALARY	$16,559	$12,672	$10,928	$9,183	$9,574	$10,704
NUMBER COVERED BY FRINGE BENEFITS	10,394	11,557	18,153	7,159	322	1,353
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,607	$1,673	$1,544	$1,047	$1,271	$1,557
MEAN COMPENSATION	$19,166	$14,469	$12,472	$10,260	$10,845	$12,301

TABLE 7-C.--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 9-10-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	157	245	277	557	46	247
NUMBER OF SALARIED INDIVIDUALS	2,968	4,287	8,498	23,640	305	13,902
MEAN SALARY	$16,637	$14,040	$12,370	$12,117	$11,262	$12,889
NUMBER COVERED BY FRINGE BENEFITS	2,958	4,269	8,456	22,519	305	13,774
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,933	$2,031	$2,130	$1,442	$2,199	$1,461
MEAN COMPENSATION	$19,570	$13,471	$14,500	$13,560	$13,461	$14,290
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	150	203	228	471	41	191
NUMBER OF SALARIED INDIVIDUALS	2,786	4,008	8,029	22,668	288	12,737
MEAN SALARY	$17,012	$14,887	$12,511	$12,258	$11,561	$13,222
NUMBER COVERED BY FRINGE BENEFITS	2,777	3,988	7,989	22,057	288	12,631
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,008	$2,909	$2,175	$1,453	$2,285	$1,464
MEAN COMPENSATION	$20,020	$17,796	$14,686	$13,715	$13,846	$14,627
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	39	46	49	86	5	56
NUMBER OF SALARIED INDIVIDUALS	182	279	469	832	17	1,165
MEAN SALARY	$10,893	$11,094	$9,963	$8,248	$6,187	$9,240
NUMBER COVERED BY FRINGE BENEFITS	181	277	467	822	17	1,143
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,777	$1,710	$1,370	$1,070	$740	$1,364
MEAN COMPENSATION	$12,670	$12,804	$11,333	$9,318	$6,927	$10,604

TABLE 8.--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(ALL INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	658	303	725	737	93	237
NUMBER OF SALARIED INDIVIDUALS	12,814	5,525	10,965	5,766	735	4,143
MEAN SALARY	$22,607	$17,734	$14,871	$11,858	$13,607	$12,573
NUMBER COVERED BY FRINGE BENEFITS	12,670	5,455	10,867	5,681	733	4,123
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,967	$2,282	$1,910	$1,555	$2,064	$1,744
MEAN COMPENSATION	$25,574	$20,016	$16,781	$13,369	$15,671	$14,317
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	361	395	420	508	65	133
NUMBER OF SALARIED INDIVIDUALS	9,334	4,804	7,782	4,811	633	2,882
MEAN SALARY	$23,381	$18,352	$15,353	$11,990	$14,063	$12,967
NUMBER COVERED BY FRINGE BENEFITS	9,225	4,765	7,723	4,937	631	2,829
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,831	$2,208	$1,915	$1,583	$2,115	$1,535
MEAN COMPENSATION	$26,212	$20,560	$17,268	$13,573	$16,178	$14,502
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	335	308	305	229	28	84
NUMBER OF SALARIED INDIVIDUALS	3,480	2,116	3,183	1,775	102	1,311
MEAN SALARY	$20,530	$18,184	$13,693	$10,587	$10,779	$11,767
NUMBER COVERED BY FRINGE BENEFITS	3,441	2,650	3,144	1,744	102	1,294
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,330	$2,467	$1,898	$1,422	$1,752	$2,203
MEAN COMPENSATION	$23,860	$18,651	$15,591	$12,419	$12,531	$13,970

TABLE 8-A.--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(UNIVERSITIES)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	160	175	183	168	50	21
NUMBER OF SALARIED INDIVIDUALS	8,201	5,785	6,175	2,956	403	553
MEAN SALARY	$24,426	$18,996	$16,152	$12,392	$14,424	$13,144
NUMBER COVERED BY FRINGE BENEFITS	8,154	5,743	6,129	2,940	401	554
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,011	$2,403	$2,004	$1,574	$1,791	$2,211
MEAN COMPENSATION	$27,437	$21,399	$18,156	$13,967	$16,215	$16,355
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	115	134	144	137	42	13
NUMBER OF SALARIED INDIVIDUALS	6,846	4,740	5,117	2,455	365	172
MEAN SALARY	$24,045	$18,637	$15,777	$12,672	$14,363	$10,648
NUMBER COVERED BY FRINGE BENEFITS	6,815	4,712	5,082	2,445	363	144
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,794	$2,238	$1,961	$1,600	$1,680	$1,455
MEAN COMPENSATION	$26,843	$20,875	$17,718	$13,672	$16,043	$12,143
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	45	41	39	31	8	8
NUMBER OF SALARIED INDIVIDUALS	1,355	1,045	1,058	497	38	421
MEAN SALARY	$26,332	$20,626	$17,962	$13,581	$15,011	$14,163
NUMBER COVERED BY FRINGE BENEFITS	1,339	1,031	1,047	491	38	410
MEAN EXPENDITURE FOR FRINGE BENEFITS	$4,117	$3,158	$2,310	$1,445	$2,856	$3,813
MEAN COMPENSATION	$30,449	$23,784	$20,272	$15,426	$17,867	$17,976

TABLE B -[illegible]--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(FOUR-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	460	421	422	285	35	65
NUMBER OF SALARIED INDIVIDUALS	4,247	3,013	3,711	1,671	320	810
MEAN SALARY	$19,647	$15,865	$13,201	$10,601	$12,729	$10,983
NUMBER COVERED BY FRINGE BENEFITS	4,197	2,988	3,660	1,642	320	806
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,971	$2,186	$1,874	$1,556	$2,428	$1,454
MEAN COMPENSATION	$22,618	$18,051	$15,075	$12,157	$15,157	$12,437
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	188	175	178	125	16	10
NUMBER OF SALARIED INDIVIDUALS	2,152	1,434	1,703	858	257	46
MEAN SALARY	$22,259	$18,368	$14,988	$11,582	$13,818	$11,855
NUMBER COVERED BY FRINGE BENEFITS	2,126	1,421	1,680	844	257	46
MEAN EXPENDITURE FOR FRINGE BENEFITS	$3,095	$2,332	$2,072	$1,676	$2,759	$1,123
MEAN COMPENSATION	$25,354	$20,700	$17,060	$13,261	$16,577	$12,978
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	272	246	244	160	19	55
NUMBER OF SALARIED INDIVIDUALS	2,094	1,579	2,008	813	63	764
MEAN SALARY	$16,920	$13,592	$11,685	$9,696	$8,288	$10,930
NUMBER COVERED BY FRINGE BENEFITS	2,071	1,567	1,980	959	63	760
MEAN EXPENDITURE FOR FRINGE BENEFITS	$2,844	$2,094	$1,707	$1,443	$1,076	$1,474
MEAN COMPENSATION	$19,764	$15,686	$13,392	$11,139	$9,364	$12,404

TABLE B-C[illegible]--MEAN COMPENSATION FOR FULL-TIME RESIDENT FACULTY ON 11-12-MONTH CONTRACTS IN INSTITUTIONS OF HIGHER EDUCATION, BY ACADEMIC RANK AND CONTROL OF INSTITUTION: 50 STATES AND DISTRICT OF COLUMBIA, 1972-73

(2-YEAR INSTITUTIONS)

CONTROL OF INSTITUTION AND COMPENSATION ITEM (1)	PROFESSORS (3)	ASSOC. PROFESSORS (4)	ASST. PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANKS (8)
PUBLIC AND PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	76	107	120	284	8	151
NUMBER OF SALARIED INDIVIDUALS	366	727	1,079	4,555	12	2,750
MEAN SALARY	$16,196	$15,435	$13,289	$11,915	$9,571	$12,914
NUMBER COVERED BY FRINGE BENEFITS	319	724	1,078	4,858	12	2,763
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,783	$1,712	$1,496	$1,544	$1,486	$1,525
MEAN COMPENSATION	$17,979	$17,147	$14,785	$13,459	$11,057	$14,449
PUBLIC INSTITUTIONS						
NUMBER OF INSTITUTIONS	58	66	98	246	7	120
NUMBER OF SALARIED INDIVIDUALS	335	635	962	4,654	11	2,664
MEAN SALARY	$16,693	$16,190	$13,743	$12,025	$9,815	$13,136
NUMBER COVERED BY FRINGE BENEFITS	288	632	961	4,604	11	2,639
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,778	$1,707	$1,503	$1,555	$1,401	$1,544
MEAN COMPENSATION	$18,471	$17,857	$15,246	$13,580	$11,216	$14,680
PRIVATE INSTITUTIONS						
NUMBER OF INSTITUTIONS	18	21	22	38	1	31
NUMBER OF SALARIED INDIVIDUALS	31	92	117	305	1	126
MEAN SALARY	$10,823	$10,225	$9,553	$10,225		$8,214
NUMBER COVERED BY FRINGE BENEFITS	31	92	117	294	1	124
MEAN EXPENDITURE FOR FRINGE BENEFITS	$1,836	$1,745	$1,441	$1,333		$1,341
MEAN COMPENSATION	$12,659	$11,970	$10,994	$11,558		$9,555

APPENDIX

Survey Report Form

DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE
OFFICE OF EDUCATION
WASHINGTON, D.C. 20202

HIGHER EDUCATION GENERAL INFORMATION SURVEY

EMPLOYEES IN INSTITUTIONS OF HIGHER EDUCATION

SALARIES AND FRINGE BENEFITS
1971-72

PLEASE READ INSTRUCTIONS BEFORE COMPLETING THIS FORM

O.M.B. NO. 51-R0567
APPROVAL EXPIRES 3/31/72

1. INSTITUTION CODE NUMBER

2. DUE DATE
November 1, 1971

Items 1, 3, 4, 5, and 6 MUST be completed by all institutions. If applicable, complete items 7 and 8. Submit a separate survey form for each of the campuses or branch campuses of the institution. If it is impossible to provide separate data for any branch campus, and the data for that branch must be included in the parent institution's report, indicate this in item 8 below.

3. NAME AND MAILING ADDRESS OF INSTITUTION OR CAMPUS COVERED BY THIS REPORT *(Include city, State, and ZIP code)*

4. NAME AND TITLE OF RESPONDENT

5. TELEPHONE NUMBER OF RESPONDENT *(Area code, local number and extension)*

6. THE INSTITUTION COVERED BY THIS REPORT IS *(Check only one)*

(a) ☐ A SINGLE-CAMPUS INSTITUTION

(b) ☐ A MAIN CAMPUS *("Parent" institution)* WITH ONE OR MORE BRANCH CAMPUSES AND/OR OTHER CAMPUSES *(Specify in item 8 below)*

(c) ☐ A BRANCH CAMPUS OF A PARENT INSTITUTION *(Write the name of parent institution below)*

(d) ☐ ONE OF THE ADMINISTRATIVELY EQUAL CAMPUSES OF A MULTI-CAMPUS INSTITUTION

7. IF THE INSTITUTION COVERED BY THIS REPORT IS INCLUDED IN AN "INSTITUTIONAL SYSTEM", WRITE THE NAME OF THE SYSTEM BELOW.

8. PARENT INSTITUTIONS *(As checked in item 6b)* SHOULD LIST THE NAMES OF ALL THEIR BRANCH CAMPUSES BELOW. USE THE FIRST COLUMN TO SHOW WHETHER DATA FOR ANY OF THESE UNITS ARE INCLUDED WITH THE DATA FOR THE "PARENT" IN THIS REPORT.

ARE DATA FOR THIS UNIT INCLUDED IN THIS REPORT?	NAME OF BRANCH CAMPUS AND/OR OTHER CAMPUS	ADDRESS *(City, State, and ZIP code)*
☐ YES ☐ NO		
☐ YES ☐ NO		
☐ YES ☐ NO		

DEFINITIONS

MULTI-CAMPUS INSTITUTION. An organization bearing a resemblance to an institutional system, but unequivocally designated as a single institution with either of two organizational structures: *(1)* an institution having two or more campuses responsible to a central administration *(which central administration may or may not be located on one of the administratively equal campuses)* or *(2)* an institution having a main campus with one or more branch campuses attached to it.

MAIN CAMPUS. In those institutions comprised of a main campus and one or more branch campuses, the main campus *(sometimes called the parent institution)* is usually the location of the core, primary, or most comprehensive program. Unless the institution-wide or central administrative office for such institutions is reported to be at a different location, the main campus is also the location of the central administrative office.

BRANCH CAMPUS. A campus of an institution of higher education which is organized on a relatively permanent basis *(i.e., has a relatively permanent administration)*, which offers an organized program or programs of work of at least 2 years *(as opposed to courses)*, and which is located in a community different from that in which its parent institution is located. To be considered in a community different from that of the parent institution, a branch shall be located beyond a reasonable commuting distance from the main campus of the parent institution.

INSTITUTIONAL SYSTEM. A complex of two or more institutions of higher education, each separately organized or independently complete, under the control or supervision of a single administrative body.

This survey consists of three parts as follows:

Part 1 - Salaries of Selected Administrators, 1971-72

Part 2 - Salaries of Academic Deans and Full-Time Resident Faculty, 1971-72

Part 3 - Fringe Benefits for Academic Deans and Full-Time Resident Faculty, 1971-72

The data collected in this survey will be aggregated by various institutional categories. Individual institutions will not be identified in any publications of these data. The dissemination of data other than in published form will be governed by your institution's response to the questionnaire on **Limitations on Dissemination of Data on Current Revenues and Expenditures and Faculty Salaries** *(OE Form 2300-9,3'70).*

Please report the salaries and fringe benefits of administrators and resident faculty at your institution as of October 1, 1971, and send one copy of this form by **November 1, 1971** to:

U.S. Office of Education
National Center for Educational Statistics
ATTENTION: Room 2136-HEGIS
400 Maryland Avenue, SW.
Washington, D.C. 20202

Please read the instructions before completing each part of the survey. If additional clarification is needed, please call Mr. Richard M. Beazley, (202) 962-7301, in Washington, D.C.

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 1 - SALARIES OF SELECTED ADMINISTRATORS, 1971-72

Report the annual salaries of administrators who are employed on a full-time basis for at least two semesters, three quarters, or two trimesters of the 1971-72 academic year. If an administrator is on sabbatical leave, report his regular salary. If an administrator contributes his services, write "CS" in the "SALARY" column.

Salaries should be reported in strict accordance with both level and function as indicated by the position titles. However, positions in which the level is designated as "Manager" or "Officer" may be substituted for "Director" if these terms are interchangeable at your institution. Do not report assistants, associates, or deputies to any of the positions.

Report basic contract salaries exclusive of fringe benefits. Salaries should be reported on an 11-12 month basis. A salary paid on another basis should be converted to the equivalent 11-12 salary. For example, a 9-10 month salary would be multiplied by 11/9 to derive the equivalent 11-12 month salary.

Report the salary of an individual administrator only once. If an individual serves in more than one of the positions listed, report his salary according to the position that is considered most important or occupies the greater portion of his time. Institutions with more than one administrator for a given administrative position, should report the salary of the highest paid administrator in that position.

NOTE: Please indicate for each position whether the incumbent is a man or a woman by checking either column (3) or (4).

POSITION (1)	LINE NO. (2)	SEX M (3)	SEX W (4)	SALARY (5)	POSITION (1)	LINE NO. (2)	SEX M (3)	SEX W (4)	SALARY (5)
PRESIDENT OR CHANCELLOR	1			$	DIRECTOR OF FOOD SERVICES	23			$
EXECUTIVE VICE-PRESIDENT	2				DIRECTOR OF EVENING DIVISION	24			
VICE-PRESIDENT FOR ACADEMIC ADMINISTRATION	3				DIRECTOR OF INSTITUTIONAL RESEARCH	25			
VICE-PRESIDENT FOR BUSINESS ADMINISTRATION	4				DIRECTOR OF NONACADEMIC PERSONNEL	26			
VICE-PRESIDENT FOR DEVELOPMENT	5				DIRECTOR OF PLACEMENT SERVICES	27			
VICE-PRESIDENT FOR PLANNING	6				DIRECTOR OF PHYSICAL PLANT	28			
VICE-PRESIDENT FOR STUDENT AFFAIRS	7				DIRECTOR OF PLANNING	29			
PROVOST	8				DIRECTOR OF PUBLIC RELATIONS	30			
DEAN OF ADMISSIONS	9				DIRECTOR OF RESIDENCE HALLS	31			
DEAN OF FACULTY	10				DIRECTOR OF STUDENT COUNSELING	32			
DEAN OF GRADUATE SCHOOL	11				DIRECTOR OF STUDENT FINANCIAL AID	33			
DEAN OF INSTRUCTION	12				DIRECTOR OF STUDENT HEALTH	34			
DEAN OF MEN	13				DIRECTOR OF STUDENT UNION	35			
DEAN OF STUDENTS	14				ASSISTANT TO THE PRESIDENT	36			
DEAN OF WOMEN	15				BUSINESS MANAGER	37			
DIRECTOR OF ADMISSIONS	16				CHIEF LIBRARIAN	38			
DIRECTOR OF ALUMNI ASSOCIATION	17				CONTROLLER	39			
DIRECTOR OF ATHLETICS	18				PERSONNEL MANAGER	40			
DIRECTOR OF BUDGET	19				PURCHASING OFFICER	41			
DIRECTOR OF CONTINUING EDUCATION	20				REGISTRAR	42			
DIRECTOR OF DATA PROCESSING	21				BOOKSTORE MANAGER	43			
DIRECTOR OF DEVELOPMENT	22								

PART 2 - SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72

This is a survey of the basic contract salaries *(exclusive of of fringe benefits)* of academic deans and resident faculty who are employed on a full-time basis for at least two semesters, three quarters, or two trimesters of the 1971-72 academic year.

Academic deans are defined in this survey as deans of schools whose primary function is the administration of resident instructional programs. Part of their time may be devoted to classroom instruction, but this is not a necessary requirement for inclusion in this report. Chairmen of departments and associates and assistants to deans and chairmen should be reported according to their faculty titles, and not as academic deans. EXCLUDE the salaries of such administrators as the vice-president for academic administration, dean of instruction, dean of the faculty, dean of students, etc. The salaries for these administrative positions should be reported in Part 1. Also EXCLUDE the salaries of deans for preclinical and clinical medicine.

Resident faculty members are defined in this survey as the members of the senior resident instruction and departmental research staff who devote more than one-half of their time to the teaching of resident classroom or laboratory courses. EXCLUDE the salaries of: *(1)* other staff members *(i.e., those in organized research, extension, library, administration, etc.)* if they devote less than one-half of their time to resident instruction, *(2)* faculty for preclinical and clinical medicine, and *(3)* students who serve as junior instructors, such as teaching assistants or teaching fellows.

Academic deans and faculty members on sabbatical leave should be reported according to their regular salaries. Salaries of deans and faculty members in religious orders should be reported if their salaries are paid and determined by the same common principles as those which apply to lay faculty. If this is not the case, merely report the number contributing their services on line 35.

Salaries of men and women should be reported on separate pages according to the length of their contracts. For example, men who teach for 9 months with 1 month of vacation are reported in Part 2A as 9-10 month contracts. Similarly, women on 9-10 month contracts are reported in Part 2B. Men and women who teach for 11 months with 1 month of vacation are reported in Parts 2C and 2D, respectively. Salaries paid on other contracts *(e.g., 8 month, 10 month, etc.)* should be reported separately in Parts 2E and 2F and the length of the contract specified.

On lines 1-31, report the NUMBER of persons in each salary interval by the appropriate rank and contract. The salary intervals are in three different increments: $500 up to $10,000, $1,000 up to $20,000, and $3,000 above $30,000. Salaries of faculty members holding ranks other than those listed should be reported if those ranks can be equated to one of the ranks on the form. If the ranks cannot be equated, do not report their salaries. Institutions that do not have academic ranks should report all faculty members *(except deans)* in the column labeled "UNDESIGNATED RANK." Sum the numbers of persons reported on lines 1 - 31 in each column and enter these sums on line 32.

On line 33, enter the total salary outlay for the persons reported in each column. Report this figure to the nearest whole dollar.

Enter the mean salaries for each column on line 34. The mean is computed by dividing the total salary outlay *(line 33)* by the total number of persons *(line 32)*. Report mean salaries to the nearest whole dollar.

On line 35, report the TOTAL NUMBER OF PERSONS who contribute their services *(e.g., members of religious orders)*, or receive salaries from other sources *(e.g., military personnel who are paid by the Department of Defense to teach ROTC courses)*.

MEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 2A - 9-10 MONTH CONTRACT SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72; MEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF PERSONNEL, TOTAL SALARY OUTLAY, AND MEAN SALARIES						
		ACADEMIC DEANS (3)	PROFESSORS (4)	ASSOCIATE PROFESSORS (5)	ASSISTANT PROFESSORS (6)	INSTRUCTORS (7)	LECTURERS (8)	UNDESIGNATED RANK (9)
$42,000 AND ABOVE	1							
$39,000 - $41,999	2							
$36,000 - $38,999	3							
$33,000 - $35,999	4							
$30,000 - $32,999	5							
$28,000 - $29,999	6							
$26,000 - $27,999	7							
$24,000 - $25,999	8							
$22,000 - $23,999	9							
$20,000 - $21,999	10							
$19,000 - $19,999	11							
$18,000 - $18,999	12							
$17,000 - $17,999	13							
$16,000 - $16,999	14							
$15,000 - $15,999	15							
$14,000 - $14,999	16							
$13,000 - $13,999	17							
$12,000 - $12,999	18							
$11,000 - $11,999	19							
$10,000 - $10,999	20							
$ 9,500 - $ 9,999	21							
$ 9,000 - $ 9,499	22							
$ 8,500 - $ 8,999	23							
$ 8,000 - $ 8,499	24							
$ 7,500 - $ 7,999	25							
$ 7,000 - $ 7,499	26							
$ 6,500 - $ 6,999	27							
$ 6,000 - $ 6,499	28							
$ 5,500 - $ 5,999	29							
$ 5,000 - $ 5,499	30							
BELOW $5,000	31							
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32							
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35							

WOMEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 2B - 9-10 MONTH CONTRACT SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72; WOMEN

SALARY INTERVALS	LINE NO.	NUMBER OF PERSONNEL, TOTAL SALARY OUTLAY, AND MEAN SALARIES						
		ACADEMIC DEANS	PROFESSORS	ASSOCIATE PROFESSORS	ASSISTANT PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANK
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$42,000 AND ABOVE	1							
$39,000 - $41,999	2							
$36,000 - $38,999	3							
$33,000 - $35,999	4							
$30,000 - $32,999	5							
$28,000 - $29,999	6							
$26,000 - $27,999	7							
$24,000 - $25,999	8							
$22,000 - $23,999	9							
$20,000 - $21,999	10							
$19,000 - $19,999	11							
$18,000 - $18,999	12							
$17,000 - $17,999	13							
$16,000 - $16,999	14							
$15,000 - $15,999	15							
$14,000 - $14,999	16							
$13,000 - $13,999	17							
$12,000 - $12,999	18							
$11,000 - $11,999	19							
$10,000 - $10,999	20							
$ 9,500 - $ 9,999	21							
$ 9,000 - $ 9,499	22							
$ 8,500 - $ 8,999	23							
$ 8,000 - $ 8,499	24							
$ 7,500 - $ 7,999	25							
$ 7,000 - $ 7,499	26							
$ 6,500 - $ 6,999	27							
$ 6,000 - $ 6,499	28							
$ 5,500 - $ 5,999	29							
$ 5,000 - $ 5,499	30							
BELOW $5,000	31							
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32							
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35							

MEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 2C - 11-12 MONTH CONTRACT SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72; MEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF PERSONNEL, TOTAL SALARY OUTLAY, AND MEAN SALARIES						
		ACADEMIC DEANS (3)	PROFESSORS (4)	ASSOCIATE PROFESSORS (5)	ASSISTANT PROFESSORS (6)	INSTRUCTORS (7)	LECTURERS (8)	UNDESIGNATED RANK (9)
$42,000 AND ABOVE	1							
$39,000 - $41,999	2							
$36,000 - $38,999	3							
$33,000 - $35,999	4							
$30,000 - $32,999	5							
$28,000 - $29,999	6							
$26,000 - $27,999	7							
$24,000 - $25,999	8							
$22,000 - $23,999	9							
$20,000 - $21,999	10							
$19,000 - $19,999	11							
$18,000 - $18,999	12							
$17,000 - $17,999	13							
$16,000 - $16,999	14							
$15,000 - $15,999	15							
$14,000 - $14,999	16							
$13,000 - $13,999	17							
$12,000 - $12,999	18							
$11,000 - $11,999	19							
$10,000 - $10,999	20							
$ 9,500 - $ 9,999	21							
$ 9,000 - $ 9,499	22							
$ 8,500 - $ 8,999	23							
$ 8,000 - $ 8,499	24							
$ 7,500 - $ 7,999	25							
$ 7,000 - $ 7,499	26							
$ 6,500 - $ 6,999	27							
$ 6,000 - $ 6,499	28							
$ 5,500 - $ 5,999	29							
$ 5,000 - $ 5,499	30							
BELOW $5,000	31							
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32							
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35							

WOMEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 2D - 11-12 MONTH CONTRACT SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72; WOMEN

SALARY INTERVALS	LINE NO.	NUMBER OF PERSONNEL, TOTAL SALARY OUTLAY, AND MEAN SALARIES						
		ACADEMIC DEANS	PROFESSORS	ASSOCIATE PROFESSORS	ASSISTANT PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANK
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$42,000 AND ABOVE	1							
$39,000 - $41,999	2							
$36,000 - $38,999	3							
$33,000 - $35,999	4							
$30,000 - $32,999	5							
$28,000 - $29,999	6							
$26,000 - $27,999	7							
$24,000 - $25,999	8							
$22,000 - $23,999	9							
$20,000 - $21,999	10							
$19,000 - $19,999	11							
$18,000 - $18,999	12							
$17,000 - $17,999	13							
$16,000 - $16,999	14							
$15,000 - $15,999	15							
$14,000 - $14,999	16							
$13,000 - $13,999	17							
$12,000 - $12,999	18							
$11,000 - $11,999	19							
$10,000 - $10,999	20							
$ 9,500 - $ 9,999	21							
$ 9,000 - $ 9,499	22							
$ 8,500 - $ 8,999	23							
$ 8,000 - $ 8,499	24							
$ 7,500 - $ 7,999	25							
$ 7,000 - $ 7,499	26							
$ 6,500 - $ 6,999	27							
$ 6,000 - $ 6,499	28							
$ 5,500 - $ 5,999	29							
$ 5,000 - $ 5,499	30							
BELOW $5,000	31							
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32							
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35							

MEN

E OF INSTITUTION | 1. INSTITUTION CODE NUMBER

PART 2E - OTHER _____ (Specify) CONTRACT SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72; MEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF PERSONNEL, TOTAL SALARY OUTLAY, AND MEAN SALARIES						
		ACADEMIC DEANS (3)	PROFESSORS (4)	ASSOCIATE PROFESSORS (5)	ASSISTANT PROFESSORS (6)	INSTRUCTORS (7)	LECTURERS (8)	UNDESIGNATED RANK (9)
$42,000 AND ABOVE	1							
$39,000 - $41,999	2							
$36,000 - $38,999	3							
$33,000 - $35,999	4							
$30,000 - $32,999	5							
$28,000 - $29,999	6							
$26,000 - $27,999	7							
$24,000 - $25,999	8							
$22,000 - $23,999	9							
$20,000 - $21,999	10							
$19,000 - $19,999	11							
$18,000 - $18,999	12							
$17,000 - $17,999	13							
$16,000 - $16,999	14							
$15,000 - $15,999	15							
$14,000 - $14,999	16							
$13,000 - $13,999	17							
$12,000 - $12,999	18							
$11,000 - $11,999	19							
$10,000 - $10,999	20							
$ 9,500 - $ 9,999	21							
$ 9,000 - $ 9,499	22							
$ 8,500 - $ 8,999	23							
$ 8,000 - $ 8,499	24							
$ 7,500 - $ 7,999	25							
$ 7,000 - $ 7,499	26							
$ 6,500 - $ 6,999	27							
$ 6,000 - $ 6,499	28							
$ 5,500 - $ 5,999	29							
$ 5,000 - $ 5,499	30							
BELOW $5,000	31							
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32							
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35							

WOMEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 2F - OTHER _____ (Specify) CONTRACT SALARIES OF ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72; WOME

SALARY INTERVALS	LINE NO.	NUMBER OF PERSONNEL, TOTAL SALARY OUTLAY, AND MEAN SALARIES						
		ACADEMIC DEANS	PROFESSORS	ASSOCIATE PROFESSORS	ASSISTANT PROFESSORS	INSTRUCTORS	LECTURERS	UNDESIGNATED RANK
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
$42,000 AND ABOVE	1							
$39,000 - $41,999	2							
$36,000 - $38,999	3							
$33,000 - $35,999	4							
$30,000 - $32,999	5							
$28,000 - $29,999	6							
$26,000 - $27,999	7							
$24,000 - $25,999	8							
$22,000 - $23,999	9							
$20,000 - $21,999	10							
$19,000 - $19,999	11							
$18,000 - $18,999	12							
$17,000 - $17,999	13							
$16,000 - $16,999	14							
$15,000 - $15,999	15							
$14,000 - $14,999	16							
$13,000 - $13,999	17							
$12,000 - $12,999	18							
$11,000 - $11,999	19							
$10,000 - $10,999	20							
$ 9,500 - $ 9,999	21							
$ 9,000 - $ 9,499	22							
$ 8,500 - $ 8,999	23							
$ 8,000 - $ 8,499	24							
$ 7,500 - $ 7,999	25							
$ 7,000 - $ 7,499	26							
$ 6,500 - $ 6,999	27							
$ 6,000 - $ 6,499	28							
$ 5,500 - $ 5,999	29							
$ 5,000 - $ 5,499	30							
BELOW $5,000	31							
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32							
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35							

PART 3 - FRINGE BENEFITS FOR ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY, 1971-72

Report the projected fringe benefits that will be paid by your institution or State to the full-time academic deans and resident faculty during the 1971-72 academic year. Fringe benefits should be reported ONLY for the salaried persons who were reported on line 49, Part 2, do NOT report fringe benefits for administrators listed in Part 1. The expenditures for fringe benefits should be projected for academic dean and resident faculty on the assumption that they will remain on the staff for the entire academic year. Do not report fringe benefits for those who contribute their services, or receive a salary from other sources, as reported on line 52, Part 2. Please note that academic deans and faculty members in preclinical and clinical medicine were excluded from the report of salaries *(Part 2)*, and should also be excluded from the report on fringe benefits.

The fringe benefits for academic deans and faculty members on 9-10 month salary contracts are reported in Part 3A, 11-12 month contracts in Part 3B and benefits for those on contracts other than 9-10 or 11-12 month are reported in Part 3C. Also note that the fringe benefits reported for each length of contract represents the expenditures for the combined total of males and females that were reported for those contracts in Part 2.

Fringe benefits are defined as cash contributions in the form of supplementary or deferred compensation other than salary. The employee's contribution should be excluded when determining the dollar value of fringe benefits. Expenditures should be reported to the nearest whole dollar. When an expenditure is reported for a fringe benefit, the number covered by the expenditure must also be reported.

Fringe benefits are defined as follows:

Lines 1 and 2. RETIREMENT PLANS *(other than Social Security)*: Report contributions by your institution or State toward retirement. A vested plan provides that the full amount of the individual's, institution's, and State's contribution, with accumulations thereon, be made available as a benefit in case of death while in service, and with no forfeiture in case of withdrawal or dismissal from the institution.

On line 1, report contributions toward retirement only to the extent that they become vested in the faculty member not later than the end of his 5th year of full-time service at the institution in the rank of instructor or higher, and are not lost to him if he leaves the institution or moves to another State.

On line 2, report contributions toward retirement plans which are not vested or which are vested only after 5 years.

Line 3. HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*: Report projected expenditures for hospitalization plans providing for hospital room and services, surgical plans providing for a licensed surgeon, and basic and major medical plans providing for extensive medical expenses.

Line 4. GUARANTEED DISABILITY INCOME PROTECTION PLAN: Report expenditures through insurance or otherwise, for long-term disability income payments *(defined as salary in excess of 6 months)* and not covered in other retirement or insurance plans listed on this form. These payments are not to consist of the accumulation of unused annual sick leave benefits.

Line 5. TUITION PLAN: Report cash payments and the dollar value of tuition waivers and exchanges for children of deans and faculty members to attend another institution or your own institution. If the tuition plan is available to all of the children of deans and faculty members, and their children may attend any institution of their choice, please check "YES" on line 5. If either of these conditions do not apply, please check "NO" on line 5.

Line 6. HOUSING PLAN: Report the projected expenditures in the form of cash payments or subsidies to deans and faculty members for off-campus or institution-owned housing. If deans and faculty members have the option of choosing off-campus housing, please check "YES" on line 6. If the housing plan only applies to institution-owned housing, please check "NO" on line 6.

Line 7. SOCIAL SECURITY: If covered by Social Security, report the F.I.C.A. taxes calculated at the rate effective January 1, 1972.

Line 8. UNEMPLOYMENT COMPENSATION TAXES: Report the projected payments to be made under this law.

Line 9. GROUP LIFE INSURANCE: Report projected expenditures by the institution to support the group life insurance program.

Line 10. WORKMEN'S COMPENSATION: Report the projected payments to be made under this law.

Line 11. OTHER BENEFITS IN KIND WITH CASH OPTIONS: Personal benefits in kind are reported only if the faculty member has, without the imposition of conditions, the option of taking a cash payment if he prefers to use the money in some other way. Since the objective is the measurement of income available for personal consumption, as distinct from professional purposes, benefits of a professional nature *(such as convention travel, membership fees, grading assistance, faculty clubs, etc.)* should not be included.

Line 12. TOTALS: Sum the figures reported in each of the "Expenditure" columns.

The total "Number Covered" is an unduplicated count of persons covered by one or more benefit plans; not necessarily the sum of all figures reported in each of the "Number Covered" columns.

In the interest of consistent reporting, please verify that each of the "Number Covered" totals reported on line 12 of Part 3 do not exceed the corresponding number of persons reported on line 49 of Part 2. For example, the number of academic deans on line 12 of Part 3A should not be greater than the sum of male and female academic deans reported on line 49 of Parts 2A and 2B.

NAME OF INSTITUTION

1. INSTITUTION CODE NUMBER

PART 3A - FRINGE BENEFITS FOR ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY ON 9-10 MONTH CONTRACTS, 1971-72

(In "Expenditure" columns, report only whole dollar amounts, omit cents)

FRINGE BENEFITS (1)	LINE NO. (2)	ACADEMIC DEANS		PROFESSORS		ASSOCIATE PROFESSORS		ASSISTANT PROFESSORS		INSTRUCTORS		LECTURERS		UNDESIGNATED RANK	
		EXPENDITURE (3)	NO. COV. (4)	EXPENDITURE (5)	NO. COV. (6)	EXPENDITURE (7)	NO. COV. (8)	EXPENDITURE (9)	NO. COV. (10)	EXPENDITURE (11)	NO. COV. (12)	EXPENDITURE (13)	NO. COV. (14)	EXPENDITURE (15)	NO. COV. (16)
RETIREMENT PLANS *(Other than Social Security)* A. VESTED	1														
B. NOT VESTED	2														
HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*	3														
GUARANTEED DISABILITY INCOME PROTECTION	4														
TUITION PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 5)*	5														
HOUSING PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 6)*	6														
SOCIAL SECURITY TAXES	7														
UNEMPLOYMENT COMPENSATION TAXES	8														
GROUP LIFE INSURANCE	9														
WORKMEN'S COMPENSATION	10														
OTHER BENEFITS IN KIND WITH CASH OPTIONS *(Specify)*	11														
TOTALS *(see instructions for line 12)*	12														

REMARKS

NAME OF INSTITUTION

1. INSTITUTION CODE NUMBER

PART 3B - FRINGE BENEFITS FOR ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY ON 11-12 MONTH CONTRACTS, 1971-72

(In "Expenditure" columns, report only whole dollar amounts, omit cents)

FRINGE BENEFITS (1)	LINE NO (2)	ACADEMIC DEANS		PROFESSORS		ASSOCIATE PROFESSORS		ASSISTANT PROFESSORS		INSTRUCTORS		LECTURERS		UNDESIGNATED RANK	
		EXPENDITURE (3)	NO. COV. (4)	EXPENDITURE (5)	NO. COV. (6)	EXPENDITURE (7)	NO. COV. (8)	EXPENDITURE (9)	NO. COV. (10)	EXPENDITURE (11)	NO. COV. (12)	EXPENDITURE (13)	NO. COV. (14)	EXPENDITURE (15)	NO. COV. (16)
RETIREMENT PLANS *(Other than Social Security)* A. VESTED	1														
B. NOT VESTED	2														
HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*	3														
GUARANTEED DISABILITY INCOME PROTECTION	4														
TUITION PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 5)*	5														
HOUSING PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 6)*	6														
SOCIAL SECURITY TAXES	7														
UNEMPLOYMENT COMPENSATION TAXES	8														
GROUP LIFE INSURANCE	9														
WORKMEN'S COMPENSATION	10														
OTHER BENEFITS IN KIND WITH CASH OPTIONS *(Specify)*	11														
TOTALS *(see instructions for line 12)*	12														

REMARKS

OE FORM 2300-3, 4/71

NAME OF INSTITUTION | 1. INSTITUTION CODE NUMBER

PART 3C - FRINGE BENEFITS FOR ACADEMIC DEANS AND FULL-TIME RESIDENT FACULTY ON OTHER _____ SALARY CONTRACTS, 1971-72
(specify)

(In "Expenditure" columns, report only whole dollar amounts, omit cents)

FRINGE BENEFITS (1)	LINE NO (2)	ACADEMIC DEANS		PROFESSORS		ASSOCIATE PROFESSORS		ASSISTANT PROFESSORS		INSTRUCTORS		LECTURERS		UNDESIGNATED RANK	
		EXPENDITURE (3)	NO. COV (4)	EXPENDITURE (5)	NO. COV (6)	EXPENDITURE (7)	NO. COV (8)	EXPENDITURE (9)	NO. COV. (10)	EXPENDITURE (11)	NO. COV. (12)	EXPENDITURE (13)	NO. COV. (14)	EXPENDITURE (15)	NO. COV. (16)
RETIREMENT PLANS (Other than Social Security) A. VESTED	1														
B. NOT VESTED	2														
HOSPITALIZATION, SURGICAL AND MEDICAL PLANS (Basic and Major)	3														
GUARANTEED DISABILITY INCOME PROTECTION	4														
TUITION PLAN UNRESTRICTED ☐ YES ☐ NO (see instruction for line 5)	5														
HOUSING PLAN UNRESTRICTED ☐ YES ☐ NO (see instruction for line 6)	6														
SOCIAL SECURITY TAXES	7														
UNEMPLOYMENT COMPENSATION TAXES	8														
GROUP LIFE INSURANCE	9														
WORKMEN'S COMPENSATION	10														
OTHER BENEFITS IN KIND WITH CASH OPTIONS (Specify)	11														
TOTALS (see instructions for line 12)	12														

REMARKS

• GPO 1971 O—423-838

DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE
OFFICE OF EDUCATION
WASHINGTON, D.C. 20202

HIGHER EDUCATION GENERAL INFORMATION SURVEY

EMPLOYEES IN INSTITUTIONS OF HIGHER EDUCATION

1972-73

PLEASE READ INSTRUCTIONS BEFORE COMPLETING THIS FORM

O.M.B. NO. 51-R0567
APPROVAL EXPIRES: 6/30/73

1. INSTITUTION CODE NUMBER

2. DUE DATE
November 1, 1972

Items 1, 3, 4, 5, and 6 MUST be completed by all institutions. If applicable, complete items 7 and 8. Submit a separate survey form for each of the campuses or branch campuses of the institution. If it is impossible to provide separate data for any branch campus, and the data for that branch must be included in the parent institution's report, indicate this in item 8 below.

3. NAME AND MAILING ADDRESS OF INSTITUTION OR CAMPUS COVERED BY THIS REPORT *(Include city, State, and ZIP code)*

4. NAME AND TITLE OF RESPONDENT

5. TELEPHONE NUMBER OF RESPONDENT *(Area code, local number and extension)*

6. THE INSTITUTION COVERED BY THIS REPORT IS *(Check only one)*

(a) ☐ A SINGLE-CAMPUS INSTITUTION

(b) ☐ A MAIN CAMPUS *("Parent" institution)* WITH ONE OR MORE BRANCH CAMPUSES AND/OR OTHER CAMPUSES *(Specify in item 8 below)*

(c) ☐ A BRANCH CAMPUS OF A PARENT INSTITUTION *(Write the name of parent institution below)*

(d) ☐ ONE OF THE ADMINISTRATIVELY EQUAL CAMPUSES OF A MULTI-CAMPUS INSTITUTION

7. IF THE INSTITUTION COVERED BY THIS REPORT IS INCLUDED IN AN "INSTITUTIONAL SYSTEM", WRITE THE NAME OF THE SYSTEM BELOW.

8. PARENT INSTITUTIONS *(As checked in item 6b)* SHOULD LIST THE NAMES OF ALL THEIR BRANCH CAMPUSES BELOW. USE THE FIRST COLUMN TO SHOW WHETHER DATA FOR ANY OF THESE UNITS ARE INCLUDED WITH THE DATA FOR THE "PARENT" IN THIS REPORT.

ARE DATA FOR THIS UNIT INCLUDED IN THIS REPORT?	NAME OF BRANCH CAMPUS AND/OR OTHER CAMPUS	ADDRESS *(City, State, and ZIP code)*
☐ YES ☐ NO		
☐ YES ☐ NO		
☐ YES ☐ NO		

DEFINITIONS

MULTI-CAMPUS INSTITUTION. An organization bearing a resemblance to an institutional system, but unequivocally designated as a single institution with either of two organizational structures: *(1)* an institution having two or more campuses responsible to a central administration *(which central administration may or may not be located on one of the administratively equal campuses)* or *(2)* an institution having a main campus with one or more branch campuses attached to it.

MAIN CAMPUS. In those institutions comprised of a main campus and one or more branch campuses, the main campus *(sometimes called the parent institution)* is usually the location of the core, primary, or most comprehensive program. Unless the institution-wide or central administrative office for such institutions is reported to be at a different location, the main campus is also the location of the central administrative office.

BRANCH CAMPUS. A campus of an institution of higher education which is organized on a relatively permanent basis *(i.e., has a relatively permanent administration)*, which offers an organized program or programs of work of at least 2 years *(as opposed to courses)*, and which is located in a community different from that in which its parent institution is located. To be considered in a community different from that of the parent institution, a branch shall be located beyond a reasonable commuting distance from the main campus of the parent institution.

INSTITUTIONAL SYSTEM. A complex of two or more institutions of higher education, each separately organized or independently complete, under the control or supervision of a single administrative body.

This survey consists of four parts as follows:

Part 1 – Number of Employees in Higher Education Institutions, by Program Function and Occupational Activity, Fall 1972

Part 2 – Salaries of Selected Administrators, 1972-73

Part 3 – Salaries of Full-Time Faculty, 1972-73

Part 4 – Fringe Benefits for Full-Time Faculty, 1972-73

The data collected in Part 1 of this survey will be published in an institutional listing. The salary data and fringe benefit data collected in Parts 2, 3, and 4 will be published in aggregate form only; individual institutions will not be identified. The dissemination of data from Parts 2, 3, and 4 other than in published form will be governed by your institution's response to the questionnaire on **Limitations on Dissemination of Data on Current Revenues and Expenditures and Faculty Salaries** *(OE Form 2300-9, 3/70).*

Please prepare this report on the basis of those employed by your institution as of October 1, 1972 and send one copy of this form by **November 1, 1972** to:

U.S. Office of Education
National Center for Educational Statistics
ATTENTION: Room 2136-HEGIS
400 Maryland Avenue, SW.
Washington, D. C. 20202

Please read the instructions before completing each part of the survey. If additional clarification is needed, please call Mr. Richard M. Beazley, (202) 962-7301, at the U.S. Office of Education in Washington, D.C.

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 2 - SALARIES OF SELECTED ADMINISTRATORS, 1972-73

Report the annual salaries of administrators who are employed on a full-time basis for at least two semesters, three quarters, or two trimesters of the 1972-73 academic year. If an administrator is on sabbatical leave, report his regular salary. If an administrator contributes his services, write "CS" in the "SALARY" column.

Report the salary of an individual administrator only once. If an individual serves in more than one of the positions listed, report his salary according to the position that is considered most important or occupies the greater portion of his time. Institutions with more than one administrator for a given administrative position should report the salary of the highest paid administrator in that position. Do not report associates, assistants, or deputies to any of the positions. Each of the administrative positions included in the survey is defined in Chapter 4 of "A Manual for Manpower Accounting in Higher Education."

Report basic contract salaries exclusive of fringe benefits. Salaries should be reported on an 11-12 month basis. A salary paid on another basis should be converted to the equivalent 11-12 month salary. For example, a 9-10 month salary would be multiplied by 11/9 to derive the equivalent 11-12 month salary.

For each position, please indicate whether the incumbent is a man or a woman by checking either column (3) or (4).

POSITION (1)	LINE NO. (2)	SEX M (3)	SEX W (4)	SALARY (5)
PRESIDENT *(Chief Executive Officer)*	1			$
CHIEF ACADEMIC OFFICER	2			
CHIEF BUSINESS OFFICER	3			
CHIEF DEVELOPMENT OFFICER	4			
CHIEF LIBRARIAN	5			
CHIEF PLANNING OFFICER	6			
CHIEF PUBLIC RELATIONS OFFICER	7			
CHIEF STUDENT LIFE OFFICER	8			
DEAN OF MEN	9			
DEAN OF WOMEN	10			
DEAN OR DIRECTOR:				
DEAN/DIR., AGRICULTURE	11			
DEAN/DIR., ARCHITECTURE	12			
DEAN/DIR., ARTS AND SCIENCES	13			
DEAN/DIR., BUSINESS	14			
DEAN/DIR., CONTINUING EDUCATION	15			
DEAN/DIR., DENTISTRY	16			
DEAN/DIR., EDUCATION	17			
DEAN/DIR., ENGINEERING	18			
DEAN/DIR., EVENING DIVISION	19			
DEAN OR DIRECTOR - *(Continued)*				
DEAN/DIR., EXTENSION	20			$
DEAN/DIR., FINE ARTS	21			
DEAN/DIR., GRADUATE PROGRAMS	22			
DEAN/DIR., HOME ECONOMICS	23			
DEAN/DIR., JOURNALISM	24			
DEAN/DIR., LAW	25			
DEAN/DIR., LIBRARY SCIENCE	26			
DEAN/DIR., MEDICINE	27			
DEAN/DIR., MUSIC	28			
DEAN/DIR., NATURAL RESOURCES	29			
DEAN/DIR., NURSING	30			
DEAN/DIR., PHARMACY	31			
DEAN/DIR., PHYSICAL EDUCATION	32			
DEAN/DIR., PUBLIC HEALTH	33			
DEAN/DIR., SOCIAL WORK	34			
DEAN/DIR., SPECIAL SESSION	35			
DEAN/DIR., TECHNOLOGY	36			
DEAN/DIR., VETERINARY MEDICINE	37			
DEAN/DIR., VOCATIONAL EDUCATION	38			

PART 2 - SALARIES OF SELECTED ADMINISTRATORS, 1972-73 *(Continued)*

POSITION	LINE NO.	SEX		SALARY	POSITION	LINE NO.	SEX		SALARY
		M	W				M	W	
(1)	(2)	(3)	(4)	(5)	(1)	(2)	(3)	(4)	(5)
DIRECTOR, ADMISSIONS	39			$	DIRECTOR, STUDENT FINANCIAL AID	53			$
DIRECTOR, ALUMNI ASSOCIATION	40				DIRECTOR, STUDENT HEALTH	54			
DIRECTOR, ATHLETICS	41				DIRECTOR, STUDENT HOUSING	55			
DIRECTOR, BUDGET	42				DIRECTOR, STUDENT PLACEMENT	56			
DIRECTOR, COMMUNITY SERVICES	43				DIRECTOR, STUDENT UNION	57			
DIRECTOR, COMPUTER CENTER	44				ASSISTANT TO THE PRESIDENT	58			
DIRECTOR, FOOD SERVICES	45				BOOKSTORE MANAGER	59			
DIRECTOR, INFORMATION OFFICE	46				COMPTROLLER	60			
DIRECTOR, INSTITUTIONAL STUDIES	47				HEAD BASKETBALL COACH	61			
DIRECTOR/PRINCIPAL LABORATORY SCHOOL	48				HEAD FOOTBALL COACH	62			
DIRECTOR, PERSONNEL SERVICES	49				PURCHASING AGENT	63			
DIRECTOR, PHYSICAL PLANT	50				REGISTRAR	64			
DIRECTOR, SPONSORED RESEARCH ADMINISTRATION	51				STAFF LEGAL COUNSEL	65			
DIRECTOR, STUDENT COUNSELING	52								

PART 3 – SALARIES OF FULL–TIME FACULTY, 1972–73

Report the basic contract salaries *(exclusive of fringe benefits)* for the full-time faculty which were reported in Part 1, column 3, lines 3 and 4. Do not report the salaries of teaching assistants or associates which were reported on lines 5 and 6 of Part 1. If your institution has a medical school, do **NOT** report the salaries of faculty for preclinical and clinical medicine; but salaries of faculty in the other health professions such as dentistry, nursing, etc., should be reported.

Report the regular salaries of the faculty who are on sabbatical leave even though they may be receiving a reduced annuity while on leave. Salaries of faculty in religious orders should be reported if their salaries are paid and determined by the same common principles as those which apply to lay faculty. If this is not the case, merely report on line 35 the number contributing their services.

Salaries of men and women should be reported on separate pages according to the length of their contracts. For example, men who teach for 9 months with 1 month of vacation are reported in Part 3A as 9-10 month contracts. Similarly, women on 9-10 month contracts are reported in Part 3B. Men and women who teach for 11 months with 1 month of vacation are reported in Parts 3C and 3D, respectively. Salaries paid on other contracts *(e.g., 8 month, 10 month, etc.)* should be reported separately in Parts 3E and 3F and the length of the contract specified.

On lines 1-31, report the NUMBER of persons in each salary interval by the appropriate rank and contract. The salary intervals are in three different increments: $500 up to $10,000, $1,000 up to $20,000, and $3,000 above $30,000. Salaries of faculty members holding ranks other than those listed should be reported if those ranks can be equated to one of the ranks on the form. If the ranks cannot be equated, do not report their salaries. Institutions that do not have academic ranks should report their faculty in the column labeled "UNDESIGNATED RANK." Sum the numbers of persons reported on lines 1-31 in each column and enter those sums on line 32.

On line 33, enter the total salary outlay for the persons reported in each column. Report this figure to the nearest whole dollar.

Enter the mean salaries for each column on line 34. The mean is computed by dividing the total salary outlay *(line 33)* by the total number of persons *(line 32)*. Report mean salaries to the nearest whole dollar.

On line 35, report the NUMBERS OF PERSONS who contribute their services *(e.g., members of religious orders)*, or receive salaries from other sources *(e.g., military personnel who are paid by the Department of Defense to teach ROTC courses)*.

In the interest of consistent reporting, please verify that the sum of all men reported on lines 32 and 35 of Parts 3A, 3C, and 3E does not exceed the total number of men reported in Part 1, column 3, line 3. Similarly, the sum of all women reported on lines 32 and 35 of Parts 3B, 3D, and 3F should not exceed the total number of women reported in Part 1, column 3, line 4. If your institution has a medical school, the total numbers of persons reported in Part 3 should be less than the corresponding numbers in Part 1. The differences should equal the full-time faculty for preclinical and clinical medicine.

MEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 3A - 9-10 MONTH CONTRACT SALARIES OF FULL-TIME FACULTY, 1972-73, **MEN**

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF FACULTY, TOTAL SALARY OUTLAY, AND MEAN SALARIES					
		PROFESSORS (3)	ASSOCIATE PROFESSORS (4)	ASSISTANT PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANK (8)
$42,000 AND ABOVE	1						
$39,000 - $41,999	2						
$36,000 - $38,999	3						
$33,000 - $35,999	4						
$30,000 - $32,999	5						
$28,000 - $29,999	6						
$26,000 - $27,999	7						
$24,000 - $25,999	8						
$22,000 - $23,999	9						
$20,000 - $21,999	10						
$19,000 - $19,999	11						
$18,000 - $18,999	12						
$17,000 - $17,999	13						
$16,000 - $16,999	14						
$15,000 - $15,999	15						
$14,000 - $14,999	16						
$13,000 - $13,999	17						
$12,000 - $12,999	18						
$11,000 - $11,999	19						
$10,000 - $10,999	20						
$ 9,500 - $ 9,999	21						
$ 9,000 - $ 9,499	22						
$ 8,500 - $ 8,999	23						
$ 8,000 - $ 8,499	24						
$ 7,500 - $ 7,999	25						
$ 7,000 - $ 7,499	26						
$ 6,500 - $ 6,999	27						
$ 6,000 - $ 6,499	28						
$ 5,500 - $ 5,999	29						
$ 5,000 - $ 5,499	30						
BELOW $5,000	31						
TOTAL SALARIED FACULTY (Sum of lines 1 - 31)	32						
TOTAL SALARY OUTLAY (Nearest whole dollar)	33	$	$	$	$	$	$
MEAN SALARIES (Line 33 divided by line 32) (Nearest whole dollar)	34	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES (do not report above)	35						

WOMEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 3B - 9-10 MONTH CONTRACT SALARIES OF FULL-TIME FACULTY, 1972-73, **WOMEN**

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF FACULTY, TOTAL SALARY OUTLAY, AND MEAN SALARIES					
		PROFESSORS (3)	ASSOCIATE PROFESSORS (4)	ASSISTANT PROFESSORS (5)	IN- TRUCTORS (6)	LECTURERS (7)	UNDESIG-NATED RANK (8)
$42,000 AND ABOVE	1						
$39,000 - $41,999	2						
$36,000 - $38,999	3						
$33,000 - $35,999	4						
$30,000 - $32,999	5						
$28,000 - $29,999	6						
$26,000 - $27,999	7						
$24,000 - $25,999	8						
$22,000 - $23,999	9						
$20,000 - $21,999	10						
$19,000 - $19,999	11						
$18,000 - $18,999	12						
$17,000 - $17,999	13						
$16,000 - $16,999	14						
$15,000 - $15,999	15						
$14,000 - $14,999	16						
$13,000 - $13,999	17						
$12,000 - $12,999	18						
$11,000 - $11,999	19						
$10,000 - $10,999	20						
$ 9,500 - $ 9,999	21						
$ 9,000 - $ 9,499	22						
$ 8,500 - $ 8,999	23						
$ 8,000 - $ 8,499	24						
$ 7,500 - $ 7,999	25						
$ 7,000 - $ 7,499	26						
$ 6,500 - $ 6,999	27						
$ 6,000 - $ 6,499	28						
$ 5,500 - $ 5,999	29						
$ 5,000 - $ 5,499	30						
BELOW $5,000	31						
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32						
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	35						

MEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 3C - 11-12 MONTH CONTRACT SALARIES OF FULL-TIME FACULTY, 1972-73, MEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF FACULTY, TOTAL SALARY OUTLAY, AND MEAN SALARIES					
		PROFESSORS (3)	ASSOCIATE PROFESSORS (4)	ASSISTANT PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANK (8)
$42,000 AND ABOVE	1						
$39,000 - $41,999	2						
$36,000 - $38,999	3						
$33,000 - $35,999	4						
$30,000 - $32,999	5						
$28,000 - $29,999	6						
$26,000 - $27,999	7						
$24,000 - $25,999	8						
$22,000 - $23,999	9						
$20,000 - $21,999	10						
$19,000 - $19,999	11						
$18,000 - $18,999	12						
$17,000 - $17,999	13						
$16,000 - $16,999	14						
$15,000 - $15,999	15						
$14,000 - $14,999	16						
$13,000 - $13,999	17						
$12,000 - $12,999	18						
$11,000 - $11,999	19						
$10,000 - $10,999	20						
$ 9,500 - $ 9,999	21						
$ 9,000 - $ 9,499	22						
$ 8,500 - $ 8,999	23						
$ 8,000 - $ 8,499	24						
$ 7,500 - $ 7,999	25						
$ 7,000 - $ 7,499	26						
$ 6,500 - $ 6,999	27						
$ 6,000 - $ 6,499	28						
$ 5,500 - $ 5,999	29						
$ 5,000 - $ 5,499	30						
BELOW $5,000	31						
TOTAL SALARIED FACULTY *(Sum of lines 1-31)*	32						
TOTAL SALARY OUTLAY *(Nearest whole dollar)*	33	$	$	$	$	$	$
MEAN SALARIES *(Line 33 divided by line 32) (Nearest whole dollar)*	34	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES *(do not report above)*	38						

WOMEN

NAME OF INSTITUTION	1. INSTITUTION CODE NUMBER

PART 3D - 11-12 MONTH CONTRACT SALARIES OF FULL-TIME FACULTY, 1972-73, WOMEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF FACULTY, TOTAL SALARY OUTLAY, AND MEAN SALARIES					
		PROFESSORS (3)	ASSOCIATE PROFESSORS (4)	ASSISTANT PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANK (8)
$42,000 AND ABOVE	1						
$39,000 - $41,999	2						
$36,000 - $38,999	3						
$33,000 - $35,999	4						
$30,000 - $32,999	5						
$28,000 - $29,999	6						
$26,000 - $27,999	7						
$24,000 - $25,999	8						
$22,000 - $23,999	9						
$20,000 - $21,999	10						
$19,000 - $19,999	11						
$18,000 - $18,999	12						
$17,000 - $17,999	13						
$16,000 - $16,999	14						
$15,000 - $15,999	15						
$14,000 - $14,999	16						
$13,000 - $13,999	17						
$12,000 - $12,999	18						
$11,000 - $11,999	19						
$10,000 - $10,999	20						
$ 9,500 - $ 9,999	21						
$ 9,000 - $ 9,499	22						
$ 8,500 - $ 8,999	23						
$ 8,000 - $ 8,499	24						
$ 7,500 - $ 7,999	25						
$ 7,000 - $ 7,499	26						
$ 6,500 - $ 6,999	27						
$ 6,000 - $ 6,499	28						
$ 5,500 - $ 5,999	29						
$ 5,000 - $ 5,499	30						
BELOW $5,000	31						
TOTAL SALARIED FACULTY (Sum of lines 1 - 31)	32						
TOTAL SALARY OUTLAY (Nearest whole dollar)	33	$	$	$	$	$	$
MEAN SALARIES (Line 33 divided by line 32) (Nearest whole dollar)	34	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES (do not report above)	35						

MEN

NAME OF INSTITUTION | 1. INSTITUTION CODE NUMBER

PART 3E - OTHER _____ (Specify) CONTRACT SALARIES OF FULL-TIME FACULTY, 1972-73, MEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF FACULTY, TOTAL SALARY OUTLAY, AND MEAN SALARIES					
		PROFESSORS (3)	ASSOCIATE PROFESSORS (4)	ASSISTANT PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANK (8)
$42,000 AND ABOVE	1						
$39,000 - $41,999	2						
$36,000 - $38,999	3						
$33,000 - $35,999	4						
$30,000 - $32,999	5						
$29,000 - $29,999	6						
$26,000 - $27,999	7						
$24,000 - $25,999	8						
$22,000 - $23,999	9						
$20,000 - $21,999	10						
$19,000 - $19,999	11						
$18,000 - $18,999	12						
$17,000 - $17,999	13						
$16,000 - $16,999	14						
$15,000 - $15,999	15						
$14,000 - $14,999	16						
$13,000 - $13,999	17						
$12,000 - $12,999	18						
$11,000 - $11,999	19						
$10,000 - $10,999	20						
$ 9,500 - $ 9,999	21						
$ 9,000 - $ 9,499	22						
$ 8,500 - $ 8,999	23						
$ 8,000 - $ 8,499	24						
$ 7,500 - $ 7,999	25						
$ 7,000 - $ 7,499	26						
$ 6,500 - $ 6,999	27						
$ 6,000 - $ 6,499	28						
$ 5,500 - $ 5,999	29						
$ 5,000 - $ 5,499	30						
BELOW $5,000	31						
TOTAL SALARIED FACULTY (Sum of lines 1-31)	32						
TOTAL SALARY OUTLAY (Nearest whole dollar)	33	$	$	$	$	$	$
MEAN SALARIES (Line 33 divided by line 32) (Nearest whole dollar)	34	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES (do not report above)	35						

WOMEN

NAME OF INSTITUTION | 1. INSTITUTION CODE NUMBER

PART 3F - OTHER _____ (Specify) CONTRACT SALARIES OF FULL-TIME FACULTY, 1972-73, WOMEN

SALARY INTERVALS (1)	LINE NO. (2)	NUMBER OF FACULTY, TOTAL SALARY OUTLAY, AND MEAN SALARIES					
		PROFESSORS (3)	ASSOCIATE PROFESSORS (4)	ASSISTANT PROFESSORS (5)	INSTRUCTORS (6)	LECTURERS (7)	UNDESIGNATED RANK (8)
$42,000 AND ABOVE	1						
$39,000 - $41,999	2						
$36,000 - $38,999	3						
$33,000 - $35,999	4						
$30,000 - $32,999	5						
$28,000 - $29,999	6						
$26,000 - $27,999	7						
$24,000 - $25,999	8						
$22,000 - $23,999	9						
$20,000 - $21,999	10						
$19,000 - $19,999	11						
$18,000 - $18,999	12						
$17,000 - $17,999	13						
$16,000 - $16,999	14						
$15,000 - $15,999	15						
$14,000 - $14,999	16						
$13,000 - $13,999	17						
$12,000 - $12,999	18						
$11,000 - $11,999	19						
$10,000 - $10,999	20						
$ 9,500 - $ 9,999	21						
$ 9,000 - $ 9,499	22						
$ 8,500 - $ 8,999	23						
$ 8,000 - $ 8,499	24						
$ 7,500 - $ 7,999	25						
$ 7,000 - $ 7,499	26						
$ 6,500 - $ 6,999	27						
$ 6,000 - $ 6,499	28						
$ 5,500 - $ 5,999	29						
$ 5,000 - $ 5,499	30						
BELOW $5,000	31						
TOTAL SALARIED FACULTY (Sum of lines 1-31)	32						
TOTAL SALARY OUTLAY (Nearest whole dollar)	33	$	$	$	$	$	$
MEAN SALARIES (Line 33 divided by line 32) (Nearest whole dollar)	34	$	$	$	$	$	$
NUMBER CONTRIBUTING SERVICES OR SALARIED BY OTHER SOURCES (do not report above)	35						

PART 4 - FRINGE BENEFITS FOR FULL-TIME FACULTY, 1972-73

Report the projected fringe benefits that will be paid by your institution or State to the full-time faculty during the 1972-73 academic year. Fringe benefits should be reported ONLY for the salaried persons who were reported on line 32, Part 3; do NOT report fringe benefits for administrators listed in Part 2. The expenditures for fringe benefits should be projected for the faculty on the assumption that they will remain on the staff for the entire academic year. Do not report fringe benefits for those who contribute their services, or receive a salary from other sources, as reported on line 35, Part 3. Please note that the faculty in preclinical and clinical medicine were excluded from the report of salaries *(Part 3)*, and should also be excluded from the report on fringe benefits.

The fringe benefits for the faculty on 9-10 month salary contracts are reported in Part 4A; 11-12 month contracts in Part 4B; and benefits for those on contracts other than 9-10 or 11 -12 month are reported in Part 4C. Also note that the fringe benefits reported for each length of contract represents the expenditures for the combined total of males and females that were reported for those contracts in Part 3.

Fringe benefits are defined as cash contributions in the form of supplementary or deferred compensation other than salary. The employee's contribution should be excluded when determining the dollar value of fringe benefits. Expenditures should be reported to the nearest whole dollar. When an expenditure is reported for a fringe benefit, the number covered by the expenditure must also be reported.

Fringe benefits are defined as follows:

Lines 1 and 2. RETIREMENT PLANS *(other than Social Security)*: Report contributions by your institution or State toward retirement. A vested plan provides that the full amount of the individual's, institution's, and State's contribution, with accumulations thereon, be made available as a benefit in case of death while in service, and with no forfeiture in case of withdrawal or dismissal from the institution.

On line 1, report contributions toward retirement only to the extent that they become vested in the faculty member not later than the end of his 5th year of full-time service at the institution in the rank of instructor or higher, and are not lost to him if he leaves the institution or moves to another State.

On line 2, report contributions toward retirement plans which are not vested or which are vested only after 5 years.

Line 3. HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*: Report projected expenditures for hospitalization plans providing for hospital room and services, surgical plans providing for a licensed surgeon, and basic and major medical plans providing for extensive medical expenses.

Line 4. GUARANTEED DISABILITY INCOME PROTECTION PLAN: Report expenditures through insurance or otherwise, for long-term disability income payments *(defined as salary in excess of 6 months)* and not covered in other retirement or insurance plans listed on this form. These payments are not to consist of the accumulation of unused annual sick leave benefits.

Line 5. TUITION PLAN: Report cash payments and the dollar value of tuition waivers and exchanges for children of deans and faculty members to attend another institution or your own institution. If the tuition plan is available to all of the children of deans and faculty members, and their children may attend any institution of their choice, please check "YES" on line 5. If either of these conditions does not apply, please check "NO" on line 5.

Line 6. HOUSING PLAN: Report the projected expenditures in the form of cash payments or subsidies to deans and faculty members for off-campus or institution-owned housing. If deans and faculty members have the option of choosing off-campus housing, please check "YES" on line 6. If the housing plan only applies to institution-owned housing, please check "NO" on line 6.

Line 7. SOCIAL SECURITY: If covered by Social Security, report the F.I.C.A. taxes calculated at the rate effective January 1, 1973.

Line 8. UNEMPLOYMENT COMPENSATION TAXES: Report the projected payments to be made under this law.

Line 9. GROUP LIFE INSURANCE: Report projected expenditures by the institution to support the group life insurance program.

Line 10. WORKMEN'S COMPENSATION: Report the projected payments to be made under this law.

Line 11. OTHER BENEFITS IN KIND WITH CASH OPTIONS: Personal benefits in kind are reported only if the faculty member has, without the imposition of conditions, the option of taking a cash payment if he prefers to use the money in some other way. Since the objective is the measurement of income available for personal consumption, as distinct from professional purposes, benefits of a professional nature *(such as convention travel, membership fees, grading assistance, faculty clubs, etc.)* should not be included.

Line 12. TOTALS: Sum the figures reported in each of the "Expenditure" columns.

The total "Number Covered" is an unduplicated count of persons covered by one or more benefit plans; not necessarily the sum of all figures reported in each of the "Number Covered" columns.

In the interest of consistent reporting, please verify that each of the "Number Covered" totals reported on line 12 of Part 4 does not exceed the corresponding number of persons reported on line 32 of Part 3. For example, the number of professors on line 12 of Part 4A should not be greater than the sum of male and female professors reported on line 32 of Parts 3A and 3B.

NAME OF INSTITUTION

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PART 4A - FRINGE BENEFITS FOR FULL-TIME FACULTY ON 9-10 MONTH CONTRACTS, 1972-73, MEN AND WOMEN

(In "Expenditure" columns, report only whole dollar amounts; omit cents)

FRINGE BENEFITS (1)	LINE NO (2)	PROFESSORS		ASSOCIATE PROFESSORS		ASSISTANT PROFESSORS		INSTRUCTORS		LECTURERS		UNDESIGNATED RANK	
		EXPENDITURE (3)	NO. COV. (4)	EXPENDITURE (5)	NO. COV. (6)	EXPENDITURE (7)	NO. COV. (8)	EXPENDITURE (9)	NO. COV. (10)	EXPENDITURE (11)	NO. COV. (12)	EXPENDITURE (13)	NO. COV. (14)
RETIREMENT PLANS *(Other than Social Security)* A. VESTED	1												
B. NOT VESTED	2												
HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*	3												
GUARANTEED DISABILITY INCOME PROTECTION	4												
TUITION PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 5)*	5												
HOUSING PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 6)*	6												
SOCIAL SECURITY TAXES	7												
UNEMPLOYMENT COMPENSATION TAXES	8												
GROUP LIFE INSURANCE	9												
WORKMEN'S COMPENSATION	10												
OTHER BENEFITS IN KIND WITH CASH OPTIONS *(Specify)*	11												
TOTALS *(see instructions for line 12)*	12												

REMARKS

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1. INSTITUTION CODE NUMBER

PART 4B - FRINGE BENEFITS FOR FULL-TIME FACULTY ON 11-12 MONTH CONTRACTS, 1972-73, MEN AND WOMEN

(In "Expenditure" columns, report only whole dollar amounts; omit cents)

FRINGE BENEFITS (1)	LINE NO (2)	PROFESSORS		ASSOCIATE PROFESSORS		ASSISTANT PROFESSORS		INSTRUCTORS		LECTURERS		UNDESIGNATED RANK	
		EXPENDITURE (3)	NO. COV. (4)	EXPENDITURE (5)	NO. COV. (6)	EXPENDITURE (7)	NO. COV. (8)	EXPENDITURE (9)	NO. COV. (10)	EXPENDITURE (11)	NO. COV. (12)	EXPENDITURE (13)	NO. COV. (14)
RETIREMENT PLANS *(Other than Social Security)* A. VESTED	1												
B. NOT VESTED	2												
HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*	3												
GUARANTEED DISABILITY INCOME PROTECTION	4												
TUITION PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 5)*	5												
HOUSING PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 6)*	6												
SOCIAL SECURITY TAXES	7												
UNEMPLOYMENT COMPENSATION TAXES	8												
GROUP LIFE INSURANCE	9												
WORKMEN'S COMPENSATION	10												
OTHER BENEFITS IN KIND OR CASH OPTIONS *(Specify)*	11												
TOTALS *(see instructions for line 12)*	12												

REMARKS

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NAME OF INSTITUTION

1. INSTITUTION CODE NUMBER

PART 4C - FRINGE BENEFITS FOR FULL-TIME FACULTY ON OTHER _____ SALARY CONTRACTS, 1972-73, MEN AND WOMEN

(Specify)

(In "Expenditure" columns, report only whole dollar amounts; omit cents)

FRINGE BENEFITS (1)	LINE NO (2)	PROFESSORS		ASSOCIATE PROFESSORS		ASSISTANT PROFESSORS		INSTRUCTORS		LECTURERS		UNDESIGNATED RANK	
		EXPENDITURE (3)	NO. COV. (4)	EXPENDITURE (5)	NO. COV. (6)	EXPENDITURE (7)	NO. COV. (8)	EXPENDITURE (9)	NO. COV. (10)	EXPENDITURE (11)	NO. COV. (12)	EXPENDITURE (13)	NO. COV. (14)
RETIREMENT PLANS *(Other than Social Security)* A. VESTED	1												
B. NOT VESTED	2												
HOSPITALIZATION, SURGICAL AND MEDICAL PLANS *(Basic and Major)*	3												
GUARANTEED DISABILITY INCOME PROTECTION	4												
TUITION PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 5)*	5												
HOUSING PLAN UNRESTRICTED ☐ YES ☐ NO *(see instruction for line 6)*	6												
SOCIAL SECURITY TAXES	7												
UNEMPLOYMENT COMPENSATION TAXES	8												
GROUP LIFE INSURANCE	9												
WORKMEN'S COMPENSATION	10												
OTHER BENEFITS IN KIND WITH CASH OPTIONS *(Specify)*	11												
TOTALS *(see instructions for line 12)*	12												

REMARKS